Fitted Models

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```
set.seed(551)
```

Import Data

```
Price Age Mfg_Month Mfg_Year
                                    KM Fuel_Type HP Metallic Automatic
                                                                          CC Doors
## 1 13500 23
                     10
                            2002 46986
                                          Diesel 90
                                                                      0 2000
                                                            1
## 2 13750 23
                     10
                            2002 72937
                                          Diesel 90
                                                                      0 2000
## 3 13950 24
                      9
                            2002 41711
                                          Diesel 90
                                                                      0 2000
                                                                                 3
                                                           1
                      7
## 4 14950
                            2002 48000
                                          Diesel 90
                                                           0
                                                                      0 2000
                                                                                 3
                                                          0
## 5 13750 30
                      3
                            2002 38500
                                          Diesel 90
                                                                      0 2000
                                                                                 3
## 6 12950 32
                      1
                            2002 61000
                                          Diesel 90
                                                                      0 2000
##
    Gears QuartTax Weight Guarantee BOVAG Period
## 1
        5
                210
                     1165
                                   0
## 2
        5
                                   0
                                                3
                210
                     1165
                                         1
## 3
        5
                     1165
                                                3
                210
                                  1
                                         1
                210
## 4
        5
                     1165
                                         1
                                                3
                                   1
        5
                                                3
## 5
                210
                     1170
                                   1
                                         1
## 6
        5
                210
                     1170
                                                3
```

Scale data and log transform Price.

```
as.data.frame()
names(data_scale) <- names(data)</pre>
```

Diagnostic Function

```
resultsDF <- data.frame(model = 1:10,
                         predictors = rep(NA, 10),
                         R2 = rep(NA, 10),
                         L00 R2 = rep(NA, 10),
                         L00_{CV} = rep(NA, 10))
# function to assess model and display examination results
diagFit <- function(fit, modelNum, results, printPlots) {</pre>
  # print model fit
  print(fit,
        digits = 3,
        detail = FALSE)
  # extract number of predictors
  p <- length(fit$coefficients) - 1</pre>
  results$predictors[which(results$model == modelNum)] <- p</pre>
  # print model R^2 scores
  bayesR2 <- round(mean(bayes_R2(fit)), 3)</pre>
  results$R2[which(results$model == modelNum)] <- bayesR2</pre>
  print(paste('R^2: ', bayesR2))
  looR2 <- round(mean(loo_R2(fit)), 3)</pre>
  results$LOO_R2[which(results$model == modelNum)] <- looR2
  print(paste('LOO R^2: ', looR2))
  # print mode LOO CV score
  looFit <- loo(fit, k_threshold = 0.7)</pre>
  elpd <- round(looFit$estimates[1, 1], 2)</pre>
  # correction for log transformation of response
  if (elpd < 0) {
    looFit$pointwise[, 1] <- looFit$pointwise[, 1] + data_scale$Price</pre>
    elpd <- round(sum(looFit$pointwise[, 1]), 2)</pre>
  results$LOO_CV[which(results$model == modelNum)] <- elpd
  print(paste('LOO ELPD: ', elpd))
  # generate QQ-Norm plot
  n <- length(fit$residuals)</pre>
  quants <- qnorm((1:n / n))
  plt_QQ <- ggplot(mapping = aes(x = quants,</pre>
                                   y = sort(scale(fit$residuals)))) +
    geom_point(alpha = .5) +
    geom_abline(intercept = 0,
                 slope = 1,
                 col = 'red',
```

