

## Compensation Statement - September 01, 2019

The information below represents your Job Title and Total Cash Compensation beginning September 01, 2019.

### Personal Information

Name	Anusha Konchada
Job Title	Senior Consultant

### Your Total Cash Summary

Previous Total Salary	INR 1,155,684
Previous Target Variable Bonus Range	0% - 10%
<b>Total Bonus Awarded 8/31/2019 / %</b>	<b>INR 149,576 / 160 %</b>
Bonus processed through India Payroll <sup>(4)</sup>	INR 0
Bonus processed through US Payroll <sup>(4)</sup>	USD 2,115 <sup>(5)</sup>
Previous Total Cash Compensation	INR 1,305,260
<b>Increase in Total Salary / % <sup>(1)</sup></b>	<b>INR 524,568 / 45.4%</b>
<b>New Total Salary</b>	<b>INR 1,680,252</b>
<b>New Target Variable Bonus Range</b>	<b>0% - 10%</b>
<b>Potential Total Cash Compensation (at max of the variable bonus range) <sup>(2)</sup></b>	<b>INR 1,848,277</b>
<b>Medical Insurance Premium</b>	<b>INR 20,854</b>
<b>U.S. Base Salary <sup>(3)</sup></b>	<b>USD 99,561</b>

In addition to Base Salary and Variable Bonus, Deloitte's Total Rewards package includes a number of other financial and non-financial benefits. Please be sure to go to your [Benefits](#) card on TalentOnDemand to review the key components of your Total Rewards.

For questions about this statement, please contact the Call Center using the "Have a question" link on the [TalentOnDemand](#) portal.

<sup>(1)</sup>The percentage increase and the Variable Bonus percent payment is calculated on the combined base of Total Salary & Annual Car Lease Rental (if any) and all the amounts are at 100% work schedule.

<sup>(2)</sup>The Potential Total Cash Compensation (at max of the variable bonus range) does not include Car Lease Rental.

<sup>(3)</sup>This US salary is effective 8/25/2019 and will remain in place for the duration of your current US assignment. The US compensation & benefits will cease upon completion of your US assignment and your India Payroll & Benefits will be made effective.

<sup>(4)</sup>Bonus for all professionals who have travelled to the US & Canada on Short/Medium Term assignments in the previous fiscal year is split based on the duration spent on India/US payroll and processed through the US & USI office payroll respectively.

<sup>(5)</sup>Exchange rate used for conversion of INR to USD = 70.72135