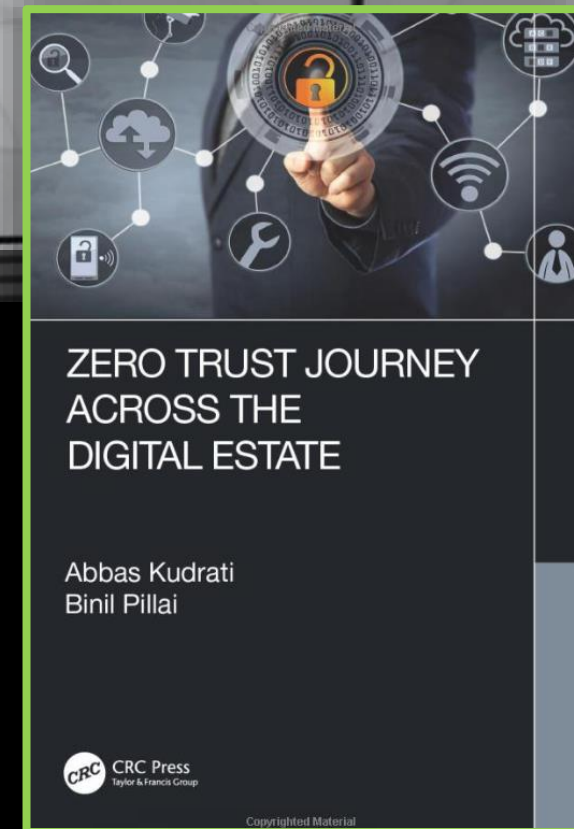


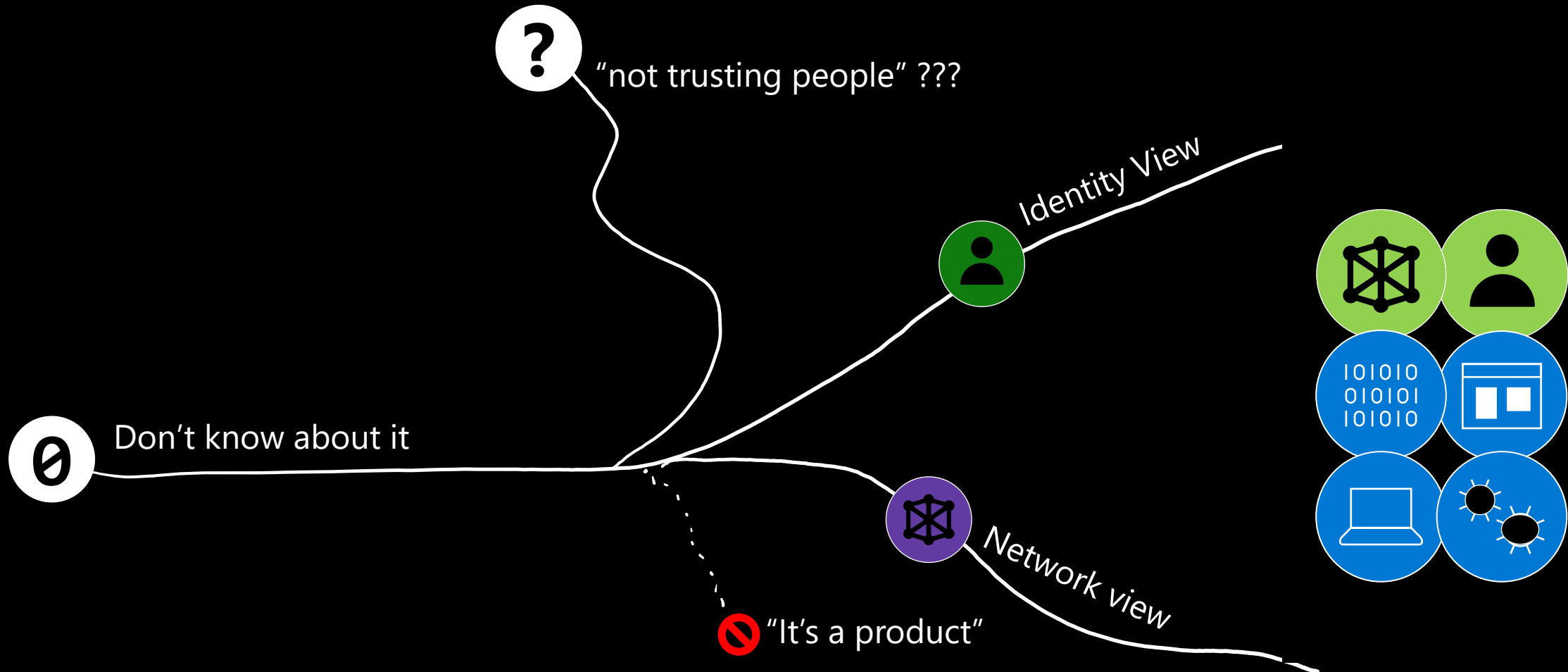
A Pragmatic Approach to Zero Trust Implementation

