

SaaS BM

Amy Kim

SaaS Solution Landscape

End user applications

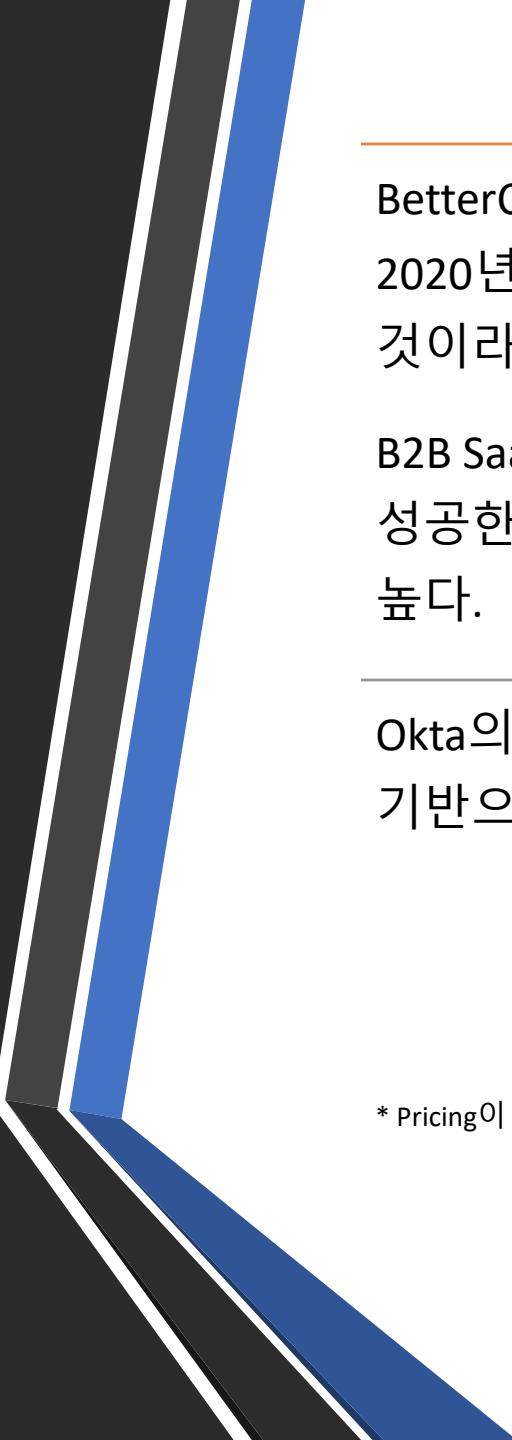
CRM	Marketing Demand Generation	Human Resources	Finance & Accounting	Content Management	Vertical

by Bessemer Venture Partners



2019 fast-growing SaaS Company

<https://blog.hubspot.com/service/top-saas-companies>



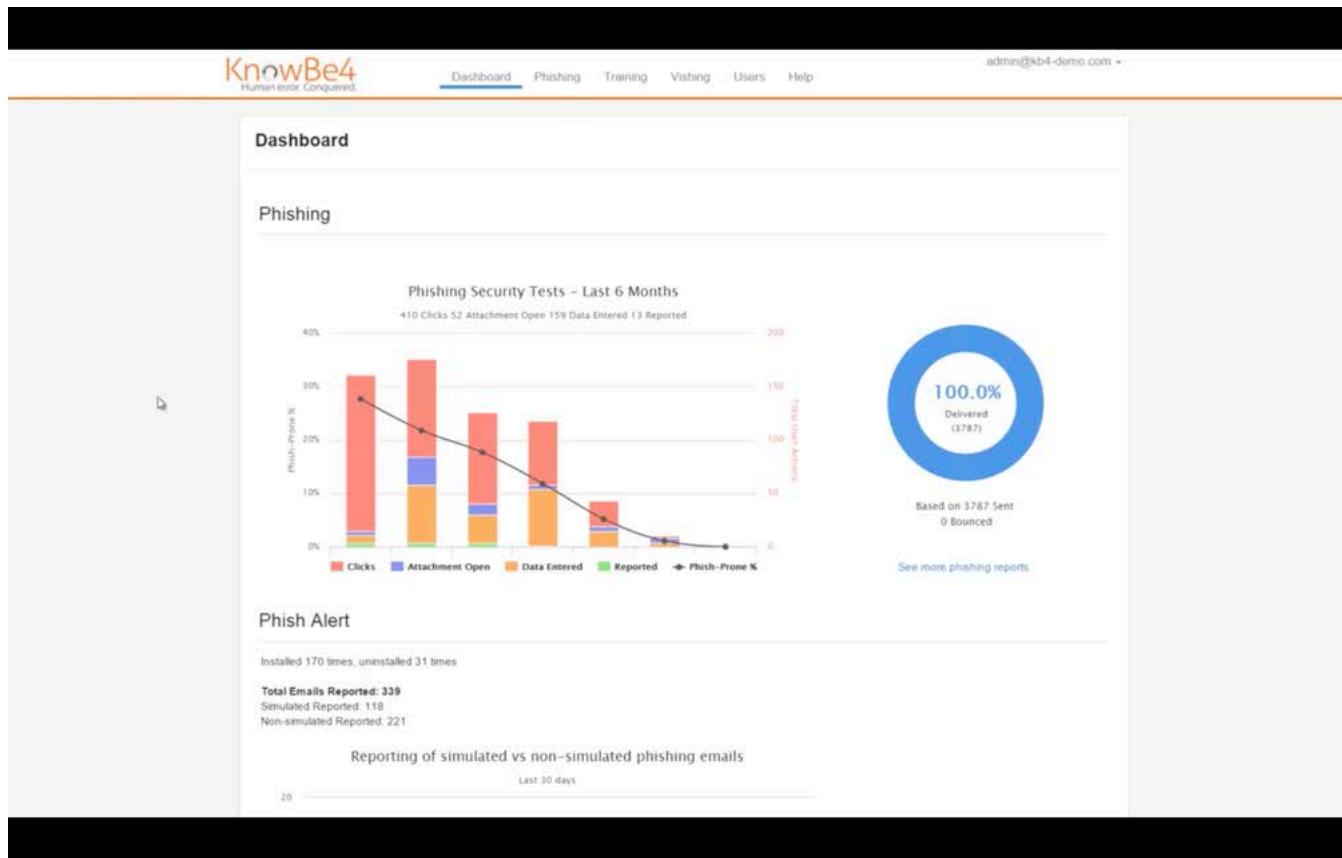
BetterCloud에서 실시한 서베이에 따르면, 73%의 기업이 2020년도에는 그들의 제품 중 적어도 80% 가 SaaS 형태일 것이라고 응답했다.

B2B SaaS 회사는 그들의 고객인 기업의 성공에 투자한다. 고객이 성공한다면, 고객들은 SaaS 기업에게 더욱 충실해질 가능성이 높다.

Okta의 Businesses @ Work reports에서 수집한 데이터를 기반으로 빠르게 성장하고 있는 SaaS 기업을 추렸다.

* Pricing이 기재되어 있지 않은 기업은 1페이지로 구성되어 있다.

<https://blog.hubspot.com/service/top-saas-companies>



KnowBe4 (B2B)

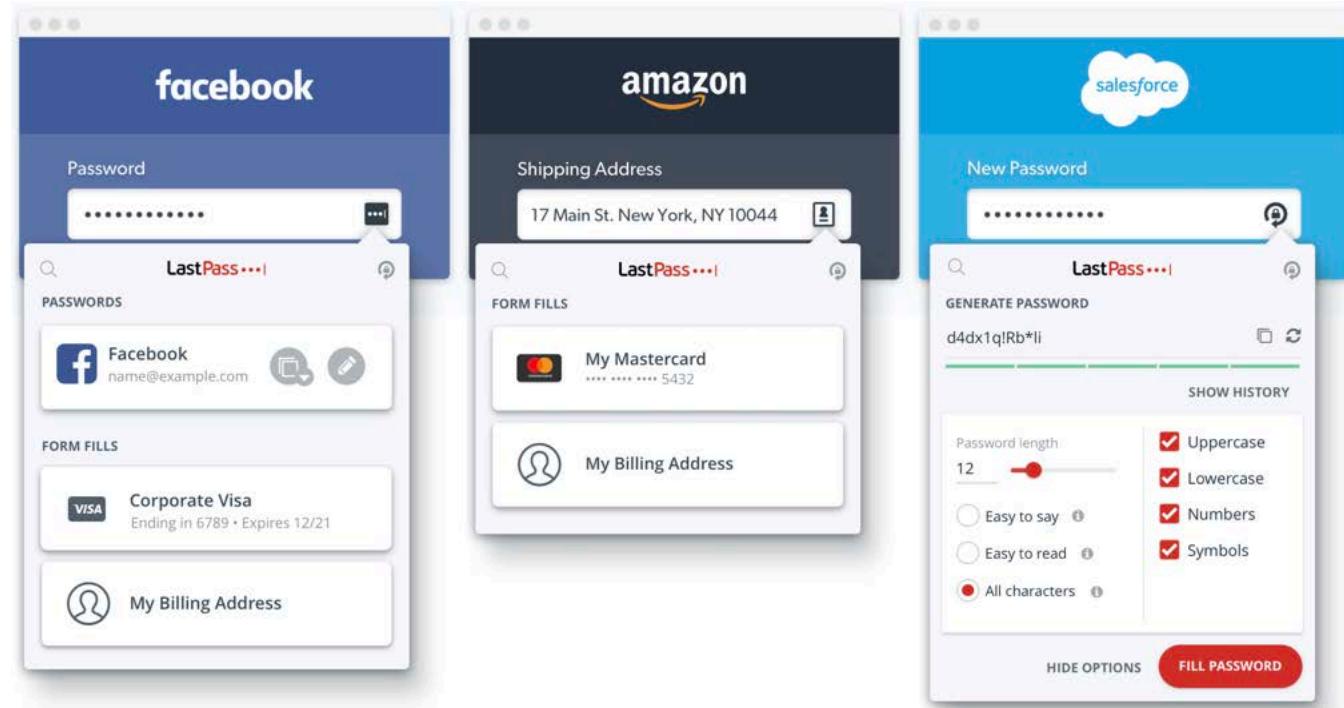
기업이 스피어 피싱, 랜섬웨어 공격 등의 IT 보안 문제를 해결할 수 있도록 보안 인식
트레이닝 시뮬레이션 서비스 제공. (178% growth)

MSRP Pricing By Seat - 1 Year	Most Popular				
	Silver	Gold	Platinum	Diamond	PhishER
25-50	\$17.00	\$20.75	\$24.50	\$29.50	-
51-100	\$15.00	\$18.25	\$21.50	\$26.50	-
101-500	\$12.00	\$14.50	\$17.00	\$22.00	\$9.00
501-1000	\$11.00	\$13.25	\$15.50	\$20.50	\$6.00
1001-2000	\$10.00	\$12.00	\$14.00	\$19.00	\$5.00
2001-3000	\$9.00	\$10.75	\$12.50	\$17.50	\$4.00
3001-5000	\$8.00	\$9.50	\$11.00	\$16.00	\$3.50
5001+	Get A Quote	Get A Quote	Get A Quote	Get A Quote	Get A Quote

FEATURES	SILVER	GOLD	PLATINUM	DIAMOND
Unlimited Phishing Security Tests ⓘ	✓	✓	✓	✓
Automated Security Awareness Program (ASAP) ⓘ	✓	✓	✓	✓
Security 'Hints & Tips' ⓘ	✓	✓	✓	✓
Training Access Level I ⓘ	✓	✓	✓	✓
Automated Training Campaigns ⓘ	✓	✓	✓	✓
Phish Alert Button ⓘ	✓	✓	✓	✓
Phishing Reply Tracking ⓘ	✓	✓	✓	✓
Active Directory Integration (ADI) ⓘ	✓	✓	✓	✓
Industry Benchmarking ⓘ	✓	✓	✓	✓
Virtual Risk Officer™ ⓘ	✓	✓	✓	✓
Advanced Reporting ⓘ	✓	✓	✓	✓
Crypto-Ransom Guarantee ⓘ	✓	✓	✓	✓
Training Access Level II ⓘ		✓	✓	✓
Monthly Email Exposure Check ⓘ		✓	✓	✓
Vishing Security Test ⓘ		✓	✓	✓
Smart Groups ⓘ			✓	✓
Reporting APIs ⓘ			✓	✓
User Event API ⓘ			✓	✓
Security Roles ⓘ			✓	✓
Social Engineering Indicators (SEI) ⓘ			✓	✓
USB Drive Test ⓘ			✓	✓
Priority Level Support ⓘ			✓	✓
Training Access Level III ⓘ				✓
AIDA™ Artificial Intelligence-driven Agent BETA ⓘ				✓
PhishER™ - Optional Add-on ⓘ	✓	✓	✓	✓

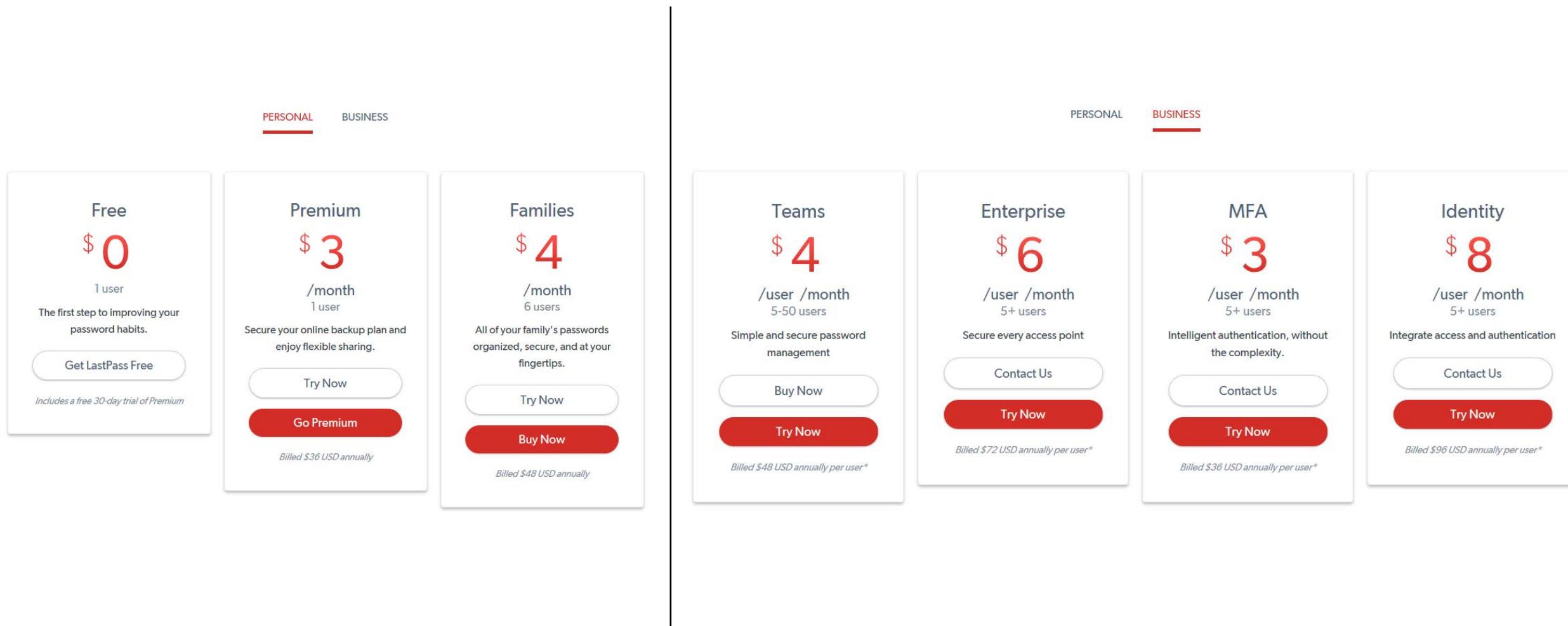
KnowBe4

Monthly 구독형. 기업 규모에 따라 1인당 비용 감소



- 패스워드 관리 소프트웨어로,
사용자가 비밀번호를 잊어버릴 경우를
대비해 저장.
- 수많은 웹 브라우저용 플러그인과
수많은 스마트폰용 앱을 포함하는 웹
인터페이스 표준.
- (132% growth)

LastPass (B2B, B2C)



The screenshot shows the LastPass pricing page, divided into two main sections: PERSONAL and BUSINESS.

