

# Discrete-Continuous Dynamic Choice Models: Identification and Conditional Choice Probability Estimation

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# Introduction

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- **Labor force participation and Consumption**
- Retirement and Consumption
- Product choice and quantity consumed
- Housing Tenure and Housing size
- Product quality and Sale price
- Pricing scheme and Price level
- Student major choice and effort level

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This paper: addresses both issues altogether and *extends **Conditional Choice Probability Estimation** insights to **Dynamic Discrete-Continuous Choice models***.

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→ **Two-step estimation** procedure building upon identification.

→ Do not need to solve the model/value function.

→ **Sizeable computation gains**: 50 times faster in 2 period toy model.  
The **more complex** the model, the **larger the gains**.

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- **Identification** of the model in two main steps.
- **Two-step estimation** procedure building upon identification.
  - Do not need to solve the model/value function.
  - **Sizeable computation gains**: 50 times faster in 2 period toy model. The **more complex** the model, the **larger the gains**.

## *Objective:*

**Facilitate** and **spread the use** of discrete-continuous dynamic models.

Many applications in **labor** (this paper), housing, education, IO, ...

# Roadmap

Framework

Identification of the optimal choice policy functions

Dynamic Models and Identification of the Primitives

Estimation

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  - ▶ Only **impacts discrete choice  $d$ :**

$$\begin{aligned} d = 1 &\iff \max_{c_1} v_1(c_1, \eta, x) + \epsilon_1 > \max_{c_0} v_0(c_0, \eta, x) + \epsilon_0 \\ &\iff \max_{c_1} v_1(c_1, \eta, x) - \max_{c_0} v_0(c_0, \eta, x) > \epsilon_0 - \epsilon_1 \end{aligned}$$

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 $\implies$  **impacts continuous choice**  $c_d$ .

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  - ▶ Also **impacts discrete choice**  $d$

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Example:

- ▶  $d$  is labor force participation,  $d = 1$  if work,  $d = 0$  if unemployed.
- ▶  $c_d$  is consumption.
- ▶  $x$  can include family background variables, education, work experience, asset, income, etc.
- ▶  $\eta$  are unobserved idiosyncratic taste for consumption shocks.
- ▶  $\epsilon$  are unobserved idiosyncratic preference for work.

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Assumptions:

- **MONOTONE CHOICE**: the payoff functions are such that the optimal policies functions  $c_d^*(\eta, x)$  are  $\mathcal{C}^1$  and **strictly increasing with respect to  $\eta$** .

$$\frac{\partial^2 v_d(c_d, \eta, x)}{\partial c_d \partial \eta} > 0$$



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- ▶ **Normalization**:  $\eta \sim \mathcal{U}(0, 1)$

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► Example:  $w$  can be the *previous labor force participation*.

If switching cost in and out of employment, conditional on current  $d$  it does not impact the consumption  $c_d$ . But it impacts the probability of working.

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→ Triangular structure for the reduced forms:

$$\begin{cases} C_d = c_d^*(X, \eta) \\ D = d^*(X, w, \eta, \epsilon) \end{cases}$$

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Conditional Continuous Choices (CCCs)

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# Identification

What is **observed** by the econometrician?

- ▶  $(C_d, D, W, X)$  for all individuals.

Where  $c_d = c_0 (1 - d) + c_1 d \rightarrow$  do not observe *both* choices  $c_0$  and  $c_1$ .

- ▶ **Reduced forms:** joint distributions

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Abstract from  $X$  without loss of generality in this section.

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## Identification: Conditional Continuous Choices (CCCs)

The econometrician observes  $(C_d, D, W)$  for all individuals.

i.e. observes the *reduced forms*:  $F_{C_d|d,w}(c)$  and  $Pr(D = d|W = w)$ .

Gives the following system of equations  $\forall h$ :

$$\begin{cases} h = F_{C_0|D=0,W=0}(c_0(h))Pr(D = 0|W = 0) + F_{C_1|D=1,W=0}(c_1(h))Pr(D = 1|W = 0) \\ h = F_{C_0|D=0,W=1}(c_0(h))Pr(D = 0|W = 1) + F_{C_1|D=1,W=1}(c_1(h))Pr(D = 1|W = 1) \end{cases}$$

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**Proof:** since  $\eta \sim \mathcal{U}(0, 1)$  and  $w \perp \eta$ , we have,  $\forall w, \forall h$ :

$$\begin{aligned} h &= Pr(\eta \leq h) = Pr(\eta \leq h|w) \\ &= Pr(\eta \leq h | D = 0, w)Pr(D = 0|w) + Pr(\eta \leq h | D = 1, w)Pr(D = 1|w) \\ &= Pr(C_0 \leq c_0^*(h) | D = 0, w)Pr(D = 0|w) \\ &\quad + Pr(C_1 \leq c_1^*(h) | D = 1, w)Pr(D = 1|w) \quad \text{by monotonicity of } c_d^*(h) \\ &= F_{C_0|D=0,w}(c_0^*(h))Pr(D = 0|w) + F_{C_1|D=1,w}(c_1^*(h))Pr(D = 1|w) \end{aligned}$$

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### IDENTIFICATION:

The policy functions  $c_d^*(h)$  are **identified** iff there exists a **unique solution** with *increasing*  $c_d(h)$  to the system.

→ Uniqueness requires an *additional assumption* on the *effect of the instrument*.



## Identification: Conditional Continuous Choices (CCCs)

ASSUMPTION: **RELEVANT INSTRUMENT**

The additive terms of the payoff are such that:

$m_0(w = 0, h) - m_1(w = 0, h) \neq m_0(w = 1, h) - m_1(w = 1, h)$  except, at most,  
at a finite set of points.

Equivalently,

$Pr(D = 0 | \eta = h, \mathbf{W} = \mathbf{1}) \neq Pr(D = 0 | \eta = h, \mathbf{W} = \mathbf{0})$  except, at most,  
at a finite set of points.

► Full rank

# Identification: Conditional Continuous Choices (CCCs)

## THEOREM: IDENTIFICATION

Under our assumptions, for any reduced form drawn from the model, there exists unique CCCs  $c_d^0(h)$  mapping  $[0, 1]$  into  $\mathcal{C}_d$  which are strictly increasing and solve the system of equation.

This unique solution identifies the optimal CCCs.

► Proof

## Identification: Conditional Continuous Choices (CCCs)

Data on  $(C_d, D, W)$  (and  $X$ ). Only observes  $c_d = c_0(1 - d) + c_1d$ .

→ **Observed** reduced forms:  $F_{C_d|d,w}(c)$  and  $Pr(D = d|W = w)$ .

