

ALA AVOYAN

www.alaavoyan.com
avoyan.ala@gmail.com

CURRENT POSITIONS

Assistant Professor of Economics, Indiana University	2018–present
CESifo Research Network, Affiliate	2019–present
Co-founder and the Board member, Georgian Economic Association	2020–present

EDUCATION

Ph.D. in Economics, New York University	2012–2018
M.A. in Economics, <i>Summa Cum Laude</i> , ISET	2010–2012
B.Sc. in Mathematics, <i>with Honors</i> , Tbilisi State University	2006–2010

RESEARCH FIELDS

Experimental Economics, Microeconomic Theory, Behavioral Economics

PUBLICATIONS

- Attention In Games: An Experimental Study (with Andrew Schotter)
European Economic Review, 124, (2020).
- Paying For Inattention (with Giorgia Romagnoli)
Economics Letters, 226, (2023).
- Planned vs. Actual Attention (with Mauricio Ribeiro, Andrew Schotter, Elizabeth R. Schotter, Mehrdad Vaziri, and Minghao Zou)
Management Science, (2023).
- A Road to Efficiency Through Communication and Commitment (with João Ramos)
American Economic Review, 113(9), (2023).

WORKING PAPERS

- Behavioral Market Design for Online Gaming Platform
(with Robizon Khubulashvili and Giorgi Mekerishvili)
(*Revise and Resubmit, Management Science*)
- Meta-Study: Past, Present, and Future of Minimum Effort Games
- Communication in Global Games: Theory and Experiment
- Choice and Time Allocation in Contracts (with Mauricio Ribeiro and Andrew Schotter)
- Team Work under Time Constraints (with Haoran He and Kelin Lu)

WORK IN PROGRESS

- Sequential Play in Coordination Games (with Daniela Calvo Valdivia)
- Preference Reversals in Personal Lotteries (with Mauricio Ribeiro, Andrew Schotter, and Elizabeth R. Schotter)

PUBLICATIONS OUTSIDE OF ECONOMICS

- Tsirekidze, David and Ala Avoyan (2013) "Decomposition of an integer as a sum of two cubes to a fixed modulus," *Matematički Vesnik*, Vol. 65, No. 3, pp. 383-386.
- Avoyan, Ala (2013) "On the Galois Group of some Fuchsian systems," *Journal of Mathematical Sciences*, Vol. 193, Issue 3, pp. 359-363.

REFEREE ACTIVITY

American Economic Review, Econometrica, Journal of Economic Theory, Economic Journal, Games and Economic Behavior, Journal of Economic Behavior and Organization, Studies in Microeconomics, Review of Economics and Statistics, American Economic Journal: Microeconomics, Management Science, Economic Inquiry, Experimental Economics, RAND Journal of Economics, National Science Foundation (US).

TEACHING

Spring 2023-24	Micro Theory II (PhD Core), Indiana University
Spring 2021-23	Experimental Economics, Indiana University
Spring 2019	
Fall 2018-19	
Spring 2021-22	MS Microeconomic Theory II, Indiana University
Fall 2019	
Spring 2019	MS Microeconomic Theory I, Indiana University
Summer 2016	Intermediate Microeconomics, NYU
Spring 2014-16	MA Microeconomics, NYU, teaching fellow
Fall 2015	Undergraduate Statistics, NYU, teaching fellow
Fall 2014	Undergraduate Statistics, NYU, teaching fellow
Spring 2012	MA Econometrics, ISET, teaching fellow
Fall 2011	MA Macroeconomics, ISET, teaching fellow
Summer 2011-12	MA Mathematics, ISET, teaching fellow

HONORS, SCHOLARSHIPS, AND FELLOWSHIPS

2021	Trustees Teaching Award, IU
2017–2018	Dean’s Dissertation Fellowship, NYU
2012–2017	Henry M. McCracken Fellowship, NYU
2012–2014	Dean’s Supplementary Fellowship Grant, NYU
2010–2012	Future Leader Scholarship, ISET
2010–2012	Full scholarship for MA program, TSU
2007–2010	Presidential Scholarship, TSU
2006–2010	Full scholarship for BSc program, TSU

PROFESSIONAL ACTIVITIES

CONFERENCES AND SEMINAR PRESENTATIONS

2023	MIT Sloan, University of Bristol, University of Innsbruck, University of Amsterdam, ESA World Meeting, Penn State Smeal College of Business, ESA North American Meeting.
2022	University of Pittsburgh, Frontiers of Bargaining: Theory and Experiments, World ESA Meeting, Boston/Cambridge, The Eighth Biennial Meeting of the Social Dilemmas Working Group, NRET Fest at NYU, GEA seminar series, Helsinki GSE, University of Virginia, ESA North American Meetings, Choice Process Data Workshop.
2020-21	Purdue University, University of Essex, Ohio State University, Ostrom-Smith conference, ESA North American Meeting, Tucson.
2019	University of Maryland, UC Davis, Humboldt University, University of Zurich, Theory and Finance Workshop, Tsinghua University, CESifo Area Conference on Behavioral Economics, SAET meeting in Ischia, 2019 Workshop on Attention and Choice, ISET, Jordan-Wabash Conference, Midwest Economic Theory Conference.
2018	Indiana University, Northwestern (Kellogg), Chapman University, CERGE-EI, BI Norwegian Business School, Kansas Workshop in Economic Theory.
2017	SITE Conference at Stanford University; Barcelona GSE Summer Forum; 28th International Conference on Game Theory at Stony Brook; ESA World Meeting; Columbia-NYU-Wharton Conference in Experimental Economics; ESA North American Meeting.
2016	SITE at Stanford University; Barcelona GSE Summer Forum; Columbia-NYU-Wharton Conference; 27th International Conference on Game Theory at Stony Brook; ESA North American Meeting.
2015	ESA North American Meeting, Dallas, Texas.

SUMMER SCHOOLS

Russell Sage Foundation 12th Summer Institute in Behavioral Economics.
2018 Summer School on Cognitive Foundations of Economic Behavior.