



Symantec Company Overview

Symantec Is –

Symantec is a global leader in providing security, storage and systems management solutions to help consumers and organizations secure and manage their information and identities.

				 SYMANTEC IS PROTECTION.
			 SYMANTEC IS ONLINE STORAGE.	 SYMANTEC IS BACKUP.
		 SYMANTEC IS DATA LOSS PREVENTION.	 SYMANTEC IS RECOVERY.	 SYMANTEC IS VIRTUALIZATION.
	 SYMANTEC IS REAL-TIME.	 SYMANTEC IS COMPLIANCE.	 SYMANTEC IS DISCOVERY.	 SYMANTEC IS EMAIL ARCHIVING.
 SYMANTEC IS CONFIDENCE.	 SYMANTEC IS CENTRALIZED MANAGEMENT.	 SYMANTEC IS EMAIL SECURITY.	 SYMANTEC IS INFORMATION MANAGEMENT.	 SYMANTEC IS COMPREHENSIVE ENDPOINT PROTECTION.

Symantec At a Glance

Founded in 1982
IPO in 1989

Approximately 20,500 employees

Operations in 48 countries

#391 on the 2012 Fortune 500

100 percent of Fortune 500
companies are customers



\$6.7 billion revenue in FY 2012;
approximately 52% outside of the U.S.

