

```
In [1]: from google.colab import drive
drive.mount('/content/drive')
```

Drive already mounted at /content/drive; to attempt to forcibly remount, call drive.mount("/content/drive", force_remount=True).

```
In [2]: import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
import numpy as np
from sklearn.preprocessing import StandardScaler
from sklearn.cluster import KMeans
from sklearn.decomposition import PCA
from scipy import stats
```

```
In [3]: file_path = '/content/drive/My Drive/Markdown Management/data_for_MarkdownManag
df = pd.read_excel(file_path)
```

```
In [4]: df.head()
```

```
Out[4]:
```

	ID	Branded?	Buyer	Vendor	Cost	1st Ticket Price	1st Markdown %	1st Week of Lifecycle	1st Markdown in Week #	Unite Sales by Week 3	Units Salvaged
0	1	1	1005	61	84.925	197.5	50.0	6	17.0	2.109890	
1	2	0	1011	83	144.375	460.0	NaN	46	NaN	5.000000	
2	3	1	1011	85	67.825	172.5	NaN	46	NaN	7.000000	
3	4	1	1011	85	63.575	172.5	NaN	41	NaN	5.000000	
4	5	1	1005	89	92.400	220.0	50.0	7	12.0	3.098901	

```
In [5]: new_columns = {
    'ID': 'ID', 'Branded?': 'Branded?', 'Buyer': 'Buyer', 'Vendor': 'Vendor', 'Cost': 'Cost',
    '1st Markdown %': 'Markdown', '1st Week of Lifecycle': 'Week Available', '1st Markdown in Week #': 'Week Available',
    'Unite Sales by Week 3': 'Sales by Week 3', 'Units Sales': 'Sales', 'Dollar Sales': 'Sales',
    'Units Salvaged': 'Units Left',
}

df = df.rename(columns=new_columns)
df['Sunk Cost'] = (df['Units Left'] * df['Cost'])
df['Has_Markdown'] = df['Markdown'].notna()
```

Can use quintiles to track lowest 20% selling items.

There are Point of Sale Discounts also, so markdowns are needed when the product is really not moving.

Analysis reveals that sell-through in the third week of sales is a good indicator of total sell-through.

An item can complete the whole cycle in about a month, but can also be in store for upto six months (less stylish, seasonality).

Quantify how much revenue was left on the table last year in this department—and how to capture it?

```
In [6]: df['Revenue Left'] = ((df['Sales'] * df['Initial Price']) - df['Sales Amount'])
df['Sales by Week 3'] = df['Sales by Week 3'].astype(int)
df
```

```
Out[6]:
```

	ID	Branded?	Buyer	Vendor	Cost	Initial Price	Markdown	Week Available	Week of Markdown	Sales by Week 3
0	1	1	1005	61	84.925	197.50	50.0	6	17.0	2
1	2	0	1011	83	144.375	460.00	NaN	46	NaN	5
2	3	1	1011	85	67.825	172.50	NaN	46	NaN	7
3	4	1	1011	85	63.575	172.50	NaN	41	NaN	5
4	5	1	1005	89	92.400	220.00	50.0	7	12.0	3
...
4075	4076	1	1002	10	34.375	62.45	50.0	24	15.0	54
4076	4077	1	1002	45	31.875	62.45	50.0	4	24.0	2650
4077	4078	0	1003	18	11.000	24.95	NaN	2	NaN	960
4078	4079	0	1003	18	11.000	24.95	NaN	10	NaN	1674
4079	4080	0	1003	50	18.750	49.95	NaN	32	NaN	935

4080 rows × 17 columns

Exploratory Data Analysis -

```
In [7]: rev_left = df.loc[df['Has_Markdown'] == True, 'Revenue Left'].sum()
print(f'Revenue left on the table last year: {round(rev_left, 2)}')
```

Revenue left on the table last year: 49211524.06

```
In [8]: markdown_items = df.loc[df['Has_Markdown'] == True]
branded_markdown_count = markdown_items[markdown_items['Branded?'] == 1].shape[0]
non_branded_markdown_count = markdown_items[markdown_items['Branded?'] == 0].shape[0]

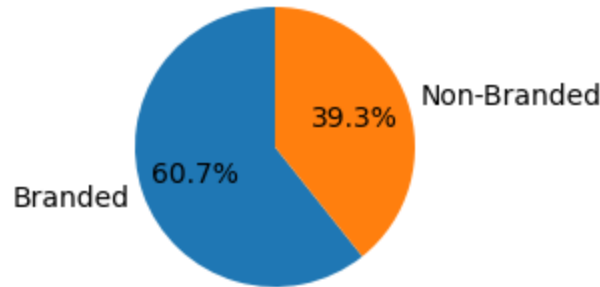
print(f"Number of branded items with markdown: {branded_markdown_count}")
print(f"Number of non-branded items with markdown: {non_branded_markdown_count}")

categories = ['Branded', 'Non-Branded']
counts = [branded_markdown_count, non_branded_markdown_count]
plt.figure(figsize=(4, 2))
plt.pie(counts, labels=categories, autopct='%1.1f%%', startangle=90, colors=['#1f77b4', '#d62728'])
plt.axis('equal')
plt.title('Distribution of Branded vs. Non-Branded Items with Markdown')
plt.show()
```

Number of branded items with markdown: 1385

Number of non-branded items with markdown: 896

Distribution of Branded vs. Non-Branded Items with Markdown



```
In [9]: def plot_analysis(df, variable):
plt.figure(figsize=(16, 6))
bars = df['Percentage Markdown'].plot(kind='bar', color='coral', width=0.8)
plt.title('Percentage of Items with Markdown by Vendor')
plt.xlabel(variable)
plt.ylabel('Percentage (%)')
plt.legend()
plt.xticks(rotation=45, ha='right')
plt.grid(axis='y', alpha=0.7)
plt.tight_layout()
plt.show()
```

