

# De-FUD'ing Zero Trust: Hype vs Reality

#### **Abbas Kudrati**

APAC Lead Chief Cybersecurity Advisor Microsoft APAC @askudrati https://aka.ms/abbas

## About me

"You join Microsoft, not to be cool but to make others cool"

Satva

 Cybersecurity practitioner and CISO with 23 years of experience in Information / Cybersecurity.

 Part time Cybersecurity Professor with Deakin and LaTrobe University in Melbourne, Australia.

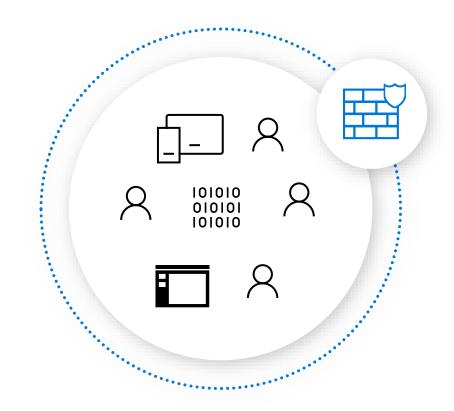
Expertise in Zero Trust, Cybersecurity Strategy, Security
 Operations, Risk, Compliance, Cloud Security and Architecture



1990s: Employees work exclusively in a corporate office



#### **Traditional Model**



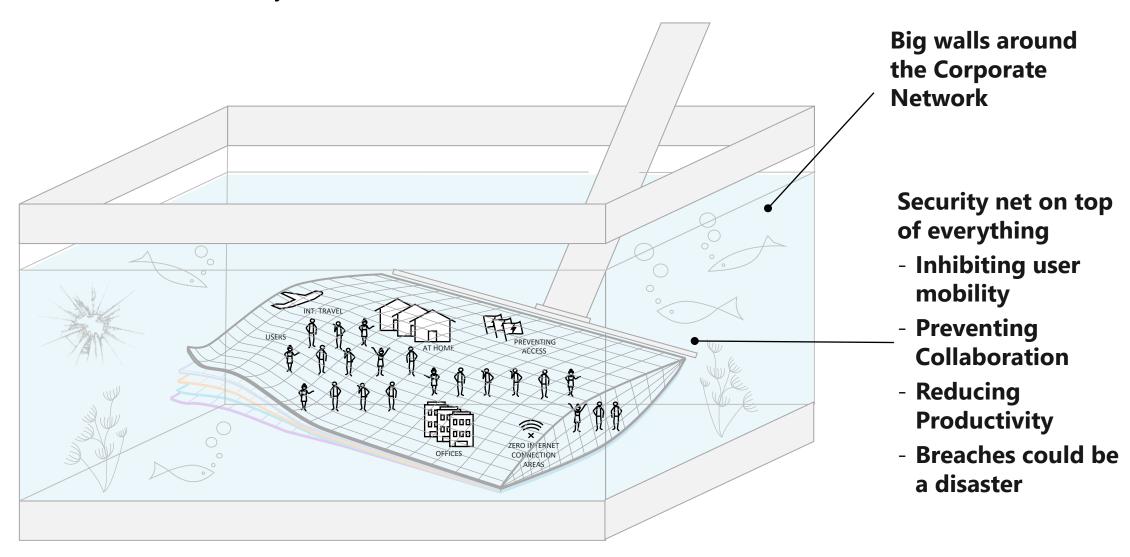
Users, devices, apps, and data protected behind a network firewall

# By 1995:

Most networks are connected by VPN and Internet replacing WANs – Firewalls and VPN dominate security conversation

# The situation many Enterprises face today

One net that covers security needs, inside the fish tank...



