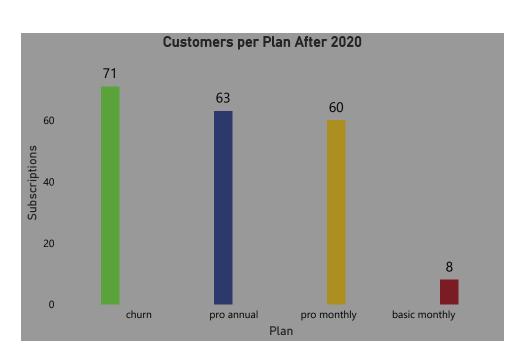
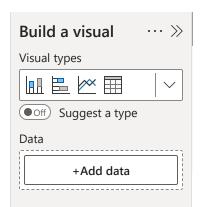
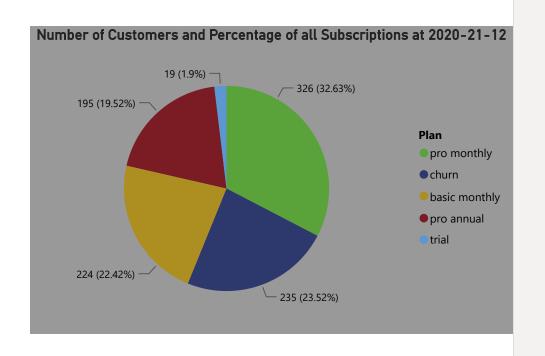
Customer Analysis







Number & % of Customers who Churned					
Customers who Churned	%	Customers who Churned after their Trial Concluded	9	6	
307	30.7	92		9	



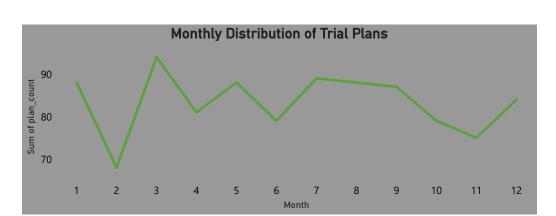
Subscription Analysis

Conversions per Plan after Trial

Plan	Conversions	%
1	546	54
2	539	53
3	258	25
4	307	30







Annual Plan Upgrades 2020

195