► More

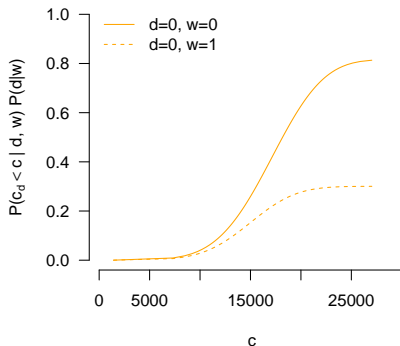
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**Figure: Joint distributions  $F_{C_d|d,w}(c_d)Pr(d|w)$**



Assumptions:  $c_d^*(\eta) \perp w$  and  $w \perp \eta$

⇒ **Observable differences** caused by **unobserved**:

$$Pr(D = 0|\eta, W = 1) - Pr(D = 0|\eta, W = 0)$$

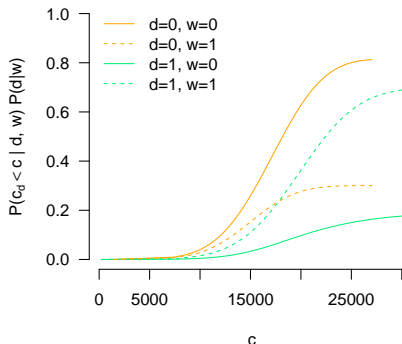
## Identification: Conditional Continuous Choices (CCCs)

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**Figure: Joint distributions**  $F_{C_d|d,w}(c_d)\Pr(d|w)$



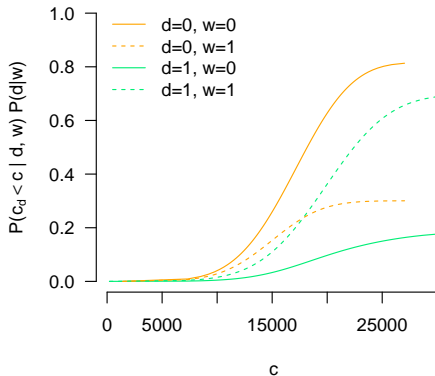
Similarly for the **other choice**  $D = 1$ .

Moreover, link between  $D = 1$  and  $D = 0$ :  $\Pr(D = 0|w) = 1 - \Pr(D = 1|w)$

$\implies$  the differences between the conditional distributions of  $c_d$  are related.

# Identification: Conditional Continuous Choices (CCCs)

Figure: Joint distributions  $F_{C_d|d,w}(c_d)Pr(d|w)$

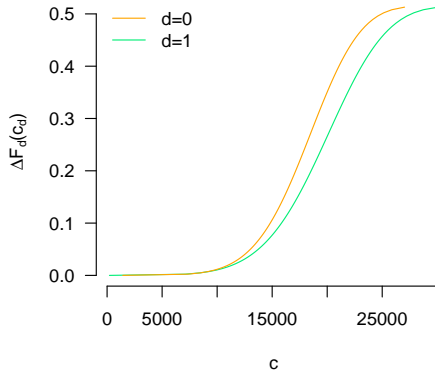


$$\begin{aligned} \text{Bayes: } & F_{C_1|1,w=1}(c_1(\eta))Pr(1|w=1) - F_{C_1|1,w=0}(c_1(\eta))Pr(1|w=0) \\ &= - \left( F_{C_0|0,w=1}(c_0(\eta))Pr(0|w=1) - F_{C_0|0,w=0}(c_0(\eta))Pr(0|w=0) \right) \end{aligned}$$

# Identification: Conditional Continuous Choices (CCCs)

Figure: Difference within joint distributions  $\Rightarrow$  Identified CCCs

► More



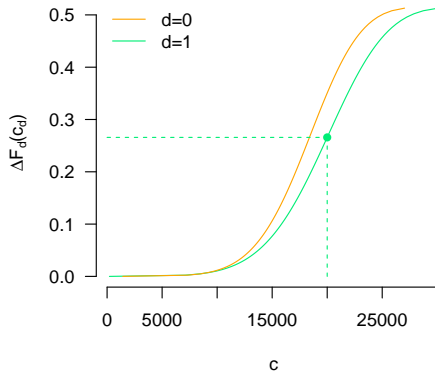
$$\Delta F_{C_0}(c_0(\eta)) = \Delta F_{C_1}(c_1(\eta)) \overset{\text{monot}}{\iff} \Delta F_{C_0}(c_0(c_1)) = \Delta F_{C_1}(c_1)$$

where  $\Delta F_{C_d}(c_d)$  are **observed**. The only unknown is the **mapping**  $c_0(c_1)$ .

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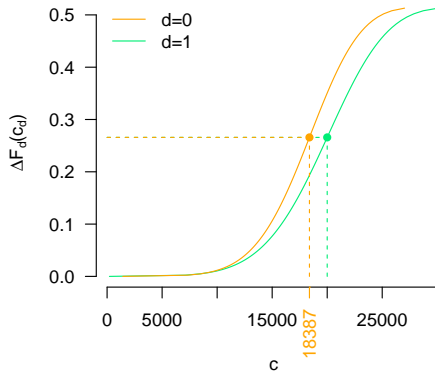
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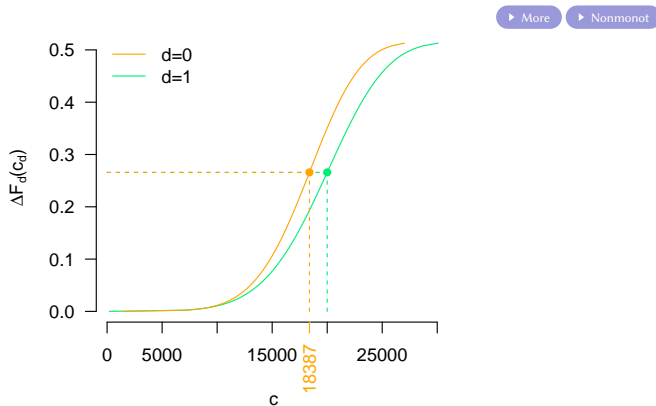


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# Identification: Conditional Continuous Choices (CCCs)

Figure: Difference within joint distribution  $\Rightarrow$  **Identified CCCs**



→ **Identifies** correspondence between  $c_0$  and  $c_1$ :  $c_0(c_1)$ .

→ Then use system to find corresponding  $\eta$ :

$$\eta(c_1) = F_{C_0|D=0,w}(c_0(c_1))Pr(D=0|w) + F_{C_1|D=1,w}(c_1)Pr(D=1|w) \quad \forall c_1$$

## Identification: Conditional Continuous Choices (CCCs)

What is the role of the **relevance assumption**?

Determines the **shape of  $\Delta F_{C_d}$**  functions.

- ▶ Here *monotone*  $\Delta F_{C_d} \iff$  strict relevance:

▶ Full rank

$$Pr(D = 0|\eta, W = 0) < Pr(D = 0|\eta, W = 1) \quad \forall \eta$$

- ▶ General relevance assumption

$Pr(D = 0|\eta = h, W = 1) \neq Pr(D = 0|\eta = h, W = 0)$  except at a finite set of points.

$\iff$  **Piecewise monotone  $\Delta F_{C_d}$ .**

▶ Nonmonot

- ▶ If not relevant on a segment: flat  $\Delta F_{C_d}$ , partial identification.

# Roadmap

Framework

Identification of the optimal choice policy functions

Conditional Continuous Choices (CCCs)

Conditional Choice Probabilities (CCPs)

Dynamic Models and Identification of the Primitives

Estimation

Application

Conclusion

## Identification: Conditional Choice Probabilities (CCPs)

To recover the Conditional Choice Probabilities (CCPs):  $Pr(D = d|\eta, W = w)$ :

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as if  $\eta$  was **observed** from now on.

- Then using it, recover the conditional choice probabilities  $Pr(D = d|\eta, W = w) \forall \eta, \forall w$  (at the optimal continuous policy choice) from data  $(\eta, D, W)$ .

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## Dynamic Models

Extension to dynamic: *How do **dynamic** models enter the general framework?*

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$$u_{dt}(c_t, \eta_t, \tilde{x}_t) + m_{dt}(w_t, \eta_t, \tilde{x}_t) + \epsilon_{dt}$$

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**Problem:**  $w_t$  *not excluded* from  $c_t$  optimal choice without additional assumptions.

