# WHATEVER IT TAKES? THE IMPACT OF CONDITIONAL POLICY PROMISES

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Policy announcement → market infers **state-contingent plan** 

This paper: measuring perception of the state-contingent response at announcement



#### **Asset Purchases**

Fed announces purchases  $\rightarrow$  asset price responds

▶ QE during 2008 crisis, corporate bond purchases during the COVID-19 crash

View 1: headline number taken at face value

Compare to price response

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View 1: headline number taken at face value

Compare to price response

View 2: (implicit) promise: Fed will do more if conditions worsen

- Price response driven by potential policy expansions (e.g, "policy put")
  - Distort asset price dynamics
  - Weak response to subsequent announcements
  - Distort inference of policy effectiveness



#### Why Promises Matter

#### Intense debate

- Useful tool: promise to do more if situation worsens stabilizes prices today (e.g. Draghi)
- lacktriangle Criticism: moral hazard, excessive risk taking ightarrow distortions
- Promises often ignored in analyzing policy effects (hard to measure)

#### Relevant in many other contexts

- ► Bank bailouts, yield curve or exchange rate control, expansionary fiscal policy, ...
- Explicit or implicit, voluntary or involuntary



#### What we do

#### Measure the state-contingent nature of announced policy

- 1. Simple framework to understand and quantify impact of policy promises
  - Response contaminated by past and future promises
  - Option prices reveal state-contingent policy impact
- 2. In-depth evidence from 2020 corporate bond purchases
  - Promises explain half of price recovery
  - Long-term distortions: "too little" tail risk in corporate bond markets since then
- 3. Role for promises in many announcements
  - ▶ U.S. quantitative easing, Bank of Japan asset purchases, bank equity injections during the 2008, ECB purchases, FOMC ...

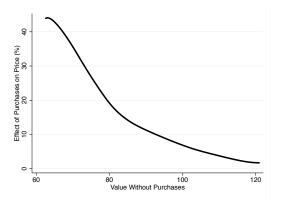


#### Corp bond purchases, March 23rd 2020

Fed announces purchase of IG corp bonds  $\rightarrow$  prices  $\uparrow$  7-14%,  $\approx$  \$0.5-1 trillion in value, ultimately purchase  $\approx$  \$15 billion. Huge multiplier or implicit promise?

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30x larger price support in bad states (e.g. purchase 30x realized)



#### (Some) Related Literature

#### **Asset purchase announcements**

- ► QE: Krishnamurthy Vissing-Jorgensen (2011), Gagnon et al (2018), Bernanke (2020)...
- Weakening announcement effects: Hesse Hofman Weber (2018), Meaning and Zhu (2011)
- ► Corp bonds: Haddad Moreira Muir (2021), Boyarchenko Kovner Shachar (2021), ...

(Implicit) policy promises: e.g., "Fed put" Cieslak Vissing-Jorgensen (2021), forward guidance (Nakamura McKay Steinsson 2016), ...

**Information from option prices**: Kelly, Lustig, van Nieuwerburgh (2016), Kelly, Pastor, Veronesi (2016), Reis (2021), ...



#### Outline

- 1. A framework for measuring implicit promises and their impact
- 2. Evidence of promises using corp bond option prices
- 3. Evidence of long-term distortions in the corp bond market
- 4. Additional examples: BoJ purchases, QE, bank equity injections 2008, etc



# Promises as Conditional Policy

#### Simple Example: No Promises

Announcement at date 0, purchases at date 1

Pre-Announcement: price  $p_0$ ,  $p_1$ 

$$p_0=E[p_1]$$

 $\Rightarrow$  *E*[.]: risk-neutral expectation

Announcement: quantity of purchases Q

$$p_0' = E[p_1 + \mathcal{M}Q] = p_0 + \mathcal{M}Q \quad \Rightarrow p_0' - p_0 = \mathcal{M}Q$$

