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In this exercise, we will be using Weka to build a prediction model using a telecommunications data set looking at customer churn.

Import telecoms churn.arff into Weka, and answer the following questions:

# 1. Data Questions

- a. Which attributes should be included in the model, and which (if any) attributes should be eliminated from the model and why?
- → I think that Phone Number can be deleted from the data set since this attribute is unique to each instance, which won't be of much help.

  I also think that the attributes such as total minutes and total calls are not of much significance. These attributes can be ignored since we have "total charge" attribute which I think will be more helpful. Therefore, removing the following attributes from the data set:

total day minutes, total day calls, total evening minutes, total evening calls, total Night minutes, total Night calls, total Intl minutes, total Intl calls

	All	None Invert Pattern
No.		Name
	1	state
	2 🗌	account length
	3 🔲	area code
	4	international plan
	5 🔲	voice mail plan
	6 🔲	number vmail messages
	7 🔲	total day charge
	8 🗌	total eve charge
	9 🔲	total night charge
	10 🔲	total intl charge
	11 🔲	customer service calls
	12 🗌	churn

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b. Some of them might need to be transformed. Which attributes do you feel should be transformation and why? Which transformation do you suggest and why?

→ Attributes like account length, area code, number vmail messages, total day charge, total eve charge, total night charge, total intl charge, and customer service calls are Numeric. They need to be discretized since for decision tree, Weka can take only nominal values for variables. Therefore, I transformed these values from numeric to nominal by discretizing each attribute into 3 bins.

Next, construct a Decision Trees Model using the J48 Algorithm. Remove any attributes you believe should be removed, and transform the required attributes using the techniques outlined in 1.B

# 2. Data Model Questions

- a. With no tuning, report the Correctly Classified Instances and the % of instances
- → Without tuning, I am getting 973 correctly classified instances which is 85.8782%

=== Summary ===		
Correctly Classified Instances	973	85.8782 %
Incorrectly Classified Instances	160	14.1218 %
Kappa statistic	0.4058	
Mean absolute error	0.1602	
Root mean squared error	0.3434	
Relative absolute error	62.8059 %	
Root relative squared error	92.4365 %	
Total Number of Instances	1133	

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b. Please describe what each element in the Confusion Matric means in this model

→ Confusion Matrix tells us about the errors that is made by the model.

Here rows are the actual labels and the columns are the predicted labels. It tells us about the false positive and the false negative in a classification problem.

Therefore, 49 people are the churners, but they are predicted to be non-churners and 111 people are non-churners but are predicted to be churners.

```
=== Confusion Matrix ===

a b <-- classified as
898 49 | a = False
111 75 | b = True
```

c. Include screen shot of model output.

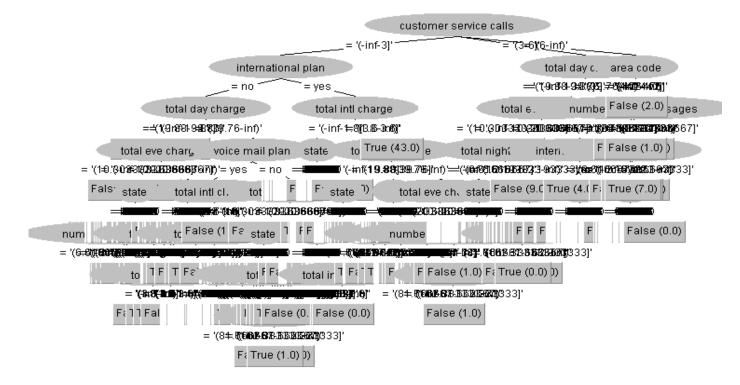
```
=== Run information ===
            weka.classifiers.trees.J48 -U -M 2
Scheme:
Relation: bigml_59c28831336c6604c800002a-weka.filters.unsupervised.attribute.Remove-R4,8-9,11-12,14-15,17-18-weka.filters.unsupervised.attribute.
Instances: 3333
Attributes: 12
             state
            account length
            area code
            international plan
            voice mail plan
             number vmail messages
             total day charge
             total eve charge
             total night charge
             total intl charge
            customer service calls
            churn
Test mode: split 66.0% train. remainder test
```

Page 3 of 9

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SUID: 309898873 Date: 09/29/2019

Number of Leaves : Size of the tree : Time taken to build model: 0.02 seconds === Evaluation on test split === Time taken to test model on test split: 0.01 seconds == Summary == 85.8782 % Correctly Classified Instances 973 Incorrectly Classified Instances 160 14.1218 % 0.4058 Kappa statistic 0.1602 Mean absolute error 0.3434 Root mean squared error 62.8059 % Relative absolute error 92.4365 % Root relative squared error Total Number of Instances 1133 === Detailed Accuracy By Class === TP Rate FP Rate MCC ROC Area Precision Recall F-Measure PRC Area Class 0.597 0.417 0.695 0.888 0.890 0.948 0.918 False 0.455 0.403 0.052 0.605 0.403 0.484 0.417 0.695 True 0.859 0.507 0.843 0.859 0.847 0.417 0.695 0.817 Weighted Avg.



