Deutsche Bank Research

Global

Economics Foreign Exchange FX Spot



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FX Valuation Snapshot

(March 2016)

This report brings together our estimates of longer-term fair value for major EM and G10 exchange rates based on three alternative models summarized in the appendix.

Where do we find agreement on all three valuation metrics (BEER, FEER, PPP)?

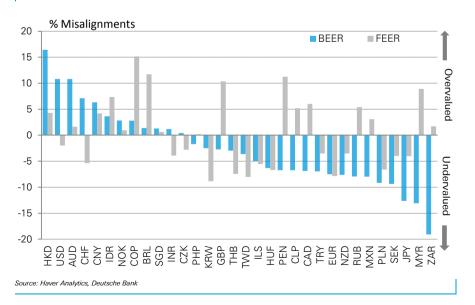
The latest results for EM exchange rates for March point to overvaluation (in REER terms) across all three approaches in China, Hong Kong and Indonesia and undervaluation in Hungary, Poland and Turkey. On the other hand, in G10, the March results point to undervaluation in Japan and Sweden and overvaluation in Australia.

What are the latest results according to our preferred BEER model?

Our preferred Behavioral Equilibrium Exchange Rate model suggests that exchange rates in March were significantly overvalued (in REER terms) in China and Hong Kong in EM, and in the US, Australia and Switzerland in the developed world. Unsurprisingly, most of EM FX is undervalued on BEER, with Malaysia, Poland, Russia, Turkey, South Africa, and Mexico being significantly undervalued. In G10, Japan, Euro area, Canada, New Zealand and Sweden are substantially undervalued. The results elsewhere are more mixed or show little evidence of significant misalignment.

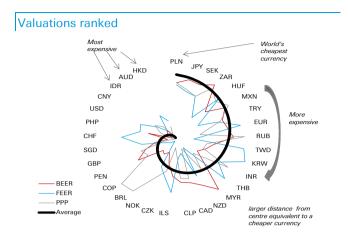
In this update, we have included the USD-cross fair values implied by the REER misalignments, for all three valuation models. These are calculated using the matrix inversion technique suggested by Cline (2008) – results are provided on page 3 and more details on the methodology are provided in the appendix. We have also made some amendments to our FEER and PPP models, which are highlighted in the appendix.

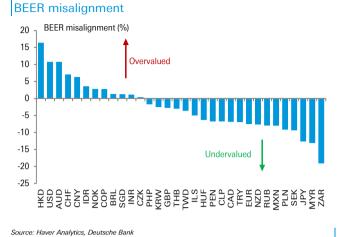
FX Valuation Snapshot (March 2016): REER misalignments



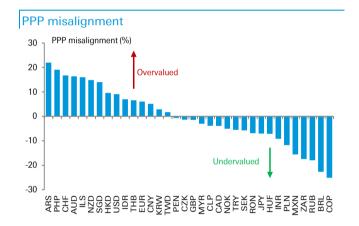


REER misalignments (March 2016)

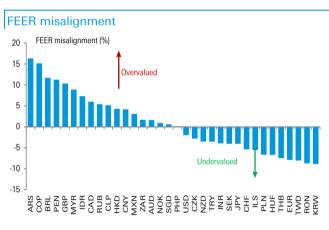




Source: Haver Analytics, Deutsche Bank





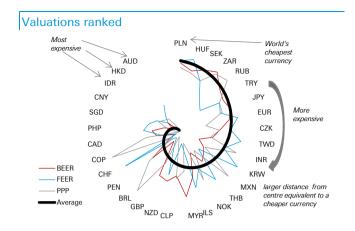




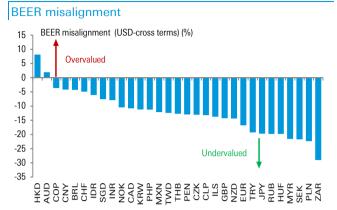
Page 2 Deutsche Bank AG/London



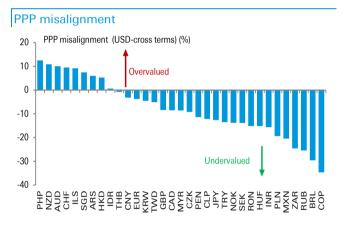
USD cross misalignments (March 2016)



