

# Ashish Tomer

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Quantitative Analyst

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Detail-oriented professional with excellent analytical and quantitative ability strengthened through courses in mathematics, engineering, and finance. Strong programming skills to compliment a design-oriented curriculum. Highly motivated and team oriented with demonstrated leadership and problem-solving experience. Passionate individual with excellent interpersonal and communication skills and a Bachelor's degree in Aerospace Engineering from IIT Kanpur. Looking for Full-time Position in Quantitative Analysis, Predictive Modelling, Statistical Analysis or related field.

## SKILLS

<b>Tools and Languages</b>	Python, C/C++, R, Matlab, SQL
<b>Quantitative Research</b>	Mathematical optimization, Mathematical Modeling, R, MySQL
<b>Soft Skills</b>	Creative Problem Solving, Time Management, Organizational Skills

## EXPERIENCE

### Associate - Axtia India Pvt. Ltd.

Apr 2020 — Present

#### Data Warehouse Architecting: Team Lead

- Designed and developed dynamic architecture of a Data Warehouse (DWH) for storage and daily processing of ~50 GB of sales and CRM data from 12+ client workstreams in Azure Synapse Analytics for a leading US Pharmaceutical client.
- Crafted and migrated Field Reporting Solution for ~500 Sales Representatives from AWS Cloud Services + MicroStrategy to a smooth-scalable-optimized system on Microsoft Cloud Services, saving client costs by 10%.

#### Data Quality Management (DQM)

- Designed and developed an end-to-end automated solution using a metadata-driven approach for running DQ checks on data from 5+ sources, and reporting the anomalies to data vendors, helping client reduce DQ issue resolution time by 75%.

#### Noteworthy Assignments

- Designed an Analytical Data Mart and developed an automated process using Python & VBA to generate **Executive Summary**.
- Helped client in informed decision making to combat global pandemic challenges via **COVID-19 Impact Analysis**.
- Oversaw stakeholder management, led onshore & offshore teams to launch multiple drugs in specialty and oncology space, analyzed its outreach, and created pre-sales promotion resulting in client saving \$400K yearly in incentives to field reps.
- Authored quality content to train 100+ associates in crucial branches of pharma business space.
- Led team of 5 junior software engineers undertaking the development for 3 bespoke client projects.

### Analyst - Axtia India Pvt. Ltd.

Jul 2019 — Mar 2020

- Worked in analytics domain for a leading US Pharmaceutical client, evaluating the impact of a product launch on foregoing sales.
- Performed Seasonal ARIMA **Time Series Analysis** on Oncology drug sales data to forecast benchmark numbers for next 6 months.
- Developed a Scrapy based web scraping tool. NLP model built on top identified suspicious HCPs from cleansed data.
- Managed table compression and optimized ETL Workflows, thereby reducing processing time from 12 hours to 3 hours.
- Reduced billing by over 20% in AWS overall cloud consumption costs by analyzing and optimizing channels.
- Awarded **Best Trainee** for showcasing excellent technical skills & business understanding.

### Tutor - SPSTI

May 2018 — Jul 2018

- Led a 6-member team promoting Science & Mathematics, mentored 1000+ students of Classes IX-XII from government schools.
- Regularly interacted with local educational and administrative authorities for smooth functioning of the camp.

### Teaching Assistant - IIT Kanpur

Jul 2017 — Apr 2018

- Worked in team to tutor ~450 students from different disciplines in the concepts of Engineering Drawing (TA101A).

## EDUCATION

### Bachelor of Technology in Aerospace Engineering, IIT Kanpur

Jun 2019

#### Certifications

Scientific Computing & Python, WorldQuant University	Sep 2021
Applied Data Science with Python, University of Michigan	May 2020
Deep Learning Specialization, DeepLearning.AI	May 2020
Big Data Specialization, UC San Diego	Apr 2020

#### Noteworthy Coursework

- Trading Algorithms:** Studied Piotroski F-Score, Post-Earnings Announcement Drift, Sloan's Accrual strategy, Betting against Beta, Mohanram G-Score, Jegadeesh & Titman's momentum trading strategies and perceived economic intuition behind them.
- Portfolio Construction & Analysis:** Modelled & backtested Markowitz efficient frontier and CPPI risk insurance strategy on historical data, studied multi-Factor model & Black-Litterman model and identified shortcomings of Cap-Weighted Equity Indices