

ALA AVOYAN

www.alaavoyan.com

aavoyan@iu.edu

CURRENT POSITIONS

Assistant Professor of Economics, Indiana University	2018–present
CESifo Research Network, Affiliate	2019–present
Co-founder and the Board member, Georgian Economic Association	2020–present

EDUCATION

Ph.D. in Economics, New York University	2012–2018
M.A. in Economics, <i>Summa Cum Laude</i> , ISET	2010–2012
B.Sc. in Mathematics, <i>with Honors</i> , Tbilisi State University	2006–2010

RESEARCH FIELDS

Experimental Economics, Microeconomic Theory, Behavioral Economics

PUBLICATIONS

Attention In Games: An Experimental Study (with Andrew Schotter)
European Economic Review 124, (2020).

Planned vs. Actual Attention (with Mauricio Ribeiro, Andrew Schotter,
Elizabeth R. Schotter, Mehrdad Vaziri, and Minghao Zou)
Management Science, forthcoming.

WORKING PAPERS

- A Road to Efficiency Through Communication and Commitment (with João Ramos)
(*Revise and Resubmit, American Economic Review*)
- Behavioral Market Design for Online Gaming Platform
(with Robizon Khubulashvili and Giorgi Mekerishvili)
(*Revise and Resubmit, Management Science*)
- Communication in Global Games: Theory and Experiment
- Paying For Inattention (with Giorgia Romagnoli)
- Choice and Time Allocation in Personal Lotteries (with Mauricio Ribeiro and Andrew Schotter)
- Teams, Time Pressure, and Coordination (with Haoran He and Kelin Lu)
- Past, Present, and Future of Minimum Effort Games: Meta-Study

WORK IN PROGRESS

- Preference Reversals in Personal Lotteries (with Mauricio Ribeiro, Andrew Schotter, and Elizabeth R. Schotter)
- Sequential Play in Coordination Games (with Daniela Calvo Valdivia)
- Resilience vs. Efficiency of Supply Chains (with Daniela Puzzello)

PUBLICATIONS OUTSIDE OF ECONOMICS

- Tsirekidze, David and Ala Avoyan (2013) "Decomposition of an integer as a sum of two cubes to a fixed modulus," *Matematički Vesnik*, Vol. 65, No. 3, pp. 383-386.
- Avoyan, Ala (2013) "On the Galois Group of some Fuchsian systems," *Journal of Mathematical Sciences*, Vol. 193, Issue 3, pp. 359-363.

REFeree ACTIVITY

American Economic Review, Econometrica, Journal of Economic Theory, Economic Journal, Games and Economic Behavior, Journal of Economic Behavior and Organization, Studies in Microeconomics, Review of Economics and Statistics, American Economic Journal: Microeconomics, Management Science, Economic Inquiry, Experimental Economics, National Science Foundation (US).

TEACHING

Spring 2021-22	Experimental Economics, Indiana University
Spring 2019	
Fall 2018-19	
Spring 2021-22	MS Microeconomic Theory II, Indiana University
Fall 2019	
Spring 2019	MS Microeconomic Theory I, Indiana University
Summer 2016	Intermediate Microeconomics, NYU
Spring 2014-16	MA Microeconomics, NYU, teaching fellow
Fall 2015	Undergraduate Statistics, NYU, teaching fellow
Fall 2014	Undergraduate Statistics, NYU, teaching fellow
Spring 2012	MA Econometrics, ISET, teaching fellow
Fall 2011	MA Macroeconomics, ISET, teaching fellow
Summer 2011-12	MA Mathematics, ISET, teaching fellow

HONORS, SCHOLARSHIPS, AND FELLOWSHIPS

2021	Trustees Teaching Award, IU
2017–2018	Dean’s Dissertation Fellowship, NYU
2012–2017	Henry M. McCracken Fellowship, NYU
2012–2014	Dean’s Supplementary Fellowship Grant, NYU
2010–2012	Future Leader Scholarship, ISET
2010–2012	Full scholarship for MA program, TSU
2007–2010	Presidential Scholarship, TSU
2006–2010	Full scholarship for BSc program, TSU

PROFESSIONAL ACTIVITIES

CONFERENCES AND SEMINAR PRESENTATIONS

2022	University of Pittsburgh, Frontiers of Bargaining: Theory and Experiments, World ESA Meeting, Boston/Cambridge, The Eighth Biennial Meeting of the Social Dilemmas Working Group, NRET Fest at NYU, GEA seminar series, Behavior Economics Group Seminar at Helsinki GSE, University of Virginia, North American ESA Meetings, Choice Process Data Workshop.
2020-21	Purdue University, University of Essex, The Ohio State University, Ostrom-Smith conference on behavioral and experimental economics, ESA 2021 North American Regional Meeting, Tucson, AZ.
2019	University of Maryland, UC Davis, Humboldt University, University of Zurich, Theory and Finance Workshop, Tsinghua University, CESifo Area Conference on Behavioral Economics, SAET meeting in Ischia, 2019 Workshop on Attention and Choice, ISET, Jordan-Wabash Conference in Behavioral and Experimental Economics, Midwest Economic Theory Conference.
2018	Indiana University, Northwestern (Kellogg), Chapman University, CERGE-EI, BI Norwegian Business School, Kansas Workshop in Economic Theory.
2017	SITE Conference at Stanford University; Barcelona GSE Summer Forum; 28th International Conference on Game Theory at Stony Brook; ESA World Meeting, San Diego, CA; Columbia-NYU-Wharton Conference in Experimental Economics; North American ESA Meeting in Richmond, VA.
2016	SITE Conference at Stanford University; Barcelona GSE Summer Forum; Columbia-NYU-Wharton Conference in Experimental Economics; 27th International Conference on Game Theory at Stony Brook; North American ESA Meeting in Tucson, AZ.
2015	North American ESA Meeting in Dallas, Texas.

SUMMER SCHOOLS

Russell Sage Foundation 12th Summer Institute in Behavioral Economics.
2018 Summer School on Cognitive Foundations of Economic Behavior.