# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

30 JUNE 2012 (UNAUDITED)



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# REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO THE SHAREHOLDERS OF FINANCE HOUSE P.S.C.

# Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of Finance House P.S.C (the "Company") and its subsidiaries (the "Group") as of 30 June 2012, comprising of the interim consolidated statement of financial position as at 30 June 2012 and the related interim consolidated income statement and interim consolidated statement of comprehensive income for the three and six month periods then ended, and the related interim consolidated statement of changes in equity and interim consolidated statement of cash flows for the six month period then ended, and explanatory information. Management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with International Accounting Standard 34 Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

# Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

Kust I Janas Signed by

Richard Mitchell

Partner

Ernst & Young

Registration No 446

16 July 2012 Abu Dhabi

Finance House P.S.C.

# Interim consolidated income statement For the three and six month periods ended 30 June 2012 (Unaudited)

	Three months en	ided 30 June	Six months en	ded 30 June
	2012	2011	2012	2011
Notes	AED '000	AED '000	AED '000	AED '000
Interest income	45,696	43,068	90,311	95,400
Interest meone Interest expense	( <u>18,638</u> )	( <u>17,179</u> )	( <u>35,670</u> )	(38,228)
interest expense	( <u>10,030</u> )	( <u>17,179</u> )	( <u>33,070</u> )	(36,226)
Net interest income 3	<u>27,058</u>	<u>25,889</u>	<u>54,641</u>	<u>57,172</u>
Fee and commission income	9,532	9,677	18,176	20,482
Fee and commission expense	<u>(2,936</u> )	<u>(3,660</u> )	<u>(5,826</u> )	(6,147)
Net fee and commission income	6,596	6,017	12,350	14,335
Contract revenue	29,780	38,524	57,909	76,417
Contract expense	( <u>29,396</u> )	( <u>37,220</u> )	( <u>56,443</u> )	( <u>67,117</u> )
	<del></del>	\ <u></u> /	,	<u>,                                     </u>
Net contract income	384	_1,304	<u>1,466</u>	9,300
Dividend income from investments carried at fair				
value through other comprehensive income	5,284	5,679	9,242	7,479
Net (loss) income from investments carried at fair	2,201	2,0.7	>,= -=	,,.,,
value through profit and loss	(788)	585	3,859	(1,478)
Gain on sale of investments carried at amortised cost	8,387	-	16,494	-
Rental income from investment property	1,893	1,900	3,793	3,167
Share of (loss) profit of associates	(1,899)	(1,702)	(4,391)	2,098
Other operating income	<u>385</u>	<u>351</u>	<u>727</u>	665
TOTAL OPERATING INCOME	47,300	40,023	<u>98,181</u>	92,738
		101020	<u>&gt; 0,101</u>	<u>&gt;2,700</u>
Salaries and employee related expenses	(14,472)	(14,096)	(28,380)	(27,631)
Reversal of provision for contract losses	-	2,575	-	2,575
Depreciation of property, fixtures and equipment	(837)	(2,199)	(1,823)	(3,214)
Other general and administrative expenses	(10,421)	(7,549)	(16,530)	(16,455)
Net allowance for impairment of loans and				
advances	<u>(385</u> )		<u>(385</u> )	
TOTAL OPERATING EXPENSES	( <u>26,115</u> )	( <u>21,269</u> )	( <u>47,118</u> )	( <u>44,725</u> )
PROFIT FOR THE PERIOD	<u>21,185</u>	<u>18,754</u>	<u>51,063</u>	<u>48,013</u>
Attributable to:				
Equity holders of parent	21,480	18,754	51,695	48,013
Non-controlling interests	<u>(295</u> )		(632)	<u> </u>
	21 105	10 754	E1 062	40.012
	<u>21,185</u>	<u>18,754</u>	<u>51,063</u>	<u>48,013</u>
Basic and diluted earnings per share attributable to				
ordinary shares (AED) 4	<u>0.07</u>	0.06	<u>0.17</u>	0.16

