```
import pandas as pd
In [1]:
         import numpy as np
In [3]: d=pd.read csv('https://github.com/YBI-Foundation/Dataset/raw/main/Big%20Sales%20U
In [4]: d.head()
Out[4]:
            Item Identifier Item Weight Item Fat Content Item Visibility Item Type Item MRP
                                                                                      Outlet Iden
                                                                     Baking
         0
                   FDT36
                                12.3
                                                                              33.4874
                                                                                             OU'
                                              Low Fat
                                                          0.111448
                                                                     Goods
                                                                     Baking
                                12.3
          1
                   FDT36
                                              Low Fat
                                                          0.111904
                                                                              33.9874
                                                                                             OU.
                                                                      Goods
                                                                     Baking
                                                 LF
                                                                              33.9874
         2
                   FDT36
                                12.3
                                                          0.111728
                                                                                             OU.
                                                                     Goods
                                                                     Baking
          3
                                12.3
                                                          0.000000
                                                                              34.3874
                   FDT36
                                              Low Fat
                                                                                             OU.
                                                                     Goods
                                                                     Baking
                   FDP12
                                 9.8
                                              Regular
                                                          0.045523
                                                                              35.0874
                                                                                             OU.
                                                                      Goods
In [5]: d.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 14204 entries, 0 to 14203
         Data columns (total 12 columns):
          #
              Column
                                                            Dtype
                                           Non-Null Count
         - - -
          0
              Item Identifier
                                                            object
                                           14204 non-null
          1
              Item Weight
                                           11815 non-null
                                                            float64
          2
              Item Fat Content
                                                            object
                                           14204 non-null
          3
                                                            float64
              Item Visibility
                                           14204 non-null
          4
              Item_Type
                                           14204 non-null
                                                            object
          5
              Item MRP
                                           14204 non-null
                                                            float64
          6
              Outlet Identifier
                                           14204 non-null
                                                            object
          7
              Outlet_Establishment_Year
                                           14204 non-null
                                                            int64
          8
                                                            object
              Outlet Size
                                           14204 non-null
          9
              Outlet Location Type
                                           14204 non-null
                                                            object
          10 Outlet_Type
                                           14204 non-null
                                                            object
          11 Item_Outlet_Sales
                                           14204 non-null
                                                            float64
         dtypes: float64(4), int64(1), object(7)
         memory usage: 1.3+ MB
In [6]: d.columns
Out[6]: Index(['Item_Identifier', 'Item_Weight', 'Item_Fat_Content', 'Item_Visibility',
                 'Item_Type', 'Item_MRP', 'Outlet_Identifier',
                 'Outlet_Establishment_Year', 'Outlet_Size', 'Outlet_Location_Type',
                 'Outlet_Type', 'Item_Outlet_Sales'],
               dtype='object')
```

```
In [7]: d.describe()
```

Out[7]:

	Item_Weight	Item_Visibility	Item_MRP	Outlet_Establishment_Year	Item_Outlet_Sales
count	11815.000000	14204.000000	14204.000000	14204.000000	14204.000000
mean	12.788355	0.065953	141.004977	1997.830681	2185.836320
std	4.654126	0.051459	62.086938	8.371664	1827.479550
min	4.555000	0.000000	31.290000	1985.000000	33.290000
25%	8.710000	0.027036	94.012000	1987.000000	922.135101
50%	12.500000	0.054021	142.247000	1999.000000	1768.287680
75%	16.750000	0.094037	185.855600	2004.000000	2988.110400
max	30.000000	0.328391	266.888400	2009.000000	31224.726950

```
d['Item_Weight'].fillna(d.groupby(['Item_Type'])['Item_Weight'].transform('mean'
In [13]:
```

In [15]: d.info()

<class 'pandas.core.frame.DataFrame'> RangeIndex: 14204 entries, 0 to 14203 Data columns (total 12 columns):

```
Column
                               Non-Null Count Dtype
    _ _ _ _ _ _
                               -----
                                               ----
0
   Item Identifier
                               14204 non-null
                                               object
                               14204 non-null float64
1
   Item Weight
2
   Item_Fat_Content
                               14204 non-null
                                               object
3
                                               float64
   Item Visibility
                               14204 non-null
4
    Item_Type
                               14204 non-null
                                               object
5
    Item MRP
                               14204 non-null
                                               float64
6
   Outlet Identifier
                               14204 non-null
                                               object
7
   Outlet Establishment Year 14204 non-null
                                               int64
                                               object
8
   Outlet_Size
                               14204 non-null
9
   Outlet_Location_Type
                               14204 non-null
                                               object
10 Outlet Type
                               14204 non-null
                                               object
11 Item Outlet Sales
                               14204 non-null
                                               float64
```

