# Influence Maximization Ariah Klages-Mundt (aak228)

Influence maximization Social networks (among others) involve processes for influence propagation in the network. Examples include diffusion of technological innovation, beliefs, product adoption, and posting of 'viral' content. A natural question is how to engineer such a viral cascade given information about the network. Such a problem is to maximize influence propagation by choosing an optimal set of seed nodes S to directly influence given a budget b.

The Linear Threshold Model is a simple model for influence propagation. In this model, a node v is influenced by each of its neighbors w by amount  $b_{v,w}$  such that  $\sum_{w \sim v} b_{v,w} \leq 1$ . Each node v further has a threshold  $\theta_v$ , which gives the weighted fraction of v's neighbors that, if activated, in turn activate v. Integral Influence Maximization, studied in [1], focuses on finding an optimal seed set S on which to spend  $\theta_v$  on v for each  $v \in S$ .

A generalization of the integral case leads to Fractional Influence Maximization, as studied in [3]. In this problem, we choose a vector  $\mathbf{x}$  with  $\mathbf{1}^T\mathbf{x} \leq b$  of influence to exert on nodes. The amounts can be a fraction of the thresholds of the nodes. This allows more efficient use of budget b to influence an effective seed set S. In particular, this takes advantage of the fact that we don't have to spend as much to influence a node that already has partial influence exerted from other influenced nodes.

Both the integral problem of selecting the optimal seed set S and the fractional problem of selecting the optimal influence vector  $\mathbf{x}$  are NP-hard, as shown in [1], [3]. Further, they are also hard to approximate to within any general nontrivial factor.

However, when we consider a modified problem with uncertain thresholds—e.g., if activation thresholds for influence are uniform random variables—then the problem changes enough in expectation to lower complexity. In particular, the expected cascade size from a given seed set becomes submodular and allows a greedy approximation that is provably within  $(1 - 1/e) \approx 63\%$  of optimal ([1],[3]). This works for the linear threshold model as well as more general threshold models, as shown in [2].

I define the greedy algorithms for integral influence maximization and fractional influence maximization below. The general structure of these algorithms is to start with an empty seed set S and, iteratively, add the node v to S that gives the maximum marginal gain. Since the thresholds are random (distributed by  $\Theta$ ), determining the maximum marginal gain involves estimating the expected size of resulting cascades  $\sigma(S \cup \{v\}) = \mathbf{E}_{\Theta} \left[ \operatorname{cascade size} | S \cup \{v\} \right]$ . A similar definition applies to  $\sigma(\mathbf{x})$ . This is typically done through Monte Carlo estimation of the expectation, which can make these greedy algorithms prohibitively slow, although still within polynomial time complexity.

I also define the heuristic algorithm DiscountFrac used in [3] that tries to estimate the greedy algorithm in faster time. This algorithm uses a similar greedy approach. Starting with an empty seed set S, it iteratively adds the node v to S that would exert the most total influence on the remaining unactivated nodes.

The algorithms below use the following problem setting:

- f(S) outputs the vector of influence exerted by the activation of node set S on each node. In the analysis, we define f to give the linear threshold model.
- w(S) outputs a weight of node set S. In the analysis, we define w to weight each node by 1.

- $\Theta = \text{uniform}[0,1]^n$  is the distribution for node thresholds (n=number of nodes).
- b = budget.

### Algorithm 1 CalcIntCascade $(S; f, \theta)$

```
Input: set S, set function f, thresholds \theta
Initialize S_0 \leftarrow \emptyset, S_1 \leftarrow S, i \leftarrow 1
while S_i \neq S_{i-1} do
S_{i+1} = \{ \text{node } v | f(S_i)[v] \geq \theta[v] \} \cup S_i
i \leftarrow i+1
end while
return S_i
```

#### **Algorithm 2** $\hat{\sigma}(S)$ estimate of $\sigma(S)$ for integral influence

```
Input: set S, set function f, weight function w, thresholds distr. \Theta, sample size k=10,000

Initialize \sigma \leftarrow 0

for i \leq k do

Sample \theta \sim \Theta

T, = CalcIntCascade \left(S; f, \theta\right)

\sigma \leftarrow \sigma + w(T)

end for

return \sigma/k
```

## Algorithm 3 GreedyIntInfMax = Greedy algorithm for integral influence maximization

```
Input: set function f, weight function w, thresholds distr. \Theta, budget b
Initialize S_0 \leftarrow \emptyset, i \leftarrow 0
while |S_i| < b do
for node v \notin S_i do
\mathbf{q}[v] = \hat{\sigma}\Big(S_i \cup \{v\}; f, \Theta, w\Big)
end for
S_{i+1} \leftarrow S_i \cup \{\arg\max\mathbf{q}\}, i \leftarrow i+1
end while
if |S_i| \leq b then
return S_i
else
return S_{i-1}
end if
```

