

Curriculum Vitae of S.M. Tauhiduzzaman

Address: C/O-Razzak Salehin, Holding no-51,

keshob lal road, Dokkhin pabla, Daulatpur, Khulna.

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Personal Details

Name : **S.M. Tauhiduzzaman**
Father's Name : Shaikh Moniruzzaman
Mother's Name : Jharna Yasmin
Date of birth : June 11, 1987
Gender : Male
Nationality : Bangladeshi
Nid No : 4200776732
E-mail : tauhidkomolgsk@gmail.com
Mailing Address : Address: C/O- Razzak Salehin, Holding no -51, Keshob lal road, Dokkhin Pabla, Daulatpur, Khulna.

Permanent Address : C/O- Shaikh Moniruzzaman, Village – Shahapur(Dokkhin Ali) ,
Post Office – Shahapur, Police Station – Dumuria,
District – Khulna, Bangladesh.

Career objective

An enthusiastic, adaptive and fast-learning person with a broad and acute interest in the discovery of new innovative thinking, I particularly enjoy discussing with human resource management, corporate marketing from particular fields to develop new skills and solve new challenges.

Educational Qualification

Degree	Group/Major	Institution	CGPA	Passing	Board/University
MBA	HRM(Human Resource Management)	Khulna University	2.95	Nov, 2018	Khulna University
BBA	HRM(Human Resource Management)	Northern University Bangladesh	3.422	2010	Northern University Bangladesh
HSC	Science	Khulna Public College	3.60	2004	Jessore Board
SSC	Science	Khulna Public College	4.13	2002	Jessore Board

Professional Employment History

Divisional Sales Manager: From March 2, 2019 to June 10, 2019 in POPY Publications in Khulna division

Senior Promotion Officer (Marketing & Sales): From 11th August, 2011 to 31st October, 2016 in GlaxoSmithKline Bangladesh Limited (GSK- Vaccine Discipline)

Job Description:

- *Resolve the customer's problems by taking corrective actions.
- *Collect information about competitors.
- * Corporate marketing.
- * Take part in various exhibition and events arranged and responsored by GSK Bd Ltd.
- *Monitor & supervise key accounts in the districts of Faridpur, Madaripur, Shariatpur, Gopalganj & Rajbari.
- *Build up & maintain relationship with local government and non government officials & different institutions.
- *Give strong directions in each & every steps for cold chain maintenance.
- *Monitor & coordinate the tasks of SRs and credit officers.
- *Arranging Meetings, Group Discussion With various HCPS in various institutions. .
- * Make Awareness program in various corporate offices.
- *Discover new key accounts & make negotiation with the authorized body regarding price and credit terms and conditions.
- * File up all kinds of documents and materials, feedback report, expense vouchers , year to year growth sheets etc.
- *Chalk out a specific business plan and implementation for weekly, monthly and quarter to quarter plan creation.
- *Train up the HCPs.
- *Receive developed and updated training materials, schedule fixing discussed with concerned authority & bring supporting material from corporate office.
- *Prepare budget and send for approval of different events that are plan to be held.
- *Prepare training reports, different training materials.

Computer Proficiency

- Applications: MS Word, Excel, PowerPoint

- E-mail and Internet Browsing & Communication

Language Skills

- English: Fluent in writing, reading, listening and speaking
- Bengali: Native.

Conference/Seminar Attended

- Participated in a 7 day's seminar on "Vaccine Initiation Workshop in Bangladesh" arranged by Paul Read, Learning Business Partner- Vaccine Academy, Belgium

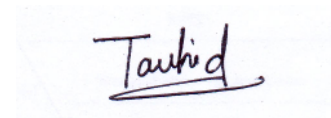
On- The JOB Training

- Four Months on-The job Training In Berger Paints Bangladesh Limited, Sales Office, 172, Tejgaon Industrial Area , Dhaka, Bangladesh as an intern under Mr.Moyeenuddin Rumi Faysal
- One Month training on "Fit for future" arranged by Aim Plus Consultant, Dhaka, Bangladesh.

References

- **Dr. Mohammad Mahmudul Kabir**, Head of Vaccines, GlaxoSmithKline (GSK) Bd Ltd
Email: mohammad.m.kabir@gsk.com, Tel: +8801730-374927
- **Md.Nazrul Islam**, Regional Manager, Surjer Hashi Network,
Email: nazrul.m.islam@gmail.com, Tel: +8801766676731
- **Md.Murad Ali**, Field Executive,GSK Bd Ltd,Tel: +8801729454452
Email:murad.m.ali4@gmail.com
- **Md. Reazuddin, Assistant Professor**, Department of Business Administration, Khulna University, Khulna-9208, Email: mrduddin_bd@yahoo.com, Tel: 01771-027488

I, the undersigned, certify that according to my knowledge and belief, this CV correctly describes my qualifications and me.



S.M.Tauhiduzzaman