## Item 8. Financial Statements and Supplementary Data.

## **Consolidated Balance Sheets**

(in millions of dollars, except share data)

December 31,	2017	2016		
ssets				
Cash and cash equivalents	\$ 8,447	\$	4,239	
Receivables (less allowances of \$30 in 2017 and \$42 in 2016)	3,738		3,499	
Inventories:				
Leaf tobacco	2,606		2,498	
Other raw materials	1,563		1,569	
Finished product	4,637		4,950	
	8,806		9,017	
Other current assets	603		853	
Total current assets	21,594		17,608	
Property, plant and equipment, at cost:				
Land and land improvements	639		590	
Buildings and building equipment	3,989		3,474	
Machinery and equipment	8,976		7,366	
Construction in progress	962		930	
	14,566		12,360	
Less: accumulated depreciation	7,295		6,296	
	7,271		6,064	
Goodwill (Note 3)	7,666		7,324	
Other intangible assets, net (Note 3)	2,432		2,470	
Investments in unconsolidated subsidiaries (Note 4)	1,074		1,011	
Deferred income taxes	1,007		859	
Other assets	 1,924		1,515	
Total Assets	\$ 42,968	\$	36,851	

## Consolidated Statements of Earnings (in millions of dollars, except per share data)

for the years ended December 31,	2017		2016		2015	
Net revenues	\$	78,098	\$	74,953	\$	73,908
Cost of sales		10,432		9,391		9,365
Excise taxes on products		49,350		48,268		47,114
Gross profit		18,316		17,294		17,429
Marketing, administration and research costs		6,725		6,405		6,656
Asset impairment and exit costs		_		_		68
Amortization of intangibles		88		74		82
Operating income	'	11,503		10,815		10,623
Interest expense, net (Note 14)		914		891		1,008
Earnings before income taxes	'	10,589		9,924		9,615
Provision for income taxes (Note 11)		4,307		2,768		2,688
Equity (income)/loss in unconsolidated subsidiaries, net		(59)		(94)		(105)
Net earnings		6,341		7,250		7,032
Net earnings attributable to noncontrolling interests		306		283		159
Net earnings attributable to PMI	\$	6,035	\$	6,967	\$	6,873
Per share data (Note 10):						
Basic earnings per share	\$	3.88	\$	4.48	\$	4.42
Diluted earnings per share	\$	3.88	\$	4.48	\$	4.42

## **Consolidated Statements of Cash Flows**

(in millions of dollars)

for the years ended December 31,	2017		2016		2015	
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES						
Net earnings	\$	6,341	\$	7,250	\$	7,032
Adjustments to reconcile net earnings to operating cash flows:						
Depreciation and amortization		875		743		754
Deferred income tax (benefit) provision		(501)		182		(18)
Asset impairment and exit costs, net of cash paid		(10)		(31)		(164)
Cash effects of changes in:						
Receivables, net		(92)		(1,009)		647
Inventories		730		(695)		(841)
Accounts payable		425		373		310
Accrued liabilities and other current assets		(554)		1,477		(8)
Income taxes		1,370		(209)		(42)
Pension plan contributions		(66)		(191)		(154)
Other		394		187		349
Net cash provided by operating activities		8,912		8,077		7,865
CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES						
Capital expenditures		(1,548)		(1,172)		(960)
Investments in unconsolidated subsidiaries		(111)		(41)		(55)
Net investment hedges		(1,527)		295		239
Other		172		(50)		68
Net cash used in investing activities		(3,014)		(968)		(708)