```
size = .2) +
    labs(title = 'QQ-Norm Plot',
         x = 'Theoretical Quantiles',
         y = 'Sorted Residuals')
  # generate residuals vs fitted values plot
  plt_res_fit <- ggplot(mapping = aes(x = fit$fitted.values,</pre>
                                       v = fit$residuals)) +
    geom_point(alpha = .5) +
    geom_hline(yintercept = 0,
              col = 'red',
               size = .2) +
    labs(title = 'Residuals vs Fitted Values Plot',
        x = 'Fitted Values',
         y = 'Residuals')
  # print plots if desired
  if (printPlots) {
    print(plt_QQ)
    print(plt_res_fit)
 return(results)
# Bayesian simulation size
N <- 5000
# print model diagnostic plots?
printPlots <- FALSE</pre>
```

Model 1: Full, Unscaled, Default Priors

```
##
                  Median
                            MAD_SD
## (Intercept)
                  -4173.885 23006.583
## Age
                    -84.341
                              336.838
## Mfg_Month2
                    205.219
                              384.232
## Mfg_Month3
                    348.234
                             702.700
## Mfg_Month4
                    146.004 1022.252
## Mfg_Month5
                    506.995 1357.477
## Mfg_Month6
                    211.164 1692.619
## Mfg_Month7
                    -85.699 2014.251
## Mfg_Month8
                     90.152 2359.808
## Mfg_Month9
                   -383.527 2704.662
```

```
## Mfg_Month10
                    -325.799 3022.337
## Mfg_Month11
                    -351.001 3380.437
## Mfg_Month12
                    -145.222 3683.105
## Mfg_Year2000
                    -185.908
                             4036.807
## Mfg_Year2001
                    -314.582 8079.371
## Mfg_Year2002
                    1617.607 12158.539
## Mfg Year2003
                    2735.279 16201.595
## Mfg_Year2004
                    3915.591 20215.338
## KM
                      -0.020
                                 0.002
## Fuel_TypeDiesel 1075.313
                               414.333
## Fuel_TypePetrol 1688.934
                               438.442
                      50.020
                                4.657
## Metallic1
                     179.532
                               109.084
## Automatic1
                     425.403
                               254.684
## CC
                       0.075
                                0.092
## Doors4
                     -25.385
                               202.744
## Doors5
                      90.795
                               115.540
## Gears6
                     95.111
                               339.885
## QuartTax
                                 2.314
                     13.535
## Weight
                      11.324
                                 1.706
## Guarantee1
                     370.747
                               107.178
## BOVAG1
                     410.389
                               189.980
## Period
                      25.924
                               14.765
## Auxiliary parameter(s):
        Median
                  MAD SD
## sigma 1258.207
                    34.772
## [1] "R^2: 0.902"
## [1] "LOO R^2: 0.89"
## [1] "LOO ELPD: 563.82"
```

Model 2: Full, Scaled, Default Priors

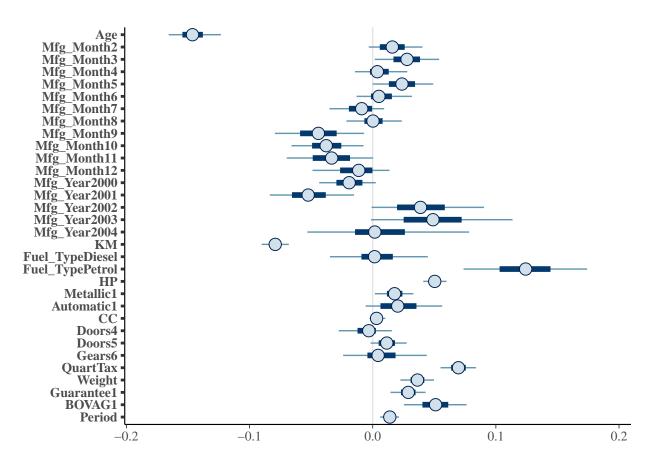
```
##
                   Median MAD_SD
## (Intercept)
                   9.109 0.670
## Age
                   -0.086 0.396
## Mfg_Month2
                   0.024 0.030
## Mfg_Month3
                   0.038 0.053
## Mfg_Month4
                   0.018 0.078
## Mfg_Month5
                   0.041 0.102
## Mfg_Month6
                   0.027 0.127
## Mfg_Month7
                   0.006 0.152
## Mfg_Month8
                   0.024 0.177
## Mfg Month9
                  -0.025 0.203
## Mfg_Month10
                  -0.009 0.228
```

