# Dataset: Airtel

- Label/Target Variable: Attrition
- Attrition 'Yes' means left the company
- Attrition 'No' means working in the company

If company finds out **at early stage** that an employee is about to leave, it has two choices:

- 1. Let him/her leave.
  - a. Company will have to initiate hiring process.
  - b. Advantage: Company doesn't need to bargain with the employee.
  - c. Drawbacks: Hiring itself is very expensive, Usually the new employee demands more salary, The new recruit might not as good fit in company's culture/with clients as previous employee.
- 2. Convince her/him not to leave.
  - a. Drawback: Airtel might need to bargain with the employee & may need give more salary
  - b. Advantages: Many times salary hike is not what the employee was looking for, ditch the expensive and risky hiring process.

But option-2 is only possible when we can predict attrition of a given employee before he/she leaves or even think to leave the company.

Our job as a ML Engineer will be the followings:

- 1. To find the probability of Attrition for an employee whose data/'features' is given to our model Logistic Regression
- 2. Identifying the most important factors (features) for attrition Model Interpretation

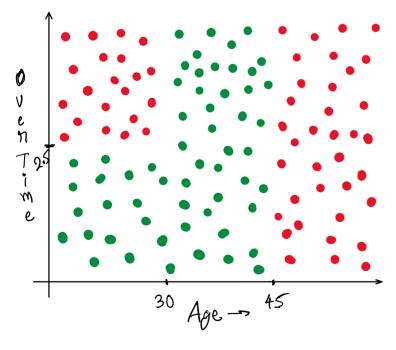
$$\overrightarrow{\omega} \cdot \overrightarrow{\lambda} + \omega_0 = 0 \Rightarrow \omega_1 x_1 + \omega_2 x_2 + \dots + \omega_n x_n + \omega_0 = 0$$

If w2 > w1 then feature X2 is more important factor that feature X1

# Standard Procedure to develop an ML model: (Home work)

- 1. Acquire the data Data Ingestion Pipeline
- 2. Preprocessing of the data
  - a. Data cleaning
    - i. Handling missing values
    - ii. Removing duplicates
    - iii. Dropping the unnecessary columns: Over18, EmployeeCount
  - b. Encoding
    - i. One Hot Encoding to columns: BusinessTravel, EducationField, MaritalStatus
    - ii. Label Encoding to columns: Attrition, Gender, Overtime
    - iii. Target Encoding to columns: Department, JobRole
  - c. Treatment for outliers
  - d. Feature Engineering
    - i. Reducing dimensionality using statistics (e.g. VIF)
    - ii. Create new, more meaningful/relevant features
  - e. Data Rebalancing using SMOTE
  - f. Feature Scaling
    - i. Normalization OR
    - ii. Standardization
  - g. EDA
- 3. Creating an ML Model

# Solving this problem with a different approach:

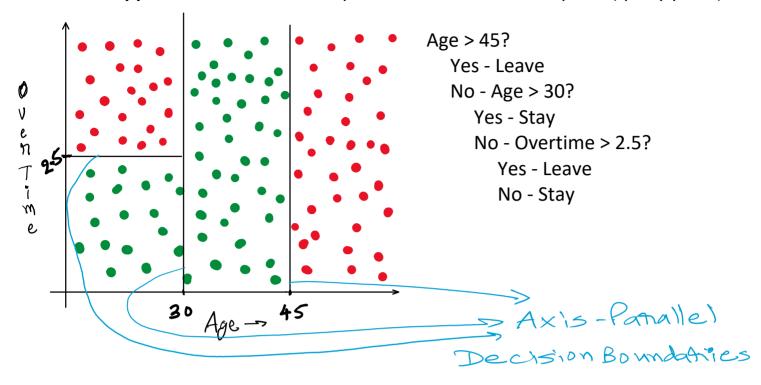


Attaition:						
No	•					
Yes	•					

Options that we have:

