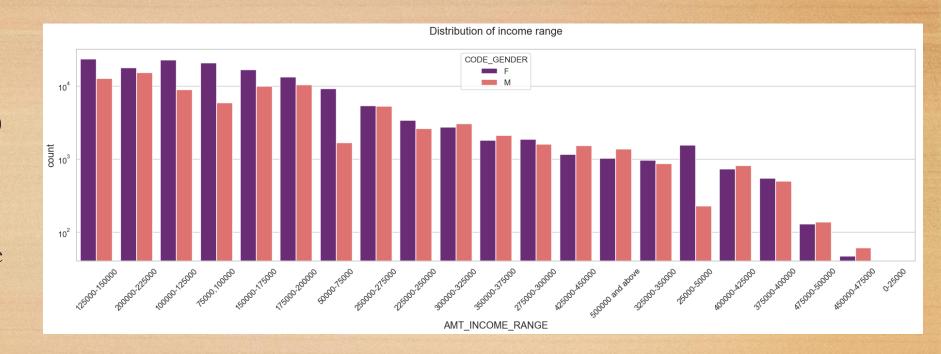
### CREDIT EDA CASE STUDY

By
Akash Agarwalla
Jeyashree Kothai

Categorical Univariate analysis for Target 0

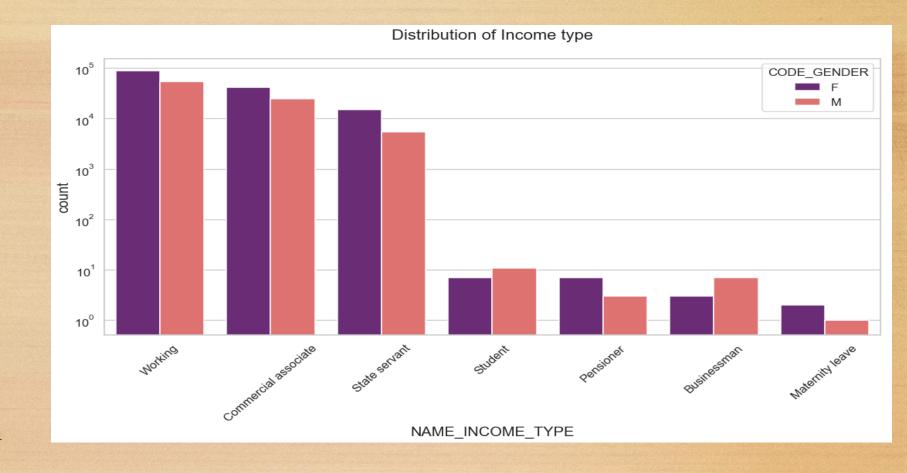
#### Distribution of Income range

- Female counts are higher than male.
- Income range from 100000 to 200000 is having a greater number of credits.
- This graph show that females are more than male in having credits for that range.
- Very less count for income range 400000 and above.



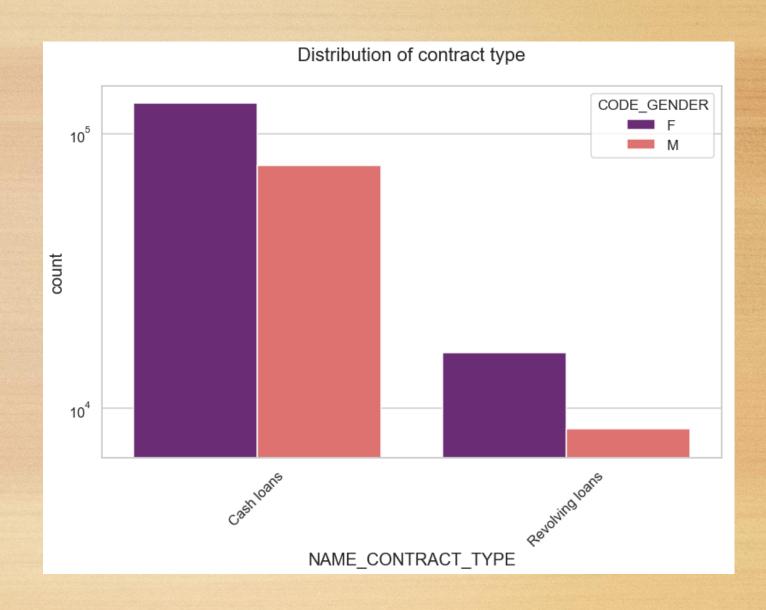
#### Distribution of income type

- For income type 'working', 'commercial associate', and 'State Servant' the number of credits are higher than others.
- For this Females are having a greater number of credits than male.
- Less number of credits for income type 'student'
  ,'pensioner', 'Businessman' and 'Maternity leave'.



