

# Ka Ulukoa

## Week 1 Grant Opportunities Report

**Report Date:** November 22, 2025

**Urgent Deadlines:** 2 (Atherton Family Foundation - January 5, 2026; Bank of Hawaii - January 2026)

**Total Potential Funding:** \$365,000 - \$1,450,000

# Contents

---

## If You Only Do One Thing

### Executive Summary

- Urgent Actions
- Funding Scenarios
- Key Strengths

### This Week's Top 5

- Why Not This Week

### Opportunity #1: Atherton

- Why This Fits
- Key Details
- Funder Snapshot
- Positioning Strategy
- Next Steps

### Opportunity #2: Bank of Hawaii

- Why This Fits
- Key Details
- Funder Snapshot
- Positioning Strategy
- Next Steps

### Opportunity #3: Weinberg

- Why This Fits
- Key Details
- Funder Snapshot
- Positioning Strategy
- Next Steps

### Opportunity #4: Hawaii Community

- Why This Fits
- Key Details
- Funder Snapshot
- Positioning Strategy
- Next Steps

### Opportunity #5: Land & Water

- Why This Fits
- Key Details
- Funder Snapshot
- Positioning Strategy
- Next Steps

### 8-Week Timeline

### Quick Reference

- Contacts
- Portals & Deadlines

# If You Only Do One Thing This Week

Register on [hawaii.cf.smartsimple.com](https://hawaii.cf.smartsimple.com) by November 29 to begin your Atherton Family Foundation application for the January 5 deadline.

## Executive Summary

### Urgent Actions

Priority	Action	Deadline	Contact
1	Register on Hawaii Community Foundation portal	Nov 29, 2025	<a href="https://hawaii.cf.smartsimple.com">hawaii.cf.smartsimple.com</a>
2	Submit Atherton Family Foundation application	Jan 5, 2026	Elizabeth Lentz-Hill
3	Contact Bank of Hawaii for 2026 deadline	Dec 15, 2025	(808) 694-4945

### Funding Scenarios

Scenario	Opportunities	Estimated Funding
Conservative	1-2 awards	\$60,000 - \$250,000
Moderate	2-3 awards	\$250,000 - \$600,000
Ambitious	4-5 awards	\$600,000 - \$1,450,000

### Key Strengths for This Week's Opportunities

1. Proven Precedent: Mid-Pacific School received \$200,000 from Atherton Family Foundation for track and field facilities in 2024 - a direct model for Ka Ulukoa's facility application.
2. Native Hawaiian Alignment: All 5 funders prioritize Native Hawaiian communities and cultural programming, matching Ka Ulukoa's mission and participant demographics.
3. Layered Funding Strategy: Foundation grants from Atherton and Bank of Hawaii can serve as 50% match documentation for LWCF federal funding, potentially doubling total funding secured.

## This Week's Top 5

#	Funder	Amount	Deadline	Fit	Effort	Status
1	Atherton Family Foundation	\$10,000 - \$200,000	Jan 5, 2026	9/10	Medium	URGENT
2	Bank of Hawaii Foundation	\$5,000 - \$50,000	Jan 2026	8/10	Low	HIGH
3	Harry & Jeanette Weinberg Foundation	\$50,000 - \$500,000	Rolling	8/10	High	HIGH
4	Hawaii Community Foundation	\$25,000 - \$100,000	April 2026	9/10	Medium	MEDIUM
5	Land & Water Conservation Fund	\$50,000 - \$500,000	Contact DLNR	8/10	High	MEDIUM

**Fit Score:** Mission alignment, funding range match, geographic eligibility, timeline feasibility

**Effort:** Low = LOI/simple application | Medium = Standard proposal | High = Federal/complex package

### Why Not This Week

We reviewed 12 additional Hawaii funding opportunities but excluded them because: deadlines were too far out for immediate action (Harold K.L. Castle Foundation - July 2026), funding amounts were below facility project requirements (USATF Youth Club Grants - \$1,000 max for equipment only), or the funder was not currently accepting unsolicited proposals (Alexander & Baldwin Foundation).

