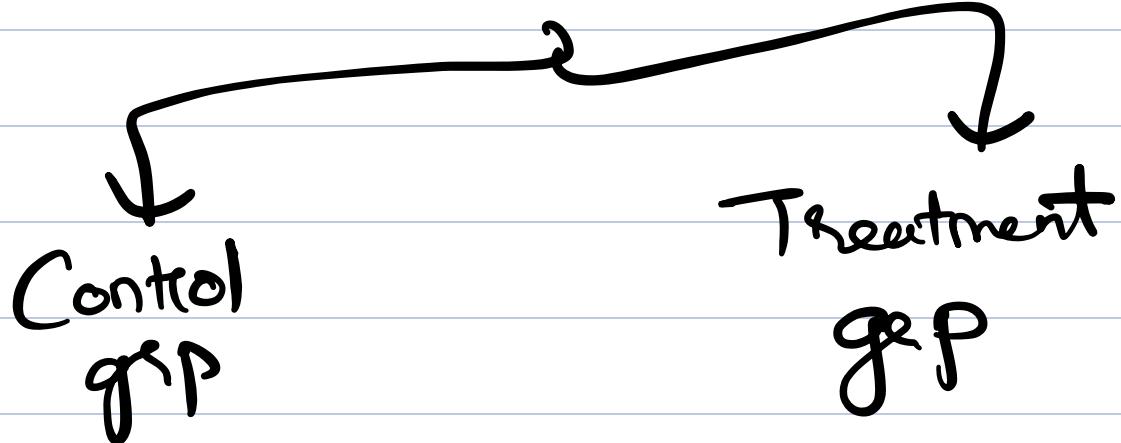


RCT - Randomized Control tests

Goal: Does Sending email increase purchase conversion

Select users at random



→ When we can't run RCT

ex: Setting Billboards

→ Experiment takes too long.