Abbas Kudrati

Microsoft's APAC Chief Cybersecurity Advisor
Author – Zero Trust Journey Across the Digital Estate



Zero Trust Perspective



Zero Trust is Misnamed

In order to get things accomplished, **trust must ultimately be extended.....**

..... and **continuously assessed** for acceptable levels of risk/trust.... and our security infrastructure should adapt accordingly.

Zero Trust is being abused as a marketing term

There are things you can absolutely do to move towards Zero Trust.

Zero trust is a **cybersecurity paradigm** focused on resource protection and the premise that trust is never granted implicitly but must be continually evaluated.

Why Zero Trust is important

“We have used ownership and control of physical assets and location as an implicit **proxy** for **trust**”

This is a flawed security paradigm.....

.....Existing security patterns leave too much implicit trust.

Zero Trust Perspective

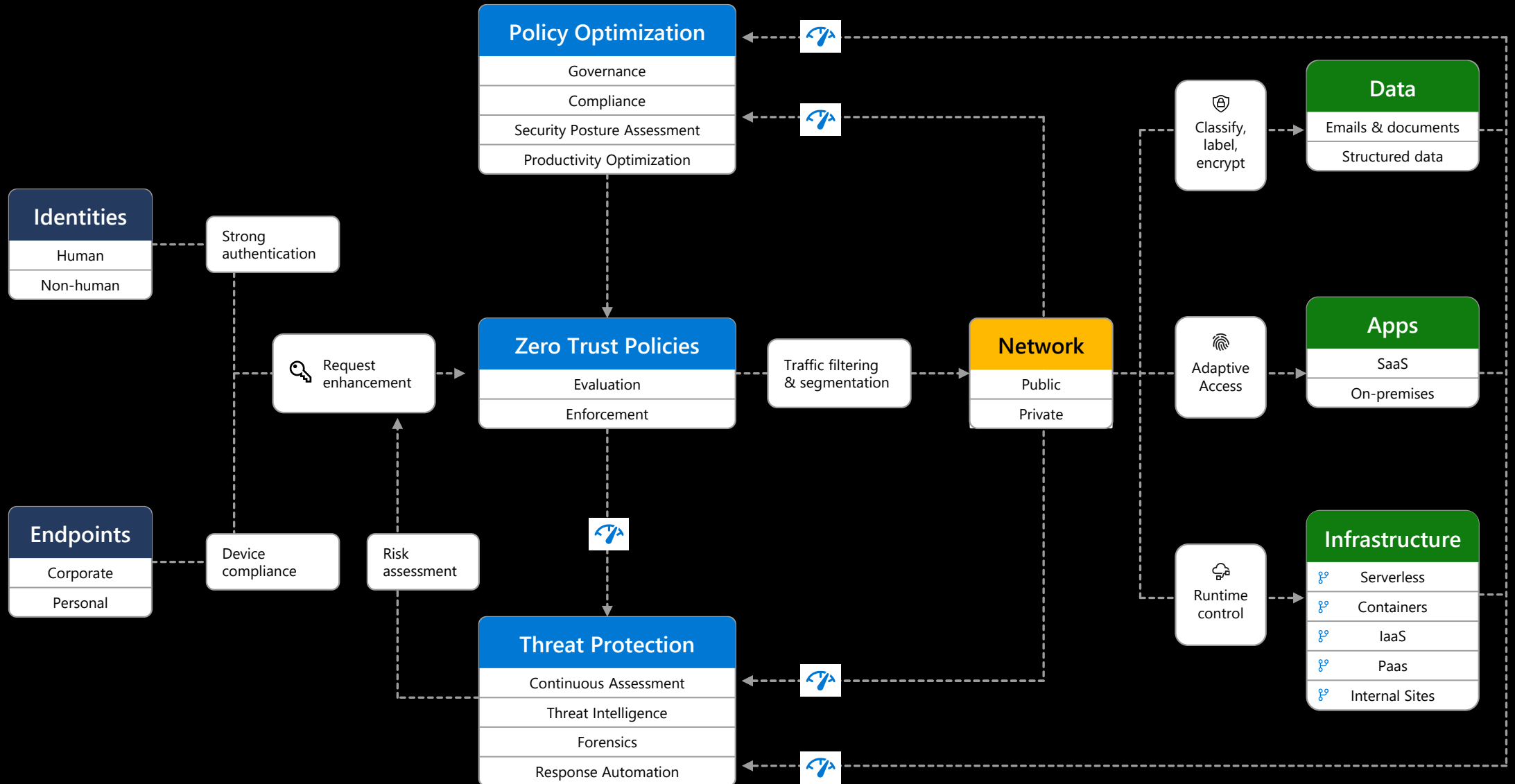
Zero Trust is a **security paradigm** that **replaces implicit trust with continuously assessed explicit risk/trust levels** based on context – most notably Identity – that adapt to risk-optimize the organisation's security posture.