## Opportunity #1: Atherton Family Foundation

**URGENT - Deadline: January 5, 2026, 4:00 PM HST**

## Why This Fits

Ka Ulukoa's facility acquisition project aligns directly with Atherton's capital funding priorities, which include buildings, equipment, and infrastructure for Hawaii nonprofits. The foundation awarded Mid-Pacific School \$200,000 for track and field facilities in 2024, demonstrating proven support for athletics infrastructure. With 86% of Atherton grants staying in Hawaii and a median capital grant of \$38,000 (maximum \$200,000), Ka Ulukoa's request falls within their established giving patterns. The January 5 deadline provides time to assemble a compelling application during the upcoming weeks.

## Key Details

Element	Details
Amount	\$10,000 - \$200,000 (capital grants up to \$200K)
Deadline	January 5, 2026, 4:00 PM HST
Portal	<a href="https://hawaii.cf.smartsimple.com">hawaii.cf.smartsimple.com</a>
Contact	Elizabeth Lentz-Hill, <a href="mailto:elentzhill@hcf-hawaii.org">elentzhill@hcf-hawaii.org</a> , (808) 566-5543
Prior Relationship	None identified

## Funder Snapshot

Metric	Value
Annual Giving	\$5.3M across 282 grants (2020)
Typical Grant	\$10,000 median (range: \$1,000 - \$205,000)
Geographic Focus	86% Hawaii, 4% California
Repeat Funding Rate	5.5% of recipients funded 2+ times
Giving Style	20% program-specific, 7% general support, 5% capital
Recipient Profile	Hawaii nonprofits across education, community, health sectors
Funding Trend	Stable (\$5.3M in 2020)
Comparable Grant	St. Anthony School - Maui received \$25,000 for Multi-Sport Athletic Center (2020)

## Potential Connections

Connection Type	Details
-----------------	---------

None Identified

Research Ka Ulukoa board members for potential  
HCF/Atherton connections

## Application Requirements

- IRS 501(c)(3) determination letter
- Financial statements (last 2 years, audited preferred)
- Project budget with detailed line items
- Project timeline with milestones
- Board of Directors list with affiliations
- Current organizational budget
- Proof of 60% funding secured (if total project exceeds \$500K)

## Positioning Strategy

Lead with the Mid-Pacific School precedent - Atherton awarded \$200,000 for athletics facilities in 2024, demonstrating explicit support for sports infrastructure. Request \$150,000-\$200,000 given their capital grant maximum, positioning this as a major but achievable ask based on their 2020 grant of \$25,000 to St. Anthony School for a multi-sport center. Emphasize that 86% of Atherton funding stays in Hawaii; highlight Ka Ulukoa's exclusive Hawaii focus and Native Hawaiian youth participation rates. Reference the foundation's 5.5% repeat funding rate as an opportunity for multi-year partnership if this initial relationship succeeds.

## Next Steps

Action	Deadline	Owner
Register on hawaii.cf.smartsimple.com portal	Nov 29, 2025	Executive Director
Gather 2-year audited financial statements	Dec 6, 2025	Finance Director
Draft project budget with line items	Dec 13, 2025	Executive Director
Complete application narrative	Dec 27, 2025	Grants Manager
Submit application by 4:00 PM HST	Jan 5, 2026	Grants Manager

# Opportunity #2: Bank of Hawaii Foundation

**HIGH - Deadline: January 2026 (Contact to Confirm)**

## Why This Fits

Bank of Hawaii Foundation provides accessible entry-level funding for Hawaii nonprofits with a dedicated Major Capital grant category. With 98% of their giving staying in Hawaii and a 36% repeat funding rate (highest of the 5 opportunities), Bank of Hawaii values long-term relationships with local organizations. Their 2020 grants to YMCA of Honolulu (\$30,000 for capital campaign) and St. Anthony School (\$10,000 for multi-sport center) demonstrate support for athletics and youth facilities. This smaller award (\$5,000-\$50,000) can serve as match documentation for larger foundation and federal funding.