Causal Inference

Confounders

goal: Does elixir make you feel better

Flu

Treatment - Years who use elixir
Avg age: 35

Control Group -

" " don't
Avg age: 65

Treatment gets recovery >>

So, it doesn't prove
elixir works

Here Age is Confounder

2. Selection Bias

Here treatment represents
young people so

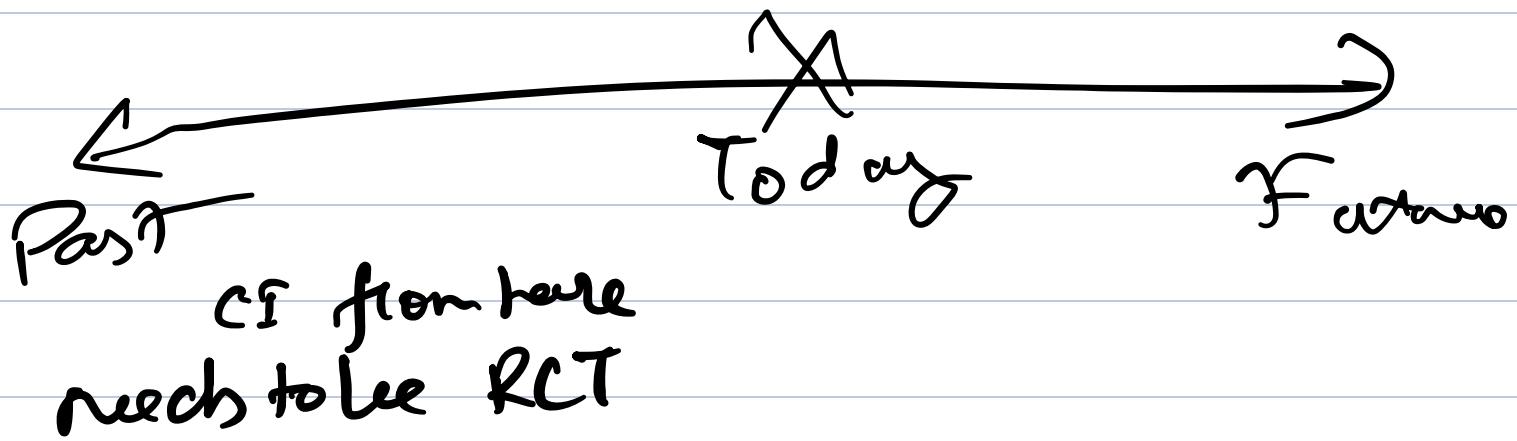
3. Counterfactuals

what would have been
Case if the person has
not received the electricity

C.I

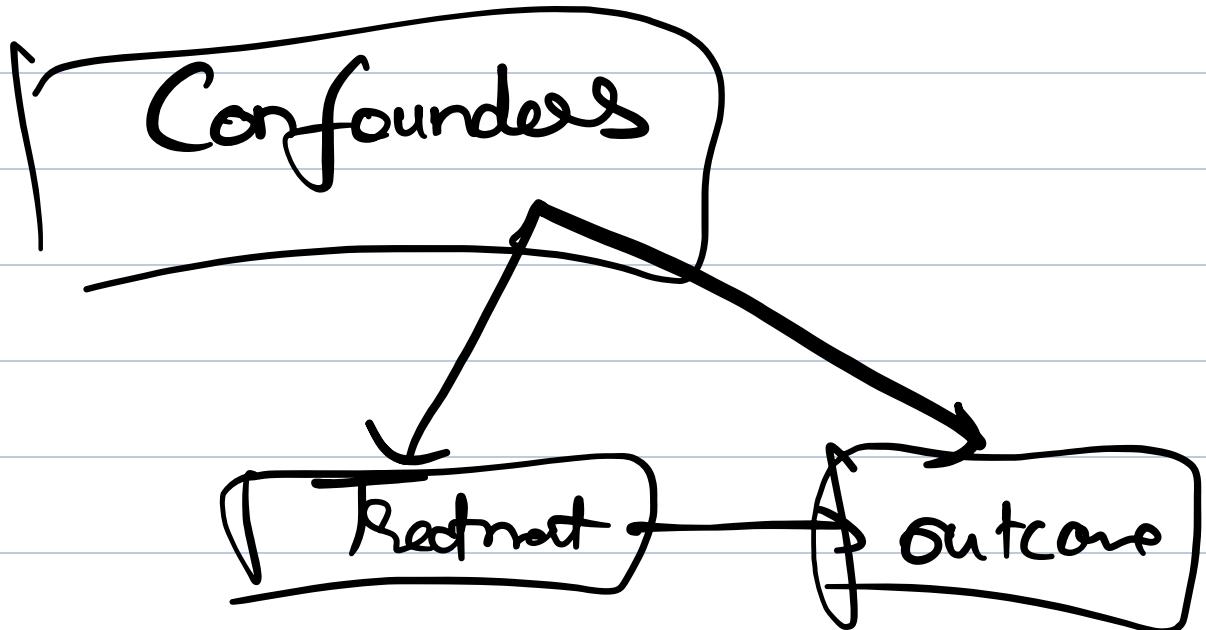
Assumptions

Data



1. Causal Markov Condition:

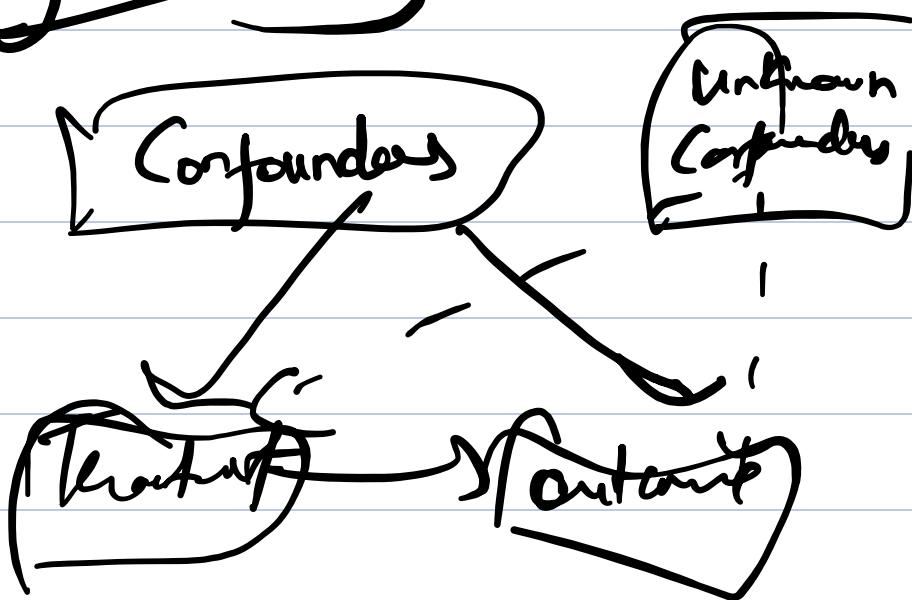
Causal graph { DAG }



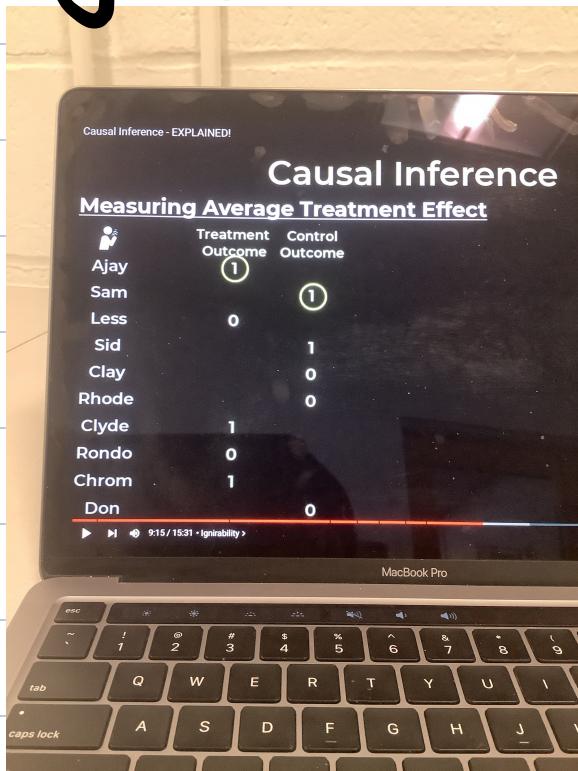
2. SUTVA (Stable Unit Treatment Value Assumption)