Interim consolidated statement of comprehensive income For the three and six month periods ended 30 June 2012 (Unaudited)

	Three months ended 30 June		Six months ended 30 Jun	
	2012	2011	2012	2011
	AED '000	AED '000	AED '000	AED '000
Profit for the period	21,185	18,754	51,063	48,013
Net (loss) income on investments measured at				
fair value through other comprehensive income	(3,694)	(5,454)	4,777	(31,227)
Directors' remuneration paid	<del>-</del>		<u>(4,179</u> )	(8,983)
Other comprehensive (loss) income for the period	<u>(3,694</u> )	<u>(5,454</u> )	<u>598</u>	( <u>40,210</u> )
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	<u>17,491</u>	<u>13,300</u>	<u>51,661</u>	<u>7,803</u>
Total comprehensive income attributable to:				
Equity holders of the parent Non-controlling interests	17,786 _(295)	13,300	52,293 (632)	7,803
	<u>17,491</u>	<u>13,300</u>	<u>51,661</u>	7,803

Interim consolidated statement of financial position At 30 June 2012 (Unaudited)

			(Audited)
		30 June	31 December
		2012	2011
	Notes	AED'000	AED'000
ASSETS			
Cash balances	5	6,005	7,233
Due from banks	5	1,131,013	738,033
Investments carried at fair value through			
other comprehensive income	6	258,132	277,305
Investments carried at fair value through			
profit and loss	6	42,995	37,988
Investments carried at amortised cost	6	453,703	440,550
Loans and advances, net	7	1,229,559	1,208,857
Investment in associates		145,091	149,482
Goodwill	8	4,973	4,973
Property, fixtures and equipment		201,030	171,178
Investment property	9	91,233	87,599
Interest receivable and other assets	10	190,739	187,874
TOTAL ASSETS		3,754,473	3,311,072
LIABILITIES			
Customers' deposits	14	2,009,806	1,621,677
Due to banks		297,713	288,176
Term loans		268,424	408,200
Interest payable and other liabilities	15	508,727	464,758
Provision for employees' end of service benefits		6,705	6,324
Non-convertible Sukuk	16	_150,000	-
TOTAL LIABILITIES		3,241,375	2,789,135
EQUITY			
Share capital	11	302,500	302,500
Employees' share-based payment scheme	12	(1,750)	(1,750)
Statutory reserve	92	109,345	109,345
Revaluation reserve	13	18,962	18,962
Cumulative changes in fair value of investments			(127.222)
carried at fair value through other comprehensive income		(77,154)	(137,222)
Retained earnings		150,486	214,582
Proposed directors' remuneration		10 700	4,179
Non-controlling interests		10,709	11,341
TOTAL EQUITY		513,098	521,937
TOTAL LIABILITIES AND EQUITY		3,754,473	3,311,072
Commitments and coptingent liabilities	17	919,725	1,025,948
14.63		Maylon	
Mr. Mohammed Alqubaisi CHAIRMAN		Mr. Hamid Taylor GENERAL MANA	AGER

The attached notes 1 to 20 form part of these interim condensed consolidated financial statements.



Finance House P.S.C.

