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Hiring Team
HubSpot

Dear Hiring Manager,

I am writing to express my interest in the **Financial Analyst Intern** position (Spring 2025, POS-25162) at HubSpot. As a **Master's student in Data Science at Stevens Institute of Technology**, with strong analytical and financial acumen, I am excited about the opportunity to contribute to HubSpot's Financial Planning and Analysis team. With my background in **data analysis, financial modeling**, and **machine learning**, I am confident in my ability to add value to the team and support your finance initiatives across Customer Success, Operations, and Marketing.

In my current program, I have taken advanced coursework in **Data Analysis, Optimization, and Applied Machine Learning**, which has equipped me with the technical expertise to perform in-depth financial analysis and develop predictive models. During my time as a **Senior Consultant at LTIMindtree**, I leveraged Python and statistical analysis to improve server responsiveness and implemented machine learning models for dynamic resource scaling. This experience honed my ability to use data-driven insights to solve complex business problems, a skill I am eager to apply to financial forecasting and headcount management at HubSpot.

Furthermore, I have developed strong skills in **financial analysis** through projects like **AI-Trader**, where I implemented the Piotroski strategy for real-time portfolio analysis, leveraging **Power BI** and financial models to provide insights on stock performance. This hands-on experience aligns well with the responsibilities of developing financial models and providing revenue and expense analysis at HubSpot.

I am particularly drawn to this opportunity because of HubSpot's commitment to data-driven decision-making and collaborative work culture. I am eager to bring my passion for financial analytics, proficiency in **Python, Excel, and statistical tools**, and ability to thrive in fast-paced environments to contribute meaningfully to your finance team's objectives.

Thank you for considering my application. I look forward to the opportunity to discuss how I can support HubSpot's Financial Planning and Analysis team.

Sincerely,
**Akshay Parate**
Master's in Data Science
Stevens Institute of Technology