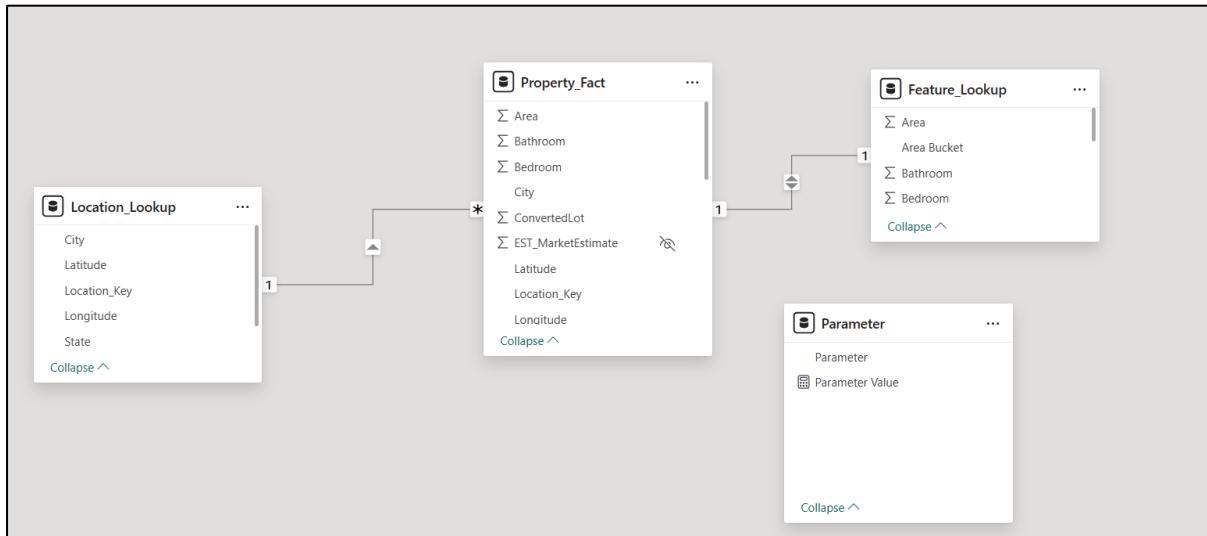


Technical Document



Relationship Summary:

From Table	To Table	Cardinality	Reason
Location_Lookup	Property_Fact	$1 \rightarrow *$	One location, many properties
Feature_Lookup	Property_Fact	$1 \rightarrow 1$	One Property, One Feature
Parameter	None	Disconnected	Scenario simulation via DAX

Power Query Data Cleaning & Transformation Steps

(Property Listings Dataset)

1 Data Ingestion

- Imported property listing data from a **CSV file**
- Explicit delimiter, encoding, and column count defined to avoid schema drift

2 Header & Data Type Standardization

- Promoted first row as column headers
- Initially cast all columns as **text** to prevent early conversion errors
- Later converted relevant fields to **numeric types**:
 - Bedroom, Bathroom

- Area, Price, PPSq
- LotArea, ConvertedLot
- MarketEstimate, RentEstimate

Why: Safe two-step typing avoids broken refresh due to malformed values.

3 Invalid & Missing Value Handling

- Removed rows where State = "nan"
- Replaced **conversion errors** with null
- Filled missing values with **business-default constants**, e.g.:
 - Bedroom → 3
 - Bathroom → 2
 - Area → 1840
 - PPSq → Median-derived value
 - MarketEstimate → recalculated later
 - RentEstimate → capped default

Why: Ensures continuity in aggregations and scenario analysis.

4 Text Cleansing (Street Address)

- Trimmed whitespace
- Removed special characters
- Converted to **Proper Case**
- Constructed a fallback address using City + Zipcode if street was missing

Result: A standardized, user-friendly **Street Address** column.

5 Duplicate & Noise Reduction

- Removed duplicate records using a composite of:
 - Street Address
 - Zipcode
 - Bedroom
 - Area
 - Price

Why: Prevents double-counting properties in market value calculations.