Zero Trust Principles

Instead of assuming everything behind the corporate firewall is safe, Zero Trust assumes **an open environment** where trust must be validated.

- **Assume breach** – Assume that attackers will succeed (partially or fully) and design accordingly
- **Verify explicitly** – Validate trust of users, devices, applications, and more using data/telemetry
- **Use least privileged access** – to limit the impact of any given compromise

Zero Trust Architecture



Telemetry/analytics/assessment



JIT & Version Control

Ten Zero Trust initiatives you can start now

1. Conduct the maturity assessment center network.
2. Implement conditional access for all (MFA, Passwordless)
3. Implement PAM (or minimum MFA) for all admins.
4. Encrypt all data at rest in public clouds with customer-controlled keys.
5. Remove admin rights from most Windows Users.
6. Segment end-users off the data
7. Segment (ringfence) critical applications.
8. Implement lockdown/allow-listing on critical servers.
9. Engage with dev to scan containers for new apps
10. For Kubernetes, link dev scanning to admission control.
11. **Make Zero Trust as an ongoing project / journey.**

Case Study: Microsoft

Major phases of Zero Trust Networking

Pre-Zero Trust

- ✓ Device management not required
- ✓ Single factor authentication to resources
- ✓ Capability to enforce strong identity exists

Verify Identity



- ✓ All user accounts set up for strong identity enforcement
- ✓ Strong identity enforced for O365
- ✓ Least privilege user rights
- ✓ Eliminate passwords – biometric based model

Verify Device



- ✓ Device health required for SharePoint, Exchange, Teams on iOS, Android, Mac, and Windows
- ✓ Usage data for Application & Services
- ✓ Device Management required to tiered network access

Verify Access



- ✓ Internet Only for users
- ✓ Establish solutions for unmanaged devices
- ✓ Least privilege access model
- ✓ Device health required for wired/wireless corporate network