Vendor Specific Analysis -

```
In [10]: vendor_markdown_data = df.groupby(['Vendor', 'Has_Markdown']).size().unstack(fill_value=0)

vendor_markdown_data.columns = ['No Markdown', 'Has Markdown']
vendor_markdown_data['Total'] = vendor_markdown_data.sum(axis=1)
vendor_markdown_data['Percentage Markdown'] = (vendor_markdown_data['Has Markdown'] / vendor_markdown_data['Total']) * 100

sales_units_by_vendor_markdown = df.groupby(['Vendor', 'Has_Markdown'])[['Sales', 'Units Sold', 'Units Left']]
vendor_markdown_data['Units Sold'] = df.groupby('Vendor')['Sales'].sum()
vendor_markdown_data['Units Left'] = df.groupby('Vendor')['Units Left'].sum()
vendor_markdown_data['Total Units'] = vendor_markdown_data['Units Sold'] + vendor_markdown_data['Units Left']

vendor_markdown_data = vendor_markdown_data.sort_values('Percentage Markdown', ascending=False)
vendor_markdown_data
```

Out[10]:

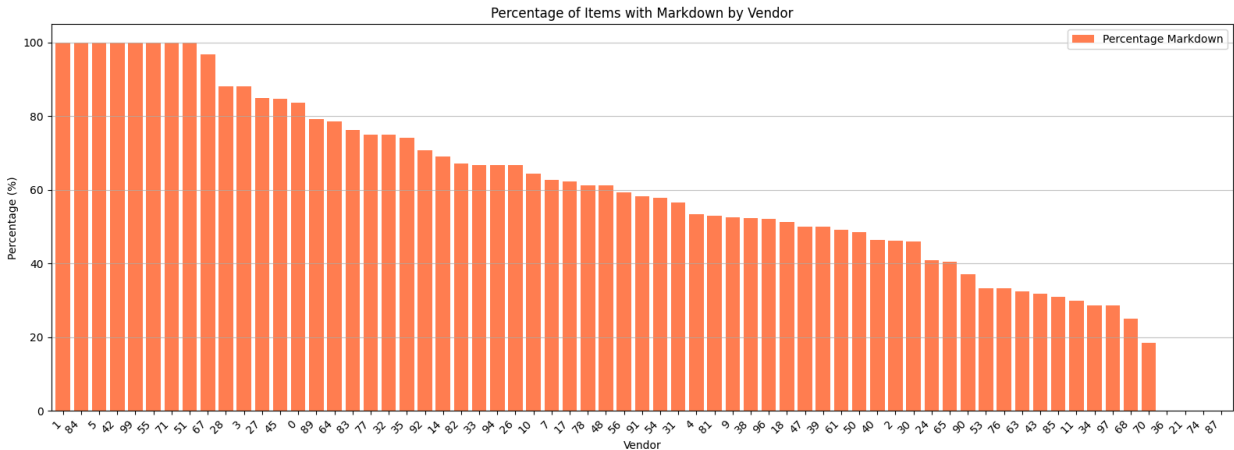
	No Markdown	Has Markdown	Total	Percentage Markdown	Units Sold	Units Left	Total Units
Vendor							
1	0	5	5	100.000000	4412	565	4977
84	0	8	8	100.000000	1431	1385	2816
5	0	4	4	100.000000	4549	914	5463
42	0	3	3	100.000000	2840	27	2867
99	0	43	43	100.000000	56802	19163	75965
...
70	44	10	54	18.518519	36922	61067	97989
36	1	0	1	0.000000	28	114	142
21	5	0	5	0.000000	2405	7212	9617
74	4	0	4	0.000000	1915	2782	4697
87	1	0	1	0.000000	84	60	144

65 rows x 7 columns

```
In [11]: plot_analysis(vendor_markdown_data, variable='Vendor')
high_markdown_vendors = vendor_markdown_data[vendor_markdown_data['Percentage Markdown'] > 0.85]

print("Vendors with >85% units markdown and their total units:")
print(high_markdown_vendors)

total_units = vendor_markdown_data[vendor_markdown_data['Percentage Markdown'] > 0.85]['Total Units'].sum()
print(f"Sum total of units for vendors with >85% markdown: {total_units:,} of total units")
```



Vendors with >85% units markdown and their total units:
{1: 4977, 84: 2816, 5: 5463, 42: 2867, 99: 75965, 55: 1049, 71: 20206, 51: 1720, 67: 42878, 28: 13992, 3: 11377}

Sum total of units for vendors with >85% markdown: 308,602

```
In [12]: df['% LC comp. b M'] = (df['Week of Markdown'] / df['Total Lifecycle'])
df['% Inv. sold by W3'] = (df['Sales by Week 3'] / (df['Sales'] + df['Units Left']))
df['% Inv. sold'] = (df['Sales'] / (df['Sales'] + df['Units Left']))
df['Price Markup'] = (df['Initial Price'] / (df['Cost']))
```

```
df["Sales Percentage"] = (df["Sales Amount"] / df["Sales Amount"].sum())
df['Markdown'] = (df['Markdown'] / 100)
df
```

Out[12]:

	ID	Branded?	Buyer	Vendor	Cost	Initial Price	Markdown	Week Available	Week of Markdown	Sales by Week
0	1	1	1005	61	84.925	197.50	0.5	6	17.0	2
1	2	0	1011	83	144.375	460.00	NaN	46	NaN	5
2	3	1	1011	85	67.825	172.50	NaN	46	NaN	7
3	4	1	1011	85	63.575	172.50	NaN	41	NaN	5
4	5	1	1005	89	92.400	220.00	0.5	7	12.0	3
...
4075	4076	1	1002	10	34.375	62.45	0.5	24	15.0	54
4076	4077	1	1002	45	31.875	62.45	0.5	4	24.0	2650
4077	4078	0	1003	18	11.000	24.95	NaN	2	NaN	960
4078	4079	0	1003	18	11.000	24.95	NaN	10	NaN	1674
4079	4080	0	1003	50	18.750	49.95	NaN	32	NaN	935