 $\mathcal{M}$ : effectiveness per unit policy

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- Paper: model as in Vayanos Vila (2022) Fed absorb assets from specialists → low risk premia from date 1 on
- ► E.g.  $\Delta p_0' = \$0.5\text{-}1 \text{ trillion}, Q = \$15 \text{ billion} \rightarrow \mathcal{M} = 30\text{-}60$



#### Simple Example: With Promises

## Market may infer stronger intervention if conditions worsen

Fed buys additional  $Q_{promise}$  if  $p_1 < \underline{p}$ 

Distortion in announcement effect due to promises

$$\underbrace{p_0' - p_0}_{\text{Announcement effect}} = \underbrace{\mathcal{M} \ Q}_{\text{Base effect}} + \underbrace{\mathcal{M} \ \textit{Prob}[p_1 < \underline{p}] \ \textit{Q}_{\textit{promise}}}_{\textit{(Implicit) promises}}$$

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► E.g.  $Q_{promise}/Q = 5$ ,  $Prob[p_1 < \underline{p}] = 20\%$ ,  $\Rightarrow$  response doubles

No reaction if promise fulfilled → Promise already "priced"

► Hesse et al. (2018), Meaning and Zhu (2011), etc: early stage announcements of asset purchases in US / Europe have large effect, later stage announcements do not

#### **Framework**

Promises as conditional policy: price support function g(.)

$$p_1'=p_1+\mathbf{g}(p_1)$$

- lacksquare Ex:  $g(p_1) = \mathcal{M}\left(Q + 1_{\{p_1 < \underline{p}\}}Q_{promise}
  ight)$ 
  - Policy not fixed number, but mapping from state of world to intervention
- Focus on price: states are values of price absent intervention
- ▶ g(p): doesn't separate  $\mathcal{M}, Q$

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#### How to recover g from data?

- ▶ Announcement effect gives  $E[p'_1 p_1] = E[g(p_1)]$
- ▶ Option prices reveal change in distribution from  $p_1$  to  $p'_1$



# **Recovering Conditional Price Support: Assumptions**

- A1. The same risk-neutral distribution  $F: p_1 \rightarrow p_0$  maps implementation date prices into announcement date prices before and after the announcement
  - Pricing kernel between dates 0 and 1 doesn't change over announcement
  - No assumption on relation of risk-neutral vs physical, pricing kernel can change when purchases happen (from date 1 on) as in models (Vayanos Vila)
  - Later: supporting evidence, generalization to endogenous pricing kernel
- A2. Order-preserving policy: post-policy price  $p_1' = p_1 + g(p_1)$  is increasing in  $p_1$ 
  - ▶ E.g., policy does not flip order of bad states and good states

**Theorem**: under (A1) and (A2) option prices reveal unique g(p)

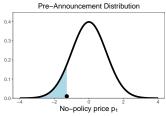


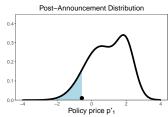
#### **Recovering Conditional Price Support**

- 1. Breeden Litzenberger 1978: Put/call prices across strikes reveal distributions of  $p_1$  and  $p'_1$
- 2. Solve function g(.) that gets from one distribution to the other (transport problem)

$$F_{p_1}(p_1) = F_{p'_1}(p_1 + g(p_1)) \Rightarrow g(p_1) = F_{p'_1}^{-1}(F_{p_1}(p_1)) - p_1$$

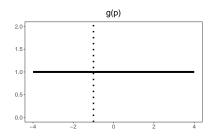
 $\triangleright$  x-th percentile of  $p_1$  maps to x-th percentile of  $p_1'$  ("Q-Q plot")