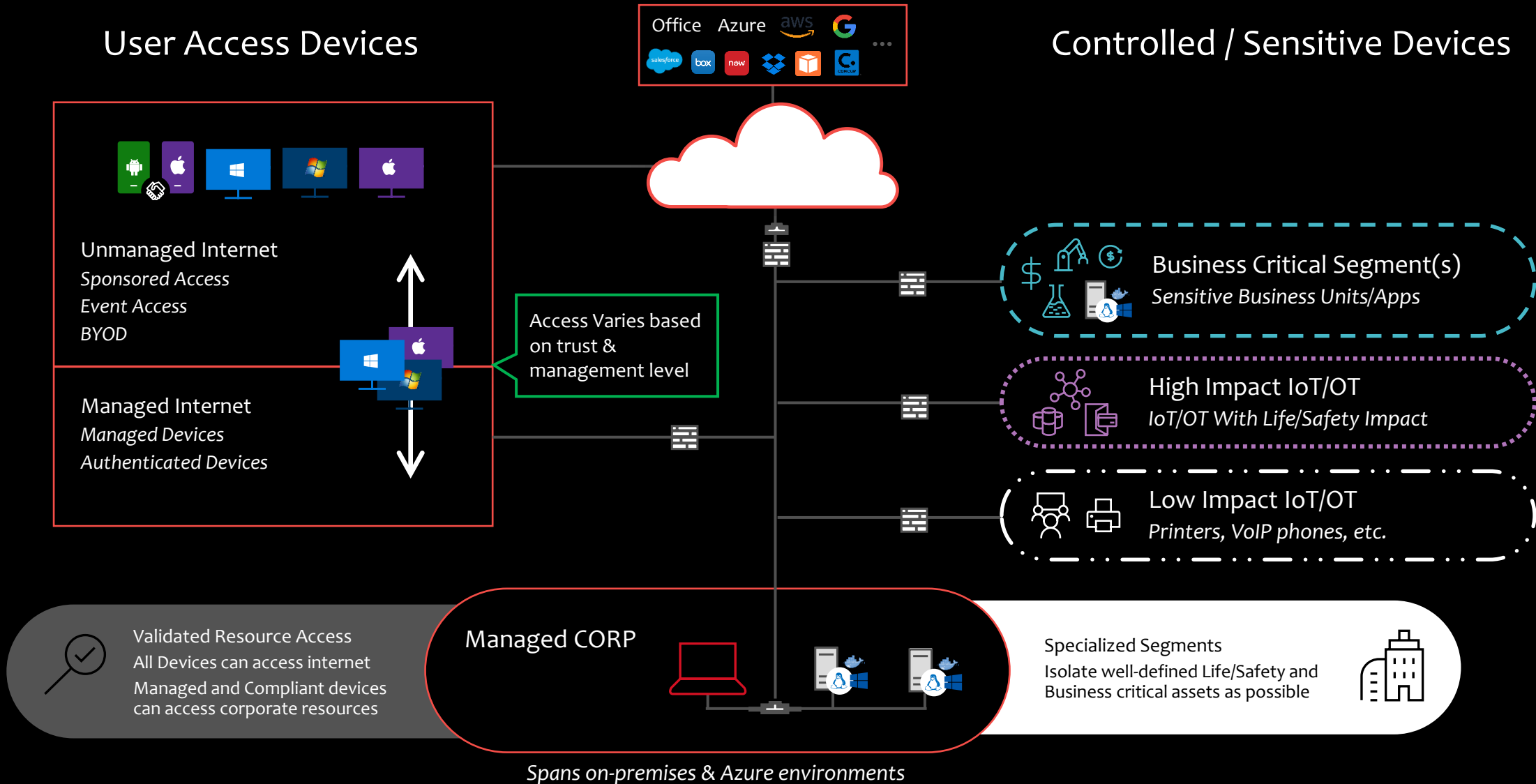
Verify Services



- ✓ Grow coverage in Device health requirement
- ✓ Service health concept and POC (Future)

User and Access Telemetry

Zero Trust – Network Segment Transformation



Zero Trust Benefits

for both security and productivity



Increases security

1. Reduce risk of compromised users & endpoints
 - Remove user endpoints from enterprise network
 - Reduce VPN usage / attack surface
2. Improves security visibility
 - No blind spots for remote devices
 - Centralized view of risk, policy exceptions, and access requests
 - Deep insight into device risk and user session activity

Increases productivity

1. Can work anywhere you want
 - Apps & Data available anywhere
 - Empowers everyone including security
2. Can choose your own device
3. Single Sign On (SSO) across enterprise apps and services
4. Improved “Access Denied” experience:
 - Prompt to increase trust (e.g. MFA)
 - Limited access to apps/data

Better security *and* user experience from “Password-Less” authentication

Summary

- An organization must integrate ZT across the digital estate to gain the Zero Trust security model to gain the maximum advantage Zero Trust security model. You will be required to adopt a phased approach that targets a specific tenant of Zero Trust, available resources and priorities.
- It will be essential to consider each investment carefully and align them with current business needs.
- The first step of your journey does not have to be a significant lift and shift to cloud-based security tools.
- Many organizations will benefit significantly from utilizing the hybrid infrastructure that helps you use your existing investments and begin to realize the value of Zero Trust initiatives more quickly.
- Fortunately, each step forward will make a difference in reducing risk and returning trust in the entirety of your digital estate.