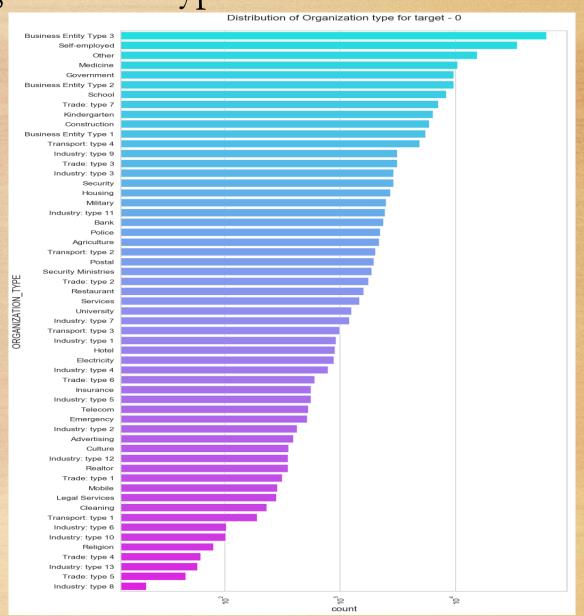
#### Distribution for contract type

- For contract type 'cash loans' is having higher number of credits than 'Revolving loans' contract type.
- For this also Female is leading for applying credits.



#### Distribution of organization type

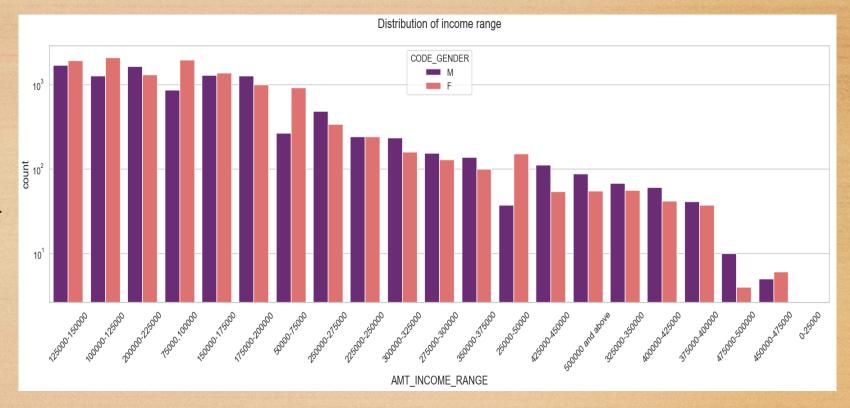
- Clients which have applied for credits are from most of the organization type 'Business entity Type 3', 'Self employed', 'Other', 'Medicine' and 'Government'.
- Less clients are from Industry type 8, type 6, type 10, religion and trade type 5, type 4.



Categorical Univariate analysis for target 1

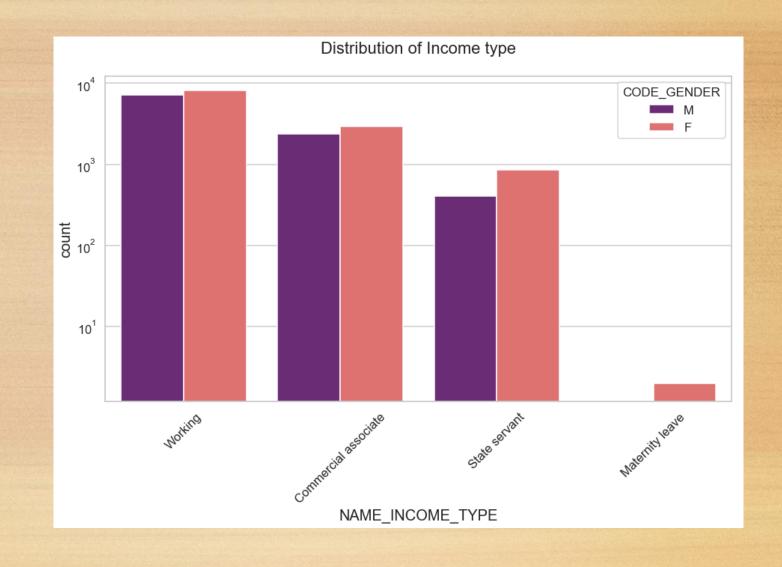
### Distribution of Income range

- Male counts are higher than female.
- Income range from 100000 to 200000 is having greater number of credits.
- This graph show that males are more than female in having credits for that range.
- Very less count for income range 400000 and above.