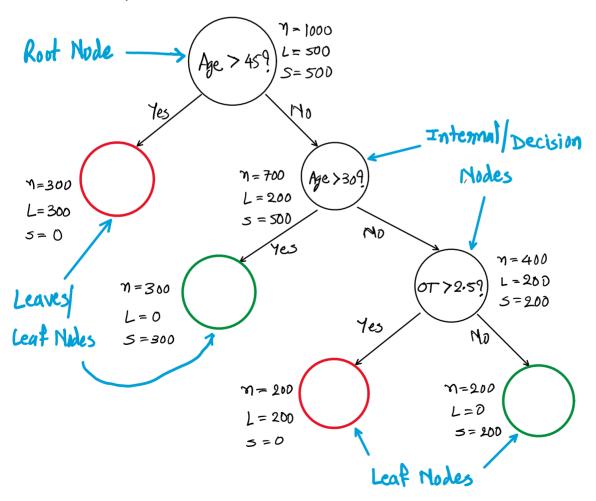
- As we see, the data is not linearly separable so we cannot use linear regression.
- We may use a polynomial regression model but it is less preferred due to its complex nature & risk of overfitting.
- kNN No because most multinational companies have lacs of employees and kNN will become very slow.

### Another approach: Let's ask a few questions to our new datapoint (query point)



But, how can we implement any of these options logically? Ans: using if-else

But first let's try to draw it in the form of a "Tree" as below:



Can I also start with a different question? For example,

If I call this way of questioning "Option B" and the previous one as "Option A", which one do you think we should start with/is better?

This is going to be a very important point for decision trees because, if we end up starting with a "wrong question" then it might become extremely expensive in terms of computation.

Let's understand this concept using an example.

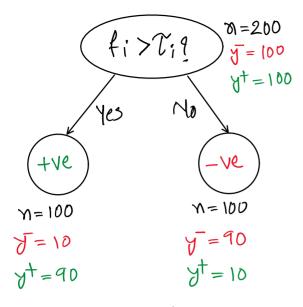
f1	f2	f3	f4	f5	f6	Υ		We o	wlk
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we always ask any question about on of the features only (eg, age, overtime etc).

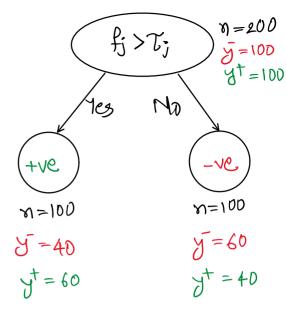
Also we compare that feature with some "threshold" (eg, age > 45 or overtime > 2.5)

Therefore, in the above table, let's say we chose a question about feature  $f_i$  and compared it with the threshold  $\mathcal{T}_i$ 

We chose another question about feature  $\neq_j$  and compared it with the threshold  $\tau_j$ 

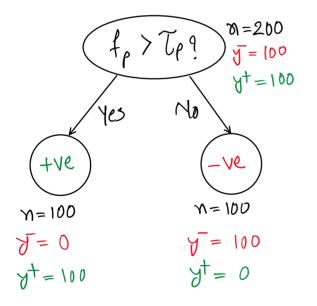


No. of misclassified points = 20



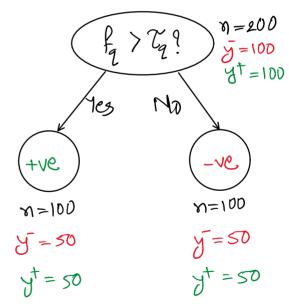
No. of misclassified points = 80

Let's consider another pair of questions-



No. of misclassified points = 0

Puge Homogenous Nodes on Regions



No. of misclassified points = 100

Pune Heterogenouse Nodes on Regions While the regions/nodes we get by asking question about +; and +; are slightly homogenous or slightly heterogenous. Therefore, there is a need to quantify this "Homogeneity" / "Heterogeneity".

Solution to this is: Entropy

**Entropy** is measure of impurity. Higher the value of entropy, more is the impurity (less pure). For our purpose, entropy of a node x is denoted by H(x) and given by:

$$H(x) = - \leq P(x_i) \cdot \log_2 I(x_i)$$

$$\therefore H(x) = -\left[\rho(x_i \in y^+) \cdot \log_2 \rho(x_i \in y^+) + \rho(x_i \in y^-) \cdot \log_2 \rho(x_i \in y^-)\right]$$

:. 
$$H(x) = -\int P(x_i \in y^t) \cdot \log_2 P(x_i \in y^t) + (1 - I(x_i \in y^t)) \cdot \log_2 (1 - I(x_i \in y^t))$$

Recall log loss? But this has no connection to log loss it just looks like it.