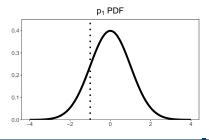


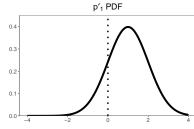


# **Example 1: Constant Policy**

$$p' = p + \mathcal{M}Q$$

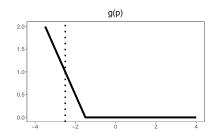


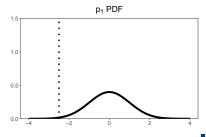


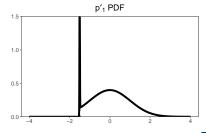


## **Example 2: Price Floor**

$$p' = max(p, \underline{p})$$





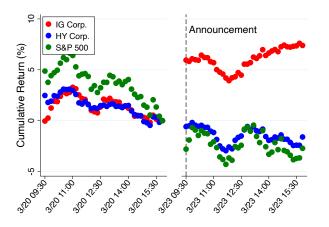


# FED PROMISES DURING 2020 CORPORATE BOND PURCHASES



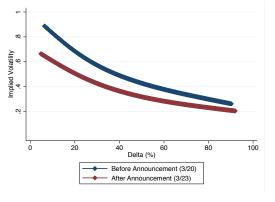
#### March 23: Fed Announces Corporate Bond Purchases

Investment-grade ETF return  $7\% \approx \$0.5$  trillion mkt value (3 day return  $14\% \approx \$1$  trillion)



#### **Investment-Grade Bond Options**

LQD: largest investment-grade corporate bond ETF Volatility curve before-after 3/23 announcement (3 month maturity)

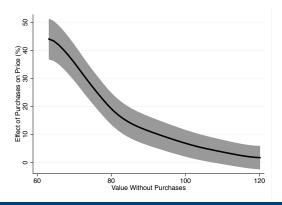


→ largest volatility drop in the left tail

#### Impact of Conditional Fed Policy

g(p) in %: price change due to intervention as a function of no-policy state

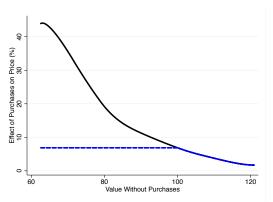
ightharpoonup Ex: if, absent policy, price dropped 20%, Fed would push up by additional  $\approx 20\%$ 



#### (Re)Interpreting Announcement Effects

What would announcement return have been if

$$g(p) = g(p_{med})1_{(p \le p_{med})} + g(p)1_{(p > p_{med})}$$



Return Response would be 47% smaller

#### From Price Support to Conditional Quantities

Need additional assumption to back out conditional quantities

Effectiveness view:  $g(p) = \mathcal{M}(p)Q$ 

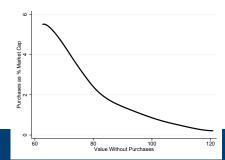
▶  $Q_{realized} = 0.2\%$  mkt cap, price support g(.) 40% in bad state, ⇒  $\mathcal{M}(bad) = 200!$ 

Quantity view:  $g(p) = \mathcal{M}Q(p)$ , i.e.,  $\mathcal{M}$  constant

- ▶ g(p) informative about *relative* quantities,  $\Rightarrow \frac{Q(bad)}{Q(median)} = 5$
- lacktriangle Use realized price &  $Q_{realized}=$ 0.2% mkt cap  $\Rightarrow \mathcal{M} pprox$  8, then

do 
$$Q(p) = g(p)/\mathcal{M}$$

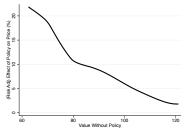
⇒ Expect about \$500b purchases in bad states



1. High-yield, S&P500 show no change, cuts against broad "macro-SDF" effects

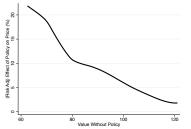
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- 2. Test valid under null: if true g constant, recover correctly for any  $SDF = f(p_1/p_0, \epsilon)$

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**Aggressive risk-adj.**: risk prem. 20× avg IG bonds

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**Aggressive risk-adj.**: risk prem.

