- High-Uncertainty Settings: Stock Price Example
- Probability Distributions: Scenario Approach
- Parameters of the Probability Distributions: Expected Value, Variance,
   Standard Deviation
- Uncertainty and Risk

- Common Scenarios for Multiple Random Variables
- Risk Reduction Example: Investing in a Pair of Stocks
- Calculating and Interpreting Correlation Values

**Session 2** 

- Using Scenarios for Optimizing Under High Uncertainty: Portfolio Selection Problem
- Sensitivity Analysis and Efficient Frontier

- ◆ Common Scenarios for Multiple Random Variables
- ◆ Risk Reduction Example: Investing in a Pair of Stocks
- ◆ Calculating and Interpreting Correlation Values
- Using Scenarios for Optimizing Under High Uncertainty: Portfolio Selection Problem
- Sensitivity Analysis and Efficient Frontier

**Session 3** 

- ♦ High-Uncertainty Settings: Stock Price Example
- Probability Distributions: Scenario Approach
- Parameters of the Probability Distributions: Expected Value, Variance, Standard Deviation
- Uncertainty and Risk

#### Low-Uncertainty vs. High Uncertainty Settings

- In our first example in Week 1, we have looked at a company (Hudson Readers Inc.) faced with a decision of how to allocate its advertising budget for a new product
- All of the parameters in that example were assumed to take deterministic values
- ◆ For example, the sales response to advertising the Standard version in India is assumed to be 0.05, rather than, say, having 50%-50% chance of being either 0.03 or 0.07
- Ignoring randomness in the data (for example, by replacing random quantities by their expected values) dramatically simplifies the process of finding the best solution

- Consider a set of daily closing prices for a hypothetical stock A for a period of 40 consecutive trading days (Stock A.xlsx)
- "Closing price" is the last price at which a stock was traded on a particular day

<b>Trading Day</b>	Closing Price for Stock A (in \$)	Closing price on Day 1 = \$35.79
1	35.79	
2	36.96	
3	36.15	Closing price on Day 2 = \$36.96
37	43.37	
38	43.43	
39	43.21	
40	43.70	Closing price on Day 40 = \$43.70

- Consider a set of daily closing prices for a hypothetical stock A for a period of 40 consecutive trading days (Stock A.xlsx)
- "Closing price" is the last price at which a stock was traded on a particular day

<b>Trading Day</b>	<b>Closing Price for Stock</b>	k A (in \$)
1		35.79
2		36.96
3		36.15
•••		
37		43.37
38		43.43
39		43.21
40		43.70

♦ Historical values for closing stock prices are available, for example, at Yahoo Finance (<a href="http://finance.yahoo.com/q/hp?s=YHOO">http://finance.yahoo.com/q/hp?s=YHOO</a>)

- Analysis of randomness is often focused on stock "returns"
- The "return" on a particular trading day is the relative (percentage)
  change between the closing price on that trading day and the closing
  price on the previous trading day

<b>Trading Day</b>	Closing Price for Stock A (in \$)
1	35.79
2	36.96
3	36.15
37	43.37
38	43.43
39	43.21
40	43.70

- Analysis of randomness is often focused on stock "returns"
- The "return" on a particular trading day is the relative (percentage)
  change between the closing price on that trading day and the closing
  price on the previous trading day

Return on Day 2 = (\$36.96 - \$35.79)/\$35.79

<b>Trading Day</b>	Closing Price for Stock A (in \$) ≈	0.03269
1	35.79	
2	36.96	
3	36.15	
37	43.37	
38	43.43	
39	43.21	
40	43.70	

- Analysis of randomness is often focused on stock "returns"
- The "return" on a particular trading day is the relative (percentage)
  change between the closing price on that trading day and the closing
  price on the previous trading day

<b>Trading Day</b>	Closing Price for Stock A (in \$)	
1	35.79	Return on Day 3 = (\$36.15-\$36.96)/\$36.96
2		≈ <b>- 0.02191</b>
3	36.15	
37	43.37	
38	43.43	
39	43.21	
40	43.70	

- Analysis of randomness is often focused on stock "returns"
- The "return" on a particular trading day is the relative (percentage)
  change between the closing price on that trading day and the closing
  price on the previous trading day

<b>Trading Day</b>	Closing Price for Stock A (in \$)	
1	35.79	
2	36.96	
3	36.15	
•••	•••	
37	43.37	Return on Day 40 = (\$43.70-\$43.21)/\$43
38	43.43	≈ <b>0.01134</b>
39	43.21	
40	43.70	

#### Investing in Stock A: Modeling Future Value

◆ Consider an investor that purchases a number of shares of stock A at the closing price on day 40

Closing Price for Stock A (in \$)	
	35.79
	36.96
	36.15
	43.37
	43.43
	43.21
	43.70

- What value will this investment have at the closing of trading on the next day?
- This value depends on the return on stock A on the next day, R
- How do we model the value of R?