PERSONAL SECTION:

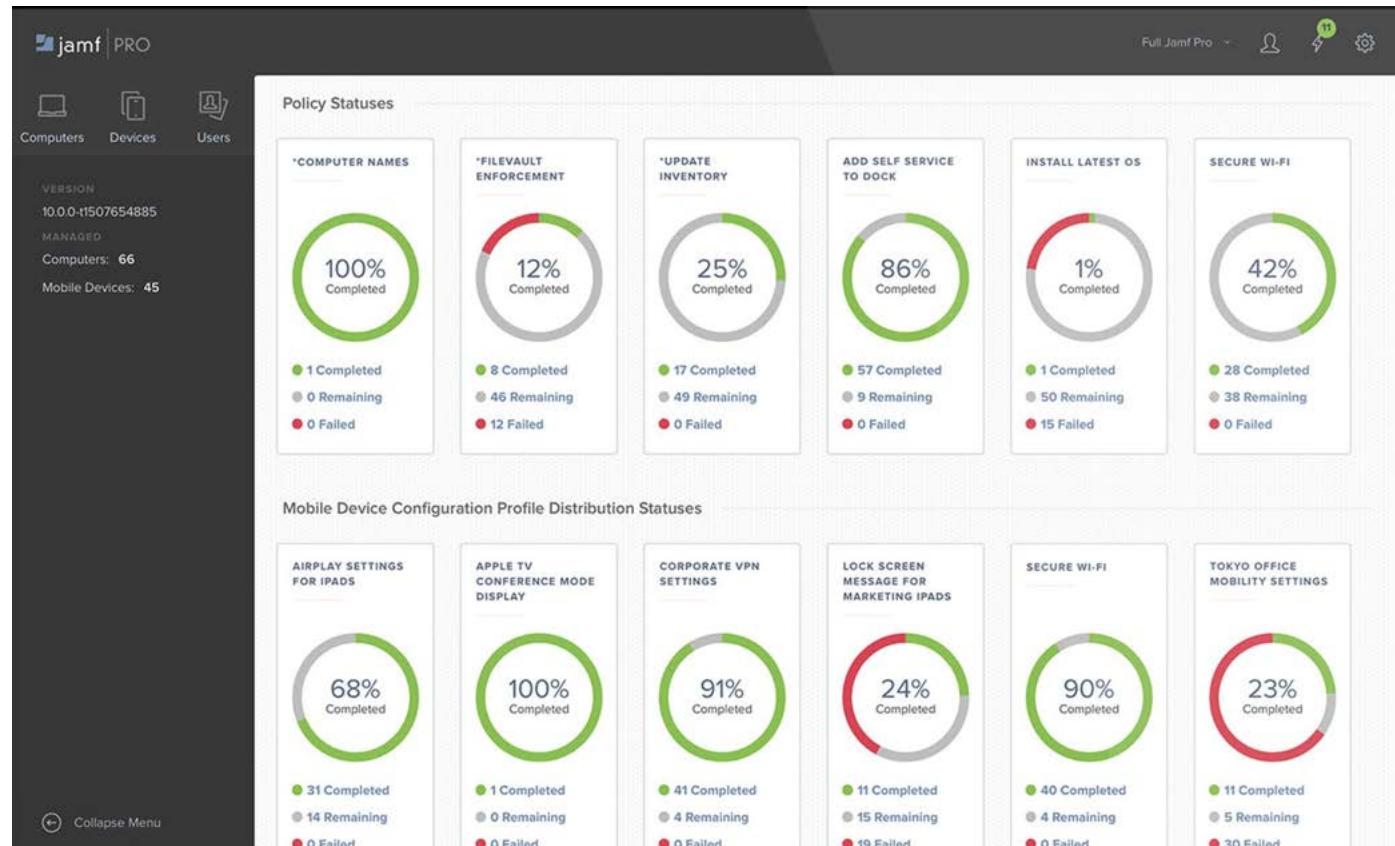
- Free:** \$0 /user. Includes a free 30-day trial of Premium. Call-to-action: Get LastPass Free.
- Premium:** \$3 /month /user. Secure your online backup plan and enjoy flexible sharing. Call-to-action: Try Now or Go Premium. Billed \$36 USD annually.
- Families:** \$4 /month /user. All of your family's passwords organized, secure, and at your fingertips. Call-to-action: Try Now or Buy Now. Billed \$48 USD annually.

BUSINESS SECTION:

- Teams:** \$4 /user /month /5-50 users. Simple and secure password management. Call-to-action: Buy Now or Try Now. Billed \$48 USD annually per user*.
- Enterprise:** \$6 /user /month /5+ users. Secure every access point. Call-to-action: Contact Us or Try Now. Billed \$72 USD annually per user*.
- MFA:** \$3 /user /month /5+ users. Intelligent authentication, without the complexity. Call-to-action: Contact Us or Try Now. Billed \$36 USD annually per user*.
- Identity:** \$8 /user /month /5+ users. Integrate access and authentication. Call-to-action: Contact Us or Try Now. Billed \$96 USD annually per user*.

LastPass

Monthly 구독형. 개인 (1인 프리미엄, 가족단위) / 비즈니스(팀, 기업단위) 모델



Jamf (B2B)

- 애플 디바이스를 관리하는 단순화된 *MDM 솔루션을 제공.
- 엄격한 보호 및 보안 준수가 이루어지는 환경에서 직원 선택 및 소프트웨어의 자율성 제공.
- (120% growth)

*MDM (Master Data Management)

jamf NOW

For teams and small businesses

	Price/mo	iOS	Mac	tvOS
Standard	\$2.00	✓	✓	
Plus	\$4.00	✓	✓	

✓ Out of the box ready to be up and running quickly.
✓ No dedicated tech resources required.
✓ Pre-made management templates.
✓ Ability to set it and forget it.

First 3 devices are free.

[Try Jamf Now](#) [Learn More](#)

jamf PRO

For IT Pros

	Price/mo	iOS	Mac	tvOS
	\$3.33	✓		✓
	\$7.17		✓	

✓ Powerful workflows designed to automate deployment and ongoing management en masse.
✓ An unmatched level of access and ability to customize scripts on any Mac.
✓ A self-service portal to drive user self-sufficiency and satisfaction.
✓ The largest Apple IT community in the world - Jamf Nation.

Both prices include Jamf Standard Support.

[Try Jamf Pro](#) [Learn More](#)

Jamf

Monthly 구독형. Now (팀, 기업) / Pro (IT pro)



Zoom (B2B)

원격 회의를 호스팅해 다수의 유저가 참여하는 화상 회의 툴 제공. (107% growth)

Basic	Pro	Business	Enterprise
Personal Meeting Free	Great for Small Teams \$14.99 /mo/host	Small & Med Businesses \$19.99 /mo/host *Minimum of 10 hosts	Large Enterprise-Ready \$19.99 /mo/host *Minimum of 50 hosts
Sign up, It's Free	Buy Now	Buy Now	Contact Sales
Host up to 100 participants	All Basic features +	All Pro features +	All Business features +
Unlimited 1 to 1 meetings	Includes 100 participants Need more participants?	Includes 100 participants Need more participants?	Up to 1,000 participants Unlimited Cloud Storage
40 mins limit on group meetings	Meeting duration limit is 24 hrs	Dedicated phone support	Dedicated Customer Success Manager
Unlimited number of meetings	User management	Admin dashboard	Executive Business Reviews
Online support	Admin feature controls	Vanity URL	Bundle discounts on Webinars and Zoom Rooms
+ Video Conferencing Features	Reporting	Option for on-premise deployment	
+ Web Conferencing Features	Custom Personal Meeting ID	Managed domains	
+ Group Collaboration Features	Assign scheduler	Single sign-on	
+ Security	1GB of MP4 or M4A cloud recording	Company branding	
	REST API	Custom emails	
	Skype for Business (Lync) interoperability	LTI integration	
	+ Optional Add-on Plans	Cloud Recording Transcripts	
		+ Optional Add-on Plans	

Zoom

Monthly 구독형. 1대1 무료, 3인 이상 40분 미만 무료. 그 외 유료

The screenshot shows the JIRA software interface. On the left, there's a sidebar with links like 'Dashboards', 'Projects', 'Issues', 'Capture', 'Portfolio', 'Create', 'Summary', 'Issues', 'Reports', 'Versions', 'Components', 'Project Shortcuts' (including 'Project management with JIRA' and 'Business projects basics'), and '+ Add link'. The main area is titled 'Activity' and shows a feed of recent comments from users like Simone Godfrey, Brian Smith, and Lacy Canvell. To the right of the activity feed is a summary of issue status: 'Project Lead' (Administrator), 'Last week most active' (two users), 'Key' (IIR), 'Issue Status' (To Do: 15, In Progress: 7, Done: 3, No Category: 0), and a link to 'View all issue statistics'.

Atlassian (B2B)

- 소프트웨어 개발 회사로, 조직에서 일어나는 내부 문제를 추적하는 티켓팅 시스템인 JIRA로 알려짐.
- 지라 컨플루언스(Confluence) 부가기능은 머신러닝을 활용한 온라인 지원 센터를 통해 고객 및 직원들에게 적절한 서비스를 안내한다. 각 경험으로부터 학습하기 때문에 사용자에게 더 나은 솔루션을 추천.
- 모바일 액세스 가능, 직원이 생산성 유지
- (91% growth)

Pricing

With flexible, per user pricing, you'll never pay for more than you need.

\$10

flat monthly fee

Small teams of up to 10 users

\$5

per user/month

For the first 100 users

\$3.50

per user/month

For the next 150 users

\$1.10

per user/month

For each additional user over 250

More than 5,000 users? [Explore our self-hosted options for larger teams.](#)

Atlassian

Monthly 구독형. 기업 규모에 따라 1인당 비용 감소

The image displays two main sections of the FreshService platform. On the left, the 'IT Helpdesk' interface shows a 'Category-Based Incident Routing' workflow. This workflow starts with an 'Event' (Incident is created), followed by a 'Condition' (Category is Hardware). If 'YES', it leads to an 'Action' (Assign to Hardware Team). If 'NO', it moves to the next condition (Category is Software). If 'YES', it leads to the 'Action' (Assign to Software Team). If 'NO', it moves to the next condition (Category is Network). If 'YES', it leads to the 'Action' (Assign to Network Team). If 'NO', it moves to the final condition (Any other category). If 'YES', it leads to the 'Action' (Assign to Helpdesk Monitoring Team). A vertical sidebar on the left lists icons for EVENT, CONDITION, ACTION, and other system functions.

On the right, the 'Analytics / Sample Overview' section provides a summary of total assets. It includes a bar chart for 'Total Assets grouped by Location', a donut chart for 'Total Assets grouped by Created By', a line chart for 'Total Assets grouped by Created Date', and a bar chart for 'Total Assets grouped by CI Type'. The 'Total Assets' summary indicates a total of 130 assets.

Location	Total Assets
Asia	62
US	46
Canada	9
India	6
America	5
France	1

Created By	Total Assets
Itl:Probe	69 - 53.1%
User	61 - 46.9%

Created Date - Day of the Month	Total Assets
Day 1	~45
Day 10	~65
Day 20	~5
Day 30	~5

CI Type	Total Assets
Laptop	61
Printer	42
Software	5
Server	5
Document	2
Email Service	1
Projector	1
Switch	1

FreshService (B2B)

FreshWorks의 고객 서비스 파트. 고객 서비스 팀의 데일리 잡을 돋는 업무 지원 소프트웨어를 제공. (78% growth)

				MONTHLY	YEARLY
BLOSSOM	GARDEN	ESTATE	FOREST		
\$29 /agent/month billed monthly	\$59 /agent/month billed monthly	\$99 /agent/month billed monthly	\$99 /agent/month billed yearly ⓘ		
TRY FOR FREE	TRY FOR FREE	TRY FOR FREE	TRY FOR FREE		
<ul style="list-style-type: none">✓ Incident Management✓ Knowledge Base✓ Self Service Portal✓ Automations✓ Standard Reports✓ Marketplace✓ Unlimited End Users	<ul style="list-style-type: none">Everything in Blossom and...	<ul style="list-style-type: none">Everything in Garden and...	<ul style="list-style-type: none">Everything in Estate and...		

				MONTHLY	YEARLY
BLOSSOM	GARDEN	ESTATE	FOREST		
\$19 /agent/month billed yearly	\$49 /agent/month billed yearly	\$79 /agent/month billed yearly	\$99 /agent/month billed yearly ⓘ		
TRY FOR FREE	TRY FOR FREE	TRY FOR FREE	TRY FOR FREE		
<ul style="list-style-type: none">✓ Incident Management✓ Knowledge Base✓ Self Service Portal✓ Automations✓ Standard Reports✓ Marketplace✓ Unlimited End Users	<ul style="list-style-type: none">Everything in Blossom and...	<ul style="list-style-type: none">Everything in Garden and...	<ul style="list-style-type: none">Everything in Estate and...	<ul style="list-style-type: none">Everything in Forest and...	<ul style="list-style-type: none">Everything in Estate and...

FreshService

Monthly 구독형 / annually 구독형 (할인)



Phone System Users Reports Call Log Billing Tools

John | (857) 222-3333 Ext. 101 Admin Portal Get Help Log Out

The screenshot shows the RingCentral Admin Portal interface. On the left, there's a sidebar with icons for Company Info, Phone Numbers, Auto-Receptionist, 14 Group(s) (with a circular arrow icon), and Phones & Devices. The main area has a title 'Company Shortcuts' and four buttons: 'Edit Company Business Hours', 'Change Company Greeting', 'Set Company Caller ID', and 'Publish Company Info to Directory Assistance'. Below this is a section titled 'How do I...' with a list of links: 'Change what callers hear' (3:49), 'Set up call forwarding' (2:39), 'Change company voicemail' (1:33), 'Set up notification for calls, voicemails, and faxes' (1:22), 'Use call queues' (2:16), and 'Get more help' (1:34). To the right, there's a video thumbnail for 'Change what callers hear' with a play button, the RingCentral logo, 103723 views, and a 'Watch video' link.

<https://www.ringcentral.com/solutions/enterprise-business.html>

- 웹 인터페이스를 사용해서 회사의 전화 인프라와 개인 그리고 기업의 모바일 전화기를 통합시키는 커뮤니케이션 소프트웨어. 중요한 고객의 전화를 놓치지 않도록 하기 위해 착신 통화를 전체 작업 그룹과 관리 팀에 라우팅.
- API는 이런 전화번호와 역할 목록을 조직화하고 최신으로 유지하기 위한 자동화 방식. 직원들의 전화번호를 효율적으로 조직화.
- 이 API는 통화량을 추적해서 시각화하고, 직원들이 통화에 소비하는 시간 측정 가능. 챗봇 API는 사용자들에게 중요한 상태 업데이트 정보를 회람.
- (73% growth)

Ring Central (B2B)

Pay annually (save up to 40%) Pay monthly
of users 1 2-99 100-999 1,000+

PHONE	STANDARD	PREMIUM	ULTIMATE
Up to 20 users	\$24 .99 monthly per user	\$34 .99 monthly per user	\$44 .99 monthly per user
Buy now	Buy now	Buy now	Buy now
Free trial	Free trial	Free trial	Free trial
<ul style="list-style-type: none">Unlimited phone calls within the US and CA*Toll-free or local number100 toll-free minutes/monthVoicemail-to-text	<ul style="list-style-type: none">Unlimited phone calls within the US and CA*Unlimited audio meetingsUnlimited video conferencing (up to 4 people per meeting)Toll-free or local number1,000 toll-free minutes/monthVoicemail-to-textUnlimited internet fax	<ul style="list-style-type: none">Unlimited phone calls within the US and CA*Unlimited audio meetingsUnlimited video conferencing (up to 100 people per meeting)Toll-free or local number2,500 toll-free minutes/monthVoicemail-to-textUnlimited internet faxAutomatic call recording	<ul style="list-style-type: none">Unlimited phone calls within the US and CA*Unlimited audio meetingsUnlimited video conferencing (up to 200 people per meeting)Toll-free or local number10,000 toll-free minutes/monthVoicemail-to-textUnlimited internet faxAutomatic call recording

Pay annually (save up to 40%) Pay monthly
of users 1 2-99 100-999 1,000+

PHONE	STANDARD	PREMIUM	ULTIMATE
Up to 20 users	\$24 .99 From \$34 .99 monthly per user	\$24 .99 From \$34 .99 monthly per user	\$44 .99 From \$44 .99 monthly per user
Buy now	Buy now	Buy now	Buy now
Free trial	Free trial	Free trial	Free trial
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Ring Central

Monthly 구독형 / annually 구독형 (할인)

기업 규모에 따라 1인당 비용 감소.

