

BRAZIL HOUSING (Castro BRAZILA Inc.,)

Presentation by Akhila



OBJECTIVE



The objective is to help Castro Brazlia Inc., a top real estate management firm, to help people choose an alternate city to relocate.

DATA PREPARING AND CLEANING

10692 rows 13 columns
NO NULL OR MISSING VALUES OR DUPLICATE VALUES IN THE DATA.

Categorical Columns

City:

- São Paulo
- Porto Alegre
- Rio de Janeiro
- Campinas
- Belo Horizonte

Rooms: 1 to 13

Bathroom: 1 to 10

Parking spaces: 0 to 12

Animal: acept ,not acept

Furniture: furnished, not furnished

Numerical Columns:

Area

Floor

HOA (R\$)

Rent amount (R\$)

Property tax (R\$)

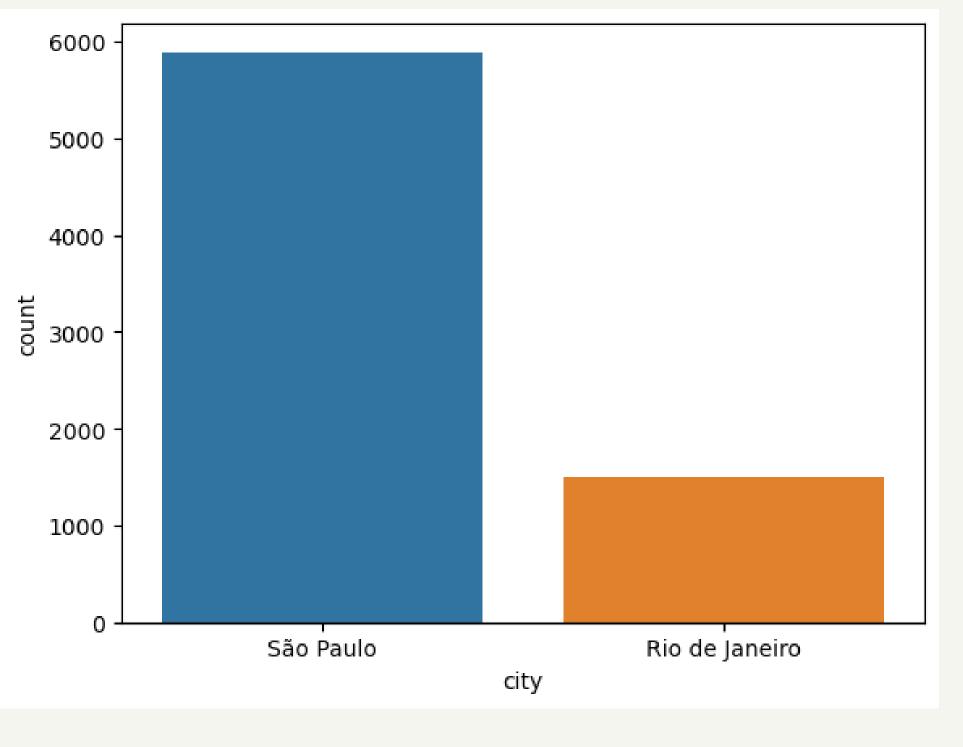
Fire insurance (R\$)

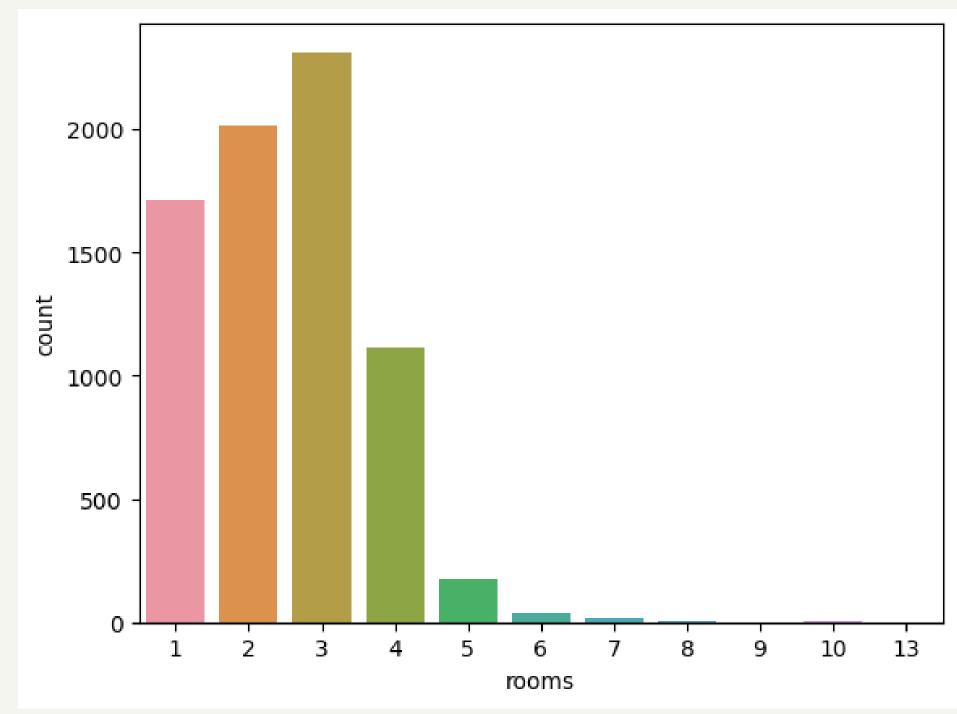
TOTAL (R\$)']

DATA ANALYSIS

Preferred Houses: (Houses in Sao Paulo and Rio de Janerio)