# Realities of Perimeter-Based Networks

Perimeter-based networks only trust users *inside* a network

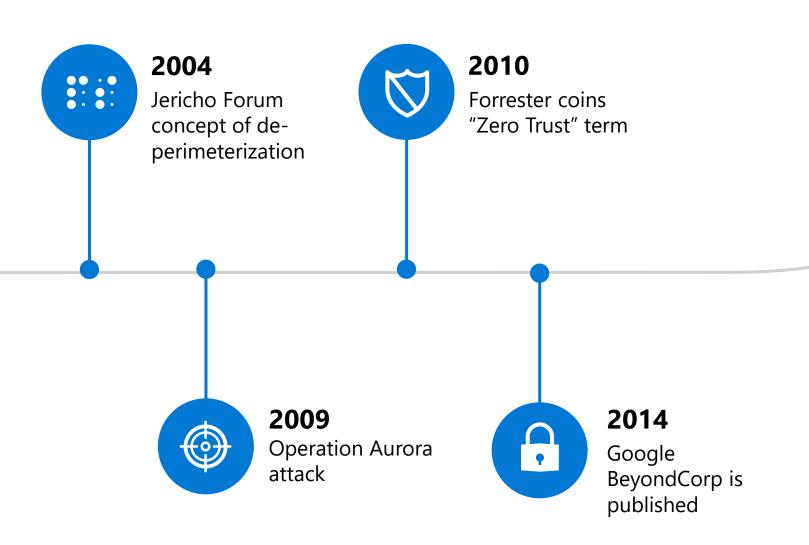
**Single** point of attack can threaten the entire network

Security teams and end user IT teams often use separate and disjointed tools and strategy

# A modern approach is needed



#### Zero Trust – Where it all started?

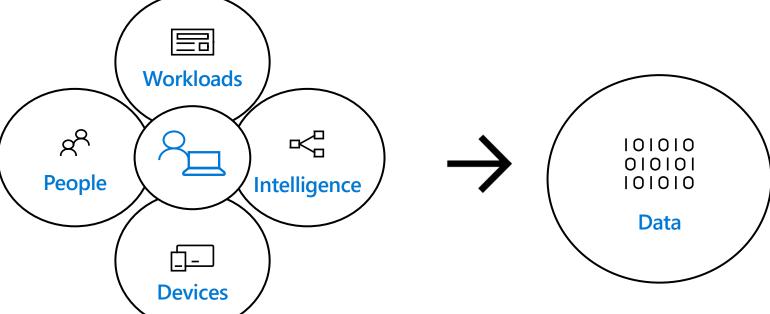


Zero Trust hype takes off

#### What is a Zero Trust Model?

- · An approach to security which treats every access attempt as if it's originating from an untrusted network.
- · Eliminates the concept of trust based on network location within a perimeter.

· Leverages device and user trust claims to gate access to data and resources.





# Benefits of a Zero Trust model

Use conditional access to ensure highvalue resources are accessible only from compliant devices.

Prevent network access and lateral movement using stolen credentials or a compromised device.

Enables users to be more productive by working how they want, where they want, and when they want.

## Zero Trust <u>is</u> a mindset

- One of the biggest benefits of Zero Trust is a change in mindset
- → An approach to security which treats every access attempt as if it's originating from an untrusted network

- An approach to security which assumes pervasive risk
- → How do we behave in an environment of pervasive risk?