The screenshot shows the Teem software interface for managing locations. The left sidebar includes sections for Insights, Manage, Overview, and Locations (which is currently selected). Under Locations, there are dropdown menus for Apps & Integrations, Visitors, Users, Health, Teem Account, and Broadcasts. Below this is a pinned menu with Employee Tools and Zapier Developers. The main content area is titled "Zapier - Locations" and displays a message: "Manage your Locations, Spaces, Devices and their settings across your organization." A callout box says, "Need help? Click on a tab below (eg. Spaces) to show a list of all the Rooms, Lobbies, and Desks inside the current location. Or you can use the Location Directory menu to search for a specific location by name." Below this is a navigation bar with tabs: DEVICES, SPACES (which is selected and highlighted in orange), FLOORS, BUILDINGS, and CAMPUSES. A search bar and a filter button are also present. The main table lists four locations: Conference Room, Lobby, Virtual iPad, and Zample Zpace. Each row includes columns for Name, Calendar, Licensed status, Devices assigned, Amenities, and two buttons: DETAILS and OVERRIDES.

Name	Calendar	Licensed	Devices	Amenities	Actions
Conference Room Main conference room	Set a Calendar	<input checked="" type="checkbox"/>	1 LobbyConnect	Apple TV, Camera/Microphone, and 2 more...	<button>DETAILS</button> <button>OVERRIDES</button>
Lobby Building entrance	N/A	<input type="checkbox"/>	No assigned devices	N/A	<button>DETAILS</button> <button>OVERRIDES</button>
Virtual iPad	Set a Calendar	<input type="checkbox"/>	No assigned devices	AC/ Heat, Chair, and 3 more...	<button>DETAILS</button> <button>OVERRIDES</button>
Zample Zpace Used for Zap Test... more	ScheduleOnce proposed times zampleuser@gmail.com	<input checked="" type="checkbox"/>	1 EventBoard	AC/ Heat, Conference Phone, and 2 more...	<button>DETAILS</button> <button>OVERRIDES</button>

Teem (B2B)

Teem은 기업을 위한 업무공간을 분석하고 예약해주는 시스템 소프트웨어. 업무 팀원들간의 협업과 작업 효율성을 위한 공간 설계 컨설팅을 제공. (73% growth)

teem

BASIC

Simple and Efficient
Manage meeting room supply and demand. Help people find the right space quickly and easily.

Available Spaces

 Meeting Rooms \$150/yr	 Reception Areas \$1,000/yr	 Shared Desks NA
---	---	--

 **Usage Data Not Available**
For usage data or Workplace Insights, check out the Professional and Enterprise packages.

- Calendar Plugins (Outlook/O365/Google)
- Teem Area Display (Standard)
- Mobile App (iOS and Android)
- Check-in
- Admin Dashboard
- Selection of Standard Themes

Request A Demo

Start Free Trial

teem

PROFESSIONAL

Data Download
On-demand utilization data export so you can perform your own analysis.

Available Spaces

 Meeting Rooms \$250/yr	 Reception Areas \$1,000/yr	 Shared Desks \$80/yr
---	---	--

 **Data Download**
On-demand utilization data export so you can perform your own analysis.

- All Basic Features, Plus...
- Ad Hoc Booking
- Custom Room Display Background Images
- Desk Booking
- Work Requests
- Manage by Floor, Building and Campus
- Broadcast Messages

Request A Demo

Start Free Trial

teem

ENTERPRISE

Intelligent and Integrated
Connect your workplace tech, understand space utilization with live reports, and customize displays.

Available Spaces

 Meeting Rooms \$450/yr	 Reception Areas \$1,000/yr	 Shared Desks \$80/yr
---	---	---

 **Teem Workplace Insights**
Understand meeting behavior and space usage. Get dynamic recommendations specific to your organization and take action on your data with confidence.

- All Professional Features, Plus...
- Teem Workplace Insights
- Workplace Maps
- Eliminate [Ghost and] Zombie Meetings
- Teem Area Displays (Enterprise)
- Sensor Integration
- Voice Integration
- Meeting Services
- Premium Data Download
- SSO and SAML Login

Request A Demo

Start Free Trial

The screenshot shows the Sophos Central dashboard with the following key metrics:

- Alerts:** 5 High, 3 Medium, 0 Info
- Usage Summary:** Endpoint User Activity Status (37 total users)
 - 30 Active
 - 0 Inactive 2+ Weeks
 - 7 Inactive 2+ Months
 - 0 Not Protected
- Web Stats:**
 - 10 Web Threats Blocked
 - 315 Policy Violations Blocked
 - 0 Policy Warnings Issued
 - 0 Policy Warnings Proceeded

Global Security News section displays a recent article about a washing machine scam.

Sophos (B2B, B2C)

모바일 및 네트워크 보안, 암호화, 위험관리 등을 관리하는 보안 소프트웨어. (42% growth)

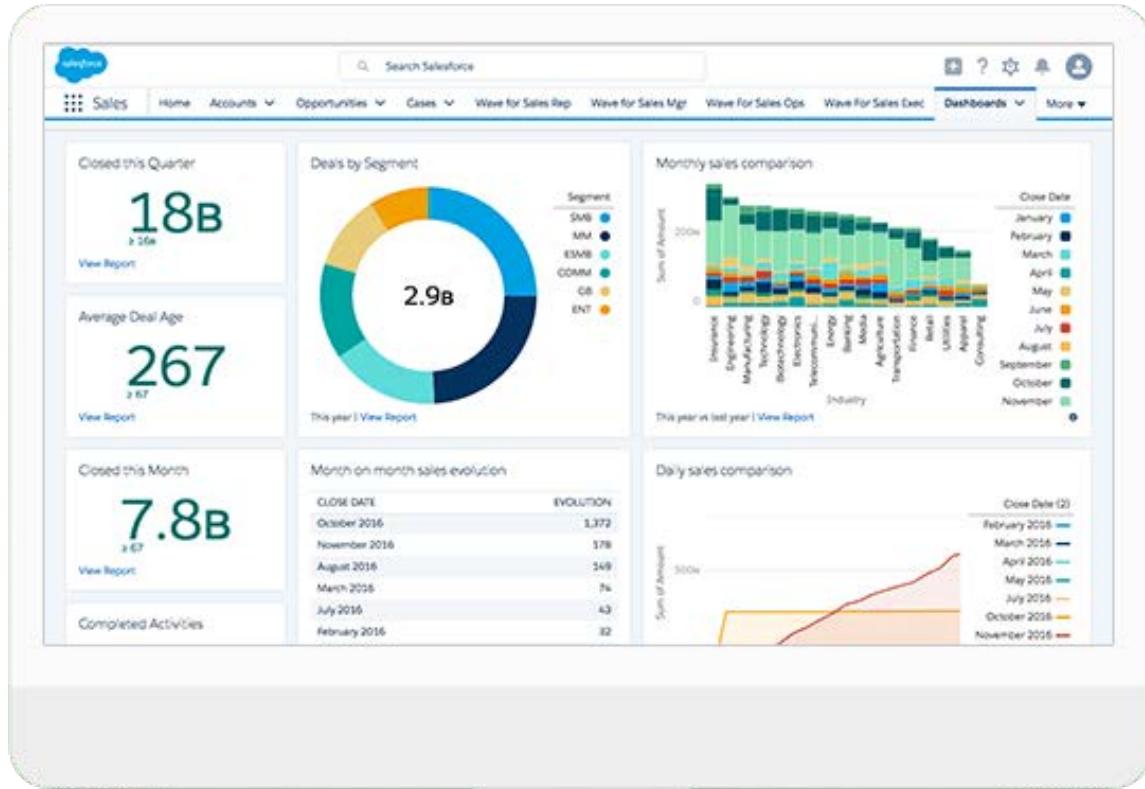
SaaS Startups categorized

<https://www.softwaresuggest.com/blog/top-100-saas-startups-2019/>

Category

2019년도 주목할만한 100개 SaaS 기업의
카테고리를 분석한 결과 다음과 같이
정리할 수 있다.

- CRM
- Social Media Marketing
- Education Management software
- Sales Automation
- Human Resources
- Cloud Computing
- Parking Management System
- Identity Management Software
- Enterprise Software
- Information Technology
- Accounting, Billing, Developer APIs
- Virtual Phone number system
- Business Intelligence
- Real Estate Software
- Risk Management



- 고객 관계 관리 솔루션을 중심으로 한 클라우드 컴퓨팅 서비스를 제공.
- 신속한 잠재 고객 발굴부터 거래 성사까지 전반적 영업을 지원.

Salesforce
(Category: CRM) B2B

Sales Cloud Pricing

Sell faster and smarter with any of our fully customizable CRM editions.

Essentials	Professional	Enterprise	Unlimited
All-in-one sales and support app*	Complete CRM for any size team	MOST POPULAR Deeply customizable sales CRM for your business	Unlimited CRM power and support
\$25 USD/user/month** (billed annually)	\$75 USD/user/month** (billed annually)	\$150 USD/user/month** (billed annually)	\$300 USD/user/month** (billed annually)
TRY FOR FREE	TRY FOR FREE	TRY FOR FREE	TRY FOR FREE

	TRY FOR FREE	Essentials \$ 25 USD/user/month**	Professional \$ 75 USD/user/month**	Enterprise \$ 150 USD/user/month**	Unlimited \$ 300 USD/user/month**
Account, Contact, Lead, and Opportunity Management		✓	✓	✓	✓
Email Integration with Gmail or Outlook		✓	✓	✓	✓
Salesforce Mobile App		✓	✓	✓	✓
Lead Registration and Rules-Based Lead Scoring		✗	✓	✓	✓
Collaborative Forecasting		✗	✓	✓	✓
Workflow and Approval Automation		✗	✗	✓	✓
24/7 Support and Configuration Services		✗	✗	✗	✓

Salesforce (Category: CRM) B2B

Monthly 구독형, annually 지불. Enterprise 버전 인기.

The screenshot shows the Streak inbox interface for the 'Support' category. At the top, there's a navigation bar with icons for back, forward, compose, new box, delete box, filter, sort, group, reports, and more. On the left, a sidebar lists various inbox categories like Inbox (2), Starred, Important, Snoozed, Sent Mail, Drafts (1), Pipelines, Sales, Support (which is selected), Bugs, Product Development, Fundraising, Hiring, Customer Success, Dealflow, Recent Meetings..., Sort By Recent, and More. The main area is titled 'Support' and shows a pipeline summary: 4 New, 2 Assigned, 9 Resolved, with a total of 15 Count. Below this is a table with columns for Name, Stage, Notes, Assigned To, and Customer. The table is divided into sections: 'New' (4 items), 'Assigned' (2 items), and 'Resolved' (9 items). Each row contains a checkbox, a small icon, the request text, the stage, notes (empty), assigned to (Nikola T), and customer (various historical figures like Henry Ford, Nikola Tesla, Sigmund Freud, etc.).

	Name	Stage	Notes	Assigned To	Customer
New	Have you seen my keys?	New		Nikola T	Henry Ford
New	Feature request	New		Nikola T	Stephanie Kwolek
New	What happens if the power goes out?	New		Nikola T	Alessandro Volta
New	Hey, can you help me push this thing?	New		Nikola T	Henry Ford
Assigned	Where can I find the reports?	Assigned		Nikola T	Sigmund Freud
Assigned	Best way to filter new requests?	Assigned		Nikola T	Rosalind Franklin
Resolved	Can you hear me?	Resolved		Nikola T	Alexander Graham Bell
Resolved	Question about stages	Resolved		Nikola T	Marie Curie
Resolved	Quick phone call?	Resolved		Nikola T	Guglielmo Marconi
Resolved	Can I take you for a ride?	Resolved		Nikola T	Henry Ford
Resolved	6	Resolved		Nikola T	Albert Einstein
Resolved	API	Resolved		Nikola T	Dmitri Mendeleev
Resolved	Where's the gas gauge on this thing?	Resolved		Nikola T	Henry Ford
Resolved	New Credit Card information	Resolved		Nikola T	Marie Curie

Streak (Category: CRM) B2B, B2C

G메일 inbox와 호환 가능한 CRM 서비스를 제공. 세일즈, 파트너쉽, 고용 등을 추적할 수 있어

고객서비스 분야에서 이용이 증가하고 있음.

The image displays two identical Streak pricing pages side-by-side, separated by a vertical line. Both pages feature a top navigation bar with 'ANNUALLY SAVE 20%' and 'MONTHLY' buttons.

PERSONAL
0 \$
Free
For individuals looking for a simple CRM solution
✓ Basic CRM features
✓ Unlimited Personal Pipelines
✓ Email Power Tools

PROFESSIONAL
59 \$ per user/month
★ Most popular
For any sized business looking for a fully-featured CRM solution
✓ Unlimited Shared Pipelines
✓ Task List
✓ Custom Views
✓ Advanced Reports
✓ Basic API Access
✓ 900+ Integrations (via Zapier)
Plus all Personal plan features

ENTERPRISE
159 \$ per user/month
For businesses looking for deep customization and advanced reports
✓ Custom Permissions
✓ Required Fields
✓ Full API Access
✓ API/Formulas Support*
✓ Custom Reports*

* 10 user minimum. Annual plan only

PERSONAL
0 \$
Free
For individuals looking for a simple CRM solution
✓ Basic CRM features
✓ Unlimited Personal Pipelines
✓ Email Power Tools

PROFESSIONAL
49 \$ per user/month
★ Most popular
For any sized business looking for a fully-featured CRM solution
✓ Unlimited Shared Pipelines
✓ Task List
✓ Custom Views
✓ Advanced Reports
✓ Basic API Access
✓ 900+ Integrations (via Zapier)
Plus all Personal plan features

ENTERPRISE
129 \$ per user/month
For businesses looking for deep customization and advanced reports
✓ Custom Permissions
✓ Required Fields
✓ Full API Access
✓ API/Formulas Support*
✓ Custom Reports*

* 10 user minimum. Annual plan only

GET STARTED **START 14-DAY TRIAL** **CONTACT US**

Streak

Monthly 구독형 / annually 구독형 (할인). 개인, 프로, 기업 구성. Pro 버전 인기. (14일 무료 이용)

Boomtrain Marketing Engine

User Profile

Recent Activities

- FRIDAY, MAR 04, 2016
 - message_sent [Gamespot...] 2:00:15 PM
 - message_sent [Gamespot...] 8:00:19 AM
 - message_sent [Gamespot...] 7:55:17 AM
- THURSDAY, MAR 03, 2016
 - message_sent [Gamespot...] 8:00:21 AM
 - message_sent [Gamespot...] 7:55:17 AM
- WEDNESDAY, MAR 02, 2016
 - message_sent [Gamespot...] 8:00:25 AM
 - message_sent [Gamespot...] 7:55:19 AM
- TUESDAY, MAR 01, 2016
 - message_sent [Gamespot...] 8:00:26 AM
 - message_sent [Gamespot...] 7:55:19 AM
- MONDAY, FEB 29, 2016