 $20\times$  avg IG bonds

⇒ Other robustness: liquidity /

bid or ask gives same results

# A model based on Vayanos and Villa (2021)

- ► Three dates,0,1,and 2. Risky asset pays  $\mathit{In}(X) \sim \mathit{N}(\mu_0, \sigma^2)$  in date 2
- ► Three Agents: specialist, inelastic investors , and policy maker
- ▶ Inelastic investors have *W*<sub>I</sub> dollars of risky asset, expected to sell *B* dollars of the asset in date 1
- Specialist has log-utility over wealth and chooses portfolio in date 0 and 1
- Policy maker announces in date 0 policy to purchase  $Q = g(p_1)$  bonds in date 1

## A model based on Vayanos and Villa (2021)

- (1) Prices may be initially "dislocated" or depressed because of fears of future fire sales rather than cash flows (though the source of depressed prices is effectively irrelevant)
- (2) purchases affect asset prices through their affect on future risk premiums,
- (3) announcements of purchases affect prices even if purchases happen later,
- (4) constant purchases of assets require no additional risk adjustment between announcement and purchases
- (5) state-dependent purchases (state-dependent q) can alter the pricing of risk between announcement and purchases through their affect on the risk of the asset.



#### In which states was the Fed expected to buy?

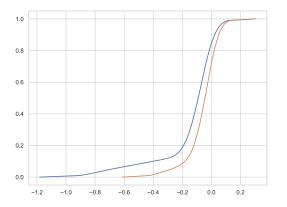
Low corp bond prices (high yields) from 3 channels:

 $yield_{corp} = risk-free rate + credit risk premium + dislocation$ 

- 1. Risk-free yield: Options on 10 year Treasury Futures
- 2. Credit risk: Options on IG CDS index
- Dislocation: bond/CDS basis, copula method gives distribution

## In which states was the Fed expected to buy?

Bond basis CDF pre vs post announcement



Huge drop in left tail of bond-synthetic

#### In which states was the Fed expected to buy?

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- Dislocation: bond/CDS basis, copula method gives distribution

Announcement massively shrinks dislocation/basis risk  $\Rightarrow$  strongest intervention in high dislocation states

"Markets are functioning pretty well, so purchases will be at the bottom end of the range" (Powell, June 2020)

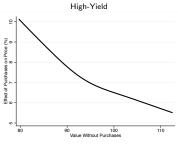
# PROMISES EVERYWHERE: EVIDENCE FROM OTHER ANNOUNCEMENTS

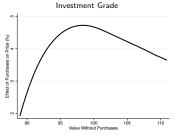
#### **Additional Events**

| Event                          | Fraction Explained by Promises |  |  |
|--------------------------------|--------------------------------|--|--|
| High-Yield April 9th 2020      | 9%                             |  |  |
| Oct 13th 2008 (Paulson Plan)   | 37%                            |  |  |
| BoJ Purchase Speech            | 11%                            |  |  |
| US Quantitative Easing Events: |                                |  |  |
| Nov 25th 2008                  | 2%                             |  |  |
| Dec 16th                       | 14%                            |  |  |
| March 19th                     | 14%                            |  |  |
| June 19th, 2013 (Tantrum)      | 9%                             |  |  |
| ECB Announcements:             |                                |  |  |
| May 10, 2010                   | 24%                            |  |  |
| Aug 7, 2011                    | 26%                            |  |  |
| July 26, 2012                  | 9%                             |  |  |
| Aug 2, 2012                    | 39%                            |  |  |
| Sep 6, 2012                    | 17%                            |  |  |
| Average                        | 18%                            |  |  |



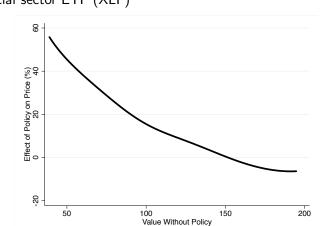
# April 9th, 2020: High-Yield Purchases





#### October 13th 2008: "Paulson Plan"

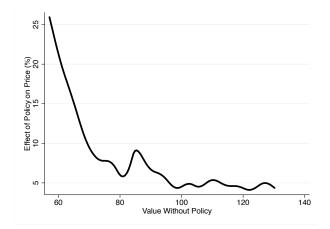
Announcement: equity injections to the banking sector + some guarantees on debt Financial sector ETF (XLF)



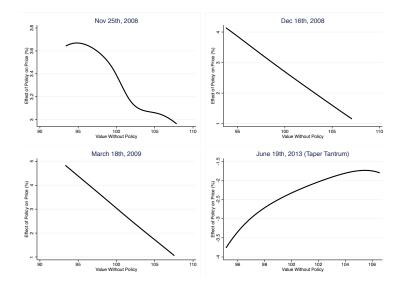
# Bank of Japan Asset Purchases, April 2013

Kuroda speech: large purchases of government bonds and equities to drive up asset prices

Nikkei index



# US Quantitative Easing: 10 year Treasury



#### **Some Implications**

► Long-Term Distortions in the Corporate Bond Market

▶ Weakening effects

# Long term effects

Are corporate bond prices distorted after intervention is over?