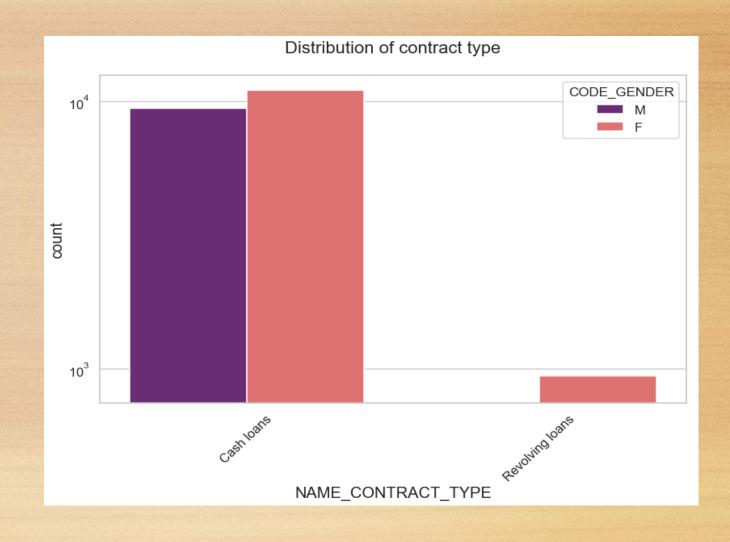
### Distribution of income type

- For income type 'working', 'commercial associate', and 'State Servant' the number of credits are higher than other i.e. 'Maternity leave.
- For this Females are having more number of credits than male.
- Less number of credits for income type 'Maternity leave'.
- For type 1: There is no income type for 'student', 'pensioner' and 'Businessman' which means they don't do any late payments.



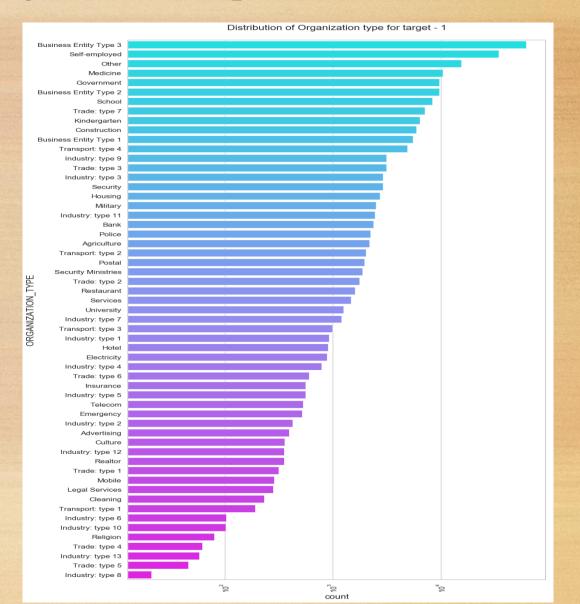
### Distribution for contract type

- For contract type 'cash loans' is having higher number of credits than 'Revolving loans' contract type.
- For this also Female is leading for applying credits.
- For type 1: there is only Female Revolving loans.

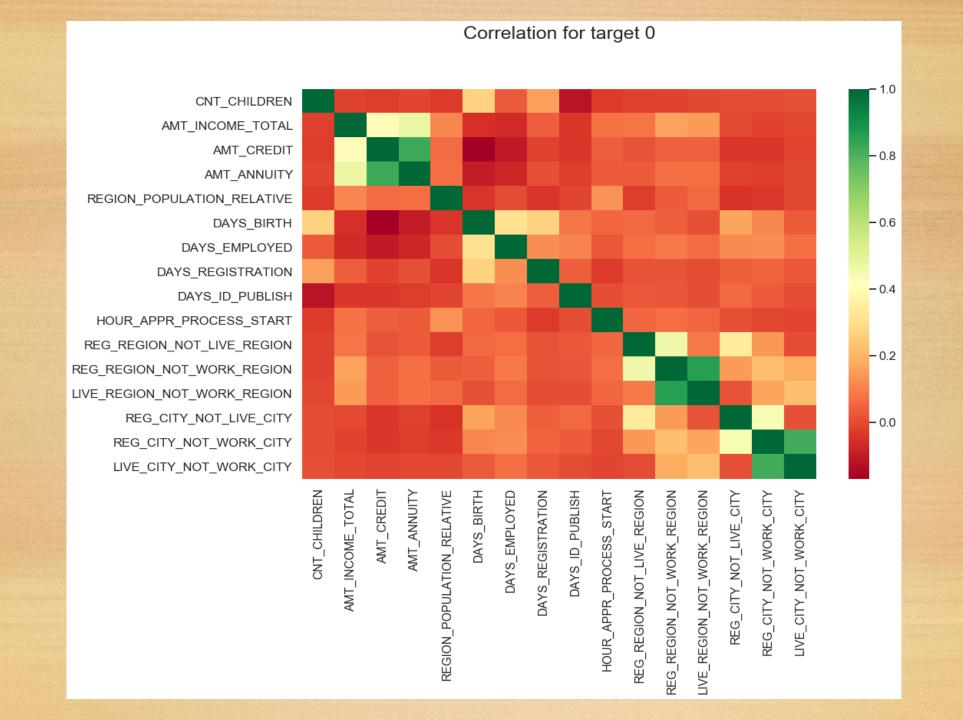


### Distribution of organization type

- Clients which have applied for credits are from most of the organization type 'Business entity Type 3', 'Self employed', 'Other', 'Medicine' and 'Government'.
- Less clients are from Industry type 8, type 6, type 10, religion and trade type 5, type 4.
- Same as type 0 in distribution of organization type.