\_

#### The Zero Trust Mindset

Don't accept complacency

Assume all resources are on the open internet

Trust no single source

**Breach containment** 

Standards are security

There aren't enough humans

# **Principles of Zero Trust**







Trust but
Verify explicitly

Use least privilege access

Assume breach

# De-FUD'ing Zero Trust

Literal

An Adjective

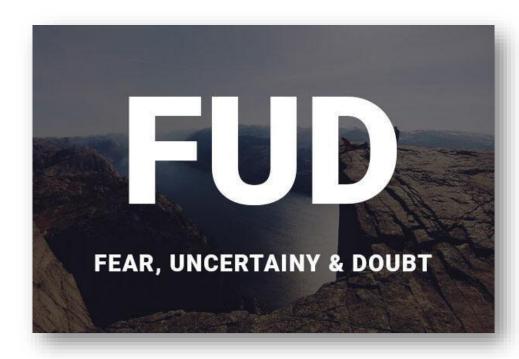
For Sale

Instant

A Destination

**One Size Fits All** 

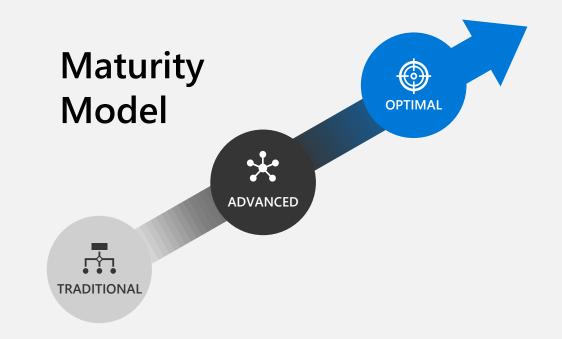
**A Revolution** 



# How do I start?

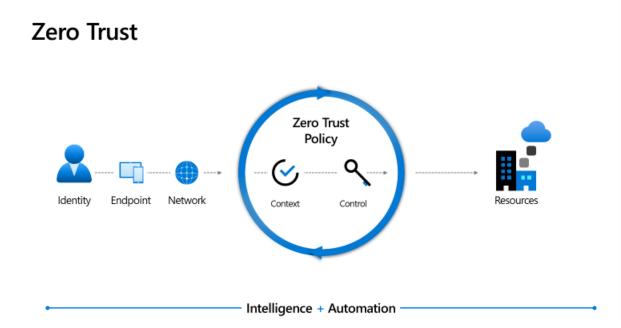
# Making Zero Trust a reality

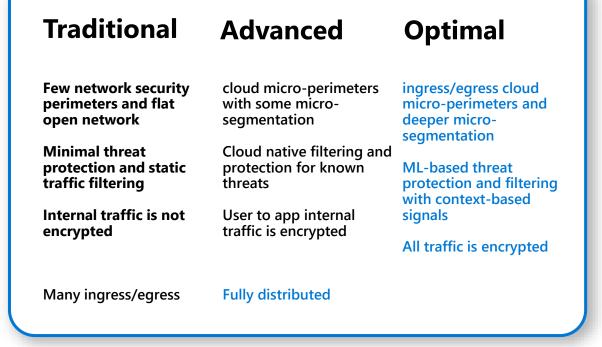
- Do you grok Zero Trust?
- Have you established a v-team with your stakeholders?
- Do you know where you want to arrive?
- Do you know where you are at today?
- Do you have buy-in from C-level to bridge that gap?



Download today at aka.ms/ztmodel

#### Zero Trust networking maturity model





Microsoft has rich set of cloud native services designed to help you move to zero trust model

#### **Critical elements**











**VERIFY IDENTITY.** 

**VERIFY DEVICES.** 

PROTECT DATA.

