

Pritesh Kamlesh Oza

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CAREER OBJECTIVE :

Seeking an opportunity to pursue my career in a field where I can have the best application of my knowledge both in terms of planning and its effective and efficient execution in the given time frame. Keep learning and believing in myself.

WORK EXPERIENCE

Organization: Fruitbowl Digital Media (July 11, 2016 to September 12, 2017)

Designation: Account Manager

Responsibilities:

- Worked as the 'lead point of contact' for the clients.
- Built and maintained a trusted adviser relationship with key customer stakeholders and executive sponsors.
- Ensured the timely and successful delivery of solutions according to clients need and objectives.
- Communicate the progress of monthly/quarterly initiatives to internal and external stakeholders.
- Helped in idea generation & monthly activity planning for the clients.
- Forecast and track key account metrics (Plan of Action & Monthly Reporting).
- Developed new business with existing clients and identify areas of improvement to meet their business goals.
- Assisted with client requests or issue escalations in case of emergency or as needed.

Major Clients: Mumbai Metro, Sansui, Kelvinator, HDFC Red, IndoFarm Tractors & Jain Irrigation.

Organization: Let's make it (LMI) (Nov 2012 to Feb 2014)

Designation: Event Manager

Responsibilities: Planning & Organizing events, establishing Budgets, controlling suppliers & vendors communication

Organization: Blue Smoke Events (June 2014 to June 2016)

Designation: Event Manager

Responsibilities: Planning & Organizing events, establishing Budgets, controlling suppliers & vendors communication

SUMMER INTERNSHIP:

Organization: Jet Air Pvt. Ltd (March 2014 – May 2014)

Project Title: Offline Cargo Hub

Responsibilities: Worked with the core team in undertaking Market Research & setting hub for Offline Cargo for Jet Air and process of developing a Costing model.

ACADEMIC QUALIFICATION:

Examination	Board/university	Year of passing	Percentage obtained
MMS	Mumbai University	2015	70%
BMS	Mumbai University	2012	56%
HSC	Maharashtra Board	2008	62%
SSC	Maharashtra Board	2006	50%

ACADEMIC PROJECTS:

- Prepared a project on 'Market Survey for Industrial Paints & It's Potential with Special Context to India'
- Prepared a project on Union bank of India with the title 'CRM in Union Bank of India'

TECHNICAL PROFICIENCY:

MS office, Adobe Photoshop, Adobe Illustrator

STRENGTH:

- Team player with good leadership qualities.
- Motivated, hardworking and a quick learner.
- Adaptable.
- Interpersonal Skills.
- Communication Skills and Analytical Abilities.
- Keen observer.

PERSONAL PROFILE:

- Date of Birth - 2nd September, 1989
- Place of Birth - Mumbai, India
- Father's Name - Kamlesh B. Oza
- State of Domicile - Maharashtra, India
- Nationality - Indian
- Marital Status - Single