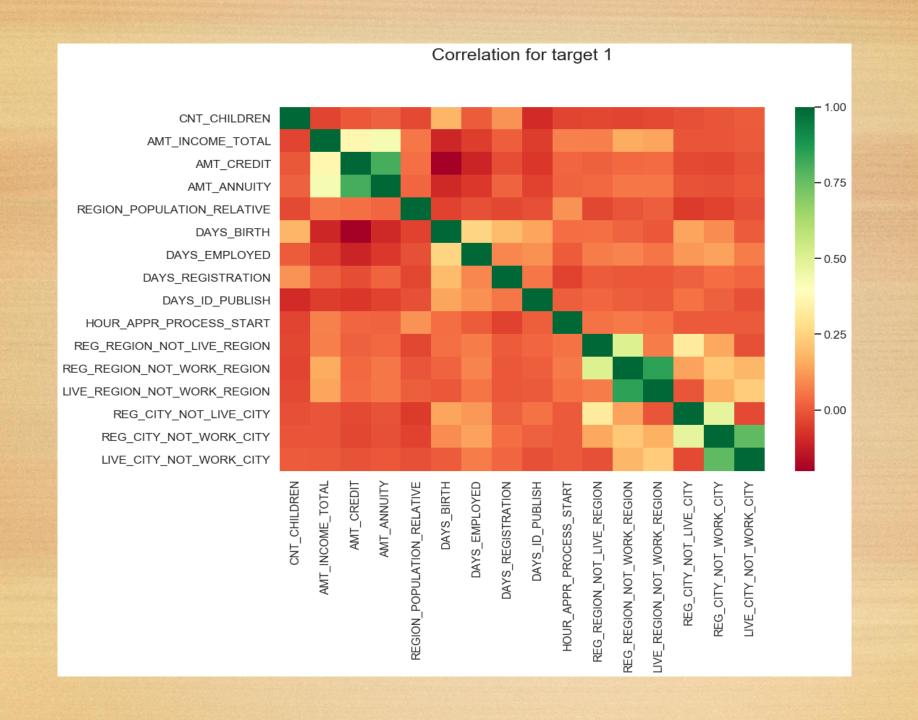
# Correlation of target 0



## Correlation For target 0

Points concluded from the graph presented in previous slide:

- Credit amount is inversely proportional to the date of birth, which means Credit amount is higher for low age and vice-versa.
- Credit amount is inversely proportional to the number of children client have, means Credit amount is higher for less children count client have and vice-versa.
- Income amount is inversely proportional to the number of children client have, means more income for less children client have and vice-versa.
- less children client have in densely populated area.
- Credit amount is higher to densely populated area.
- The income is also higher in densely populated area.



## Correlation for type 1

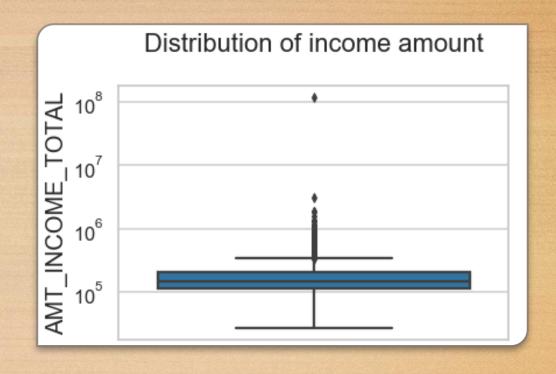
This heat map for Target 1 is also having quite a same observation just like Target 0. But for few points are different. They are listed below.