# Interim consolidated statement of changes in equity For the six months ended 30 June 2012 (Unaudited)

	Share capital AED'000	Employees' share-based payment scheme AED'000	Statutory reserve AED'000	Revaluation reserve AED'000	Cumulative changes in fair value AED'000	Retained earnings AED'000	Proposed directors' remuneration AED'000	Attributable to shareholders of the parent company AED'000	Non controlling interests AED'000	Total AED'000
Balance at 1 January 2011	275,000	(1,750)	103,021	18,962	(114,444)	266,722	8,983	556,494	-	556,494
Profit for the period	-	-	-	-	-	48,013	-	48,013	-	48,013
Decrease in fair value of investments carried at fair value through other comprehensive income	-	-	-	-	(31,227)	-	- (0.002)	(31,227)	-	(31,227)
Directors' remuneration paid							( <u>8,983)</u>	(8,983)		(8,983)
Total comprehensive income for the period	=			<del>-</del>	(31,227)	48,013	(8,983)	<u>7,803</u>	<del>-</del>	<u>7,803</u>
Cash dividend paid	-	-	-	-	-	(41,250)	-	(41,250)	-	(41,250)
Stock dividend paid	27,500	<del>-</del>			<del>-</del>	(27,500)	<del>-</del>		<del>-</del>	
Balance at 30 June 2011	302,500	( <u>1,750)</u>	103,021	18,962	(145,671)	<u>245,985</u>	<del></del>	<u>523,047</u>		523,047
Balance at 1 January 2012	302,500	(1,750)	109,345	18,962	(137,222)	214,582	4,179	510,596	11,341	521,937
Loss on disposal of investments carried at fair value through other comprehensive income	-	-	-	-	55,291	(55,291)	-	-	-	-
Profit for the period	-	-	-	-	-	51,695	-	51,695	(632)	51,063
Increase in fair value of investments carried at fair value through other comprehensive income Directors' remuneration paid	<u>-</u>	<u>-</u>		<u>-</u>	4,777 	<u> </u>	( <u>4,179)</u>	4,777 (4,179)	- 	4,777 (4,179)
Total comprehensive income for the period					4,777	_51,695	( <u>4,179)</u>	52,293	(632)	51,661
Cash dividend paid						(60,500)		<u>(60,500</u> )		(60,500)
Balance at 30 June 2012	<u>302,500</u>	( <u>1,750)</u>	109,345	<u>18,962</u>	(77,154)	<u>150,486</u>		<u>502,389</u>	<u>10,709</u>	513,098

Interim consolidated statement of cash flows For the six months ended 30 June 2012 (Unaudited)

	Note	Six months ended 30 June 2012 AED'000	Six months ended 30 June 2011 AED'000
OPERATING ACTIVITIES Profit for the period		51,063	48,013
Non cash adjustments: Depreciation Share of loss (profit) of associates Provision for contract losses Allowance for impairment of loans and advances Net movement in provision for employees' end of service benefits		1,823 4,391 - 385 381	3,214 (2,098) (2,575)
Gain on disposal of investments carried at fair value through profit and loss Unrealised (gain) loss on investments carried at fair value		(711)	(1,168)
through profit and loss Gain on disposal of investments carried at amortised cost		(2,453) (16,494)	3,248
Working capital adjustments: (Increase) decrease in due from banks maturing after three months (Increase) decrease in loans and advances (Increase) decrease in interest receivable and other assets Decrease in due to banks maturing after three months Decrease in term loan Increase (decrease) in customers' deposits Increase (decrease) in interest payable and other liabilities		(51,909) (21,087) (2,865) (133,702) (139,776) 388,129 43,969	6,007 105,307 70,872 (44,559) (55,460) (148,634) (25,162)
Dividend income from investments carried at fair value through other comprehensive income  Dividend income from investment carried at fair value through profit and loss		(9,242) (695)	(7,479) (602)
Net cash from (used in) operating activities		111,207	(51,376)
INVESTING ACTIVITIES Purchase of investments carried at fair value through profit and loss Proceeds from sale investments carried at fair value through profit and loss		(3,723) 1,880	(10,015) 15,360
Purchase of investments carried at fair value through other comprehensive income Proceeds from sale of investments carried at fair value through		(1,248)	(156,940)
other comprehensive income Purchase of investments carried at amortised cost Proceeds from sale of investments carried at amortised cost Addition to investment property Purchase of property, fixtures and equipment Purchase of investments in associates Proceeds from sale of investments in associates		25,198 (390,213) 393,554 (3,634) (31,675)	67,317 - (16,219) (38,801) (106,429) 30,697
Dividend income received  Not each from (used in) investing activities		<u>9,937</u>	<u>8,081</u>
Net cash from (used in) investing activities  FINANCING ACTIVITIES		<u>76</u>	(206,949)
Directors' remuneration paid Cash dividends paid Non-convertible Sukuk		(4,179) (60,500) <u>150,000</u>	(8,983) (41,250)
Net cash from (used in) financing activities		<u>85,321</u>	(50,233)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		196,604	(308,558)
Cash and cash equivalents at 1 January		<u>495,613</u>	461,019
CASH AND CASH EQUIVALENTS AT 30 JUNE	5	<u>692,217</u>	<u>152,461</u>

