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# Akifumi ISHIHARA

## **Contact Information**

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https://akishihara.github.io

## **Personal**

Name (Given - Family): Akifumi Ishihara

Citizenship: Japan.

#### The Current Position

Associate Professor, Institute of Social Science, University of Tokyo, Japan, April 2019 -.

#### **Past Relevant Positions**

Associate Professor (Junkyoju), National Graduate Institute for Policy Studies, Japan, April 2018 – March 2019.

Assistant Professor (Jokyoju), National Graduate Institute for Policy Studies, Japan, April 2015 – March 2018.

Senior Lecturer (Koshi), Kyoto University, Japan, August 2012 - March 2015.

Post Doctoral Fellow (Wissenschaftliche Mitarbeiter), RWTH Aachen, Germany, October 2011 – July 2012.

## **Education**

Ph.D in Economics, 2012, London School of Economics and Political Science, U.K.

M.A. in Economics, 2006, University of Tokyo, Japan.

B.A. in Economics, 2004, Hitotsubashi University, Japan.

## **Research and Teaching Interests**

Contract Theory, Industrial Organization, Organizational Economics, Political Economy.

## **Publications**

## **Articles in Refereed Journals**

"Pre-emptive Production in Oligopoly with Private Information" (joint with Yuki Amemiya and Tomoya Nakamura), *Journal of Economics & Management Strategy*, forthcoming (DOI: 10.1111/jems.12410).

"Strategic Candidacy for Political Compromise in Party Politics," *Journal of Theoretical Politics*, (2020) 32(3): 389–408.

"Dark Sides of Patent Pools with Compulsory Independent Licensing" (joint with Noriyuki Yanagawa), *International Journal of Industrial Organization*, (2018) 57(1): 1–34.

"Transparency and Performance Evaluation in Sequential Agency" (joint with Susumu Cato), *Journal of Law, Economics, & Organization*, (2017) 33(3): 475–506.

"Relational Contracting and Endogenous Formation of Teamwork," *RAND Journal of Economics*, (2017) 48(2): 335–357.

"Relational Political Contribution under Common Agency," *Journal of Public Economic Theory*, (2017) 19(2): 527–547.

"Minor Candidates as Kingmakers" (joint with Shintaro Miura), *Public Choice*, (2017) 170(3), 253–263.

"Role of Information Rents in Relational Contracts," *Journal of Economics & Management Strategy*, (2016) 25(4), 936–957.

"Concessions and Repression in Conflict" (joint with Prakarsh Singh), B.E. Journal of Economic Analysis & Policy, (2016) 16(2), 865–899.

## **Working Papers**

"Exclusive Content with Captive Buyers in Platforms" (joint with Ryoko Oki).

"Delegation and Strategic Silence" (joint with Shintaro Miura).

"Asymmetric Product Line and Multi-homing" (joint with Ryoko Oki).

"Cooperation or Collusion? Rents in Relational Contracts for Teams" (joint with Akitoshi Muramoto).

"Managing Authority and Incentives in Relational Contracts."

"Exclusive Content in Two-Sided Markets" (joint with Ryoko Oki).

"On Multitasking and Job Design in Relational Contracts," accepted for publication in *Journal of Industrial Economics*.

## **Publications Written in Japanese**

See https://akishihara.github.io/Japanese/index.html.

# **Teaching Experience**

## Undergraduate

Calculus, Game Theory, Industrial Organization, Mathematical Economics, Microeconomics, Organizational Economics.

#### Graduate

Contract Theory, Game Theory, Industrial Organization, Microeconomics, Organizational Economics.

## **Advising**

#### Ph.D Dissertation Committee

U of Tokyo: Susumu Sato (2020).

GRIPS: Doan Ngoc Thang (2018).

Kyoto U: Kazunobu Okubo (2015).

## **Recent Presentations**

2020: U of Tokyo (online), SWET (Otaru), CTWZ (online, \*2), Keio U (online), IOCP Workshop (Oita).

2019: Yokohama National U, APIOC 2019 (Tokyo), 2019 JEA Autumn Meeting (Kobe, Poster), Japanese-German Workshop on Contracts and Incentives (Munich), EARIE 2019 (Barcelona), CTW Summer Camp 2019 (Hirosaki), OEIO (Osaka), 2019 International Conference on Labor, Industrial Economics, and Growth (Taipei), U of Tokyo.

2018: APIOC 2018 (Melbourne), Michael Waldman Workshop on Internal Labor Markets (Tokyo), Tokyo University of Science, OEIO (Osaka), EARIE 2018 (Athens), CTW Summer Camp 2018 (Kushiro), SIOE 2018 (Montréal), Osaka U, 2018 JEA Spring Meeting (Hyogo), Hitotsubashi U, CTW (Osaka), Game Theory Workshop (Osaka), OEIO Tokyo Conference (Tokyo), IOCP Workshop (Oita), Waseda U (\*2).

2017: APIOC 2017 (Auckland), The 7th MAEDA (Tokyo), EARIE 2017 (Maastricht), SWET (Otaru), CTW Summer camp 2017 (Nagasaki), SIOE 2017 (New York), AMES 2017 (Hong Kong), Keio U, OEIO (Osaka), Hitotsubashi U.

2016: Hitotsubashi U, 2nd Workshop on Relational Contracts (Madrid), EARIE 2016 (Lisbon), AMES 2016 (Kyoto), CTW Summer camp 2016 (Aomori), GAMES 2016 (Maastricht),

U of Tokyo, 2016 JEA Spring Meeting (Nagoya), 14th IIOC (Philadelphia), Presentation Workshop for Young Economists (Osaka), CTW (Osaka).