## Key Details

Element	Details
Amount	\$5,000 - \$50,000
Deadline	January 2026 (contact to confirm exact date)
Portal	boh.com/philanthropy/grants (Access Code: BOHFMC)
Contact	Foundation Office, (808) 694-4945
Prior Relationship	None identified

## Funder Snapshot

Metric	Value
Annual Giving	\$5.0M across 186 grants (2020)
Typical Grant	\$2,429 median (range: \$10 - \$3,000,000)
Geographic Focus	98% Hawaii, 1% California
Repeat Funding Rate	36% of recipients funded 2+ times
Giving Style	20% program-specific, 3% capital, 0% general operating
Recipient Profile	Hawaii Community Foundation, Salvation Army, Institute for Human Services
Funding Trend	Stable (\$5.0M in 2020)
Comparable Grant	YMCA of Honolulu received \$30,000 for "More Than a

## Potential Connections

Connection Type	Details
None Identified	Check if Ka Ulukoa banks with Bank of Hawaii (relationship advantage)

## Application Requirements

- IRS 501(c)(3) determination letter
- Organizational budget
- Project budget for capital request
- Board of Directors list
- Program description
- Demographics of population served

## Positioning Strategy

Bank of Hawaii's 36% repeat funding rate is the highest among the 5 opportunities - frame Ka Ulukoa as seeking a long-term funding partnership, not a one-time gift. Their \$30,000 YMCA capital campaign grant and \$10,000 St. Anthony multi-sport center grant demonstrate athletics facility support; request \$25,000-\$40,000 for a first grant. With 98% of giving staying in Hawaii, emphasize that Ka Ulukoa exclusively serves Hawaii youth with zero out-of-state programming. Highlight low/moderate income families served to align with their community access priorities.

## Next Steps

Action	Deadline	Owner
Call (808) 694-4945 to confirm 2026 deadline	Dec 15, 2025	Executive Director
Access application with code BOHFMC	Dec 20, 2025	Grants Manager
Complete application	Jan 10, 2026	Grants Manager
Submit before deadline	Jan 2026	Grants Manager



# Opportunity #3: Harry & Jeanette Weinberg Foundation

**HIGH - Deadline: Rolling LOI**

## Why This Fits

Weinberg Foundation commits \$18 million annually to Hawaii organizations, making it one of the largest private funders in the state. With a median grant of \$50,000 and maximum awards exceeding \$1 million, Weinberg can provide transformational facility funding. Their 2020 grant of \$1 million to Waianae Community Re-Development Corporation for land acquisition demonstrates willingness to fund major capital projects in Hawaii. The 24% repeat funding rate and relationship-based process suggest that an initial successful grant could lead to multi-year support.

## Key Details

Element	Details
Amount	\$50,000 - \$500,000+
Deadline	Rolling LOI submissions
Portal	hjweinbergfoundation.org
Contact	Via website submission portal
Prior Relationship	None identified

## Funder Snapshot

Metric	Value
Annual Giving	\$125M across 893 grants nationally; \$12.7M to Hawaii (68 grants, 2020)
Typical Grant	\$50,000 median (range: \$1,000 - \$3,000,000+)
Geographic Focus	8% Hawaii (\$12.7M), 34% Maryland, 19% New York
Repeat Funding Rate	24% of recipients funded 2+ times
Giving Style	29% program-specific, 23% general operating, 8% capital
Recipient Profile	Goodwill Industries of Hawaii (\$2M), Aloha United Way (7 grants), housing/health focus
Funding Trend	Stable (\$125M in 2020)
Comparable Grant	YMCA of Central Maryland received \$500,000 for capital needs (2020)

## Potential Connections

Connection Type	Details
None Identified	Weinberg has funded Aloha United Way 7 times - explore if Ka Ulukoa has AUW relationship

## Application Requirements

- Letter of Inquiry (1-2 pages)
- Organization background summary
- Project description with goals
- Budget overview (high-level)
- Population demographics served
- Full proposal if invited (detailed budget, logic model, outcome metrics)

## Positioning Strategy

Weinberg's Hawaii giving of \$12.7M annually places them as the largest private funder for the state among the 5 opportunities. Their 29% program-specific and 8% capital giving style suggests leading with a defined facility project rather than general operating support. Reference their \$500,000 YMCA capital grant and \$1M Waiānae land acquisition as precedent for major athletics/facility investments. Given the 24% repeat funding rate, frame the LOI as the beginning of a long-term relationship. Emphasize Native Hawaiian youth and low-income family service to align with their "basic human needs" priority area.