ex: people who received elixir influencing people who don't have elixir

B. Ignorability



Measuring Avg Treatment effect



1 Means got Better

0 means didn't

Treatment got elixir
outcome didn't get elixir

Does elixir make people Better

Count people who got elixir 2
Better

$$\text{Mean Treatment} = \frac{1+0+1+0+1}{5} = +0.6$$

$$\text{Mean Control} = \frac{1+1+0+0+0}{5} = 0.4$$

↳ people who didn't get elixir
people who didn't get elixir

$$\text{Effect} = +0.2$$

Now Adding Age (Average)

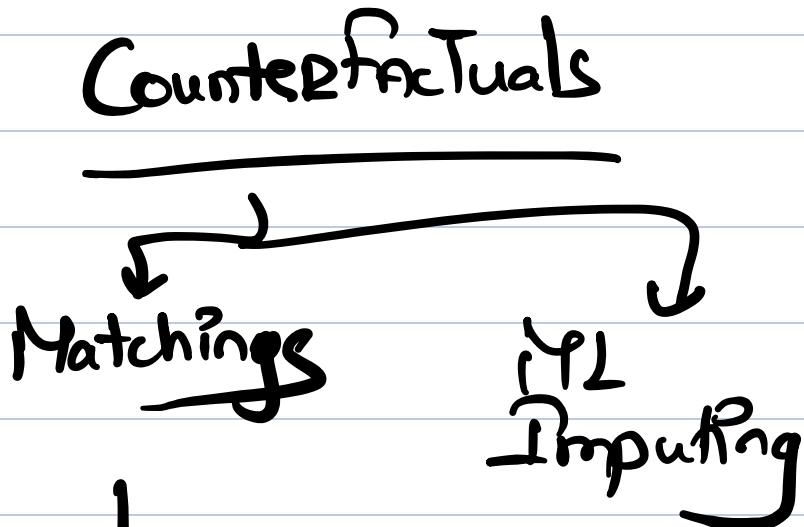
Causal Inference	
Measuring Average Treatment Effect	
Treatment Outcome	Control Outcome
Ajay (26)	1
Sam (24)	1
Less (48)	0
Sid (35)	1
Clay (25)	0
Rhode (39)	0
Clyde (51)	1
Rondo (24)	0
Chrom (67)	1
Don (34)	0

