# **AKSHAY CHAWAN**

# **Skills**

- Advanced Excel (VLookup, Conditional Formatting, Pivot Tables, ETC)
- SQL (Exploratory Data Analysis)
- Statistics
- Power BI (Power Query, DAX and Visualizations)
- Data Cleansing and Transformation
- Documentation and Reporting
- Collaboration and Stakeholder Management

# **Projects**

#### ATLIQ MART'S PROMOTION ANALYSIS - Personal Project

March 2024

- AtliQ Mart, a prominent retail giant, sought to enhance its sales performance during the festive seasons.
- I was tasked with analyzing sales data before/after promotions.
- Conducted data cleaning and basic statistical analysis using Excel, ensuring data integrity and accuracy.
- Utilized **SQL** for solving **ad-hoc requests** from clients, showcasing proficiency in database querying and manipulation.
- Developed metrics and dynamic dashboards using DAX and Power BI, to Communicate Key findings with client.
- Designed interactive visualizations to showcase store performance, product trends, and regional insights, facilitating strategic planning for future campaigns which helps in increasing sales.

### ENHANCING MITRON BANK'S PRODUCT STRATEGY FOR CREDIT CARD LAUNCH - Personal Project

Feb 2024

- Mitron Bank, a venerable financial institution, seeks to diversify its product offerings by launching a new line of credit
  cards to expand its market presence.
- Conducted robust data analysis employing statistical methodologies and leveraged Excel software as a primary tool
  to identify and address outliers through IQR technique.
- Utilized **customer segmentation analysis**, also Derived **actionable insights** from spending behavior, seasonal trends, occupational preferences, and payment modalities to drive informed **product strategies**.
- Proficiently translated these insights into dynamic dashboards using Power BI and compelling reports via PowerPoint for comprehensive stakeholder understanding.

## EMPOWERING HR STRATEGIES THROUGH DATA ANALYTICS - Personal Project

Jan 2024

- Atliq Technologies, a leading software and data solutions company, faced the challenge of effectively analyzing employee attendance data over a three-month period, scattered across multiple sheets.
- Utilized Power Query within Power BI to streamline data transformation processes, facilitating the analysis of employee attendance data.
- Employed Power BI Dashboard to visualize work preferences, sick leave trends, and office presence patterns,
   effectively saving HR managers time previously spent manually reviewing individual employee records in Excel sheets
- Generated actionable recommendations based on insightful data analysis, contributing to informed decision-making and strategic planning within the organization.
- Learned Collaborating, addressing business needs and objectives

## **Education**