#### Modeling Future Values

- Modeling future values is a complex task that can combine statistical analysis of historical data and subjective inputs, such as expert opinions
- Experience with making decisions in a particular business context can be a major factor in determining how historical data are to be used and how to combine historical data with subjective inputs
- Testing alternative plausible models of the future may be necessary to increase confidence in the recommended decisions

## Scenario Approach to Modeling Future Realizations of A Random Quantity

- We are going to base our analysis of the future price of stock A on the following modeling assumption: the daily return on stock A is a random value that can take each of 20 values observed in the past 20 trading days, with equal probability (1/20)
- In other words, we are making an assumption that the last 20 values of the return on stock A completely describe all the possible values of tomorrow's return, and that each of those 20 values is equally likely to be repeated tomorrow
- The term "scenario" is used to describe each of the past realizations of the random quantity – and modeling the future using a number of scenarios is called "scenario approach"

## Scenario Approach to Modeling Future Realizations of A Random Quantity

- ♦ We have chosen the number of scenarios to consider 20 arbitrarily. In general, one should try to vary the number of used scenarios to test the robustness of model predictions
- This choice of scenario approach, however, underlines two implicit assumptions:
  - 1) historical return values observed beyond the last 20 days are not likely to be relevant for predicting tomorrow's return, and
  - 2) each of the values observed in the past 20 days is equally likely to be observed tomorrow
- Stock A.xlsx

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

Scenario 1: Return  $R_1 = -0.00024$ , occurring with probability  $p_1 = 0.05$ 

♦ Stock A.xlsx

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

Scenario 20: Return  $R_{20} = 0.01134$ , occurring with probability  $p_1 = 0.05$ 

40 parameters provide complete description of this distribution

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

enario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

 Expected value tells you what you will get if you average the values of the infinite number of independent random "draws" from a distribution

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

 In Excel, you can use the =SUMPRODUCT() function to calculate the expected value of R

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

♦ While, on average, R's value is 0.003467, on any particular random "draw", the actual value of R can be as low as -0.02345 or as high as 0.03562

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

 Variance and standard deviation indicate how "far away", on average, a random value of R is from its expected value E(R) = 0.003467

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

Variance of R:  

$$Var(R) = p_1^*(R_1 - E(R))^2 + p_2^*(R_2 - E(R))^2 + ... + p_{19}^*(R_{19} - E(R))^2 + p_{20}^*(R_{20} - E(R))^2$$

◆ Variance and standard deviation indicate how "far away", on average, a random value of R is from its expected value E(R) = 0.003467

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

$$Var(R) = p_1^*(R_1 - E(R))^2 + p_2^*(R_2 - E(R))^2 + ... + p_{19}^*(R_{19} - E(R))^2 + p_{20}^*(R_{20} - E(R))^2$$

**Standard Deviation of R:** 

$$SD(R) = \sqrt{Var(R)}$$

◆ Variance and standard deviation indicate how "far away", on average, a random value of R is from its expected value E(R) = 0.003467

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

$$Var(R) = p_1^*(R_1 - E(R))^2 + p_2^*(R_2 - E(R))^2 + ... + p_{19}^*(R_{19} - E(R))^2 + p_{20}^*(R_{20} - E(R))^2$$

Standard Deviation of R:

$$SD(R) = \sqrt{Var(R)}$$

 In Excel, variance can be computed by first evaluating, for each scenario, the squared deviation from the expected value, and then using =SUMPRODUCT()

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

Variance of R:  

$$Var(R) = p_1^*(R_1 - E(R))^2 + p_2^*(R_2 - E(R))^2 + ... + p_{19}^*(R_{19} - E(R))^2 + p_{20}^*(R_{20} - E(R))^2 \approx 0.000327$$