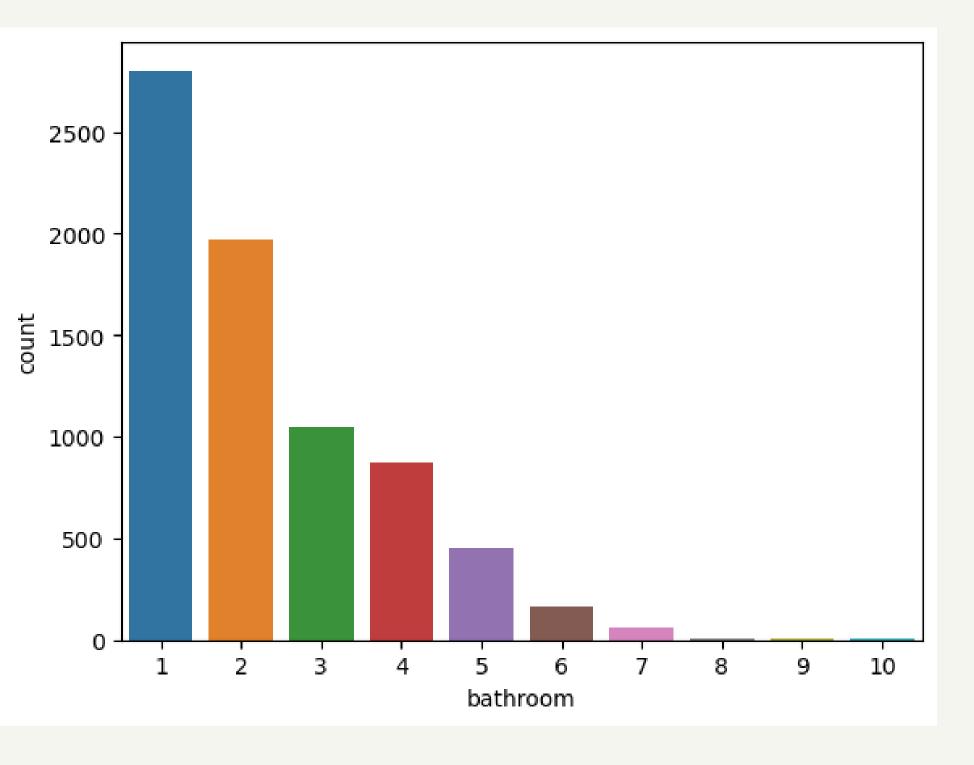
UNIVARIATE ANALYSIS

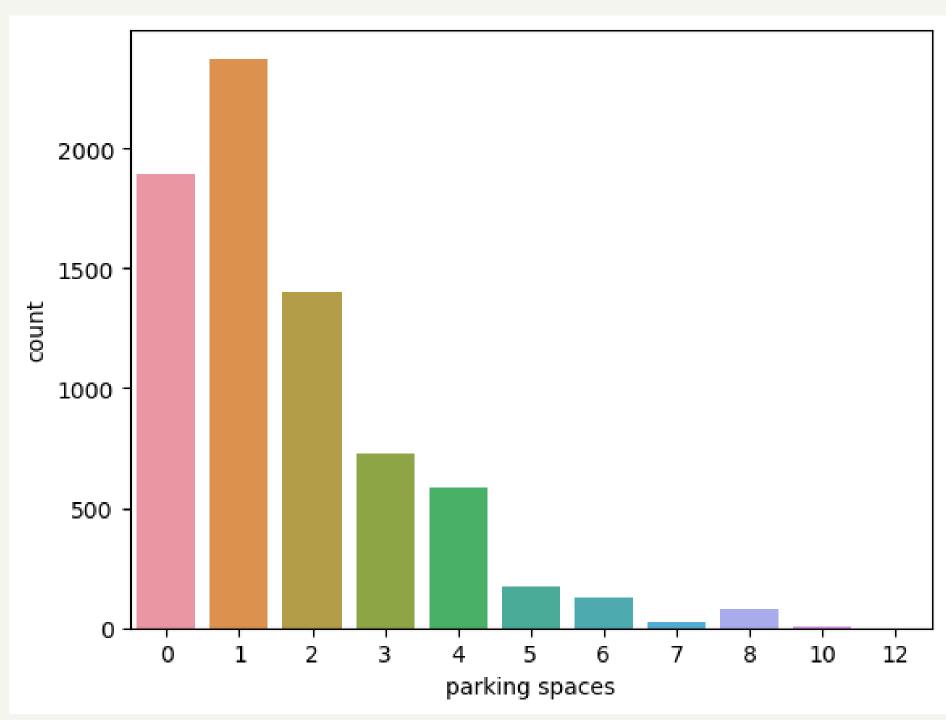




Sao Paulo

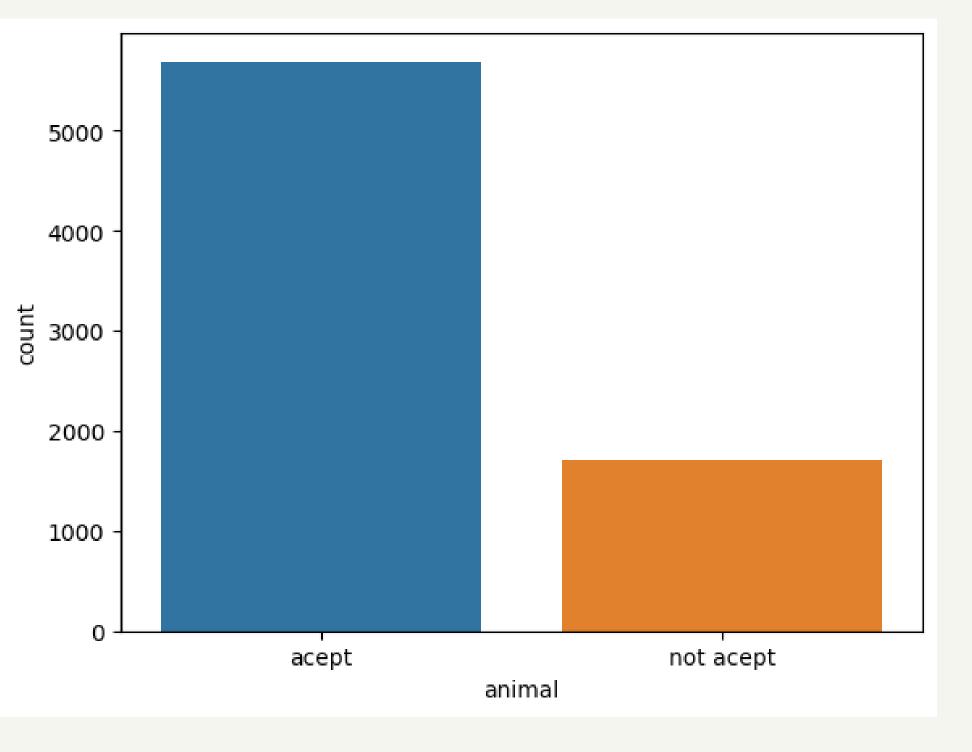
3BHK

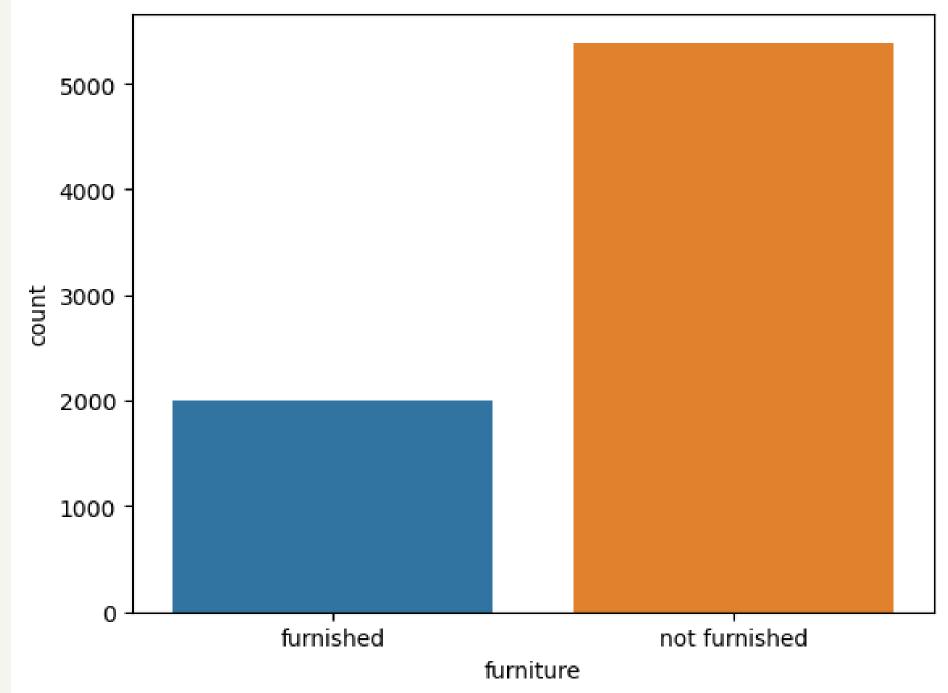




1 Bathroom

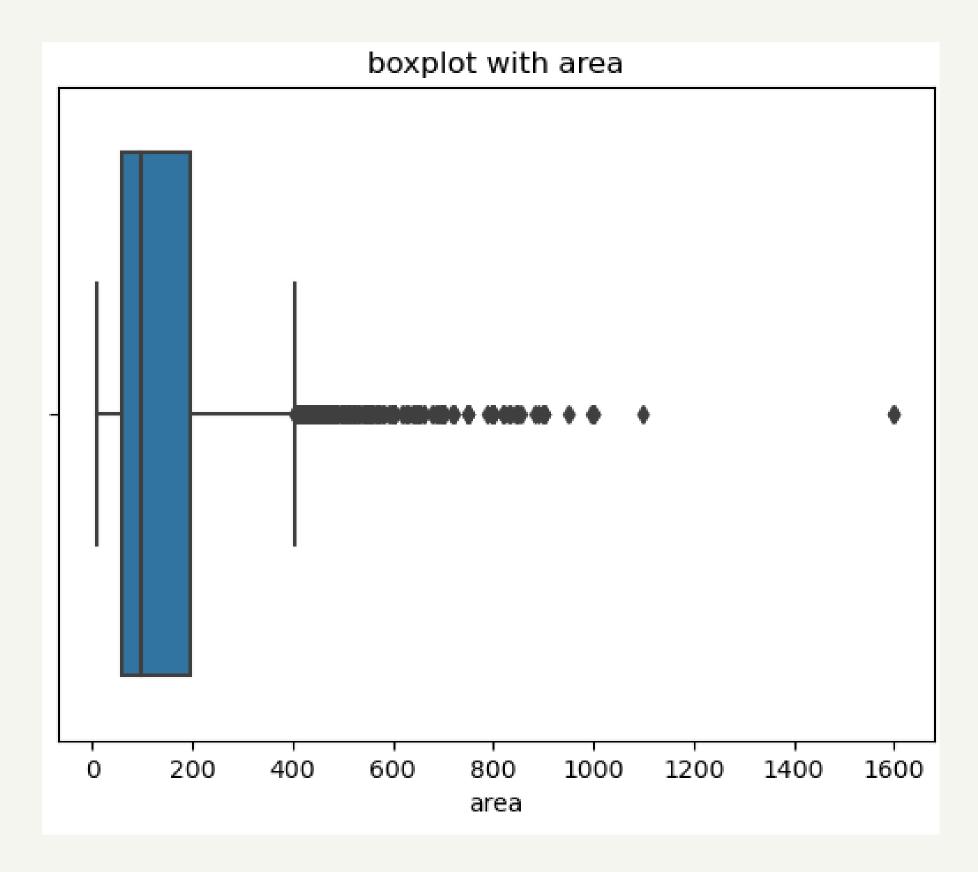
1 Parking space





Animal Friendly

Un-Furnished

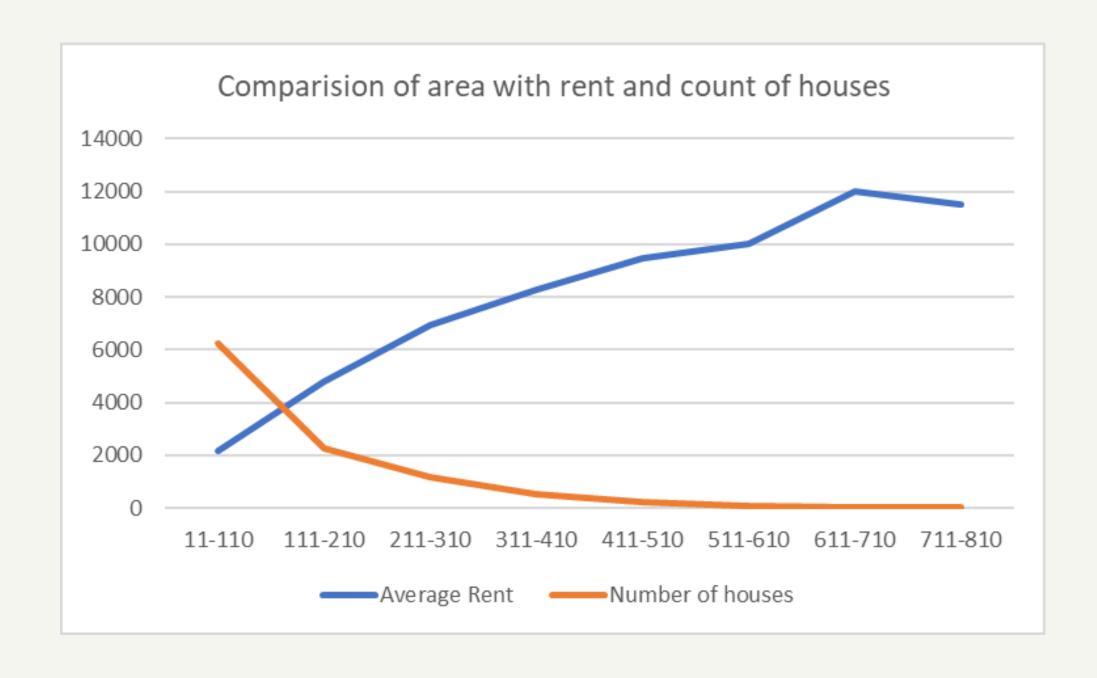


50% of the people live in houses with a median area of around 100 sqft.