Recent Messages

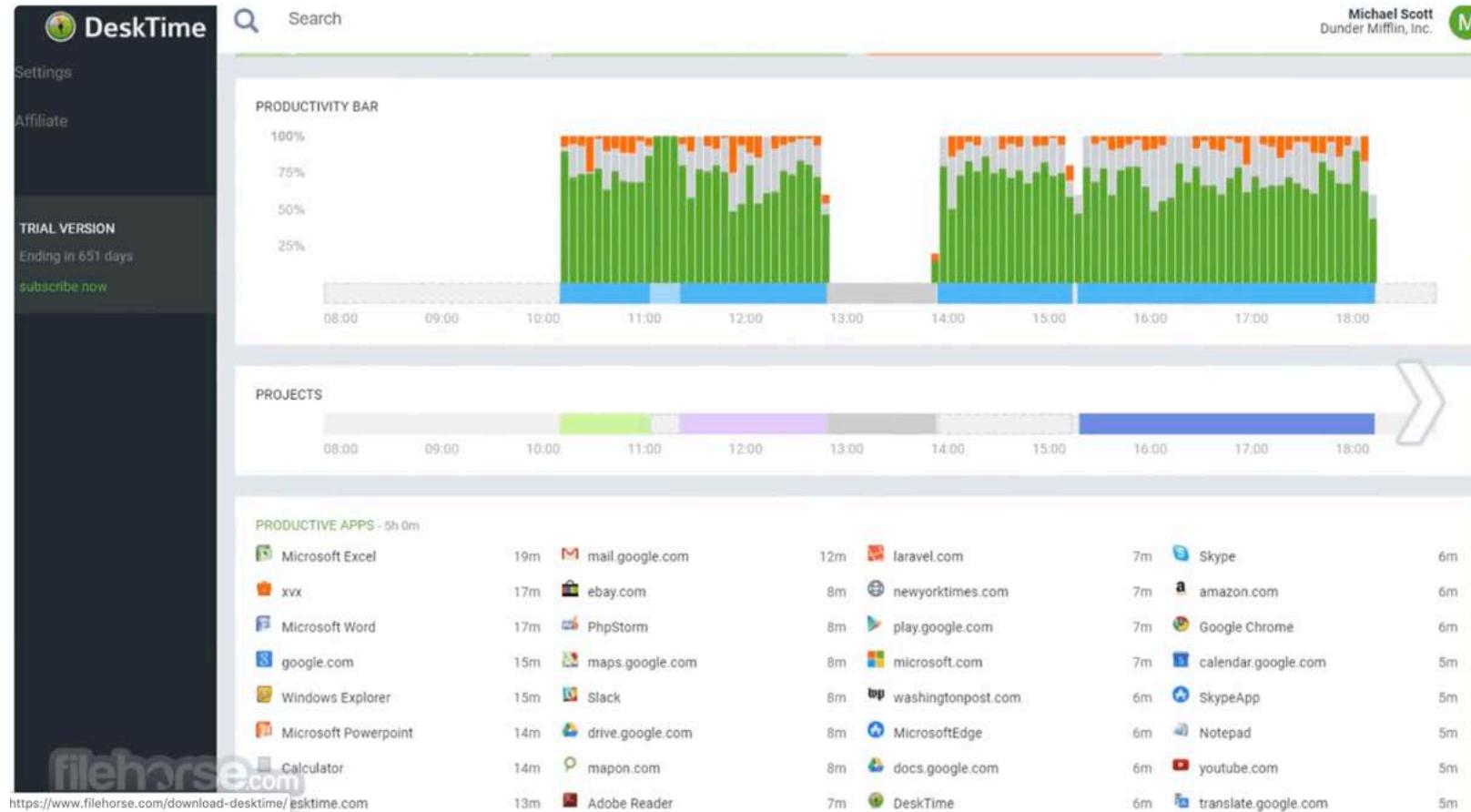
- Gamespot Reality Check...**
From Content @ Boomtrain<content@boomtrain.co> Sent an hour ago
This Week's Reality Check: The Future of Game Control. What does the future have in store for the way...
- Gamespot Top News Da...**
From Content @ Boomtrain<content@boomtrain.co> Sent 7 hours ago
View as a web page Pokemon Go GDC Presentation Canceled and Here's Why The 30-minute event has been...
- Gamespot Top News Da...**
From Content @ Boomtrain<content@boomtrain.co> Sent 8 hours ago
Oculus Rift to Get More Than 100 Games This Year "Many more 3rd party titles" on the way. READ MORE
- Gamespot Top News Da...**
Need help?

About

LAST SEEN	2 months ago
LAST CONTACT	an hour ago
LAST OPENED	3 months ago

Compose Message

- 인공지능을 기반으로 한 마케팅 소프트웨어로, 채널을 통해 실시간으로 고객 경험을 모니터링.
- 이메일, 모바일 푸시 알림 및 인앱을 통해 마케팅 캠페인을 자동화. 또한 동작, 정서 및 기본 설정을 기반으로 고유한 사용자 그래프를 만들고 분석.



DeskTime (Categories: SaaS Software) B2B, B2C

시간을 관리하고 추적하는 소프트웨어. 컴퓨터에 실행해 둔 프로그램을 자동으로 추적하기 때문에 하루를 마감하면서 얼마나 생산적으로 일했는지 확인.

The screenshot shows the DeskTime pricing page with a focus on selecting the number of team members. At the top, there are buttons for "MONTHLY" and "ANNUAL", with a note "1 Month free". A green callout box labeled "ENTER TEAM SIZE" with a green arrow points to the "51+" button in a dropdown menu. Below this, a horizontal slider allows selecting the number of team members from 1 to 51+. The value "1" is currently selected. The main content area displays two plans: "DeskTime Lite" (free) and "DeskTime Pro" (\$7 monthly). A large green arrow on the left points towards the "MOST POPULAR" section, which contains the "DeskTime Lite" plan. A large green arrow on the right points towards the "MOST POPULAR" section, which contains the "DeskTime Pro" plan.

Team members selected: 1

1 Month free

MONTHLY ANNUAL

ENTER TEAM SIZE

1 3 5 7 10 13 16 20 30 40 50 51+

DeskTime Lite
1 User only
Sign up Free
Free

- ✓ Time tracking
- ✓ App tracking
- ✓ Mobile app

Popular choice for business
DeskTime Pro
Start Free Trial
\$ 7 Monthly

- ✓ Time tracking
- ✓ App tracking
- ✓ Mobile app
- ✓ Control panel
- ✓ Windows title tracking
- ✓ URL tracking
- ✓ Reports
- ✓ Projects
- ✓ Data history
- ✓ Screen shots
- ✓ Billing rates
- ✓ Vacation and absence tracking

Most Popular

DeskTime Lite
1 User only
Sign up Free
Free

- ✓ Time tracking
- ✓ App tracking
- ✓ Mobile app

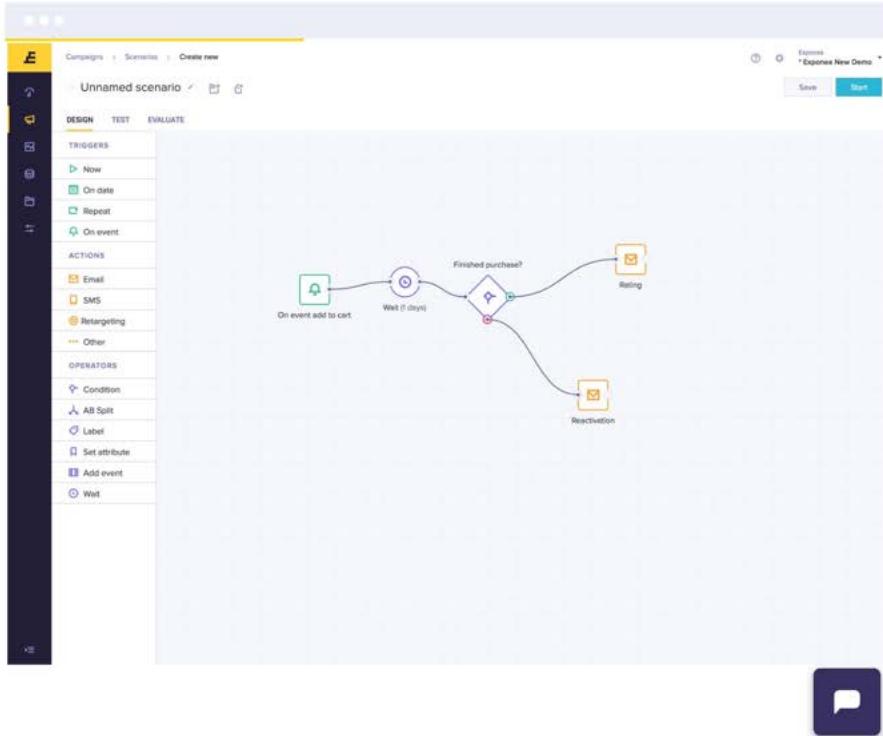
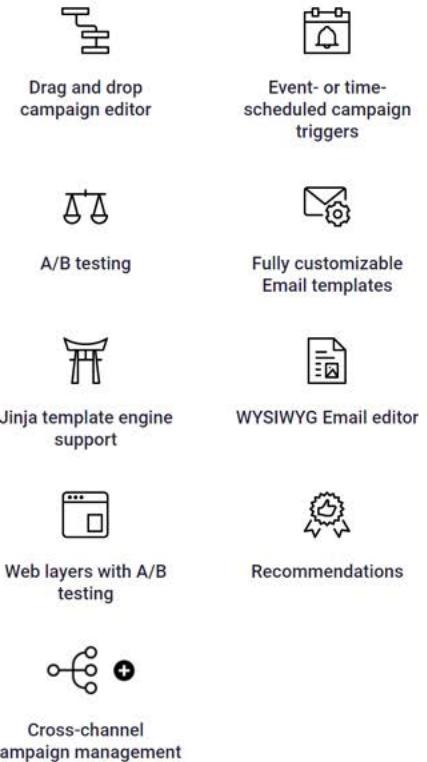
Popular choice for business
DeskTime Pro
Start Free Trial
\$ 6.42 Monthly, paid annually

- ✓ Time tracking
- ✓ App tracking
- ✓ Mobile app
- ✓ Control panel
- ✓ Windows title tracking
- ✓ URL tracking
- ✓ Reports
- ✓ Projects
- ✓ Data history
- ✓ Screen shots
- ✓ Billing rates
- ✓ Vacation and absence tracking

Most Popular

DeskTime

Monthly 구독형 / annually 구독형 (1달 무료 이용)
기업 규모에 따라 1인당 비용 감소



- 마케팅 지향성의 클라우드 기반 플랫폼.
- 자동화된 캠페인을 운영하고 고객 분석 시스템을 이용해 정확한 예측을 이끌어내는 통합형 클라우드.

MOAT Brand Analytics Brand Score Report Metrics Guide Benchmarks Help / FAQ bluekai@moat.com ▾

Ad Search

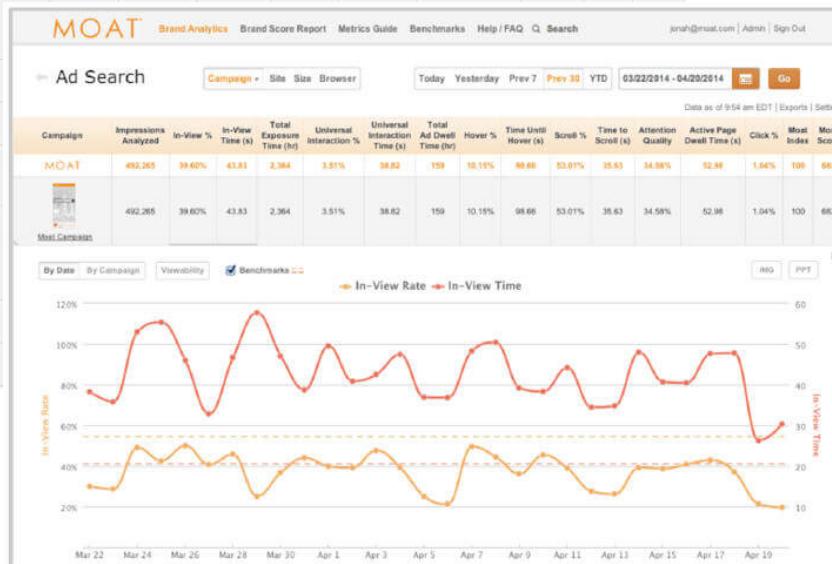
Ad ▾ BlueKai Segment Size Browser

Today Yesterday Prev 7 Prev 30 YTD

02/05/2015 - 02/11/2015 Go

Data as of 7:41 pm EDT | Exports | Settings

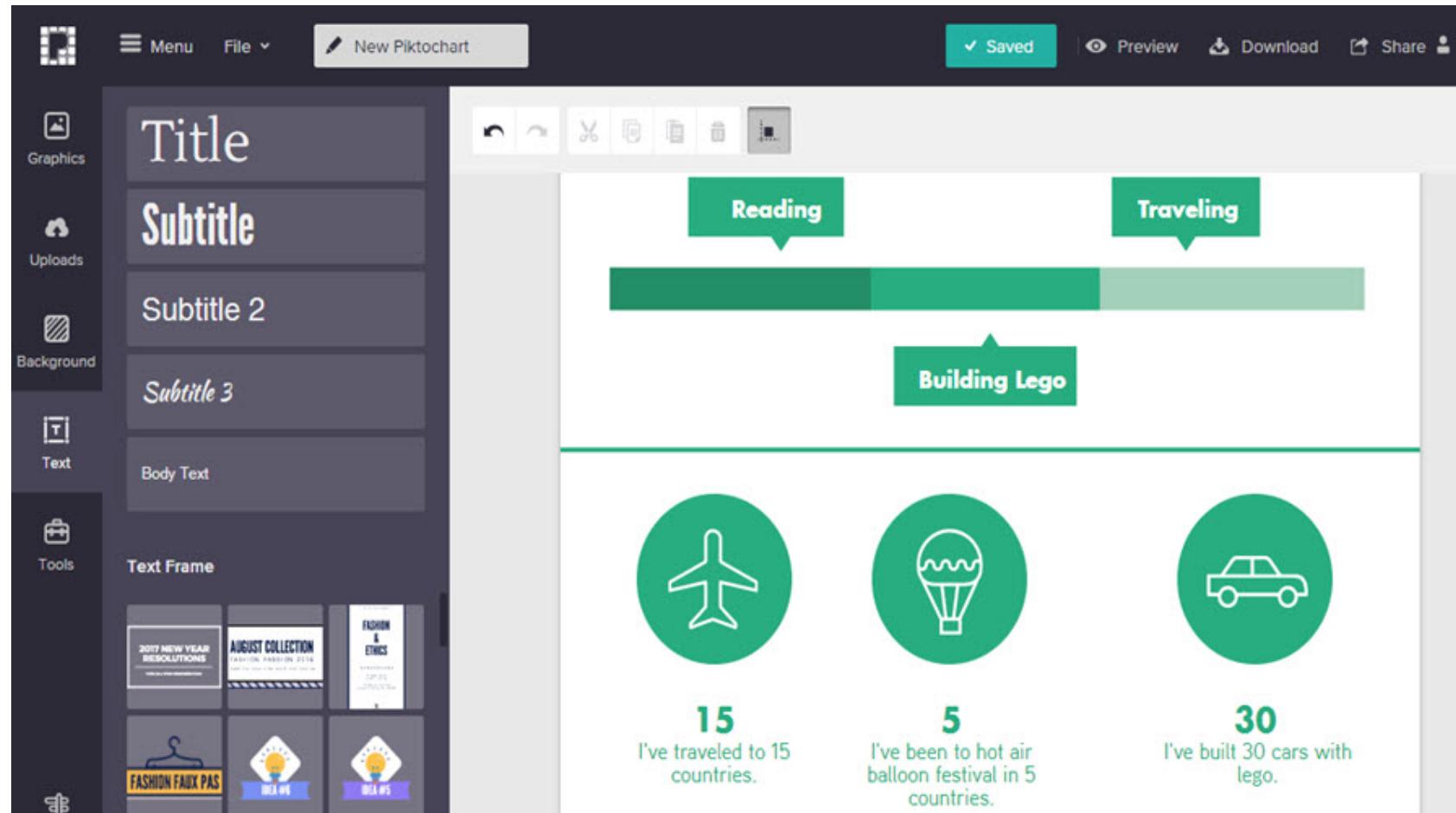
BlueKai Segment	Impressions Analyzed	In-View %	In-View Time (s)	Total Exposure Time (hr)	Universal Interaction %	Universal Interaction Time (s)	Total Ad Dwell Time (hr)	Hover %	Time Until Hover (s)	Attention Quality	Scroll %	Time Until Scroll (s)	Active Page Dwell Time (s)	Click %	Moat Index	Moat Score
MOAT	120,147	68.52%	52.03	1,180	5.97%	12.26	22	17.55%	87.33	33.99%	73.28%	40.87	75.58	1.64%	100	776
In-Market > Retail 19	12,412	64.87%	57.15	128	7.41%	22.9	6	19.51%	87.62	37.97%	71.29%	45.46	75.57	3.04%	107	808
In-Market > Retail > Clothing > Shoes & Accessories 3177	4,611	69.81%	52.76	47	5.52%	25.79	2	19.31%	104.72	28.57%	75.80%	30.88	82.02	1.26%	99	773
In-Market > Retail > Clothing > Shoes & Accessories > Clothing 108930	4,263	71.43%	50.94	43	5.26%	5.21										
In-Market > Retail > Electronics 151	4,205	72.41%	47.21	40	5.34%	1.63										
In-Market > Retail > Entertainment 11336	4,002	71.01%	52.27	41	3.17%	2.23										
In-Market > Retail > Entertainment > Tickets 6058	3,857	71.43%	51.96	40	3.31%	2.23										
In-Market > Retail > Clothing > Shoes & Accessories > Clothing > Women 145	3,857	75.94%	49.86	41	5.04%	1.18										
A/B Test Groups > Group 07 38845	3,712	64.84%	74.86	50	6.03%	47.3										
A/B Test Groups > Group 10 38842	3,712	60.16%	46.16	29	3.42%	77.24										



- 광고의 가시성(viewability)을
프로세스하고 웹사이트 트래픽과
광고의 주의 지속 시간을 분석하는
서비스를 제공한다. 자체적으로
영상 광고를 분석 판단.