HARDEN APPLICATIONS

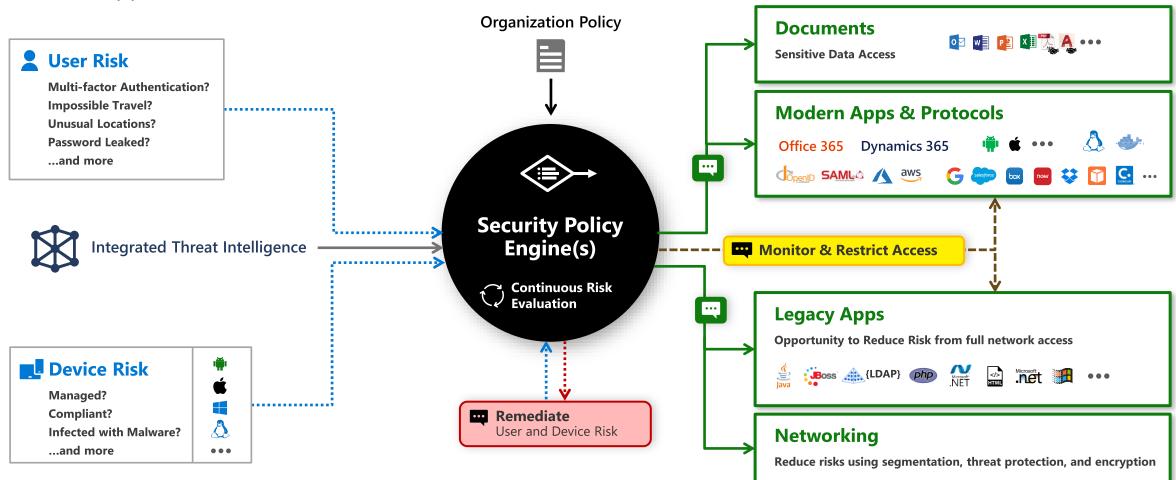
PROTECT INFRASTRUCTURE



GOVERN NETWORKS.

#### **Zero Trust Model**

Modern Approach to Access









Full Access

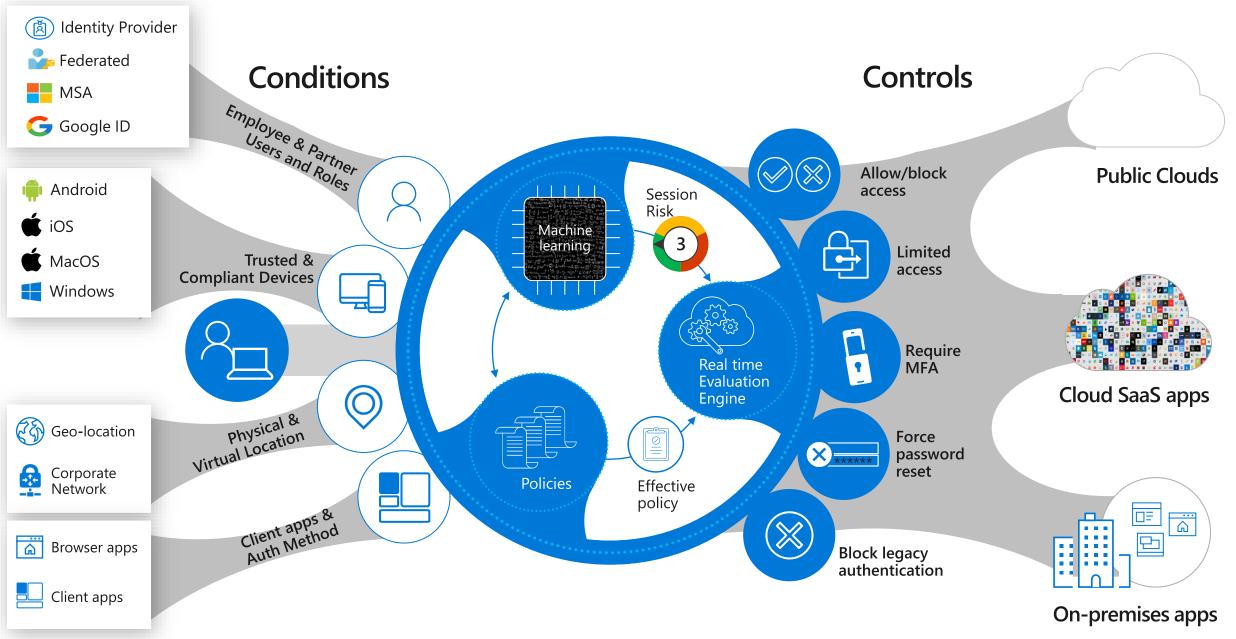
Limited Access

Trust Signal

Threat Intelligence

Legend

#### Zero Trust based on conditional access controls



Facilitates direct-tointernet, optimizing applications like Office 365











#### Zscaler is the only Microsoft qualified security vendor for Office 365



⊃zscaler™

Solution

- Egress network connections locally
- Avoid network hairpins for mobile users
- Differentiate Office 365 Traffic
- No SSL Inspection