#### Algorithm 4 CalcFracCascade( $\mathbf{x}; f, \theta$ )

```
Input: vector \mathbf{x}, set function f, thresholds \theta
Initialize S_0 \leftarrow \emptyset, i \leftarrow 1
S_1 \leftarrow \{ \text{node } v | \mathbf{x}[v] \geq \theta[v] \}
while S_i \neq S_{i-1} do
S_{i+1} = \{ \text{node } v | f(S_i)[v] + \mathbf{x}[v] \geq \theta[v] \}
i \leftarrow i+1
end while
return S_i
```

#### **Algorithm 5** $\hat{\sigma}(x)$ estimate of $\sigma(x)$ for fractional influence

```
Input: vector \mathbf{x}, set function f, weight function w, thresholds distr. \Theta, sample size k=10,000 Initialize \sigma\leftarrow 0 for i\leq k do Sample \theta\sim\Theta T=\mathsf{CalcFracCascade}\Big(\mathbf{x};f,\theta\Big) \sigma\leftarrow\sigma+w(T) end for return \sigma/k
```

# ${\bf Algorithm~6~GreedyFracInfMax} = {\rm Greedy~algorithm~for~fractional~influence~maximization}$

```
Input: set function f, weight function w, thresholds distr. \Theta, budget b
    Initialize \mathbf{x_0} \leftarrow \mathbf{0}, i \leftarrow 0
    while \mathbf{1}^T \mathbf{x_i} < b \ \mathbf{do}
          S_i = \{ \text{node } v | \mathbf{x_i}[v] > 0 \}
          for node v \notin S_i do
                \mathbf{x_v} = \mathbf{x_i} + \left(\theta_{\max}[v] - \Gamma^+(v, S_i)\right)\mathbf{1}_v
                \mathbf{q}[v] = \hat{\sigma}\Big(\mathbf{x}_{\mathbf{v}}; f, \Theta, w\Big)
          end for
          u = \arg \max \mathbf{q}
          \mathbf{x_{i+1}} \leftarrow \mathbf{x_i} + \left(\theta_{\max}[u] - \Gamma^+(u, S_i)\right) \mathbf{1}_u, \ i \leftarrow i + 1
    end while
    if \mathbf{1}^T \mathbf{x_i} \leq b then
          return x_i
    else
          return x_{i-1}
    end if
```

```
Algorithm 7 \Gamma^+(v,A) = \text{total sum of weight of edges from set } A \text{ to node } v
```

```
Input: set A, set function f, node v return f(A)[v]
```

#### **Algorithm 8** $\Gamma^-(v,A) = \text{total sum of weight of edges from node } v \text{ to set } A$

```
Input: set A, set function f, node v return \mathbf{1}_{A}^{T}f(\{v\})
```

#### Algorithm 9 DiscountFrac heuristic algorithm

```
Input: set function f, weight function w, thresholds distr. \Theta, budget b

Initialize \mathbf{x}_0 \leftarrow \mathbf{0}, i \leftarrow 0

while \mathbf{1}^T \mathbf{x}_{\mathbf{i}} < b do

S_i = \{ \text{node } v | \mathbf{x}_{\mathbf{i}}[v] > 0 \}

for node v \notin S_i do

\mathbf{q}[v] = \Gamma^-(v, V \setminus S_i)

end for

u = \arg \max \mathbf{q}

\mathbf{x}_{i+1} \leftarrow \mathbf{x}_i + \left(\theta_{\max}[u] - \Gamma^+(u, S_i)\right) \mathbf{1}_u, i \leftarrow i+1

end while

if \mathbf{1}^T \mathbf{x}_{\mathbf{i}} \leq b then

return \mathbf{x}_{\mathbf{i}}

else

return \mathbf{x}_{i-1}

end if
```

# References

- [1] Kempe, D., Kleinberg, J., Tardos, E. (2003). Maximizing the spread of influence through a social network. In *KDD*, ACM, 137-146.
- [2] Mossel, E., Roch, S. (2007). On the submodularity of influence in social networks. In STOC, ACM, 128-134.
- [3] Demaine, E., Hajiaghayi, M.T., Mahini, H., Malec, D., Raghavan, S., Sawant, A., Zadimoghadam, M. (2014). How to influence people with partial incentives. In WWW, ACM, 937-948.