- The client's permanent address does not match contact address are having less children and vice-versa
- The client's permanent address does not match work address are having less children and vice-versa

Categorical Univariate analysis for variables target 0

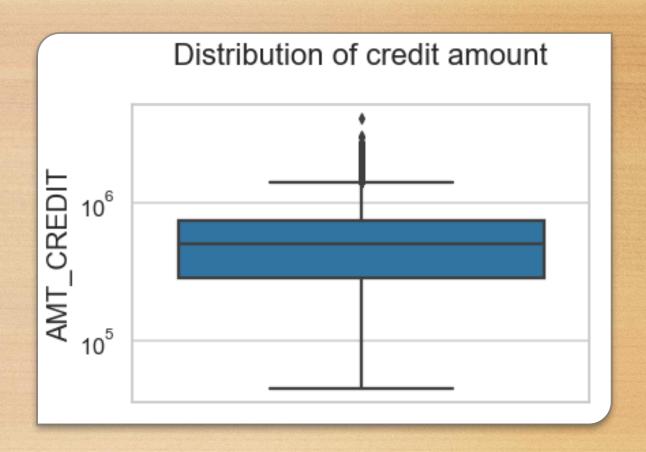
## Boxplot for income amount

- Some outliers are noticed in income amount.
- The third quartiles is very slim for income amount.



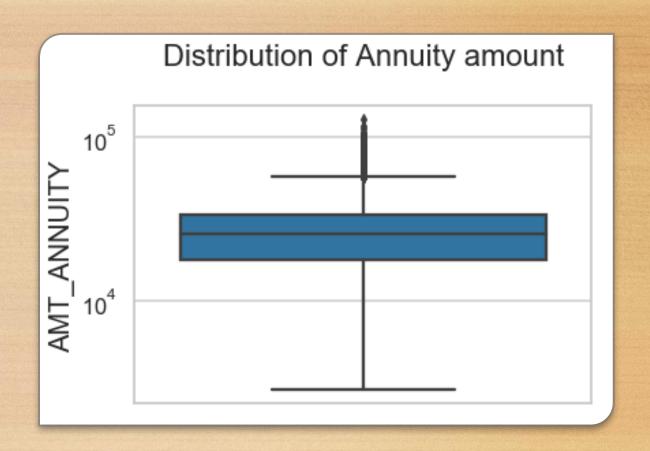
### Boxplot for credit amount

- Some outliers are noticed in credit amount.
- The first quartile is bigger than third quartile for credit amount which means most of the credits of clients are present in the first quartile.



### Boxplot for annuity amount

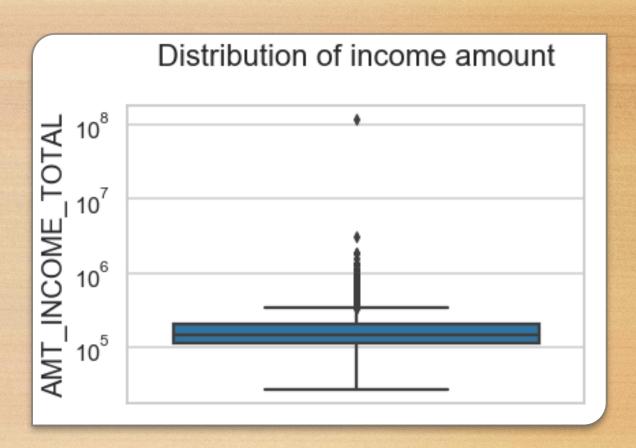
- Some outliers are noticed in annuity amount.
- The first quartile is bigger than third quartile for annuity amount which means most of the annuity clients are from first quartile.



Categorical Univariate analysis for variables target 1

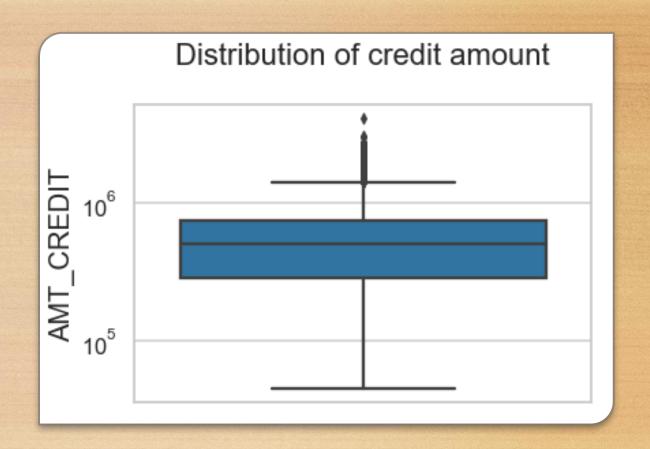
#### Boxplot for income amount

- Some outliers are noticed in income amount.
- The third quartiles is very slim for income amount.
- Most of the clients of income are present in first quartile.



