## Project Design Phase Problem – Solution Fit Template

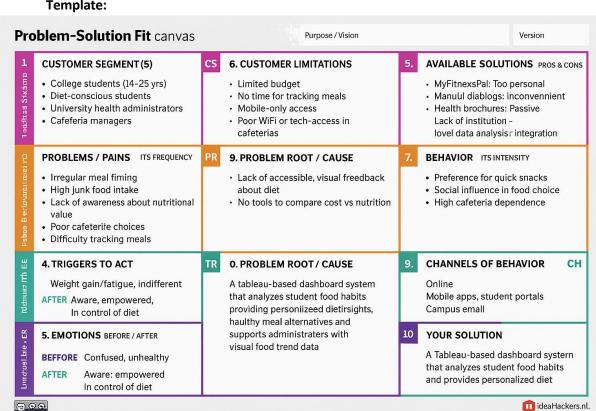
Date	25 June 2025
Team ID	LTVIP2025TMID20798
Project Name	Comprehensive Analysis and Dietary Strategies with Tableau: A College Food Choices Case Study
Maximum Marks	2 Marks

## **Problem – Solution Fit Template:**

The Problem-Solution Fit simply means that you have found a problem with your customer and that the solution you have realized for it actually solves the customer's problem. It helps entrepreneurs, marketers and corporate innovators identify behavioral patterns and recognize what would work and why

## **Purpose:**

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Understand the existing situation in order to improve it for your target group.
Increase touch-points with your company by finding the right problem-behavior fit and building trust by solving frequent annoyances, or urgent or costly problems.
Sharpen your communication and marketing strategy with the right triggers and messaging
Succeed faster and increase your solution adoption by tapping into existing mediums and channels of behavior.
Solve complex problems in a way that fits the state of your customers.



## References:

- 1. <a href="https://www.ideahackers.network/problem-solution-fit-canvas/">https://www.ideahackers.network/problem-solution-fit-canvas/</a>
- 2. <a href="https://medium.com/@epicantus/problem-solution-fit-canvas-aa3dd59cb4fe">https://medium.com/@epicantus/problem-solution-fit-canvas-aa3dd59cb4fe</a>