Markets may price in future interventions in case of crash

Three pieces of evidence, post June 2020:

- 1. Corporate bond tail risk (options) far less sensitive to equity market tail risk
- 2. Corp bond returns less sensitive to changes in VIX
- Spreads low relative to pseudo-spreads from equity options (Culp Nozawa Veronesi, 2018)
  - $\rightarrow$  All point to belief of future intervention in a crash
  - → Explosion of issuance, specific to IG debt (Becker Benmelech 2021)



# Long term effects: Tail risk sensitivity

$$\begin{aligned} &\textit{Tail}_{t}^{\textit{CorpBond}} = \\ &\alpha + \alpha_{\textit{post}} \times \textit{post} + \beta \ \textit{Tail}_{t}^{\textit{SP500}} + \beta_{\textit{post}} \ \textit{Tail}_{t}^{\textit{SP500}} \times \textit{post} + \varepsilon_{t} \end{aligned}$$

|                              | (1)                      | (2)                      |
|------------------------------|--------------------------|--------------------------|
|                              | Tail <sup>CorpBond</sup> | Tail <sup>CorpBond</sup> |
| Tail <sup>SP500</sup>        | 0.59***                  | 0.43***                  |
| •                            | (0.05)                   | (0.02)                   |
| $Tail_t^{SP500} 	imes post$  | -0.78***                 | -0.63***                 |
|                              | (0.07)                   | (0.05)                   |
| $Tail_t^{SP500} 	imes covid$ |                          | 0.68***                  |
|                              |                          | (0.15)                   |
| post                         | 0.16***                  | 0.14***                  |
|                              | (0.01)                   | (0.01)                   |
| covid                        |                          | -0.12***                 |
|                              |                          | (0.03)                   |
| Constant                     | -0.04***                 | -0.02***                 |
|                              | (0.01)                   | (0.00)                   |
| Observations                 | 2,769                    | 2,769                    |
| R-squared                    | 0.25                     | 0.29                     |

Tail is slope of implied volatility 90-10 delta

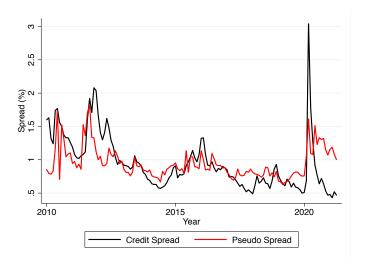
# Long term effects: Corp bond returns on VIX

$$r_{t}^{\textit{CorpBond}} = \alpha + \alpha_{\textit{post}} \times \textit{post} + \beta \ \Delta \textit{VIX}_{t} + \beta_{\textit{post}} \ \Delta \textit{VIX}_{t} \times \textit{post} + \varepsilon_{t}$$

|                             | (1) $CorpBond, e$ $r_t$ | (2)<br>CorpBond , e<br>r <sub>t</sub> |
|-----------------------------|-------------------------|---------------------------------------|
| A 1 (1)(                    | 0.01***                 | 0.00***                               |
| $\Delta VIX_t$              | -0.21***                | -0.20***                              |
|                             | (0.02)                  | (0.02)                                |
| $\Delta VIX_t \times post$  | 0.10***                 | 0.08***                               |
|                             | (0.03)                  | (0.03)                                |
| $\Delta VIX_t \times covid$ |                         | -0.05                                 |
|                             |                         | (0.04)                                |
| post                        | 0.04                    | 0.03                                  |
|                             | (0.03)                  | (0.03)                                |
| covid                       |                         | -0.12                                 |
|                             |                         | (0.34)                                |
| Constant                    | -0.01                   | -0.01                                 |
|                             | (0.01)                  | (0.01)                                |
| Observations                | 2,987                   | 2,987                                 |
| R-squared                   | 0.26                    | 0.26                                  |

