# ALA AVOYAN

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## **ACADEMIC POSITIONS**

Assistant Professor of Economics, Indiana University 2018–present

## **EDUCATION**

Ph.D. in Economics, New York University	2012–2018
M.A. in Economics, Summa Cum Laude, ISET	2010–2012
B.Sc. in Mathematics, with Honors, Tbilisi State University	2006–2010

## RESEARCH FIELDS

Experimental Economics, Micro Theory, Behavioral Economics

## WORKING PAPERS

- A Road to Efficiency Through Communication and Commitment (with João Ramos) (*R&R*, *American Economic Review*)
- Communication in Global Games: Theory and Experiment
- Attention In Games: An Experimental Study (with Andrew Schotter)

#### **WORK IN PROGRESS**

- The Cost and the Reward of Lying in Cheap-Talk Games (with Nikhil Vellodi)
- Paying For Inattention (with Giorgia Romagnoli)
- Attention Heterogeneity (with Andrew Schotter and Elizabeth Schotter)

## PUBLICATIONS OUTSIDE OF ECONOMICS

- Avoyan, Ala (2013) "On the Galois Group of some Fuchsian systems," *Journal of Mathematical Sciences*, Vol. 193, Issue 3, pp. 359-363.
- Tsirekidze, David and Ala Avoyan (2013) "Decomposition of an integer as a sum of two cubes to a fixed modulus," *Matematički Vesnik*, Vol. 65, No. 3, pp. 383-386.

## REFEREE ACTIVITY

American Economic Review, Economic Journal, Journal of Economic Behavior and Organization.

# PROFESSIONAL ACTIVITIES

	CONFERENCES AND SEMINAR PRESENTATIONS
2018	Indiana University, Northwestern (Kellogg), Chapman University,
	CERGE-EI, BI Norwegian Business School, Kansas Workshop in Eco-
	nomic Theory;
2017	SITE Conference at Stanford University; Barcelona GSE Summer Fo-
	rum; 28th International Conference on Game Theory at Stony Brook;
	ESA World Meeting, San Diego, CA; Columbia-NYU-Wharton Con-
	ference in Experimental Economics; North American ESA Meeting in
	Richmond, VA.
2016	SITE Conference at Stanford University; Barcelona GSE Summer Fo-
	rum; Columbia-NYU-Wharton Conference in Experimental Economics;
	27th International Conference on Game Theory at Stony Brook; North
	American ESA Meeting in Tucson, AZ.
2015	North American ESA Meeting in Dallas, Texas.
	SUMMER SCHOOL
2016	Russell Sage Foundation 12th Summer Institute in Behavioral Eco-
	nomics
2015-2016	Co-organizer
	Microeconomics Student Lunch, NYU
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# HONORS, SCHOLARSHIPS, AND FELLOWSHIPS

2012–2017 Henry M. McCracken Fellowship, NYU
2012 2017 Helli j W. We Clacken Tenowship, 141 6
2012–2014 Dean's Supplementary Fellowship Grant, NY
2010–2012 Future Leader Scholarship, ISET
2010–2012 Full scholarship for MA program, TSU
2007–2010 Presidential Scholarship, TSU
2006–2010 Full scholarship for BSc program, TSU

# TEACHING EXPERIENCE

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Fall 2018	Experimental Economics, IU
Summer 2016	Intermediate Microeconomics, NYU, Instructor.
Spring 2014–16 Fall 2015 Fall 2014	MA Microeconomics, NYU, teaching fellow for Anna Adachi and James Hodge. Undergraduate Statistics, NYU, teaching fellow for Xiaochen Fan. Undergraduate Statistics, NYU, teaching fellow for Unurjargal Nyambuu.
Spring 2012 Fall 2011 Summer 2011–12	MA Econometrics, ISET, teaching fellow for Karine Torosyan MA Macroeconomics, ISET, teaching fellow for Yaroslava Babych MA Mathematics, ISET, teaching fellow for Tornike Kadeishvili.