Reference

- Zero Trust page: <https://aka.ms/zerotrust>
- Zero Trust maturity model: <https://aka.ms/ztmodel>
- Zero Trust assessment: <https://aka.ms/zttool>
- Zero Trust deployment guidance: <https://aka.ms/ztblogs>
- Implementing a Zero Trust security model at Microsoft [LINK](#)
- Microsoft's approach to Zero Trust Networking and supporting Azure technologies [LINK](#)
- Microsoft helps employees work securely from home using a Zero Trust strategy [LINK](#)

Thank You !



Scan this QR Code to
connect with me on
LinkedIn

Slides copy on

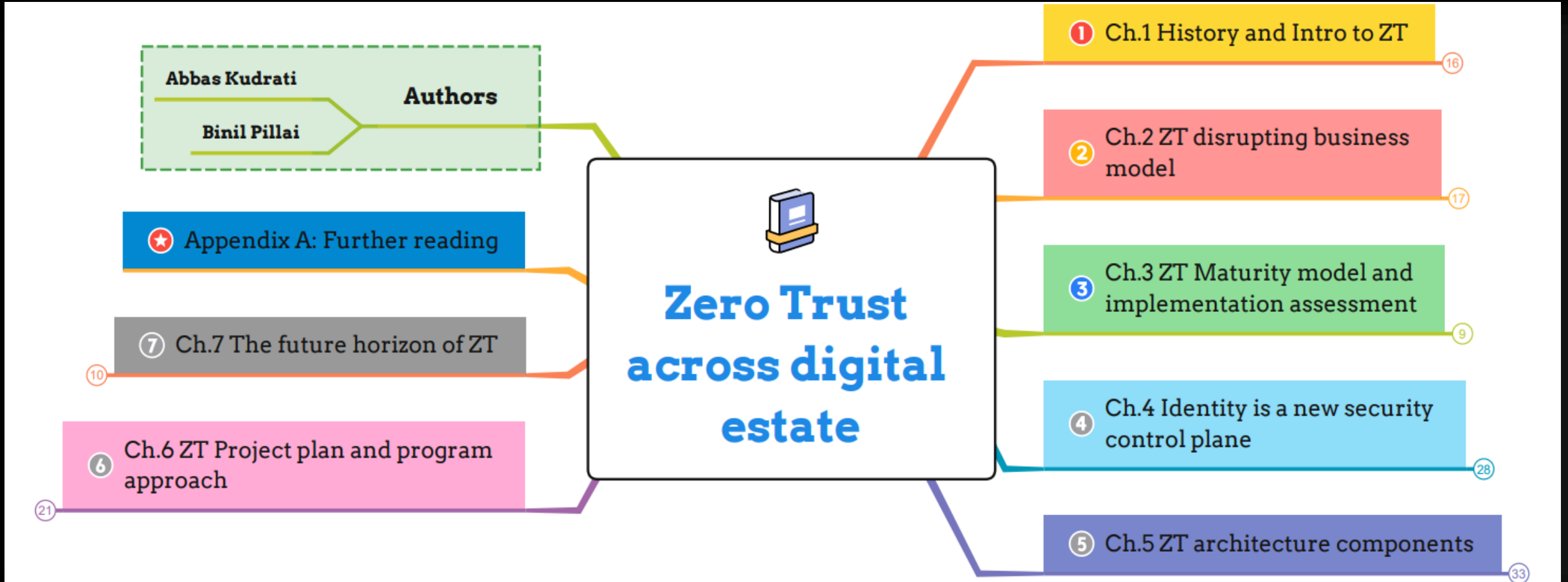
<https://aka.ms/abbas>

“Conference” folder

Appendix

About the book

Book Chapters Mind Map



Authors:
Abbas Kudrati_(right)
Binil Pillai_(left)



Backward by:
Dr. Chase Cunningham (Dr.
Zero Trust)