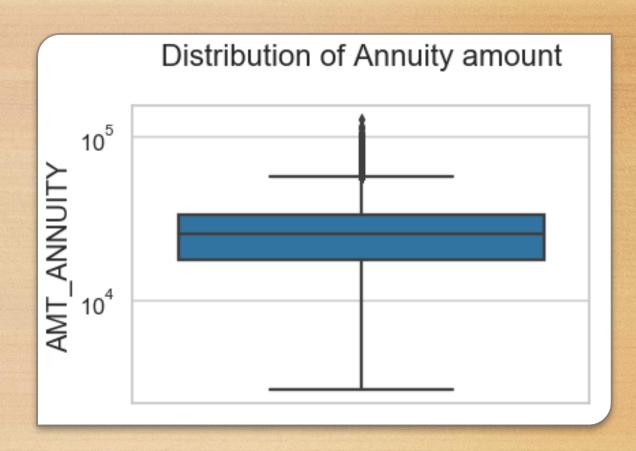
#### Boxplot for credit amount

- Some outliers are noticed in credit amount.
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### Boxplot for annuity amount

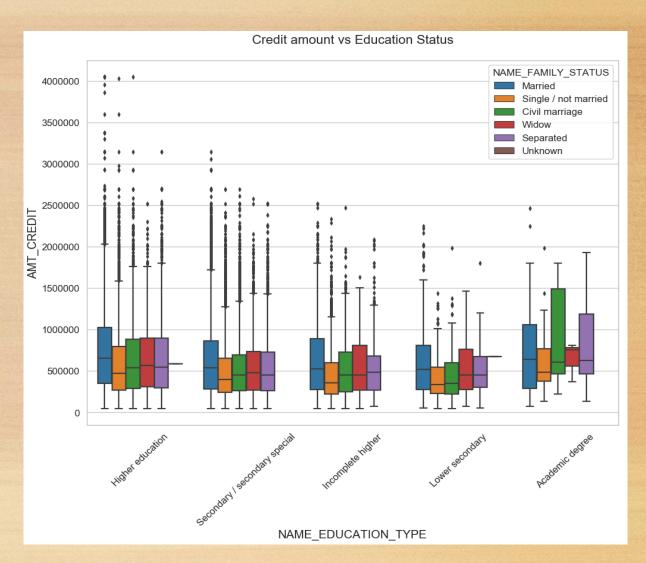
- Some outliers are noticed in annuity amount.
- The first quartile is bigger than third quartile for annuity amount which means most of the annuity clients are from first quartile.



Bivariate analysis for type 0

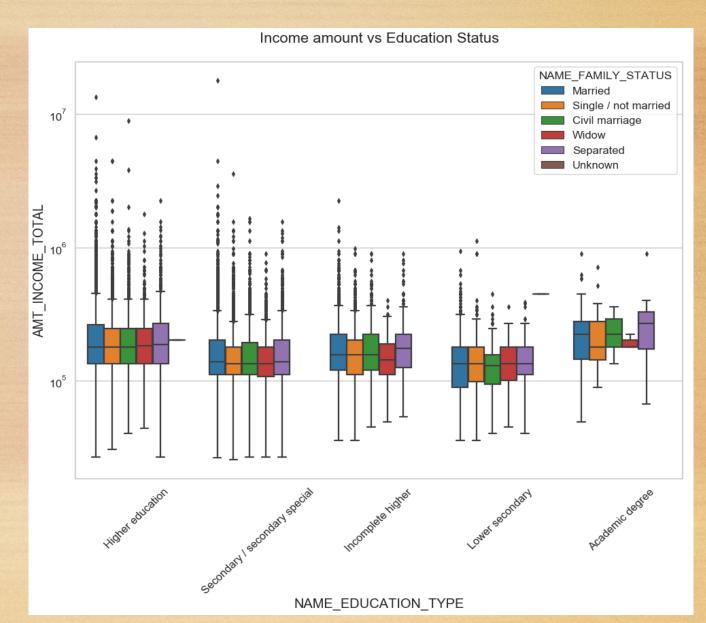
#### Credit amount vs Education Status

- Family status of 'civil marriage', 'marriage' and 'separated' of Academic degree education are having higher number of credits than others.
- Higher education of family status of 'marriage', 'single' and 'civil marriage' are having more outliers.
- Civil marriage for Academic degree is having most of the credits in the third quartile.



#### Income amount vs Education Status

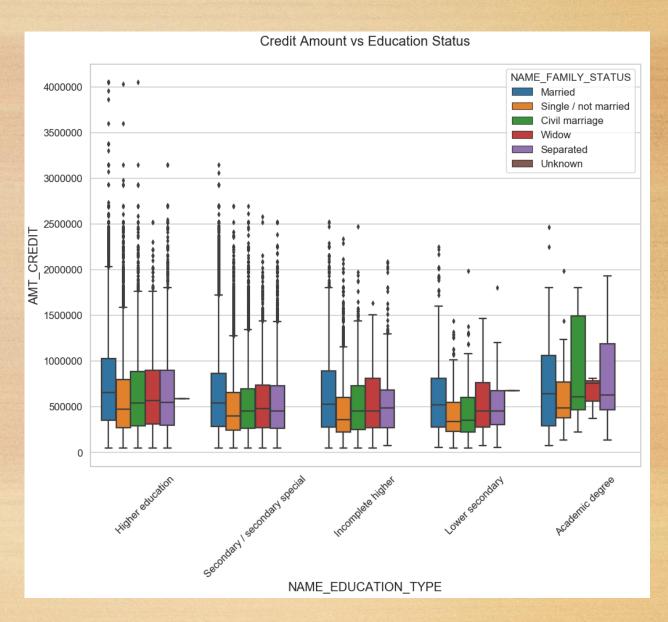
- For Education type 'Higher education' the income amount mean is mostly equal with family status. It does contain many outliers.
- Less outlier are having for Academic degree but they are having the income amount is little higher that Higher education.
- Lower secondary of civil marriage family status are having less income amount than others.



