

## Assignment\_2

```
UniversalBank <- read.csv("C:/Users/Dell/Desktop/UniversalBank.csv")
View(UniversalBank)

summary(UniversalBank)
```

```
##          ID          Age      Experience      Income      ZIP.Code
## Min.      : 1      Min.      :23.00      Min.      : -3.0      Min.      : 8.00      Min.      : 9307
## 1st Qu.:1251      1st Qu.:35.00      1st Qu.:10.0      1st Qu.: 39.00      1st Qu.:91911
## Median :2500      Median :45.00      Median :20.0      Median : 64.00      Median :93437
## Mean      :2500      Mean      :45.34      Mean      :20.1      Mean      : 73.77      Mean      :93153
## 3rd Qu.:3750      3rd Qu.:55.00      3rd Qu.:30.0      3rd Qu.: 98.00      3rd Qu.:94608
## Max.      :5000      Max.      :67.00      Max.      :43.0      Max.      :224.00      Max.      :96651
##      Family      CCAvg      Education      Mortgage
## Min.      :1.000      Min.      : 0.000      Min.      :1.000      Min.      : 0.0
## 1st Qu.:1.000      1st Qu.: 0.700      1st Qu.:1.000      1st Qu.: 0.0
## Median :2.000      Median : 1.500      Median :2.000      Median : 0.0
## Mean      :2.396      Mean      : 1.938      Mean      :1.881      Mean      : 56.5
## 3rd Qu.:3.000      3rd Qu.: 2.500      3rd Qu.:3.000      3rd Qu.:101.0
## Max.      :4.000      Max.      :10.000      Max.      :3.000      Max.      :635.0
## Personal.Loan  Securities.Account  CD.Account      Online
## Min.      :0.000      Min.      :0.0000      Min.      :0.0000      Min.      :0.0000
## 1st Qu.:0.000      1st Qu.:0.0000      1st Qu.:0.0000      1st Qu.:0.0000
## Median :0.000      Median :0.0000      Median :0.0000      Median :1.0000
## Mean      :0.096      Mean      :0.1044      Mean      :0.0604      Mean      :0.5968
## 3rd Qu.:0.000      3rd Qu.:0.0000      3rd Qu.:0.0000      3rd Qu.:1.0000
## Max.      :1.000      Max.      :1.0000      Max.      :1.0000      Max.      :1.0000
##      CreditCard
## Min.      :0.000
## 1st Qu.:0.000
## Median :0.000
## Mean      :0.294
## 3rd Qu.:1.000
## Max.      :1.000
```

## NULL Variables

```
UniversalBank$ID <- NULL
UniversalBank$ZIP.Code <- NULL
UniversalBank$Personal.Loan = as.factor(UniversalBank$Personal.Loan)
summary(UniversalBank)
```

```
##          Age      Experience      Income      Family
```

```
## Min. :23.00 Min. : -3.0 Min. : 8.00 Min. :1.000
## 1st Qu.:35.00 1st Qu.:10.0 1st Qu.: 39.00 1st Qu.:1.000
## Median :45.00 Median :20.0 Median : 64.00 Median :2.000
## Mean :45.34 Mean :20.1 Mean : 73.77 Mean :2.396
## 3rd Qu.:55.00 3rd Qu.:30.0 3rd Qu.: 98.00 3rd Qu.:3.000
## Max. :67.00 Max. :43.0 Max. :224.00 Max. :4.000
## CCAvg Education Mortgage Personal.Loan
## Min. : 0.000 Min. :1.000 Min. : 0.0 0:4520
## 1st Qu.: 0.700 1st Qu.:1.000 1st Qu.: 0.0 1: 480
## Median : 1.500 Median :2.000 Median : 0.0
## Mean : 1.938 Mean :1.881 Mean : 56.5
## 3rd Qu.: 2.500 3rd Qu.:3.000 3rd Qu.:101.0
## Max. :10.000 Max. :3.000 Max. :635.0
## Securities.Account CD.Account Online CreditCard
## Min. :0.0000 Min. :0.0000 Min. :0.0000 Min. :0.000
## 1st Qu.:0.0000 1st Qu.:0.0000 1st Qu.:0.0000 1st Qu.:0.000
## Median :0.0000 Median :0.0000 Median :1.0000 Median :0.000
## Mean :0.1044 Mean :0.0604 Mean :0.5968 Mean :0.294
## 3rd Qu.:0.0000 3rd Qu.:0.0000 3rd Qu.:1.0000 3rd Qu.:1.000
## Max. :1.0000 Max. :1.0000 Max. :1.0000 Max. :1.000
```