2015: Otaru U of Commerce, Daito Bunka U, EARIE 2015 (Munich), OEIO Tokyo Conference (Tokyo), CTW Summer Camp 2015 (Otaru), Hitotsubashi U, Tohoku U, 2015 JEA Spring Meeting (Niigata), U of Tokyo, Kyoto U, Kansai Labor Workshop (Osaka).

2014: OEIO (Osaka), CTW (Kyoto), 2014 JEA Autumn Meeting (Fukuoka), EARIE 2014 (Milan), EEA-ESEM 2014 (Toulouse), CTW Summer Camp 2014 (Kochi), ES-NASM (Minneapolis), Academia Sinica, GRIPS, Osaka Prefecture U, Hitotsubashi U (\*2), Meiji U.

2013: The First International Workshop on Market Design Technologies for Sustainable Development (Yokohama), The Japanese Public Choice Society Annual Conference (Tokyo), 2013 JEA Autumn Meeting (Yokohama), 19th DC Conference (Yokohama), EEA-ESEM 2013 (Gothenburg), OEIO Tokyo Conference (Tokyo), SWET (Sapporo), CTW Summer Camp (Sendai), 2013 JEA Spring Meeting (Toyama), Nagoya U, Kobe Sakura Meeting 2013 for Scientific IR Studies (Kobe), Kyoto U, The Workshop on the Frontiers of Statistical Analysis and Formal Theory of Political Science (Tokyo).

2012: The 6th Japan-Taiwan Contract Theory Conference (Kobe), 2012 JEA Autumn Meeting (Fukuoka), Kyoto U, Young Economist Conference (Matsumoto), GAMES 2012 (Istanbul), PET 12 (Taipei), The Workshop on the Frontiers of Statistical Analysis and Formal Theory of Political Science (Tokyo).

## **Discussants**

2020: Japanese Economic Association Autumn Meeting (online).

2019: East Asian Contract Theory Workshop (Yokohama), Japanese Economic Association Spring Meeting (Tokyo).

2018: East Asian Contract Theory Workshop (Seoul), Japanese Economic Association Autumn Meeting (Tokyo).

2017: The 11th Japan-Taiwan-Hong Kong Contract Theory Conference (Hong Kong), Japanese Economic Association Autumn Meeting (Tokyo).

2016: Workshop on Competition and Public Policy in Network Industries (Nishinomiya), The 10th Japan-Taiwan-Hong Kong Contract Theory Conference (Tainan), 14th annual International Industrial Organization Conference (Philadelphia).

2014: Japanese Economic Association Spring Meeting (Kyoto).

2013: The 7th Japan-Taiwan Contract Theory Conference (Hualien), Japanese Economic Association Autumn Meeting (Yokohama).

#### **Professional Activities**

## Memberships

American Economic Association, Econometric Society, European Economic Association, Japanese Economic Association.

## **Refereeing Services**

B.E. Journal of Economic Analysis & Policy, Economics & Politics, Games and Economic Bahavior, Hitotsubashi Journal of Economics, International Economic Review, International Journal of Economic Theory, International Journal of Industrial Organization, Japanese Economic Review, Journal of Mathematical Economics, Journal of Political Economy, Kyoto Economic Review, LABOUR, Management Science, Manchester School, RAND Journal of Economics, Review of Network Economics, Social Choice and Welfare, ISER Moriguchi Prize.

## **Organizers and Committees**

Organizer, Summer Workshop on Economic Theory, 'Industrial Organization and Contract Theory,' August 2019.

Co-Organizer, Sapporo Workshop on Industrial Economics, February 2018, February 2019.

Programme Committee, Tokyo Conference on Economics of Institutions and Organizations, March 2019, August 2019.

Programme Committee, Japanese Economic Association Autumn Meeting at Sophia University, October 2015.

Local Committee, The Seventh Annual Meeting of the Association of Behavioral Economics and Finance at Kyoto University, December 2013.

## Honours, Awards, & Fellowships

JSPS (KAKENHI) Grant-in-Aid for Scientific Research (B, Co-investigator, Project Number: 20H01503), 2020-2025.

JSPS (KAKENHI) Grant-in-Aid for Scientific Research (C, Project Number: 20K01603), 2020-2023.

KDDI Foundation Research Grant Program (Co-investigator), 2020-2023.

Japan Center for Economic Research Grant, 2020.

JSPS (KAKENHI) Grant-in-Aid for Scientific Research (A, Co-investigator, Project Number: 18H03640), 2018-2023.

JSPS (KAKENHI) Grant-in-Aid for Young Scientists (B, Project Number: 17K13724), 2017-2020.

JSPS (KAKENHI) Grant-in-Aid for Scientific Research (C, Co-investigator, Project Number: 16K03667), 2016-2019.

JSPS (KAKENHI) Grant-in-Aid for Young Scientists (B, Project Number: 26780144), 2014-2017.

Kyoto University Start-up Grant-in-Aid for Young Scientists, 2012-2014.

AMES Travel Grant, 2011.

LSE Michio Morishima Fund, 2011.

LSE Research Studentship, 2009, 2010.

Mext Scholarship for Long-term Study Abroad, 2006-2009.

JASSO First Class Scholarship (with full repayment exemption), 2004-2006.

# Language

English (Fluent), Japanese (Native).

# References

Available upon Request.