#### 1 ACTIVITIES

Finance House P.S.C. (the "Company") is a Public Stock Company incorporated in Abu Dhabi, United Arab Emirates (U.A.E.) in accordance with the provisions of the U.A.E. Federal Commercial Companies Law No. (8) of 1984 (as amended), the U.A.E. Central Bank, the Monetary System and Organization of Banking Law No. (10) of 1980 and under authority of resolutions of the Board of Directors of the U.A.E. Central Bank relating to Finance Companies.

The Company was established on 13 March 2004 and commenced its operations on 18 July 2004. The Company performs its activities through its head office in Abu Dhabi and its Abu Dhabi, Dubai and Sharjah branches. The principal activities of the Company consist of investments, consumer and commercial financing and other related services.

The registered head office of the Company is at P.O. Box 7878, Abu Dhabi, U.A.E.

The interim condensed consolidated financial statements of the Group for the six month period ended 30 June 2012 were authorised for issue by Board of Directors on 16 July 2012 .

#### 2.1 BASIS OF PREPARATION

# Statement of compliance

The interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard (IAS) 34, "Interim Financial Reporting" issued by the International Accounting Standards Board and also comply with the applicable requirements of the laws in the U.A.E.

# **Accounting convention**

The interim condensed consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments and properties which are carried at fair value.

The interim condensed consolidated financial statements are presented in U.A.E. Dirhams (AED) which is the functional currency of the Group. All values are rounded to the nearest (AED' 000), except otherwise indicated.

# **Basis of consolidation**

The accompanying interim condensed consolidated financial statements comprise of the financial statements of the Company and its subsidiaries (together referred to as the "Group"). The details of the Company's subsidiaries and their principal activities are as follows:

		Ownership	
	Country of	interest	
Name of subsidiary	incorporation	%	Principal activity
Third Vision Investment L.L.C.	U.A.E.	100	Own and manage head office premises
Benyan Development Co L.L.C.	U.A.E.	100	Construction
Emirates National Electromechanical L.L.C.	U.A.E.	100	Electromechanical contracting
FH Capital Limited (D.I.F.C.)	U.A.E.	100	Investment and asset management
FH Services L.L.C.	U.A.E.	100	Investment management
Finance House Securities Co L.L.C.	U.A.E.	65	Brokerage
Finance House Sukuk Company 1	Cayman Islands	100	Sukuk issue

# 2.2 ACCOUNTING POLICIES

In preparing these interim condensed consolidated financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty are the same as those applied to the consolidated financial statements as at and for the year ended 31 December 2011.

The interim condensed consolidated financial statements do not contain all information and disclosures required for full financial statements prepared in accordance with International Financial Reporting Standards and should be read in conjunction with the Group's annual consolidated financial statements as at 31 December 2011. In addition, results for the six months ended 30 June 2012 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2012.

The accounting policies used in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2011, except for the adoption of the following amendments:

#### IAS 12 Income Taxes - Recovery of Underlying Assets

The amendment clarified the determination of deferred tax on investment property measured at fair value. The amendment introduces a rebuttable presumption that deferred tax on investment property measured using the fair value model in IAS 40 should be determined on the basis that its carrying amount will be recovered through sale. Furthermore, it introduces the requirement that deferred tax on non-depreciable assets that are measured using the revaluation model in IAS 16 always be measured on a sale basis of the asset. The amendment became effective for annual periods beginning on or after 1 January 2012.

