

## MD. JAMIL HOSSAIN

Address: 26/2, Khandker bari bylane, Gohailkandi, Mymensingh Sadar, Mymensingh Sadar, Mymensingh 2200  
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### **Career Objective:**

To secure a position with a well reputed business organization where I can utilize my skills and continue to develop my skills and grow within the organization.

### **Career Summary:**

I am ready to take any challenge to develop my career.

### **Special Qualification:**

1)Good at team work, 2)Problem solver, 3)Multi tusker, 4)Friendly and helpful.

### **Employment History:**

**Total Year of Experience :** 4.6 Year(s)

#### **1. Executive ( December 17, 2018 - Continuing)**

##### **Fiber@Home Ltd.**

Company Location : House- 7/B, Road- 13, Gulshan- 01, Dhaka- 1212.

Department: Business Development, Govt & Regulatory Affairs.

##### **Duties/Responsibilities:**

Identify new customer group.  
 Campaign of company products and services.  
 Contract signing process with new customers.  
 Identify new partner (ISP, Reseller)  
 Identify and selection of prospective hotspot/WIFI zone.  
 Monitoring of sales  
 Achieve monthly sales target.  
 Revenue collection and reporting.  
 Overall monitoring of support service.  
 Follow up reseller for any kind of support service.  
 Act like Key Account Manager (KAM).  
 Any other tasks assigned by the supervisor.

#### **2. Senior Executive (Sales & Marketing) ( November 1, 2016 - Continuing)**

##### **Tongwei Feed Mill Bangladesh Ltd. (A Concern of Tongwei Group in China)**

Company Location : Vill - Ajugichala, PO - Gazipur, PS - Sreepur, District - Gazipur, Tongwei Feedmill Factory.

Department: Marketing

##### **Duties/Responsibilities:**

Developing the marketing strategy and plan.

Making customer focused decisions.

Manage all Market Research, Advertising and Promotion, New Product Development and activities.

Meet or exceed marketing performance measures.

Develop and implement marketing strategy to effectively reach customers, communicate the value proposition of the product and influence purchase of product.

Provide monthly product updates to management.

Achieve product marketing objectives.

Trade marketing and transportation management.

#### **3. Assistant Marketing Officer ( February 9, 2015 - October 31, 2016)**

**Abul Khair Tobacco Company Ltd. (A Concern of Abul Khair Group)**

Company Location : D.T Road, Pahartali, Chittagong.

Department: Marketing

**Duties/Responsibilities:**

Supervise daily sales & trade marketing activities.

Maintain administrative activities.

Enhance excellent trade relation with different traders and customers.

Implement organizational policies & strategies to compete with competitors.

Forecast market demand and achieve sales target.

Ensure sustainable growth of own market share.

**Academic Qualification:**

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration	Achievement
M.Sc	Mathematics	National University	Second Class	2013	1	I have completed MSc degree.
BSc Honours Degree	Mathematics	National University	Second Class	2012	4	I have completed BSc degree.
HSC	Science	Cantonment Public School & College, Mymensingh.	CGPA:3.8 out of 5	2007	2	-
SSC	Science	Cantonment Public School & College, Mymensingh.	CGPA:4.13 out of 5	2005	2	-

**Training Summary:**

Training Title	Topic	Institute	Country	Location	Year	Duration
Office Application	MS-Word, MS-Excel, MS-Access, MS-Power Point, Internet Browsing	ACME IT Limited	Bangladesh	Mymensingh	2013	(3) Three Months
Training On SEO	SEO, SEM, SMM	Ministry Of ICT	Bangladesh	Mymensingh	2013	(5) Five Days
Computer Graphics & Design	Photoshop & Illustrator	TTC,Mymensingh	Bangladesh	Mymensingh	2012	(6) Six Months

**Career and Application Information:**

Looking For	: Mid Level Job
Available For	: Full Time
Preferred Job Category	: General Management/Admin, IT/Telecommunication, Marketing/Sales, Data Entry/Computer Operator, Graphic Designer, Other Special Skilled Jobs
Preferred District	: Anywhere in Bangladesh.
Preferred Country	: Canada, Denmark, Finland, France, Germany, Italy, New Zealand, Qatar, Russia, Sweden
Preferred Organization Types	: Manufacturing (FMCG), Multinational Companies, Group of Companies, Garments Accessories, Tiles/Ceramic, Cement, Steel, Shipyard, CNG Conversion, LPG Gas/Cylinder Gas, Fuel/Petroleum

**Language Proficiency:**

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	Medium	Medium	Medium

**Personal Details :**

Father's Name	: Md. Zakir Hossain
Mother's Name	: Shafali Begum
Date of Birth	: November 28, 1989
Gender	: Male
Marital Status	: Married
Nationality	: Bangladeshi
National Id No.	: 2381519616
Religion	: Islam
Permanent Address	: 26/2, Khandker bari bylane, Gohailkandi, Mymensingh Sadar, Mymensingh Sadar, Mymensingh 2200
Current Location	: Mymensingh

**Reference (s):**

**Reference: 01**

Name : Md. Naziruddin Ahmed  
Organization : Nikki Thai Aluminium Ind. Ltd.  
Designation : Assistant Manager(Account & Finance)  
Address : Dynasty, House : 15, Flat : B4, Road : 7,  
Gulshan-1, Dhaka-1212, Bangladesh.  
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Relation : Relative

**Reference: 02**

Md. Rashed Islam  
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Family Friend

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