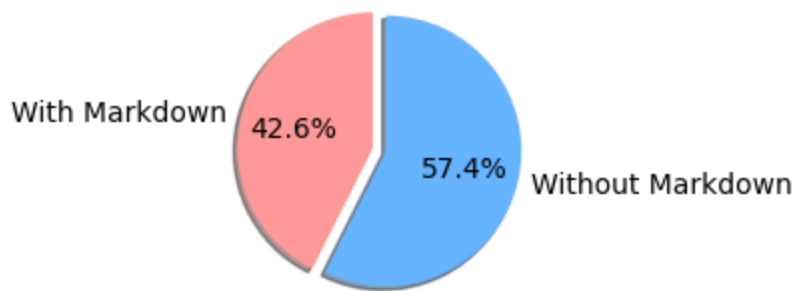
4080 rows × 22 columns

```
In [13]: total_sales_sum = df['Sales Amount'].sum()
markdown_sales = df.groupby('Has_Markdown')['Sales Amount'].sum()
proportion_df = markdown_sales / total_sales_sum
sales_from_markdown_items = proportion_df['Has_Markdown' == False]
sales_with_markdown_pct = round(sales_from_markdown_items * 100, 2)
sales_without_markdown_pct = round((1 - sales_from_markdown_items) * 100, 2)

labels = ['With Markdown', 'Without Markdown']
sizes = [sales_with_markdown_pct, sales_without_markdown_pct]
colors = ['#ff9999', '#66b3ff']
explode = (0.1, 0)

plt.figure(figsize=(4, 2))
plt.pie(sizes, explode=explode, labels=labels, colors=colors,
        autopct='%1.1f%%', shadow=True, startangle=90)
plt.axis('equal')
plt.title('Sales Contribution: Items With vs. Without Markdown', fontsize=10)
plt.tight_layout()
plt.show()
```

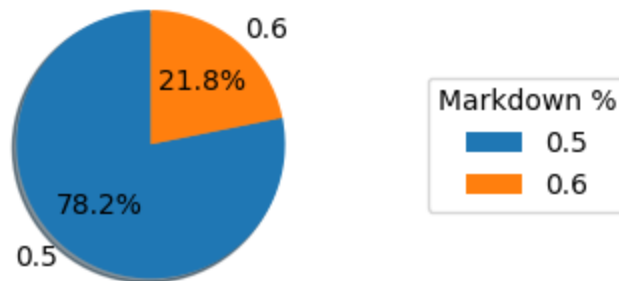
Sales Contribution: Items With vs. Without Markdown



```
In [14]: markdown_counts = df['Markdown'].value_counts().sort_index()

plt.figure(figsize=(4, 2))
plt.pie(markdown_counts, labels=markdown_counts.index, autopct='%1.1f%%',
        startangle=90, shadow=True)
plt.axis('equal')
plt.title('Distribution of Markdown Percentages')
plt.legend(title='Markdown %', loc='center left', bbox_to_anchor=(1, 0, 0.5, 1))
plt.tight_layout()
plt.show()
```

Distribution of Markdown Percentages



Correlation Analysis -

```
In [15]: correlation_data = df[df['Markdown'].notna()].copy()
# Replacing 50 % Markdown with 0 and 60 % with 1 for better clustering
correlation_data['Markdown'] = correlation_data['Markdown'].replace({0.5: 0, 0.6: 1})
correlation_data = correlation_data.drop(columns=['ID', 'Buyer', 'Initial Price',
        'Units Left', 'Sunk Cost', 'Has_Markdown',
correlation_data
```

Out[15]:

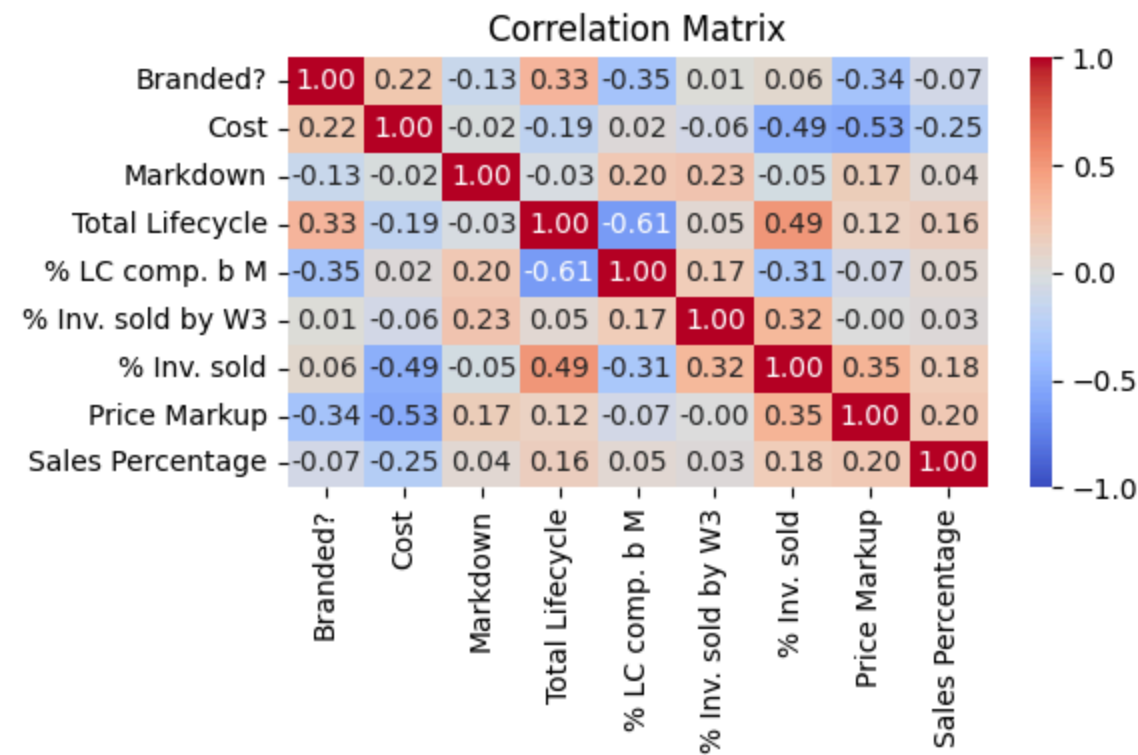
	Branded?	Cost	Markdown	Total Lifecycle	% LC comp. b M	% Inv. sold by W3	% Inv. sold	Price Markup	Percent
0	1	84.925	0	26	0.653846	0.125000	0.750000	2.325581	0.00
4	1	92.400	0	25	0.480000	0.150000	0.850000	2.380952	0.00
13	0	72.000	0	9	0.666667	0.208333	0.750000	2.500000	0.00
14	0	78.000	0	7	0.571429	0.375000	0.833333	2.500000	0.00
27	1	60.000	0	22	0.590909	0.433333	0.933333	2.250000	0.00
...
4071	1	31.875	0	28	0.857143	0.363573	0.859583	1.959216	0.00
4072	1	31.875	0	28	0.750000	0.096122	0.781529	1.959216	0.00
4073	1	31.875	0	28	0.857143	0.362828	0.857619	1.959216	0.00
4075	1	34.375	0	21	0.714286	0.007186	0.448570	1.816727	0.00
4076	1	31.875	0	28	0.857143	0.324000	0.765864	1.959216	0.00