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- Good *example* of instrument:  $w_t = d_{t-1}$ .

→ *Excluded from transition* to  $w_{t+1}$  conditional on  $d_t$ ... since  $w_{t+1} = d_t$ .

→ *Excluded from  $c_d$*  conditional on  $d_t$ ...

→ *Relevant for  $d_t$*  if **switching costs**.

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- If  $w_t = d_{t-1}$ : need **no time-dependence** in  $\eta$ :  $\eta_t \perp \eta_{t+1}$ .

Otherwise, instrument independence from shocks is violated:  $w_0 = d_{-1} \not\perp \eta_0$ .

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Then, how to exploit **observable information about the transitions**?

1. Include **unobserved individual types** (Arcidiacono and Miller, 2011).
2. Find **another instrument**, to identify  $\eta_0$  in **initial period**.  
Then can use  $w_t = d_{t-1}$  for all the other periods by including  $\eta_{t-1}$  in the  $t$  state variables: instrument independence conditional on  $\eta_{t-1}$ .  
→ identify and estimate  $f(\eta_{t+1}|\eta_t)$ .

# Identification of the Primitives

- ▶ CCCs and CCPs identified as before (period by period).  
Transitions  $f_t(x_{t+1}|x_t, d_t, c_t)$  identified directly from the data.

▶ More

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  - Differences in additive  $m_d$  terms identified via the **CCPs**.

▶ More

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**Estimation**

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# Estimation

► Application

‘Two-step’ estimation procedure, à la Hotz and Miller, 1993:

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→ **Computation gains**: compared with other methods (SMM...).  
The **more complex** (covariates, number of periods, ...) the model, the **higher the gains**.

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- From data on  $(D_t, C_{dt}, X_t, W_t)$ , estimate the reduced forms  $\hat{F}_{C_{dt}|d_t, x_t, w_t, t}(c_{dt})$  and  $Pr(D_t = d | \widehat{X_t = x_t}, W_t = w_t, t)$ .  
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Nonparametric Kernel, Sieve logistic/probit regressions.

- Estimate the monotone functions  $\hat{c}_{dt}(h, x)$  which solves  $\forall h, \forall w_t$ :

$$\begin{aligned} h &= \hat{F}_{C_0|D_t=0, w_t, x_t}(c_{0t}(h, x_t)) \widehat{Pr}(D_t = 0 | w_t, x_t) \\ &\quad + \hat{F}_{C_1|D_t=1, w_t, x_t}(c_{1t}(h, x_t)) \widehat{Pr}(D_t = 1 | w_t, x_t) \\ &\equiv g_{w_t, x_t}(c_{0t}(h, x_t), c_{1t}(h, x_t)) \end{aligned}$$

We find the CCCs as **strictly monotone functions**, solution to:

$$\begin{aligned} \underset{c_{0t}(h, x_t), c_{1t}(h, x_t)}{\operatorname{argmin}} \int_0^1 & (h - g_{w_t=0, x_t}(c_{0t}(h, x_t), c_{1t}(h, x_t)))^2 \\ & + (h - g_{w_t=1, x_t}(c_{0t}(h, x_t), c_{1t}(h, x_t)))^2 dh \end{aligned}$$

Remark: proceed  $x_t$  by  $x_t$  and period by period, and solve for the whole functions each time.



- Recover  $\hat{\eta}_t$  from every observed  $(c_{dt}^{obs}, d_t, x_t)$  by inverting the CCCs:

$$\hat{\eta} = \widehat{c_{dt}^{-1}}(c_{dt}^{obs}, x_t)$$

Consider  $\hat{\eta}$  as *observed* from here onwards.

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- Use  $\hat{\eta}$  to estimate (nonparametrically or parametrically) the CCPs (at opti c):

$$Pr(D_t = \widehat{d_t} | \eta, \mathbf{w}_t, \mathbf{x}_t) \quad \forall \eta_t, \forall \mathbf{w}_t, \forall \mathbf{x}_t$$

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## Estimation: Structural parameters

Take **1st stage** estimated *CCCs*, *CCPs*, and *transitions* as given:

► More

► Results

1. Pick a set of parameters  $\theta$ .

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Given  $\theta$ , CCCs, CCPs and transition, estimate both sides of the **Euler equation** for each individuals.

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5. Inference: *in progress*, tentative by bootstrap.



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## Application: Female Labor Participation and Consumption

- ▶ Dynamic life-cycle model of women Labor Participation and Consumption.
- ▶ 1st stage:  
Estimate *distribution* of consumption and work probabilities.
- ▶ 2nd stage:  
Recover structural parameters (relative risk aversion, utility cost of work, ...).

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# Application: Female Labor Participation and Consumption

*Working Life:* ( $T$  periods)

Period utility:

$$u(c_t, d_t, w_t, x_t, \eta_t, \epsilon_t) = \begin{cases} (c_t/n_t)^{1-\sigma} / (1-\sigma) \tilde{\eta}_t^0(\eta_t, couple_t, nchild_t) + \epsilon_{0t} \\ (c_t/n_t)^{1-\sigma} / (1-\sigma) \tilde{\eta}_t^1(\eta_t, couple_t, nchild_t) + \alpha + \omega(1 - w_t) + \epsilon_{1t} \end{cases}$$

Where

- ▶  $t$  is the **age**.  $c_t$  is **household** consumption.  $d_t$  is labor choice.  $w_t = d_{t-1}$ .
- ▶  $n_t$  is an equivalence scale for hh consumption to individual consumption.
- ▶  $\tilde{\eta}_t^d \sim \mathcal{LN}(\gamma_d + \gamma_d^c couple_t + \gamma_d^n nchild_t, s_d)$ .  
So,  $\tilde{\eta}$  are just transformations of  $\eta$ :  $\tilde{\eta}^{th}$  quantiles of the lognormal.
- ▶  $(\gamma_0, \gamma_1, s_0, s_1)$  measures the effect of the unobserved heterogeneity.  
Moreover,  $(\gamma_d^n, \gamma_d^c)$  determines the effect of the family situation, conditional on employment.
- ▶  $\sigma$  is **constant relative risk aversion**.
- ▶  $\omega$  is utility **cost of searching** for a job when previously unemployed.
- ▶  $\alpha$  is utility **cost of working**.

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$$u(c_t, d_t, w_t, x_t, \eta_t, \epsilon_t) = \begin{cases} (c_t/n_t)^{1-\sigma} / (1-\sigma) \tilde{\eta}_t^0(\eta_t, couple_t, nchild_t) + \epsilon_{0t} \\ (c_t/n_t)^{1-\sigma} / (1-\sigma) \tilde{\eta}_t^1(\eta_t, couple_t, nchild_t) + \alpha + \omega(1 - w_t) + \epsilon_{1t} \end{cases}$$

subject to the budget constraint:

$$a_{t+1} = (1 + r)a_t - c_t + d_t y_t + couple_t d_t^p y_t^p + T(d_t, x_t)$$

Where

- ▶  $a_t$  is the household asset.
- ▶  $y_t$  is the woman earnings.
- ▶  $y_t^p$  is the partner's earnings.  $d_t^p$  indicates if the husband works.
- ▶ Missing incomes: estimated with *Heckman Correction* beforehand.
- ▶  $T(d_t, x_t)$  are benefits, depending on labor choice and  $x_t$  (which includes asset, income, family information).