Moat

(Categories: SaaS Software) B2B



Piktochart

(Categories: SaaS Software)

B2B, B2C

인포그래픽 어플리케이션으로, 디자이너가 아닌 사람도 쉽게 비주얼 그래픽을 이용한
콘텐츠 제작이 가능한 툴

Monthly Annually SAVE UP TO 25%

PRO

**USD
29**

per month

- Create unlimited visuals
- 1GB image uploads
- HD image exports
- PDF exports
- Watermark removal
- Password protection for published visuals
- Custom color schemes & personal colors
- Custom fonts upload
- Folders

PRO Team

**USD
99**

per month

— for 5 Users +

More than 25 users?

Access to all PRO features

- More image upload space
- Team template customization
- Sharing of projects
- Design collaboration
- Annotated commenting
- Roles and permissions

More features to come!

Monthly Annually SAVE UP TO 25%

PRO

**USD
24 .17**

per month
Charging \$290 a year

- Create unlimited visuals
- 1GB image uploads
- HD image exports
- PDF exports
- Watermark removal
- Password protection for published visuals
- Custom color schemes & personal colors
- Custom fonts upload
- Folders

PRO Team

**USD
82 .50**

per month
Charging \$990 a year

— for 5 Users +

More than 25 users?

Access to all PRO features

- More image upload space
- Team template customization
- Sharing of projects
- Design collaboration
- Annotated commenting
- Roles and permissions

More features to come!

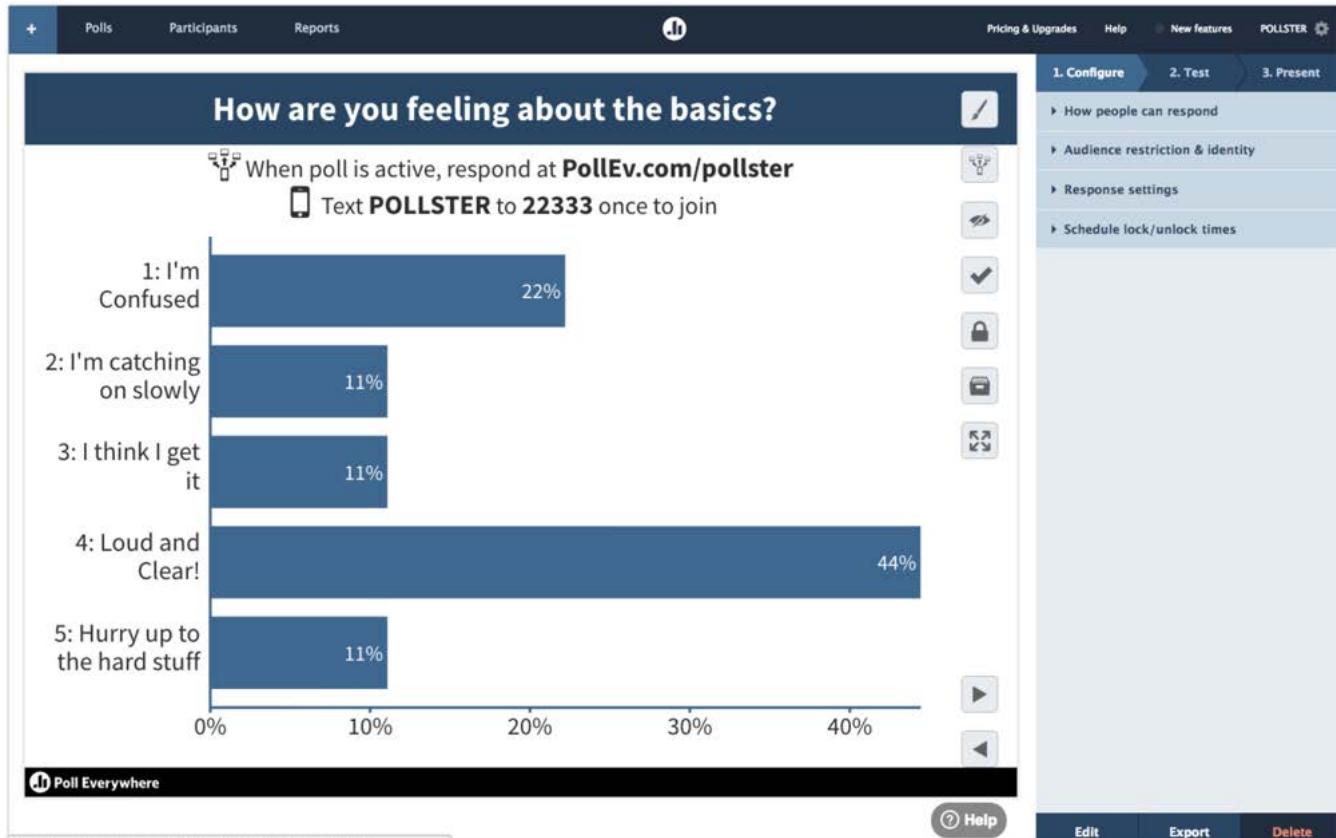
Piktochart

Monthly / annually 구독 (할인)

The screenshot shows the Xola software interface. At the top, there's a navigation bar with links for Help, Xola University, XOLA, Reports, Marketing, Settings, and App Store. Below the navigation is a secondary menu with icons for Dashboard, Purchases, CRM, Products, Resources, Reports, Marketing, Settings, and App Store. The main area is titled "PURCHASES" and shows a list of recent purchases. One purchase for "BILL TURNER" on May 10 is selected, showing 5 Adults at \$235.94. To the right of the purchase list is a detailed view of the reservation for "AXE THROWING". The reservation details include the customer (BILL TURNER), date (May 10, 2019), time (4:00pm), email (jessica+bill@xola.com), and waivers signed. The payment summary shows a total of \$235.94, breakdown of charges (Adults, Damage Deposit, State Tax), and payment status (PAID). A "Collect Balance" button is available to collect the remaining balance of \$50.00.

Xola (Categories: SaaS Software) B2B

여행사가 다양한 맞춤형 설정을 기반으로 투어를 기획하고 예약을 관리하는 소프트웨어.
투어 제공자들이 비용을 절감하고 수익을 증대시킴.



- 웹, SMS, 트위터에 설문조사 서비스를 제공.
- 사용자가 투표에 참여하면 결과를 ppt로 다운받거나 여러 사람과 공유하고 실시간 차트를 확인 가능.

	MOST POPULAR				
	Intro	Present	Engage	Teams	Enterprise
Show annual prices	Free	\$120 per year	\$79 per month	\$199 per month	\$9,999+
	Sign up	Sign up	Sign up	Sign up	Contact us
Unlimited questions <small>i</small>	✓	✓	✓	✓	✓
Audience Size <small>i</small>	25	700	700	700	Custom
Support <small>i</small>	FAQ (?)	Email (?)	Email (?)	Phone (?)	Dedicated (?)
Reporting and analytics <small>i</small>	-	-	✓	✓	✓
Custom branding <small>i</small>	-	-	-	✓	✓
Enterprise access control & <small>i</small> security	-	-	-	-	✓
Presenters <small>i</small>	1	1+	2+	2+	Custom

	MOST POPULAR				
	Intro	Present	Engage	Teams	Enterprise
Show monthly prices	Free	\$120 per year	\$42 per month (billed annually)	\$84 per month (billed annually)	\$9,999+
	Sign up	Sign up	Sign up	Sign up	Contact us
Unlimited questions <small>i</small>	✓	✓	✓	✓	✓
Audience Size <small>i</small>	25	700	700	700	Custom
Support <small>i</small>	FAQ (?)	Email (?)	Email (?)	Phone (?)	Dedicated (?)
Reporting and analytics <small>i</small>	-	-	-	✓	✓
Custom branding <small>i</small>	-	-	-	✓	✓
Enterprise access control & <small>i</small> security	-	-	-	-	✓
Presenters <small>i</small>	1	1+	2+	2+	Custom

Poll Everywhere

Monthly 구독형 / annually 구독형 (할인). Audience 사이즈 별 구성. Engage 버전 인기.

https://signupnow.hootsuite.com/br-apac/?utm_source=google&utm_medium=cpc&utm_campaign=selfserve-bau-apac-en-asia-row-pua-search_branded_alpha&utm_term=hootsuite&gclid=EAIaIQobChMI5c6s2uau4wIVUnZgCh0gMgVYEAAYASAAEgKcO_D_BwE

The screenshot shows the Hootsuite interface with four main tabs open:

- Home Feed**: Shows tweets from users like KevinMinott, KyleEditor, adamostrow, toryjohnson, MeghanMBiro, and EricaDiamond.
- Mentions**: Shows mentions from users like magypsyrisa, CarmSteliotes, LifeWithoutLim2, magantapirat9, abenzer, AdamChapnick, JasonOkuma, bigdoor, magantapirat9, willhsu, and willhsu.
- Direct Message (Inbox)**: Shows direct messages from users like rmward, LoloSiderman, and LoloSiderman.
- Sent Tweets**: Shows tweets sent by LoloSiderman, including one to rmward and several to herself.

- 기업의 모든 소셜 미디어 계정을 한 곳에 모아 놓은 다음 API를 통해서 이 소셜 미디어 뮤음에 대한 액세스
- 사용자의 소셜 미디어 응답을 살펴보고 교차 게시할 수 있게 해주며 사용자의 응답과 새로운 게시물을 체계화.
- 훃스위트 API는 차례차례 모든 소셜 미디어 API에 연결시켜주는 하나의 액세스 포인트를 제공하는 메타 API의 일종.

PROFESSIONAL	TEAM	ENTERPRISE
\$ 19 /mo*	\$ 99 /mo*	Contact for pricing
10 social profiles 1 user	20 social profiles 3 users	Custom Solutions
Free 30-Day Trial	Free 30-Day Trial	Request a Demo

Base features:

- Bulk scheduling
- Real-time analytics
- Social sweepstakes
- Unlimited RSS integrations

Professional features, plus:

- Custom analytics reports
- Team assignments
- 6 contest templates
- 1 Custom Branded URL
- 1 social media certification

Customizable features:

Accelerate the results of your social media strategy by giving teams the platform, advice, personalized training, and advanced analytics they need to be effective.

Hootsuite

Monthly 구독형. 소셜 미디어 계정, 사용자별 구성.

View Staff Details

Enter Staff ID: Get Details

Staff ID	CS125	Date of Birth	06-06-1994
Staff Name	C Smitha	Joining Date	16-05-2016
User ID	smitha@jsoft.in	Total Experience	1 month
Designation	Head of Department	Mobile No	987654321
Department	Electronics and Communication	Email ID	smitha@gmail.com

Performance **Attendance** **Time Table** **Modules Handled**

PERFORMANCE RADAR

- Performance

MODULE WISE STUDENT ACADEMIC SUCCESS RATIO

Year	Module 1	Module 2	Module 3
2011	65	50	30
2012	60	55	45
2013	90	60	40
2014	80	50	20
2015	70	65	95
2016	55	60	30
2017	40	75	98

Exam Result Dashboard

OVERALL PERCENTAGE

Total Percentage
Obtained Percentage

KEY TREND SEMESTER WISE

Percentage

Recent Exam Results

AFFORD'S BOARD EXAM VS MODEL EXAM

Category	Afford's Board Exam	Model Exam
Model Exam	65	70
Internal Assessment Total Marks	75	80
Obtained Overall Marks	70	75

INTERNAL ASSESSMENT TREND

Internal Assessment Total Marks

EXAM RESULTS - MODULE WISE

Module	Percentage
Operating Systems	25%
Computer Graphics	20%
Computer Networks	15%
Software Testing	20%
Software Testing	10%

Internal Assessment Details

Module Code	Module Name	Attended/Total Period	Assessment Mark (Out Of 100)
CS1001	Computer Networks	100/100	85/100
CS1002	Software Testing	100/100	90/100
CS1003	Computer Graphics	100/100	88/100
CS1004	Operating Systems	100/100	82/100

Previous Exam Results

Semester One	Module Code	Module Name	Grade	Exam Results
Semester One	CS1001	Computer Networks	A	85/100
Semester Two	CS1002	Software Testing	B+	90/100
Semester Three	CS1003	Computer Graphics	B	88/100
Semester Four	CS1004	Operating Systems	C+	82/100

EDUMAAT

(Categories: Education Management software) B2B

학생들의 학업을 관리하는 LMS(learning management system) 소프트웨어 제공. 학생, 부모, 교육자 등 교육과 관련된 모든 사람을 관리하는 모듈.

Showing 22 results

Kei R • You
Freelance Marketer
New Delhi Area, India
Current: Online Marketer at AeroLeads

Hari Poola • 1st
Associate at AeroLeads
India
Message

Abhilash Dasari • 2nd
Head of Sales, Marketing and Operations @AeroLeads- Prospect & Lead Generation Software.
Bengaluru Area, India
Current: Head of Sales and Marketing at AeroLeads
Connect

Naveen Kumar • 2nd
Online marketing at Aeroleads
Bengaluru Area, India
Connect

AeroLeads Select List

Hari Poola Saved

Connections

Keywords

Connections

Locations

Current comp:

AeroLeads Prospects - Company could not be recognized

IBM

Accenture

Amazon

Google

+ Add

Open following in Profiles in new tab

Kei R ADD ALL

Create New List CREATE LIST

Not seeing any prospects in sales navigator? Refresh the page or

Type here to search

Windows Start button

System tray icons: microphone, file, e, m, windows, internet explorer, chrome, s, battery, signal, ENG, 7:11 PM, US, 11/29/2017

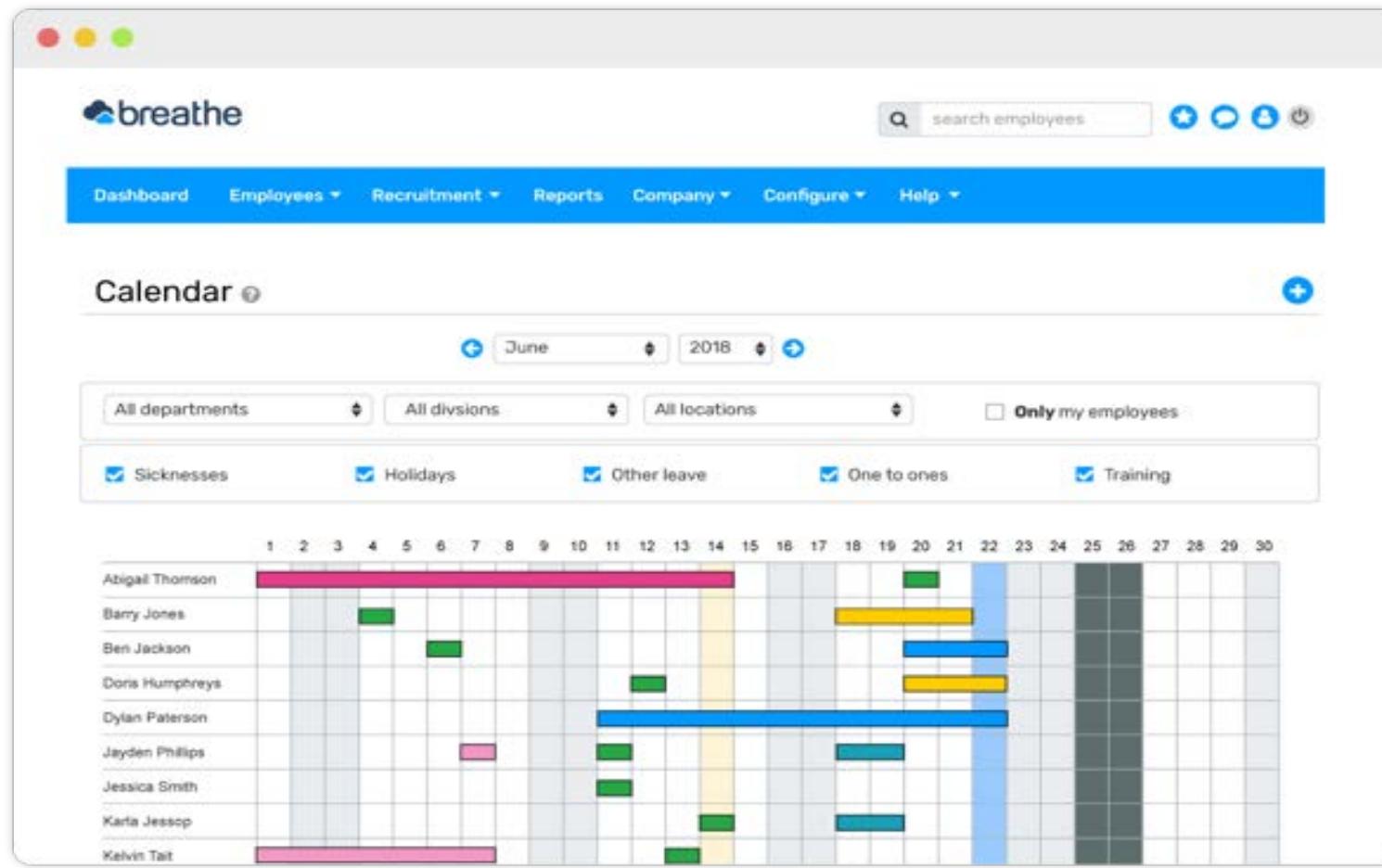
Aeroleads (Category: Sales Automation) B2B

Lead를 발굴하는 플랫폼으로 구글, 야후, 트위터, 링크린 등에서 비즈니스 리드를 얻는데 유용함.
메일을 보낼 수 있고 세일즈 포스 등으로 데이터를 이동 가능.

