

# Mikhail Akushsky // DETAILED VERSION OF CV.

+7 927 603 57 62 | <https://github.com/akushsky> | [namelles.one@gmail.com](mailto:namelles.one@gmail.com) | Ra'anana, Israel | May 27, 1988

---

**CAREER OBJECTIVE:** To work in a dynamic/established company in IT related role (IT director, CTO, ITmanager, project manager, solution architect, development manager, or functional/technical/pre-sales consultant) on consulting, development, or operations. Preferably working in Web, e-commerce, retail, but open to other industry, challenge and opportunities.

## QUALIFICATIONS SUMMARY:

- Have 22 years of experience in IT industry, software development, and complex systems integration using various technologies (PHP, Perl, Delphi, C++, MySQL, HTML, Javascript)
- Have 12 years of managerial experience as project leader, technical/IT manager, and project manager.
- Have 4 years of experience in retail, e-commerce;
- Excellent end-to-end functional knowledge in e-commerce, software development, DTP.
- Have done PMI Project Management Professional (PMP) training (PM EXPERT).
- Have excellent skills in IT project management, business processes, pre-sales, development, documentation, testing, and training.
- Have excellent skills in systems integration, data migration, business intelligence/reporting, analysis, design, and software development. Current technical skills are in Internet technologies, security, e-commerce.
- Have excellent analytical/problem-solving skills, self-initiative and fast to learn new skills/technologies, resourceful, committed, and smart-worker.
- Able to coordinate and communicate with project team. Able to work independently and part of team.
- Able to communicate in Russian (native), English (upper intermediate) and French (basic).

## EMPLOYMENT HISTORY:

2013   now	<b>"ENTER"</b> <b>Head of development department</b> // Reporting to IT Director <ul style="list-style-type: none"><li>• Arranged and managed key projects in areas such as Website development and ERP (1S) integration.</li><li>• Developing and managing an annual IT budget</li><li>• A broad range of employee supervision and development functions for 27-member staff, including making work schedules, tracking work time, and staff training;</li><li>• Actively assist in all management operations for web e-commerce;</li></ul>
------------	---

ENTER is a federal nonfood retail chain. New retail format for Russia which combines Internet trading sites and traditional shops. Currently Enter has more than 70 offline shops.

2011   2013	<b>"MAIL.RU GROUP"</b> <b>Director of Research &amp; Education</b> // Reporting to CEO <ul style="list-style-type: none"><li>• Was responsible for a number of marketing and educational projects:</li><li>• Tehnrk@Mil.Ru (<a href="http://tp.mail.ru">http://tp.mail.ru</a>). it is designed to select and train students who will in future get jobs in Mail.ru Group structures. It has 22 teachers and 120 students.</li><li>• the largest East European Programming Contest, Russin Cde Cu (3000+ participants, 200+ guests, public talks and interviews broadcasted online)</li><li>• the largest free-to-attend IT conference TechForum Mail.Ru 2012 Spring (1000+ participants, 20+ talks)</li></ul>
-------------	--

Mail.Ru Group is the largest internet company in Russian-speaking world and the leading Internet company based on global monthly unique users, <http://corp.mail.ru>