## Normalizing the data

```
library(caret)
```

```
## Loading required package: ggplot2
```

```
## Warning in register(): Can't find generic 'scale_type' in package ggplot2 to
## register S3 method.
```

```
## Loading required package: lattice
```

```
library(class)
```

```
Norm_model <- preProcess(UniversalBank[,-8], method = c("center", "scale"))
UniversalBank_norm=predict(Norm_model,UniversalBank[,-8])
summary(UniversalBank_norm)
```

```
## Age Experience Income Family
## Min. :-1.94871 Min. :-2.014710 Min. :-1.4288 Min. :-1.2167
## 1st Qu.: -0.90188 1st Qu.: -0.881116 1st Qu.: -0.7554 1st Qu.: -1.2167
## Median : -0.02952 Median : -0.009121 Median : -0.2123 Median : -0.3454
## Mean : 0.00000 Mean : 0.000000 Mean : 0.0000 Mean : 0.0000
## 3rd Qu.: 0.84284 3rd Qu.: 0.862874 3rd Qu.: 0.5263 3rd Qu.: 0.5259
## Max. : 1.88967 Max. : 1.996468 Max. : 3.2634 Max. : 1.3973
## CCAvg Education Mortgage Securities.Account
## Min. :-1.1089 Min. :-1.0490 Min. :-0.5555 Min. :-0.3414
## 1st Qu.: -0.7083 1st Qu.: -1.0490 1st Qu.: -0.5555 1st Qu.: -0.3414
```

```
## Median :-0.2506 Median : 0.1417 Median :-0.5555 Median :-0.3414
## Mean : 0.0000 Mean : 0.0000 Mean : 0.0000 Mean : 0.0000
## 3rd Qu.: 0.3216 3rd Qu.: 1.3324 3rd Qu.: 0.4375 3rd Qu.: -0.3414
## Max. : 4.6131 Max. : 1.3324 Max. : 5.6875 Max. : 2.9286
## CD.Account Online CreditCard
## Min. :-0.2535 Min. :-1.2165 Min. :-0.6452
## 1st Qu.: -0.2535 1st Qu.: -1.2165 1st Qu.: -0.6452
## Median :-0.2535 Median : 0.8219 Median :-0.6452
## Mean : 0.0000 Mean : 0.0000 Mean : 0.0000
## 3rd Qu.: -0.2535 3rd Qu.: 0.8219 3rd Qu.: 1.5495
## Max. : 3.9438 Max. : 0.8219 Max. : 1.5495
```

## adding back the target variable

```
UniversalBank_norm$Personal.Loan=UniversalBank$Personal.Loan
```

## dividing the data into train and validation

```
Train_Index = createDataPartition(UniversalBank$Personal.Loan,p=0.6, list=FALSE)
Train.df=UniversalBank_norm[Train_Index,]
Validation.df=UniversalBank_norm[-Train_Index,]
```

## Task 1

Use the train set and knn method with k=1 to predict if a new customer will accept a loan offer

```
To_Predict=data.frame(Age=40, Experience=10, Income=84, Family=2,
                       CCAvg=2, Education=1, Mortgage=0,
                       Securities.Account=0, CD.Account=0, Online=1, CreditCard=1 )
print(To_Predict)
```

```
## Age Experience Income Family CCAvg Education Mortgage Securities.Account
## 1 40 10 84 2 2 1 0
## CD.Account Online CreditCard
## 1 0 1 1
```

#applying the normalization

```
To_Predict_norm <- predict(Norm_model, To_Predict)
print(To_Predict_norm)
```

```
##           Age Experience      Income      Family      CCAvg Education      Mortgage
## 1 -0.4657003 -0.8811162 0.2221371 -0.3453975 0.0355115 -1.048973 -0.5554684
## Securities.Account CD.Account      Online CreditCard
## 1           -0.3413892 -0.2535149 0.8218687      1.549477
```

#Knn Prediction (first 7 columns are input variables and Personal loan is the target variable)

```
Prediction <-knn(train=Train.df[,1:7],
                 test=To_Predict_norm[,1:7],
                 cl=Train.df$Personal.Loan,
                 k=1)
print(Prediction)
```

```
## [1] 0
## Levels: 0 1
```

- As output is zero new customer will not accept a loan offer

## Task 2

### crossvalidation for overfitting

```
set.seed(123)
fitControl <- trainControl(method = "repeatedcv",number = 3,represents = 2)

searchGrid = expand.grid(k = 1:10)

Knn.model=train(Personal.Loan~.,
                 data=Train.df,
                 method='knn',
                 tuneGrid=searchGrid,
                 trControl = fitControl)
```

#Task 3

### confusion matrix for the validation data that results from using the best k

```
To_Predict=data.frame(Age=40, Experience=10,Income=84,Family=2,
                      CCAvg=2,Education=1, Mortgage=0,
                      Securities.Account=0,CD.Account=0,Online=1,CreditCard=1 )

predictions<-predict(Knn.model,Validation.df)
confusionMatrix(predictions,Validation.df$Personal.Loan)
```

```
## Confusion Matrix and Statistics
##
##           Reference
## Prediction    0    1
##           0 1797   71
##           1   11  121
##
##           Accuracy : 0.959
##           95% CI : (0.9494, 0.9673)
##           No Information Rate : 0.904
##           P-Value [Acc > NIR] : < 2.2e-16
##
##           Kappa : 0.7254
##
## Mcnemar's Test P-Value : 7.247e-11
##
##           Sensitivity : 0.9939
##           Specificity : 0.6302
##           Pos Pred Value : 0.9620
##           Neg Pred Value : 0.9167
##           Prevalence : 0.9040
##           Detection Rate : 0.8985
##           Detection Prevalence : 0.9340
##           Balanced Accuracy : 0.8121
##
##           'Positive' Class : 0
##
```

## considering some other attributes

```
To_Predict=data.frame(Age=40, Experience=10, Income=84, Family=2,
                       CCAvg=2, Education=1, Mortgage=0,
                       Securities.Account=0, CD.Account=0, Online=1, CreditCard=1 )

To_Predict_norm=predict(Norm_model, To_Predict)
predict(Knn.model, To_Predict_norm)
```

```
## [1] 0
## Levels: 0 1
```