

A Complete Buyer's Guide to Hotel Management System
[Free Comparison Tool]



A hotel management system or better known as hotel software is a system that runs at the core of your hotel to simplify all your operations and bring them into a proper order.

Much like the heart, without which, your hotel can not function and grow.

Your traditional hotel keeping practices take a lot of your efforts and give lethargic outcomes.

While a hotel management system gives you the most organised results with lesser efforts.





#### How to choose a hotel software?

Now, it's a no-brainer to get overwhelmed by the numerous software options available.

So would you just pick any hotel management system for your hotel?

Of course not!

There is a hotel management system which is exclusively made for your hotel.

This detailed buyer's guide will help you find it.



## Features to look for in your hotel software: Buyer's Checklist

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Attributes	Benefits	eZee Absolute	Other Vendor	
	Does the hotel software speed up your check-in, check-out process?	Yes		
	Can you perform room operations viz. room allocation, room move and amend stay in one click?	Yes		
	Does the hotel software automatically generate the Guest Registration Cards and doorlock keycard to smoothen your arrivals?	Yes		
1	Is your <b>night audit</b> taken care of <b>automatically</b> ?	<b>Yes</b> A 6-step wizard		
Front Office	Does the software let you <b>record early check-in and late check-out charges</b> ?	Yes		
Operations	Does the hotel software support day-use?	Yes		
	Does the software let you configure virtual/paymaster/event rooms?	Yes		
	Are you able to <b>differentiate room statuses</b> through <b>different color codes</b> ?	Yes		
	Does the system let you capture guest photo and scan Driving License,	Yes		

Passport, Guest ID as a part of guest information?

Attributes	Benefits	eZee Absolute	Other Vendor
Front Office Operations	Does the system let you <b>search for any guest details and other important information</b> from anywhere?	<b>Yes</b> Universal Search	
	Does the software provide you arrival list, departure list, booking list, high balance guest list, meal plan list for kitchen and more for streamlined management?	Yes	
	Can you keep a track of <b>blacklisted guests</b> ? Does your software alert you about the blacklisted guests?	Yes	
	Can you <b>notify your staff through emails and SMS</b> if required via the software?	Yes	
Reservations Management	Are your walk-ins, enquiries, online reservations, OTA bookings, offline travel agent bookings and corporate bookings handled by the hotel software?	Yes	
	Can you manage <b>real-time inventory distribution on connected channels</b> from the system?	Yes	
	Do your guests get <b>instant booking confirmation</b> as soon as the reservation is entered in the software?	Yes	
	Does the hotel software let you manage special reservation requests?	Yes	

Attributes	Benefits	eZee Absolute	Other Vendor
	Can the departments at your hotel gain <b>real-time insights of your hotel performance</b> ?	<b>Yes</b> Via 5 different views	
	Can you configure the <b>different reservation guarantees you manage at your hotel</b> in the software? (booking enquiry, unconfirmed, hold, etc)	Yes	
	Are you able to <b>customize the mandatory information</b> you need while taking guest reservation?	Yes	
Reservations Management	Can you add <b>room sharers to reservations</b> with the hotel system?	Yes	
	Does the hotel software let you <b>sell your connected rooms</b> individually as well? ( <b>For example</b> : A 2 bedroom apartment as a whole unit and also as a 2X1 bedroom apartment separately)	Yes	
	Can you manage your <b>cancelled and no-show reservations</b> easily?	Yes	
	Does the hotel software automatically <b>release the inventory on expiry of hold bookings</b> ?	Yes	
	Can you manage the <b>advanced payments for bookings</b> from the system?	Yes	

Attributes	Benefits	eZee Absolute	Other Vendor
	Are you able to <b>manage group reservations</b> effortlessly in the hotel software?	Yes	
-11-	Does the system <b>identify</b> group reservations <b>using codes and colors</b> ?	Yes	
3	Is your software able to smartly merge/split group payments?	Yes	
Group Reservations	Can you <b>add group owner</b> and set the <b>bill to the group owner</b> in the software?	Yes	
	Can you <b>perform group operations</b> like invoicing, room allocation, cancellation, no-show, check-in, etc <b>simultaneously as well as separately</b> from the system?	Yes	
Billing and Payments	Are you able to <b>transfer folios</b> from one room to another?	Yes	
	Can you merge and split folios as per the guest requirements?	Yes	
	Do you get the <b>list of unsettled folios</b> in one click?	Yes	