The maximum area is 400 sqft.

There are quite a lot outliers.

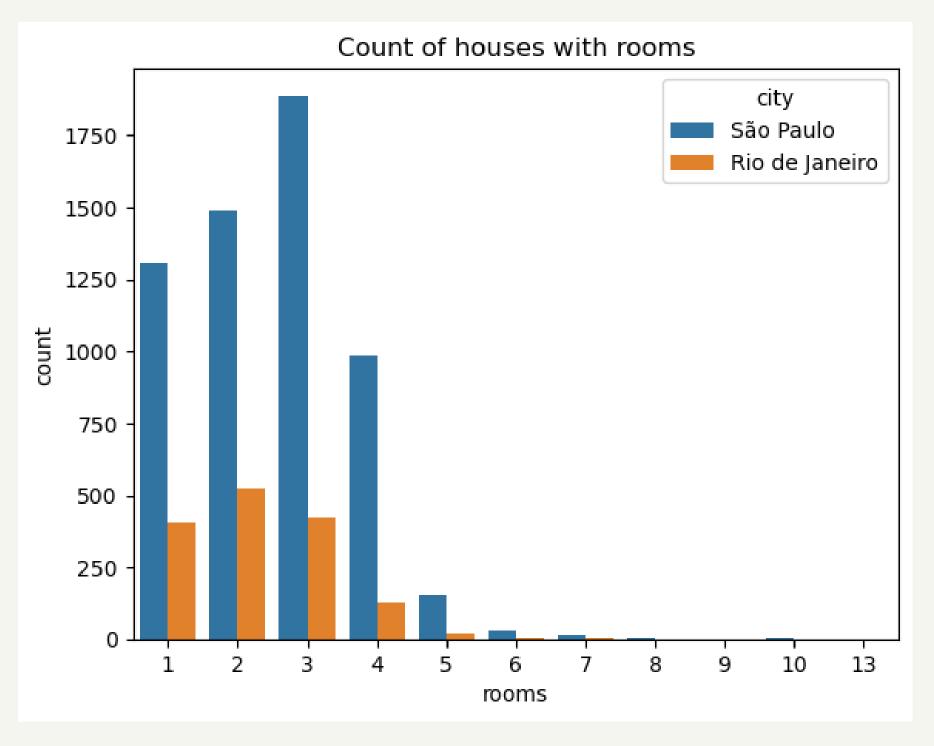
Lets analyze why people are living in such a small area

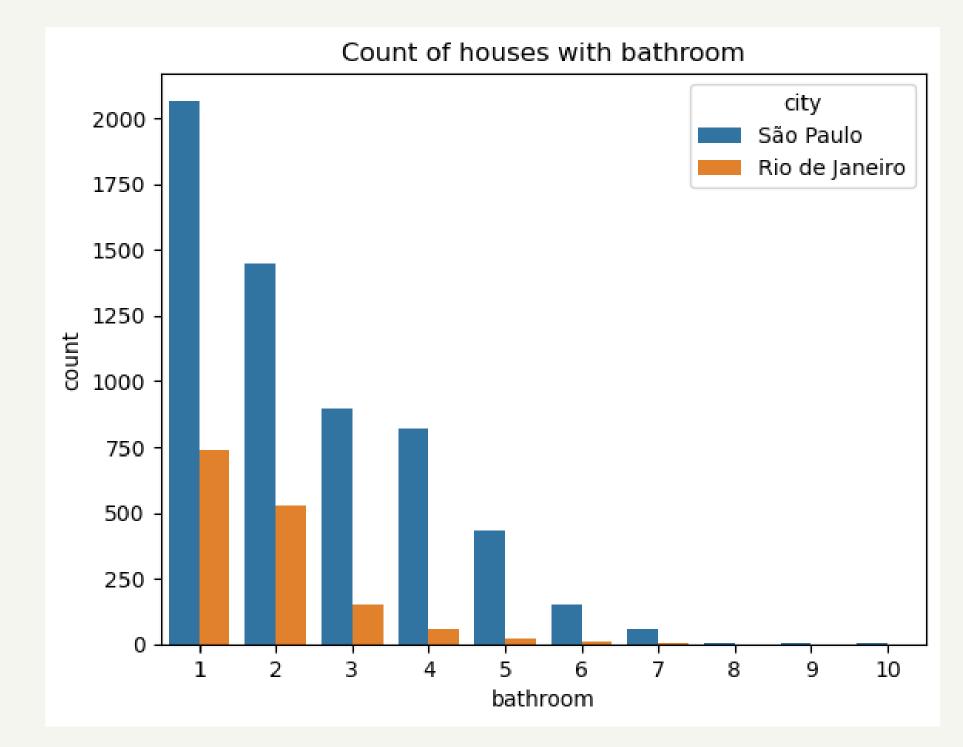


- As the area of houses increases, the average rent increases and the number of houses decreases.
- So people live in houses in small areas due to fewer houses in large areas and high rents.

Preferred Houses: (Houses in Sao Paulo and Rio de Janerio)