2281 rows x 9 columns

```
In [16]: correlation_matrix = correlation_data.corr()

def plot_correlation(matrix):
    plt.figure(figsize=(6, 4))
    sns.heatmap(matrix, annot=True, cmap='coolwarm', vmin=-1, vmax=1, fmt='.2f')
    plt.title('Correlation Matrix')
    plt.tight_layout()
    plt.show()

plot_correlation(matrix=correlation_matrix)
```



```
In [17]: correlation_data
```

Out[17]:

	Branded?	Cost	Markdown	Total Lifecycle	% LC comp. b M	% Inv. sold by W3	% Inv. sold	Price Markup	Perce
0	1	84.925	0	26	0.653846	0.125000	0.750000	2.325581	0.00
4	1	92.400	0	25	0.480000	0.150000	0.850000	2.380952	0.00
13	0	72.000	0	9	0.666667	0.208333	0.750000	2.500000	0.00
14	0	78.000	0	7	0.571429	0.375000	0.833333	2.500000	0.00
27	1	60.000	0	22	0.590909	0.433333	0.933333	2.250000	0.00
...
4071	1	31.875	0	28	0.857143	0.363573	0.859583	1.959216	0.00
4072	1	31.875	0	28	0.750000	0.096122	0.781529	1.959216	0.00
4073	1	31.875	0	28	0.857143	0.362828	0.857619	1.959216	0.00
4075	1	34.375	0	21	0.714286	0.007186	0.448570	1.816727	0.00
4076	1	31.875	0	28	0.857143	0.324000	0.765864	1.959216	0.00

2281 rows x 9 columns

CLUSTERING -

```
In [18]: numerical_cols = correlation_data.select_dtypes(include=['int64', 'float64']).columns
data_for_clustering = correlation_data[numerical_cols].copy()
```

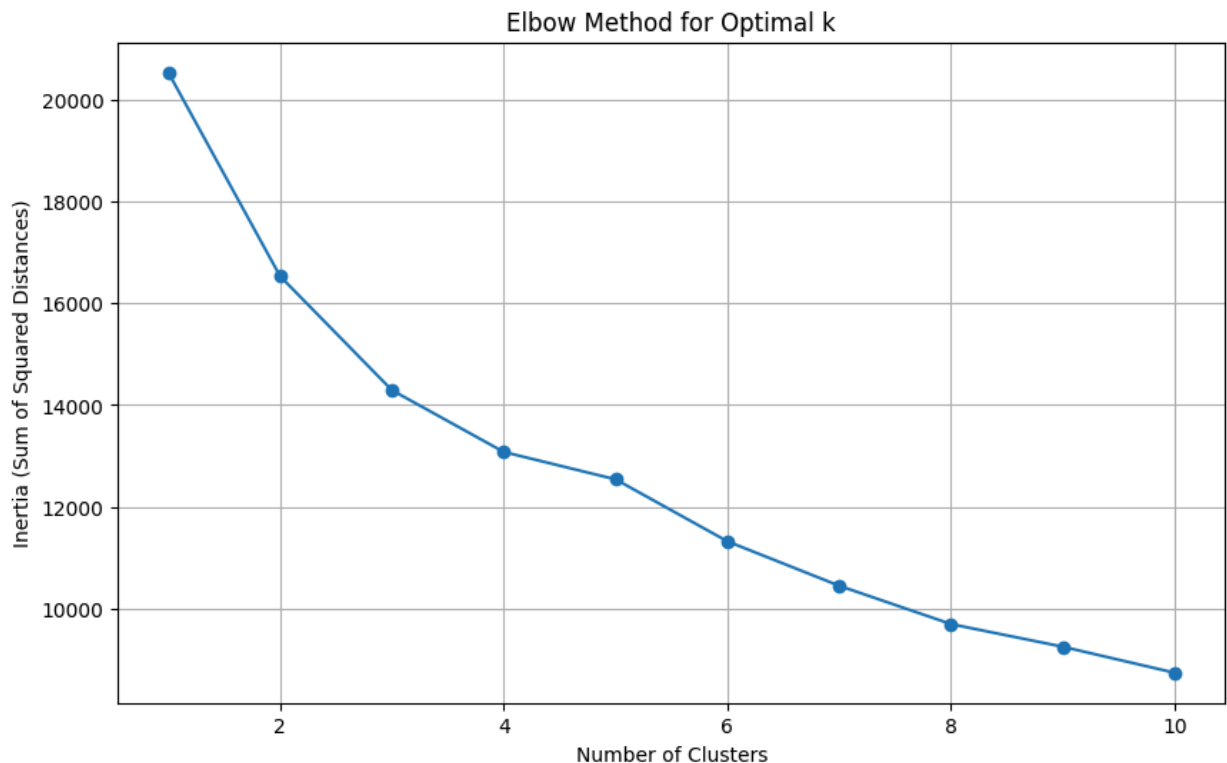


```
# Handling missing values (if any)
data_for_clustering = data_for_clustering.fillna(data_for_clustering.mean())

scaler = StandardScaler()
scaled_data = scaler.fit_transform(data_for_clustering)

# Running the Elbow Method chart - getting number of PCs
inertia = []
k_range = range(1, 11)
for k in k_range:
    kmeans = KMeans(n_clusters=k, random_state=42)
    kmeans.fit(scaled_data)
    inertia.append(kmeans.inertia_)

plt.figure(figsize=(10, 6))
plt.plot(k_range, inertia, 'o-')
plt.xlabel('Number of Clusters')
plt.ylabel('Inertia (Sum of Squared Distances)')
plt.title('Elbow Method for Optimal k')
plt.grid(True)
plt.show()
```