dtypes: float64(4), int64(1), object(7)

memory usage: 1.3+ MB

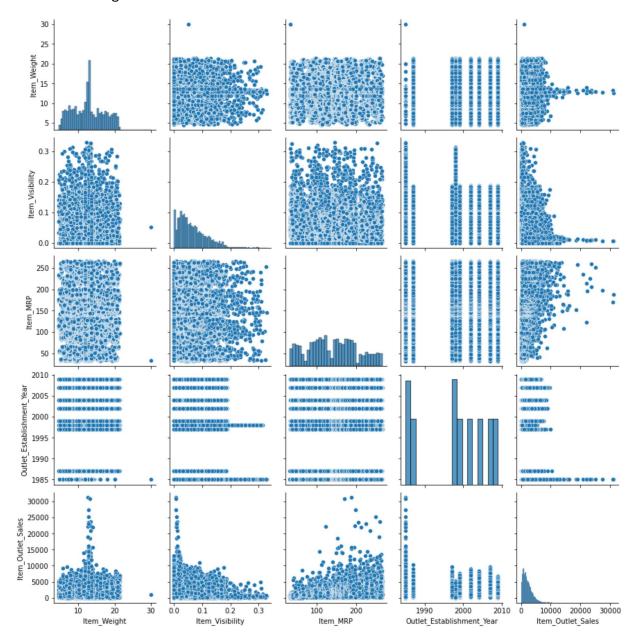
In [16]: d.describe()

Out[16]:

	Item_Weight	Item_Visibility	Item_MRP	Outlet_Establishment_Year	Item_Outlet_Sales
count	14204.000000	14204.000000	14204.000000	14204.000000	14204.000000
mean	12.790642	0.065953	141.004977	1997.830681	2185.836320
std	4.251186	0.051459	62.086938	8.371664	1827.479550
min	4.555000	0.000000	31.290000	1985.000000	33.290000
25%	9.300000	0.027036	94.012000	1987.000000	922.135101
50%	12.800000	0.054021	142.247000	1999.000000	1768.287680
75%	16.000000	0.094037	185.855600	2004.000000	2988.110400
max	30.000000	0.328391	266.888400	2009.000000	31224.726950

In [17]: import seaborn as sns
sns.pairplot(d)

