

# Akhila Purigilla

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## Professional Summary

Analytical B.Tech student specializing in **Cybersecurity, AI, and Business Strategy**. Skilled at leveraging AI/ML tools, automation platforms, and data insights to drive decision-making and operational efficiency. Experienced in **market research, campaign management, and cross-team collaboration** through leadership roles. Passionate about combining **AI-driven problem solving** with **strategic business execution** to support global growth initiatives.

## Education

VIT Bhopal University  
B'Tech - in Computer Science; Minors in Cyber Security and Digital Forensics  
Cumulative GPA: 8.50/10

Bhopal, Madhya Pradesh  
Expected Jul 2026

## Skills

**Business & Strategy:** Market Research, Competitive Analysis, Campaign Strategy, Revenue Ops, Reporting & Insights

**AI/ML & Automation:** ChatGPT, Claude, n8n, NLP, Scikit-learn, TensorFlow, PyTorch

**Programming & Data:** Python, SQL, Pandas, Feature Engineering, Data Visualization

**Cybersecurity & Networking:** Threat Detection, Incident Handling, IAM, Wireshark, Burp Suite

**Tools & Platforms:** Hubspot(CRM), AWS, SIEM, Linux, Windows

**Soft Skills:** Analytical Thinking, Collaboration, Technical Communication, Leadership

## Projects

**Phishing Website Detection (*Python, Scikit-learn*)** - Built an ML model to classify phishing websites using URL/content features. Delivered actionable insights to improve detection accuracy and online safety.

**Fake Social Media Comment Detection (*NLP, SVM*)** - Designed NLP pipeline (tokenization, lemmatization, stop-word removal). Automated detection of misleading comments, boosting precision in moderation tasks.

**Virtual HQ (*JavaScript, HTML, CSS*)** - Developed a prototype virtual collaboration platform with real-time chat & conferencing. Strengthened remote teamwork experience and cross-functional engagement.

## Leadership & Strategy Experience

**Model United Nations (MUN Club)** — Treasurer

VIT Bhopal | May 2023 – May 2025

Led financial management, sponsorship acquisition, and cross-functional team coordination driving branding, outreach, and operational strategy to increase participation and secure partnerships with institutions including IITs.

**iOS Club** — PR Team Lead

VIT Bhopal | Oct 2023 – Nov 2024

Led digital marketing campaigns and managed end-to-end public relations for flagship tech events, increasing engagement by 40% and enhancing event visibility. Collaborated with technical teams to align outreach strategies with event goals, while coordinating stakeholders and optimizing communications for maximum impact.

## Additional Information

**Certifications:** IBM- Cybersecurity Analyst, IBM -GEN AI essentials, Project management by Google, Fundamentals of Digital marketing by Google, HubSpot Content Marketing Certification, Google Analytics Certification, SEO Essentials with Semrush-ongoing

**Languages:** English, Hindi , Telugu