

# AKASH SINGH

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## OBJECTIVE

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Experienced Business Executive specializing in Commercial Vehicles, with over 1+ years of proven success in driving revenue growth, optimizing fleet management, and enhancing client relation within the transporting industry. Skilled in leveraging market insights and operational expertise to increase market share, streamline logistics, and improve customer satisfaction. Known for effective strategic planning cross-functional team leadership, and a data-driven approach to achieving sustainable growth.

## EDUCATION

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| <b>Bachelor of Computer Application</b> , Brainware University | 2020 - 2023 |
| <b>Higher Secondary Education</b> , Rajendra College           | 2020        |
| <b>Secondary Education</b> , Brainware University              | 2018        |

## SKILLS

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| <b>Technical Skills</b> | HTML, CSS, JS, Wordpress, Digital Marketing |
| <b>Soft Skills</b>      | Finance, Management, Communication Skills   |

## EXPERIENCE

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| <b>Junior Manager</b><br>Indusind Bank Ltd   | Sep 2023 - Present<br>Raigarh, CG |
| <ul style="list-style-type: none"><li>• Business Executive - New Commercial vehicle</li><li>• Handling Business of CV Loans.</li><li>• Handling CV Dealers With Good Relation.</li></ul> |                                   |

## EXTRA-CURRICULAR ACTIVITIES

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- JS Academy Advance MS Excel Workshop Certificate.
- Power BI Workshop Certificate.

## LEADERSHIP

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- Built and maintained strategic partnership with dealership and customers, which resulted to increase in new loan organizations and improved market penetration in undeserved regions.