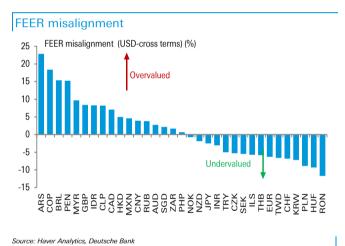
Source: Haver Analytics, Deutsche Bank



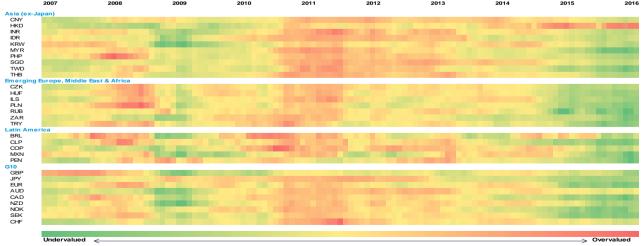
Source: Haver Analytics, Deutsche Bank



Source: Haver Analytics, Deutsche Bank







Source: Haver Analytics, Deutsche Bank

Valuations summary (March 2016)

	Current REER Misalignment				Actual	PPP		BEER		FEER			
	PPP	BEER	FEER	Average	USD cross	USD cross misalignment (%)	USD cross fair value	USD cross misalignment (%)	USD cross fair value	USD cross misalignment (%)	USD cross fair value	Average USD cross misalignment (%)	Implied average USD cross fair valu
Asia (ex-Japan)													
China	5.1 👃	6.3 🕇	4.2 1	5.2 ↓	6.51	-3.2	6.30	-4.2	6.23	3.9	6.76	-1.1	6.43
Hong Kong	9.6 👃	16.4 ↓	4.3 1	10.1 ↓	7.76	5.3	8.17	8.2	8.39	5.0	8.15	6.2	8.24
India	-9.1 🕇	1.2 🕇	-3.9 ↓	-4.0 ↑	67.0	-15.6	56.5	-7.9	61.7	-3.1	65.0	-8.9	61.1
Indonesia	7.0 🕇	3.6 🕇	7.3 🕇	6.0 ↑	13193	0.7	13283	-6.1	12391	8.3	14283	1.0	13319
Korea	2.9 🕇	-2.5 🕇	-8.8 👃	-2.8 ↑	1188	-4.5	1135	-11.2	1055	-7.2	1103	-7.6	1097
Malaysia	-3.0 🕇	-13.1 🕇	8.9 🕇	-2.4 ↑	4.08	-8.6	3.73	-21.6	3.20	9.7	4.47	-6.8	3.80
Philippines	19.1 🕇	-1.7 🕇	0.1 👃	5.8 ↑	46.7	12.5	52.6	-11.2	41.5	0.7	47.0	0.6	47.0
Singapore	14.1 🕇	1.3 🕇	0.6 🕇	5.3 ↑	1.37	7.5	1.48	-7.6	1.27	2.2	1.40	0.7	1.38
Taiwan	1.7 🕇	-3.6 🕇	-8.0 🕇	-3.3 ↑	32.9	-5.1	31.2	-12.4	28.8	-6.6	30.7	-8.1	30.2
Thailand	6.6 ↓	-3.0 🕇	-7.5 👃	-1.3 ↓	35.2	-0.7	35.0	-12.7	30.8	-5.8	33.2	-6.4	33.0
Emerging Europe	, Middle	East & A	frica										
Czech	-1.3 ↓	0.4 👃	-2.8 ↓	-1.2 ↓	24.4	-9.2	22.1	-13.1	21.2	-5.3	23.1	-9.2	22.1
Hungary	-7.1 👃	-6.3 ↓	-6.7 ↓	-6.7 ↓	280	-15.2	238	-19.8	225	-9.3	254	-14.8	239
Israel	16.0 👃	-5.0 👃	-5.5 🕇	1.8 ↓	3.87	9.2	4.22	-13.7	3.34	-5.7	3.65	-3.4	3.74
