

# Bringing Efficiency and Data-driven Decisions to **Finance**

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## OUR SUCCESS

# About.

Accern is a data design startup which provides text analytics and predictive analytics software that makes companies much more efficient by automating a lot of manual and repetitive day-to-day tasks and assisting in quicker data-driven decisions. They also won Forbes 30 Under 30 2018 Enterprise category and was named the Top 10 AI Software by O'Reilly & Intel AI.

**Forbes**  
30 Under 30

**\$100B**

Asset Under Management  
Influenced by Accern  
Product Offerings.

**\$4M**

Investments Raised from  
Institutional Investors in 3  
Investment Rounds.

**25**

Full-time Employees at  
Accern with a Majority of  
Data Scientists.

**2014**

Accern was founded in 2014  
by Kumesh Aroomoogan and  
Anshul Vikram Pandey.

IBM

CREDIT SUISSE

CTC

Walmart

MOODY'S

NORGES BANK

KPMG

Cognizant

BNP PARIBAS

NBC UNIVERSAL

MACQUARIE

Interactive Brokers

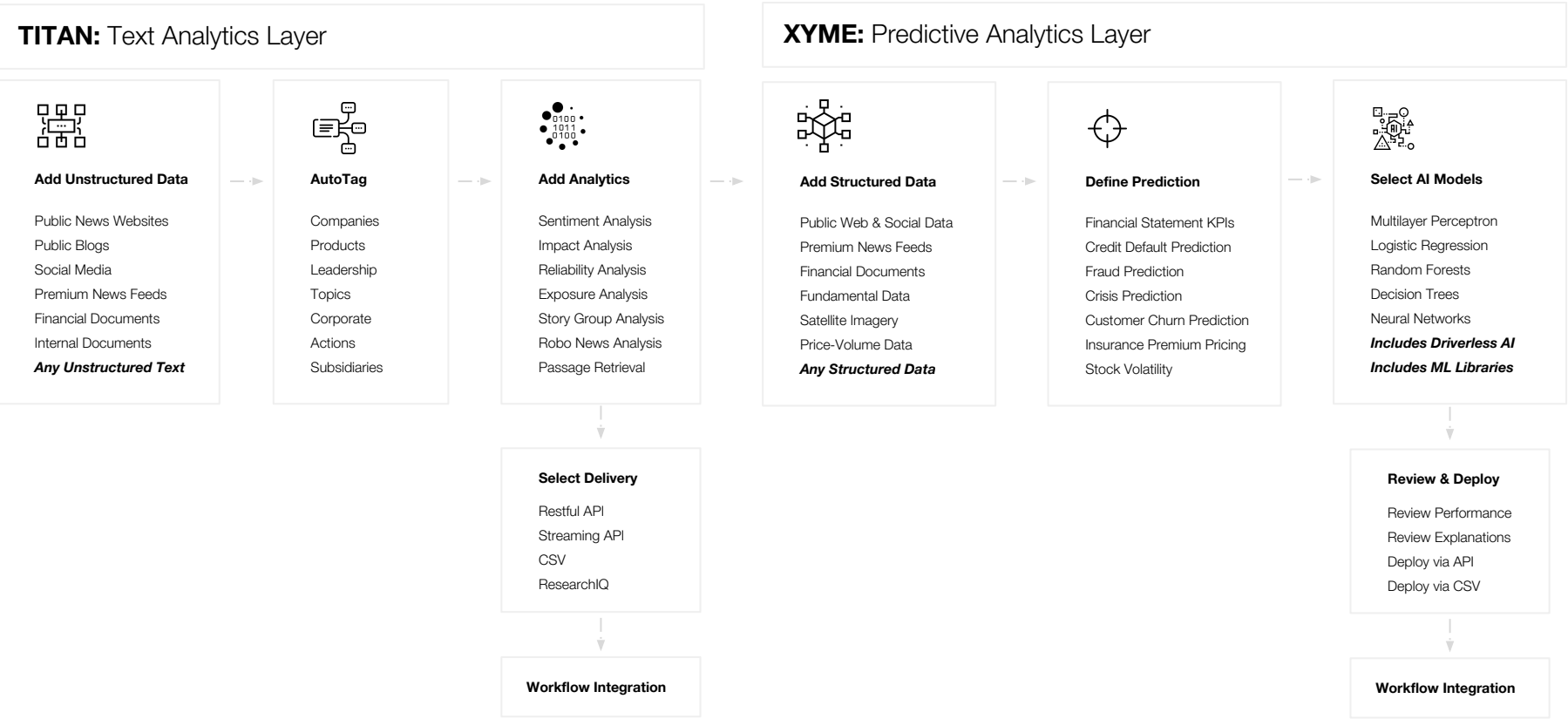
DOW JONES  
NEWSWIRES

Deutsche Bank

Capital One

TIGER  
Tiger Global Management, LLC

# Enterprise Software Suite.



# Live Demo.

# Build Quality Client Relationships.

1

## Smart Client Engagement

Follow up with clients intelligently by getting real-time notifications and meeting briefs right into your CRM (Salesforce) based on interpreting massive volume of news activities.

2

## Smart Prospecting

Find quality deals quicker by notifying you on special events related to a prospect right in your CRM based on interpreting massive volume of news and social activities.

3

## Smart Client Q&A

Centralize and add structure to all your research papers, documents, and news subscriptions into your chat bots where you can retrieve answers quickly when asked by clients.

News



### FORD DEBRIEF

salesforce

1. Ford Recalls Nearly 1 Million Vehicles Over...
2. Ford Recalls Over 953000 vehicles to replace...
3. Ford's Airbag Recall Gets Much, Much Worse
4. Ford Recalls 953k Vehicles for Defected Airbags
5. Ford Recall: Passenger airbags "exploding"

### FORD ALERT

salesforce

**FORD:** Ford Recalls Nearly 1 Million Vehicles...

### CHATBOT

salesforce

**Me:** Why was the reason for the Ford Recall?

**Chatbot:** Ford cars had defected airbags.

# Increase Research Efficiency.

1

## Smart Search

Centralize all your research papers, documents, and news subscriptions into your CMS and power it with natural language search, allowing for quick retrieval of any information.

2

## Smart Reports

Get up to speed quickly on a topic, sector, or company by reading short summaries compiled from massive amount of news, documents, reports, etc. using our text analytics layer.