BIVARIATE ANALYSIS

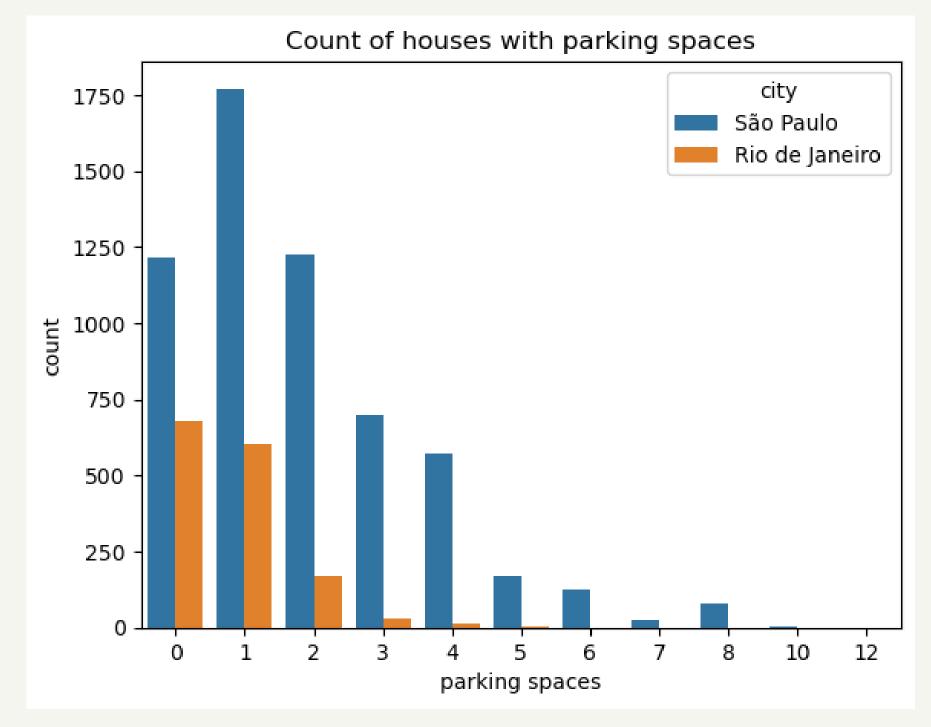




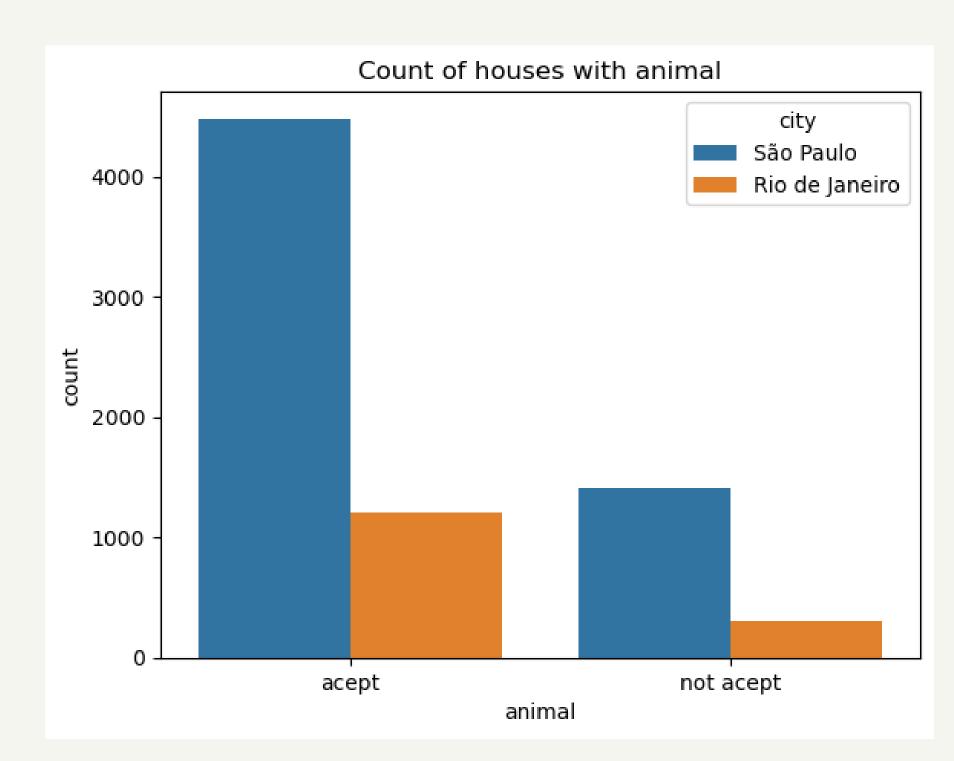
Sao Paulo: 3bhk Rio de Janeiro: 2bhk Sao Paulo: 1 bathroom Rio de Janeiro: 1 bathroom

Preferred Houses: (Houses in Sao Paulo and Rio de Janerio)

BIVARIATE ANALYSIS

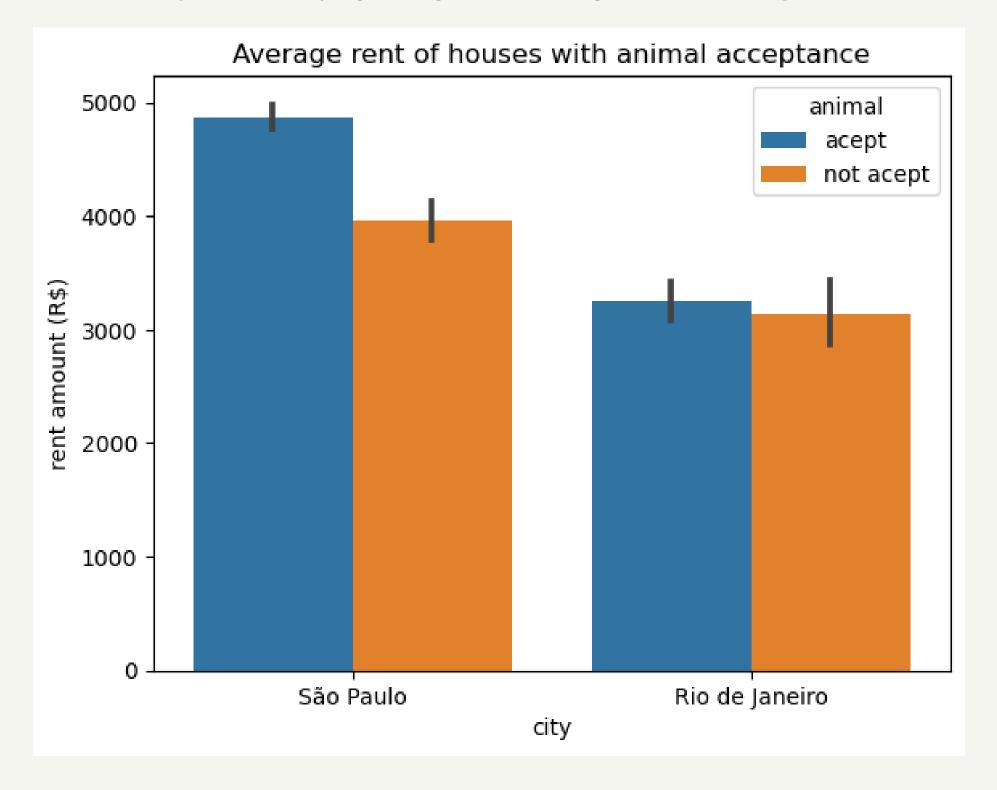


Sao Paulo: 1 Parking Rio de Janeiro: 0 or 1 Parking



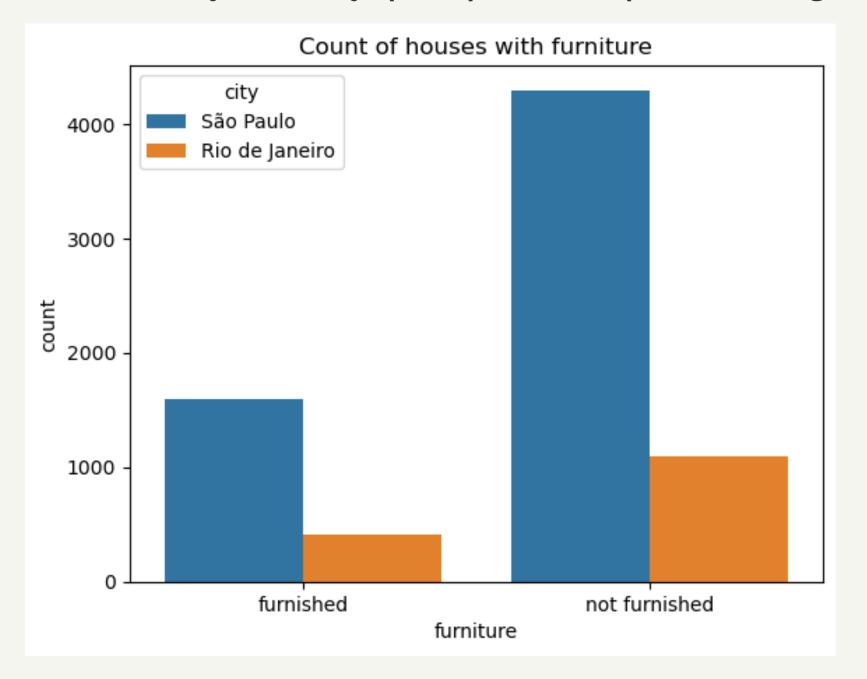
Sao Paulo: Animal friendly Rio de Janeiro: Animal friendly

