

Curriculum Vitae

Md. Arifur Rahman

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CAREER OBJECTIVE

I would like to have an opportunity to develop career of an organization where my conceptual and analytical skill can better utilized and where I shall have to scope to serve company in achieving the company's goals and objectives.

PROFILE

I like to maintain discipline in my life. I can take the perfect decision in contradictory situation. I am communicative, friendly, self-driven & very result oriented person. I am able to work individually as well as in a group. I have strong leadership capability & also I am a sincere person for the given task.

JOB EXPERIENCE:

Organization Name : Fair Group: (Fair Electronics Ltd.)
Designation : Sales Monitor Officer (BSO & Dealer)
Duration : 03 September, 2018 to till now.
Description : Responsible for Trade Promotion, Consumer Promotion management for Brand Shop Own and Dealer, Proper execute promotional activities, Monitoring Brand Shop Own and Dealers, Frequently effective market visit, reporting every day, weekly and monthly, Responsible for re-distribution.

Organization Name : Samsung Smart Plaza (Fair Electronics Ltd.)
Designation : Retail Sales Executive
Duration : 02 November, 2017 to 31 August, 2018
Description : From greeting customers, answering questions, offer assistance, suggest items, lending opinions and providing product information.

Organization Name : Fair Group: (Fair Electronics Ltd.)
Designation : Retail Samsung Experience Consultant
Duration : 14 June, 2017 to 02 November, 2017
Description : Monthly calculation own sales performance, aiming to meet or exceed targets, Shared product knowledge with customers while making personal recommendation, Worked with customers to help them understand, learn and use all devices sold to them, Maintained and helped improved the relationship. Demonstrated a learning ability by assisting in the training of new employees as well as keeping track of store goals, Meet or exceed personal sales goals on a monthly basis, Contribute to team effort by accomplishing related results as needed.

Organization Name : Fair Group (SAMSUNG)
Designation : Samsung Experience Consultant
Duration : 03 March 2016 to 01, June 2017
Description : Directly coordinate activities of retail sales works

Presenting the product feature and in a structured professional way face-to-face, recording sales and order information and sending copies to the sales office, to meet, listening to customer requirements and presenting appropriately to make a sale.

ACADEMIC QUALIFICATION

Bachelor of Arts in Tourism and Hospitality Management

Institution Name : IUBAT
Group : Major in Hospitality.
Year : 2014
Board : Dhaka
Grade : 3.42 out of 4

Higher Secondary Certificate (HSC)

Institution Name : Shoaid Romejuddin Cantonment College.
Group : Business
Year : 2009
Board : Dhaka
Grade : 3.50(A-)

Secondary School Certificate (SSC)

Institution Name : B, A, F Shaheen School and Collage
Group : Business
Year : 2007
Board : Dhaka
Grade : 4.25 (A)

COMPUTER KNOWLEDGE

- I can Design pages, brochures, logos, signs, books, magazine covers, annual reports, advertisements, and other communication materials.

LANGUAGE PROFICIENCY

- Bengali Mother Language.
- Good in English both writing and speaking.

ORGANIZATIONAL/ MANAGERIAL SKILLS

- I contain aptitude to work autonomously within any challenging environment and I am experienced in working with teams along with being recognized for reliability and firm work ethic.

EXTRA CURRICULAR ACTIVITIES

- Organizing seminars, Ceremonies & excursions, Drawing, Playing Football, Travelling, and Gardening etc.

PERSONAL PROFILE

Name : Md. Arifur Rahman
Father's Name : Md. Nazim Uddin
Mother's Name : Noorjahan Begum
Nationality : Bangladeshi (by birth)
Marital Status : married
Date of Birth : 07th July, 1991
Religion : Islam
Blood Group : B⁺ (Positive)
Permanent Address : Vill–Ramnagar; PO -Sariakandi;
P.S: Sariakandi, District: Bogra

REFERENCE

GM Shahin

Executive Director

Voice Television

Contact No: 01711703680

Email: gmshahin1978@gmail.com

Newaz Shorif

District Sales Manager

Electra International Ltd.

Mob: +88 01701021517

Email:newaz.shorif@gmail.com

DICLARATION

I, the undersigned, do certify that to the best of my knowledge and belief, this resume correctly describes me and my qualifications.

Signature



MD. ARIFUR RAHMAN