3 Clusters -

Principal Component Analysis with 3 components - **

```
In [19]: optimal_k = 3
kmeans = KMeans(n_clusters=optimal_k)
cluster_labels = kmeans.fit_predict(scaled_data)

data_for_clustering['Cluster'] = cluster_labels
```

```

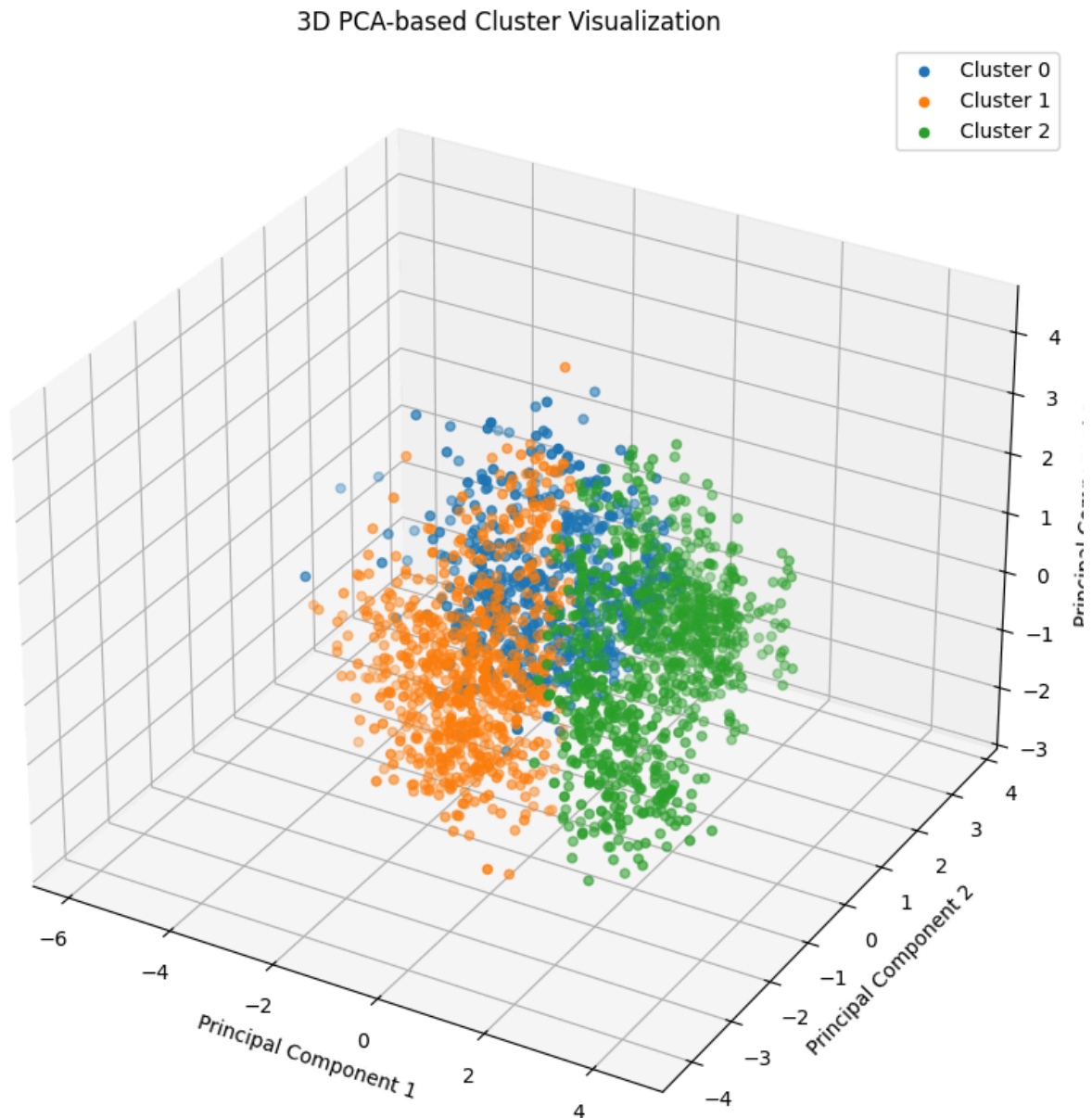
cluster_summary = data_for_clustering.groupby('Cluster').mean()

pca = PCA(n_components=3)
pca_result = pca.fit_transform(scaled_data)
pca_df = pd.DataFrame(data=pca_result, columns=['PC1', 'PC2', 'PC3'])
pca_df['Cluster'] = cluster_labels
fig = plt.figure(figsize=(14, 10))
ax = fig.add_subplot(111, projection='3d')

for cluster in range(optimal_k):
    cluster_data = pca_df[pca_df['Cluster'] == cluster]
    ax.scatter(cluster_data['PC1'], cluster_data['PC2'], cluster_data['PC3'],

ax.set_title('3D PCA-based Cluster Visualization')
ax.set_xlabel('Principal Component 1')
ax.set_ylabel('Principal Component 2')
ax.set_zlabel('Principal Component 3')
ax.legend()
plt.show()

