

MANAGING GENERAL AGENT COMPENSATION DIRECTION

☐ Initial Request	t Change RETURN	I TO Sales Contract Ac	Iministration: Queb	ec 🗆 Toronto 🗀 Van	couver
Agency MG	A Code MGA Name				
		Agent's First-Year Coi	npensation Payment M	ethod	
	ompensation will be paid on placed (request is subject to approval by the	Company. MGA requ	est (if applicable)		
	ization to redistribute a portion of the led. A line left blank means 0. This au	MGA's Production Bo		t and/or other agents. If	
Agent name(s) Writing		Other ⁽²⁾		Other ⁽³⁾	
Agent code(s)	Writing	Other(2)		Other ⁽³⁾	
Life, Illness and	Disability ⁽¹⁾	% to Writing Agent	% to Other Agent ⁽²⁾	% to Other Agent ⁽³⁾	Max % of Commission Payable
Life, Illness and D	Disability – 1st Yr.	%	%	%	See MGA Schedule
	nuities (commission-based)				
Fixed-Term GICs -	,	%	%	%	30%
Fixed-Term GICs – Renewal/Service Fee		%	%	%	30%
Segregated Funds/Ecofl <i>extra</i> DSC – 1st Yr.		%	%	%	40%
Segregated Funds/Ecofl <i>extra</i> DSC – Service Fee		<u> </u>	<u> </u>	<u> </u>	40%
Segregated Funds/Ecofl <i>extra</i> CB – 1 st Yr.		%	<u> </u>	<u> </u>	40%
Segregated Funds/Ecofl <i>extra</i> CB – Service Fee yrs 2 -		4 %	<u> </u>	<u> </u>	40%
Segregated Funds/Ecoflextra CB – Service Fee yrs 5+		%	%	%	25%
Segregated Funds/Diploma – 1st Yr.		%	%	%	40%
Segregated Funds/Diploma – Service Fee		%	%	%	40%
Segregated Funds/Ecofl <i>extra</i> FEL – 1st Yr.		%	%	%	25%
Segregated Funds/Ecofl <i>extra</i> FEL – Service Fee		%	%	%	25%
High-Performance TFSA - iA Trust		%	%	%	25%
Single Premium Annuity		%	%	%	30%
High-Interest Account (My Education+ Only)		%	%	%	25%
Accident Insurance		%	%	%	15%
Investments/Annuities (fee-based)		% to Writing Agent	% to Other Agent ⁽²⁾	% to Other Agent ⁽³⁾	Max % of Fees Paid
F-Class funds		%	%	%	25%
(2) Provided this form (3) Policies not yet se Notes: – The redistr – Maximum	nal, non-traditional and iA Excellence prod in is complete when submitted, the redistri- ettled on the date this redistribution takes ribution will be paid in accordance with the percentages shown above may change free edistribution rates for agents will not auto	ribution will take effect w effect will be included. R e first-year commission p om time to time in accord	edistributions cannot be may be a month of the major of the months and the months are with the MGA Scheduler with the MGA Scheduler with the MGA Scheduler with the months are m	nade retroactively. ule.	
		Signature of Ma	nnaging General Agent		
Signature	Hassan Jemmaa			Date:	