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## 3. Data Model Tuning

- a. Experiment with your transformations. Please try 5 different bin sizes, and rerun the model for each. Do different bin sizes effect the model? If so, describe how.
- i. Hint: consider accuracy and tree construction
- → By changing the bin size, we can see that there is a change in the accuracy. The number of correctly classified instances changes. The tree construction also changes. The Number of leaves and the size of the tree increases, making the structure more complex.

### Bin = 2

```
Time taken to test model on test split: 0 seconds
  == Summary ===
                                                              89.2321 %
Correctly Classified Instances
                                        1011
                                                               10.7679 %
Incorrectly Classified Instances
                                            122
                                             0.5643
Kappa statistic
                                              0.131
Mean absolute error
                                             0.3156
Root mean squared error
Relative absolute error
                                             51.349 %
Root relative squared error
                                             84.939
Total Number of Instances
                                           1133
=== Detailed Accuracy By Class ===
                                                              F-Measure MCC ROC Area PRC Area Class
0.937 0.572 0.756 0.911 False
0.626 0.572 0.756 0.537 True
0.886 0.572 0.756 0.849
                   TP Rate FP Rate Precision Recall F-Measure MCC
                           0.452 0.915 0.960
0.040 0.729 0.548
0.384 0.885 0.892
                   0.960
                   0.548
Weighted Avg.
                   0.892
=== Confusion Matrix ===
       b <-- classified as
909 38 | a = False
84 102 | b = True
```

# Bin = 3

Time taken to test model on test split: 0.01 seconds === Summary === 85.8782 % Correctly Classified Instances Incorrectly Classified Instances
Kappa statistic 973 160 14.1218 % 0.4058 Kappa statistic 0.1602 Mean absolute error Root mean squared error 0.3434 62.8059 % Relative absolute error Root relative squared error 92.4365 % Total Number of Instances 1133 === Detailed Accuracy By Class === MCC ROC Area PRC Area Class 0.417 0.695 0.888 False 0.417 0.695 0.455 True 0.417 0.695 0.817 TP Rate FP Rate Precision Recall F-Measure MCC 0.948 0.597 0.890 0.948 0.403 0.052 0.605 0.403 0.859 0.507 0.843 0.859 0.918 0.484 0.847 0.417 Weighted Avg. 0.417 === Confusion Matrix === <-- classified as a b <-- Classii 898 49 | a = False 111 75 | b = True

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Bin = 4

Time taken to t	est model	on test s	plit: 0 sec	conds					
=== Summary ===	-								
Correctly Classified Instances			978		86.3195 %				
Incorrectly Cla	assified In	nstances	155		13.6805	8			
Kappa statistic	:		0.38	328					
Mean absolute e	error		0.16	564					
Root mean squar	red error		0.34	191					
Relative absolu	ite error		65.25	509 %					
Root relative s	quared err	ror	93.96	538 %					
Total Number of	Instances	3	1133						
=== Detailed Ad	ccuracy By	Class ===							
	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.965	0.656	0.882	0.965	0.922	0.409	0.687	0.888	False
	0.344	0.035	0.660	0.344	0.452	0.409	0.687	0.430	True
Weighted Avg.	0.863	0.554	0.846	0.863	0.845	0.409	0.687	0.812	
=== Confusion N	Matrix ===								
_	classified	i as							
a b <									
a b < 914 33   a	= False								

# Bin = 5

Time taken to test model on test split: 0 seconds

=== Summary ===

Correctly Classified Instances	981		86.5843 %
Incorrectly Classified Instances	152		13.4157 %
Kappa statistic	0.4439		
Mean absolute error	0.1652		
Root mean squared error	0.3436		
Relative absolute error	64.7731	olo	
Root relative squared error	92.4898	8	
Total Number of Instances	1133		

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.949	0.559	0.896	0.949	0.922	0.453	0.776	0.923	False
	0.441	0.051	0.631	0.441	0.519	0.453	0.776	0.451	True
Weighted Avg.	0.866	0.476	0.853	0.866	0.856	0.453	0.776	0.845	

=== Confusion Matrix ===

a b <-- classified as 899 48 | a = False 104 82 | b = True

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Email: ahchaura@syr.edu Date: 09/29/2019 SUID: 309898873