```



```
In [20]: components = pca.components_
feature_names = correlation_data.columns
loadings = pd.DataFrame(components.T, index=feature_names, columns=['PC1', 'PC2', 'PC3'])
print("PCA Component Loadings (contributions of each feature):")
print(loadings)
explained_variance = pca.explained_variance_ratio_
print("\nExplained Variance Ratio:")
for i, variance in enumerate(explained_variance):
    print(f"PC{i+1}: {variance:.4f} ({variance*100:.2f}%)")
print(f"Total Variance Explained: {sum(explained_variance)*100:.2f}%")
```

PCA Component Loadings (contributions of each feature):

	PC1	PC2	PC3
Branded?	0.043331	0.537373	0.250868
Cost	-0.432085	0.310898	0.180600
Markdown	-0.001124	-0.291938	0.454132
Total Lifecycle	0.459741	0.341178	0.083609
% LC comp. b M	-0.326221	-0.469804	0.161279
% Inv. sold by W3	0.121564	-0.150273	0.754097
% Inv. sold	0.532995	-0.000903	0.182471
Price Markup	0.372321	-0.369960	-0.240255
Sales Percentage	0.236974	-0.181032	-0.074380

Explained Variance Ratio:

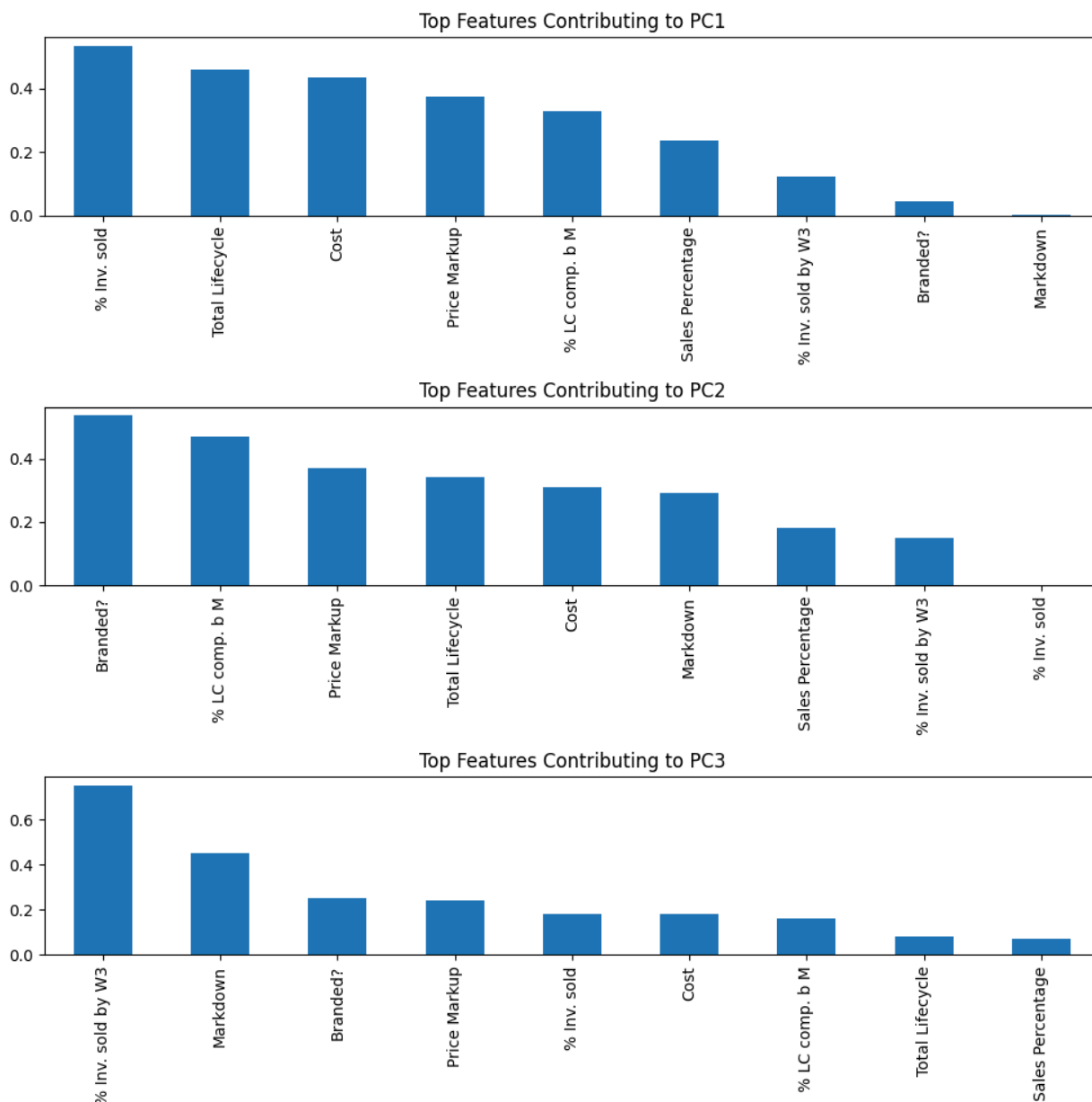
PC1: 0.2678 (26.78%)

PC2: 0.2198 (21.98%)