Poland	-11.8 🕇	-9.2 🕇	-6.6 🕇	-9.2 ↑	3.87	-19.4	3.12	-22.3	3.00	-8.9	3.52	-16.9	3.21
Romania	-6.8 🕇	-	-8.7 ↓	-7.8 ↑	4.02	-15.2	3.41	-	-	-11.7	3.55	-13.4	3.48
Russia	-17.9 🕇	-7.9 🕇	5.4 🕇	-6.8 ↑	70.4	-25.4	52.5	-19.8	56.5	3.8	73.1	-13.8	60.7
South Africa	-17.4 🕇	-19.1 🕇	1.7 🕇	-11.6 ↑	15.4	-24.5	11.6	-29.0	11.0	1.7	15.7	-17.3	12.8
Turkey	-5.5 🕇	-7.0 🕇	-3.5 🕇	-5.3 ↑	2.90	-13.5	2.51	-19.3	2.34	-5.0	2.75	-12.6	2.53
Latin America													
Argentina	22.0 👃	-	16.3 🕇	19.2 ↑	14.9	6.0	15.8	-	-	22.8	18.3	14.4	17.0
Brazil	-22.6 🕇	1.4 🕇	11.7 🕇	-3.2 ↑	3.70	-29.6	2.61	-4.3	3.55	15.4	4.27	-6.2	3.48
Chile	-3.9 🕇	-6.7 🕇	5.2 🕇	-1.8 ↑	682	-12.2	599	-13.2	592	8.2	738	-5.7	643
Colombia	-25.1 🕇	2.8 🕇	15.1 🕇	-2.4 ↑	3145	-34.6	2056	-3.7	3030	18.4	3724	-6.6	2936
Mexico	-15.6 🕇	-8.0 🕇	3.1 🕇	-6.8 ↑	17.7	-20.4	14.1	-12.1	15.6	4.6	18.6	-9.3	16.1
Peru	-0.7 🕇	-6.7 🕇	11.3 🕇	1.3 ↑	3.41	-11.4	3.02	-13.0	2.97	15.3	3.93	-3.0	3.30
G10													
United States	9.1 👃	10.8 👃	-2.0 ↓	6.0 ↓									
United Kingdom	-1.4 👃	-2.7 ↓	10.3 👃	2.0 ↓	1.43	-8.4	1.56	-14.3	1.66	8.4	1.31	-4.8	1.49
Japan	-7.0 🕇	-12.6 🕇	-4.0 ↓	-7.9 ↑	112.9	-12.6	98.7	-19.7	90.6	-2.5	110.1	-11.6	99.8
Euro area	6.0 1	-7.5 ↓	-7.9 ↓	-3.1 ↑	1.11	-3.8	1.16	-16.8	1.34	-6.3	1.19	-9.0	1.21
Australia	16.4 🕇	10.8 🕇	1.6 ↓	9.6 1	0.75	10.1	0.68	1.9	0.74	2.7	0.73	4.9	0.71
Canada	-3.9 🕇	-6.9 🕇	6.0 1	-1.6 ↑	1.32	-8.5	1.21	-10.8	1.18	7.0	1.41	-4.1	1.27
New Zealand	14.9 👃	-7.6 ↓	-3.5 🕇	1.2 ↓	0.67	10.9	0.61	-14.4	0.79	-1.9	0.69	-1.8	0.69
Norway	-5.0 🕇	2.8 🕇	0.9 🕇	-0.4 ↑	8.47	-13.8	7.30	-10.5	7.58	-0.7	8.41	-8.3	7.76
Sweden	-5.7 👃	-9.4 🕇	-4.0 ↓	-6.4 ↑	8.33	-13.8	7.18	-21.7	6.52	-5.5	7.88	-13.7	7.19
Switzerland	16.7 👃	7.1 🕇	-5.4 🕇	6.2 ↓	0.98	9.5	1.07	-4.9	0.93	-6.8	0.91	-0.7	0.97