### Bin = 6

Time taken to test model on test split: 0 seconds

=== Summary ===

Correctly Classified Instances 996
Incorrectly Classified Instances 137 87.9082 % 12.0918 % 0.5143 0.1486 Kappa statistic Mean absolute error 0.3324 58.2589 % 89.4555 % Root mean squared error Relative absolute error 89.
Root relative squared error 89. Relative absolute error

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.950	0.484	0.909	0.950	0.929	0.520	0.785	0.925	False
	0.516	0.050	0.671	0.516	0.584	0.520	0.785	0.492	True
Weighted Avg.	0.879	0.413	0.870	0.879	0.873	0.520	0.785	0.854	

=== Confusion Matrix ===

a b <-- classified as 900 47 | a = False 90 96 | b = True

#### Bin = 7

Time taken to test model on test split: 0 seconds

=== Summary ===

Correctly Classified Instances	970	85.6134 %
Incorrectly Classified Instances	163	14.3866 %
Kappa statistic	0.4275	
Mean absolute error	0.1584	
Root mean squared error	0.3467	
Relative absolute error	62.1135 %	
Root relative squared error	93.3015 %	
Total Number of Instances	1133	

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.935	0.543	0.898	0.935	0.916	0.432	0.768	0.919	False
	0.457	0.065	0.578	0.457	0.511	0.432	0.768	0.472	True
Weighted Avg.	0.856	0.465	0.845	0.856	0.849	0.432	0.768	0.846	

=== Confusion Matrix ===

a b <-- classified as 885 62 | a = False 101 85 | b = True

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b. Experiment with Pruning. Using the decision-tree-Weka.pptx as a guide re-run you model adjusting each of the parameters below:

i. BinarySplit : True or Falseii. unpruned": True or Falseiii. ConfidenceFactor range

# → Changing from

BinarySplit = False Unpruned = True ConfidenceFactor = 0.25

to

BinarySplit = True Unpruned = False ConfidenceFactor = 0.5

Time taken to test model on test split: 0 seconds

=== Summary ===

Correctly Classified Instances 1000 88.2613 %
Incorrectly Classified Instances 133 11.7387 %
Kappa statistic 0.5478
Mean absolute error 0.1437
Root mean squared error 0.319
Relative absolute error 56.3328 %
Root relative squared error 85.8666 %
Total Number of Instances 1133

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.943	0.425	0.919	0.943	0.931	0.550	0.750	0.914	False
	0.575	0.057	0.665	0.575	0.617	0.550	0.750	0.517	True
Weighted Avg.	0.883	0.364	0.877	0.883	0.879	0.550	0.750	0.848	

=== Confusion Matrix ===

a b <-- classified as
893 54 | a = False
79 107 | b = True</pre>

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c. Describe what impact, if any, these tuning factors had on model accuracy and tree construction

→ By tuning the above-mentioned factors, the size of the tree and the number of the leaves decreased considerably. Initially, the tree size was 805 and the number of leaves was 743. But after tuning, tree size was 235 and the number of leaves was 118. Number of "correctly classified instances" also increased from 973 at 85.8782% to 1000 at 88.2613%.

## 4. Optimal Model

- a. Using all of the variables defined above; please define the best model accuracy you can achieve.
- → By setting the BinarySplit = False, Unpruned = False and the ConfidenceFactor = 0.15, I am getting the number of "Correctly Classified Instances" to be 994 at 87.73172%. The size of the tree has decreased to 72 and Number of Leaves has also decreased to 59.
- b. Provide screen shot for optimal model

```
Classifier output
 Number of Leaves
 Size of the tree :
                       72
 Time taken to build model: 0.01 seconds
 === Evaluation on test split ===
 Time taken to test model on test split: 0 seconds
 === Summary ===
                                                   87.7317 %
 Correctly Classified Instances
                                   994
 Incorrectly Classified Instances
                                    139
                                                     12.2683 %
                                      0.4952
 Kappa statistic
 Mean absolute error
                                      0.1684
 Root mean squared error
                                      0.3046
                                     66.0321 %
 Relative absolute error
 Root relative squared error
                                     81.9688 %
 Total Number of Instances
 === Detailed Accuracy By Class ===
                 TP Rate FP Rate Precision Recall F-Measure MCC
                                                                    ROC Area PRC Area Class
                 0.955 0.516 0.904 0.955 0.929 0.505 0.833 0.948
                                                                                       False
                 0.484
                        0.045
                                 0.677
                                           0.484
                                                   0.564
                                                             0.505
                                                                     0.833
                                                                              0.591
                                                                                       True
                                                   0.869
                0.877
                        0.439 0.867
                                          0.877
                                                                     0.833
 Weighted Avg.
                                                             0.505
                                                                              0.890
```