Enable local breakouts
Peering key datacenters

Direct access to Office 365

– no VPN backhaul

- Local DNS



Seamless Mgmt & traffic prioritization over YouTube / internet traffic

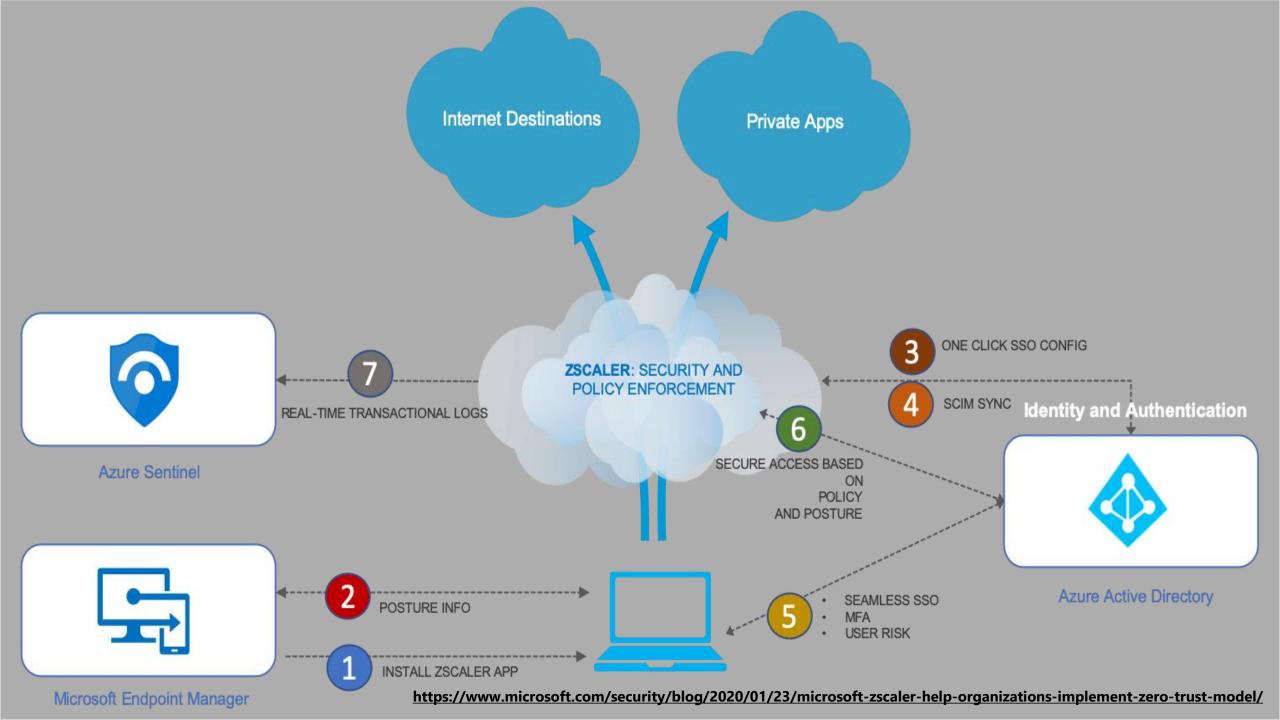






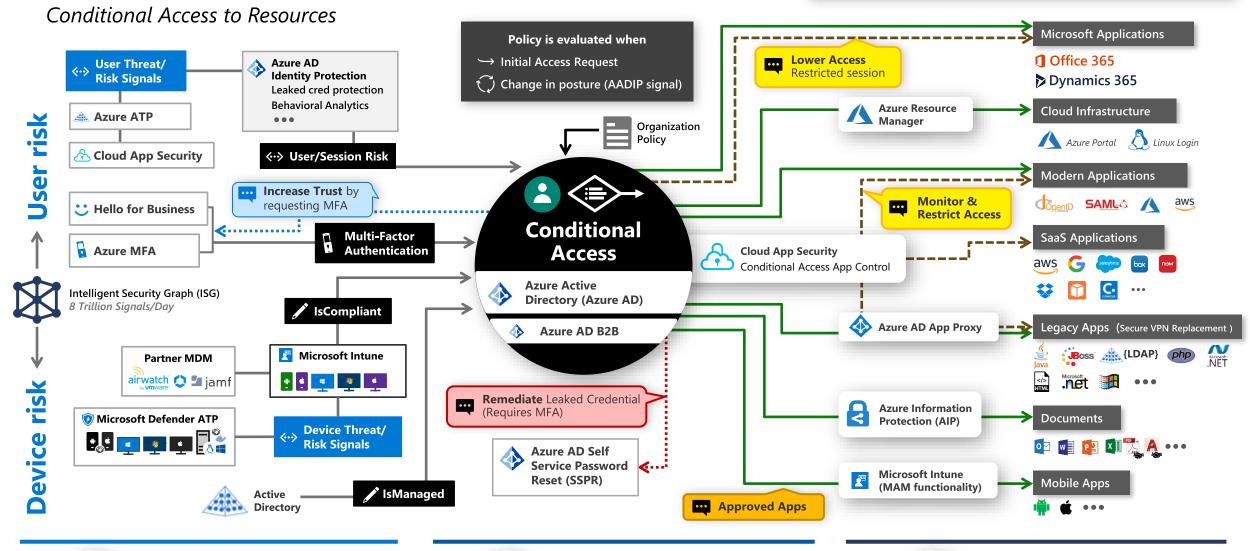
I'm thrilled to see some of the largest enterprises including Sandvik, Siemens, and GE use **Zscaler and Microsoft to deliver fast and direct access to Office 365**, as well as applications running on Azure.

https://www.microsoft.com/en-us/videoplayer/embed/RE3YvKj?autoplay=true



#### **Zero Trust User Access**

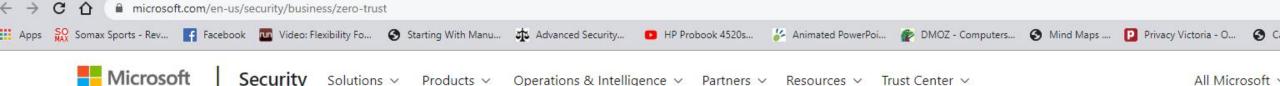