Note: Daily data from 2010-present

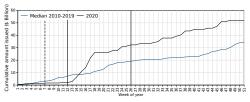
# Long term effects: Spreads vs pseudo spreads



Correlation in changes near zero after interventions

# Long term effects: Implications

- Results support belief of future purchase in crash, rather than "one-time" small purchase with state-dependent  $\mathcal M$  to explain option price patterns
- Announcement of purchase if crash today likely far less "effective" (priced in)
  - Investment grade debt issuance: Boyarchenko Kovner Shachar
     2021



▶ IG boom but no HY boom (Becker Benmelech 2021)

# **Revisiting Announcement Effects**

We look at government purchases across countries (US,UK,ECB) :

- ► We find consistent pattern where first interventions have much large multipliers than follow on interventions (close to zero)
- ▶ We show even follow on interventions done during acute periods of economic distress (US 2020 and UK 2009) have multipliers close to zero
- Weakening effect as predicted by our framework
- Variation in multiplier does not seem driven by variation in economic conditions
- ▶ Important insight: effects were weaker, because these expectations were formed in the first interventions — > large multipliers of first interventions overstate their effectiveness

#### Conclusion

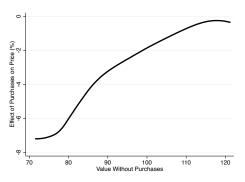
- Measuring the state-contingent impact of policy announcements
  - Easy-to-implement method using option prices
- Important role for policy promises for bond purchases
  - Much more price support in bad states
  - ▶ Big impact on announcement effect (50% comes just from extra left tail)
  - ▶ Long-term effects: lower crash risk priced in corp bonds
- Promises matter in many other policy announcements



# **APPENDIX**

# Comparison to High-Yield

High-yield over same window falls, evidence against (broad)
 pricing kernel view



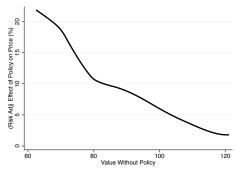
- lacktriangle Typically, HY and IG highly correlated w IG beta <<1
- Further robustness: risk-adjust w specific pricing kernel

# Robustness to changes in SDF

- ► Potential concern: changing the value of the asset in a given state could modify marginal utility in this state
  - Example: changing the risk of the asset between 0 and 1 modifies the price of risk between 0 and 1
- ► Test remains valid under the null: If the true g is constant our procedure generally recovers it correctly
  - Intuition: just a parallel shift in marginal utility, so no risk pricing effect
  - Formally: true for all SDF that can be written as  $M = f(p_1/p_0, \epsilon)$ , with  $\epsilon$  containing exogenous sources of risks
  - Includes power utility, loss aversion, specialist or not, ...

# Allowing an endogenous SDF

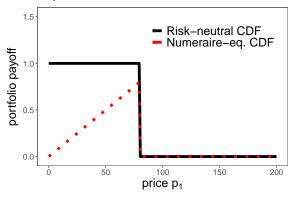
- Assume  $M = \frac{\epsilon}{p_1/p_0}$ 
  - $p_1/p_0$  endogenous to intervention,  $\epsilon$  arbitrary but invariant to announcement
  - ▶ If  $\epsilon = 1$ , specialized investor with log utility
- Price support adjusting for change in SDF



Aggressive risk-adjustment: risk premium 16.5% annualized

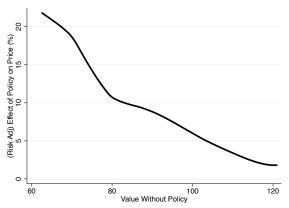
# Risk Adjustment

- Risk adjust for "specialized" investor (entire portfolio in IG bonds) w log utility
- Compute CDF, need price of different portfolio of options: digital minus a put



