

# LYXION

INDUSTRIAL IOT PORTFOLIO MANAGEMENT

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**Have a talk with us**

# WHY TALK WITH US ?

**Lyxion is founded based on over a decade of experience in IoT which is wrapped in a consulting and multi layer support offering**

**with the aim to become a single source of advice for our customers, with regards to all connected devices**

LYXION  
INDUSTRIAL IOT PORTFOLIO MANAGEMENT

**IIoT Accountability & transparency**

**Portfolio Management**

**IIoT Competences & knowledge access**

**Support services**

**Value driven IIoT innovation**

**Ideation and experiments**

**As we are supported by dozens of field specialists and top tier partners**

**We surely can bring at least a few new insights to the table that you won't find anywhere else**



# HAVE A COFFEE MOMENT TO TALK ABOUT THE FUTURE OF IOT

IoT is now embedded in nearly every solution, with native connectivity becoming the norm—turning each device into a potential access point and each deployment into a strategic decision. As regulations like NIS2, the Cyber Resilience Act, and the EU Data Act move to the forefront, compliance and security are no longer optional—they're operational imperatives.

## Let's have a coffee talk to see how this might impact you...

We can talk about:

Impact of NIS2 and other regulations

### Strategic Themes

- Impact on **innovation**
- Impact on **IoT management**
- Impact on **vendor relationships**

### Operational Domains (some examples)

- Sustainability initiatives (e.g., ESG, energy targets)
- Energy & water monitoring (smart meters, sensors)
- Predictive or remote machine maintenance
- Remote access to devices/systems (IT/OT convergence)
- CO<sub>2</sub> monitoring and environmental compliance
- Fleet management (location, usage, emissions tracking)



Or about:

**Why** creating IoT passports will become mandatory?  
Maybe about certification?  
Or why is there need for an organizational change?  
We can talk about your future customers needs?

- On hardware
- On software
- On incident management
- On certification

### Or something more exotic:

- Tax fiscal IoT optimization
- Secure private networks
- Emerging technologies
- Process driven IoT



Lyxion is a single point of advice with decades of experience in the IoT space and it focuses on the “how” and “why” of managing IoT inside organizations.

## WHY TALK WITH US ?

Our virtual coffee talks are there to enable an open conversation on different topics related to IoT, network or connectivity.

You can ask us any questions and there is always loads to talk about



**Kris Van der Hoeven**

**Kris van der Hoeven, Co-Founder:** With a deep background in IIoT solution architecture, business strategy, and project management, Kris brings extensive experience from roles at Inetum-Realdolmen, Deloitte, Verizon Business, and Econocom BeLux.

He is well-versed in coordinating national and international teams and leading strategic IIoT and Industry 4.0 implementations. Kris is a seasoned entrepreneur with a strong capacity for business development and innovation, and his expertise spans manufacturing, logistics, digital transformation, and network solutions.es