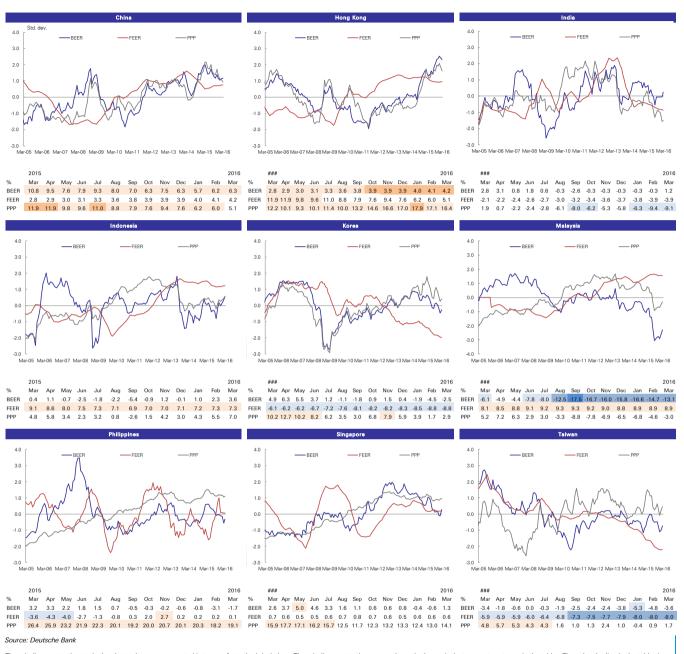
1/4 indicates change in valuation over the last month; upward arrow indicates currency has become more overvalued or less undervalued relative to our model-implied fair values

For USD cross rates - EUR/USD, GBP/USD, AUD/USD and NZD/USD values reported. For all other currencies USD/FX values reported. Source: Haver Analytics, Deutsche Bank





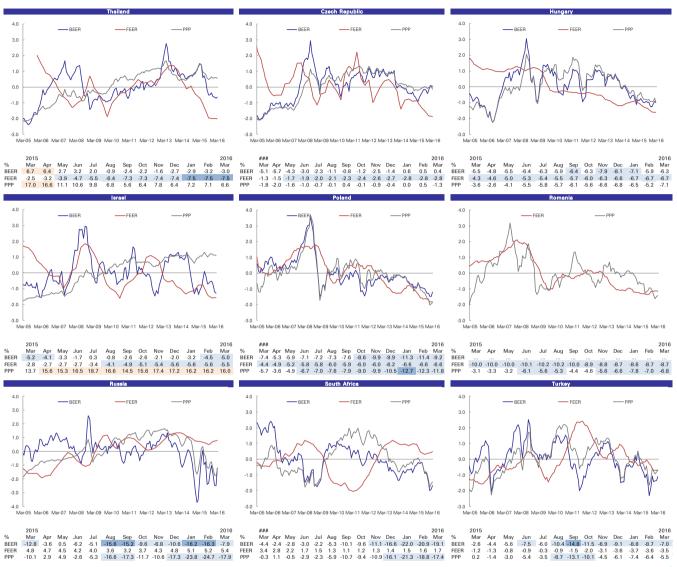
REER misalignments by country: EM Asia



The misalignment estimates in the charts above are presented in terms of standard deviations. The misalignment estimates are shown in the equivalent percentage terms in the tables. The color shading in the tables is based on the standard deviations: no shading indicates that the misalignment estimate is within plus or minus one standard deviation.



REER misalignments by country: EM Asia (continued) and EMEA

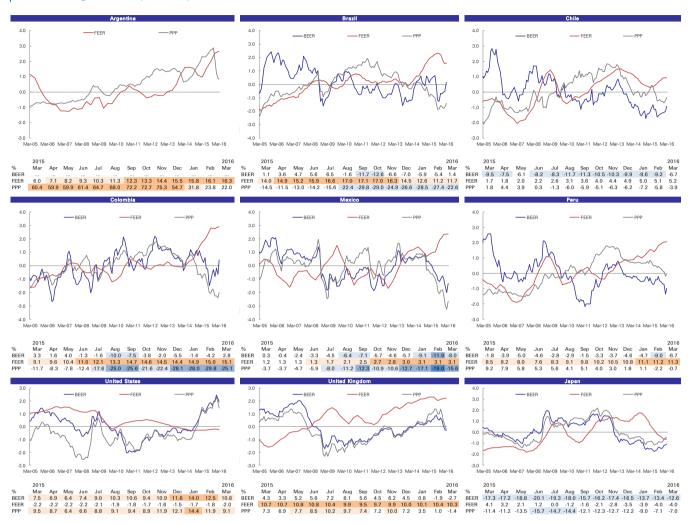


Source: Deutsche Bank

The misalignment estimates in the charts above are presented in terms of standard deviations. The misalignment estimates are shown in the equivalent percentage terms in the tables. The color shading in the tables is based on the standard deviations: no shading indicates that the misalignment estimate is within plus or minus one standard deviation



