

# Influence Maximization

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**Influence maximization** Social networks (among others) involve processes for influence propagation in the network. Examples include diffusion of technological innovation, beliefs, product adoption, and posting of ‘viral’ content. A natural question is how to engineer such a viral cascade given information about the network. Such a problem is to maximize influence propagation by choosing an optimal set of seed nodes  $S$  to directly influence given a budget  $b$ .

The *Linear Threshold Model* is a simple model for influence propagation. In this model, a node  $v$  is influenced by each of its neighbors  $w$  by amount  $b_{v,w}$  such that  $\sum_{w \sim v} b_{v,w} \leq 1$ . Each node  $v$  further has a threshold  $\theta_v$ , which gives the weighted fraction of  $v$ ’s neighbors that, if activated, in turn activate  $v$ . *Integral Influence Maximization*, studied in [1], focuses on finding an optimal seed set  $S$  on which to spend  $\theta_v$  on  $v$  for each  $v \in S$ .

A generalization of the integral case leads to *Fractional Influence Maximization*, as studied in [3]. In this problem, we choose a vector  $\mathbf{x}$  with  $\mathbf{1}^T \mathbf{x} \leq b$  of influence to exert on nodes. The amounts can be a fraction of the thresholds of the nodes. This allows more efficient use of budget  $b$  to influence an effective seed set  $S$ . In particular, this takes advantage of the fact that we don’t have to spend as much to influence a node that already has partial influence exerted from other influenced nodes.

Both the integral problem of selecting the optimal seed set  $S$  and the fractional problem of selecting the optimal influence vector  $\mathbf{x}$  are NP-hard, as shown in [1], [3]. Further, they are also hard to approximate to within any general nontrivial factor.

However, when we consider a modified problem with uncertain thresholds—e.g., if activation thresholds for influence are uniform random variables—then the problem changes enough in expectation to lower complexity. In particular, the expected cascade size from a given seed set becomes sub-modular and allows a greedy approximation that is provably within  $(1 - 1/e) \approx 63\%$  of optimal ([1],[3]). This works for the linear threshold model as well as more general threshold models, as shown in [2].

I define the greedy algorithms for integral influence maximization and fractional influence maximization below. The general structure of these algorithms is to start with an empty seed set  $S$  and, iteratively, add the node  $v$  to  $S$  that gives the maximum marginal gain. Since the thresholds are random (distributed by  $\Theta$ ), determining the maximum marginal gain involves estimating the expected size of resulting cascades  $\sigma(S \cup \{v\}) = \mathbf{E}_{\Theta} [\text{cascade size} | S \cup \{v\}]$ . A similar definition applies to  $\sigma(\mathbf{x})$ . This is typically done through Monte Carlo estimation of the expectation, which can make these greedy algorithms prohibitively slow, although still within polynomial time complexity.

I also define the heuristic algorithm `DiscountFrac` used in [3] that tries to estimate the greedy algorithm in faster time. This algorithm uses a similar greedy approach. Starting with an empty seed set  $S$ , it iteratively adds the node  $v$  to  $S$  that would exert the most total influence on the remaining unactivated nodes.

The algorithms below use the following problem setting:

- $f(S)$  outputs the vector of influence exerted by the activation of node set  $S$  on each node. In the analysis, we define  $f$  to give the linear threshold model.
- $w(S)$  outputs a weight of node set  $S$ . In the analysis, we define  $w$  to weight each node by 1.

- $\Theta = \text{uniform}[0, 1]^n$  is the distribution for node thresholds ( $n$ =number of nodes).
- $b = \text{budget}$ .

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**Algorithm 1** CalcIntCascade( $S; f, \theta$ )

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**Input:** set  $S$ , set function  $f$ , thresholds  $\theta$ Initialize  $S_0 \leftarrow \emptyset$ ,  $S_1 \leftarrow S$ ,  $i \leftarrow 1$ **while**  $S_i \neq S_{i-1}$  **do**     $S_{i+1} = \{\text{node } v | f(S_i)[v] \geq \theta[v]\} \cup S_i$      $i \leftarrow i + 1$ **end while****return**  $S_i$ 

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**Algorithm 2**  $\hat{\sigma}(S)$  estimate of  $\sigma(S)$  for integral influence

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**Input:** set  $S$ , set function  $f$ , weight function  $w$ , thresholds distr.  $\Theta$ , sample size  $k = 10,000$ Initialize  $\sigma \leftarrow 0$ **for**  $i \leq k$  **do**    Sample  $\theta \sim \Theta$      $T_i = \text{CalcIntCascade}(S; f, \theta)$      $\sigma \leftarrow \sigma + w(T_i)$ **end for****return**  $\sigma/k$ 

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**Algorithm 3** GreedyIntInfMax = Greedy algorithm for integral influence maximization

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**Input:** set function  $f$ , weight function  $w$ , thresholds distr.  $\Theta$ , budget  $b$ Initialize  $S_0 \leftarrow \emptyset$ ,  $i \leftarrow 0$ **while**  $|S_i| < b$  **do**    **for** node  $v \notin S_i$  **do**         $\mathbf{q}[v] = \hat{\sigma}(S_i \cup \{v\}; f, \Theta, w)$     **end for**     $S_{i+1} \leftarrow S_i \cup \{\arg \max \mathbf{q}\}$ ,  $i \leftarrow i + 1$ **end while****if**  $|S_i| \leq b$  **then**    **return**  $S_i$ **else**    **return**  $S_{i-1}$ **end if**