# Application: Female Labor Participation and Consumption

*Working Life:* ( $T$  periods)

**Transitions** of the state variables, estimated in first stage:

- ▶ asset transition given by the budget constraint.

$$a_{t+1} = (1 + r)a_t - c_t + d_t y_t + \text{couple}_t y_t^p + T(d_t, x_t)$$

- ▶  $\text{couple}_t$  and  $\text{educ}_t$  fixed.
- ▶  $nchild_{t+1} | nchild_t, \text{couple}_t, a_t, y_t, y_t^p, \text{educ}_t, t$
- ▶  $y_t$  evolves through time according to an auto-regressive process:

$$\begin{aligned} y_{t+1} &= (\rho_y^{\text{educ}} y_t + \rho_d^{\text{educ}} d_t + \rho_{\text{age}}^{\text{educ}} t) + u_t \\ y_{t+1}^p &= \rho_y^p y_t^p + v_t \end{aligned}$$

→ **Education** only plays a role in the transitions. It affects  $c_{dt}$  through this.

## Application: Female Labor Participation and Consumption

### *Retirement:*

- ▶ At age  $T = 60$ , the woman retires. Gets the same utility as when did not work, with  $d_t = 0$ .
- ▶ She lives for another 15 years from her *accumulated assets* and gets a *pension* which is a *proportion of her last income*  $y_T$  (and potential husband income). Proportion set to 50% (taux plein).
- ▶ No bequest motive.
- ▶ Solve retiree problem and get *retirement value*:

$$R(x_T) = R(a_T, y_T, y_T^p, couple_T, nchild_T)$$

## Application: Female Labor Participation and Consumption

Parameters:

- ▶ Discount future with  $\beta$ . Fixed.
- ▶ Set  $\gamma_0 = 0, s_0 = 0.5$  (normalize the effect of unemployed single with no child).
- ▶ Transition function parameters estimated in first stage.
- ▶ 9 structural parameters to estimate:

$$\theta = (\sigma, \gamma_0^n, \gamma_0^c, \gamma_1, \gamma_1^n, \gamma_1^c, s_1, \alpha, \omega)$$



# Roadmap

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# Descriptive statistics

**Table:** EU-SILC French unbalanced panel, 2004 – 2015, 7391 women

Statistic	N	Mean	St. Dev.	Min	Median	Max
<u>Choices:</u>						
Annual household $c$ (k euros)	21,945	36.58	20.99	3.88	32.54	211.54
$c d = 0$	5,330	30.04	19.32	4.02	25.58	204.48
$c d = 1$	16,615	38.67	21.07	3.88	34.78	211.54
$d$	21,945	0.76	0.43	0	1	1
$w = d_{-1}$	21,945	0.76	0.43	0	1	1
$d w = 0$	5,354	0.14	0.35	0	0	1
$d w = 1$	16,591	0.96	0.20	0	1	1
<u>Covariates:</u>						
Age	21,945	42.37	9.39	26	42	60
Annual Income $y$ (Heckman)	21,945	19.74	5.29	8.10	19.07	43.32
Asset	21,945	108.29	118.55	-32	69.0	528
Nb of children	21,945	1.71	1.09	0	2	4
Couple	21,945	0.75	0.43	0	1	1
Working partner Couple	16,442	0.93	0.25	0	1	1
Partner's income $y^p$  Couple	16,442	26.41	13.21	4.02	23.20	147.54
<u>Completed Education</u>						
$\leq$ Secondary	5,240	0.24	0.43	0	0	1
High School	9,999	0.46	0.50	0	0	1
University	6,706	0.30	0.46	0	0	1
<u>Other:</u>						
Receives Benefits	21,945	0.66	0.47	0	1	1
Benefits Benefits $> 0$	14,478	5.16	4.46	0.002	3.60	23.07

$c$ ,  $y$ ,  $y^p$ , asset and benefits expressed in real terms (base 2010) and in thousands of euros.

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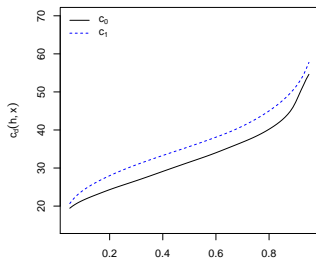
Conclusion

## CCCs and CCPs:

► 1st stage

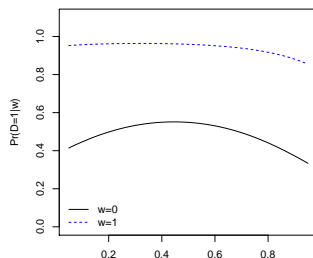
Average evolution of a woman with median characteristics: 26y.o. woman, high-school education, with income 17k5 euros, no asset, in couple, no child, with a partner earning 22k euros.

Figure:  $\hat{c}_d(h, x)$



$h$

Figure:  $\hat{Pr}(D=1|h, x, w)$



$h$

# Structural parameters

Table: Structural parameter estimates

► 2nd stage

	<i>Parameter estimates</i>	
	Parameter	Estimate
Discount factor	$\beta$	0.98 (fixed)
Relative Risk Aversion	$\sigma$	1.63
<i>Effect of <math>\eta</math> by family...</i>		
... when unemployed:		
$\mathcal{LN}(\gamma_0^c \text{couple} + \gamma_0^n \text{nchild}, s_0)$	$\gamma_0$	0 (fixed)
	$\gamma_0^c$	-1.80
	$\gamma_0^n$	-0.31
	$s_0$	0.50 (fixed)
... when employed:		
$\mathcal{LN}(\gamma_1 + \gamma_1^c \text{couple} + \gamma_1^n \text{nchild}, s_1)$	$\gamma_1$	-1.04
	$\gamma_1^c$	-0.65
	$\gamma_1^n$	-0.10
	$s_1$	0.54
<i>Additive terms:</i>		
Utility cost of working	$\alpha$	-0.04
Utility cost of search	$\omega$	-2.14

## Estimator Comparison

**How does my two-step method compare with alternative methods?**

## How does my two-step method compare with alternative methods?

- ▶ Cannot compare in complete model: alternatives take **too long** (months).  
My method: about 5 hours in total.
- ▶ Simplified **Toy model**: [▶ More](#)  
2 periods, binary high/low income, asset and no other covariates.
- ▶ Comparison via **Monte Carlo Simulations** of this Toy model.

# Estimator Comparison: Toy model Monte Carlo

Table:  $T = 2$  periods

	$N$	Truth	<i>Method</i>	
			<i>DCC</i>	<i>SMM</i>
			10,000	10,000
$\sigma$		1.60	1.6253 (0.0410)	1.5924 (0.0156)
$\gamma_1$		0.00	0.0070 (0.0238)	-0.0052 (0.0055)
$s_1$		0.40	0.4078 (0.0228)	0.4001 (0.0071)
$\alpha$		-0.50	-0.4727 (0.0498)	-0.5023 (0.0348)
$\omega$		-1.00	-0.9982 (0.0581)	-0.9972 (0.0523)
<b>Average Time taken:</b>				
<i>1st stage:</i> CCPs and CCCs			118s	9s
<i>2nd stage:</i> Structural parameters			170s	14328s
<b>Overall</b>			288s	<b>14337s</b>

Other initializations:

Number of Monte-Carlo = 1,000

$Pr(w_1 = 1) = 0.70$ .  $y_1 = y_H$  with probability 0.50.  $a_1 \sim \mathcal{U}(0, 30)$ .  $r = 0.05$ .



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- Then estimation of parameters is fast in 2nd stage: *do not compute the value function*.