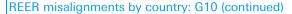
REER misalignments by country: Latin America and G10

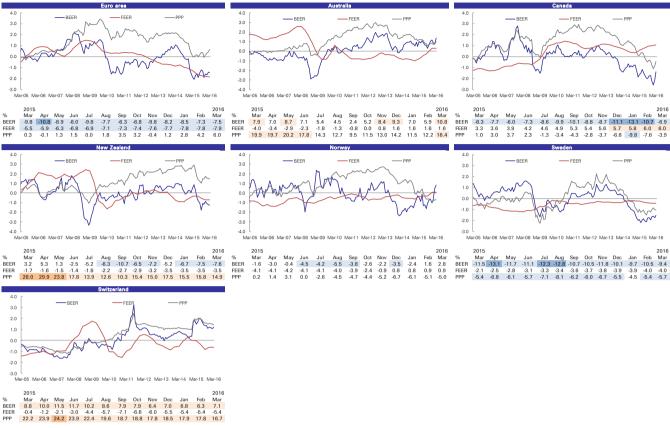


Source: Deutsche Bank

The misalignment estimates in the charts above are presented in terms of standard deviations. The misalignment estimates are shown in the equivalent percentage terms in the tables. The color shading in the tables is based on the standard deviations: no shading indicates that the misalignment estimate is within plus or minus one standard deviation.







Source: Deutsche Bank

The misalignment estimates in the charts above are presented in terms of standard deviations. The misalignment estimates are shown in the equivalent percentage terms in the tables. The color shading in the tables is based on the standard deviations: no shading indicates that the misalignment estimate is within plus or minus one standard deviation.

The authors of this report wish to acknowledge the contribution made by Twisha Roy and Antara Banerjee in preparation of this report.



Appendix: Methodological Summary

Behavioral Equilibrium Exchange Rates (BEERs)

We have made a number of technical changes to our preferred long-term valuation model, starting with the October 2015 results. It has evolved into a regional panels estimation with country fixed effects supplemented by individual country estimates for Brazil and Colombia. Panel regressions of the BIS real broad trade weighted exchange rate (REER) are estimated from 2005 onwards for country i, region r (G10, Asia, EMEA, LatAm) and time t, taking the form:

$$REER_{it} = \alpha_i + \beta_r * TOT_{it} + \delta_r * TFP_{it} + \phi_r * OPEN_{it} + \epsilon_{it}$$

<u>TOT</u> is the ratio of export prices to imports prices and captures the income, wealth and substitution effects from terms of trade shocks. We use Citibank commodity terms of trade indices for commodity exporters (Australia, Canada, New Zealand, Norway, Indonesia, Malaysia, Russia, South Africa, Argentina, Brazil, Chile, Colombia and Peru) and national source TOT indices for all other countries except the Philippines (due to data availability issues).

Although commodity TOT indices miss important non-commodity TOT shifts we use them for commodity producers because they update in a timely fashion with daily commodity prices whereas national source TOT indices are often computed on a 1-2 month lag.

TFP is the ratio of domestic total factor productivity to foreign (trade-weighted) total factor productivity and captures so-called "Balassa-Samuelson" effects through which fast growing countries experience real appreciation via non-tradables inflation. We have changed the way we measure TFP in several key ways. As before we assume a standard Cobb-Douglas production function such that TFP equals the ratio of real GDP per capita over capital stock per capita raised to a constant alpha. Our estimate of alpha has changed from two-fifths to one-third. Additionally, we employ capital stock data from the Penn World Tables v8.1 through 2011 while post-2011 data is extrapolated using the old method of summing gross fixed capital formation. UN working age population estimates replace total population data.

<u>OPEN</u> is a proxy of economic openness measured by the ratio of total trade (exports + imports) to GDP, measured in USD and lagged twelve months to prevent endogeneity. More open regions are typically associated with lower tradables prices and thus lower real exchange rates. We discontinued net foreign assets as an explanatory variable on data availability and endogeneity concerns.