More than 1500 global patents

Included on Fortune's Most
Admired Companies list

Invests 14% of
annual revenue in R&D*

* R&D investment is Non-GAAP

Global Intelligence Network

Identifies more threats + takes action faster + prevents impact



Worldwide Coverage

Global Scope and Scale

24x7 Event Logging

Rapid Detection

Threat Activity

- 240,000+ sensors
- 200+ countries

Malcode Intelligence

- 133M client, server, gateways
- Global coverage

Vulnerabilities

- 40,000+ vulnerabilities
- 14,000 vendors
- 105,000+ technologies

Spam/Phishing

- 5M decoy accounts
- 8B+ email messages/daily
- 1B+ web requests/daily

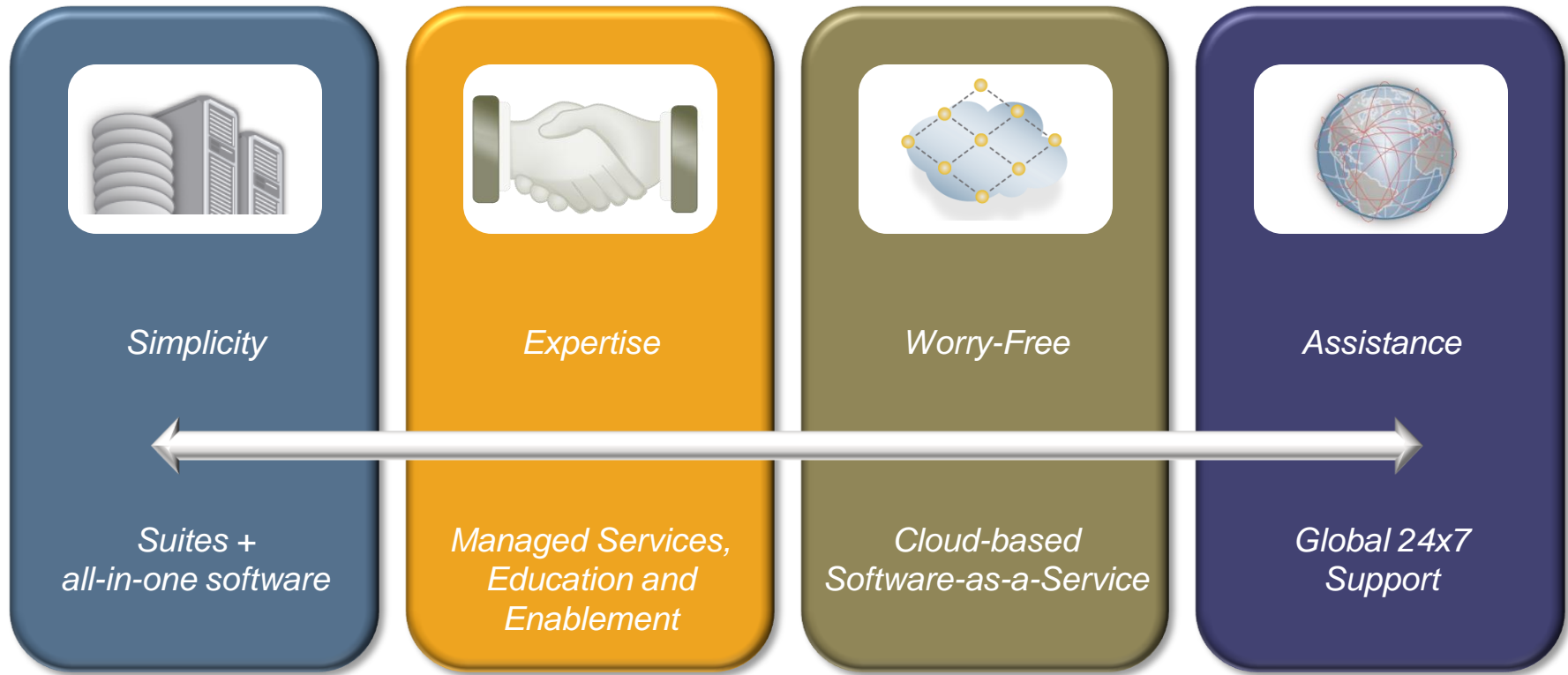
Preemptive Security Alerts

Information Protection

Threat Triggered Actions

Software and services delivery

Greater choice, flexibility and faster time-to-value



Continuously Investing in Innovation

Business-segment Innovations

Information-centric Security

Next Generation Data Protection

Integration across product lines

Consumer-segment Innovations

Faster & lighter security

Zero-day protection

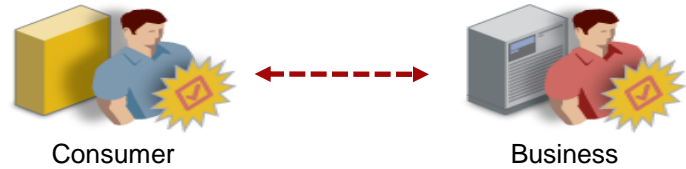
Online Software-as-a-Service

Research & Development Focused on Core Businesses

Cloud/SaaS Technology



Reputation-based Security



Industry Recognition



Storage and Availability Management Leadership

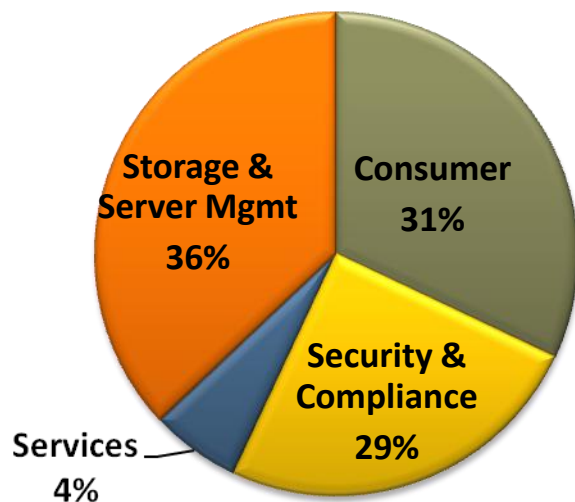
- **Email Archiving**
(#1 market position¹¹, Leader in Gartner Magic Quadrant¹²)
- **E-Discovery**
(#1 market position¹³, Leader in Gartner Magic Quadrant for E-Discovery Software¹⁴)
- **Core Storage Management Software**
(#1 market position¹¹)
- **Storage Resource Management**
(Leader in Gartner Magic Quadrant for SRM Software¹⁵)
- **File System Software**
(#1 market position¹⁶)
- **Backup and Recovery**
(#1 market position¹¹, Leader in Gartner Magic Quadrant for Backup and Recovery¹⁷)

