JPMC Excel Skills Virtual Experience Hypothetical Account Dataset

					Product Li	nes		Marketing / Promotion Programs				Product 1 Sal	es Volume	(units)		
Account Name	Account Address	Decision Maker	Phone Number	Account Type	Product 1	Product 2	Product 3	Social Media	Coupons	Catalog Inclusion	Posters	2017	2018	2019	2020 2021 5 YR CAGR	l.
SB 1	2131 Patterson Road, Brooklyn NY 11201	Dorothy Rizzo	(880) 283-6803	Small Business	Yes	Yes	Yes	Yes	Yes	Yes	Yes	1982	5388	7063	7208 9093 469	%
SB 2	3685 Morningview Lane, New York NY 10013	•	(711) 426-7350	Small Business	Yes	Yes	Yes	No	Yes	Yes	Yes	2786	3804	4121	6210 6909 259	
		Lawson Moore														
SB 3	2285 Ladybug Drive, New York NY 10013	Vin Hudson	(952) 952-5573	Small Business	Yes	Yes	Yes	Yes	Yes	Yes	Yes	1209	1534	1634	4302 9768 699	_
SB 4	2930 Southern Street, New York NY 10005	Susana Huels	(491) 505-6064	Small Business	Yes	Yes	Yes	Yes	Yes	Yes	Yes	906	1251	2897	4499 9428 #VALUE!	
SB 5	2807 Geraldine Lane, New York NY 10004	Shanna Hettinger	(412) 570-0596	Small Business	Yes	Yes	No	Yes	Yes	Yes	Yes	1421	1893	2722	4410 5873 439	%
SB 6	7778 Cherry Road, Bronx NY 10467	Roy McGlynn	(594) 807-4187	Small Business	Yes	Yes	Yes	No	Yes	Yes	No	2341	6105	7777	7891 8758 399	%
SB 7	48 Winchester Avenue, New York NY 10024	Lorena Posacco	(678) 294-8103	Small Business	Yes	No	No	No	No	Yes	No	9252	8499	991	448 211 -619	
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SB 8	8735 Squaw Creek Drive, Brooklyn NY 11214	Juanita Wisozk	(305) 531-1310	Small Business	Yes			Yes	No	Yes	No	1581	4799	6582	9024 9759 #VALUE!	
SB 9	267 Third Road, New York NY 10034	Velma Riley	(697) 543-0310	Small Business	Yes	No	No	No	No	Yes	No	9766	8049	5556	5202 2373 -309	%
SB 10	102 Coffee Court, Bronx NY 10461	Holly Gaines	(277) 456-4626	Small Business	Yes	Yes	No	Yes	No	Yes	No	1530	1620	2027	4881 6002 419	%
SB 11	44 W. Pheasant Street, Brooklyn NY 11233	Gary Brown	(459) 968-9453	Small Business	Yes	No	No	No	No	No	No	7555	6551	5188	3436 2359 -259	
SB 12	· · · · · · · · · · · · · · · · · · ·	•		Small Business	Yes	No	No	No	No	No	No	1532	2678	4068	4278 5382 379	
	7488 N. Marconi Ave, Brooklyn NY 11237	Jeffrey Akins	(313) 417-8968			INO	INU		INU	INU						
SB 13	9575 Shipley Court, Brooklyn NY 11201	Tim Young	(876) 653-1727	Small Business	Yes			Yes			Yes	24	1797	3548	3668 8592 3359	
SB 14	8156 Lake View Street, New York, NY 10025	Debra Kroll	(628) 832-4986	Small Business	Yes	Yes	Yes	Yes	Yes	Yes	Yes	861	1314	1810	6510 9271 819	%
SB 15	44 Madison Dr, New York NY 10032	Kelly Boyd	(220) 929-0797	Small Business	Yes	Yes	No	No	No	No	No	9058	4839	4776	4024 369 -559	%
MB 1	9848 Linden St, New York NY 10011	Dan Hill	(248) 450-0797	Medium Business	Yes	Yes	No	No	No	No	No	3501	7079	7438	7443 9225 279	%
MB 2					Yes		No		No	No	No	3916	4218	5072	5201 7588 189	
	805 South Pilgrim Court, Brooklyn NY 11225	Javier George	(964) 214-3742	Medium Business		Yes		No								
MB 3	9132 Redwood Rd, Bronx NY 10466	Christopher Evans	(831) 406-6300	Medium Business	Yes	Yes	No	Yes	No	Yes	No	700	5721	6247	8495 9236 919	
