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## Whale Done!: The Power of Positive Relationships (New edition)

By Ken Blanchard, Thad Lacinak, Jim Ballard

Nicholas Brealey Publishing. Paperback. Book Condition: new. BRAND NEW, Whale Done!: The Power of Positive Relationships (New edition), Ken Blanchard, Thad Lacinak, Jim Ballard, What do your colleagues, spouse and kids have in common with a five-ton killer whale? This work explains that both whales and people perform better when you accentuate the positive. It shows how using the techniques of animal trainers - specifically those responsible for the killer whales of SeaWorld - can supercharge your effectiveness at work and at home. It explains the difference between "GOTcha" (catching people doing things wrong) and "Whale Done!" (catching people doing things right).


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