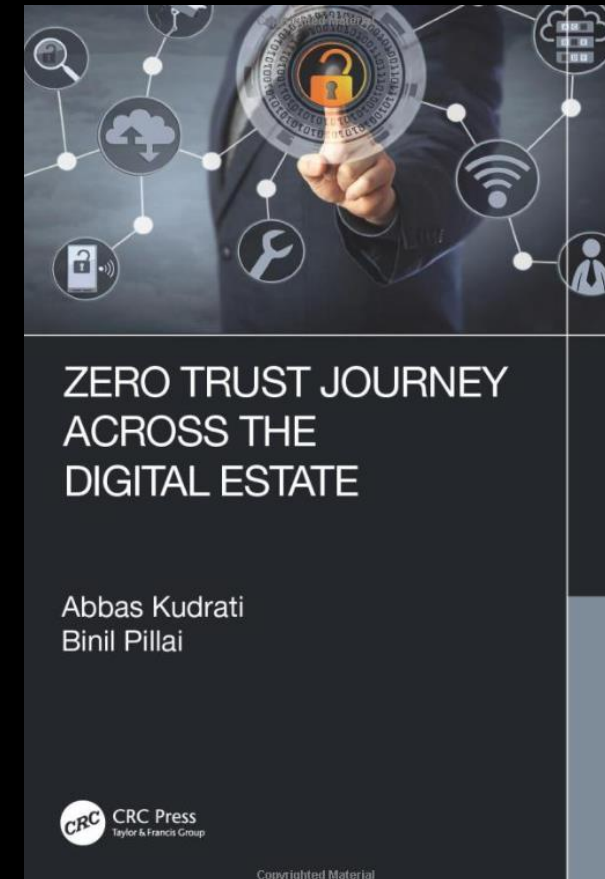


Book Description

- "Zero Trust is the strategy that organizations need to implement to stay ahead of cyber threats, period. The industry has 30 plus years of categorical failure that shows us that our past approaches, while earnest in their efforts, have not stopped attackers.
- Zero Trust strategically focuses on and systematically removes the power and initiatives hackers and adversaries need to win as they circumvent security controls.
- This book will help you and your organization have a better understanding of what Zero Trust really is, recognize its history, and gain prescriptive knowledge that will help you and your enterprise finally begin beating the adversaries in the chess match that is cyber security strategy."

What's unique about this book ?

- Authored by Thought leaders and Practitioners
- Written in simple and easy to understand language
- You will learn the history of Zero Trust concept and definition of this concepts from Forrester, Microsoft, Netflix, Google, NIST, Open Group and many more
- Target audience across all levels including nontechnical executives to technical architects
- Real life case studies on Zero Trust implementation by real customers across the world
- Vendor natural Zero Trust Assessment Toolkit created with the partnership with Deakin University, Australia, toolkit can be downloaded from the link provided in the book's Chapter 3
- Technical examples contributed by SMEs from Microsoft, Netskope, Silverfort and Zscaler
- Dedicated chapters on Identity security and Zero Trust project plan
- **Get your copy from Amazon or Routledge (CRC Press)**



From Australia



Vivek

★★★★★ **Comprehensive guide for Zero Trust journey**

Reviewed in Australia on 15 December 2022

I was looking for a book which goes beyond the concepts of Zero Trust Architecture and actual guidelines on implementation. I'm happy to say that this book has delivered on what I was expecting. There are several examples of real companies who have implemented ZTA. I liked that the book covered all aspects of ZTA implementation such as strategy, business alignment, culture etc., and not just technical components. I highly recommend this book for anyone who wants to understand ZTA and needs practical guidance on implementation.

One person found this helpful



Srisatya

★★★★★ **Great book for Data Security professionals**

Reviewed in Germany DE on December 20, 2022

Verified Purchase

Great book for Data Security professionals

[Report abuse](#)

From the United States



PurpleDuck

★★★★★ **Great Book !**

Reviewed in the United States us on November 10, 2022

Verified Purchase

Ok, I teach Zero Trust and am the head of security for the company I work for. I am always looking for a good Zero Trust book since Zero Trust is still evolving. I have read so many books and white papers (Jericho, BeyondCorp, etc.). And I teach a 3-day boot camp on Zero Trust. Since Zero Trust is still evolving, I love to read new takes or angles on Zero Trust and Zero Trust Architecture. So after reading and learning so much, it is rare to find a book that excites me. This is one of those books not only does it offer some new insight (thank you), and also offers some tools to utilize and some great ideas. This bok is worth every penny, and I plan to incorporate some of the ideas in the 3-Day book camp. A very good read, even if you know ZT and ZTA.