Legend Full access --- Limited access
Risk Mitigation Remediation Path











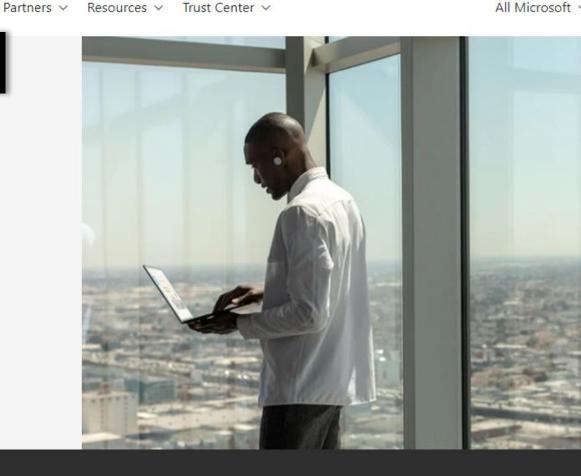


# Enable a remote workforce by embracing Zero Trust security

Support your employees working remotely by providing more secure access to corporate resources through continuous assessment and intent-based policies.

Watch now

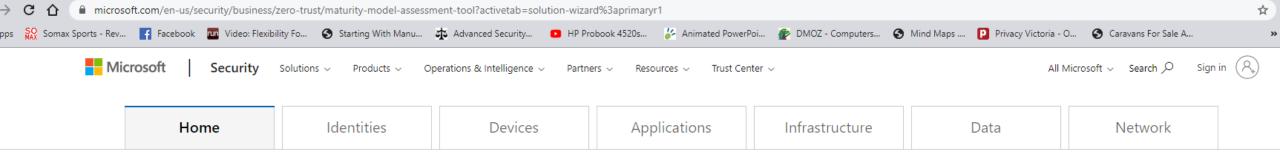
Read maturity model paper



#### Zero Trust assessment tool

Assess your Zero Trust maturity stage to determine where your organization is and how to move to the next stage.