MB 4	3 Warren Drive, New York NY 10040	Julie Ross	(778) 387-0744	Medium Business	Yes	Yes	No	No	No	No	No	9773	9179	8390	8256 3815 -219	%
MB 5	402 Bridgeton Lane, Bronx NY 10468	Bill Callahan	(617) 419-7996	Medium Business	Yes	Yes	No	Yes	No	Yes	No	73	3485	4592	5143 8100 2259	%
MB 6	6 E. Nichols Ave, New York NY 10027	Anthony Brooks	(349) 801-7566	Medium Business	Yes	Yes	No	Yes	No	Yes	No	238	1235	1822	7074 8207 1429	%
MB 7	323 North Edgewood St, Bronx NY 10457	Charlotte Leroux	(784) 634-6873	Medium Business	Yes	Yes	No	Yes	No	Yes	No	1368	3447	4535	5476 9983 649	
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MB 8	484 Thorne St, New York NY 10128	Nina Coulter	(938) 752-9381	Medium Business	Yes	No	No	No	Yes	No	No	8331	7667	5952	1998 375 -549	
MB 9	861 Gonzales Lane, Bronx NY 10472	Mia Ang	(253) 861-1301	Medium Business	Yes	Yes	No	Yes	Yes	Yes	No	1779	2124	2844	6877 9570 529	%
MB 10	267 Randall Mill Dr, New York NY 10033	Kathy Rogers	(939) 738-6471	Medium Business	Yes	Yes	No	Yes	Yes	Yes	No	570	1322	7279	8443 9571 1029	%
MB 11	12 Lees Creek St, Brooklyn NY 11211	Rita Varga	(754) 696-3109	Medium Business	Yes	No	No	No	Yes	No	No	6156	6110	5791	1759 969 -379	
MB 12	240 W. Manhattan St, Bronx NY 10462	Mel Berkowitz	(967) 547-1542	Medium Business	Yes	Yes	No	Yes	Yes	Yes	No	209	621	3098	7118 8433 1529	
MB 13	62 Lower River Road, Staten Island, NY 10306	Debra Martin	(743) 960-6716	Medium Business	Yes	Yes	No	No	No	No	No	6309	6227	5123	4968 3857 -129	
MB 14	48 S. Brandywine St, New York NY 10002	Deshaun Fletcher	(845) 304-6511	Medium Business	Yes	Yes	No	Yes	No	Yes	No	712	4182	6087	7494 8599 869	%
MB 15	5 Tallwood St, Brooklyn NY 11233	Kari Lenz	(886) 554-5339	Medium Business	Yes	Yes	No	No	No	No	No	2390	2415	3461	3850 4657 189	%
OR 1	77 Stillwater St, Brooklyn NY 11213	John Mackey	(831) 581-1892	Online Retailer	Yes	Yes	Yes	No	No	Yes	No	2519	3938	5190	8203 8780 379	%
OR 2	7061 Bishop St, Yonkers NY 10701	Raymond Heywin	(571) 843-1746	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	No	138	286	6750	8254 8656 1819	
OR 3	7223 Cedarwood Ave, Brooklyn NY 11221	Janie Roberson	(924) 516-6566	Online Retailer	Yes	Yes	Yes	No	No	Yes	Yes	8873	8484	7883	7499 6592 -79	
OR 4	62 Lafayette Ave, Bronx NY 10462	Brooke Hayes	(247) 999-3394	Online Retailer	Yes	Yes	Yes	No	No	Yes	Yes	3297	4866	4928	8451 9585 319	%
OR 5	7839 Elm St, Staten Island NY 10306	Lee Niemeyer	(920) 451-3973	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	1092	3140	4123	4366 9482 729	%
OR 6	429 Stonybrook Dr, Brooklyn NY 11203	Stephen Harris	(258) 948-7479	Online Retailer	Yes	Yes	Yes	No	No	Yes	Yes	2541	3794	3984	8803 9338 389	%
OR 7	640 Beechwood Dr, Bronx NY 10461	Juan Scott	(357) 532-0838	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	742	3751	4423	8733 9909 919	
OR 8	9453 N. Wagon Lane, Brooklyn NY 11237	Kurt Issacs	(454) 903-5770	Online Retailer	Yes	No	No	No	No	Yes	Yes	7703	6957	3898	1857 1512 -339	
OR 9	81 San Carlos Road, Bronx NY 10463	Dominique Johnson	(336) 448-7026	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	488	5535	5775	7661 9206 1089	