Brazil and Colombia individual regressions are estimated from 1996 and panel regressions are robust back to this time. For more details please see: Finding your equilibrium with BEER, in the November 2015 <u>Emerging Markets Monthly</u>.

Fundamental Equilibrium Exchange Rates (FEERs)

Following Williamson (1983) and others, we define a country's fundamental equilibrium exchange rate (FEER) as the exchange rate needed to ensure that the current account balance converges to a sustainable level over the medium term. There is no strong consensus on what precisely constitutes a sustainable current account balance. The European Commission, for example, has set thresholds of +6% of GDP and -4% of GDP in its mechanism for identifying macroeconomic imbalances. The IMF estimates current account balances that would be consistent with a country's fundamentals and desirable policies. It also calculates the current account balance that would be needed to stabilize a country's net foreign asset position at a benchmark level. We adopt a simpler approach, defining a country's sustainable current account balance as its post-2005 average for EM and post-1991 average for G10. We also adjust for the impact of the business cycle, measured by a country's output gap relative to the output gap of its trading partners. The exchange rate adjustment needed to eliminate the difference between the latest cyclically-adjusted current account balance and its long-term average level is then calculated using an impact parameter.

We use two methodologies to calculate this impact parameter:

- (1) Cline's (2008) high elasticity impact parameter, which is equal to price elasticity of exports*(exports/GDP), where price elasticity of exports = -1.583 + 0.83*(exports/GDP). The elasticity of exports is calibrated to vary between -1.5 for highly closed economies (exports<10% of GDP) and -0.75 for highly open economies (exports>100% of GDP).
- (2) IMF's External Balance Assessment methodology: the impact parameter is dependent on both export and import openness and elasticities. In particular, impact parameter = -0.71*(exports/GDP) 0.92*(imports/GDP). The advantage of this methodology is that it explicitly captures how much current account adjustment comes from the import side, whereas Cline's methodology implicitly assumes that all the adjustment takes place on the export side. However, the disadvantage with the IMF methodology is that the elasticity of exports (-0.71) and imports (-0.92) is the same for every country.²

¹ See: http://www.iie.com/publications/wp/wp08-6.pdf

² See: https://www.imf.org/external/np/res/eba/pdf/2014estimates.pdf



There is no consensus on which of these methods is the single 'correct' one, and there is an inherent arbitrariness in any impact parameter calculation. Therefore, to compute the final FX misalignments in our FEER model, we use the average of the misalignments obtained using the two impact parameters described above.

Note that both methods imply that more open (closed) economies need a smaller (larger) exchange rate adjustment to bring about a given change in the external balance. The two impact parameters we describe above are higher in absolute value than the impact parameter used in our earlier FEER model (which was based on Cline's low elasticity case). Thus, the FEER FX misalignments are smaller in absolute terms in our new model than in the old model, though the ordering of currencies is largely similar.

Purchasing Power Parities (PPPs)

Our third approach to assessing the longer-term fair value of G10 and EM exchange rates is based on the notion that nominal exchange rates should move in line with the ratios of national price levels to ensure purchasing power parity (PPP). As is well known, market exchange rates tend to be substantially more depreciated than PPP rates at lower levels of economic development, i.e. things tend to be cheaper in poorer countries than in richer countries. This gap typically closes as income and productivity levels in a country rise. Our PPP estimates for EM are adjusted to account for this relationship. Our productivity-adjusted PPPs for EM are measured in relative rather than absolute terms, and are calibrated to ensure that they are on average equal to the corresponding market exchange rate from 2005 onwards such that the average misalignment over this period is zero. For G10, we do not employ a productivity adjustment and use a longer calibration period (1996 onwards); this is a departure from our earlier PPP model for G10 which used a productivity adjustment and a post-2005 calibration period.

Many factors move currencies in the short run. Politics, risk appetite, monetary policy, flows and positioning all play their part. Our results are meant to provide a benchmark for long-term "fair value" and deviations from these model values, typically with half-lives of 0.9-1.5 years, are driven by considerations such as the ones above. Indeed, these short-term factors consistently produce opportunities for patient long term investors to profit from fair value misalignments.

Conversion of REER misalignments to USD-cross misalignments

Pages 5-7 of Cline 2008 (http://www.iie.com/publications/wp/wp08-6.pdf) provide a detailed description of the matrix inversion method we use to convert REER misalignments to USD-cross misalignments. For robustness, the USD-cross misalignments reported are an average of those obtained using the matrix inversion method and least squares method, two commonly used methods for this conversion.