Also avoids concerns about kinks in value/discontinuities in optimal policies (Iskhakov et al., 2017).

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  - ▶ Extension to  $J > 2$  alternatives.

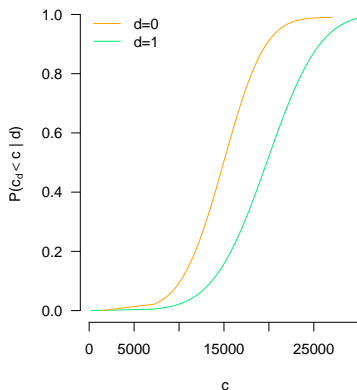
Thank you!

Contact: **`christophe.bruneel@gmail.com`**



## Selection on unobservables

Observe  $d, c_d|d$  (and  $x$ ) for every individual  $\iff f_{c_d|d,x}(c_d)$  and  $Pr(d|x)$ .



---

$$Pr(D = 1|X)$$

---

0.7003

---

Figure:  $F_{c_d|d}(c)$

## Selection on unobservables

- Cases with **reverse interpretation** on the selection  $Pr(d|\eta)$  can be **observationally equivalent...** (yield the same observable  $F_{c_d|d}(c)$  and  $Pr(d)$ )

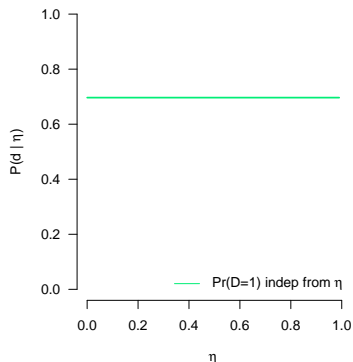


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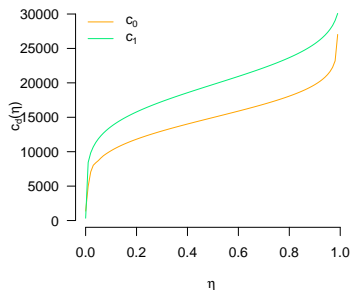


Figure: Corresponding  $c_d(h)$

Corresponding **unknown**  $c_d(h)$  is adjusted

→ yield  $F_{c_d|d}(c)$  and  $Pr(d) \implies$  **observationally equivalent** to the *true selection*.

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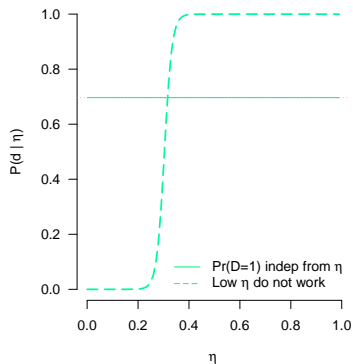


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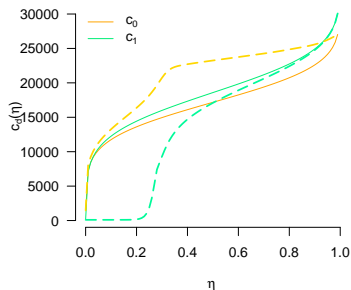


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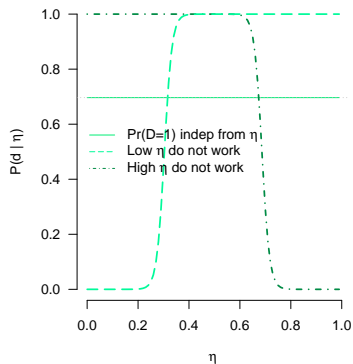


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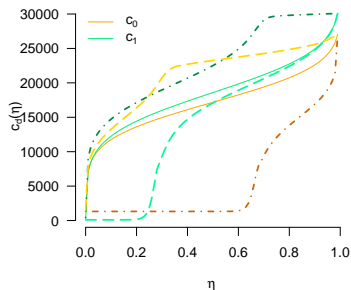


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Relevance condition for the instrument  $w$ :

relevant as long as for two values of  $w$ , e.g.  $w = 0$  and  $w = 1$ , we have:

► Back

$$m_0(w = 0, \eta, x) - m_1(w = 0, \eta, x) \neq m_0(w = 1, \eta, x) - m_1(w = 1, \eta, x)$$

Because:

$$Pr(D = 0 | \eta, x, w) = \mathbb{E}_\epsilon \left[ \mathbb{1} \left\{ \overbrace{\max_{c_0} v_0(c_0, \eta, x) - \max_{c_1} v_1(c_1, \eta, x)}^{fixed \perp w | \eta, x} + m_0(1, \eta, x) - m_1(1, \eta, x) > \epsilon_1 - \epsilon_0 \right\} | \eta, x, w \right]$$

## Identification: Conditional Continuous Choices (CCCs)

Idea of the proof:

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- Thus, if a given  $\tilde{c}_1$  and  $\tilde{c}_0$  corresponds to the same  $h$ , then:

$$\Delta F_1(\tilde{c}_1) = -\Delta F_0(\tilde{c}_0)$$

It holds for every  $h$ . And under some relevance condition, we can recover the **unique mapping between the conditional choices**.

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- Once you get it, identify the corresponding  $h$  with our Bayesian formula.

## Identification: Conditional Continuous Choices (CCCs)

“PROOF”:

► Back

Denote  $p_{d|w} = Pr(d|w)$ . We have the system,  $\forall h$ :

$$\begin{cases} h = F_{c_0|d=0,w=0}(c_0(h))p_{0|0} + F_{c_1|d=1,w=0}(c_1(h))p_{1|0} \\ h = F_{c_0|d=0,w=1}(c_0(h))p_{0|1} + F_{c_1|d=1,w=0}(c_1(h))p_{1|1} \end{cases}$$

Rewrite the system (2) - (1):

$$\begin{aligned} & F_{c_0|d=0,w=1}(c_0(h))p_{0|1} - F_{c_0|d=0,w=0}(c_0(h))p_{0|0} = \\ & - \left( F_{c_1|d=1,w=1}(c_1(h))p_{1|1} - F_{c_1|d=1,w=0}(c_1(h))p_{1|0} \right) \\ & \xLeftrightarrow{def} \quad \Delta F_0(c_0(h)) = -\Delta F_1(c_1(h)) \quad \forall h \end{aligned}$$

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→ What are the  $\Delta F_d()$  functions?

$$\begin{aligned} \Delta F_d(c_d(h)) &= F_{c_d|d,w=1}(c_d(h))p_{d|1} - F_{c_d|d,w=0}(c_d(h))p_{d|0} \\ &= \int_0^h \left( \Pr(D = d|\eta = \tilde{h}, w = 1) - \Pr(D = d|\eta = \tilde{h}, w = 0) \right) d\tilde{h} \end{aligned}$$

$\implies$  when  $\Pr(D = d|\eta = h, w = 1) = \Pr(D = d|\eta = h, w = 0)$  the instrument is not ‘relevant’ at  $h$ . And in this case,  $\Delta F_d(c)$  presents an inflexion point.