```
-0.010 0.255
## Mfg_Month11
## Mfg_Month12
                 0.016 0.278
## Mfg_Year2000
                   0.025 0.303
## Mfg_Year2001
                   0.038 0.602
## Mfg_Year2002
                   0.181 0.906
## Mfg_Year2003
                   0.237 1.202
## Mfg_Year2004
                   0.235 1.506
## KM
                  -0.078 0.007
## Fuel_TypeDiesel 0.037 0.034
## Fuel_TypePetrol 0.162 0.034
## HP
                   0.051 0.006
## Metallic1
                   0.021 0.009
## Automatic1
                   0.034 0.021
## CC
                   0.004 0.004
## Doors4
                  -0.007 0.016
## Doors5
                  0.016 0.009
## Gears6
                  0.015 0.028
## QuartTax
                 0.076 0.009
                   0.032 0.008
## Weight
## Guarantee1
                   0.030 0.009
## BOVAG1
                   0.054 0.015
## Period
                   0.016 0.005
##
## Auxiliary parameter(s):
##
        Median MAD_SD
## sigma 0.102 0.003
## [1] "R^2: 0.882"
## [1] "LOO R^2: 0.87"
## [1] "LOO ELPD: 568.85"
```

Model 3: Full, Scaled, Horseshoe Prior

```
## Median MAD_SD
## (Intercept) 9.251 0.036
## Age -0.146 0.012
```

```
## Mfg_Month2
                   0.016 0.015
## Mfg_Month3
                   0.028 0.016
## Mfg_Month4
                   0.004 0.011
## Mfg_Month5
                   0.024 0.016
## Mfg_Month6
                   0.005 0.012
## Mfg_Month7
                  -0.009 0.013
## Mfg_Month8
                   0.000 0.011
## Mfg_Month9
                   -0.044
                          0.022
## Mfg_Month10
                  -0.038 0.018
## Mfg_Month11
                  -0.033 0.022
## Mfg_Month12
                   -0.011 0.018
## Mfg_Year2000
                   -0.019
                          0.016
## Mfg_Year2001
                   -0.052 0.020
## Mfg_Year2002
                   0.039
                          0.029
## Mfg_Year2003
                   0.049
                          0.035
## Mfg_Year2004
                   0.002
                          0.030
## KM
                   -0.079
                          0.007
## Fuel_TypeDiesel 0.002 0.019
## Fuel_TypePetrol 0.124 0.031
## HP
                   0.050 0.006
## Metallic1
                   0.018 0.009
## Automatic1
                   0.020 0.022
## CC
                   0.003 0.004
## Doors4
                  -0.003 0.011
## Doors5
                   0.011 0.010
## Gears6
                   0.004 0.016
## QuartTax
                   0.070
                          0.009
## Weight
                   0.036
                          0.008
## Guarantee1
                   0.029
                          0.009
## BOVAG1
                   0.051
                          0.015
## Period
                   0.014 0.005
##
## Auxiliary parameter(s):
        Median MAD_SD
## sigma 0.102 0.003
## [1] "R^2: 0.88"
## [1] "LOO R^2: 0.87"
## [1] "LOO ELPD: 572.39"
as.data.frame(fit3) %>%
  select(-c('(Intercept)', 'sigma')) %>%
 mcmc_intervals()
```



Model 4: Horseshoe-Selected, Scaled, Default Priors

