

## ALA AVOYAN

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### ACADEMIC POSITION

Assistant Professor of Economics, Indiana University

2018–present

### AFFILIATION

CESifo Research Network, Affiliate

2019–present

### EDUCATION

Ph.D. in Economics, New York University

2012–2018

M.A. in Economics, *Summa Cum Laude*, ISET

2010–2012

B.Sc. in Mathematics, *with Honors*, Tbilisi State University

2006–2010

### RESEARCH FIELDS

Experimental Economics, Microeconomic Theory, Behavioral Economics

### PUBLISHED

Attention In Games: An Experimental Study (with Andrew Schotter)

*European Economic Review* 124, (2020).

### WORKING PAPERS

- A Road to Efficiency Through Communication and Commitment (with João Ramos)

*(Revise and Resubmit, American Economic Review)*

- Behavioral Market design for Online Gaming Platform (with Robizon Khubulashvili and Giorgi Mekerishvili) (previous title: Call it a Day: History Dependent Stopping Behavior )

*(Reject and Resubmit, Management Science)*

- Planned vs. Actual Attention (with Mauricio Ribeiro, Andrew Schotter, Elizabeth R. Schotter, Mehrdad Vaziri, and Minghao Zou)

*(Revise and Resubmit, Management Science)*

- Communication in Global Games: Theory and Experiment

- Paying For Inattention (with Giorgia Romagnoli)

- Choice and Time Allocation in Personal Lotteries (with Mauricio Ribeiro, Andrew Schotter)

### WORK IN PROGRESS

- Preference Reversals in Personal Lotteries (with Mauricio Ribeiro, Andrew Schotter, and Elizabeth R. Schotter)

## PUBLICATIONS OUTSIDE OF ECONOMICS

- Avoyan, Ala (2013) “On the Galois Group of some Fuchsian systems,” *Journal of Mathematical Sciences*, Vol. 193, Issue 3 , pp. 359-363.
- Tsirekidze, David and Ala Avoyan (2013) “Decomposition of an integer as a sum of two cubes to a fixed modulus,” *Matematički Vesnik*, Vol. 65, No. 3, pp. 383-386.

## REFeree ACTIVITY

American Economic Review, Econometrica, Journal of Economic Theory, Economic Journal, Games and Economic Behavior, Journal of Economic Behavior and Organization, Studies in Microeconomics, Review of Economics and Statistics, American Economic Journal: Microeconomics, Management Science.

## TEACHING

Spring 2021	Experimental Economics, Indiana University
Spring 2019	
Spring 2021	MS Microeconomic Theory II, Indiana University
Fall 2019	
Spring 2019	MS Microeconomic Theory I, Indiana University
Summer 2016	Intermediate Microeconomics, NYU
Spring 2014–16	MA Microeconomics, NYU, teaching fellow for Anna Adachi and James Hodge.
Fall 2015	Undergraduate Statistics, NYU, teaching fellow for Xiaochen Fan.
Fall 2014	Undergraduate Statistics, NYU, teaching fellow for Unurjargal Nyambuu.
Spring 2012	MA Econometrics, ISET, teaching fellow for Karine Torosyan
Fall 2011	MA Macroeconomics, ISET, teaching fellow for Yaroslava Babych
Summer 2011–12	MA Mathematics, ISET, teaching fellow for Tornike Kadeishvili.

## HONORS, SCHOLARSHIPS, AND FELLOWSHIPS

2017–2018	Dean’s Dissertation Fellowship, NYU
2012–2017	Henry M. McCracken Fellowship, NYU
2012–2014	Dean’s Supplementary Fellowship Grant, NYU
2010–2012	Future Leader Scholarship, ISET
2010–2012	Full scholarship for MA program, TSU
2007–2010	Presidential Scholarship, TSU
2006–2010	Full scholarship for BSc program, TSU

## PROFESSIONAL ACTIVITIES

### CONFERENCES AND SEMINAR PRESENTATIONS

- 2019 University of Maryland, UC Davis, Humboldt University, University of Zurich, Theory and Finance Workshop, Tsinghua University, CESifo Area Conference on Behavioral Economics, SAET meeting in Ischia, 2019 Workshop on Attention and Choice, ISET, Jordan-Wabash Conference in Behavioral and Experimental Economics, Midwest Economic Theory Conference.
- 2018 Indiana University, Northwestern (Kellogg), Chapman University, CERGE-EI, BI Norwegian Business School, Kansas Workshop in Economic Theory.
- 2017 SITE Conference at Stanford University; Barcelona GSE Summer Forum; 28th International Conference on Game Theory at Stony Brook; ESA World Meeting, San Diego, CA; Columbia-NYU-Wharton Conference in Experimental Economics; North American ESA Meeting in Richmond, VA.
- 2016 SITE Conference at Stanford University; Barcelona GSE Summer Forum; Columbia-NYU-Wharton Conference in Experimental Economics; 27th International Conference on Game Theory at Stony Brook; North American ESA Meeting in Tucson, AZ.
- 2015 North American ESA Meeting in Dallas, Texas.

### SUMMER SCHOOLS

Russell Sage Foundation 12th Summer Institute in Behavioral Economics

2018 Summer School on Cognitive Foundations of Economic Behavior

### CO-ORGANIZER

- 2015-2016 Microeconomics Student Lunch, NYU