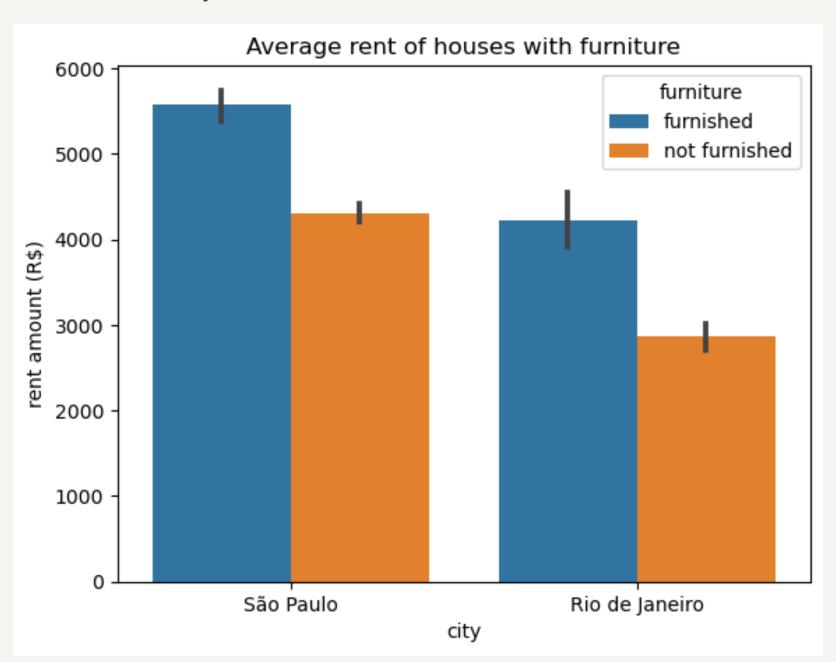
Lets analyze why people are preferring animal friendly places



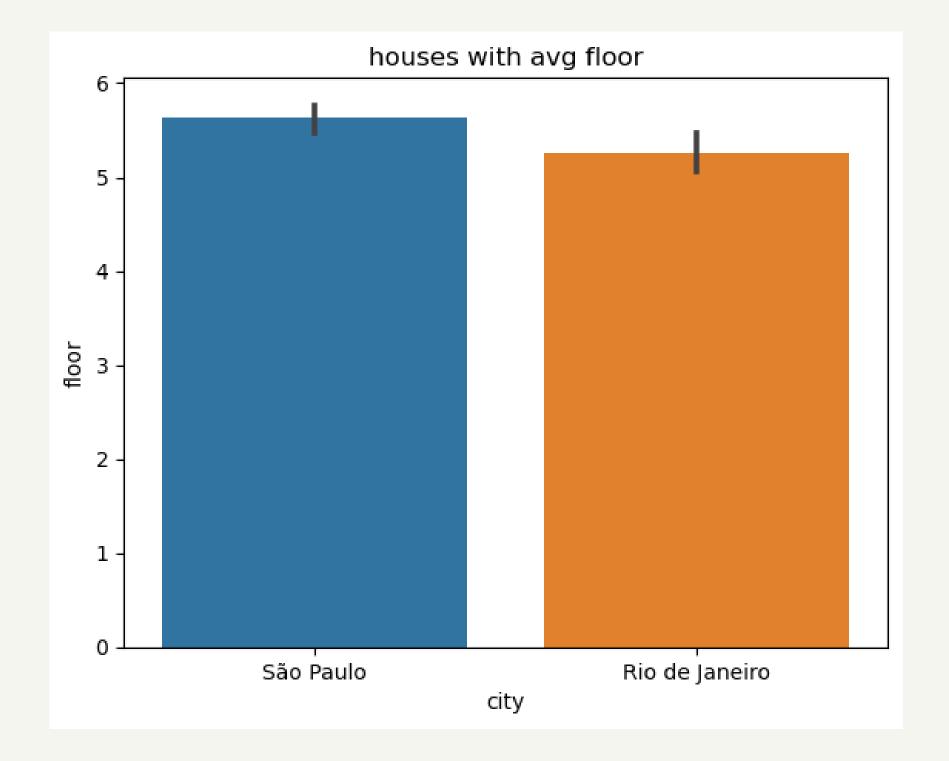
- As the rent of houses that are animal-friendly and unfriendly are similar, people are renting animal-friendly houses
- So from this, we cannot infer that there are more pet-loving people.

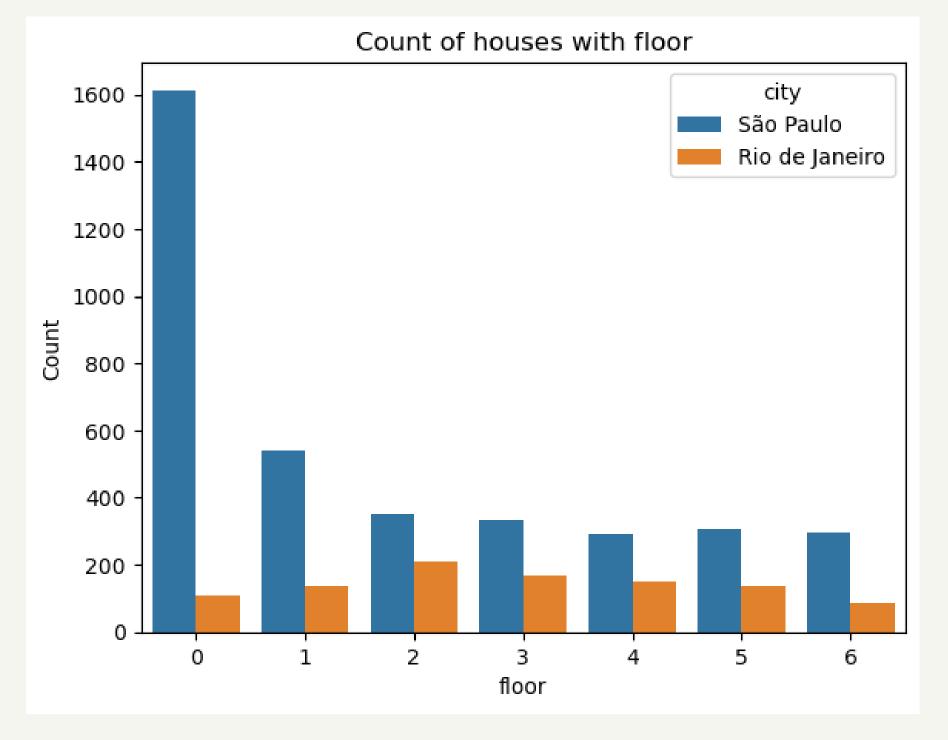
Lets analyze why people are preferring unfurnished places





- As the rent of houses that are furnished is so high compared to unfurnished ones, people are renting unfurnished houses.
- So, from this, we cannot infer that people are preferring unfurnished houses.





On average, most people are living on 0 to 6 floors

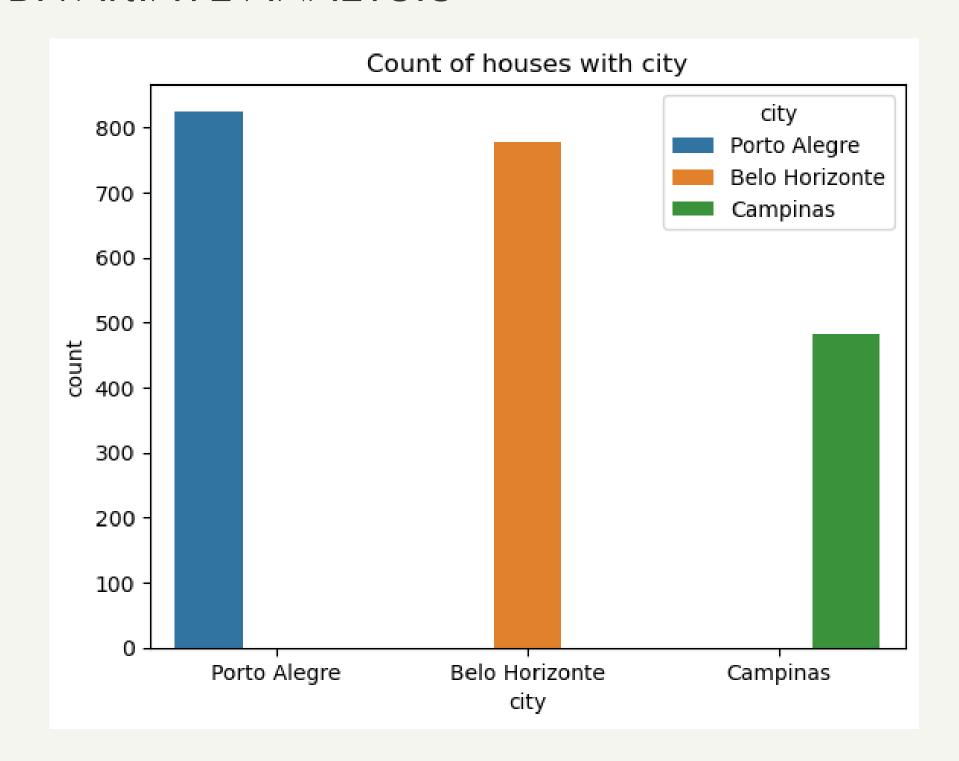
Sao Paulo: Ground floor Rio de Janeiro: No floor preference

Sao Paulo people prefer houses with:

