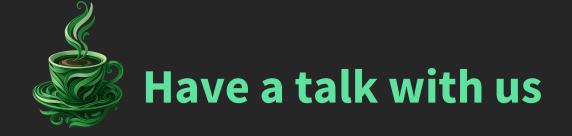
INDUSTRIAL IOT PORTFOLIO MANAGEMENT





WHY TALK WITH US?

Lyxion is founded based on over a decade of experience in IoT which is wrapped in a consulting and multi layer support offering

with the aim to become a single source of advice for our customers, with regards to all connected devices

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IIoT Accountability & transparency

Portfolio Management

IIoT Competences & knowledge access

Support services

Value driven HoT innovation

Ideation and experiments

As we are supported by dozens of field specialists and top tier partners

We surely can bring at least a few new insights to the table that you won't find anywhere else



HAVE A COFFEE MOMENT TO TALK ABOUT THE FUTURE OF IOT

IoT is now embedded in nearly every solution, with native connectivity becoming the norm—turning each device into a potential access point and each deployment into a strategic decision. As regulations like NIS2, the Cyber Resilience Act, and the EU Data Act move to the forefront, compliance and security are no longer optional—they're operational imperatives.

Let's have a coffee talk to see how this might impact you...

We can talk about:

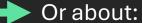
Impact of NIS2 and other regulations

Strategic Themes

- > Impact on innovation
- > Impact on IoT management
- > Impact on **vendor relationships**

Operational Domains (some examples)

- Sustainability initiatives (e.g., ESG, energy targets)
- Energy & water monitoring (smart meters, sensors)
- > Predictive or remote machine maintenance
- Remote access to devices/systems (IT/OT convergence)
- ➤ CO₂ monitoring and environmental compliance
- > Fleet management (location, usage, emissions tracking)



Why creating IoT passports will become mandatory?

Maybe about certification?

Or why is there need for an organizational change?

We can talk about your future customers needs?

- On hardware
- On software
- On incident management
- On certification

Or something more exotic:

- Tax fiscal IoT optimization
- Secure private networks
- Emerging technologies
- Process driven IoT



Lyxion is a single point of advice with decades of experience in the IoT space and it focuses on the "how" and "why" of managing IoT inside organizations.





WHY TALK WITH US?

Our virtual coffee talks are there to enable an open conversation on different topics related to IoT, network or connectivity.

You can ask us any questions and there is always loads to talk about



Kris Van der Hoeven

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Kris Van der Hoeven

Kris van der Hoeven, Co-Founder: With a deep background in IIoT solution architecture, business strategy, and project management, Kris brings extensive experience from roles at Inetum-Realdolmen, Deloitte, Verizon Business, and Econocom BeLux.

He is well-versed in coordinating national and international teams and leading strategic IIoT and Industry 4.0 implementations. Kris is a seasoned entrepreneur with a strong capacity for business development and innovation, and his expertise spans manufacturing, logistics, digital transformation, and network solutions.es