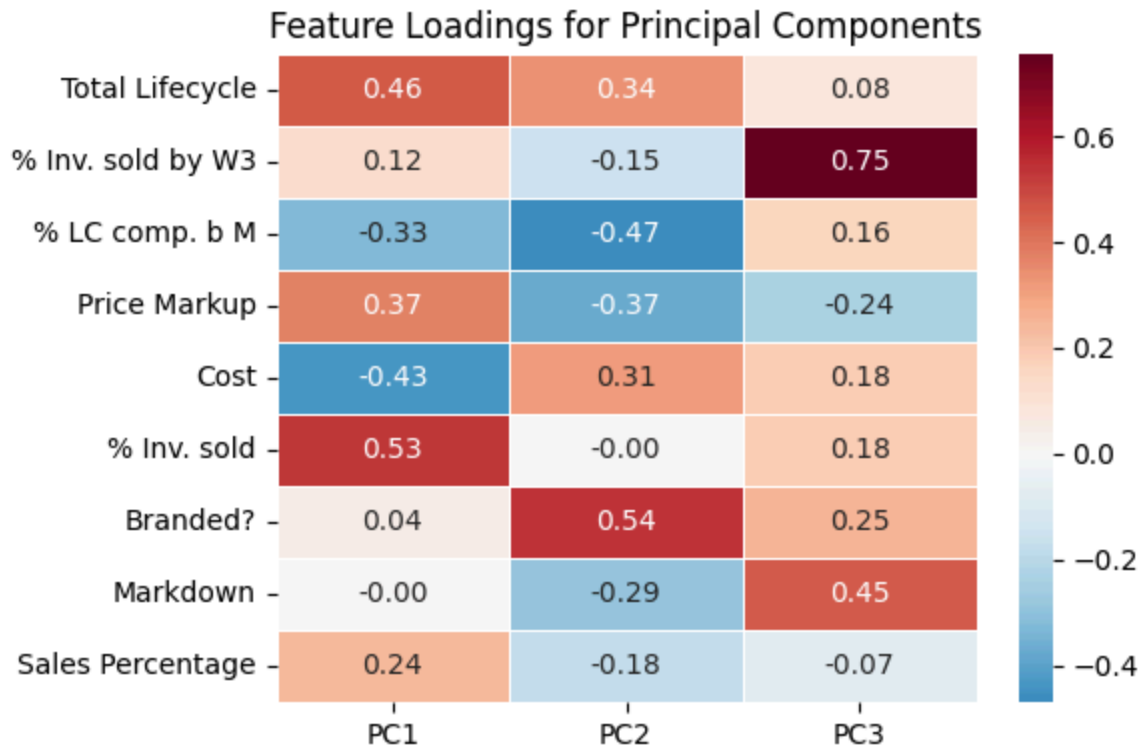
PC3: 0.1385 (13.85%)

Total Variance Explained: 62.61%

```
In [21]: plt.figure(figsize=(10, 10))
for i, pc in enumerate(['PC1', 'PC2', 'PC3']):
    plt.subplot(3, 1, i+1)
    pc_loadings = loadings[pc].abs().sort_values(ascending=False)
    top_features = min(10, len(pc_loadings))
    pc_loadings[:top_features].plot(kind='bar')
    plt.title(f'Top Features Contributing to {pc}')
    plt.tight_layout()
plt.show()
```



```
In [22]: all_important_features = set()
for pc in ['PC1', 'PC2', 'PC3']:
    pc_loadings = loadings[pc].abs().sort_values(ascending=False)
    top_features = min(10, len(pc_loadings))
    all_important_features.update(pc_loadings[:top_features].index)
all_important_features_list = list(all_important_features)
heatmap_data = loadings.loc[all_important_features_list, ['PC1', 'PC2', 'PC3']]
plt.figure(figsize=(6, 4))
sns.heatmap(heatmap_data, cmap='RdBu_r', center=0, annot=True, fmt='.2f', linewidths=0.5)
plt.title('Feature Loadings for Principal Components')
plt.tight_layout()
plt.show()
```



Inventory Sold by Week 3 is an extremely important indicator for Cluster 3

```
In [23]: cluster_counts = data_for_clustering['Cluster'].value_counts().sort_index()
cluster_summary['Count'] = cluster_counts
cluster_summary
```

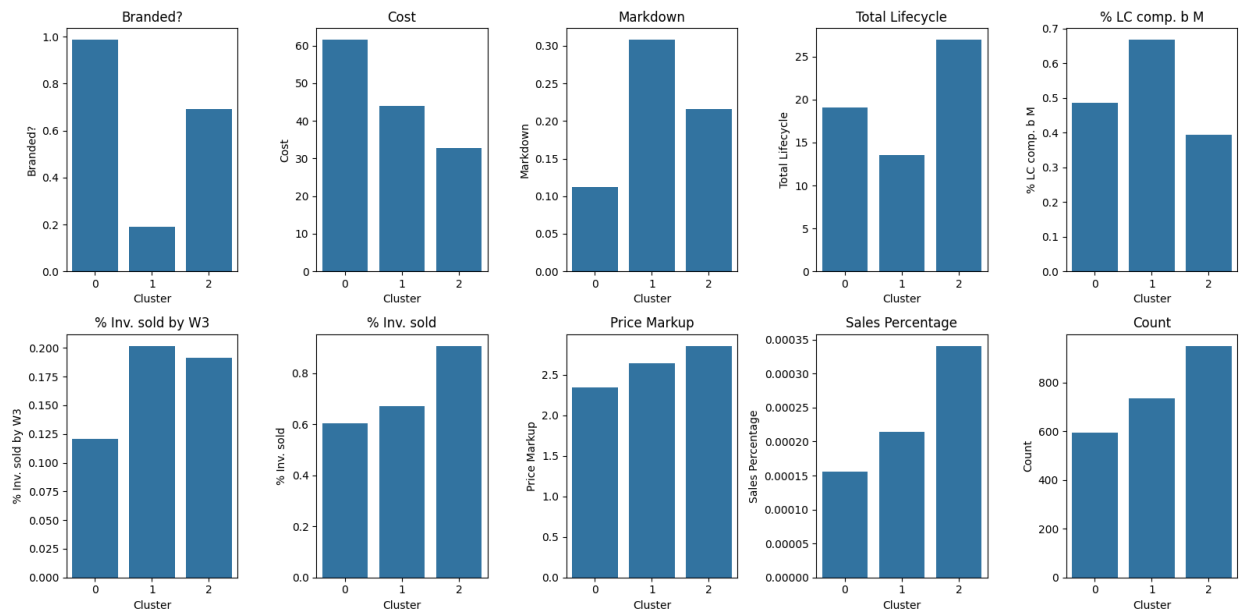
```
Out[23]:
```

	Branded?	Cost	Markdown	Total Lifecycle	% LC comp. b M	% Inv. sold by W3	% Inv. sold	Price Markup
Cluster								
0	0.986577	61.518372	0.112416	19.120805	0.486763	0.121026	0.604284	2.346042
1	0.190736	43.935252	0.307902	13.529973	0.667952	0.201814	0.669941	2.638312
2	0.690852	32.811278	0.215563	26.955836	0.393575	0.191410	0.906232	2.853995

```
In [24]: plt.figure(figsize=(16, 8))

for i, metric in enumerate(cluster_summary.columns):
    row = i // 5
    col = i % 5
    plt.subplot(2, 5, i+1)
    sns.barplot(x=cluster_summary.index, y=cluster_summary[metric])
    plt.title(f'{metric}')
    plt.ylabel(metric)
    plt.xlabel('Cluster')

plt.tight_layout()
plt.show()
```



Initial Pricing is similar for all.