- Three bedrooms
- One bathroom
- One parking space
- Ground floor

Rio de Janeiro people prefer houses with:

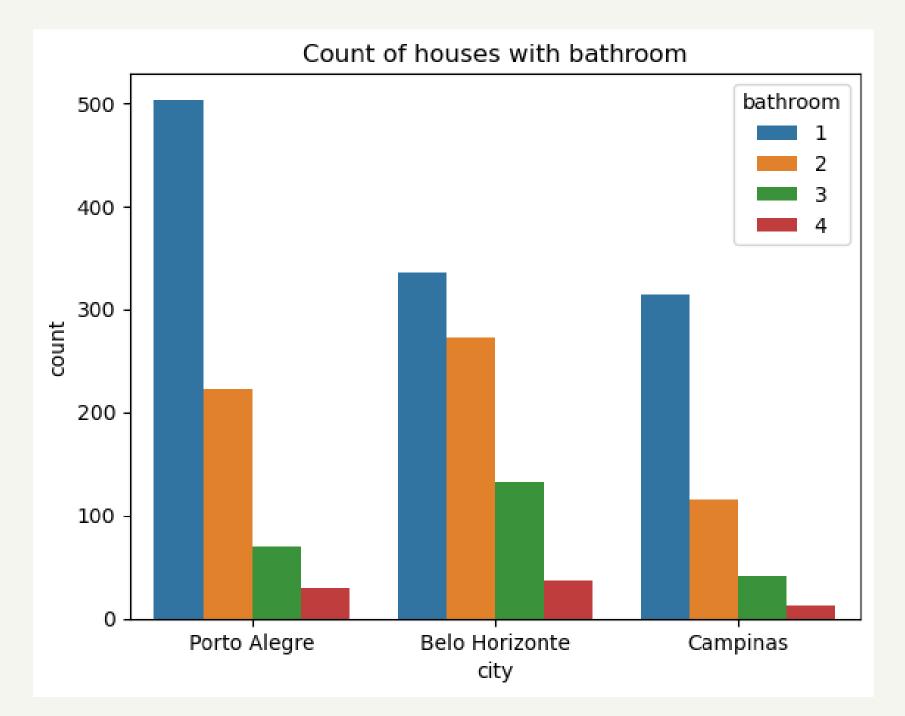
- Two bedrooms
- One bathroom
- No or one parking space
- No floor preference



Count of houses with rooms rooms 300 250 200 count 150 100 50 Porto Alegre Campinas Belo Horizonte city

Porto Alegre and Belo Horizonte have more number of houses than Campinas

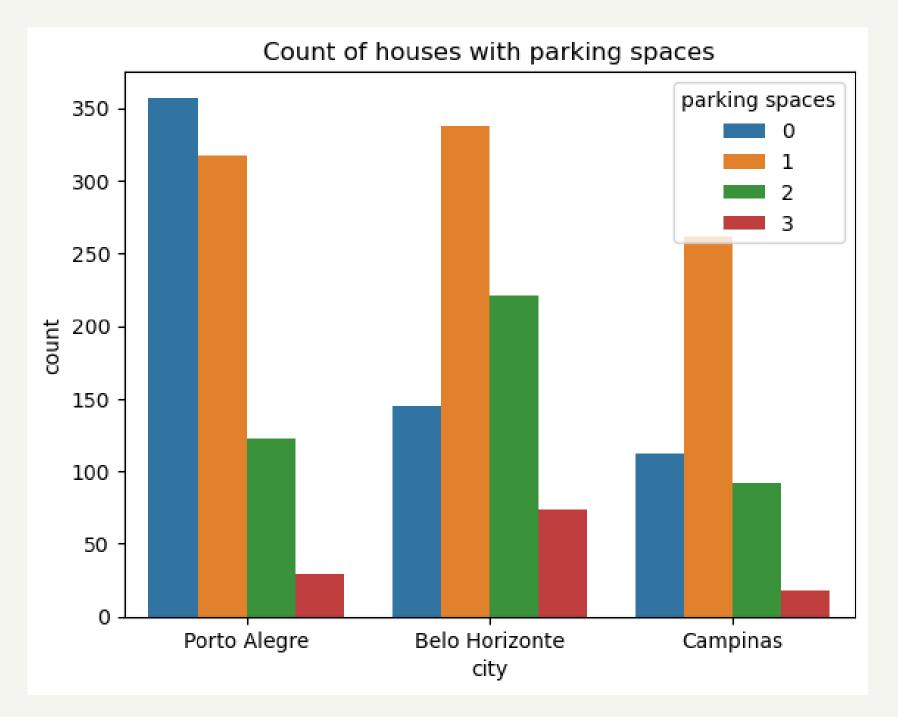
Porto Alegre: 2bhk Belo Horizonte: 3bhk Campinas: 2bhk