OR 10	596 Coffee St, Bronx NY 10472	Larry Alaimo	(242) 869-1226	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	376	889	4373	6803 7578 1129	%
OR 11	92 Princess St, New York NY 10033	Carlos Moya	(485) 453-8693	Online Retailer	Yes	No	No	No	No	Yes	Yes	7840	5804	4259	4243 907 -429	%
OR 12	9151 River St, Brooklyn NY 11230	Shaun Salvatore	(691) 657-1498	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	1038	3615	3712	5819 9589 749	%
OR 13					Yes	Yes	No	No	No	No		8891	5952	5914	5405 4031 -189	_
	424 Hall Ave, New York NY 10128	Annie Fuentes	(462) 693-6254	Online Retailer							No					
OR 14	81 Crescent St, Brooklyn NY 11210	Maria Sawyer	(881) 243-5276	Online Retailer	Yes	Yes	Yes	Yes	No	No	No	1290	4033	6956	7929 8834 629	
OR 15	7217 Birch Hill Dr, New York NY 10009	Darnell Straughter	(680) 628-4625	Online Retailer	Yes	Yes	Yes	Yes	Yes	No	No	431	6231	7478	8039 8271 1099	%
WD 1	7184 Center Court, Brooklyn NY 11208	Richard Breaux	(685) 981-8556	Wholesale Distributor	Yes	No	No	No	No	Yes	No	8156	1245	791	338 44 -739	%
WD 2	815 2nd St, New York NY 10028	Craig Collins	(828) 840-2736	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	299	657	6238	8922 9081 1359	%
WD3	9875 Franklin Rd, Brooklyn NY 11223	Donna Lam	(931) 618-9558	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	1323	4963	6292	6728 8202 589	
												8466	4079	2797		
WD 4	601 Bank Ave, Brooklyn NY 11218	Teresa Vasbinder	(261) 690-0303	Wholesale Distributor	Yes	No	No	No	No	Yes	No				2245 1696 -339	
WD 5	21 Yukon St, Bronx NY 10451	Andre Mobley	(597) 701-9429	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	870	2428	7386	8835 9766 839	
WD 6	18 N. Woodland Ave, New York NY 10025	Ray Hernandez	(609) 345-8163	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	1497	1768	2804	5718 9822 609	%
WD7	65 Lower River Ave, Bronx NY 10465	Thomas Stewart	(381) 643-1230	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	1082	3353	6351	8550 9272 719	%
WD 8	8680 Alderwood St, New York NY 10032	Henry Lange	(293) 473-1512	Wholesale Distributor	Yes	Yes	No	No	No	Yes	No	9791	9610	7534	5080 4936 -169	_
WD 9	8388 Gonzales St, Brooklyn NY 11228	Danielle Tomas	(459) 261-2301	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	1357	4189	5407	6233 9681 639	
WD 10	9760 Taylor Dr, Brooklyn NY 11211	Joe Schimke	(936) 816-9148	Wholesale Distributor	Yes	No	No	No	No	Yes	No	576	2628	3612	5066 5156 739	
WD 11	419 E. Henry Ave, New York NY 10031	Carlos Jackson	(201) 363-0653	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	128	416	747	1028 6357 1659	%
WD 12	8083 8th St, Brooklyn NY 11209	Russell Wallace	(237) 890-0247	Wholesale Distributor	Yes	No	No	No	No	No	No	8034	6541	3311	3254 2687 -249	
WD 13	2 Rock Maple Ave, New York NY 10029	Shameka West	(488) 656-0761	Wholesale Distributor	Yes	Yes	Yes	No	No	No	No	1263	2517	8042	8222 9686 669	
WD 13 WD 14			(650) 848-8284						No	No	No	1032	3919	4466	5568 6476 589	
	9577 Nicolls Ave, Staten Island NY 10312	Kevin Fleming		Wholesale Distributor	Yes	Yes	Yes	No								
WD 15	174 Del Monte St, Brooklyn NY 11224	Anna Grey	(980) 437-1451	Wholesale Distributor	Yes	Yes	Yes	No	No	No	No	1014	2254	4534	6796 7730 669	%