#### **Example:**

$$P(x; \in y^{+}) = 0.5 \quad H(A) = -\left(0.5 * \log_{2} 0.5\right) + 0.5 * \log_{2} 0.5\right)$$

$$P(x; \in y^{+}) = 0.5 \quad H(A) = -\left(-0.5 - 0.5\right)$$

$$H(A) = 1$$

$$P(x; \in y^{+}) = \sqrt{6} \quad H(B) = -\left(\frac{1}{6} * \log_{2} \frac{1}{6} + \frac{5}{6} * \log_{2} \frac{5}{6}\right)$$

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$$P(x; \in y^{+}) = \sqrt{6} \quad H(B) = -\left(0 + \log_{2} 0 + 1 \cdot \log_{2} 1\right)$$

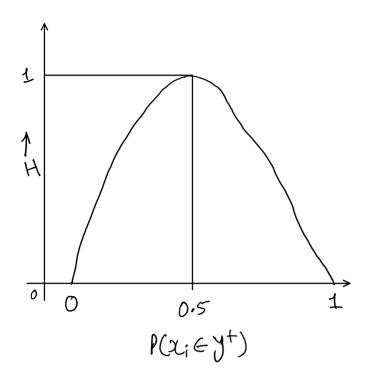
$$P(x; \in y^{+}) = 0 \quad H(B) = -\left(0 + \log_{2} 0 + 1 \cdot \log_{2} 1\right)$$

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$$P(x; \in y^{+}) = 0 \quad H(B) = 0$$

If we plot graph of Entropy vs.  $P(xi \in y+)$ , it will look like this:



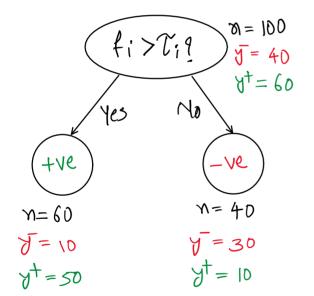
After understanding the Entropy, let's come back to our original problem:

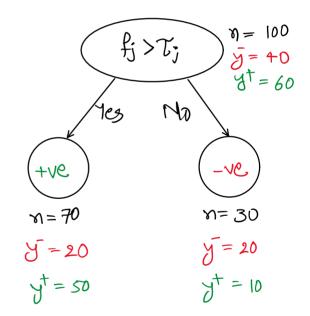
Which feature should I consider questioning first? Or

Which question is better than the other? Or

Which question should I ask first?

Let's try to solve this problem using Entropy.





But we will get 3 Entropy values for each question. One at the parent level & 2 at the child level then Which value of entropy should we consider as the entropy of that question?

Ans: We will find the "drop in the entropy" by subtracting entropy at child-level from the entropy at parent-level and for that, we first need to do average of child-level entropies by taking their weighted mean.

H(P)  
=0.97 
$$f_i > 7_i = 100$$
  
 $y = 40$   
 $y = 60$   
 $y = 60$   
 $y = 40$   
 $y = 40$   
 $y = 30$   
 $y = 30$   
 $y = 10$   
 $y = 10$ 

H(P)  
=047  

$$f_j > T_j$$
  
 $f_j > T_j$   
 $f_j = f_j$   
 $f_j > T_j$   
 $f_j = f_j$   
 $f_j$ 

Weighted mean entropy at child-level = 
$$\frac{\eta_1}{\eta}$$
. H(C<sub>1</sub>) +  $\frac{\eta_2}{\eta}$  H(C<sub>2</sub>)  
For Q-1:  
H(c) =  $\frac{60}{100} \times 0.65 + \frac{40}{100} \times 0.81$   
= 0.39 + 0.324  
H(c) =  $\frac{70}{100} \times 0.86 + \frac{30}{100} \times 0.92$   
H(c) =  $\frac{70}{100} \times 0.86 + \frac{30}{100} \times 0.92$ 

Drop in the entropy with feature i

$$= 0.97 - 0.714$$
  
 $= 0.256$ 

Drop in the entropy with feature j

This drop in the Entropy is also known as **Information Gain**. Hence, the question with more Information Gain is better to start with.