3

## Smart Due Diligence

Centralize all your due-diligence materials and research into your CMS and power it with natural language search, allowing for quick retrieval of information.

Negative articles on Ford's recall in the last week from very reputable sources.

1. Ford Recalls Nearly 1 Million Vehicles Over...
2. Ford Recalls Over 953000 vehicles to replace...
3. Ford's Airbag Recall Gets Much, Much Worse
4. Ford Recalls 953k Vehicles for Defected Airbags
5. Ford Recall: Passenger airbags "exploding"

SUMMARIZE



### SUMMARY QUERY

*Negative articles on Ford's recall in the last week from very reputable sources.*

### Summary

Ford has announced plans to recall 953,000 vehicles worldwide—including 782,000 in the United States—amid fears that the passenger air bag inflator could explode and injure riders. (1)  
The company says it wants to replace the model's passenger-side air bag inflators because they are "exploding." (5)  
At least 23 people have been killed worldwide and hundreds injured by the inflators. (3)

# Financial Analysis Automation.

1

## Auto-Populate Models

Auto-populate and keep your excel models updated with key values from in-flows of financial documents and key risks from disclosure notes within the statements.

2

## Smart Transcripts & 10Ks

Quickly analyze transcripts for key topics, phrases, and differences compared to previous historical transcripts and sector wide transcripts.

3

## Smart Valuation Models

Generate accurate and updated valuations continuously on your companies by incorporating all the necessary historical and real-time datasets into our predictive modeling layer.

Tesla, Inc. FORM 10-K



### KEY RISKS EXTRACTED

Foreign Currency Risk  
Interest Rate Risk  
Credit Risk  
Supply Risk  
Regulatory Risks

### KPIs EXTRACTED

Total Assets - 22,664,076  
Total Liabilities - 16,750,167  
Total Shareholders' Equity - 4,752,911  
Total Liabilities and Equity - 22,664,076



# Data-Driven Decisions.

1

## Smart Investment Insights

Spot investment opportunities for your clients by visualizing market activities from news and social data right into your business intelligence dashboard (Tableau) and running regression analysis.

2

## Smart Portfolio Optimization

Generate a smart portfolio that rebalances to mitigate market risks by using our predictive modeling layer that continuously analyzes fundamental data, market data, and alternative data.

3

## Smart KPI Forecast

Generate accurate KPI forecast (revenues, user growth, etc.) for your companies by incorporating fundamental data and alternative data using our predictive modeling layer.



# Thank you.

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