## Next Steps

Action	Deadline	Owner
Review Weinberg Hawaii grants at <a href="https://hjweinbergfoundation.org/grants">hjweinbergfoundation.org/grants</a>	Dec 6, 2025	Grants Manager
Draft 2-page Letter of Inquiry	Jan 15, 2026	Executive Director
Submit LOI via website portal	Jan 31, 2026	Grants Manager
Await response (4-8 weeks typical)	March 2026	—

# Opportunity #4: Hawaii Community Foundation

MEDIUM - Deadline: April 2026

## Why This Fits

Hawaii Community Foundation serves as both a direct funding source and the gateway to Atherton Family Foundation funding (same portal). With multiple grant programs and cycles throughout the year, HCF provides ongoing opportunities for Ka Ulukoa. Registering for Atherton also establishes Ka Ulukoa's HCF profile, enabling future applications to additional HCF funds. The foundation's multi-fund structure means Ka Ulukoa can potentially access several funding streams through a single portal relationship.

## Key Details

Element	Details
Amount	\$25,000 - \$100,000 (varies by fund)
Deadline	Multiple cycles: January, April, October 2026
Portal	<a href="https://hawaiiicf.smartsimple.com">hawaiiicf.smartsimple.com</a>
Contact	Via portal; general info at <a href="https://hawaiicommunityfoundation.org">hawaiicommunityfoundation.org</a>
Prior Relationship	None identified

## Funder Snapshot

Metric	Value
Annual Giving	Community foundation - manages 800+ charitable funds
Typical Grant	Varies by fund (\$5,000 - \$100,000)
Geographic Focus	100% Hawaii focus
Repeat Funding Rate	<b>High - designed for ongoing nonprofit support</b>
Giving Style	Multiple funds with varying priorities (education, environment, arts, health)
Recipient Profile	Hawaii 501(c)(3) organizations across all sectors
Funding Trend	Growing - assets exceed \$900M
Comparable Grant	Review open applications at <a href="https://hawaiicommunityfoundation.org/grants/open-applications">hawaiicommunityfoundation.org/grants/open-applications</a>

## Potential Connections

Connection Type	Details
Portal Overlap	Same portal as Atherton - single registration serves both

## Application Requirements

- IRS 501(c)(3) determination letter
- Financial statements (2 years)
- Board of Directors list
- Organizational budget
- Project budget
- Project timeline
- Impact metrics documentation

## Positioning Strategy

HCF's portal overlap with Atherton means a single registration effort enables access to both funders. Complete Atherton application first (January 5 deadline), then leverage the established profile for April 2026 HCF applications. Review open applications monthly at [hawaiicommunityfoundation.org/grants/open-applications](https://hawaiicommunityfoundation.org/grants/open-applications) to identify fund-specific opportunities matching athletics and youth development. HCF's 100% Hawaii focus and community foundation structure suggest emphasizing broad community benefit and Native Hawaiian cultural programming.

## Next Steps

Action	Deadline	Owner
Complete portal registration (done for Atherton)	Nov 29, 2025	Executive Director
Review open applications for relevant funds	Feb 1, 2026	Grants Manager
Identify target fund(s) for April cycle	Feb 15, 2026	Grants Manager
Submit HCF application	April 2026	Grants Manager

# Opportunity #5: Land & Water Conservation Fund (LWCF)

**MEDIUM - Deadline: Contact DLNR for Current Cycle**

## Why This Fits

LWCF provides federal funding through state parks departments for outdoor recreation facilities. With 50% match requirements, Ka Ulukoa can leverage foundation awards (Atherton, Bank of Hawaii, Weinberg) to potentially double total funding secured. The Kalawai Park courts project demonstrates that athletic facilities qualify for LWCF funding in Hawaii. This layered funding strategy positions foundation grants as the seed capital that unlocks federal matching funds.