Security Leadership

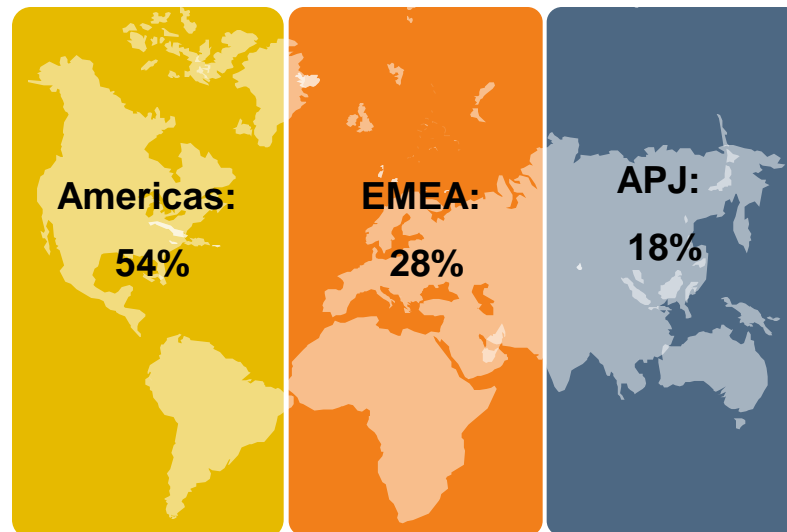
- **Consumer Endpoint Security**
(#1 market position¹)
- **Endpoint Security**
(#1 market position², Leader in Gartner Magic Quadrant³)
- **Messaging Security**
(#1 market position⁴, Leader in Gartner Magic Quadrant leader⁵)
- **Data Loss Prevention**
(#1 market position⁶, Leader in Gartner Magic Quadrant⁷)
- **Security Management**
(Leader in Gartner Magic Quadrant⁸)
- **SSL Certificates**
(#1 market position⁹)
- **Client Management Tools**
(Leader in Gartner Magic Quadrant¹⁰)

Financial Strength - FY12 Business Snapshot

Revenue Mix by Segment



Revenue Mix by Geography



Segment	Revenue \$ (in millions)	Operating Margin (GAAP) ¹
Storage & Server Management	\$2,410	41%
Consumer	\$2,104	48%
Security & Compliance	\$1,965	22%
Services	\$251	16%
FY12	\$6.7 billion	

¹ Segment operating margins exclude general and administrative expenses; amortization of acquired product rights, intangible assets, and other assets; goodwill impairment charges; charges such as stock-based compensation and restructuring; and certain indirect costs that are not charged to these operating segments.

Corporate Responsibility

Investing in the community, workplace and environment

- #85 on CR's 100 Best Corporate Citizens
- STEM Education, Online Safety, Diversity, Environment
- \$24.5 M philanthropy in FY12
- Over 18,000 hours volunteered



Symantec

Enabling confidence in a connected world



Confidence



Thank you!

THIS DOCUMENT IS PROVIDED FOR INFORMATIONAL PURPOSES ONLY AND IS NOT INTENDED AS ADVERTISING. ALL WARRANTIES RELATING TO THE INFORMATION IN THIS DOCUMENT, EITHER EXPRESS OR IMPLIED, ARE DISCLAIMED TO THE MAXIMUM EXTENT ALLOWED BY LAW. THE INFORMATION IN THIS DOCUMENT IS SUBJECT TO CHANGE WITHOUT NOTICE.

SYMANTEC PROPRIETARY/CONFIDENTIAL – INTERNAL USE ONLY
Copyright © 2010 Symantec Corporation. All rights reserved.