# **Andre DeCarlo**

#### **PROFILE**

A hard working, motivated and enthusiastic person with excellent communication skills and able to prioritise workloads successfully, use own initiative and work well as a member of a team to achieve company objectives. Keen to learn new skills to enhance career prospects. Now seeking an opening where my existing and potential skills may be utilised to fullest extent.

# QUALIFICATIONS

2017	Professional Digital Marketing Diploma:-
	(SEO, PPC, Strategy and planning, Digital Display, SEM, Google Analytics & Tag Manager)
2016	Android App Development & Java
2015	Web Design/Development (HTML5, CSS3, PHP, SQL, Javascript, jQuery)
2014	Video Production & Editing
2014	3D Graphic Design
2011	Music Production
2004 - 05	A+ PC Technician
2000 - 01	Computer Studies (Pascal & C# Programming)

#### **CAREER HISTORY**

## Nov 2017 – Present Web Developer / Digital Marketing Executive

Stoneshot Ltd.

- Website design and development for major companies in the financial sector like AXA, HSBC, Merian Group Investors, Alliance, BNP Paribas, Legal & General and more
- Site Analysis Improving SEO, site responsiveness, loading speed and performance, implementing site
  accessibility functionalities to comply with W3C regulations.
- Build of Web preference centres including mapping through APIs with various platforms like Salesforce, Siebel and others
- Responsive Email design and development. Even though not wildly used I also have knowledge with AMP4Email.
- Launching Email campaigns for news and events, and reporting on statistics.
- Customer support Liaising with the marketing team of respective companies.

# Jan 2012 – Present Freelance Graphic Designer / Web Developer Visual Spark Design Ltd.

- Graphic design and web design/development for various small business
- Design and build of web apps.
- Video editing and music production / editing for ad campaigns.
- WordPress build and setup of E-commerce sites.
- Social media setup and Marketing.

### Feb 2015 – Oct 2017 Support Team Member Mitie Client Services

- Replacing staff in various corporate companies like Marsh & McLennan, LSE Group, Skadden, Channel 4 and many others.
- Providing a high level service for customers, by being attentive and pro-active
- Effectively dealt with and resolved customer complaints and enquiries face-to-face and on the telephone
- Liaising through emails and managing reservations for meeting rooms

# Jan 2012 – Dec 2014 Night Manager

Le Meridien Hotel 5\*

- Managing a small team of 6 people from different departments
- Attending calls and handling customers' queries and complaints at the front desk.
- Checking guests in or out
- Processing payments tallying with cash till
- Organizing the necessary paperwork and filing
- Providing security and assistance to guests during the night
- Balancing the guest ledger and city ledger.

# **Andre DeCarlo**

## Jan 2007 – Dec 2011 Night Auditor – Reception Manager Park Hotel 4\*

- Managing a small team of 8
- Attending calls and handling customers' queries and complaints at the front desk.
- Checking guests in or out
- Processing payments tallying with cash till
- Organizing the necessary paperwork and filing
- Providing security and assistance to guests during the night
- Balancing the guest ledger and city ledger.

## Apr 2004 – Dec 2006 Machine Operator / Quality Controller Dionica Ltd.

- Assembling PCBs (Printed Circuit Boards)
- Assuring the best quality of the products.
- Multiple testing before sending for packaging.

#### IT SKILLS

- Qualified Web designer / Developer using HTML5 & CSS3, Javascript, jQuery, WordPress, React, Node js and various NPM libraries, Express js, REST APIs, AJAX, PHP & MySql, Bootstrap, PHP Composer & Laravel.
- UI /UX Design and analysis.
- Certified Digital Marketing Professional Implementing best practices for SEO, SEM & Keyword research
- Proficient using Adobe Creative Suite (Photoshop, Illustrator, InDesign, XD, AfterEffects, & Premier).
- Proficient with the google platform (Gmail, Adsense, Adwords, Console, Analytics, Business and more)
- Proficient in using marketing platforms like Salesforce Pardot, Hubspot, Mailchimp.
- Basic Knowledge of Android application development and Java.
- Certified PC technician.
- Sound analytical and troubleshooting skills, and forward thinking.
- Microsoft Systems software and Hardware.
- Microsoft Office (Word, Excel, PowerPoint and Access)
- Microsoft Windows, Internet Explorer, Firefox, Chrome and Outlook Express
- Video Editing & Music Production on Adobe Premier, AfterEffects, Cubase and Ableton.
- Good knowledge in 3D Graphics Using 3Ds Max.

### OTHER INFORMATION / HOBBIES

- I have a keen interest in technology, robotics and automation in particular and keep myself updated on the advances and new products.
- Enjoy most DJing and music production, attend different music events and socialising with family and friends
- Languages: I am fluent in Maltese, English and Italian. Have basic understanding of French, Spanish and Arabic.
- Holder of full-clean driving licence (A&B)
- Great ability to adapt to different environments and with different kinds of people
- Good communication and listening skills

Note: References available upon request