

INNOMATRICS TECHNOLOGIES

NAME

CALENDER
MONTH

DEPT

E. ID

MON

TUES

WEDNES

THURS

FRI

SAT

SUN

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MON	TUES	WEDNES	THURS	FRI	SAT	SUN

MON	TUES	WEDNES	THURS	FRI	SAT	SUN

Projects Completed

Projects Pending

Comments/Notes

INNOMATRICS TECHNOLOGIES

CALENDER MONTH

NAME

DEPARTMENT

E. ID

CRM Projects
Signed up

OFF-Line Projects
Signed up

Referrals/Old Customer
Projects Signed up

ProjectinPipeline

NO OF NEW
CUSTOMERS MET

NO OF PROFORMA
INVOICES RAISED

NO OF ADVANCE
RECEIPTS COUNT

TOTAL NO OF
QUOTATIONS SENT

OLDPROFORMA
RE-SUBMITTED

PF TO INVOICE
CONVERSION

MON

MEETINGS

NEW CUST

OLD CUST

QUOTES SENT

SALES

REVENUE GEN

☐ Y ☐ N

TUES

MEETINGS

NEW CUST

OLD CUST

QUOTES SENT

SALES

REVENUE GEN

☐ Y ☐ N

WEDNES

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