# **AK**SHAY CHAWAN

#### **Skills**

- Advanced Excel (VLookup, Conditional Formatting, Pivot Tables, ETC)
- SQL (Exploratory Data Analysis)
- Statistics
- Power BI (Power Query, DAX and Visualizations)
- Data Cleansing and Transformation
- Documentation and Reporting
- Collaboration and Stakeholder Management

### **Projects**

#### ATLIQ MART'S PROMOTION ANALYSIS - Personal Project

March 2024

- AtliQ Mart, a prominent retail giant, sought to enhance its **sales performance** during the festive seasons.
  - I was tasked with analyzing sales data before/after promotions.
- Conducted data cleaning and basic statistical analysis using Excel, ensuring data integrity and accuracy.
- Utilized SQL for solving ad-hoc requests from clients, showcasing proficiency in database querying and manipulation.
- Developed metrics and dynamic dashboards using DAX and Power BI, to Communicate Key findings with client.
- Designed interactive **visualizations** to showcase store performance, product trends, and regional insights, facilitating strategic planning for future campaigns which helps in **increasing sales**.

ENHANCING MITRON BANK'S PRODUCT STRATEGY FOR CREDIT CARD LAUNCH - Personal Project

Feb 2024

- Mitron Bank, a venerable financial institution, seeks to **diversify** its product offerings by launching a **new line** of credit cards to expand its **market presence**.
- Conducted robust data **analysis** employing **statistical methodologies** and leveraged **Excel software** as a primary **tool** to identify and address outliers through **IQR technique**.
- Utilized customer segmentation analysis, also Derived actionable insights from spending behavior, seasonal trends, occupational preferences, and payment modalities to drive informed product strategies.
- Proficiently translated these insights into dynamic dashboards using Power BI and compelling reports via PowerPoint for comprehensive stakeholder understanding.

#### EMPOWERING HR STRATEGIES THROUGH DATA ANALYTICS - Personal Project

Jan 2024

- Atliq Technologies, a leading software and data solutions company, faced the challenge
  of effectively analyzing employee attendance data over a three-month period, scattered across
  multiple sheets.
- Utilized **Power Query** within Power BI to streamline **data transformation processes**, facilitating the analysis of employee attendance data.
  - Employed Power BI Dashboard to visualize work preferences, sick leave trends, and

**office presence patterns**, effectively **saving HR managers time** previously spent manually reviewing individual employee records in Excel sheets

- Generated **actionable recommendations** based on **insightful data analysis**, contributing to informed **decision-making** and strategic planning within the organization.
  - Learned Collaborating, addressing business needs and objectives

## **Education**

BACHELOR OF COMPUTER APPLICATION - DM'S College, Goa University - Mapusa, Goa

Aug 2021