

COMPENSATION AND BONUS SHARE FORM FOR ADVISORS

(must be completed by the Managing General Agent)

| Name of the advisor: | | | | | |
|--|---------|--------------------|--|---------------------------------|------------------------|
| | | | | | |
| Name of the Associate General Agent (AGA): | | | | | |
| Name of the Managing General Agent (MGA): | | | | | |
| | | | | | |
| COMPENSATION – CHOOSE ONE OF THE FOLLOWING OPTIONS | | | | | |
| ☐ Option A No compensation will be payable directly to the Advisor. | | | ☐ Option B All compensation payable to the Advisor. | | |
| Advisor's compensation will be redirected to: | | | | | |
| Associate General Agent (AGA) | | | | | |
| ☐ Managing General Agent (MGA) | | | | | |
| | | | | | |
| BONUS | | | | | |
| | ADVISOR | ASSOCIATE AGENT | | MANAGING GENERAL AGENT (MGA) | MAXIMUM BONUS TOTAL |
| LIFE INSURANCE BONUS | | | | | 190% |
| GROUP INSURANCE BONUS | | | | | 100% |
| BONUS ON INVESTMENTS (FINANCIAL PRODUCTS) | | | | | 100% |
| Please refer to the Managing General Agent's Compensation Guide for more details on these bonuses. | | | | | |
| X Managing General Agent Signature Date:// | | | | | |