Take the assessment >



#### Zero Trust maturity model assessment

Assess your Zero Trust maturity stage (Traditional, Advanced or Optimal) to determine where your organization currently stands. This assessment will give you recommendations on how to progress to the next stage.



Get started >

microsegmentation and real-time threat detection.

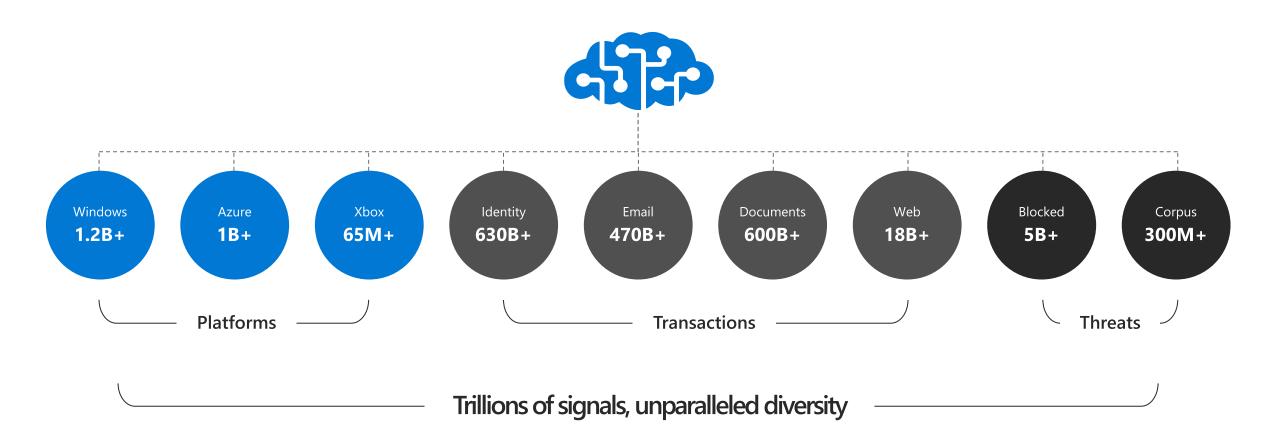
Get started >

employ least privilege access principles.

Get started >

# Learning Resources

## Microsoft's unique vantage point on security



# **Gartner**

#### Microsoft Security—a leader in 5 Gartner magic quadrants











Access Management

Cloud Access Security Brokers

**Enterprise Information Archiving** 

Endpoint Protection Platforms

Unified Endpoint Management Tools

<sup>\*</sup>Gartner "Magic Quadrant for Access Management," by Michael Kelley, Abhyuday Data, Henrique, Teixeira, August 2019

<sup>\*</sup>Gartner "Magic Quadrant for Cloud Access Security Brokers," by Steve Riley, Craig Lawson, October 2019

<sup>\*</sup>Gartner "Magic Quadrant for Enterprise Information Archiving," by Julian Tirsu, Michael Hoech, November 2019

<sup>\*</sup>Gartner "Magic Quadrant for Endpoint Protection Platforms," by Peter Firstbrook, Dionisio Zumerle, Prateek Bhajanka, Lawrence Pingree, Paul Webber, August 2019

<sup>\*</sup>Gartner "Magic Quadrant for Unified Endpoint Management Tools," by Chris Silva, Manjunath Bhat, Rich Doheny, Rob Smith, August 2019