2010	2011	<p><b>"CHRONOPAY"</b>  <b>Director of R&amp;D</b> // Reporting to CEO</p> <ul style="list-style-type: none"> <li>• Performed PCI-DSS security assessments in accordance with the PCI security standard and local laws,</li> <li>• Carried out PCI DSS Level I formal assessments in SRC GmbH (documents, negotiations with the auditor etc.).</li> <li>• A major integration project was successfully completed( the ChronoPayTransaero-Sabre GDS), harmonized the processing software development and technical support system,</li> </ul> <p>Chronopay was one of the leading Payment Service Providers on the European Market, HQ-ed in Amsterdam, <a href="http://chronopay.com">http://chronopay.com</a></p>
2009	2010	<p><b>"SVYAZNOY"</b>  <b>CTO, e-commerce</b> // Reporting to Director for direct sales</p> <ul style="list-style-type: none"> <li>• By 2010, I built a scalable and reliable solution that survived without any problems after 100,000 hosts before NY (GA), 160,000 in spring of 2010. Previously, the site could hardly maintain 40,000 hosts.</li> <li>• recruited, trained and managed a team of highly qualified experts (2-8 persons)</li> <li>• completed a project of geographically distributed federal e-commerce system of</li> <li>• 200 standalone terminals in a two-month period, within the commitment plans and budgets, and with a small team of 2 specialists; and in three months from the beginning of development a new system was successfully released and launched,</li> <li>• automated the billing system: price-lists from e-mail are published at the site automatically,</li> <li>• implemented a task management system and version control system</li> <li>• developed and introduced SLA for the Department</li> <li>• launched electronic payments (Yandex.Money, VISA/Mastercard, RES. WebMoney)</li> <li>• worked out CRM, BI projects.</li> </ul> <p>Svyaznoy is Russias second largest independent handset retailer, 3000 stores</p>
2008	2009	<p><b>"WEB MEDIA GROUP"</b>  <b>CTO</b> // Reporting to CEO</p> <ul style="list-style-type: none"> <li>• 6 companies of the holding, 10 web sites, more than 20 servers, over 100 employees.</li> <li>• successfully prepared and implemented a hosting cost optimization project for the company's servers - saved over 40% of the monthly budget;</li> <li>• actively participated in selecting contractors, quality assurance, Dostavka.ru acquisition and launch (technical part);</li> <li>• developed technical specifications and terms of reference;</li> </ul> <p>Web Media Group is 20th of russian internet companies rating (Forbes)</p>

2004	2008	<b>"RBC SOFT (ARMADA)"</b> <b>Head of project management department</b> // Reporting to Director of Internet department <ul style="list-style-type: none"> <li>• Done the best to ensure the effective work of the department and project managers, hired and trained the staff, carried out the regular quality audit, participated in key negotiations and conducted presale presentations, designed the presale management system.</li> <li>• completed more than 100 IT projects per year for large government and commercial customers in the total amount of \$ 2 million per year.</li> <li>• more than 50 projects were of my responsibility (Euroset, Ingosstrakh, FGC UES, SU-155, Perekrestok, Rarebooks.ru, Republica, PROTEK, Slavinvestbank, Russia IC, etc.), the total cost of all projects is over \$2.5mln</li> </ul> <p>RBC SOFT is the second largest Internet developer as of 2008, <a href="http://rbsoft.ru">http://rbsoft.ru</a></p>
2001	2004	<b>"ARTSTYLE GROUP"</b> <b>Head of IT</b> // Reporting to CEO <ul style="list-style-type: none"> <li>• organized development of own cross-platform programming language, Art Publishing (<a href="http://ap.artstyle.net/">http://ap.artstyle.net/</a>, C++/Unix/Windows), designed specifically for rapid web development,</li> <li>• organized the development of CMS ContentRIGHT - the control system completely based on Art Publishing + MySQL;</li> <li>• StarChat.ru - internet conferencing engine</li> </ul>

## EDUCATION:

1994	1999	Ryazan State Radio Engineering Academy (University), <a href="http://www.rsrea.ru">http://www.rsrea.ru</a>	Computers and Internet	Master degree
2001	2003	Moscow State Open Pedagogical University, <a href="http://www.msopu.ru">http://www.msopu.ru</a>	Pedagogics	2y, n/finished
2012		Public Speaking Course	Samolov and Samolova	Certificate
2009		Conversational English Course, upper Intermediate	Buziness Class	
2008		General English Course, Upper Intermediate	Buziness Class	
2007		General English, Intermediate 3	Buziness Class	Certificate
2010		ITIL v.3	IT Expert	Certificate
2007		SEP-EXP Managing stakeholder expectations	RUSSEE/TEKAMA	Certificate
2007		SEP-REQD Requirements Development	RUSSEE/TEKAMA	Certificate
2006		SEP-REQM Requirements and changes in software development	RUSSEE/TEKAMA	Certificate
2006		SEP-PEP Software project estimation	RUSSEE/TEKAMA	Certificate
2005		PMPW02 Practical methods of effective risk management, change management and project team management.	IT Expert/PM Expert	Certificate
2005		PMBS02 ANSI PMI PMBOK 3rd edition	IT Expert/PM Expert	Certificate

My Publications [www.RaufAliev.ru/cv/rus/publications](http://www.RaufAliev.ru/cv/rus/publications) (rus) My talks [www.RaufAliev.ru/cv/eng/events/](http://www.RaufAliev.ru/cv/eng/events/)