#### IFRS 7 Financial Instruments: Disclosures — Enhanced Derecognition Disclosure Requirements

The amendment requires additional disclosure about financial assets that have been transferred but not derecognised to enable the user of the Group's financial statements to understand the relationship with those assets that have not been derecognised and their associated liabilities. In addition, the amendment requires disclosures about continuing involvement in derecognised assets to enable the user to evaluate the nature of, and risks associated with, the entity's continuing involvement in those derecognised assets. The amendment became effective for annual periods beginning on or after 1 July 2011. The amendment affects disclosure only and has no impact on the Group's financial position or performance.

The amendments listed above had no significant impact on the Group's financial position or performance.

# 3 NET INTEREST INCOME

	30 June	30 June
	2012	2011
	AED'000	AED'000
Interest income		
Due from banks	13,859	17,241
Loans and advances	66,923	73,525
Others	9,529	4,634
	90,311	<u>95,400</u>
Interest expense		
Customer deposits	(29,472)	(29,281)
Due to banks	<u>(6,198</u> )	(8,947)
	( <u>35,670</u> )	(38,228)
Net interest income	<u>54,641</u>	<u>57,172</u>

# 4 BASIC AND DILUTED EARNINGS PER SHARE

Earnings per share is calculated by dividing the net profit for the period by the weighted average number of shares outstanding during the period. Diluted earnings per share is determined by adjusting the net profit and the weighted average number of shares outstanding, for the effects of all dilutive potential ordinary shares. As of 30 June 2012, the Company has not issued any instruments which would have a dilutive impact on earnings per share when converted or exercised.

The calculation of the basic and diluted earnings per share is based on the following data:

	30 June 2012	30 June 2011
Profit for the period attributable to equity holders of the parent (AED '000)	<u>51,695</u>	48,013
Number of ordinary shares in issue ('000)	302,500	<u>302,500</u>
Earnings per share (AED)	<u> </u>	0.16
5 CASH AND CASH EQUIVALENTS		
	30 June 2012 (unaudited) AED'000	31 December 2011 (audited) AED'000
Due from banks Current and demand accounts Fixed placements Call accounts	72,986 975,039 82,988 1,131,013	20,625 706,062 
Cash balances Due to banks maturing within three months (deposits) Due from banks maturing after three months	6,005 (194,905) (249,896)	7,233 (51,666) ( <u>197,987</u> )
Net cash and cash equivalents	<u>692,217</u>	<u>495,613</u>

Fixed deposits due from banks of AED 249,896 thousand (2011: AED 197,987 thousand) and due to banks of AED 102,808 thousand (2011: 236,510 thousand) are due to mature after three months from the date of placement and are not included in cash and cash equivalents.

Notes to the interim condensed consolidated financial statements For the six months ended 30 June 2012 (Unaudited)

# 6 INVESTMENTS

	30 June 2012 (unaudited) AED'000	31 December 2011 (audited) AED'000
Investments carried at fair value through other comprehensive income UAE Outside UAE	244,295 13,837	262,702 14,603
	<u>258,132</u>	<u>277,305</u>
Investments carried at fair value through profit and loss	42,995	<u>37,988</u>
Investments carried at amortised cost	102.000	277 (72
UAE Outside UAE	192,808 260,895	277,673 162,877
	453,703	440,550

The Group enters into asset repurchase transactions whereby it retains substantially all of the risks and rewards of ownership of the assets and accordingly, the assets are not derecognized from the consolidated statement of financial position. The Group has entered into repurchase agreements relating to investments held at amortised cost amounting to AED 316,848 thousand (2011: AED 304,129 thousand). The related liability amounted to AED 246,829 thousand (2011: AED 236,510 thousand).

# 7 LOANS AND ADVANCES, NET

	30 June 2012 (unaudited) AED'000	31 December 2011 (audited) AED'000
Commercial loans Retail finance	1,100,739 <u>291,389</u>	1,062,792 308,249
I and the second for investment	1,392,128	1,371,041
Less: allowance for impairment Specific Collective	(149,254) (13,315)	(149,242) (12,942)
	<u>1,229,559</u>	<u>1,208,857</u>

Loans and advances are stated net of allowance for impairment. The movement in the allowance during the period / year is as follows:

At 1 January	162,184	154,815
Charge for the period / year	1,523	13,507
Less: Reversals during the period / year	<u>(1,138)</u>	(6,138)
	162.569	162,184

Notes to the interim condensed consolidated financial statements For the six months ended 30 June 2012 (Unaudited)

# 8 GOODWILL

On 27 January 2009 and 28 September 2009, the Company acquired an additional 35% and 5% shareholding, respectively, in Third Vision Investment L.L.C., a subsidiary. The principal activities of the subsidiary are ownership and management of head office premises.