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# **Learning Resources**



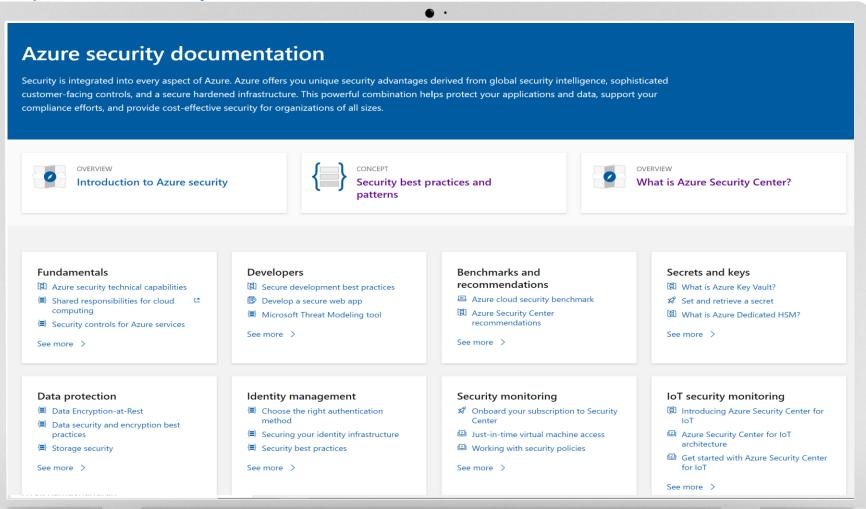
# Best support for your enterprise need



Feedback on the roadmap? Tell us at https://aka.ms/aks/feedback

## **Azure Security Documentation**

https://aka.ms/MyASIS



Azure Security
Documentation Site has
extensive information on
security topics



# Microsoft Certifications

Microsoft Certifications are the industry's premier credentials for professional technologies.

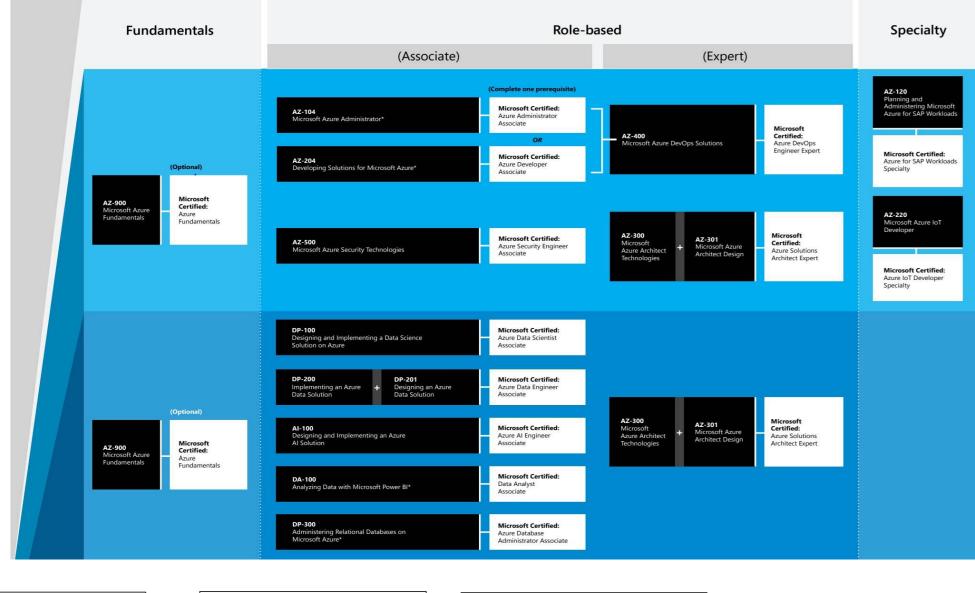
Certification types:

**Fundamentals** validates foundational understanding of Microsoft technologies and is optional for getting started.

**Role-based** validates technical skills required to perform industry job-roles on Microsoft platforms and technologies.

**Specialty** validates deep technical skills and ability managing industry solutions, including third-party solutions, on or with Microsoft platforms.

Learn more at Microsoft.com/Certifications



<u>Tips and Tricks for</u> <u>getting your Microsoft</u> Certification How to pick the right
Azure Exam
Certification Path

EXAM PREP: AZ-500 | Microsoft Azure Security Technologies

# Q&A

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