Porto Alegre: 1 bath

Belo Horizonte: 1 bath

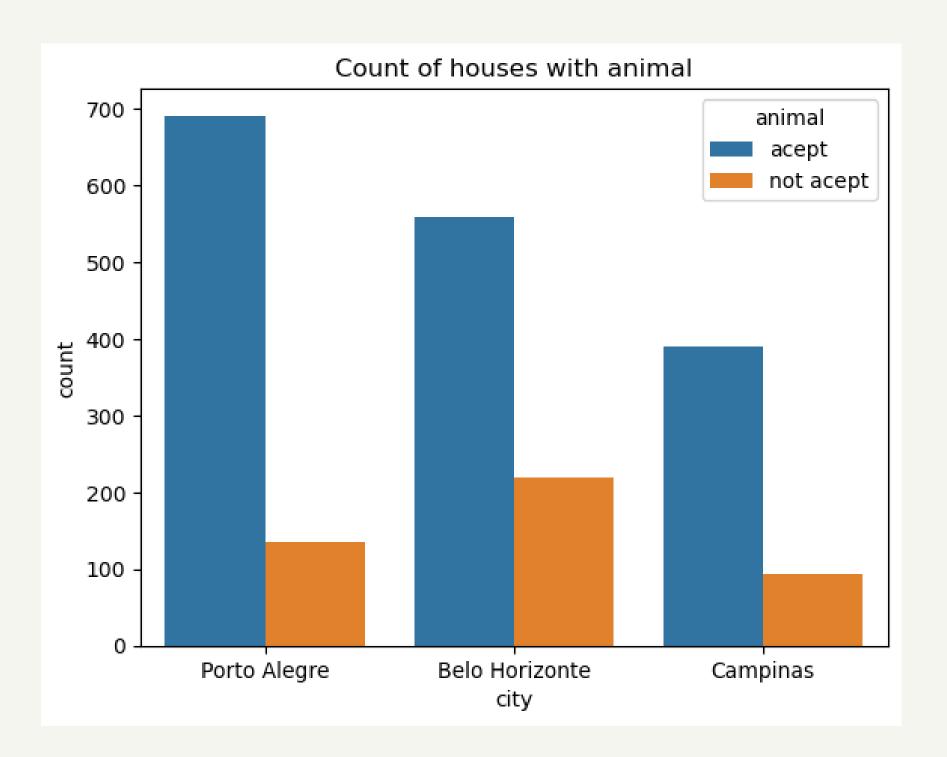
Campinas: 1 bath

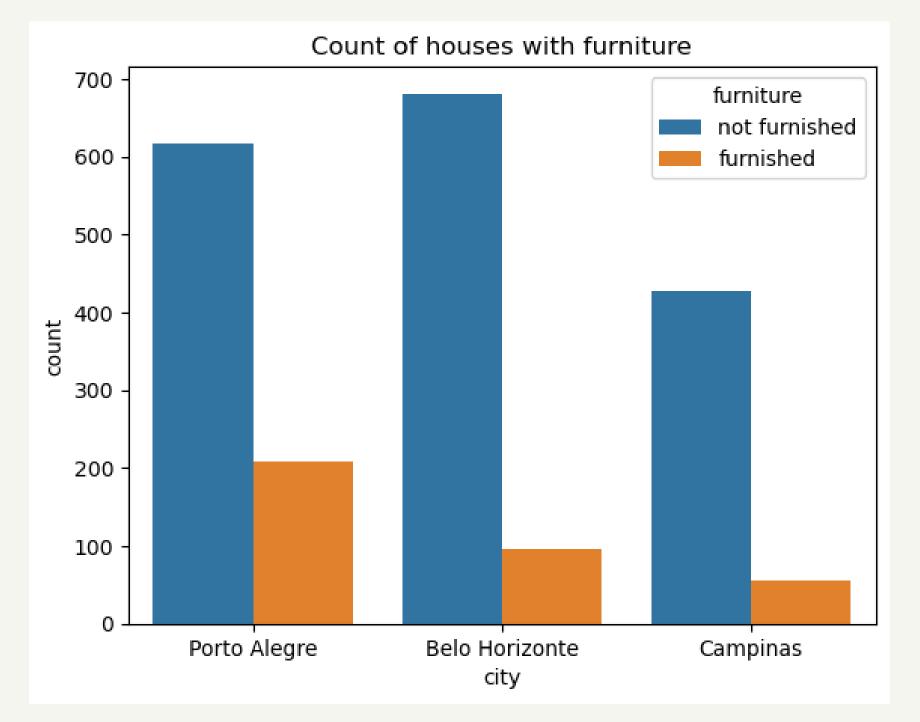


Porto Alegre: 0 or 1 parking

Belo Horizonte: 1 parking

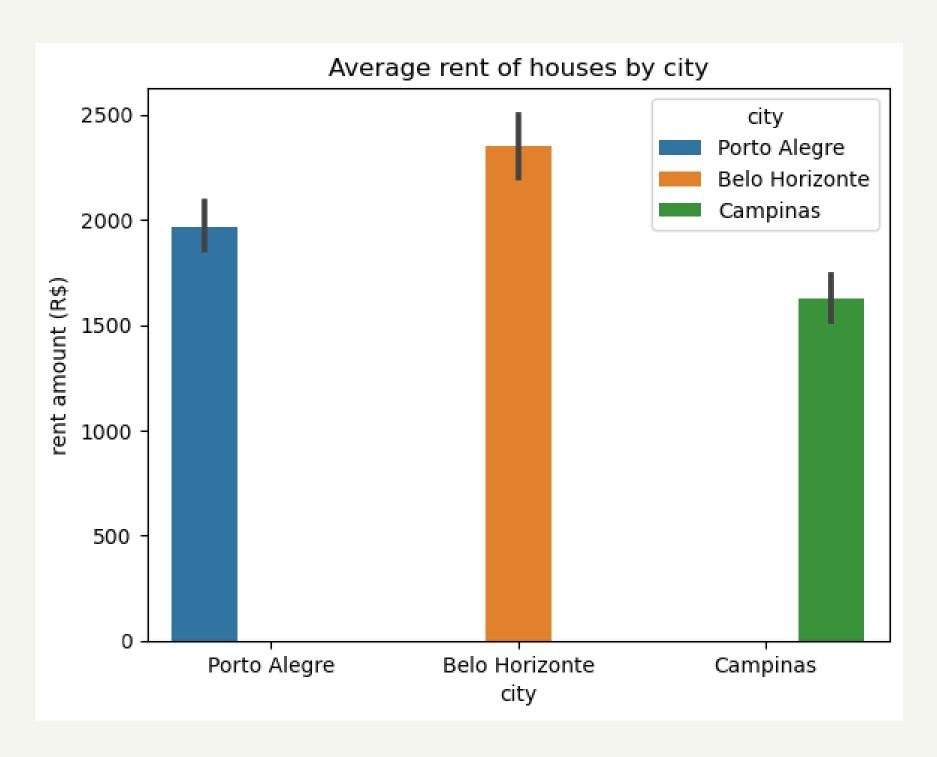
Campinas: 1 parking





Most houses in all cities are animal-friendly. Belo Horizonte has more animal-unfriendly houses compared to other cities.

Most houses in all cities are unfurnished. Porto Alegre has more furnished houses compared to other cities.

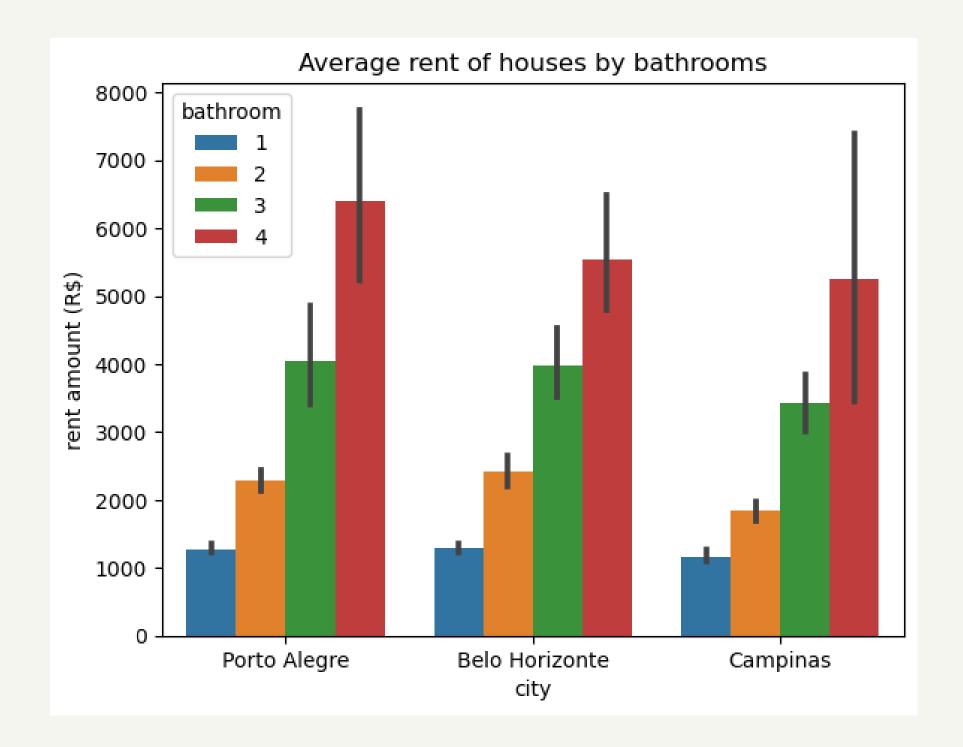


rooms 6000 5000 rent amount (R\$) 4000 3000 2000 1000 Porto Alegre Campinas Belo Horizonte city

Average rent of houses by rooms

The average rent - higher - Belo Horizonte The average rent - lower - Campinas

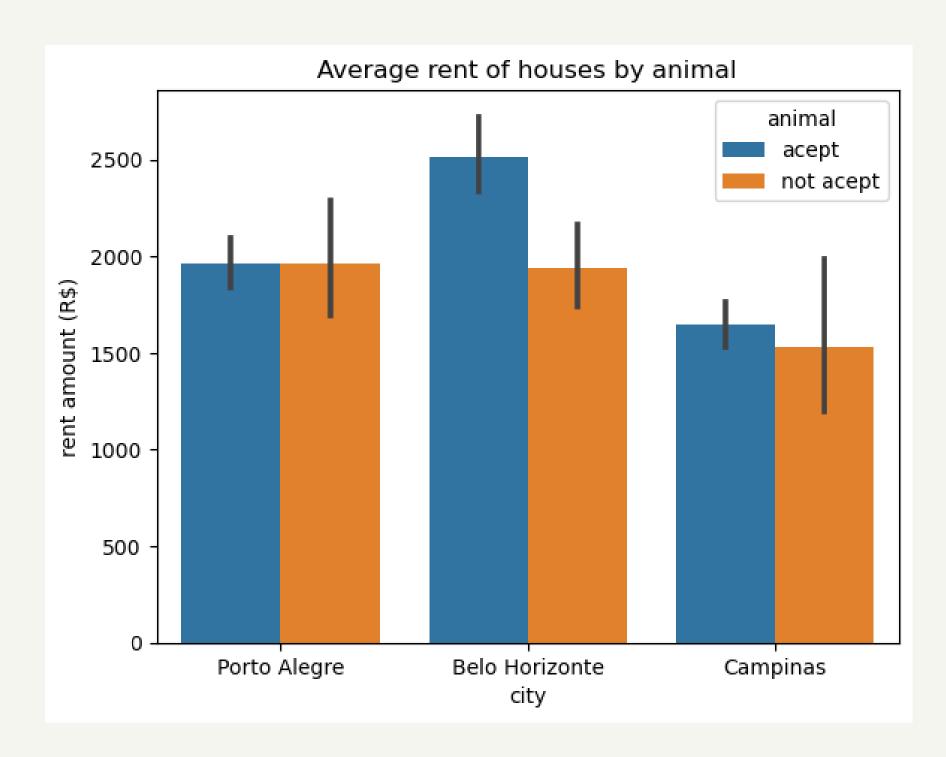
Cheaper house - 1,2 bhk - Campinas Cheaper house - 3,4 bhk - Belo Horizonte 1 and 2 similar rent. So 2bhk better