Thus I would highly recommend this book.



jonathan hering

★★★★★ **The Most comprehensive and in depth Content on Zero Trust**

Reviewed in the United States us on March 20, 2023

The reason I love reading this book is that I am not a Security Expert Abbas Kudarti makes it accessible for people that would like to study Zero Trust Paradigm from scratch the book gave me a wide perspective on Information security alongside practical tools on how to Implement Zero Trust Architecture for every modern enterprises across industries



[Thank you for your feedback.](#)

[Report abuse](#)

Zero Trust across digital estate

★ Appendix A: Further reading

7 Ch.7 The future horizon of ZT

- Enabling ZT with AI
- Blockchain Technology as ZT enabler
- Embracing ZT for IoT and OT
- ZT in Governance, Risk and Compliance
- Chapter Summary

6 Ch.6 ZT Project plan and program approach

- The brave new world
- Working together as The One Team
- Journey to Zero Trust
- Phase 1: Project Planning and Strategy Consideration
- Phase 2: ZT Maturity Level and project roadmap
- Phase 3: ZT Components implementation roadmap
- Phase 4: Continuous evaluation and project monitoring
- Good, Bad and Ugly - Learning from early adaption of ZT
- Chapter Summary

5 Ch.5 ZT architecture components

- ZT components overview
- Implementation approach and objective
- ZT in multi-cloud and hybrid environment
- Secure Access Service Edge(SASE) and ZT
- Identity Component
- Endpoint / Device Component
- Data Component
- Infrastructure Component
- Network Component
- ZT and IoT / OT Component
- ZT and Security Operation Center
- Defining DevOps in a ZT world
- Chapter Summary

1 Ch.1 History and Intro to ZT

- Driving Forces
- The inception of ZT concept
- Why ZT is important
- Benefits of ZT
- ZT for everyone
- Chapter Summary

2 Ch.2 ZT disrupting business model

- Why Business leaders care about ZT
- ZT starts with a culture
- Paradigm Shift in the business model
- ZT security is a vital for hybrid work
- Human elements of ZT
- Chapter Summary

3 Ch.3 ZT Maturity model and implementation assessment

- Need of a ZT maturity model
- Our unique approach for ZT maturity model
- Microsoft Three Stage Maturity Model
- Forrester ZTX Security Maturity Model
- Paloalto ZT Maturity Assessment Model
- Chapter Summary

4 Ch.4 Identity is a new security control plane

- Why Identities and why now ?
- Identity - building trust in the digital world
- Implementation Pillars
- Priorities for modernizing Identity
- Chapter Summary

Authors

Abbas Kudrati

Binil Pillai

Technical Reviewer : David Fairmen

Forward by :
Rob Leffert and Dr Chase (Dr. Zero Trust)

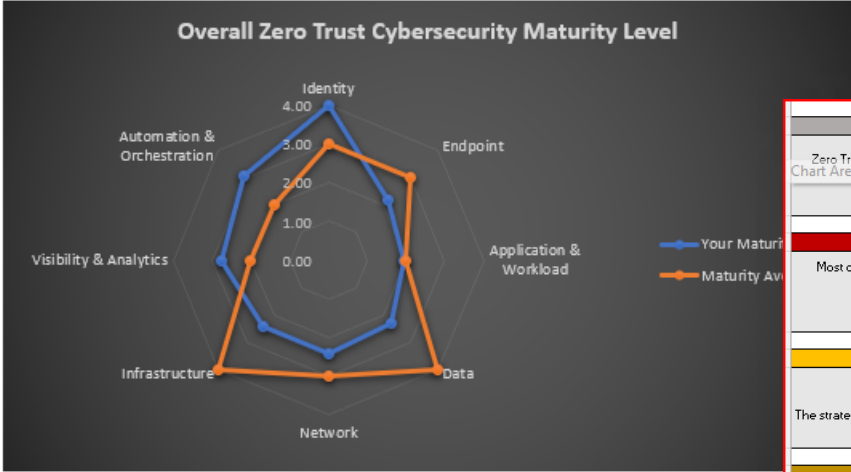
Publisher : CRC Press

[illegible]

Zero Trust Cybersecurity Maturity Level Report

We define six levels of Zero Trust cybersecurity maturity: non-existent, initial, informal, defined, managed and measurable and optimised. Based on your responses, your organisation is at the Level 2.