```
Median MAD_SD
##
## (Intercept)
                    9.174 0.655
## Age
                   -0.106 0.385
## Mfg_Month2
                    0.025
                          0.029
## Mfg_Month3
                    0.041 0.052
## Mfg_Month4
                    0.019
                           0.075
## Mfg_Month5
                    0.041
                           0.099
## Mfg_Month6
                    0.024
                           0.122
## Mfg_Month7
                    0.006 0.146
## Mfg_Month8
                    0.024
                          0.171
## Mfg_Month9
                   -0.030 0.197
## Mfg_Month10
                   -0.018 0.220
## Mfg_Month11
                   -0.018 0.243
## Mfg Month12
                    0.009 0.269
## Mfg_Year2000
                    0.007 0.294
```

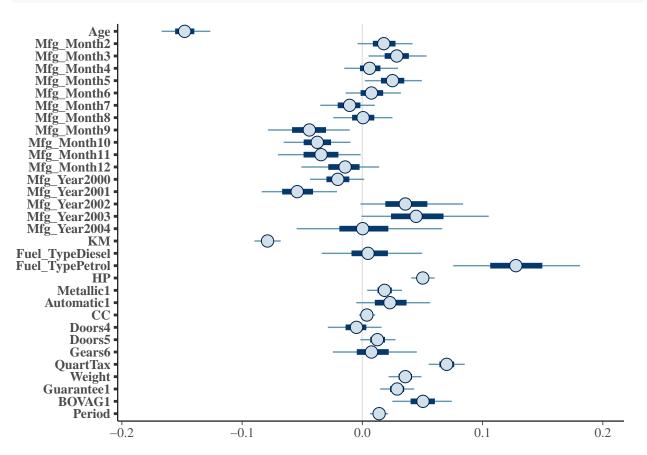
```
## Mfg_Year2001
                   0.009 0.586
                   0.133 0.876
## Mfg_Year2002
## Mfg_Year2003
                   0.172 1.171
## Mfg_Year2004
                   0.157 1.463
## KM
                  -0.076 0.007
## Fuel_TypeDiesel 0.027 0.034
## Fuel_TypePetrol 0.188 0.036
## HP
                   0.050 0.006
## Metallic1
                   0.021 0.009
## QuartTax
                   0.084 0.009
## Weight
                   0.038 0.008
## Guarantee1
                   0.035 0.009
## Period
                   0.011 0.004
##
## Auxiliary parameter(s):
##
        Median MAD_SD
## sigma 0.103 0.003
## [1] "R^2: 0.88"
## [1] "LOO R^2: 0.869"
## [1] "LOO ELPD: 569.46"
```

Model 5: Full, Scaled, LASSO Prior

```
Median MAD SD
## (Intercept)
                   9.249 0.036
## Age
                  -0.148 0.012
                 0.018 0.014
## Mfg_Month2
## Mfg_Month3
                   0.029 0.015
## Mfg_Month4
                   0.006 0.013
## Mfg_Month5
                   0.025 0.014
## Mfg_Month6
                   0.008 0.014
## Mfg_Month7
                  -0.011 0.014
## Mfg_Month8
                  0.001 0.014
## Mfg_Month9
                  -0.044 0.021
## Mfg_Month10
                  -0.037 0.017
## Mfg_Month11
                  -0.034 0.021
## Mfg_Month12
                  -0.014 0.019
## Mfg_Year2000
                  -0.020 0.014
## Mfg_Year2001
                  -0.054 0.019
## Mfg_Year2002
                   0.036 0.026
## Mfg_Year2003
                   0.045 0.032
## Mfg_Year2004
                   0.000 0.030
## KM
                  -0.079 0.007
## Fuel_TypeDiesel 0.005 0.022
```

```
## Fuel_TypePetrol 0.128 0.032
## HP
                    0.050 0.006
## Metallic1
                    0.018
                           0.009
## Automatic1
                    0.023
                           0.019
## CC
                    0.004
                           0.004
## Doors4
                   -0.005 0.013
## Doors5
                    0.013 0.009
## Gears6
                    0.008
                           0.020
## QuartTax
                    0.070
                           0.009
## Weight
                    0.036
                           0.008
## Guarantee1
                    0.029
                           0.009
## BOVAG1
                    0.050 0.015
## Period
                    0.014 0.005
##
## Auxiliary parameter(s):
##
         Median MAD_SD
## sigma 0.102 0.003
## [1] "R^2: 0.881"
## [1] "LOO R^2: 0.871"
## [1] "LOO ELPD: 572.17"
```

