

Accounting Seed Technical Feature List

Integration to Salesforce CRM:

- Create a Recurring Billing Contract from an Opportunity in one click.
- Create a Sales Order from an Opportunity in one click.
- Create a Project from a list of pre-defined templates from the Opportunity in one click.
- Create a Billing (sales invoice) from an Opportunity in one click.
- The following standard objects in Accounting Seed are shared with the Salesforce CRM:
 - Account
 - Contact
 - Opportunity
 - Product
 - Asset
- Accounting Seed uses the Salesforce Product object so our application is plug and play from the Salesforce Opportunity.

General Ledger Structure:

- Double entry, full accrual accounting, project accounting, and fund accounting.
- Flexible accounting periods (Fiscal, Calendar, 4/4/5).
- Natural chart of accounts (80 characters each) serves as global chart of accounts for multiple entities or funds.
- Alphanumeric search capabilities on General Ledger accounts.
- Four subaccount segments (80 characters each) in the General Ledger each with unlimited values.
- Project and project work break down structure built into the General Ledger transactions table.
- Comprehensive reporting by customer or vendor in the General Ledger.
- Comprehensive reporting by product and product family in the General Ledger.

Journal Entries:

- The ability to copy (clone) journal entries.
- Reversible journal entries.

- Image and file attachment to journal entries.
- Field level audit history of changes to journal entries by user.
- User defined fields and notes at the journal entry header or line levels.
- The ability to unpost journal entries in open accounting periods for editing and corrections.
- The ability to batch post and unpost journal entries in batches of 200.

Bank Reconciliation:

- Bank Reconciliation at any frequency: daily, weekly, and monthly.
- Full audit history of cleared or outstanding statuses for transactions through multiple bank reconciliations.
- The ability to clear transactions on any date range.
- The ability to group transactions by type and day in the cleared transactions screen.

Revenue and Expense Recognition:

- Automated deferred revenue for Sales Invoices. Deferred revenue entries related to a billing record can be easily seen and reconciled.
- Scheduled project revenue recognition.
- Automated deferred expense for Accounts Payable transactions.
- Automated straight-line depreciation for fixed asset records.

Budgeting:

- Budgeting at the Project Accounting level.
- Budgeting by General Ledger account and subaccount for each accounting period.
- Unlimited number of budget ledgers.
- The ability to import budgets from Excel.

Financial Reporting:

- User defined Dashboards with graphical interface and drill down capability.

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- User defined financial statements by column and row.
- Actual to actual, actual to budget, or budget to budget comparison of any accounting period.
- The ability to run financial reports by selecting an accounting period and showing data relative to that accounting period, such as last month or last year.
- Full Trial Balance, Profit and Loss, and Balance sheet reporting with drill down capability.
- Soft allocations in financial reporting with the ability to perform calculations on subaccount balances in a specified accounting period.
- User defined calculations using addition, subtraction, multiplication, and division by any relative rows or columns in a financial report.
- Output of financial statements to PDF via portrait or landscape formatting.
- Output of any report to Excel or CSV format.
- The ability to format financial statements with blank rows, bolded font, indent, percents, and underline.

Fixed Asset Accounting:

- User defined fields to track any data with fixed assets.
- Image and file attachment to fixed asset records.
- Field level audit history of changes to fixed asset records by user.
- Associate fixed assets with purchase order and account payable records.
- Automated straight-line depreciation for fixed assets.

General Billing (Sales Invoicing) Features:

- Create billing records directly from a Salesforce Opportunity.

- Create billings directly from Sales Orders based on quantity ordered or shipped with manual overrides.
- The ability to copy (clone) billing records.
- Image and file attachment to billings.
- Field level audit history of changes to billing entries by user.
- User defined fields and notes at the billing header or line levels.
- The ability to unpost billing entries in open accounting periods for editing and corrections.
- The ability to batch post and unpost billing entries in batches of 200.
- User defined billing
- Flexible billing formats.
- Automatically email billing PDF files to a customer with custom communication templates.

Recurring Billings:

- Automatically create a recurring billing contract from a Salesforce Opportunity.
- Recurring billing for monthly, quarterly, semi-annual, and annual time frames.
- Audit trail for recurring billing contracts showing next billing date and last billing date.
- Automatically create recurring billing records in batches of 200.

Service (Project) Billings:

- Create billings from time card records with multi-level billing rate tables.
- Billing for expenses with markup.
- Employees can bill at different rates for different types of work performed on the same project.
- Project or Milestone Billings.
- Percent complete billing.
- Billing for multiple projects on a single invoice.

Cash Receipts:

- Apply cash receipts to a project, program, or fund.

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- Automatic posting of cash receipts.
- The ability to unpost cash receipts in open accounting periods to fix mistakes with the ability to re-post them.
- Batch posting of cash receipts 200 at a time.
- Image and file attachment to cash receipts.
- Field level audit history of changes to cash receipt entries by user.

Purchasing

- The ability to purchase multiple Sales Orders with one Purchase Order.
- The ability to associate a Purchase Order with a manufacturing or construction order.
- Image and file attachment to Purchase Orders.
- Field level audit history of changes to purchase orders by user.
- Creation of Account Payable records from the Purchase Order.

Accounts Payable

- Default settings for vendor terms and General Ledger account on the vendor for streamlined entry of Accounts Payable.
- Batch post and unpost
- Post and unpost for editing.
- Period sensitive agings for easy reconciliation to the General Ledger Trial Balance.
- Image and file attachment to Account Payable records.
- Field level audit history of changes to Account Payable records by user.

Cash Disbursements

- Automatically take discounts for prompt payment terms.
- Quick pay to cut a single check from an Account Payable record.
- Batch payment of Account Payable records.
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- User defined selection criteria for Account Payable records.
- Upload cash disbursements from CSV file.
- Cloud based check printing from a web browser.

Order Management:

- Opportunity to Sales Order.
- The ability to reserve inventory for a Sales Order at the time of order entry.
- Kitting of more than one product together.
- Automatic kit explosion in the Sales Order creation process.
- The ability to include or exclude product and kit components in the order fulfillment process.
- Multiple shipments from different locations for a single Sales Order.
- Drop shipments direct to job site

Inventory Control:

- Serialized purchased and manufactured inventory.
- Automatic creation on installed asset records for customer monitored inventory records.
- Flexible picking, packing process to match physical practice in the warehouse.
- Checking quantity on hand.
- Minimum inventory levels.
- Multiple warehouses and locations within a warehouse.
- Easy warehouse transfer process.
- Bar code scanning of serial numbers in receiving or packing stages.
- Customer Returns (RMAs) process integrated into Salesforce cases.

Manufacturing

- Manufacturing Work Order or Purchase Order from Sales Order
- Custom Manufacturing or Construction Order
- Manufacturing with labor
- Manufacturing lot tracking

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- Serialized manufactured inventory
- Source materials from stock or procure individually for job

Application Programming Interface (API):

- Accounting Seed does not have a proprietary API. We use the Salesforce API. Technical information on the Salesforce API can be found at: www.developerforce.com.
- Global callable apex classes for billing post and unpost process.
- Rest API for billing post and unpost process.
- Global callable apex classes for journal entry post and unpost process.
- Global callable apex classes for account payable post and unpost process.
- API access for all objects including Cash receipt entry and cash receipt matching.