Dimension	Score	Maturity Level	Maturity Average	Maturity Gap
Identity	4.00	4	3	1
Endpoint	2.18	2	3	-1
Application & Workload	1.95	1	2	-1
Data	2.29	2	4	-2
Network	2.43	2	3	-1
Infrastructure	2.40	2	4	-2
Visibility & Analytics	2.75	2	2	0
Automation & Orchestration	3.08	3	2	1
Overall	2.63	2	3	-1



Level 0
Zero Trust has not been considered for placement into the roadmap or is only on the roadmap for most organizations in this phase. During this preparation phase, organizations are deploying initial discovery and assessment activities.
Level 1
Most of the organization will be at this stage during the start of their Zero Trust journey. At this basic level, fundamental integrated capabilities are implemented. The strategy here is to start small and focus on strategic wins.
Level 2
At the advanced level, the capabilities are further integrated and refined. The strategy for this level is to advance the zero-trust journey with more robust identity management, data security, and advanced threat detection and response capabilities.
Level 3
At this matured level, organisations have deployed advanced protections and controls with robust analytics and orchestration. The strategy for this level is complete and extend Zero Trust across advance threat intelligence, threat hunting, advance automated at the SOC and seamless access for the end-users.
Level 4
At this level, performance is monitored and measured through-life and reported back to appropriate Domain Authorities within a clear Governance Framework.
Level 5
At this level, there is an enterprise-wide, integrated, highly automated approach to monitoring and reporting and the Governance Framework enables systemic understanding and communication of risks and opportunities.
Zero Trust Domain
Companies must build eight capabilities to effectively manage the maturity of zero trust. These 8 domains are: Identities, Endpoint/Devices, Application & Workload, Infrastructure, Data, Networks, Visibility & Analytics and Automation & Orchestration.
Identity
An identity refers to the common dominator across networks, endpoints, and applications, such as people, services, or IoT devices.

Supporters

Zero trust allows organizations to embrace the flexibility that their teams demand, while increasing the security of their systems. The question for security professionals isn't whether to embrace zero trust, the question is where are we along the journey?

Omkhar Arasaratnam, Engineering Director, Google

Security can longer scale in the way we have done things for 20+ years. We need a new way of doing things to get leverage in our model. Zero Trust is foundational for the future of every security program. However, Zero Trust is a journey and will not happen overnight.

Jason Clark, Chief Strategy Officer, Netskope

Zero Trust is just as much a business enabler as it is a security paradigm. Zero Trust enables business agility – without Zero Trust, secure cloud consumption is but a pipedream.

Brett James, Director, Transformation Strategy for Zscaler

Supporters

Zero Trust should be the key security strategy for all companies, and implementing it requires unified analysis and enforcement across all users, devices, resources, and environments that eliminate siloes and blind spots to accurately assess the context of each authentication and enforce adaptive access policies everywhere.

Hed Kovez, CEO and Co-Founder, Silverfort

Gone are the days of deprecated VPN hair pinning and lateral movement issues. Zero Trust (Cloud) architectures have now evolved from a touted “nice to have add-on” to an imperative for BOTH CIOs and CISOs looking to improve both operational resilience and security controls.

Nick McKenzie, CIO & CISO, Bugcrowd

Trust is a human emotion and is the single greatest vulnerability when we think about cyber security. Given the interconnected and complex world we live in, if we stop assuming a level of trust and start challenging everyone inside and outside of our ecosystem, we can improve security.

Nicola Nicol, industry expert

When it comes to implementing Zero Trust architecture, focus on Progression over Perfection.

Bret Arsenault, CISO, Microsoft

My other publications(Author, Contributor & Tech Editor)

<https://www.amazon.com/author/abbask>