TAKE OFF	CLIMB Most Popular	CRUISE	ENTERPRISE
\$ 49 PER MONTH	\$ 149 PER MONTH	\$ 499 PER MONTH	You Quote your needs We Quote you a price.
BUY NOW	BUY NOW	BUY NOW	EMAIL US
Add up to 400 Records	Add up to 1350 Records	Add up to 5000 Records	As per your Requirements.
<ul style="list-style-type: none">✓ Find Email, Full Name, Company Name, Phone Number, URL and Title of Prospect✓ Find prospects from LinkedIn, Crunchbase, Angellist, Inbound.org, Google and any other site✓ Transfer to Salesforce, Zapier, Mailchimp and HubSpot✓ Import data from CSV and Export to CSV✓ 1 User✓ Basic email support	<ul style="list-style-type: none">✓ Find Email, Full Name, Company Name, Phone Number, URL and Title of Prospect✓ Find prospects from LinkedIn, Crunchbase, Angellist, Inbound.org, Google and any other site✓ Transfer to Salesforce, Zapier, Mailchimp and HubSpot✓ Import data from CSV and Export to CSV✓ 5 Users✓ Chat and email support	<ul style="list-style-type: none">✓ Find Email, Full Name, Company Name, Phone Number, URL and Title of Prospect✓ Find prospects from LinkedIn, Crunchbase, Angellist, Inbound.org, Google and any other site✓ Transfer to Salesforce, Zapier, Mailchimp and HubSpot✓ Import data from CSV and Export to CSV✓ Unlimited Users✓ Phone, chat and email support	<ul style="list-style-type: none">✓ Find Email, Full Name, Company Name, Phone Number, URL and Title of Prospect✓ Find prospects from LinkedIn, Crunchbase, Angellist, Inbound.org, Google and any other site✓ Transfer to Salesforce, Zapier, Mailchimp and HubSpot✓ Import data from CSV and Export to CSV✓ Unlimited User✓ Phone, chat and email support

Aeroleads

Monthly 구독형. Climb ver. 인기.



BreatheHR

(Categories: Human Resources)

B2B
인사 관리 소프트웨어로 정보를 통합하고 출결을 관리하며 퍼포먼스를 향상시키고 문서를 통합.

10% Annual Discount. Price per Account.

<https://www.breathehr.com/hr-software-prices>

MONTHLY ANNUALLY

Micro
1 - 10 employees
£10 per month*

[Start Trial](#)

Starter
11 - 20 employees
£21 per month*

[Start Trial](#)

Regular
21 - 50 employees
£54 per month*

[Start Trial](#)

Pro
51 - 100 employees
£108 per month*

[Start Trial](#)

Premium
101 - 250 employees
£219 per month*

[Start Trial](#)

10% Annual Discount. Price per Account.

MONTHLY ANNUALLY

Micro
1 - 10 employees
£108 per annum*

[Start Trial](#)

Starter
11 - 20 employees
£227 per annum*

[Start Trial](#)

Regular
21 - 50 employees
£583 per annum*

[Start Trial](#)

Pro
51 - 100 employees
£1166 per annum*

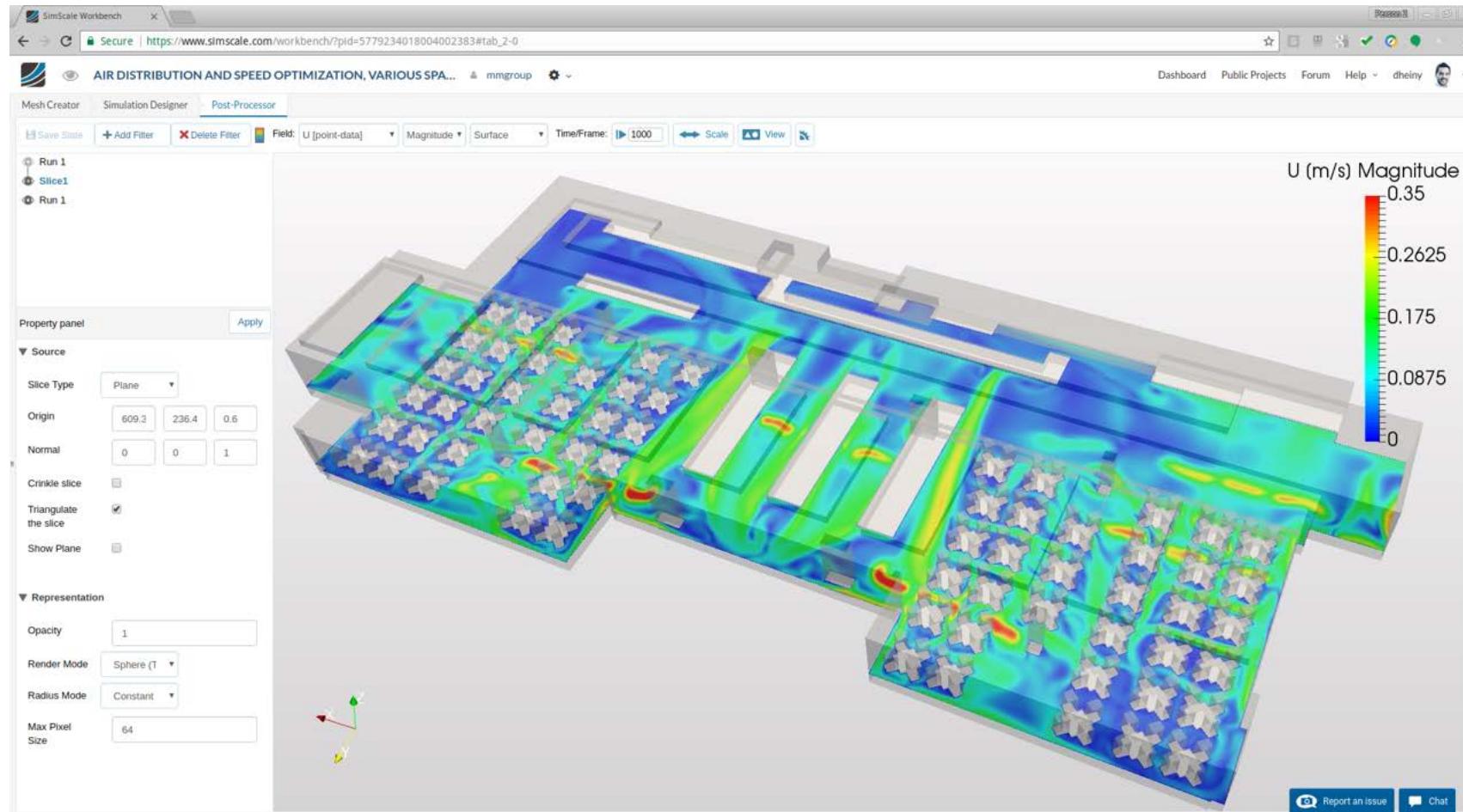
[Start Trial](#)

Premium
101 - 250 employees
£2365 per annum*

[Start Trial](#)

BreatheHR

Monthly 구독형 / annually 구독형 (할인). 기업 규모에 따른 구성



Simscale

(Categories: Cloud Computing) B2B, B2C

제품 디자인의 선구자로 웹 베이스 3D 시뮬레이션 플랫폼. CAD모델 시뮬레이션을 지원하고 40,000개가 넘는 공학 프로젝트에 대한 무료 엑세스 허용.

The image shows the Simscale pricing page with three main plans: Community, Professional, and Enterprise.

Community Free
For open source and hobby projects

- All simulation features +
- Unlimited public projects
- 3000 core hours/year
- Up to 16 cloud computing cores

Professional
For professional use in proprietary projects

- Unlimited private projects**
- Real-time support**
- All simulation features +
- Up to 96 cloud computing cores
- Unlimited parallel runs
- Custom number of core hours/year
- Unlimited data storage
- Project data encryption
- Onboarding project

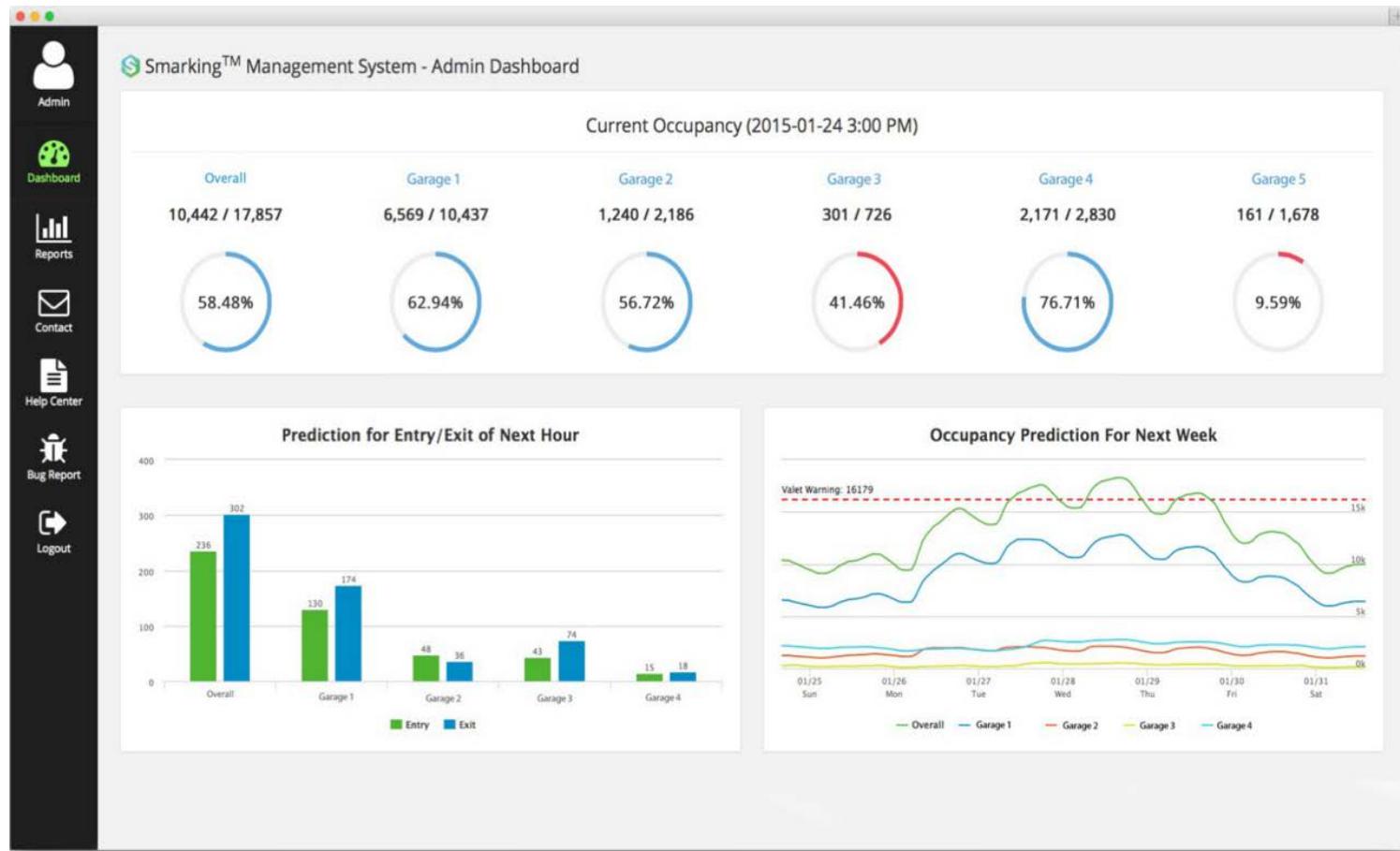
Enterprise
For computationally demanding projects with multiple users

- Unlimited private projects
- Real-time support
- Dedicated technical account manager
- Custom number of user accounts
- All simulation features +
- Up to 96 cloud computing cores
- Unlimited parallel runs
- Custom number of core hours/year
- Unlimited data storage
- Project data encryption
- Onboarding project included

Buttons:
Community: Sign Up Free
Professional: Start Free Trial, Request Pricing
Enterprise: Request Pricing

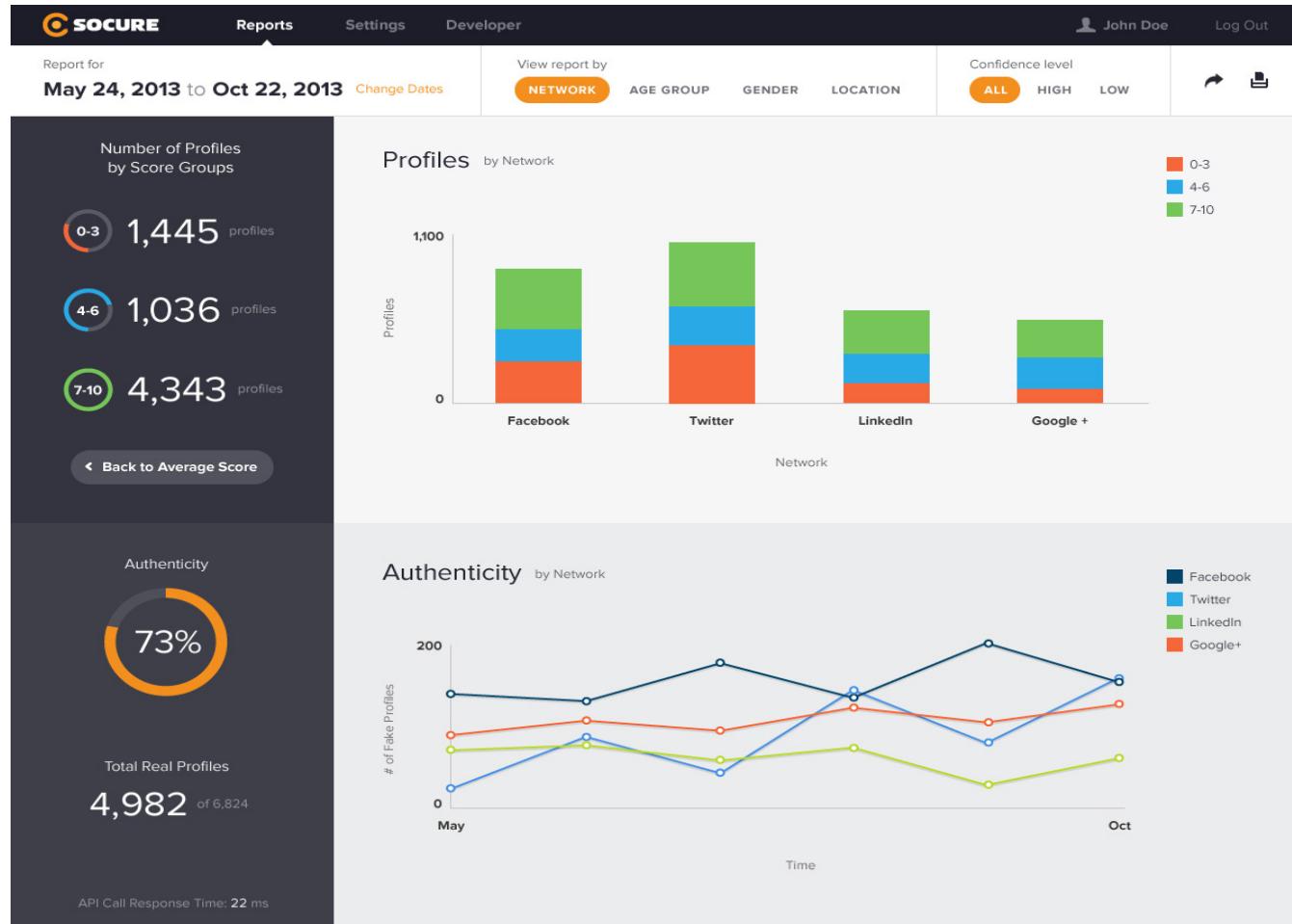
Simscale

개인 무료. 유료버전 금액 미기재. 개인, 프로, 기업 구성.