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**Algorithm 4** CalcFracCascade( $\mathbf{x}; f, \theta$ )

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**Input:** vector  $\mathbf{x}$ , set function  $f$ , thresholds  $\theta$ 

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Initialize  $S_0 \leftarrow \emptyset, i \leftarrow 1$ 
 $S_1 \leftarrow \{\text{node } v | \mathbf{x}[v] \geq \theta[v]\}$ 
while  $S_i \neq S_{i-1}$  do
     $S_{i+1} = \{\text{node } v | f(S_i)[v] + \mathbf{x}[v] \geq \theta[v]\}$ 
     $i \leftarrow i + 1$ 
end while
return  $S_i$ 

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**Algorithm 5**  $\hat{\sigma}(x)$  estimate of  $\sigma(x)$  for fractional influence

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**Input:** vector  $\mathbf{x}$ , set function  $f$ , weight function  $w$ , thresholds distr.  $\Theta$ , sample size  $k = 10,000$ 

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Initialize  $\sigma \leftarrow 0$ 
for  $i \leq k$  do
    Sample  $\theta \sim \Theta$ 
     $T = \text{CalcFracCascade}(\mathbf{x}; f, \theta)$ 
     $\sigma \leftarrow \sigma + w(T)$ 
end for
return  $\sigma/k$ 

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**Algorithm 6** GreedyFracInfMax = Greedy algorithm for fractional influence maximization

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**Input:** set function  $f$ , weight function  $w$ , thresholds distr.  $\Theta$ , budget  $b$ 

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Initialize  $\mathbf{x}_0 \leftarrow \mathbf{0}, i \leftarrow 0$ 
while  $\mathbf{1}^T \mathbf{x}_i < b$  do
     $S_i = \{\text{node } v | \mathbf{x}_i[v] > 0\}$ 
    for node  $v \notin S_i$  do
         $\mathbf{x}_v = \mathbf{x}_i + \left( \theta_{\max}[v] - \Gamma^+(v, S_i) \right) \mathbf{1}_v$ 
         $\mathbf{q}[v] = \hat{\sigma}(\mathbf{x}_v; f, \Theta, w)$ 
    end for
     $u = \arg \max \mathbf{q}$ 
     $\mathbf{x}_{i+1} \leftarrow \mathbf{x}_i + \left( \theta_{\max}[u] - \Gamma^+(u, S_i) \right) \mathbf{1}_u, i \leftarrow i + 1$ 
end while
if  $\mathbf{1}^T \mathbf{x}_i \leq b$  then
    return  $\mathbf{x}_i$ 
else
    return  $\mathbf{x}_{i-1}$ 
end if

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**Algorithm 7**  $\Gamma^+(v, A)$  = total sum of weight of edges from set  $A$  to node  $v$ 

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**Input:** set  $A$ , set function  $f$ , node  $v$ 

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return  $f(A)[v]$ 

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**Algorithm 8**  $\Gamma^-(v, A)$  = total sum of weight of edges from node  $v$  to set  $A$ 

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**Input:** set  $A$ , set function  $f$ , node  $v$ **return**  $\mathbf{1}_A^T f(\{v\})$ 

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**Algorithm 9** DiscountFrac heuristic algorithm

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**Input:** set function  $f$ , weight function  $w$ , thresholds distr.  $\Theta$ , budget  $b$ Initialize  $\mathbf{x}_0 \leftarrow \mathbf{0}$ ,  $i \leftarrow 0$ **while**  $\mathbf{1}^T \mathbf{x}_i < b$  **do**     $S_i = \{\text{node } v \mid \mathbf{x}_i[v] > 0\}$     **for** node  $v \notin S_i$  **do**         $\mathbf{q}[v] = \Gamma^-(v, V \setminus S_i)$     **end for**     $u = \arg \max \mathbf{q}$      $\mathbf{x}_{i+1} \leftarrow \mathbf{x}_i + \left( \theta_{\max}[u] - \Gamma^+(u, S_i) \right) \mathbf{1}_u$ ,  $i \leftarrow i + 1$ **end while****if**  $\mathbf{1}^T \mathbf{x}_i \leq b$  **then**    **return**  $\mathbf{x}_i$ **else**    **return**  $\mathbf{x}_{i-1}$ **end if**

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## References

- [1] Kempe, D., Kleinberg, J., Tardos, E. (2003). Maximizing the spread of influence through a social network. In *KDD*, ACM, 137-146.
- [2] Mossel, E., Roch, S. (2007). On the submodularity of influence in social networks. In *STOC*, ACM, 128-134.
- [3] Demaine, E., Hajiaghayi, M.T., Mahini, H., Malec, D., Raghavan, S., Sawant, A., Zadimoghadam, M. (2014). How to influence people with partial incentives. In *WWW*, ACM, 937-948.