```
as.data.frame(fit5) %>%
  select(-c('(Intercept)', 'sigma')) %>%
  mcmc_intervals()
```



Model 6: LASSO-Selected, Scaled, Default Priors

-0.001 0.018

-0.019 0.017

0.003 0.018

-0.049 0.022

-0.043 0.018

-0.043 0.022

-0.045 0.024

-0.069 0.007

0.046 0.006

0.072 0.009

0.057 0.008

0.031 0.009

0.049 0.016

0.016 0.005

```
fit6 <- stan_glm(Price ~ Age + Mfg_Month + KM + Fuel_Type + HP + QuartTax +
                   Weight + Guarantee + BOVAG + Period,
                 data = data_scale,
                 refresh = 0,
                 iter = N)
resultsDF <- diagFit(fit6, 6, resultsDF, printPlots)</pre>
##
                   Median MAD_SD
## (Intercept)
                    9.215 0.036
                   -0.162 0.007
## Age
## Mfg Month2
                    0.021 0.016
## Mfg_Month3
                    0.029 0.017
## Mfg_Month4
                    0.001 0.017
## Mfg_Month5
                   0.022 0.017
```

```
Model 7: Selective, Scaled, Default Priors
```

Mfg Month6

Mfg_Month7

Mfg_Month8

Mfg_Month9

Mfg_Month10

Mfg_Month11

Mfg_Month12

QuartTax

Guarantee1

Weight

BOVAG1

Period

##

Fuel_TypeDiesel 0.018 0.034 ## Fuel_TypePetrol 0.183 0.036

Auxiliary parameter(s):
Median MAD SD

sigma 0.106 0.003
[1] "R^2: 0.872"
[1] "LOO R^2: 0.86"
[1] "LOO ELPD: 546.19"

KM

HP

```
##
                  Median MAD SD
## (Intercept)
                  9.198 0.036
## Age
                  -0.155 0.007
## KM
                  -0.071 0.007
## Fuel_TypeDiesel 0.019 0.036
## Fuel_TypePetrol 0.195 0.037
                   0.047 0.006
## QuartTax
                   0.073 0.010
## Weight
                   0.061 0.008
## Guarantee1
                   0.028 0.009
## BOVAG1
                   0.053 0.016
## Period
                   0.017 0.005
## Auxiliary parameter(s):
        Median MAD_SD
## sigma 0.108 0.003
## [1] "R^2: 0.867"
## [1] "LOO R^2: 0.857"
## [1] "LOO ELPD: 538.93"
```

Model 8: Selective, Unscaled, Weakly Informative Priors

```
Median MAD SD
## (Intercept)
                  -870.040 803.751
## Age
                   -151.073
                              5.184
## KM
                    -0.016
                               0.002
## Fuel_TypeDiesel 1537.554 462.882
## Fuel_TypePetrol 2401.225 490.257
## HP
                    56.172
                              4.155
## QuartTax
                    18.417
                              2.468
## Weight
                    10.054
                              0.128
## Guarantee1
                   274.489 118.584
## BOVAG1
                    62.257
                            91.575
## Period
                    33.799
                            16.142
##
## Auxiliary parameter(s):
##
        Median MAD_SD
## sigma 1463.010
                   39.630
## [1] "R^2: 0.865"
```

```
## [1] "LOO R^2: 0.863"
## [1] "LOO ELPD: 488.67"
```

[1] "LOO ELPD: 539.57"

Fuel_TypePetrol 0.199 0.036

0.057 0.007

HP

Model 9: Selective with 1 Interaction, Scaled, Default Priors