**Standard Deviation of R:** 

$$SD(R) = \sqrt{Var(R)}$$

$$= 0.01808$$

 In Excel, variance can be computed by first evaluating, for each scenario, the squared deviation from the expected value, and then using =SUMPRODUCT()

#### Uncertainty and Risk

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

- An investor buying shares of stock A, can use the expected value of 0.3467% as one indicator of what an actual return R can be
- At the same time, a standard deviation of 1.808% indicates that the actual value of R can be that far away, on average, from 0.3467%
- Standard deviation can serve as an indicator of the degree of *uncertainty* in the actual value of R
- Some decision makers may be averse to uncertainty, and, therefore, would prefer smaller values of standard deviation if they have a choice

#### Uncertainty and Risk

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

- Standard deviation indicates how far above or below the expected value the actual value can be, on average
- Some decision makers, however, would probably not mind having the actual return to be above its expected value
- In a similar way, they would likely be more concerned about the actual return to be below its expectation
- Risk can be defined as the likelihood and/or magnitude of undesirable outcome(s)

#### Uncertainty and Risk

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

- Risk and uncertainty may not always coincide
- Risk measures can come in different forms, and the same probability distribution can be used to evaluate multiple different risk measures
- Some decision makers may use the standard deviation as a risk measure they would like to control
- Others may prefer to focus on risk measures they associate with specific undesirable scenarios

#### Measures of Risk: Loss Probability

Scenario	Probability
-0.00024	0.05
0.01760	0.05
-0.02114	0.05
-0.01178	0.05
-0.01515	0.05
-0.00353	0.05
-0.01772	0.05
-0.02345	0.05
0.03562	0.05
0.03108	0.05
0.01557	0.05
0.00073	0.05
-0.02188	0.05
0.02063	0.05
0.03044	0.05
0.01276	0.05
0.01214	0.05
0.00138	0.05
-0.00507	0.05
0.01134	0.05

◆ For example, some decision makers may choose to focus on the likelihood of a loss

#### Measures of Risk: Loss Probability

Sce	nario	Probability	
	-0.00024	0.05	
	0.01760	0.05	
	-0.02114	0.05	ı
	-0.01178	0.05	ı
	-0.01515	0.05	
	-0.00353	0.05	
	-0.01772	0.05	
	-0.02345	0.05	
	0.03562	0.05	
	0.03108	0.05	
	0.01557	0.05	
	0.00073	0.05	
	-0.02188	0.05	
	0.02063	0.05	
	0.03044	0.05	
	0.01276	0.05	
	0.01214	0.05	
	0.00138	0.05	
	-0.00507	0.05	
	0.01134	0.05	

- For example, some decision makers may choose to focus on the likelihood of a loss
- ◆ In the distribution of R we use, the negative returns occur in 9 scenarios out of 20, with the total probability of a loss being 9\*0.05=0.45

### Measures of Risk: Probability of a "Substandard" Return

Sce	nario	Probability	
	-0.00024	0.05	
	0.01760	0.05	
	-0.02114	0.05	
	-0.01178	0.05	
	-0.01515	0.05	
	-0.00353	0.05	
	-0.01772	0.05	
	-0.02345	0.05	
	0.03562	0.05	
	0.03108	0.05	
	0.01557	0.05	
	0.00073	0.05	
	-0.02188	0.05	
	0.02063	0.05	
	0.03044	0.05	
	0.01276	0.05	ĺ
	0.01214	0.05	
	0.00138	0.05	
	-0.00507	0.05	
	0.01134	0.05	

- Others would like to know the likelihood of generating a return that is below some threshold they consider acceptable, for example, a threshold of 1.5%
- ♦ In the distribution of R we use, the returns below 1.5% occur in 14 scenarios out of 20, with the total probability being 14\*0.05=0.70

#### Reward and Risk

- ◆ The notions of "reward" and "risk" are often used to characterize decisions in high-uncertainty settings
- In the case of investing in stocks, the expected return can be used as a measure of "reward": the higher is the expected return, all other things being equal, the more attractive is a particular investment choice
- "Risk" can be expressed in terms of a single quantity, such as standard deviation of returns, or probability of a loss, or multiple quantities used simultaneously
- ◆ The best alternative in high-uncertainty settings can then be identified by maximizing the reward while imposing constraints on the values of risk measures