Out[17]: <seaborn.axisgrid.PairGrid at 0x1e51e40eee0>



Categories and counts of categorical variables

```
In [18]: d[['Item_Identifier']].value_counts()
Out[18]: Item_Identifier
         FDQ08
                             10
         FD024
                             10
         FDQ19
                             10
                             10
         FDQ28
         FDQ31
                             10
         FDM52
                              7
         FDM50
                              7
         FDL50
         FDM10
                              7
         FDR51
         Length: 1559, dtype: int64
In [19]: |d['Item_Fat_Content'].value_counts()
Out[19]: Low Fat
                     8485
         Regular
                     4824
         LF
                      522
                      195
         reg
                      178
         low fat
         Name: Item_Fat_Content, dtype: int64
In [22]: d.replace({'Item_Fat_Content':{'LF':'Low Fat','reg':'Regular','low fat':'Low Fat
In [23]: |d[['Item_Fat_Content']].value_counts()
Out[23]: Item_Fat_Content
         Low Fat
                              9185
                              5019
         Regular
         dtype: int64
In [24]: d.replace({'Item_Fat_Content':{'Low Fat':0,'Regular':1}},inplace=True)
```

```
In [25]: d['Item_Type'].value_counts()
Out[25]: Fruits and Vegetables
                                   2013
         Snack Foods
                                   1989
         Household
                                   1548
         Frozen Foods
                                   1426
         Dairy
                                   1136
         Baking Goods
                                   1086
         Canned
                                   1084
         Health and Hygiene
                                    858
                                    736
         Meat
         Soft Drinks
                                    726
         Breads
                                    416
         Hard Drinks
                                    362
         Others
                                    280
         Starchy Foods
                                    269
         Breakfast
                                    186
         Seafood
                                     89
         Name: Item_Type, dtype: int64
In [28]: d.replace({'Item_Type':{'Fruits and Vegetables':0,'Snack Foods':0,'Household':1,
In [29]: d['Item_Type'].value_counts()
Out[29]: 0
               11518
                2406
         1
         2
                 280
         Name: Item_Type, dtype: int64
In [30]: |d['Outlet_Identifier'].value_counts()
Out[30]: OUT027
                    1559
         OUT013
                    1553
         0UT049
                    1550
         0UT046
                    1550
         0UT035
                    1550
         0UT045
                    1548
         OUT018
                    1546
         OUT017
                    1543
         OUT010
                     925
         OUT019
                     880
         Name: Outlet_Identifier, dtype: int64
In [34]: 'OUT027':0,'OUT013':1,'OUT049':2,'OUT046':3,'OUT035':4,'OUT045':5,'OUT018':6,'OUT
```

```
In [36]: d['Outlet Identifier'].value counts()
Out[36]: 0
               1559
              1553
         1
         2
              1550
         3
              1550
         4
              1550
         5
              1548
         6
              1546
         7
              1543
         8
               925
               880
         Name: Outlet_Identifier, dtype: int64
In [38]: |d['Outlet_Size'].value_counts()
Out[38]: Medium
                    7122
         Small
                    5529
         High
                   1553
         Name: Outlet_Size, dtype: int64
In [39]: d.replace({'Outlet_Size':{'Small':0,'Medium':1,'High':2}},inplace=True)
In [41]: |d['Outlet Size'].value counts()
Out[41]: 1
              7122
              5529
              1553
         Name: Outlet_Size, dtype: int64
In [42]: |d['Outlet_Location_Type'].value_counts()
Out[42]: Tier 3
                    5583
         Tier 2
                    4641
         Tier 1
                    3980
         Name: Outlet Location Type, dtype: int64
In [43]: d.replace({'Outlet_Location_Type':{'Tier 1':0,'Tier 2':1,'Tier 3':2}},inplace=Tru
In [44]: d['Outlet Location Type'].value counts()
Out[44]: 2
               5583
         1
              4641
               3980
         Name: Outlet_Location_Type, dtype: int64
```

```
In [45]: d['Outlet Type'].value counts()
 Out[45]: Supermarket Type1
                                9294
          Grocery Store
                                1805
          Supermarket Type3
                               1559
          Supermarket Type2
                               1546
          Name: Outlet_Type, dtype: int64
 In [99]: d.replace({'Outlet_Type':{'Grocery Store':0,'Supermarket Type1':1,'Supermarket Type1'
In [100]: |d['Outlet_Type'].value_counts()
Out[100]:
         1
               9294
          3
               3105
          0
               1805
          Name: Outlet_Type, dtype: int64
In [101]:
          d.head()
Out[101]:
              Item MRP
                                                                                   Outlet Iden
           0
                    FDT36
                                12.3
                                                 0
                                                        0.111448
                                                                       0
                                                                            33.4874
           1
                    FDT36
                                12.3
                                                 0
                                                        0.111904
                                                                       0
                                                                            33.9874
           2
                    FDT36
                                12.3
                                                  0
                                                        0.111728
                                                                       0
                                                                            33.9874
           3
                                12.3
                                                 0
                                                        0.000000
                                                                            34.3874
                    FDT36
                                                                       0
                   FDP12
                                 9.8
                                                        0.045523
                                                                       0
                                                                            35.0874
In [102]:
          d.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 14204 entries, 0 to 14203
          Data columns (total 12 columns):
           #
               Column
                                           Non-Null Count
                                                          Dtype
                                           -----
               Item Identifier
           0
                                           14204 non-null
                                                           object
                                                           float64
               Item_Weight
                                           14204 non-null
           1
           2
               Item Fat Content
                                           14204 non-null
                                                           int64
           3
               Item Visibility
                                           14204 non-null
                                                           float64
           4
               Item_Type
                                           14204 non-null
                                                           int64
           5
               Item MRP
                                           14204 non-null
                                                           float64
           6
               Outlet Identifier
                                           14204 non-null
                                                           int64
               Outlet_Establishment_Year
           7
                                          14204 non-null
                                                           int64
           8
               Outlet Size
                                           14204 non-null
                                                           int64
           9
               Outlet_Location_Type
                                           14204 non-null
                                                           int64
           10 Outlet_Type
                                           14204 non-null
                                                           int64
               Item Outlet Sales
                                           14204 non-null
                                                          float64
          dtypes: float64(4), int64(7), object(1)
          memory usage: 1.3+ MB
```

```
In [103]: d.shape
Out[103]: (14204, 12)
In [104]: y=d['Item_Outlet_Sales']
In [105]: y.shape
Out[105]: (14204,)
In [106]: y
Out[106]: 0
                    436.608721
                    443.127721
          1
          2
                     564.598400
          3
                    1719.370000
          4
                     352.874000
          14199
                   4984.178800
          14200
                   2885.577200
          14201
                    2885.577200
          14202
                    3803.676434
          14203
                    3644.354765
          Name: Item Outlet Sales, Length: 14204, dtype: float64
In [107]: Type','Item_MRP','Outlet_Identifier','Outlet_Establishment_Year','Outlet_Size','O
In [108]: | x=d.drop(['Item_Identifier','Item_Outlet_Sales'],axis=1)
In [109]: x.shape
Out[109]: (14204, 10)
```

```
In [110]: x
```