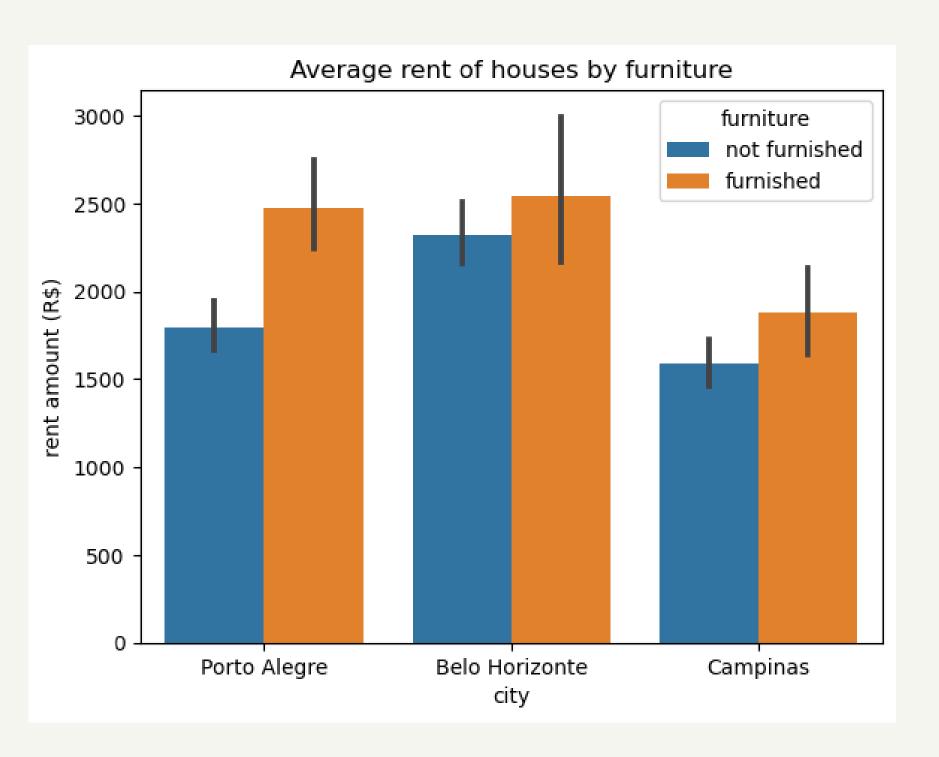
Average rent of houses by parking spaces parking spaces 7000 6000 ent amount (R\$) 5000 4000 3000 2000 1000 Porto Alegre Belo Horizonte Campinas city

Cheaper house - 1,2 bath - Campinas Cheaper house - 3,4 bath - Belo Horizonte 1bath more affordable than 2 bath

Cheaper house - 0,1 parking - Campinas Cheaper house - 2,3 parking - Belo Horizonte 0 and 1 parking similar rent. So 1 parking better

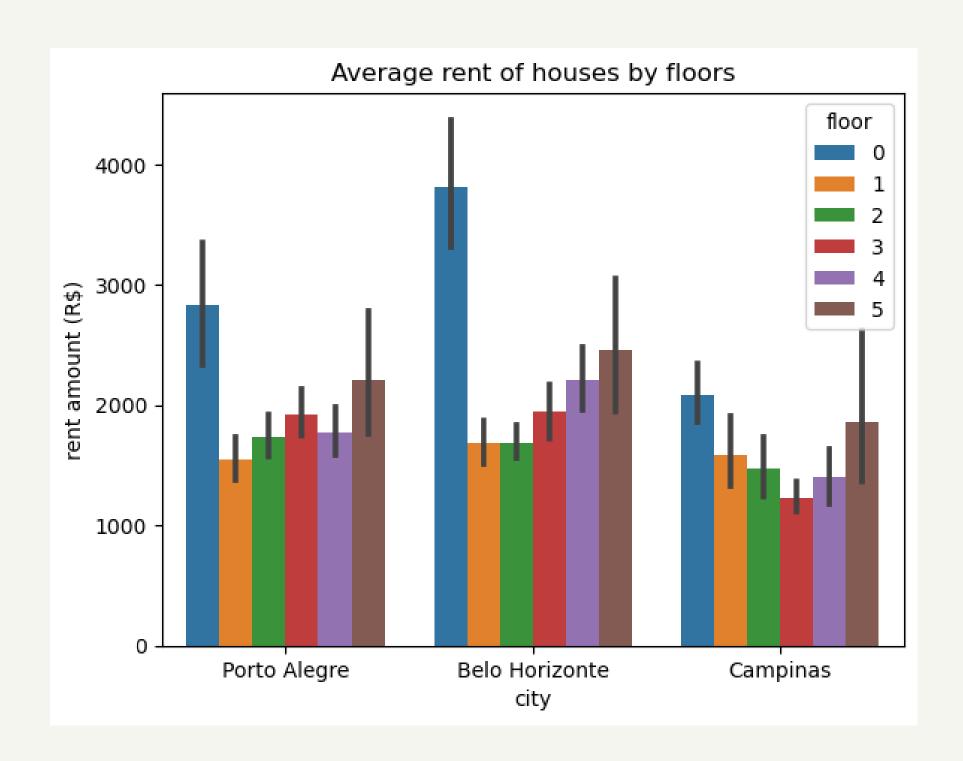


Belo Horizonte - high rent - animal friendly Campinas, Porto Alegre - similar rent friendly/unfriendly



Belo Horizonte - similar rent - furnished/unfurnished - but high rent

Porto Alegre - high rent - furnished than unfurnished Campinas - low rent - furnished/unfurnished



Cheaper house - irrespective of floor - Campinas

Higher rent - ground floor - Belo Horizonte Affordable rent - all other floors

Conclusion

<u>Univariate and Bivariate Analysis Insights:</u>

1. Sao Paulo:

• Preferences: 3 bedrooms, 1 bathroom, 1 parking space, ground floor.

2. Rio de Janeiro:

• Preferences: 2 bedrooms, 1 bathroom, 0 or 1 parking space, any floor.

3. Porto Alegre:

 Houses for rent: 2 bedrooms, 1 bathroom, 0 or 1 parking space, animal-friendly, unfurnished, 2nd or 3rd floor.

4. Belo Horizonte:

• Houses for rent: 3 bedrooms, 1 or 2 bathrooms, 1 parking space, animal-friendly, unfurnished, ground floor.

5. Campinas:

 Houses for rent: 2 bedrooms, 1 bathroom, 1 parking space, animal-friendly, unfurnished, ground floor.

Multivariate Analysis Insights:

- 1. Average rent is highest in Belo Horizonte and lowest in Campinas.
- 2. Affordable 1-2 bedroom houses are found in Campinas, while 3-4 bedroom houses are more budget-friendly in Belo Horizonte.
- 3. Given similar rent for 1-bedroom- and 2-bedroom houses, opting for a 2-bedroom house is advisable.
- 4. Cost-effective 1-2 bathroom houses are available in Campinas, while 3-4 bathroom houses are economical in Belo Horizonte.
- 5. Houses with one bathroom are more affordable than those with two bathrooms, making them a better choice.
- 6. Houses with 0-1 parking space are cheaper in Campinas, whereas 2-3 parking space houses are more affordable in Belo Horizonte.
- 7. Considering similar rent for houses with 1 parking space and no parking space, it's advisable to rent a house with 1 parking space.
- 8. In Belo Horizonte, animal-friendly houses command higher rent, whereas Campinas and Porto Alegre offer similar rent for both animal-friendly and unfriendly houses.
- 9. In Belo Horizonte, furnished and unfurnished houses have similar rent but higher overall costs. Porto Alegre has higher rent for furnished houses than unfurnished ones, while Campinas offers lower rent for both furnished and unfurnished ones.

Sao Paulo people prefer houses with:

- Three bedrooms
- One bathroom
- One parking space
- Ground floor
- Sao Paulo people can find cheaper houses in Campinas.
- There are only a few houses in Campinas, so their next option could be Belo Horizonte.
- But in Belo Horizonte, the rent is higher for ground-floor, animal-friendly, and furnished houses.
- Porto Alegre is not an option because rent for 3bhk is very high in this place.

Rio de Janeiro people prefer houses with:

- Two bedrooms
- One bathroom
- No or one parking space
- No floor preference

- Rio de Janeiro people can find cheaper houses in Campinas.
- There are only a few houses in Campinas, so their next option is Porto Alegre.
- The rent for 2bhks is a bit lower in Bello Horizonte but Porto Alegre has the edge in all other factors.

BACHELORS: MID-SIZ

MID-SIZED FAMILY

LARGE-SIZED FAMILY

Cheaper house

1 bhk

1 bath 1 parking space

Furnished/unfurnished

Animal Friendly/unfriendly

Cheaper house

2 bhk

1 bath

2 parking space

Furnished/unfurnished

Animal Friendly/unfriendly

Cheaper house

3/4 bhk

2 bath

2/3 parking space

Furnished/unfurnished

Animal Friendly/unfriendly

Option 1:

Campinas

Option 2: Porto Alegre

Option 1:

Campinas

Option 2: Porto Alegre

Option 1:

Campinas

Option 2: Belo Horizonte

It is better to opt for 1 parking space as the rent of houses with 0 or 1 parking is similar. It is better to opt for 1 bath as they are more affordable compared to 2 bath houses



Thank You!