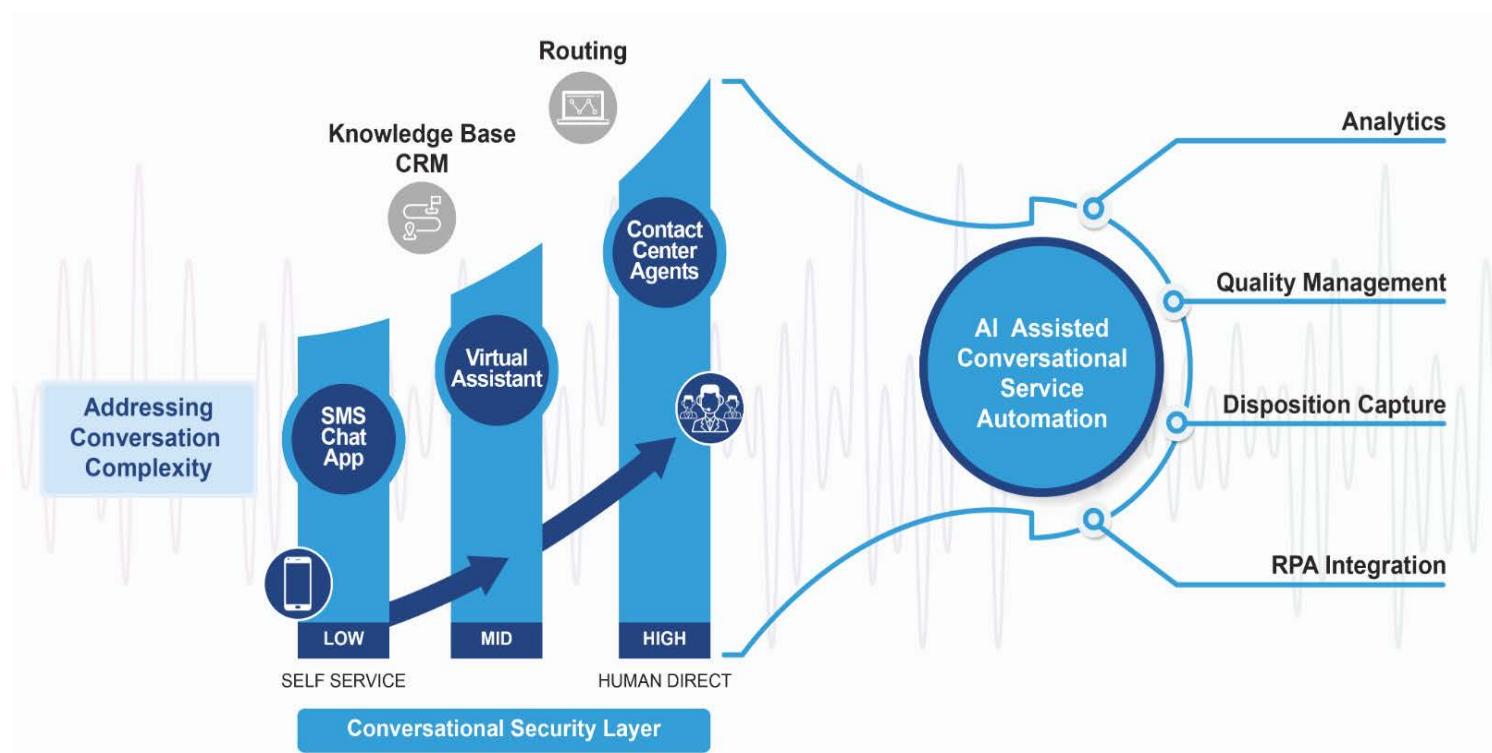
- 스마트 파킹 관리 시스템을 제공. 주차장 이용에 영향을 끼칠 수 있는 요소들을 실시간으로 분석하여 빅데이터 구축.
- 이러한 정보를 이용해 비용을 절감하고 프로모션을 제공할 수 있게 함
- 주차장 사업자를 위한 B2B 솔루션으로 추후 사업자와 이용자를 위한 B2C로 확대 예상.

Smarking (Categories: Parking Management System) B2B



- 신원확인 기술을 가진 기업으로 개개인의 생체정보를 채취해서 기업들의 사기 위험을 줄일 수 있게 해주는 서비스 제공.
- 생체인식같은 더 향상된 머신러닝 기술을 적용해서 다원적인 인증을 가능하게 함.

Socure (Categories: Identity Management Software) B2B



- 음성인식 소프트웨어를 제공.
- 대화형 인공지능을 기반으로 향상된 스피치 프로세스를 통해 사람이 기계와 올바르게 소통할 수 있게 자동화해 고객관리에 적용.
- 인도에서 스마트 음성인식 어플의 선두주자.

Prepare for moving day

Whether you're hiring a full service moving company or renting a truck with your pals, we make it easy to compare your options and book everything you need.

Reserve a mover online

Request moving estimates

Rent a truck

Hire moving labor

Ship your car

Throw out your junk

6 Updater Certified Move

From To

29312 ► 29310

Include packing (?)

Mover	Price	Value Score
Fast and Furious Movers, Inc.	\$575	96
MoveHome Moving & Storage	\$615	89
Verizon Fios Gigabit with TV Test Drive	\$79.99/mo	98
AT&T Internet 1000	\$75.99/mo	78

13 packages found in your area:

Include
 Internet TV Phone

Sort by: Value Score ▾

Provider	Plan	Price	Value Score
Verizon	Fios Gigabit with TV Test Drive	\$79.99/mo	98
AT&T	Internet 1000	\$75.99/mo	78

Set up your new home

Why call around for hours when you can just use Updater? Hang up the phone and let us help you shop, compare, purchase, and install.

Internet & TV

Insurance

Home security

Electricity

Water

Gas

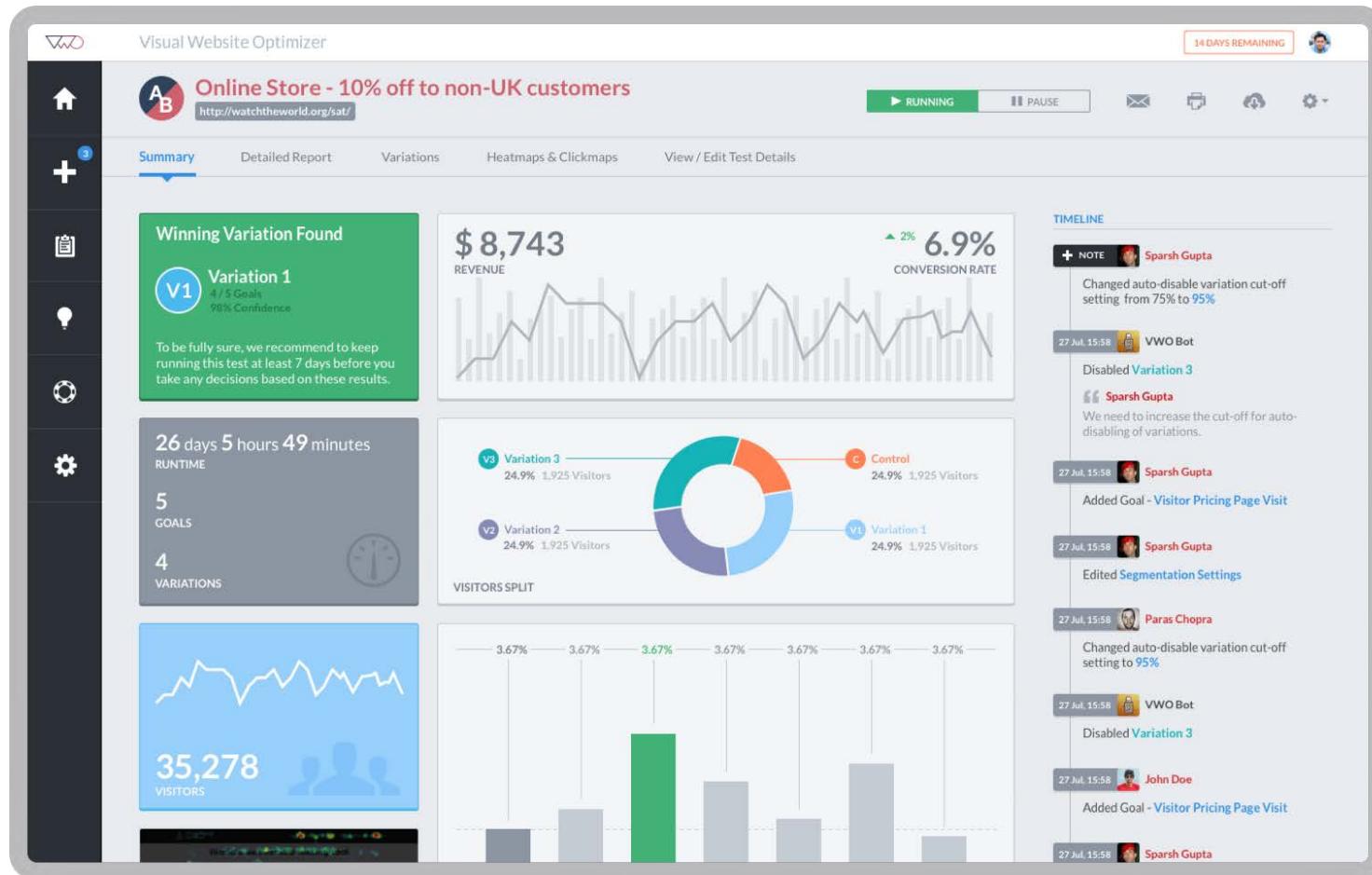
Updater (Categories: Software) B2B, B2C

이사를 대행하는 종합 서비스업을 제공. 각종 유ти리티를 옮기고 우편의 주소를 바꾸는 등의 서비스를 포함.

- 부동산 중개업자 1년에 \$149.
- 기업 1달에 \$50부터 시작.

Updater

Monthly 구독형 (중개업자) / annually 구독형 (기업)



Wingify (Categories: Information Technology) B2B

웹사이트를 최적화할 수 있도록 A/B test 툴을 제공. 웹사이트의 세일즈, 회원가입이나 구독 등의 website conversion을 향상시키고 광고예산을 절감.

GROWTH

Get started with research driven testing

\$ 349 / month

Monthly Traffic
10,000

PURCHASE NOW

or [Contact Us](#)

WHAT'S INCLUDED

- A/B, MVT, Split Tests powered by SmartStats
- Track Goals and funnels
- Visualize visitor clicks with Heatmaps and Clickmaps
- Analyze session playback with page level filters
- On-page surveys with basic layouts
- Drop off analysis for form fields
- Record observations and build Hypothesis
- Personalize experiences for segments
- Website reviews by real people

PRO

Leverage a connected platform to generate optimization insights

Contact Sales
+1 415-349-0105
sales@vwo.com

CONTACT US

WHAT'S INCLUDED

Everything in GROWTH, and

- Analyze funnel leaks with heatmaps and recordings
- Compare heatmaps for multiple segments
- Visualize clicks on dynamic and hidden elements
- In-page funnel with Scrollmaps
- Tag session recordings for better analysis
- View session recordings of A/B Test
- Log observations with snapshots of data from reports
- Trigger surveys on exit intent or any custom event

ENTERPRISE

Secure, scalable and customizable platform built for teams

Contact Sales
+1 415-349-0105
sales@vwo.com

CONTACT US

WHAT'S INCLUDED

Everything in PRO, and

- Custom integrations with your enterprise systems
- Send custom data for visitors
- Programmatically access data through APIs
- Advanced security features
- Higher sampling and data retention
- Geo Target experiences to visitors
- Survey logic
- Whitelabel surveys
- Unlimited accounts and users
- Support for single sign-on
- Onboarding and Training
- Dedicated Account Manager
- 24x7 Email and Phone Support

Wingify

Monthly 구독형. Pro, 기업형 가격 미기재

KashFlow Demonstration UK Ltd Display Options

Search...

Overview

Reports

Customers

Quotes

Invoices

Suppliers

Purchases

Bank

Projects

Journal

Settings

Help

Demonstration U...

Switch Account

Payroll

Log Out

Financial Overview ▲

Current Account	£29,708.03	+/-
World pay Merchant	£6,435.00	+/-
+ Money owed to you	£324,318.58	+/-
- Money you owe	£325,616.00	+/-
=	£34,845.61	

Overdue Invoices: £331,850.58
Overdue Purchases: £325,616.00
VAT liability (Apr '14 to Jun '14): £3,512.18

Current Account

Month	Current Account Balance (£)
Dec	8,000
Jan	32,000
Feb	32,000
Mar	30,000
Apr	28,000
May	28,000

Sales Growth

Month	Sales Growth (£)
May	0
Jun	4,000
Jul	2,000
Aug	4,000
Sep	1,000
Oct	4,800
Nov	0
Dec	0
Jan	0
Feb	0
Mar	0
Apr	1,000
May	0

Quick Links ▲

New Customer
New Invoice
New Quote

New Supplier
New Purchase

Reconcile Bank Statement
Standing Order Mandate

KashFlow (Categories: Accounting, Billing, Developer APIs) B2B, B2C

기업의 회계 솔루션을 제공. 재무와 회계, 고객을 관리하는 모듈이 효율성을 증대시킴.

	Monthly	Annual
 Starter		
£8 /month + VAT		
Ideal for sole traders, contractors and small businesses		
Send unlimited quotes & 10 invoices		
Reconcile up to 25 bank transactions		
Single User		
Manage and submit VAT online		
Bank Feeds		
Get paid faster with KashFlow Payments		
Free Mobile App		
Access to over 50 reports		
Customisable dashboard		
Manage purchases & expenses		
Track Mileage		
Multi-currency		
Repeat invoices & purchases		
Payroll up to 5 employees		
Automatic Enrolment module available as an add on		

	Monthly	Annual
 Starter		
RRP: £85		
£56* /year + VAT		
Ideal for sole traders, contractors and small businesses		
Send unlimited quotes & 10 invoices		
Reconcile up to 25 bank transactions		
Single User		
Manage and submit VAT online		
Bank Feeds		
Get paid faster with KashFlow Payments		
Free Mobile App		
Access to over 50 reports		
Customisable dashboard		
Manage purchases & expenses		
Track Mileage		
Multi-currency		
Repeat invoices & purchases		
Payroll up to 5 employees		
Automatic Enrolment module available as an add on		

KashFlow

Monthly 구독형 / annually 구독형 (할인). 스타터, 비니지스, 비지니스+페이롤 구성.

The screenshot displays the CallHippo web interface. On the left, a sidebar lists navigation options: DASHBOARD (selected), NUMBERS, TEAM, ACTIVITY FEED, APPS, INTEGRATIONS, and BILLING. A credit balance of \$133.09 is shown. The main area features two summary cards: '06 Total Users' with a green icon and '01 Total Numbers' with a red icon. Below these are two buttons: 'Add User' (green) and 'Add Number' (red). A large chart titled 'Last 30 Days' tracks call activity from July 11 to August 9, showing Outgoing Calls (green), Incoming Calls (blue), Missed Call (red), and Voicemail (orange). The chart shows significant fluctuations, with peaks around July 28, August 1, and August 9. To the right, a dialer interface shows a keypad and a call log entry for '+12094415208'. At the top right, there's a user profile for 'David Warner' and a 'Dialer' button.

CallHippo

(Categories: Virtual Phone number system) B2B, B2C

모든 종류의 사업을 위한 가상 전화 솔루션. 웹 고객센터를 구축해 전화 기록을 분석하고, 녹음하고, 실시간으로 현황 보고서를 받아볼 수 있음.