## Identification: Conditional Continuous Choices (CCCs)

“PROOF”:

► Back

Rewrite the system (2) - (1):

$$\begin{aligned} & F_{c_0|d=0,w=1}(c_0(h))p_{0|1} - F_{c_0|d=0,w=0}(c_0(h))p_{0|0} = \\ & - \left( F_{c_1|d=1,w=1}(c_1(h))p_{1|1} - F_{c_1|d=1,w=0}(c_1(h))p_{1|0} \right) \\ & \xLeftrightarrow{\text{def}} \quad \Delta F_0(c_0(h)) = -\Delta F_1(c_1(h)) \quad \forall h \end{aligned}$$

Since both  $c_d(h)$  are increasing wrt  $h$ , can *first* focus on finding the increasing mapping  $c_1(c_0)$  between the policies. We have:

$$\Delta F_0(c_0) = -\Delta F_1(c_1(c_0)) \quad \forall c_0$$

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→ *when is the solution unique?*

$$\Delta F_0(c_0) = -\Delta F_1(c_1(c_0)) \quad \forall c_0$$

Case 1: Monotone  $\Delta F_d()$

► Back

$$\iff m_0(w=0, h) - m_1(w=0, h) < m_0(w=1, h) - m_1(w=1, h) \quad \forall h$$

$$\iff \Pr(D=0|\eta=h, W=0) < \Pr(D=0|\eta=h, W=1) \quad \forall h$$



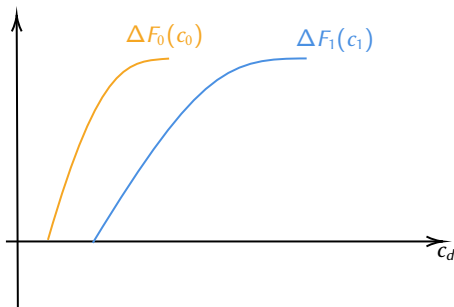
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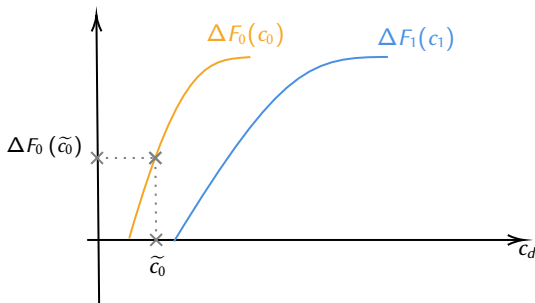
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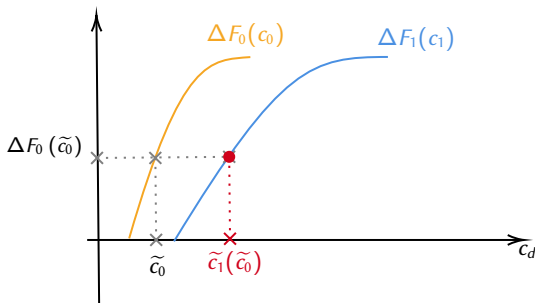
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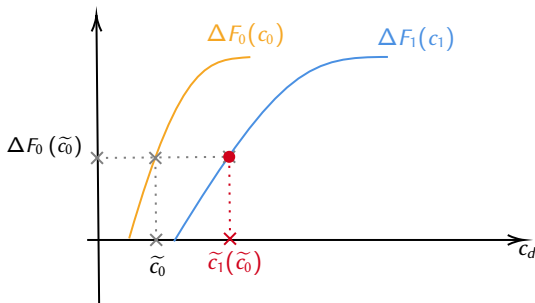
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Point identified:  $c_1(c_0) = (\Delta F_1)^{-1}(\Delta F_0(c_0))$

$$\Delta F_0(c_0) = -\Delta F_1(c_1(c_0)) \quad \forall c_0$$

## Case 2: Piecewise Monotone $\Delta F_d()$

► Back

Only a finite number of points  $h$  such that:

$$\iff m_0(w=0, h) - m_1(w=0, h) = m_0(w=1, h) - m_1(w=1, h) \quad \forall h$$

$$\iff Pr(D=0|\eta=h, W=0) = Pr(D=0|\eta=h, W=1) \quad \forall h$$

$$\Delta F_0(c_0) = -\Delta F_1(c_1(c_0)) \quad \forall c_0$$

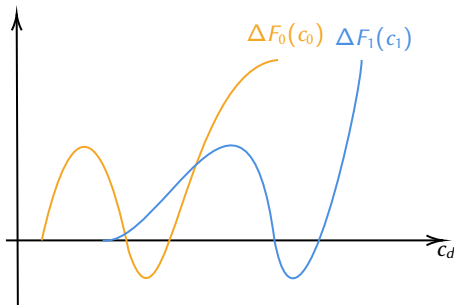
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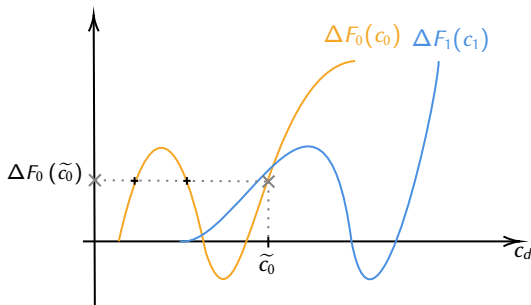
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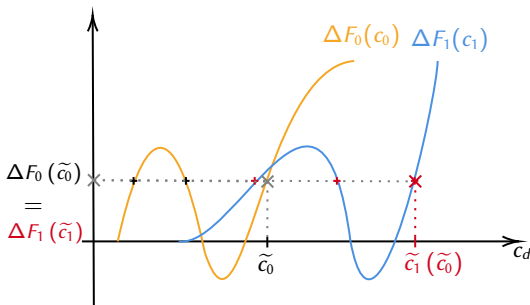
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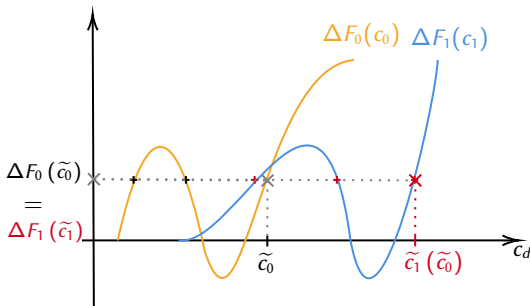
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Point identified: piecewise inversion to recover  $c_1(c_0)$

$$\Delta F_0(c_0) = -\Delta F_1(c_1(c_0)) \quad \forall c_0$$

### Case 3: Flat parts $\Delta F_d()$

► Back

$\exists$  segment of points  $h$  such that: ( $\iff$  relevant instrument assumption violated)

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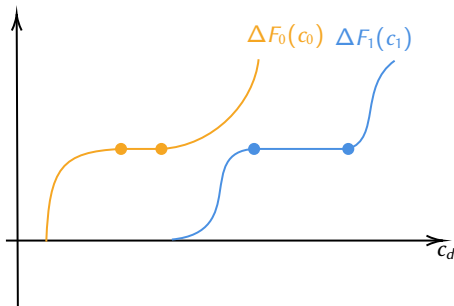
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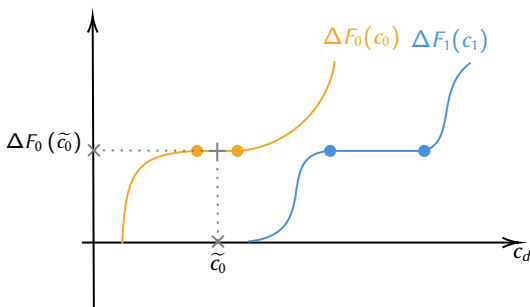
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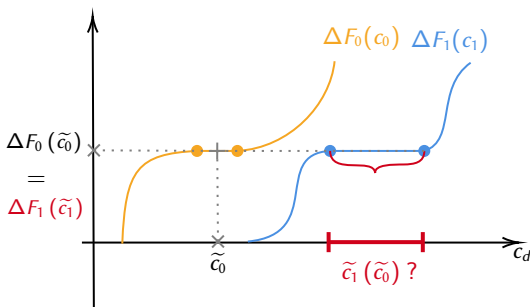
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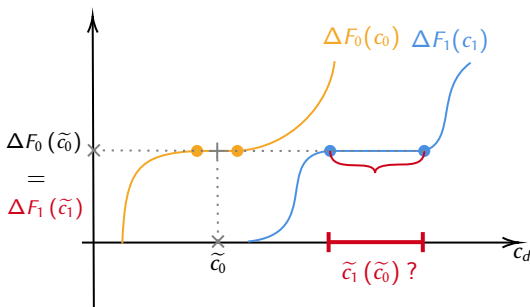
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Only **Partial identification** of non-flat parts