# Risk Adjustment

Price support, adjusting for change in SDF



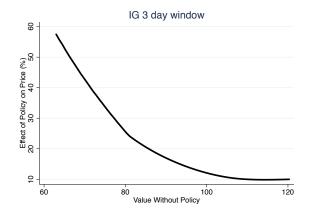
► Aggressive risk-adjustment: risk premium 16.5% annualized for IG bonds (about 20× unconditional estimate of 0.8% in Giesecke, Longstaff, Schaefer, Strebulaev (2011)) → back



# Longer 3-day Window

▶ Pro: more time to digest announcement

Con: identification, potentially other shocks



# Corporate Bond ETFs

▶ Corp Bond ETFs  $\approx$  \$500 billion assets.

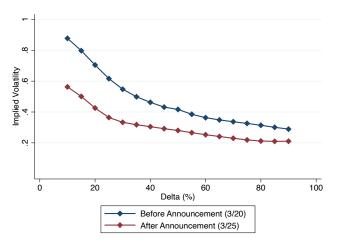
► ETFs trade claims on basket of underlying bonds.

 Authorized Participants can convert ETF to bond basket (or issue ETF shares and deliver basket)

Mostly coincide with Primary Dealers

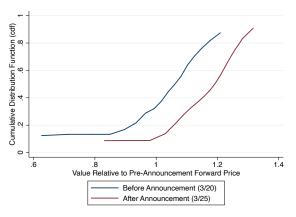
# **Investment Grade Bond Options**

 Volatility curve for LQD options before and after announcement of SMCCF



#### **Bond Price Distributions Around Announcement**

- Follow implementation of Malz (2014) to construct CDF
- Left tail of distribution lower post announcement, more price support, consistent with implied vol curve



# In which states was the Fed expected to buy?

Was Fed expected to buy in states of high credit risk? High dislocations? High interest rates?

$$basis = p_{corp} - \underbrace{\left(p_{tsry} - p_{cds}\right)}_{synthetic}$$

 Construct distribution of synthetic using data on CDX and Treasury options and copula methods w
 conservative correlation

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Construct distribution of synthetic using data on CDX and Treasury options and copula methods w conservative correlation CDF Pre-Post Announce

Huge drop in left tail of bond-synthetic

#### Correlations

Correlation between CDX and Treasury returns

Correlation between Cash and Synthetic

# **Comparing Results to Statements**

- "Markets are functioning pretty well, so our purchases will be at the bottom end of the range that we have written down" (Powell, June 2020)
  - Yes! 0.2% mkt cap would have been much higher if spreads widened
- "The announcement of the corporate bond facility without putting up one dollar of taxpayer money unlocked the entire primary and secondary market for corporate bonds" (Mnuchin, June 2020)
  - Selling a put option does put up taxpayer money in bad states, can't ignore just bc not in money ex-post

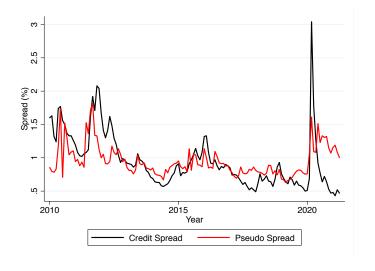
# Long term effects: Corp bond returns on VIX

$$r_{t}^{\textit{CorpBond}} = \alpha + \alpha_{\textit{post}} \times \textit{post} + \beta \ \Delta \textit{VIX}_{t} + \beta_{\textit{post}} \ \Delta \textit{VIX}_{t} \times \textit{post} + \varepsilon_{t}$$

