

AtliQ Hardware



FILTER

market	All
region	All
division	All
FY	2019

P&L by Fiscal Months

All Values are in USD

Note: Do not modify pivot table

	FY				
	Q1			Q2	
Metrics	Sep	Oct	Nov	Dec	Jan
net sales	6.5M	8.0M	10.7M	11.4M	6.5M
COG S	3.8M	4.7M	6.3M	6.7M	3.9M
GM	2.6M	3.4M	4.5M	4.7M	2.7M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%

market	All
region	All
division	All
FY	2020

P&L by Fiscal Months

All Values are in USD

	FY				
	Q1			Q2	
Metrics	Sep	Oct	Nov	Dec	Jan
net sales	17.1M	20.6M	28.7M	29.9M	17.1M
COG S	10.6M	12.8M	18.1M	18.9M	10.7M
GM	6.5M	7.8M	10.6M	11.0M	6.5M
GM%	37.8%	37.8%	37.0%	36.8%	37.8%

market	All
region	All
division	All
FY	2021

P&L by Fiscal Months

All Values are in USD

	FY				
	Q1			Q2	
Metrics	Sep	Oct	Nov	Dec	Jan
net sales	44.8M	54.6M	74.3M	78.1M	44.8M
COG S	28.4M	34.7M	47.4M	49.8M	28.4M
GM	16.4M	19.9M	27.0M	28.3M	16.4M
GM%	36.7%	36.5%	36.3%	36.3%	36.7%

Net Sales Comparison

2021 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%
2020 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%

Q2	Q3			Q4		
Feb	Mar	Apr	May	Jun	Jul	Aug
6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M
3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M
2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M
41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%

Q2	Q3			Q4		
Feb	Mar	Apr	May	Jun	Jul	Aug
15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M
9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M
6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M
37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%

Q2	Q3			Q4		
Feb	Mar	Apr	May	Jun	Jul	Aug
41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M
26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M
15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M
36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%

162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%
162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%