

Russell P. Reiter, MBA, MS

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SEASONED LEADER, STRATEGIC PLANNER AND TEAM BUILDER

Dynamic, goal-driven, confident self-starter with exceptional organizational, analytical, interpersonal and communication skills. Proven leader with over 25 years of progressively successful experience in medical administration and management positions. Outstanding record of achievement coupled with the ability to build organizations and teams through leadership, creativity and effective management. Adept at analyzing problems and developing and implementing creative solutions. Expert at bringing teams of diverse stakeholders with competing interests to consensus in order to solve complex problems. Areas of expertise:

- ♦ *Organizational Leadership*
- ♦ *Strategic Planning*
- ♦ *Decision-making*
- ♦ *Team Building*
- ♦ *Leading Change*
- ♦ *Consensus Building*
- ♦ *Strategic Engagement*
- ♦ *Process Improvement*
- ♦ *Collaboration*

EXPERIENCE

Information Technology Program Manager, Vista Technology Services, McLean, Virginia March 2015 – August 2016

Program Manager for the Army Stationing and Installation Plan (ASIP), the Army's system-of-record for installation population. Responsible for \$5M ASIP suite of projects, managing a team of 6 to deliver analytical products and services to the Department of Defense. Formed and led an Army-wide working group to continually evaluate the effectiveness of ASIP procedures and update ASIP business rules to support emerging Army initiatives, while ensuring the system continued to meet the needs of all stakeholders.

- Developed communication plans to ensure stakeholders across the Army understood system upgrades and enhancements implemented by the working group
- Monitored implementation progress of resulting system enhancements and ensured follow-through of stakeholders to achieve benchmarks set by the working group
- Briefed executive leadership on key issues prior to meetings and other engagements and accompanied leadership to meetings and engagements in an advisory capacity
- Kept executive leadership aware of emerging issues and opportunities
- Built and maintained relationships across the Army to ensure understanding and cooperation at all levels

Commander (Chief Executive Officer), 172nd Medical Battalion, US Army Reserve, Ogden, Utah March 2013 – January 2016

CEO of an organization with over 500 personnel, specializing in medical logistics, veterinary services, behavioral health and public health. Established vision and direction for the organization. Supervised 10 department managers and a full staff consisting of Human Resources, Operations, IT and Logistics. Developed and mentored staff and subordinate managers. Executed an operational budget in excess of \$3.5M and managed assets worth over \$70M.

- Provided both long-term and short-term vision and direction for the organization, focusing energy and resources
- Guided managers in developing plans to detail their goals, actions to achieve those goals and measures of success
- Managed the credentialing of 50+ medical providers in support of operations
- Directed and managed all facets of the human resources processes involved in hiring, promotion, merit awards, professional development and termination of 25-30 Department of the Army civilian employees
- Established and implemented policy and procedures to manage the day-to-day operations of the unit
- Built a coalition of volunteer groups, federal agencies, state agencies and local agencies to provide free healthcare in the Appalachian region of NC, over 10,000 people, providing services with a market value of nearly \$2 million

Strategic Planner/Advisor to Executive Leadership – Department of the Army – Washington, D.C.

Jun 2009 – Dec 2009 & Dec 2010 – Mar 2013

Led strategic initiatives impacting operations at Army installations worldwide. Formulated strategic level courses of action effecting Army units across the globe, determined associated risks and presented recommendations to senior leadership. Built consensus among stakeholders from across the Army, the Department of Defense, the other military departments and multiple government agencies to drive creation and implementation of creative solutions to extremely complex problems.

- Developed plans to relocate units worldwide in response to requirements and priorities set by the Chief of Staff of the Army, the Department of Defense and the US Congress
- Represented executive leadership on multiple working groups and committees; routinely attended meetings in their stead
- Responded to Congressional inquiries on behalf of the Army, ensuring answers were consistent with Army strategy, emerging priorities and initiatives
- Built and maintained relationships across the Army, Department of Defense and multiple government agencies to maintain awareness of the culture, politics and operational dynamics affecting implementation of strategic initiatives
- Formed and led a business process improvement working group to evaluate the efficiency of an Army-wide process and recommend improvements. The group consisted of executive stakeholders from all major agencies within the Army, each with their own, and often, competing priorities. Brought group to consensus and led them to the development and approval of a concept for a complex, automated solution in less than 12 months
- Formed and led a working group of stakeholders from the Army and Air Force to develop a design for Air Force facilities on Army installations. Monitored progress, provided focus and ensured follow-through of group members between meetings, leading to approval of a solution in less than 9 months, a process that normally takes 2 – 3 years

Commanding General's Engagements Officer (Political Expert/Policy Advisor) – US Army – Tikrit, Iraq Jan 2007 – Mar 2008

Combined regional expertise, political-military awareness, cross-cultural communication and professional military skills to advise executive leadership regarding civilian authorities and populations. Developed and implemented strategies to ensure executive-level engagements supported stated objectives and strategic public diplomacy.

- Worked closely with Commanding General's Aid-de-camp (Executive Assistant) to ensure executive leadership's time was expended with maximum efficiency and effectiveness
- Developed and implemented a strategic engagement plan to achieve the Commanding General's (CG) stated effects, selecting the most influential Provincial and National level leaders for engagement by the CG and his two deputies
- Developed talking points on key issues prior to engagements and briefed executive leadership in preparation for engagements; attended all engagements in an advisory capacity
- Monitored diplomatic environment in conjunction with the Department of State to measure effectiveness of engagements
- Conducted negotiations with tribal leaders at the local and national level to garner their support for the US and its allies, ultimately forming partnerships with local tribes in Baghdad that resulted in a 90% decrease in attacks on US Forces
- Created partnerships with dozens of non-governmental organizations (NGOs), such as Doctors Without Borders, to facilitate their efforts and improve relationships between them and US Forces

Medical Plans and Operations Officer, US Army, Multiple Assignments

US Army (Active) – Tuzla, Bosnia-Herzegovina, Operations Officer, Jan 2003 – Nov 2003

US Army (Reserve) – Birmingham, Alabama, Headquarters Detachment Commander, Jan 2000 – Dec 2002

US Army (Reserve) – Tuscaloosa, Alabama, Medical Operations Officer, Jan 1999 – Jan 2000 & Oct 2005 – Dec 2006

US Army (National Guard) – Cheyenne, Wyoming, State Medical Operations Officer, Aug 1997 – Dec 1998

US Army (Active) – Kaiserslautern, Germany, Veterinary Detachment Executive Officer, Sep 1995 – Aug 1997

US Army (Active) – Baumholder, Germany, Medical Platoon Leader, Sep 1994 – Sep 1995

EDUCATION

MBA – Webster University – December 2010

MS in Biology – University of Alabama – May 2007

BA in German Language – University of Alabama – May 1994