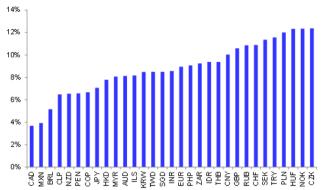
Some results may seem surprising. Take the example of the PPP and BEER models. Essentially, because we use USD as the base currency in these conversions, and USD REER is overvalued on these models, the USD-cross misalignment is lesser than the REER misalignment; in other words, the currencies generally look more undervalued on the USD-cross as compared to the REER, because the USD is broadly overvalued. This implies that in some cases a REER overvaluation can flip into a USD-cross undervaluation –for example, CNY REER is 5% overvalued on BEER, but CNY is 5% undervalued vs. USD, meaning USDCNY "fair value" is 6.19.

Below are the differences (REER minus USD cross misalignment) for the BEER model. Bear in mind that USD REER is roughly 12% overvalued. Clearly, this means that USD-crosses are more undervalued than the REERs for all currencies, hence all the differences are positive in the chart below. However, how large the difference is depends on the country's trade share with the US. For countries with large direct trade links with the US (CAD, MXN) the difference between REER and USD cross misalignment is the smallest. For example, if we assume the extreme case where a country only trades with the US, the REER misalignment = USD cross misalignment.

On the other hand there are countries with limited direct trade links with the US, e.g. the euro-linked CEE economies. For these countries, the conversion process essentially adds on the USD REER misalignment (12%) to the HUF REER misalignment to get the USDHUF misalignment. Take the extreme case where a country has zero trade share with the US and only trades with the euro area. As such, the country's REER misalignment would = EUR cross misalignment; therefore to get the USD cross misalignment from the REER misalignment we would need to add on the USD/EUR misalignment, which is close to the USD REER misalignment. Therefore for these countries the differences in the chart below are close to 12%, the USD REER misalignment itself. A similar pattern of differences between REER and USD cross misalignments is reported by Cline (2008).







Source: Deutsche Bank

Export shares to the US (% of total country exports) 80 70 60 50 40 30 20

Source: Deutsche Bank

10



Appendix 1

Important Disclosures

Additional information available upon request

*Prices are current as of the end of the previous trading session unless otherwise indicated and are sourced from local exchanges via Reuters, Bloomberg and other vendors. Other information is sourced from Deutsche Bank, subject companies, and other sources. For disclosures pertaining to recommendations or estimates made on securities other than the primary subject of this research, please see the most recently published company report or visit our global disclosure look-up page on our website at <a href="http://gm.db.com/ger/disclosure/Disclos

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Macroeconomic fluctuations often account for most of the risks associated with exposures to instruments that promise to pay fixed or variable interest rates. For an investor who is long fixed rate instruments (thus receiving these cash flows), increases in interest rates naturally lift the discount factors applied to the expected cash flows and thus cause a loss. The longer the maturity of a certain cash flow and the higher the move in the discount factor, the higher will be the loss. Upside surprises in inflation, fiscal funding needs, and FX depreciation rates are among the most common adverse macroeconomic shocks to receivers. But counterparty exposure, issuer creditworthiness, client segmentation, regulation (including changes in assets holding limits for different types of investors), changes in tax policies, currency convertibility (which may constrain currency conversion, repatriation of profits and/or the liquidation of positions), and settlement issues related to local clearing houses are also important risk factors to be considered. The sensitivity of fixed income instruments to macroeconomic shocks may be mitigated by indexing the contracted cash flows to inflation, to FX depreciation, or to specified interest rates – these are common in emerging markets. It is important to note that the index fixings may -- by construction -- lag or mis-measure the actual move in the underlying variables they are intended to track. The choice of the proper fixing (or metric) is particularly important in swaps markets, where floating coupon rates (i.e., coupons indexed to a typically short-dated interest rate reference index) are exchanged for fixed coupons. It is also important to acknowledge that funding in a currency that differs from the currency in which coupons are denominated carries FX risk. Naturally, options on swaps (swaptions) also bear the risks typical to options in addition to the risks related to rates movements.



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