```
fit9 <- stan_glm(Price ~ Fuel_Type + HP + QuartTax + Weight +</pre>
                   Guarantee + BOVAG + Period + Age*KM,
                 data = data_scale,
                 refresh = 0,
                 iter = N)
resultsDF <- diagFit(fit9, 9, resultsDF, printPlots)</pre>
##
                   Median MAD_SD
## (Intercept)
                    9.194 0.035
## Fuel_TypeDiesel 0.023 0.035
## Fuel_TypePetrol 0.195 0.036
## HP
                    0.048 0.006
## QuartTax
                    0.074 0.009
## Weight
                    0.059 0.008
## Guarantee1
                   0.029 0.009
## BOVAG1
                    0.053 0.015
## Period
                   0.015 0.005
## Age
                   -0.153 0.007
## KM
                   -0.075 0.007
## Age:KM
                   0.007 0.005
##
## Auxiliary parameter(s):
##
        Median MAD_SD
## sigma 0.108 0.003
## [1] "R^2: 0.867"
## [1] "LOO R^2: 0.857"
```

Model 10: Selective with 2 Interactions, Scaled, Default Priors

```
0.074 0.009
## QuartTax
## Weight
                   0.060 0.008
                  0.028 0.009
## Guarantee1
## BOVAG1
                   0.053 0.016
## Period
                  0.015 0.005
                 -0.152 0.007
## Age
## KM
                 -0.076 0.007
## Age:KM
                 0.008 0.005
## HP:Weight
                  -0.008 0.005
##
## Auxiliary parameter(s):
##
        Median MAD_SD
## sigma 0.108 0.003
## [1] "R^2: 0.867"
## [1] "LOO R^2: 0.857"
## [1] "LOO ELPD: 539.63"
```

Results

```
resultsDF
```

##

fit3 0.0

elpd_diff se_diff

0.0

```
##
      model predictors
                          R2 L00 R2 L00 CV
## 1
         1 32 0.902 0.890 563.82
## 2
                     32 0.882 0.870 568.85
## 3
          3
                    32 0.880 0.870 572.39
                    26 0.880 0.869 569.46
## 4
         4
## 5
        5
                   32 0.881 0.871 572.17
## 6
          6
                   21 0.872 0.860 546.19
## 7
          7
                   10 0.867 0.857 538.93
## 8
          8
                   10 0.865 0.863 488.67
                   11 0.867 0.857 539.57
## 9
          9
## 10
                    12 0.867 0.857 539.63
loo1 <- loo(fit1, k_threshold = 0.7)</pre>
loo2 <- loo(fit2, k_threshold = 0.7)</pre>
loo3 <- loo(fit3, k_threshold = 0.7)</pre>
loo4 <- loo(fit4, k_threshold = 0.7)</pre>
loo5 \leftarrow loo(fit5, k_threshold = 0.7)
loo6 \leftarrow loo(fit6, k_threshold = 0.7)
loo7 <- loo(fit7, k_threshold = 0.7)</pre>
loo8 <- loo(fit8, k_threshold = 0.7)</pre>
loo9 \leftarrow loo(fit9, k_threshold = 0.7)
loo10 <- loo(fit10, k_threshold = 0.7)</pre>
loo1$pointwise[, 1] <- loo1$pointwise[, 1] + data_scale$Price</pre>
loo8$pointwise[, 1] <- loo8$pointwise[, 1] + data_scale$Price</pre>
loo_compare(loo1, loo2, loo3, loo4, loo5, loo6, loo7, loo8, loo9, loo10)
```

```
## fit5 -0.8
                   1.1
## fit4 -3.3
                   5.2
## fit2 -4.4
                   3.5
## fit6 -26.5
                  14.9
## fit9 -32.5
                  15.3
## fit10 -34.4
                  16.3
## fit7 -35.0
                  18.5
## fit1 -13.1
                  29.2
## fit8 -84.6
                  23.9
```