## Key Details

Element	Details
Amount	\$50,000 - \$500,000+ (50% match required)
Deadline	Contact DLNR for current cycle timing
Portal	<a href="https://dlnr.hawaii.gov/ecosystems/llcp/">dlnr.hawaii.gov/ecosystems/llcp/</a>
Contact	DLNR Division of State Parks, (808) 587-0300, <a href="mailto:dlnr.dsp@hawaii.gov">dlnr.dsp@hawaii.gov</a>
Prior Relationship	None identified

## Funder Snapshot

Metric	Value
Annual Giving	Federal program - varies by state allocation
Typical Grant	\$50,000 - \$500,000 (must provide 50% match)
Geographic Focus	Hawaii projects through DLNR
Repeat Funding Rate	N/A - project-based federal program
Giving Style	100% capital - outdoor recreation facilities only
Recipient Profile	Local governments, nonprofits with public access commitment
Funding Trend	Stable federal program since 1965
Comparable Grant	Kalawai Park courts (athletic facility precedent in Hawaii)

## Potential Connections

Connection Type	Details
Match Leverage	Foundation grants from Opportunities #1-3 can serve as 50% match

## Application Requirements

- Preliminary Architectural Feasibility Report (contract with architect)
- Detailed cost estimates from contractors
- Match commitment letters (from foundation awards)
- Public access plan and guarantee (LWCF requires public access)
- Environmental assessment or review
- Site control documentation (ownership or lease)

## Positioning Strategy

LWCF's 50% match requirement creates a multiplier effect: every \$100,000 in foundation funding unlocks an additional \$100,000 in federal funds. Position Ka Ulukoa's application timing to follow Atherton and Weinberg decisions (Spring 2026), using award letters as match documentation. The public access requirement aligns with Ka Ulukoa's community programming - emphasize that facility will serve youth beyond Ka Ulukoa participants. Reference Kalawai Park courts as precedent for athletics facilities qualifying under LWCF.

## Next Steps

Action	Deadline	Owner
Call DLNR at (808) 587-0300 for current cycle info	Dec 15, 2025	Executive Director
Request LWCF application guidelines	Dec 20, 2025	Grants Manager
Secure foundation awards (Atherton, Bank of Hawaii)	Q1 2026	—
Commission architectural feasibility report	Q2 2026	Executive Director
Submit LWCF application with match documentation	Q2-Q3 2026	Grants Manager

## 8-Week Timeline

Week	Dates	Focus	Key Milestones
1	Nov 22-28, 2025	Portal Registration	Register hawaiiicf.smartsimple.com; Gather financial statements
2	Nov 29 - Dec 5, 2025	Document Preparation	Complete portal profile; Compile board list; Begin project budget
3	Dec 6-12, 2025	Atherton Application	Draft application narrative; Finalize project budget; Contact Bank of Hawaii
4	Dec 13-19, 2025	Atherton Completion	Complete all Atherton sections; Upload supporting documents
5	Dec 20-26, 2025	Review Period	Internal review of Atherton application; Begin Bank of Hawaii application
6	Dec 27 - Jan 2, 2026	Final Preparation	Final Atherton edits; Complete Bank of Hawaii draft
7	Jan 3-9, 2026	Atherton Submission	Submit Atherton by Jan 5 4:00 PM HST; Finalize Bank of Hawaii
8	Jan 10-16, 2026	Bank of Hawaii & Weinberg	Submit Bank of Hawaii; Begin Weinberg LOI research

# Quick Reference

## Contacts

Funder	Contact	Email	Phone
Atherton Family Foundation	Elizabeth Lentz-Hill	elentzhill@hcf-hawaii.org	(808) 566-5543
Bank of Hawaii Foundation	Foundation Office	Via website	(808) 694-4945
Weinberg Foundation	Via portal	Via website	—
Hawaii Community Foundation	General	Via portal	—
DLNR State Parks	LWCF Program	dlnr.dsp@hawaii.gov	(808) 587-0300

## Portals & Deadlines

Funder	Portal	Deadline
Atherton Family Foundation	hawaiicf.smartsimple.com	January 5, 2026
Bank of Hawaii Foundation	boh.com/philanthropy/grants (Code: BOHFMC)	January 2026
Weinberg Foundation	hjweinbergfoundation.org	Rolling
Hawaii Community Foundation	hawaiicf.smartsimple.com	April 2026
LWCF	dlnr.hawaii.gov/ecosystems/llcp/	Contact DLNR

**Prepared by:** TheGrantScout Research Team

**Date:** November 22, 2025

**Next Report:** November 29, 2025

\*Deadlines and requirements may change. Verify current information with funders before submitting.\*