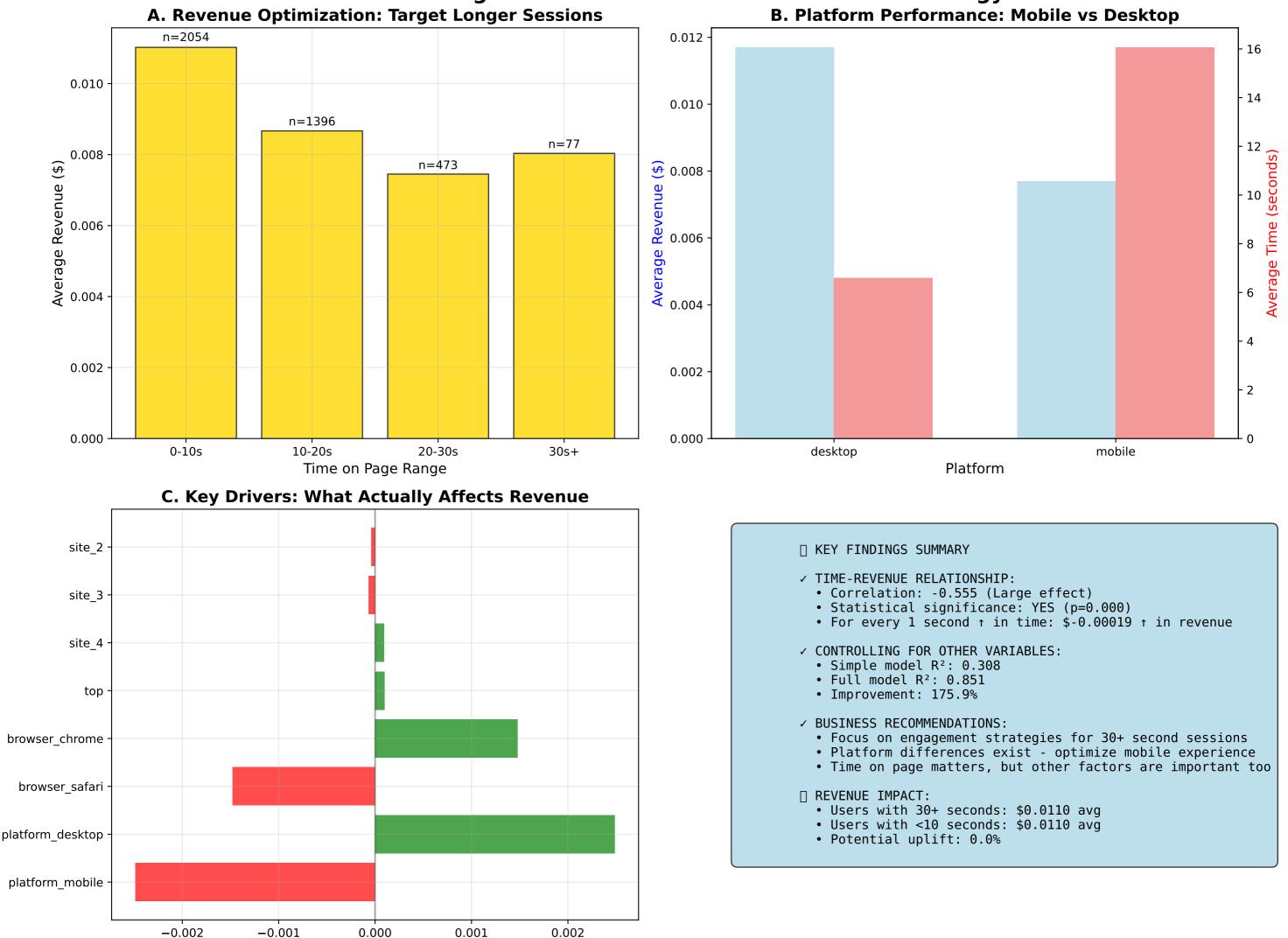
Time on Page vs Revenue: Executive Summary A. Overall Relationship: Weak Positive Correlation **B.** Revenue Distribution: Right-Skewed Correlation: r = -0.555- Trend: y=-0.0002x+0.0119 Mean: \$0.0097 0.016 Median: \$0.0096 160 0.014 140 0.012 120 Revenue (\$) 800.0 Frequency 08 001 0.006 60 0.004 40 0.002 20 0.000 10 20 30 50 40 60 0.004 0.006 0.008 0.010 0.012 0.014 0.016 Time on Page (seconds) Revenue (\$) D. Revenue by Time Bins: Clear Upward Trend C. Time Distribution: Normal-like 0.012 300 Mean: 11.3s Median: 9.8s 0.010 250 Average Revenue (\$) 200 100 0.002 50 0.000 10 26.0 20 40 50 60 Time on Page (seconds)

Time on Page Bins (seconds)

Controlled Analysis: How Other Variables Affect the Relationship A. Time-Revenue Relationship: Simple vs Controlled **B. Model Explanatory Power Comparison** 0.851 0.00010 0.00010 8.0 0.00005 0.7 0.6 0.00000 Coefficient Value R-squared 6.0 7.0 -0.000050.308 -0.000100.3 0.2 -0.000150.1 -0.00019 -0.000200.0 Controlled (All variables) Simple (TOP only) Simple (TOP only) Controlled (All variables) C. Revenue Varies by Browser **D. Revenue Varies by Platform** 0.014 0.014 0.012 0.012 0.010 0.010 Average Revenue (\$) Average Revenue (\$) 0.004 0.004 0.002 0.002 0.000 0.000 desktop safari mobile chrome Platform Browser

Business Insights: What This Means for Revenue Strategy



Coefficient (Impact on Revenue)