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# **Payment consideration**

Purchase consideration in cash and cash equivalents	33,098
Fair value of net assets acquired	( <u>28,125</u> )

Goodwill recognised 4,973

# 9 INVESTMENT PROPERTY

	30 June 2012 (unaudited) AED'000	31 December 2011 (audited) AED'000
Opening balance Additions during the period / year	87,599 	71,365 16,234
	91,233	<u>87,599</u>

Investment properties were valued based on management's best estimates based on information and assumptions considered by management to be adequate and appropriate in the circumstances as of 31 December 2011.

# 10 INTEREST RECEIVABLE AND OTHER ASSETS

	30 June	31 December
	2012	2011
	(unaudited)	(audited)
	AED'000	AED'000
Interest receivable	59,042	70,841
Prepayments	16,424	19,447
Advance for investment	4,000	-
Accounts receivable	57,948	37,419
Amounts due from customers under construction contracts	32,063	48,080
Other assets	21,262	12,087
	<u>190,739</u>	<u>187,874</u>

Notes to the interim condensed consolidated financial statements For the six months ended 30 June 2012 (Unaudited)

#### 11 SHARE CAPITAL

 30 June
 31 December

 2012
 2011

 (unaudited)
 (audited)

 AED'000
 AED'000

Authorised, issued and fully paid

302.5 million shares (2011: 302.5 million shares) of AED 1 each (31 December 2011: AED 1 each)

**302,500** 302,500

#### 12 EMPLOYEES' SHARE-BASED PAYMENT SCHEME

The share-based payment scheme is administered by a trustee and gives the Board of Directors the authority to determine which employees of the Group will be granted the shares. The value of shares granted to employees are expensed in the period in which they are granted, and that of the remaining shares is included within equity.

During the period, no shares were granted (period ended 30 June 2011: nil shares) to employees and outstanding shares not yet granted to employees as of 30 June 2012 were 1,650,357 (31 December 2011: 1,650,357 shares).

#### 13 REVALUATION RESERVE

Revaluation reserve represents reserve that arose on revaluation of a plot of land in Abu Dhabi in 2009.

#### 14 CUSTOMERS' DEPOSITS

	30 June 2012 (unaudited) AED'000	31 December 2011 (audited) AED'000
By account		
Call and demand deposits	110,933	69,023
Time deposits	1,898,873	1,552,654
	<u>2,009,806</u>	<u>1,621,677</u>
By sector		
Government	670,943	437,582
Corporate	1,338,863	<u>1,184,095</u>
	<u>2,009,806</u>	1,621,677

Notes to the interim condensed consolidated financial statements For the six months ended 30 June 2012 (Unaudited)

# 15 INTEREST PAYABLE AND OTHER LIABILITIES

	30 June 2012 (unaudited) AED'000	31 December 2011 (audited) AED'000
Interest payable	12,659	14,426
Trade payables	20,457	4,070
Accrued expenses	51,473	52,087
Margin accounts	318,323	292,480
Other liabilities	<u>105,815</u>	101,695
	<u>508,727</u>	464,758

# 16 NON-CONVERTIBLE SUKUK

In June 2012, the Company raised financing by way of a Shari'a compliant subordinated Sukuk issued by Finance House Sukuk Company 1 (the issuer and a special purpose vehicle) amounting to AED 150 million and maturing in June 2017. The Sukuk carries a profit rate of 6 months EIBOR plus 3.00% or 6.25% per annum whichever is higher, payable semi annually as periodic distribution amount. Profit distribution accrued up to period end 30 June 2012 amounts to AED 104 thousand.