Cluster 0 -

- Incoming revenue is lower.
- 50% inventory is sold at the end - markdown should be earlier.
- More than 60% Lifecycle is completed before the markdown and inventory sold by week 3 is less than 15%. Hence, the markdown should definitely be earlier otherwise the product will be salvaged.

Cluster 2 -

- Incoming revenue is high
- 80%+ inventory is sold at the end - markdown should be later.
- About 60% of product lifecycle is completed before the markdown. Even after this, 80%+ inventory is sold eventually. Thus, the markdown is effective. Seeing that 30% of inventory is sold by Week 3, the markdown can be delayed.

REGRESSION -

```
In [25]: data_for_regression = data_for_clustering[['Branded?', 'Cost', 'Price Markup',
data_for_regression
```

Out [25]:

	Branded?	Cost	Price Markup	Total Lifecycle	% Inv. sold by W3	Cluster
0	1	84.925	2.325581	26	0.125000	0
4	1	92.400	2.380952	25	0.150000	0
13	0	72.000	2.500000	9	0.208333	1
14	0	78.000	2.500000	7	0.375000	1
27	1	60.000	2.250000	22	0.433333	0
...
4071	1	31.875	1.959216	28	0.363573	2
4072	1	31.875	1.959216	28	0.096122	2
4073	1	31.875	1.959216	28	0.362828	2
4075	1	34.375	1.816727	21	0.007186	0
4076	1	31.875	1.959216	28	0.324000	2

2281 rows x 6 columns

```

In [26]: from sklearn.model_selection import train_test_split
from sklearn.ensemble import RandomForestClassifier
from sklearn.metrics import classification_report, confusion_matrix, accuracy_score

X = data_for_regression[['Branded?', 'Cost', 'Price Markup', 'Total Lifecycle']]
y = data_for_regression['Cluster']

X_temp, X_test, y_temp, y_test = train_test_split(X, y, test_size=0.2)
X_train, X_val, y_train, y_val = train_test_split(X_temp, y_temp, test_size=0.2)

scaler = StandardScaler()
X_train_scaled = scaler.fit_transform(X_train)
X_val_scaled = scaler.transform(X_val)
X_test_scaled = scaler.transform(X_test)

model = RandomForestClassifier(n_estimators=100, random_state=42)
model.fit(X_train_scaled, y_train)

y_val_pred = model.predict(X_val_scaled)
print("Validation Accuracy:", accuracy_score(y_val, y_val_pred))

y_test_pred = model.predict(X_test_scaled)
print("\n--- Final Test Results ---")
print("Test Accuracy:", accuracy_score(y_test, y_test_pred))
print("\nTest Classification Report:")
print(classification_report(y_test, y_test_pred))

feature_importance = pd.DataFrame({
    'Feature': X.columns,
    'Importance': model.feature_importances_
}).sort_values(by='Importance', ascending=False)

print("\nFeature Importance:")
print(feature_importance)

```

Validation Accuracy: 0.9166666666666666

--- Final Test Results ---

Test Accuracy: 0.8927789934354485

Test Classification Report:

	precision	recall	f1-score	support
0	0.86	0.89	0.88	122
1	0.88	0.88	0.88	146
2	0.92	0.90	0.91	189
accuracy			0.89	457
macro avg	0.89	0.89	0.89	457
weighted avg	0.89	0.89	0.89	457

Feature Importance:

	Feature	Importance
3	Total Lifecycle	0.344844
1	Cost	0.221433
0	Branded?	0.170622
2	Price Markup	0.138182
4	% Inv. sold by W3	0.124919

Cluster Predictions with Probabilities for Items not Markdown -

```
In [27]: non_markdown = df.loc[df['Has_Markdown'] == False][['Branded?', 'Cost', 'Price']
X_non_markdown_scaled = scaler.transform(non_markdown)
non_markdown_predictions = model.predict(X_non_markdown_scaled)

non_markdown['Predicted_Cluster'] = non_markdown_predictions
prediction_probabilities = model.predict_proba(X_non_markdown_scaled)

for i, cluster in enumerate(model.classes_):
    non_markdown[f'Prob_Cluster_{cluster}'] = prediction_probabilities[:, i]

print("\nPrediction distribution:")
print(non_markdown['Predicted_Cluster'].value_counts(normalize=True))
non_markdown
```

Prediction distribution:

Predicted_Cluster

1 0.450806

0 0.379655

2 0.169539

Name: proportion, dtype: float64

Out [27]:

	Branded?	Cost	Price Markup	Total Lifecycle	% Inv. sold by W3	Predicted_Cluster	Prob_Cluster_0	Pr
1	0	144.375	3.186147	8	0.312500	1	0.19	
2	1	67.825	2.543310	8	0.388889	0	0.82	
3	1	63.575	2.713331	8	0.277778	1	0.38	
5	1	66.250	2.566038	28	0.100000	0	0.97	
6	1	90.000	2.194444	16	0.000000	0	1.00	
...
4068	0	11.000	2.268182	26	0.116014	2	0.01	
4074	0	11.000	2.268182	8	0.246008	1	0.01	
4077	0	11.000	2.268182	26	0.109265	2	0.01	
4078	0	11.000	2.268182	18	0.129999	1	0.02	
4079	0	18.750	2.664000	9	0.070769	1	0.00	

1799 rows x 9 columns