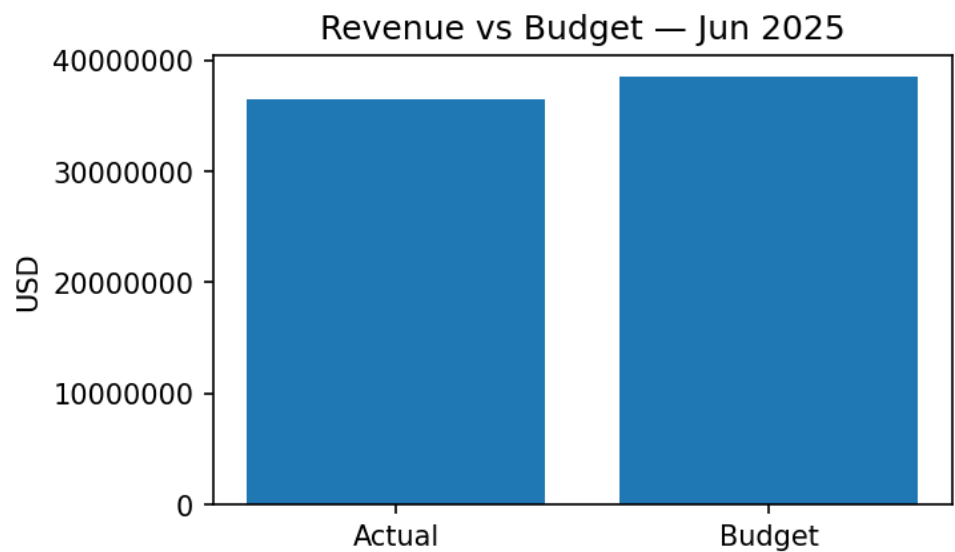
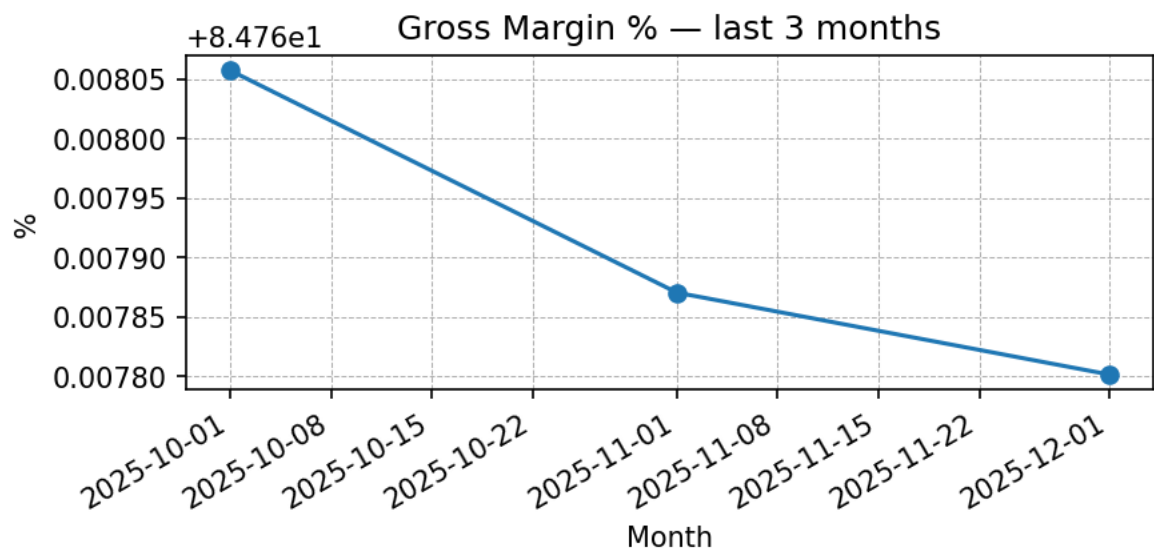


Board Pack — FP&A Summary

June 2025 revenue was ****\$36,428,348**** vs budget ****\$38,500,216**** (-5.4% vs plan).

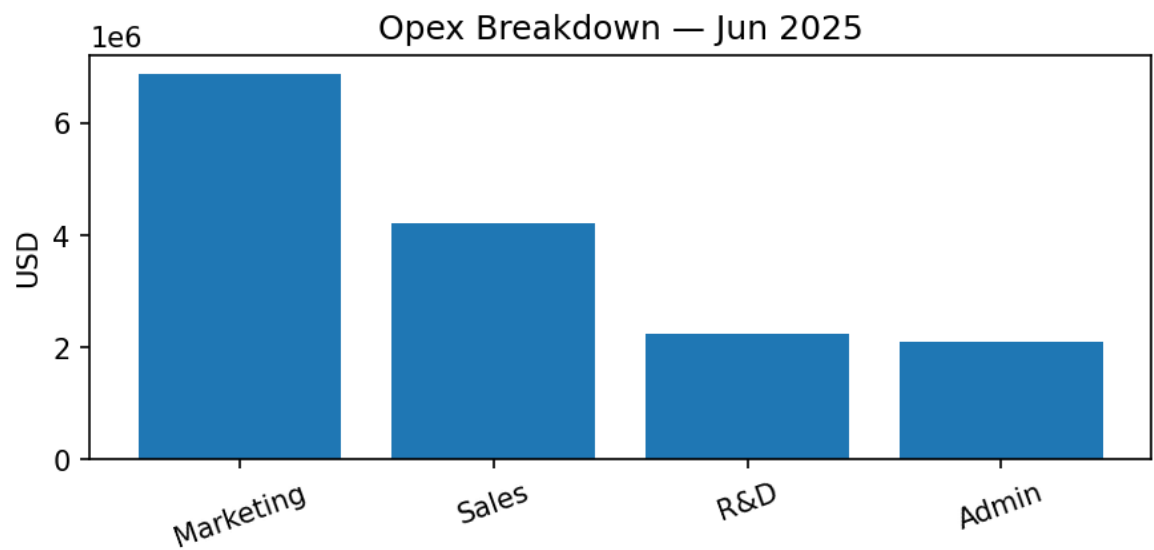


Gross Margin % last 3 months: ****84.8% → 84.8% → 84.8%****.



Opex & Cash Overview

June 2025 Opex: **\$15,421,304** (Marketing \$6,868,252, Sales \$4,204,435, R&D \$2,246,400, Admin \$2,102,217).



Latest cash (N/A): **\$3,990,000**. Not enough burn data to compute runway.