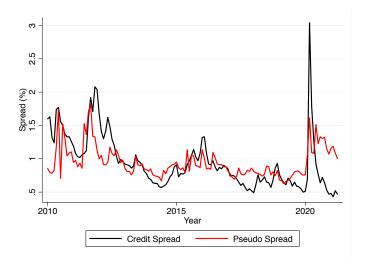
|                             | $r_t^{CorpBond,e}$ | (2)<br>r <sub>t</sub> CorpBond,e |
|-----------------------------|--------------------|----------------------------------|
| $\Delta VIX_t$              | -0.21***           | -0.20***                         |
|                             | (0.02)             | (0.02)                           |
| $\Delta VIX_t \times post$  | 0.10***            | 0.08***                          |
|                             | (0.03)             | (0.03)                           |
| $\Delta VIX_t \times covid$ |                    | -0.05                            |
|                             |                    | (0.04)                           |
| post                        | 0.04               | 0.03                             |
|                             | (0.03)             | (0.03)                           |
| covid                       |                    | -0.12                            |
|                             |                    | (0.34)                           |
| Constant                    | -0.01              | -0.01                            |
|                             | (0.01)             | (0.01)                           |
| Observations                | 2,987              | 2,987                            |
| R-squared                   | 0.26               | 0.26                             |

Note: Daily data from 2010-present

# Long term effects: Spreads vs pseudo spreads

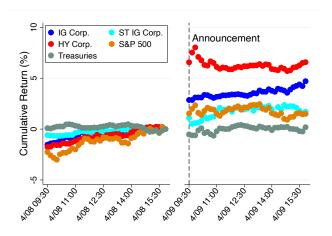


# Long term effects: Spreads vs pseudo spreads

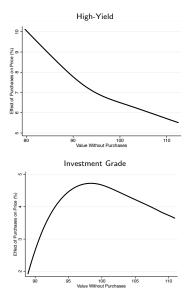


Correlation in changes near zero after interventions

# **April 9: Expand Scale and Scope of Purchases**

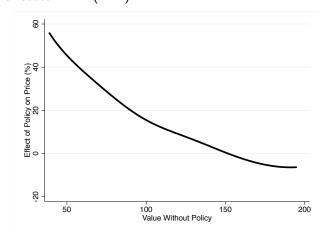


# April 9th, 2020: High-Yield Purchases



#### October 13th 2008: "Paulson Plan"

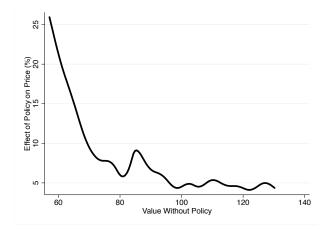
Announcement: equity injections to the banking sector + some guarantees on debt Financial sector ETF (XLF)



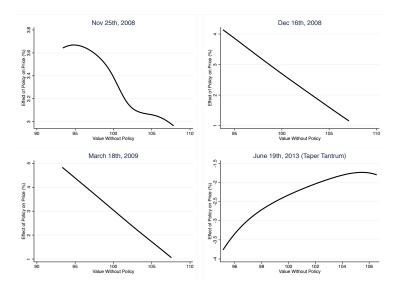
# Bank of Japan Asset Purchases, April 2013

Kuroda speech: large purchases of government bonds and equities to drive up asset prices

Nikkei index

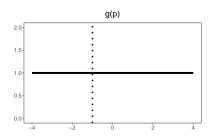


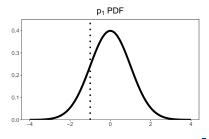
# US Quantitative Easing: 10 year Treasury

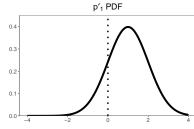


# **Example 1: Constant Policy**

$$p' = p + \mathcal{M}Q$$

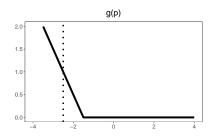


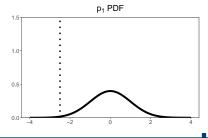


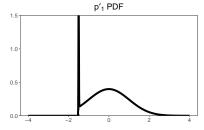


# **Example 2: Price Floor**

$$p' = max(p, \underline{p})$$







# Long term effects: Implications

- Supports belief of future purchase in crash, not "one-time" small purchase with state-dependent M to explain option price patterns
- Announcement of purchase if crash today likely far less "effective" (priced in)
- Investment grade debt issuance: Boyarchenko Kovner Shachar 2021

