

MANAGING GENERAL AGENT COMPENSATION DIRECTION

Initial Request	☐ Change RETURN A Code MGA Name	TO Sales Contract Ac	Iministration: Queb	ec 🗆 Toronto 🗀 Van	couver
	I	Agent's First-Year Co	npensation Payment M	ethod	
	ompensation will be paid on placed (s request is subject to approval by the	Company. MGA requ	est (if applicable)		
	zation to redistribute a portion of the ed. A line left blank means 0. This au	MGA's Production Bo		t and/or other agents. If	
Agent name(s) Writing		Other ⁽²⁾		Other ⁽³⁾	
Agent code(s)	Writing	Other(2)	Other(3)		
Life, Illness and	Disability ⁽¹⁾	% to Writing Agent	% to Other Agent ⁽²⁾	% to Other Agent ⁽³⁾	Max % of Commission Payable
Life, Illness and D	isability – 1st Yr.	%	%	%	See MGA Schedule
	uities (commission-based)				
Fixed-Term GICs – 1st Yr.		%	%	%	30%
Fixed-Term GICs – Renewal/Service Fee		%	%	%	30%
Segregated Funds/Ecofl <i>extra</i> DSC – 1st Yr.		%	<u> </u>	%	40%
Segregated Funds/Ecofl <i>extra</i> DSC – Service Fee		<u> </u>	%	<u> </u>	40%
Segregated Funds/Ecofl <i>extra</i> CB – 1st Yr.		%	%	%	40%
Segregated Funds/Ecofl <i>extra</i> CB – Service Fee yrs 2 - 4		4 %	%	%	40%
Segregated Funds/Ecofl <i>extra</i> CB – Service Fee yrs 5+		%	%	%	25%
Segregated Funds/Diploma – 1st Yr.		%	%	%	40%
Segregated Funds/Diploma – Service Fee		%	%	%	40%
Segregated Funds/Ecofl <i>extra</i> FEL – 1st Yr.		%	%	%	25%
Segregated Funds/Ecofl <i>extra</i> FEL – Service Fee		%	%	%	25%
High-Performance TFSA - iA Trust		%	%	%	25%
Single Premium Annuity		%	%	%	30%
High-Interest Account (My Education+ Only)		%	%	%	25%
Accident Insurance		%	%	%	15%
Investments/Annuities (fee-based)		% to Writing Agent	% to Other Agent ⁽²⁾	% to Other Agent ⁽³⁾	Max % of Fees Paid
F-Class funds		%	%	%	25%
(2) Provided this form (3) Policies not yet se Notes: – The redistri – Maximum į	nal, non-traditional and iA Excellence prod in is complete when submitted, the redistr attled on the date this redistribution takes ibution will be paid in accordance with the percentages shown above may change fro distribution rates for agents will not autor	ibution will take effect w effect will be included. F e first-year commission p om time to time in accord	ledistributions cannot be mo payment method. dance with the MGA Sched	nade retroactively. ule.	
		Signature of Ma	anaging General Agent		
Signature:	1-06.0			Date:	