Bivariate analysis for type 1

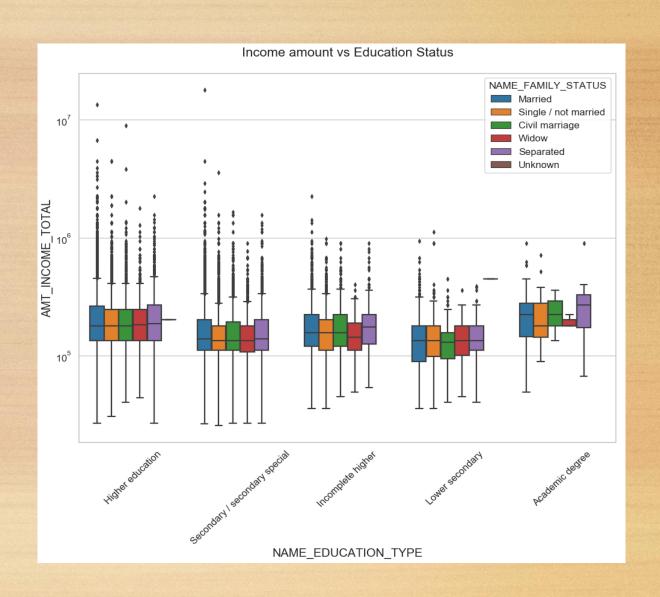
#### Credit amount vs Education Status

- Quite similar from Target 0, we can say that Family status of 'civil marriage', 'marriage' and 'separated' of Academic degree education are having higher number of credits than others.
- Most of the outliers are from Education type 'Higher education' and 'Secondary'.
- Civil marriage for Academic degree is having most of the credits in the third quartile.



#### Income amount vs Education Status

- Have some similarity with Target0,
   From above boxplot for Education
   type 'Higher education' the income
   amount is mostly equal with family
   status.
- Less outlier are having for Academic degree but their income amount is little higher that Higher education.
- Lower secondary are having less income amount than others.



Univariate analysis after merging previous data

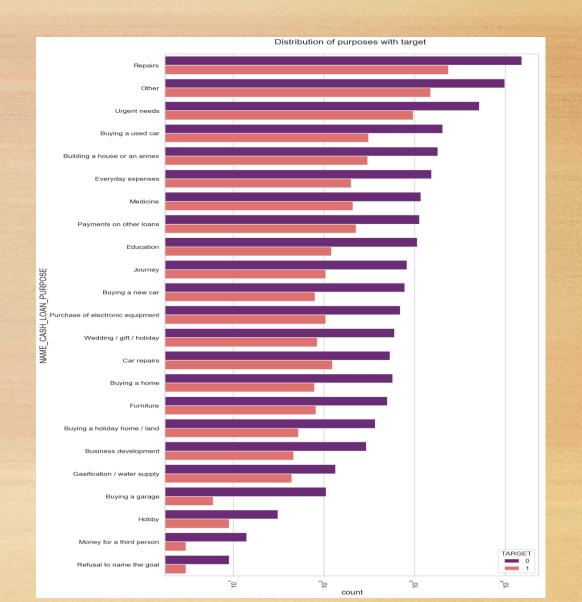
#### Distribution of contract status with purposes

- Most rejection of loans came from purpose 'repairs'.
- For education purposes we have equal number of approves and rejection
- Paying other loans and buying a new car is having significant higher rejection than approves.