## Identification: full rank condition

The rank of  $\Pi(c)$  is full for all  $c$ :

[▶ Back](#)[▶ Back2](#)

$$\Pi(c) = \begin{bmatrix} f_{c_0|D=0,W=0}(c_0)Pr(D=0|W=0) & f_{c_1|D=1,W=0}(c_1)Pr(D=1|W=0) \\ f_{c_0|D=0,W=1}(c_0)Pr(D=0|W=1) & f_{c_1|D=1,W=1}(c_1)Pr(D=1|W=1) \end{bmatrix}$$

Which implies a monotone likelihood ratio condition,  $\forall c_0, c_1 \in \mathcal{C}_0 \times \mathcal{C}_1$ :

$$\frac{f_{c_1|D=1,W=1}(c_1)Pr(D=1|W=1)}{f_{c_0|D=0,W=1}(c_0)Pr(D=0|W=1)} > \frac{f_{c_1|D=1,W=0}(c_1)Pr(D=1|W=0)}{f_{c_0|D=0,W=0}(c_0)Pr(D=0|W=0)}$$

## Identification of the Primitives

- ▶ CCCs and CCPs identified as before (period by period).  
Transitions  $f_t(x_{t+1}|x_t, d_t, c_t)$  identified directly from the data.

▶ Back



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► Back

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- Use First Order Conditions relating the structure and the optimal choices to identify the structure of the model.
- Marginal (period) utility identified by Euler Equation at optimal choices

$$u_d'(\mathbf{x}_t, \eta_t) = \beta \mathbb{E}_t \left[ (1+r) \frac{\partial}{\partial c_{dt+1}} u_{dt+1}'(\mathbf{x}_{t+1}, \eta_{t+1}) \mid \mathbf{x}_t, c_{dt} = c_{dt}^*(\eta_t, \mathbf{x}_t), d_t = d \right]$$

where the marginal utility at optimal choices are

$$u_d'(\mathbf{x}_t, \eta_t) = \frac{\partial}{\partial c_{dt}} u_d(c_{dt}, \tilde{\mathbf{x}}_t, \eta_t) \big|_{c_{dt} = c_{dt}^*(\eta_t, \mathbf{x}_t)}.$$

→ Escanciano et al., 2015: nonparametrically identified (up to a scale) if stationary period utility:  $u_{dt} = u_d \forall t$ , and if  $\partial u_d / \partial c_d > 0 \forall c, d$ .

→ Parametric non stationary period utility can also be identified.

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$$\forall d : \forall a_t \quad \frac{\partial}{\partial a_t} v_{dt}^*(\tilde{x}_t, a_t, \eta_t) = (1 + r) \frac{\partial}{\partial c_{dt}} u_d'(\tilde{x}_t, a_t, \eta_t)$$

Identified up to an additive constant of integration, normalized to zero.

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- Differences in additive  $m_d$  terms identified via the CCPs, e.g. if  $\epsilon_t$  is extreme-value type 1:

$$Pr(D_t = 0 | \eta_t, x_t, w_t) = \frac{1}{1 + \exp(v_{1t}^*(x_t, \eta_t) - v_{0t}^*(x_t, \eta_t) + m_{1t}(w_t, \eta_t, x_t) - m_{0t}(w_t, \eta_t, x_t))}$$

- ▶ From data on  $(D_t, C_{dt}, X_t, W_t)$ , estimate the reduced forms  $\hat{F}_{C_{dt}|d_t, x_t, w_t, t}(c_{dt})$  and  $\Pr(D_t = d | \widehat{X_t = x_t}, W_t = w_t, t)$ . Nonparametric Kernel, Sieve logistic/probit regressions.  $\rightarrow$  gives estimates of  $\widehat{\Delta F}_{C_{dt}|x_t}(c)$ .

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$$\widehat{\Delta F}_{C_{0t}|x_t}(c_{0t}(c_{1t}, x_t)) = -\widehat{\Delta F}_{C_{1t}|x_t}(c_{1t}) \quad \forall c_{1t}$$

So, we solve  $(x_t$  by  $x_t$  and period by period) for the **complete monotone function**  $\hat{c}_{0t}(c_{1t}, x_t)$ :

$$\hat{c}_{0t}(c_{1t}, x_t) = \underset{c_{0t}(c_{1t}, x_t)}{\operatorname{argmin}} \int_{C_1} \left( \widehat{\Delta F}_{C_{0t}|x_t}(c_{0t}(c_{1t}, x_t)) + \widehat{\Delta F}_{C_{1t}|x_t}(c_{1t}) \right)^2 \operatorname{weight}(c_{1t}) dc_{1t}.$$

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- ▶ Find the corresponding  $h$  to a given  $(c_{1t}, \widehat{c}_{0t}(c_{1t}, x_t), x_t)$ :

$$\begin{aligned} \widehat{h}_t(c_{1t}, x_t) &= \widehat{F}_{C_{0t}|D_t=0, w_t, x_t}(\widehat{c}_{0t}(c_{1t}, x_t)) \widehat{Pr}(D_t = 0 | w_t, x_t) \\ &\quad + \widehat{F}_{C_{1t}|D_t=0, w_t, x_t}(c_{1t}) \widehat{Pr}(D_t = 1 | w_t, x_t). \end{aligned}$$

## Estimation: Structural parameters

Take *CCCs*, *CCPs*, and *transitions* as given:

[▶ Back](#)[▶ Application](#)

1. Pick a set of parameters  $\theta$ . Get the  $u_{dt}()$ ,  $u'_{dt}()$ , and  $m_{dt}()$  given  $\theta$ .



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Estimate it directly from the data or by *forward one period-ahead simulation*.

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Estimate it directly from the data or by *forward one period-ahead simulation*.

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4. Use  $v_{dt}^*(\eta_t, x_t)$  to compute the theoretical probabilities:

$$Pr(D_t = 0 \mid \eta_t, x_t, w_t, \theta) = \frac{1}{1 + \exp(v_{1t}^*(x_t, \eta_t, \theta) + m_{1t}(x_t, w_t, \eta_t, \theta) - (v_{0t}^*(x_t, \eta_t, \theta) + m_{0t}(x_t, w_t, \eta_t, \theta)))}$$

Compare these *theoretical probabilities* with the *estimated CCPs*.

