## **ALA AVOYAN**

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#### **ACADEMIC POSITION**

Assistant Professor of Economics, Indiana University 2018–present

#### **AFFILIATION**

CESifo Research Network, Affiliate 2019–present

### **EDUCATION**

Ph.D. in Economics, New York University	2012–2018
M.A. in Economics, Summa Cum Laude, ISET	2010–2012
B.Sc. in Mathematics, with Honors, Tbilisi State University	2006–2010

#### RESEARCH FIELDS

Experimental Economics, Microeconomic Theory, Behavioral Economics

#### **PUBLISHED**

Attention In Games: An Experimental Study (with Andrew Schotter) *European Economic Review 124*, (2020).

#### WORKING PAPERS

- A Road to Efficiency Through Communication and Commitment (with João Ramos) (Revise and Resubmit, American Economic Review)
- Planned vs. Actual Attention (with Mauricio Ribeiro, Andrew Schotter, Elizabeth R. Schotter, Mehrdad Vaziri, and Minghao Zou) (Revise and Resubmit, Management Science)
- Behavioral Market Design for Online Gaming Platform (with Robizon Khubulashvili and Giorgi Mekerishvili)
- Communication in Global Games: Theory and Experiment
- Paying For Inattention (with Giorgia Romagnoli)
- Choice and Time Allocation in Personal Lotteries (with Mauricio Ribeiro and Andrew Schotter)
- Teams, Time Pressure, and Coordination (with Haoran He and Kelin Lu)

#### **WORK IN PROGRESS**

- Preference Reversals in Personal Lotteries (with Mauricio Ribeiro, Andrew Schotter, and Elizabeth R. Schotter)

#### PUBLICATIONS OUTSIDE OF ECONOMICS

- Avoyan, Ala (2013) "On the Galois Group of some Fuchsian systems," *Journal of Mathematical Sciences*, Vol. 193, Issue 3, pp. 359-363.
- Tsirekidze, David and Ala Avoyan (2013) "Decomposition of an integer as a sum of two cubes to a fixed modulus," *Matematički Vesnik*, Vol. 65, No. 3, pp. 383-386.

#### REFEREE ACTIVITY

American Economic Review, Econometrica, Journal of Economic Theory, Economic Journal, Games and Economic Behavior, Journal of Economic Behavior and Organization, Studies in Microeconomics, Review of Economics and Statistics, American Economic Journal: Microeconomics, Management Science, Economic Inquiry.

### TEACHING

Spring 2021-22 Spring 2019	Experimental Economics, Indiana University
Spring 2021-22 Fall 2019	MS Microeconomic Theory II, Indiana University
Spring 2019	MS Microeconomic Theory I, Indiana University
Summer 2016	Intermediate Microeconomics, NYU
Spring 2014–16 Fall 2015 Fall 2014	MA Microeconomics, NYU, teaching fellow for Anna Adachi and James Hodge. Undergraduate Statistics, NYU, teaching fellow for Xiaochen Fan. Undergraduate Statistics, NYU, teaching fellow for Unurjargal Nyambuu.
Spring 2012 Fall 2011	MA Econometrics, ISET, teaching fellow for Karine Torosyan MA Macroeconomics, ISET, teaching fellow for Yaroslava Babych

# HONORS, SCHOLARSHIPS, AND FELLOWSHIPS

2021	Trustees Teaching Award, IU
2017-2018	Dean's Dissertation Fellowship, NYU
2012-2017	Henry M. McCracken Fellowship, NYU
2012-2014	Dean's Supplementary Fellowship Grant, NYU
2010-2012	Future Leader Scholarship, ISET
2010-2012	Full scholarship for MA program, TSU
2007-2010	Presidential Scholarship, TSU
2006-2010	Full scholarship for BSc program, TSU

# PROFESSIONAL ACTIVITIES

OFESSIONAL MC	CHVIILS
	CONFERENCES AND SEMINAR PRESENTATIONS
2020+	Purdue University, University of Essex, The Ohio State University,
	Ostrom-Smith conference on behavioral and experimental economics,
	ESA 2021 North American Regional Meeting, Tucson, AZ.
2019	University of Maryland, UC Davis, Humboldt University, University
	of Zurich, Theory and Finance Workshop, Tsinghua University,
	CESifo Area Conference on Behavioral Economics, SAET meeting
	in Ischia, 2019 Workshop on Attention and Choice, ISET, Jordan-
	Wabash Conference in Behavioral and Experimental Economics,
	Midwest Economic Theory Conference.
2018	Indiana University, Northwestern (Kellogg), Chapman University,
	CERGE-EI, BI Norwegian Business School, Kansas Workshop in
	Economic Theory.
2017	SITE Conference at Stanford University; Barcelona GSE Summer
	Forum; 28th International Conference on Game Theory at Stony
	Brook; ESA World Meeting, San Diego, CA; Columbia-NYU-
	Wharton Conference in Experimental Economics; North American
	ESA Meeting in Richmond, VA.
2016	SITE Conference at Stanford University; Barcelona GSE Summer
	Forum; Columbia-NYU-Wharton Conference in Experimental
	Economics; 27th International Conference on Game Theory at Stony
	Brook; North American ESA Meeting in Tucson, AZ.
2015	North American ESA Meeting in Dallas, Texas.
	SUMMER SCHOOLS
	Russell Sage Foundation 12th Summer Institute in Behavioral
	Economics
	2018 Summer School on Cognitive Foundations of Economic Behav-
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