

Akshay Pitroda

Contact

“As a fresh Full Stack Developer, I am enthusiastic to contribute my skills and learn from experienced professionals, while delivering quality web solution”

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Work Experience

Marketing Executive, Krishna Enterprise

1.2 year (2021-2022)

- **New Leads:** Proven ability in lead generation through strategic approaches.
- **Increase Sales:** Track record of driving sales growth through effective strategies.
- **Follow-ups:** Strong commitment to customer service, ensuring needs are met.
- **Handle Critical Situation:** Skilled in maintaining composure and resolving challenges under pressure.
- **Client Visit:** Experienced in conducting productive client visits, enhancing relationships.
- **Negotiation:** Demonstrated success in negotiating deals to achieve mutual benefits.

Marketing Executive, Vishvesh Glasses Pvt. Ltd

4 Mos. (Dec., 2020 - April, 2021)

- Identifying the company's pain points and proposing effective solutions to address them.
- New Leads, Increase Sales, Follow-ups, Client Visit.

Educational Background

Full Stack Developer

Tops Technologies
May 2023 - Present

- Backend Language - Python

Master of Business Administration (MBA), Marketing

LJ Institute Of Management Studies
May 2019 - May 2021

- Specialization in Marketing

Bachelor of Commerce (B.com)

National College of Commerce
Aug 2016- May 2019

- Optional subject in Advanced Accounting and Auditing.

Skills

Technical Skills

- HTML / CSS
- Bootstrap
- JavaScript
- ReactJS
- Git / Github
- SQL Database
- Python

Tools/Software

- VS Code
- MySQL
- Github
- Dev C++
- Ms Office

Languages

- English
- Hindi
- Gujarati

Certification/Short Courses

- Ms Excel by LJ MBA, 2019

Projects

Cloned Website

- Myntra {Project | Source Code}
- Starbucks { [Project](#) | [Source Code](#) }
- UsabilityHub { [Project](#) | [Source Code](#) }
- Zomato { [Project](#) | [Source Code](#) }
- Forent { [Project](#) | [Source Code](#) }

PSD Template to Code:

- Food4U {Project | Source Code}
- FoodMart {Project | Source Code}
- Restaurant { [Project](#) | [Source Code](#) }
- Traffic Lights {[Project](#) | [Source Code](#)}
- ToDoList (JavaScript){ [Project](#) | [Source Code](#) }