## Estimation: Structural parameters

Take CCCs, CCPs, and *transitions* as given:

► Back

► Application

1. Pick a set of parameters  $\theta$ . Get the  $u_{dt}()$ ,  $u'_{dt}()$ , and  $m_{dt}()$  given  $\theta$ .
2. Estimate the expectation RHS of the **Euler equation**:

$$u'_d(\tilde{x}_t, a_t, \eta_t, \theta) = \beta \mathbb{E}_t \left[ (1+r) u'_{d_{t+1}}(\tilde{x}_{t+1}, a_{t+1}, \eta_{t+1}, \theta) \mid x_t, c_{dt} = c_{dt}^*(\eta_t, x_t), d_t = d \right]$$

Estimate it directly from the data or by *forward one period-ahead simulation*.

3. Estimate  $v_{dt}(c_{dt}^*(\eta_t, x_t), \eta_t, x_t) \equiv v_{dt}^*(\eta_t, x_t)$  by *simulating forward life-cycles*.
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6. Inference: *in progress*, tentative by bootstrap.

# Estimator comparison

Comparison of estimators performances:

► Back

- Dynamic life-cycle toy model of **Labor Participation** and **Consumption**.
- Use *Monte Carlo simulations*.
- Compare my method with other (MLE, SMM).  
Measure **statistical** and **computational efficiency** differences.

*Working Life:* ( $T$  periods)

Period utility:

$$u(c_t, d_t, w_t, x_t, \eta_t, \epsilon_t) = \begin{cases} c_t^{1-\sigma}/(1-\sigma) \tilde{\eta}_t^0(\eta_t, \gamma_0, s_0) + \epsilon_{0t} \\ c_t^{1-\sigma}/(1-\sigma) \tilde{\eta}_t^1(\eta_t, \gamma_1, s_1) + \alpha + \omega(1 - w_t) + \epsilon_{1t} \end{cases}$$

Where

- ▶  $t$  is the age.  $c_t$  is individual consumption.  $d_t$  is labor choice.
- ▶  $\tilde{\eta}_t^d \sim \mathcal{LN}(\gamma_d, s_d)$ .  
So,  $\tilde{\eta}$  are just transformations of  $\eta$ :  $\eta^{th}$  quantiles of the lognormal.
- ▶  $(\gamma_0, \gamma_1, s_0, s_1)$  measures the effect of the unobserved heterogeneity.
- ▶  $\sigma$  is risk aversion/ **intertemporal elasticity of substitution**.
- ▶  $\omega$  is utility **cost of searching** for a job when previously unemployed.
- ▶  $\alpha$  is utility **cost of working**.

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subject to the budget constraint:

$$a_{t+1} = (1 + r)a_t - c_t + d_t y_t + (1 - d_t)b_t$$

Where

- ▶  $a_t$  is the household asset.
- ▶  $y_t$  is the woman earnings.  $y_t$  takes two values:  $y_L = 10$  and  $y_H = 20$ .  
With the following **transitions** (estimated in first stage):

$$Pr(y_{t+1} = y_H | d_t, y_t) = \Pi(d_t, y_t) = \begin{pmatrix} \pi_{0L} & \pi_{0H} \\ \pi_{1L} & \pi_{1H} \end{pmatrix} = \begin{pmatrix} 0.2 & 0.4 \\ 0.6 & 0.8 \end{pmatrix}$$

where  $\pi_{1L} > \pi_{0L}$  and  $\pi_{1H} > \pi_{0H}$ . And  $\pi_{1H} > \pi_{1L}$ , and  $\pi_{0H} > \pi_{0L}$ .

- ▶  $b_t$  are benefits for unemployed. We fix them to  $b_t = 5$  for all simulation.



*Retirement:  $(T + 1)$*

- ▶ At age  $T + 1$ , the woman retires. Gets the same utility as when did not work, with  $d_t = 0$ .
- ▶ She lives for *one more period* and *dies* in  $T + 2$ . Without bequest motive.
  - $\implies a_{T+2} = 0$ .
  - $\implies$  she consumes everything:  $c_{T+1} = (1 + r)a_{T+1} + \text{pension}(y_T)$ .
- ▶ Where  $\text{pension}(y_T)$  is the retirement pension, function of the last income. Set to  $0.5y_T$  (taux plein).

## Parameters:

- ▶ Discount future with  $\beta$ . Fixed.
- ▶ Set  $\gamma_0 = 0, s_0 = 0.25$  (normalization).
- ▶ Transition function parameters estimated in first stage:  $y_{t+1} \sim y_t, d_t$
- ▶ 5 structural parameters to estimate:

$$\theta = (\sigma, \gamma_1, s_1, \alpha, \omega)$$

→  $(\alpha, \omega)$  do not impact the marginal utility and consumption.

Table:  $T = 2$  periods

► Back

	$N$	Truth	<i>Method</i>	
			<i>DCC</i>	<i>SMM</i>
			10,000	10,000
$\sigma$		1.60	1.6253 (0.0410)	1.5924 (0.0156)
$\gamma_1$		0.00	0.0070 (0.0298)	-0.0052 (0.0105)
$s_1$		0.40	0.4078 (0.0228)	0.4001 (0.0090)
$\alpha$		-0.50	-0.4727 (0.0498)	-0.5023 (0.0348)
$\omega$		-1.00	-0.9982 (0.0581)	-0.9972 (0.0523)
<b>Average Time taken:</b>				
<i>1st stage:</i> CCPs and CCCs			118s	9s
<i>2nd stage:</i> Structural parameters			170s	14328s
<b>Overall</b>			288s	<b>14337s</b>

Other initializations:

Number of Monte-Carlo = 1,000

$Pr(w_1 = 1) = 0.70$ .  $y_1 = y_H$  with probability 0.50.  $a_1 \sim \mathcal{U}(0, 30)$ .  $r = 0.05$ .

Table:  $T = 1 \implies$  closed form policies solution and likelihood

[▶ Back](#)

	Truth	Method					
		DCC		MLE		SMM	
		1,000	10,000	1,000	10,000	1,000	10,000
$\sigma$	1.60	1.5806 (0.1759)	1.5782 (0.0827)	1.6042 (0.0444)	1.5992 (0.0137)	1.6135 (0.0560)	1.5970 (0.0211)
$\gamma_1$	0.00	0.0071 (0.0714)	0.0040 (0.0286)	-0.0061 (0.0205)	0.0007 (0.0072)	-0.0269 (0.0213)	-0.0009 (0.0078)
$s_1$	0.40	0.4246 (0.0747)	0.4043 (0.0366)	0.4005 (0.0187)	0.4001 (0.0060)	0.3926 (0.0245)	0.3857 (0.0073)
$\alpha$	-0.50	-0.4782 (0.3266)	-0.5092 (0.1016)	-0.4928 (0.0852)	-0.5000 (0.0268)	-0.4986 (0.0989)	-0.4850 (0.0401)
$\omega$	-1.00	-1.0689 (0.1715)	-1.0044 (0.0484)	-1.0115 (0.1577)	-0.9931 (0.0441)	-1.0308 (0.2919)	-1.0029 (0.0665)
Avg Time taken:		16s	32s	1s	9s	16s	50s

Other initializations:

Number of Monte-Carlo = 1,000.

$Pr(w_1 = 1) = 0.7$ .  $y_1 = y_H$  with  $Pr(y = y_H) = 1$ .  $r = 0.05$ .  $a_1 = 12.5$  for everyone here.

# Simulation

Comparison:

▶ Back

## 1. Statistical Efficiency

# Simulation

Comparison:

▶ Back

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→ **Consistent** estimators.

# Simulation

Comparison:

▶ Back

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- The **more complex** the models (number of periods, number of covariates), the **faster** my method relative to the others.
- Minimal cost of including covariates (as long as data is good enough to estimate correct distributions), or test several specifications.