$$\text{Mean (Age | Treatment)} = \frac{26+51+67}{3} \\ = 48$$

$$\text{Mean (Age | Control)} = \frac{24+35}{2} \\ = 29.5$$

Avg age who received elixir
 48.8 who didn't is 29.5

\Rightarrow So, here Age is Confounding Variable



In the Above Example

Sam(24) & Rondo(24)

are same age & received
diff treatments

	Treat out	Control out
Sam(24)	0	1
Rondo(24)	0	1

Matching ways means
Basically finding another
person in same age who
received different treatment

Blue - Original

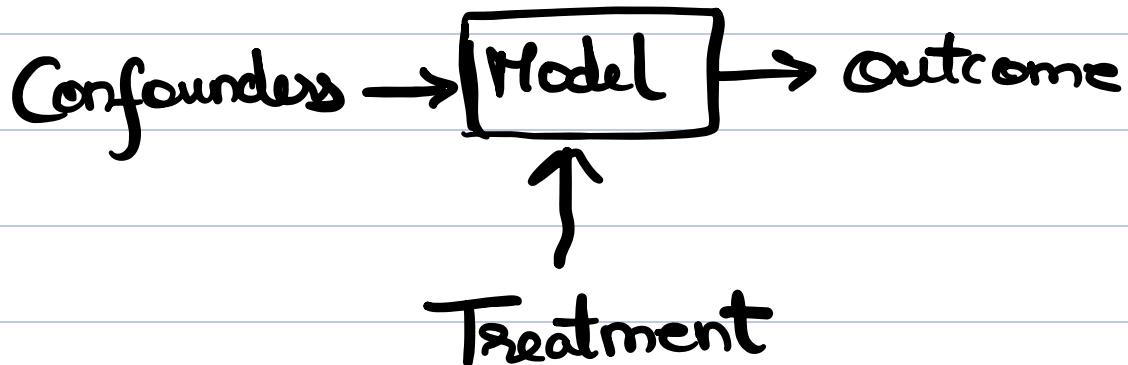
Red - Counterfactuals

Based on vice versa

Another Approach

IS
ML

ML Approach



We Build Model Takes Age & treatment as input and then predict output. we will train factual data & try to predict Counterfactuals

Consider the Red one's are

	Treatment	Control	ITE
Ajay (26)	1	1	0
Sam (24)	0	1	-1
Less (48)	0	0	0
Sid (35)	1	1	0
Clay (25)	0	0	0
Rhode (39)	1	0	1
Clyde (51)	1	0	1
Rondo (24)	0	1	-1
Chrom (67)	1	1	0
Don (34)	1	0	1

Counterfactuals

To determine Avg Treatment effect = we Subtract the Case where person got (or) would have gotten treatment

with Case where they had not gotten (or) would not have gotten elixir treatment

ITE \rightarrow Avg Treat effect
we calculate for every single individual

Avg of Individual Treatment effect

$$\text{ATE} = \frac{0 + (-1) + 0 + 0 + 0 + 1 + 1 + (-1)}{8}$$
$$= +0.1$$

So, it looks like elixir does help even when accounting the age $\geq +0.1$

Now Considering Above , Let's

Say everyone who has flu

Let's just give elixir

Since, here age is Confounding Variable

Let's determined ATE (Conditional on age \rightarrow) (conditional ATE)

$$\text{CATE}(\text{Age} \geq 35) = \frac{0+0+1+1+0}{5}$$

ITE Values

$$= 0.4$$

$$\text{CATE}(\text{Age} < 35) = \frac{0+(-1)+0+0+\cancel{1})\cancel{+1}}{5}$$

$$= -0.2$$

Average of ITE Values of those values of Age

These are called Treatment Heterogeneity

Based on this we can conclude

⇒ it can help older people

But doesn't seem to have positive effect on younger people

Here we didn't use RCT

1.] we used Causal Analysis / Inference that Simulates like RCT.

2.] Confounding, Selection Bias makes Causal Inference on past data Challenging

3. Assumptions are required for Causal Inference.

If ATE is useful when deciding on population, CATE considers subsets of population