6 Outlier & Data Quality Filters

Applied multiple **business-rule filters**, including:

- Area between **150 and 10,000 sq ft**
- Price between **20,000 and 5,000,000**
- RentEstimate between **500 and 10,000**
- Lot Size between **500 and 500,000**
- Bedroom values limited to **0–5**
- LotArea < 11 (unit sanity check)

Why: Removes unrealistic properties that would skew analytics.

7 Unit Normalization (Lot Size)

- Converted lot size into a **single unit (sq ft)**:
 - Acres → multiplied by 43,560
 - Sqft → retained as-is

Why: Enables consistent comparisons and calculations.

8 Key & Identifier Creation

- Generated a **Location_Key** using:
- State + City + Zipcode
- Created a surrogate **Property_ID** using an index starting from 1001

Why: Supports clean relationships in the data model.

9 Enrichment via Lookup Merge

- Joined with a helper table on **City**
- Brought in **Median Price per Sq Ft**
- Recomputed MarketEstimate as:
- Median_Price_PSF × Area

Why: Produces a more stable market valuation baseline.

10 Final Data Conditioning

- Renamed fields for business readability
- Sorted records for consistency
- Final validation filters applied before load

DAX Measures — Organized & Explained

- ◆ Core Pricing Metrics

Actual_ppsq

Actual_ppsq =

```
DIVIDE(  
    SUM(Property_Fact[Price]),  
    SUM(Property_Fact[Area])  
)
```

Purpose:

Weighted average actual price per sq ft across properties.

- Correct aggregation logic (SUM/SUM, not AVERAGE).

Adjusted PPSq

Adjusted PPSq =

```
[Actual_ppsq] * (1 + 'Parameter'[Parameter Value])
```

Purpose:

Applies the What-If slider (-20% to +20%) to price per sq ft.

Used in Scenario Insights visuals.

MedianPricePerSqFt

MedianPricePerSqFt =
MEDIAN(Property_Fact[Price_per_Sqft])

Purpose:

Median pricing benchmark, less sensitive to outliers.

- ◆ Market Value Calculations

Adjusted Market Value

Adjusted Market Value =
 $\text{SUM}(\text{Property_Fact}[Area]) * [\text{Adjusted PPSq}]$

Purpose:

Scenario-based market valuation driven by the What-If parameter.

Price_per_Sqft

Price_per_Sqft =
[Price] / [Area]

Purpose:

Row-level calculated metric used for variance and median analysis.

Price_Variance

Price_Variance =

$([\text{Price_per_Sqft}] * [\text{Area}]) - [\text{MarketEstimate}]$

Purpose:

Difference between actual pricing and estimated market value.

- ◆ Rental & Yield Metrics

Rental Yield

Rental Yield =

$[\text{RentEstimate}] / [\text{Price}]$

Purpose:

Property-level rental return ratio.

RentYield

RentYield =

DIVIDE(

 SUM(Property_Fact[RentEstimate]),

 SUM(Property_Fact[Price])

)

Purpose:

Portfolio-level rental yield (correctly weighted).

Adjusted Rental Yield

```
Adjusted Rental Yield =  
DIVIDE(  
    SUM(Property_Fact[RentEstimate]),  
    [Adjusted Market Value]  
)
```

Purpose:

Shows yield impact under pricing scenarios.

- ◆ Averages & Monitoring Metrics

Avg Price

```
Avg Price =  
AVERAGE(Property_Fact[Price])
```

AvgPriceVariance

```
AvgPriceVariance =  
AVERAGE(Property_Fact[Price_Variance])
```

AvgRentYield

```
AvgRentYield =  
AVERAGE(Property_Fact[Rental Yield])
```

Purpose:

Used for trend cards, benchmarks, and executive summaries.

- ◆ Volume Metric

Total Properties

Total Properties =

DISTINCTCOUNT(Property_Fact[Property_ID])

Purpose:

Unique property count across filters.