# 17 COMMITMENTS AND CONTINGENT LIABILITIES

	30 June	31 December
	2012	2011
	(unaudited)	(audited)
	AED'000	AED'000
Letters of credit	25,797	55,103
Letters of guarantee	777,899	792,220
Capital commitments	71,229	102,705
Irrevocable commitments to extend credit	44,800	75,920
	<u>919,725</u>	<u>1,025,948</u>

Notes to the interim condensed consolidated financial statements For the six months ended 30 June 2012 (Unaudited)

# 18 RELATED PARTY TRANSACTIONS

In the ordinary course of business, the Group enters into transactions with major shareholders, directors, senior management and their related concerns at commercial interest and commission rates.

The period / year end balances in respect of related parties included in the consolidated statement of financial position are as follows:

	30 June 2012 (unaudited) AED'000	31 December 2011 (audited) AED'000
Loans and advances to customers  To key management staff	<u> 118</u>	197
Customers' deposits From associates	<u>72,630</u>	<u>131,670</u>
From others	<u> 1,011</u>	<u>768</u>

Commitments and contingent liabilities (note 17) include letters of guarantee issued by the Company on behalf of associates amounting to AED 36,893 thousand (31 December 2011: AED 59,111 thousand)

Significant transactions with related parties during the six month period were as follows:

	30 June 2012	30 June 2011
	AED'000	AED'000
Interest and commission income		
From associates	<u>6</u>	13
From key management staff	3	4
Interest expenses		
To associates	<u> 1,171</u>	<u>2,475</u>
To others	<del>-</del>	5
Key management remuneration		
Short term benefits (salaries, benefits and bonuses)	<u> 7,406</u>	8,301

# 19 SEASONALITY OF RESULTS

No income of a seasonal nature was recorded in the interim consolidated income statement for the six months ended 30 June 2012 and 30 June 2011.

# 20 SEGMENT INFORMATION

For management purposes, the Group is organised into four major business segments:

- Commercial and retail financing, which principally provides loans and other credit facilities for institutional and individual customers.
- (ii) Investment, which involves the management of the Group's investment portfolio and its treasury activities.
- (iii) Construction, which involves the Group's subsidiaries performing real estate construction related activities.
- (iv) Brokerage, which involves the Group's subsidiary performing brokerage activities for buying and selling local stocks and bonds.

These segments are the basis on which the Group reports its primary segment information. Transactions between segments are conducted at rates determined by management taking into consideration the cost of funds.

Information regarding these segments is presented below:

	Commercial and retail financing AED'000	Investment AED'000	Construction AED'000	Brokerage AED'000	Unallocated AED'000	Total AED'000
30 June 2012 (unaudited) Operating income	50,988	44,590	<u>1,559</u>	1,044	<del>-</del>	<u>98,181</u>
Inter-segment revenues	<u>(26,515</u> )	<u>26,515</u>				
Segmental results and profits from operations	38,982	43,515	<u>(5,979</u> )	<u>(1,805</u> )	( <u>23,650</u> )	51,063
Segmental assets	1,308,074	2,286,685	<u>107,418</u>	<u>52,296</u>		<u>3,754,473</u>
Segmental liabilities	<u>1,129,309</u>	<u>1,974,179</u>	92,738	<u>45,149</u>		<u>3,241,375</u>
Commitments and contingent liabilities	<u>730,929</u>	<u>71,229</u>	<u>97,567</u>	20,000		919,725
30 June 2011 (unaudited) Operating income	60,415	22,839	9,484	<del></del>	<del></del>	92,738
Inter-segment revenues	(25,843)	25,843				
Segmental results and profits from operations	48,755	20,197	3,117	<u> </u>	( <u>24,056</u> )	48,013
Segmental assets	1,086,523	<u>1,744,393</u>	122,546	<del></del>	<u> </u>	<u>2,953,462</u>
Segmental liabilities	<u>894,103</u>	1,435,467	100,844			<u>2,430,414</u>
Commitments and contingent liabilities	697,469	120,523	119,448			937,440