MONTHLY ANNUALLY Save 3 Months Cost

Basic	Bronze	Silver <small>Popular</small>	Platinum
\$0 2 user/month	\$10 Per user/Month	\$18 Per user/Month	\$40 Per user/Month
SIGNUP NOW	SIGNUP NOW	SIGNUP NOW	SIGNUP NOW
Apt for an entrepreneur, single user	Made with love for outbound calling teams	Perfect for sales, marketing and small teams	For power users
<ul style="list-style-type: none"> ✓ Free Soft Phone ✓ Forward-to-device <small>1</small> ✓ Welcome Message ✓ Voicemail In Email ✓ Free Integration ✓ Global Connect <small>Exclusive</small> 	<ul style="list-style-type: none"> <i>Everything in Basic +</i> ✓ Call Recording ✓ Call-Hold Music ✓ Country Blocking ✓ Create Teams ✓ Multi-lingual IVR 	<ul style="list-style-type: none"> <i>Everything in Bronze +</i> ✓ Free Number <small>1</small> ✓ Free Incoming <small>1</small> ✓ Free \$2 Credit ✓ Call Transfer ✓ Call Queuing 	<ul style="list-style-type: none"> <i>Everything in Silver +</i> ✓ Additional \$3 Credit ✓ Premium Support ✓ Custom Integration ✓ Add. Free Incoming <small>1</small>

MONTHLY ANNUALLY Save 3 Months Cost

Basic	Bronze	Silver <small>Popular</small>	Platinum
\$0 2 user/month	\$8 Per user/Month	\$15 Per user/Month	\$35 Per user/Month
SIGNUP NOW	SIGNUP NOW	SIGNUP NOW	SIGNUP NOW
Apt for an entrepreneur, single user	Made with love for outbound calling teams	Perfect for sales, marketing and small teams	For power users
<ul style="list-style-type: none"> ✓ Free Soft Phone ✓ Forward-to-device <small>1</small> ✓ Welcome Message ✓ Voicemail In Email ✓ Free Integration ✓ Global Connect <small>Exclusive</small> 	<ul style="list-style-type: none"> <i>Everything in Basic +</i> ✓ Call Recording ✓ Call-Hold Music ✓ Country Blocking ✓ Create Teams ✓ Multi-lingual IVR 	<ul style="list-style-type: none"> <i>Everything in Bronze +</i> ✓ Free Number <small>1</small> ✓ Free Incoming <small>1</small> ✓ Free \$2 Credit ✓ Call Transfer ✓ Call Queuing 	<ul style="list-style-type: none"> <i>Everything in Silver +</i> ✓ Additional \$3 Credit ✓ Premium Support ✓ Custom Integration ✓ Add. Free Incoming <small>1</small>

CallHippo

Monthly 구독형 / annually 구독형 (할인). Silver 버전 인기.

The screenshot shows the Clearbit platform interface. At the top, there are navigation links: EXIT, DASHBOARD (which is underlined), INSTRUCTIONS, LOGS, SETTINGS, and ADVANCED. A 'SAVED' button is also present. On the left, a sidebar titled 'SEARCH FOR NEW LEADS' contains fields for 'Domains (required)' (with examples: clearbit.com, salesforce.com, hubspot.com), 'Title (required)' (with examples: sales, marketing), 'Role' (empty), 'Seniority' (empty), 'Limit (per domain)' (set to 17), and a large blue 'Prospect' button. On the right, a main panel displays a table titled '37 PROSPECTED USERS' with columns: Name, Email, Role, Seniority, and Title. The table lists 10 entries, such as Mike Heller (heller@clearbit.com, sales, null, Sales) and Brian Lederman (blederman@salesforce.com, sales, executive, VP, Commercial Sales).

Name	Email	Role	Seniority	Title
Mike Heller	heller@clearbit.com	sales	null	Sales
Cliff Marg	cliff@clearbit.com	sales	null	Sales
Richard MacCaw	richard@clearbit.com	marketing	null	Marketing Intern
Brian Lederman	blederman@salesforce.com	sales	executive	VP, Commercial Sales
William Moxley	wmoxley@salesforce.com	sales	executive	SVP, Sales Cloud Product Management
Mike Wolff	mwolff@salesforce.com	sales	executive	SVP, Commercial Sales, SMB
Robert Acker	racker@salesforce.com	sales	executive	SVP Sales
Erick Faul	efaul@salesforce.com	sales	executive	Regional VP Sales, Marketing Cloud, Enterprise Accounts
Carrie Bosworth	cbosworth@salesforce.com	sales	executive	VP Commercial Sales
Aaron Blumenkranz	ablumenkranz@salesforce.com	sales	executive	VP, Commercial Sales
Adam Alfano	aalfano@salesforce.com	sales	executive	Area VP, Commercial

Clearbit (Categories: Business Intelligence) B2B

빅데이터를 다루는 기업들을 위한 비즈니스 인텔리전스 소프트웨어. 데이터를 세일즈, 마케팅, 작업운영의 한 파트로 관리.

SOLUTIONS



Salesforce

Automatically enrich Salesforce with person & company data

STARTING AT

\$12,000/year

SOLUTIONS



Marketo

Automatically enrich Marketo with person & company data

STARTING AT

\$12,000/year

Clearbit

Annually 구독형. 12,000\$부터 시작.



The Village Voice Building

36 Cooper Square
New York, NY 10003

[EXCEL](#)[PDF](#)[SHARE](#)[SUGGEST AN UPDATE](#)

2 CompStak users have verified this data

The Village Voice Building
36 Cooper Square
New York, NY 10003

[EXCEL](#) [PDF](#)

Transactional Details

Transaction Size (SF)	104,306
Cap Rate (%)	3.40%
Data Source	CompStak
Deed Doc #	00010813458
Interest (%)	—
Interest Type	—
Occupancy Rate	100.00%
Sale Date	Mar 3, 2016
Sale Price	\$32,400,000
Sale Price (PSF)	\$310.62
NOI	\$3,205,564
Portfolio	No

Notes

Sale of state of the art Class B Building. The property is owned by the Nessie Group which acquired the building in 2014. Fully occupied building is well maintained and fully rented as of August 2016.

Property

Building Class	B
Property Type	Office
Building Size (SF)	104,306
Building Floors	7
Year Built	1930
Year Renovated	2014

Buyer / Seller

Buyer	SQKR Properties
Recorded Buyer	SQKR 50 ERS LLP
Seller	LNMK HOLDINGS LLC
Recorded Seller	The Nessie Group

Lease

Tenant Name	CompStak
Transaction Quarter	2017 - Q1
Transaction Size (SF)	8,062
Transaction Type	Renewal
Starting Rent (PSF)	\$53.58

Lease Type	—
Free Rent	2m
Starting Rent (Gross Annual)	\$432,000.00
Rent Schedule	2.50% per year
Net Effective Rent (PSF)	\$54.54

Work Type	—
Work Value (PSF)	—
Sublease	No
Current Rent (PSF)	\$0.00

Concessions Notes	LL shall make minor repairs including touch up paint and 2 light fixtures
Annual Taxes	Tenant to pay RE tax increases over 2017/2018 base year

Dates

Commencement Date	July 1, 2017
Lease Term	5y
Execution Date	March 7, 2017
Expiration Date	June 30, 2022

Space

Space Type	Office
Floor(s) Occupied	Entire 6
Suite	—

Building

Building Class	B
Building Name	The Village Voice Building
Property Type	Office
Submarket	NoHo Greenwich Village
Building Size (SF)	104,306
Building Floors	7
Year Built	1930
Country	United States of America
Occupancy Rate (%)	—

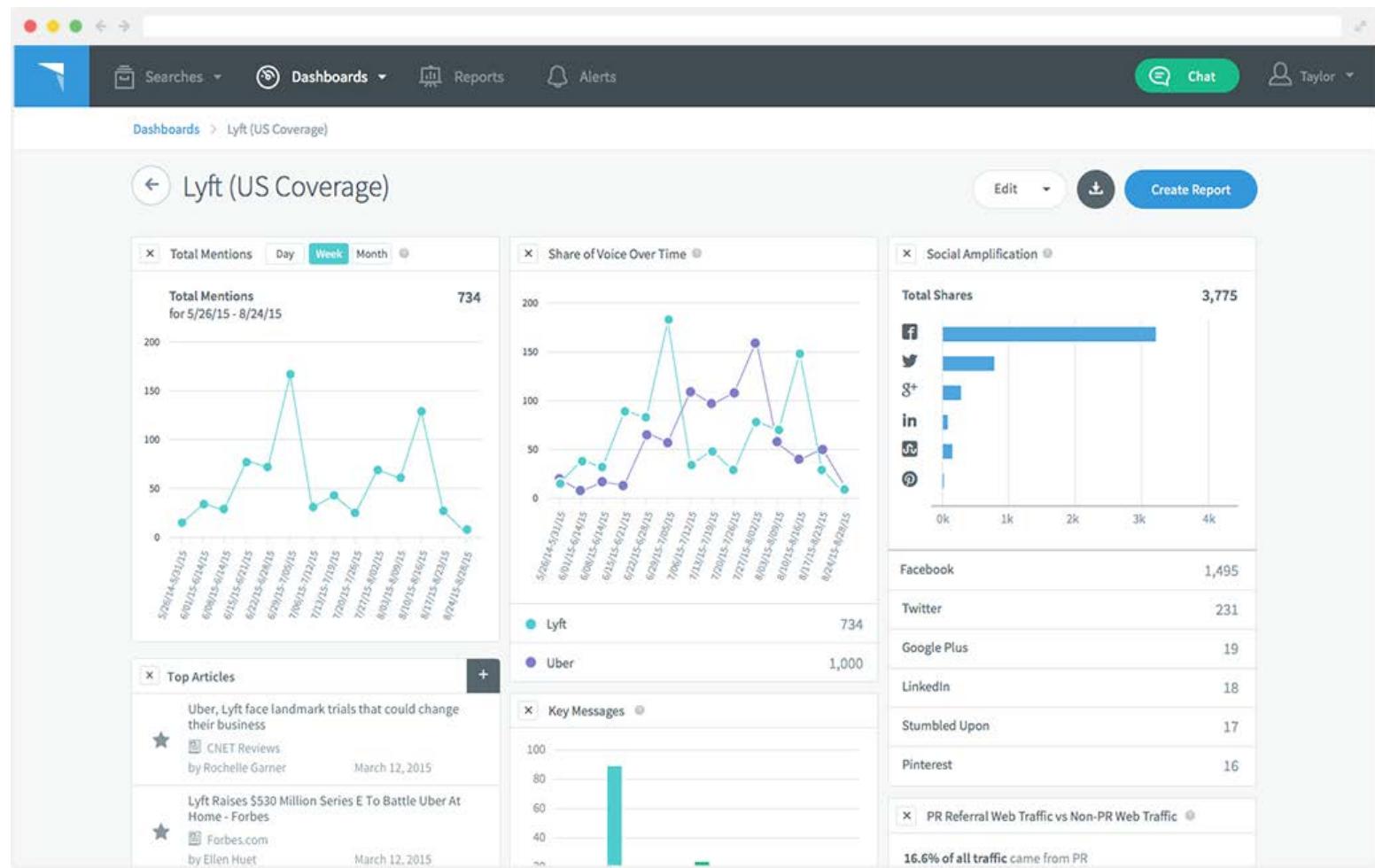
CompStak (Categories: Real Estate Software) B2B, B2C

포괄적인 부동산 정보를 수집하여 부동산 투자자, 브로커, 자산 관리사 및 건물 감정사에게 제공.

- \$34.95 ~ \$41.67 per month.
- 사용자수, 기간, 특징에 따라 비용이 달라짐.

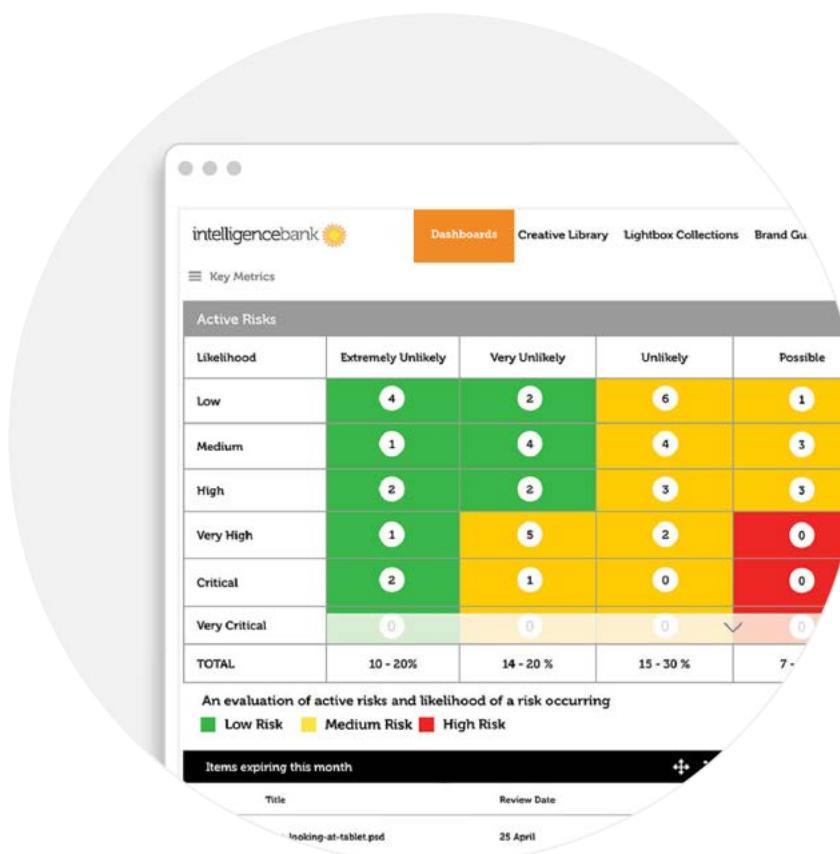
CompStak

Monthly 구독형



Trendkite B2B

기업이 소통을 확대할 수 있도록 자동화해주는 소프트웨어. 잠재고객, 인플루엔서, 고객을 찾아내고 사로잡는데 도움을 주고, 사회적 핵심성과지표와 최종 수익을 증대시킴.



The figure shows the IntelligenceBank dashboard with several widgets. At the top, there are navigation links: Welcome, Documents (highlighted in orange), Databases, Calendar, Team News, People, My Account, Admin, and IntelligenceBank Assist. A '+ ADD WIDGET' button is also present. The main area contains several tables:

- Recently Uploaded Files:** Displays files uploaded recently, such as 'Be Great Together.ai', 'more-out-of-tech.jpg', 'implementation.pdf', etc.
- Files with Review Dates:** Displays files with their review dates, such as 'in-tech.jpg' (14 Januray), 'implementation.pdf' (14 January), etc.
- Pending Approvals on Documents:** Displays pending approvals for documents like 'Flyer for DAM Expo' (Sarah Fullerton), 'Pull up Banner - Expo' (Sean Casey), etc.
- Files with Links to Other Files:** Displays files linked to other files, such as 'dam-use-case-t.pdf'.
- Pending Approvals on Records:** Displays pending approvals for records like 'Update Web-to-Print Materials' (Sarah Fullerton).
- Files Uploaded (Last 10 Days):** Displays files uploaded in the last 10 days, such as 'Be Great Together.ai' and 'more-out-of-tech.jpg'.

IntelligenceBank (Categories: Enterprise Software, Risk Management) B2B

기업이 데이터를 통합해 운영하고 관리할 수 있음. 기업의 운영 위험부담을 줄이는 툴

Team	Professional	Enterprise
Risk & Compliance For Small Teams	Risk & Compliance for Large Teams	Information Management For The Enterprises
Features Include:	Team Features & Services +	Professional Features & Services +
Starts at 500GB data	Starts at 500GB data	Unlimited Users & Custom Data Packages
Up To 3 Risk & Compliance Registers	Up To 10 Risk & Compliance Registers	Unlimited Risk & Compliance Registers
Dashboard Reporting	Surveys	Dedicated Account Manager
File Management - Up To 10GB/File	Premium Support, Set Up and Data Migration	Private Cloud Hosting Options
Usage Analytics	Custom Pages	White Label
Custom Alerts		
Basic Set Up and Branding		
Main Admin		
Request Pricing	Request Pricing	Request Pricing

IntelligenceBank

상세 가격 미기재. 팀, 전문가, 기업으로 구성.