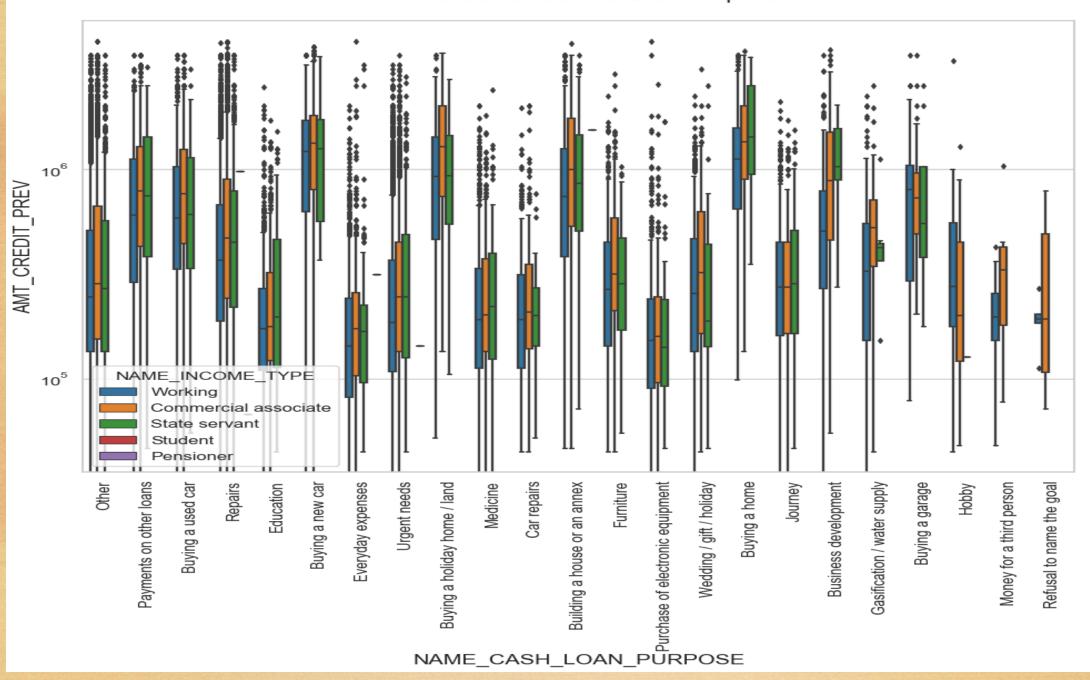


### Distribution of purposes with target

- Loan purposes with 'Repairs' are facing more difficulties in payment on time.
- There are few places where loan payment is significantly higher than facing difficulties. They are 'Buying a garage', 'Business development', 'Buying land', 'Buying a new car' and 'Education' Hence we can focus on these purposes for which the client is having for minimal payment difficulties.



Performing bivariate analysis



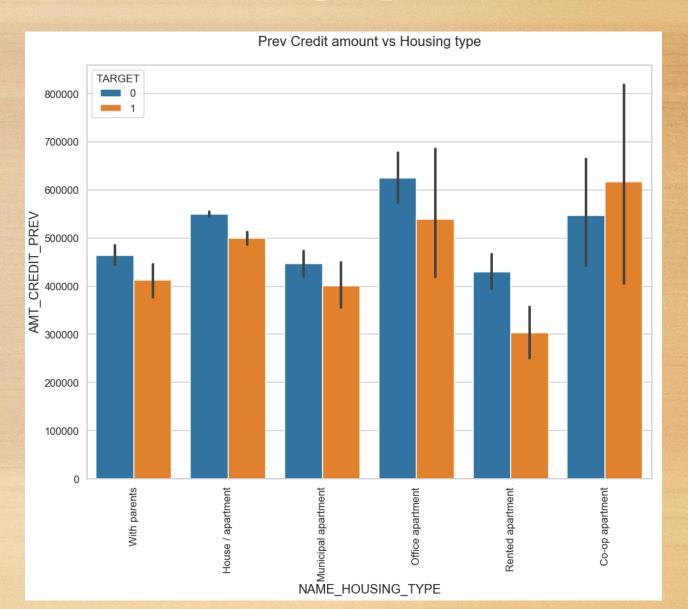
## Prev Credit amount vs Loan Purpose

From the previous graph we can conclude the below points:

- The credit amount of Loan purposes like 'Buying a home', 'Buying a land', 'Buying a new car' and 'Building a house' is higher.
- Income type of state servants have a significant amount of credit applied
- Money for third person or a Hobby is having less credits applied for.

#### Prev Credit amount vs Housing type

- Here for Housing type, office apartment is having higher credit of target 0 and coop apartment is having higher credit of target 1.
- So, we can conclude that bank should avoid giving loans to the housing type of co-op apartment as they are having difficulties in payment.
- Bank can focus mostly on housing type with parents or House\apartment or municipal apartment for successful payments.



### conclusion

- Banks should focus more on contract type 'Student', 'pensioner' and 'Businessman' with housing 'type other than 'Co-op apartment' for successful payments.
- Banks should focus less on income type 'Working' as they are having most number of unsuccessful payments.
- Also with loan purpose 'Repair' is having higher number of unsuccessful payments on time.
- Get as much as clients from housing type 'With parents' as they are having least number of unsuccessful payments.

Thank you