

VICKY KUMAR SINGH

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ABOUT ME & MY OBJECTIVE

A professional with 2 years of hands-on experience as an ASM and currently working as a Retail planner for 1 year with a very reputed Retail chain **V-MART**. With the use of my bordered knowledge of Planning & Store Operations. I want myself to associate with such an organization where I can use my skills and experience for the mutual growth of the organization as well as of myself.

Educational Background

- **MBA**, From L.N Mishra Institute of Economic Development & Social Change Patna.
- **GRADUTION**, From Jai Prakash University.
- **INTERMEDIATE**, K.B Sahay, Patna.
- **MATRICULATION**, From JMV Residential School, Patna.

WORK EXPERIENCE

V-MART (RETAIL PLANNING) (05 JAN 2022 TILL DATE)

Roles:

- My work role is Forecasting the business demand & analyses the stock requirement & fulfillment Store needs, and drive the sale performance on daily basis.
- Store wise Sale & Stock Planning.
- Improving Cover Days.
- Target stock to be match at weekly level.
- Liquidation of old Season stock.
- Stock availability as per trend & Drive business through product strategy.
- Increased freshness at store level.
- Assortment creation for specific festival.
- Closure of all Requirement shared by store.
- Weekly monitoring of Requirement portal.
- Drive monthly feedback of store.
- Driven slow moving article.

V-MART (ASSISTANT STORE MANAGER) (12 APRIL 2021 to 04 Jan 2023)

Roles:

- Team Management
- Supervision every aspect of day to day Retail Operation.
- Floor Management.
- SOP follow up & Team Management.
- Sales and Target Achievement.
- Cash Management.
- Stock Management. (Inward & Outward)
- Identify the fast Moving and Slow-moving article at store
- Shrinkage Control.
- Attrition Control.
- Store Operation Management.
- Customer Handling.
- Ensuring Health Store Ops dashboard.
- Training of Store Team as per requirement.
- Effective BTL Marketing activities.

PROJECT & EXPERIENCES

- **V-MART Retails** (Management Trainee) 5th Oct to 20th Nov 2020
- **BANK OF BARODA** (Credit Sales Representative) 4th Aug to 3rd Oct 2020
- **SHINE PROJECT** (Building customer Relation) 21st May to 21st June 2020
- **AMUL Marketing & Promotional Activity** 1th November to 30 Nov 2019

SKILLS

- Good Communication Skills
- Good Team Handling
- Excellent Excel Knowledge (Oracle, Data Visualizations, Tableau)
- Presentation Skills
- Analytical Skills
- Problem Solving
- Manpower Management
- Data Analysis & Data Management

Declaration

I hereby declare that all the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correction of above-mentioned particulars.

Vicky Kumar Singh