Attributes	Benefits	eZee Absolute	Other Vendor
	Can you <b>configure extra charges and inclusions</b> to be posted on the folio in the software?	Yes	
	Can you configure rules in your software to <b>route particular charges</b> to be <b>posted on specific folios automatically</b> ?	<b>Yes</b> Folio Routing	
	Can the hotel software generate <b>folios in your guest's preferred currency</b> and language?	Yes	
Billing and	Does the software let you <b>send payment links</b> to your guests to <b>collect reservation deposit</b> ?	<b>Yes</b> ePayments	
Payments	Are you able to <b>charge guests</b> for <b>cancelled and no-show reservations</b> from the software?	Yes	
	Does the hotel software provide folio templates that meet your region's statutory requirements?	<b>Yes</b> We'll develop new templates for your region if required.	
	Can you add your hotel's logo in the bills and reports?	Yes	
Easy Product Evaluation	Do you get a <b>free trial of the hotel system</b> before you purchase?	<b>Yes</b> Get started from <u>here</u> .	
	Does the vendor offer <b>free trial in your own data</b> to help you evaluate the system better?	<b>Yes</b> Get started from <u>here</u> .	

Attributes	Benefits	eZee Absolute	Other Vendor
	Are you able to <b>configure multiple rate plans</b> in the system?	Yes	
	Can you <b>set up discounts</b> and <b>configure their visibility</b> in the software?	Yes	
	Does the hotel system let you <b>record your business sources</b> and the <b>rates you offer them</b> ?	Yes	
† <b>ċ</b>	Does your software let you <b>set and manage separate contract rates for your business sources</b> , regional travel agent, OTAs, car rentals, taxi drivers, etc?	Yes	
Rate	Can you define seasons in the software and set the rates accordingly?	<b>Yes</b> Seasonal Rates	
Management	Does the software let you <b>configure negotiated rates</b> for special guests?	Yes	
	Does your software allow you to <b>configure slab and flat taxes</b> ?	Yes	
	Can you easily manage those company accounts who are using/staying at your hotel frequently?	<b>Yes</b> City Ledger	
	Are you able to <b>configure meal plans</b> in the hotel software?	Yes	
	Can you <b>configure packages</b> ?	<b>Yes</b> Package Rate Feature	

Attributes	Benefits	eZee Absolute	Other Vendor
<u></u>	Can you keep track of your <b>ADR</b> , <b>RevPAR</b> and occupancy percentage from the hotel PMS?	Yes	
Revenue	Are your <b>last minute no-shows and cancellations reduced</b> through the system's <b>automatic guest credit card verification</b> ?	Yes	
Management	Does the software let you set up <b>separate rates for your website and channels</b> from one place?	Yes	
	Are you able to manage your hotel's housekeeping and maintenance from the hotel system?	Yes	
	Can you assign tasks to housekeepers from the hotel software?	Yes	
	Can you assign maintenance work orders to the housekeepers with priority in the system?	Yes	
Housekeeping	Does your hotel software have a mobile app for your housekeeping staff?	Yes	
	Does the software let your housekeeping staff <b>update task statuses</b> , <b>post remarks and notes</b> in the system?	Yes	
	Does the software let you <b>block or unblock rooms from inventory</b> for maintenance?	Yes	

Attributes	Benefits	eZee Absolute	Other Vendor
	Can you save your guest database in the hotel software?	Yes	
	Can you <b>send promotional emails to your guests</b> from the system itself?	Yes	
	Can you send <b>promotional SMSes to your guests</b> from the system?	Yes	
Hotel Marketing	Does the software help you collect more TripAdvisor reviews?	<b>Yes</b> Through <u>TripAdvisor Review</u> <u>Express Program</u> .	
	Does the software help you manage and respond to your online reviews?	<b>Yes</b> Through <u>Critique</u>	
	Can your guests <b>set up and build their profiles</b> at your hotel from the software?	<b>Yes</b> Guest Portal	
	Does the software allow guests to perform self-check-in?	<b>Yes</b> Guest Portal	
Guest Engagement	Can your guests <b>request for services</b> right from the guest portal?	Yes	
	Are you able to send scheduled informative <b>pre-arrival</b> , <b>in-house and post-departure emails to guests</b> from the system?	Yes	
	Does the hotel software help you <b>collect guest feedback</b> ?	Yes	

**Attributes** 

**Hotel Performance** 

and Reports

**Profile** 

Management

**Benefits** 

Does the hotel software provide straightforward front-office, backoffice,

Does the hotel software provide reports that meet your region's statutory

Do you get daily reports of reservation, bookings, arrivals and departures

Do you get reports which help you with your hotel's expense management

Does the software provide tax and accounting reports viz. daily receipts,

Does the software give you insights on occupancy, revenue, most

Can you manage guest profiles and preferences in the hotel PMS?

Does the hotel software let you save your travel agent profiles in the

**performing OTA.** and other important facets of your hotel?

housekeeping and managerial reports?

Can the system email reports after night audit?

requirements?

at the end of the day?

and calculation from the system?

city ledger, and such likes?

system?

eZee Absolute

Yes

Yes

We'll develop new reports for

your region if required.