Out[110]:

	Item_Weight	Item_Fat_Content	Item_Visibility	Item_Type	Item_MRP	Outlet_Identifier	Outle
0	12.300000	0	0.111448	0	33.4874	2	
1	12.300000	0	0.111904	0	33.9874	7	
2	12.300000	0	0.111728	0	33.9874	6	
3	12.300000	0	0.000000	0	34.3874	9	
4	9.800000	1	0.045523	0	35.0874	7	
14199	12.800000	0	0.069606	0	261.9252	4	
14200	12.800000	0	0.070013	0	262.8252	7	
14201	12.800000	0	0.069561	0	263.0252	1	
14202	13.659758	0	0.069282	0	263.5252	0	
14203	12.800000	0	0.069727	0	263.6252	2	

14204 rows × 10 columns



Get X Variables Standardized

```
In [117]: x
```

Out[117]:

	Item_Weight	Item_Fat_Content	Item_Visibility	Item_Type	Item_MRP	Outlet_Identifier	Outle	
0	-0.115417	0	0.884136	0	-1.731787	2		
1	-0.115417	0	0.893006	0	-1.723734	7		
2	-0.115417	0	0.889583	0	-1.723734	6		
3	-0.115417	0	-1.281712	0	-1.717291	9		
4	-0.703509	1	-0.397031	0	-1.706016	7		
14199	0.002201	0	0.070990	0	1.947664	4		
14200	0.002201	0	0.078898	0	1.962160	7		
14201	0.002201	0	0.070120	0	1.965381	1		
14202	0.204448	0	0.064694	0	1.973435	0		
14203	0.002201	0	0.073349	0	1.975046	2		
14204 rows × 10 columns								

Train Test Split

```
In [118]: from sklearn.model_selection import train_test_split
In [119]: x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.1,random_state=252
In [120]: x_train.shape,x_test.shape,y_train.shape,y_test.shape
Out[120]: ((12783, 10), (1421, 10), (12783,), (1421,))
```

Model Train

Model Prediction

```
In [123]: y_pred=l.predict(x_test)

In [124]: y_pred.shape

Out[124]: (1421,)

In [125]: y_pred

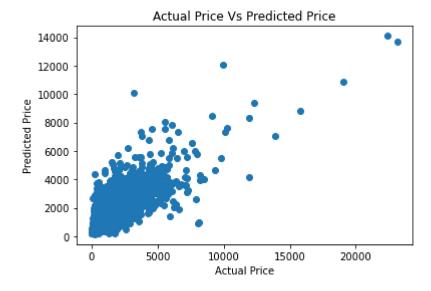
Out[125]: array([1459.81352734, 726.65859122, 1917.87747221, ..., 2196.2426537, 3286.85491915, 456.48837472])
```

Model Evaluation

```
In [126]: from sklearn.metrics import mean_squared_error,mean_absolute_error,r2_score
In [127]: mean_squared_error(y_test,y_pred)
Out[127]: 1625874.2334575457
In [128]: mean_absolute_error(y_test,y_pred)
Out[128]: 829.99262104014
In [129]: r2_score(y_test,y_pred)
Out[129]: 0.5768090767897451
```

Visualisation of Actual and Predicted Results

```
In [130]: import matplotlib.pyplot as p
    p.scatter(y_test,y_pred)
    p.xlabel('Actual Price')
    p.ylabel('Predicted Price')
    p.title("Actual Price Vs Predicted Price")
    p.show()
```



```
In [ ]:
```