Yes

Yes

Yes

Yes

**Innalytics** 

Yes

Yes

Yes

Other Vendor

Attributes	Benefits	eZee Absolute	Other Vendor
	Are you able to <b>manage your hotel chain operations</b> using this hotel management system <b>through a single login</b> ?	Yes	
	Are you able to <b>manage your guest profiles centrally</b> , for those guests who've stayed at any location of your group?	Yes	
<b>H</b> —	Can the hotel software <b>consolidate data of your entire hotel chain</b> at a single place?	Yes	
	Can you manage your hotel chain's <b>travel agent profiles centrally</b> from the hotel system?	Yes	
For Hotel Chain	Can you grant user privileges as per their roles and location?	Yes	
	Are you able to <b>manage your hotel chain operations</b> using this hotel management system <b>through a single login</b> ?	Yes	
	Does the system help you manage your hotel group's loyalty programs?	<b>Yes</b> Through <u>eZee iLoyalty</u>	
139	Can you manage your hotel's expenses and miscellaneous sales through the software?	Yes	
Cashiering	Does the system help you track the <b>commissions and sales of your travel agents</b> ?	Yes	

Attributes	Benefits	eZee Absolute	Other Vendor
	Does the hotel software have a <b>mobile app</b> to help you <b>manage your business on-the-go</b> ?	Yes	
	Does the app <b>notify you on bookings and other important activities</b> happening at your hotel?	Yes	
	Can you <b>print guest registration cards, vouchers and invoices</b> right from the hotel PMS app?	Yes	
Hotel PMS Mobile	Can you perform operations like <b>check-in</b> , <b>housekeeping</b> , <b>inventory distribution</b> , <b>room allocation and more</b> from the app?	Yes	
Арр	Are you able to <b>manage your online reviews</b> from the hotel PMS app?	Yes	
	Does the app come with a <b>digital assistant taking voice and text commands</b> to perform operations accordingly?	Yes	
	Can you switch between multiple properties from the app?	Yes	
3rd Party Integrations	Is the system integrated with <b>Fiscal Printers</b> to meet your region's statutory requirements?	<b>Yes</b> We're also open to meet any new requirements for your region.	
	Is the hotel software integrated with <b>financial accounting software?</b>	Yes	

	Is the software integrated with <b>payment gateways</b> ?	Yes	
	Is the software integrated with SMS gateways?	Yes	
220	Can the system integrate with <b>third-party booking engine</b> ?	Yes  We're integrated with our booking engine and many other booking engines.	
3rd Party Integrations	Can the software integrate with <b>third-party channel manager</b> ?	Yes We're integrated with our channel manager and many other channel managers.	
	Can the software be easily <b>integrated with restaurant POS?</b>	<b>Yes</b> We're integrated with our restaurant POS and many others.	
	Is the software integrated with a <b>reputation management system</b> ?	Yes We're integrated with our reputation management system and many others.	
Explore our Hospitality Marketplace with 800+ third-party integrations			

Benefits

eZee Absolute

Other Vendor

Attributes

Attributes	Benefits	eZee Absolute	Other Vendor
	Are you able to <b>grant user privileges as per their roles</b> and <b>restrict important data access</b> from the software?	Yes	
	Is it possible to <b>import all future reservations</b> from your old system <b>to this hotel software</b> ?	Yes	
Security, stability	Does the system <b>lock the transactions</b> to avoid operation overlap between multiple users?	<b>Yes</b> Net Lock	
and accessibility	Does it <b>record the changes made by all users</b> at any date and time?	Yes	
	What is the <b>server uptime guarantee</b> ?	99.99%	
	Can your guests pay securely with you?	Yes PS Certified We are PCI-DSS compliant.	
Technical Support	Do you get <b>24x7 technical support</b> to solve queries with the software?	Yes	
	Does the vendor provide support in your preferred language?	<b>Yes</b> We have multi-language support via our partner network.	
	Does the vendor provide any <b>DIY video tutorials</b> ?	<b>Yes</b> Find them <u>here</u> .	
	Does the vendor <b>help you in system implementation</b> for your property? Do you <b>get product training</b> ?	<b>Yes</b> We offer product training and 100% system implementation.	

#### What next?



Explore other hotel management systems in the market.



Compare them using this buyer's quide.



Find out ONE hotel software that suits your property.

## Here's everything you need to run your property

Start your 14-day FREE trial









But, only having a hotel management system is not enough. For all-round management of your hotel business, you need the **RIGHT** system for **inventory distribution and acquiring direct bookings**.



A detailed comparison handbook to help you buy the best booking engine.

**Booking Engine Buyer's Guide** 



A checklist to acknowledge before you decide on your channel manager.

**Channel Manager Buyer's Guide** 

Look before you leap.

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# Need a reality check on how your hotel business is performing?

Get a free hotel audit report today!