Customer Renewal Prediction Using Unsupervised Learning

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Overview

This project analyzes raw Amazon reviews of magazine subscriptions to predict customer renewal likelihood using unsupervised learning techniques. The reviews are stored in a SQL database, with relevant data such as ratings, sentiment scores, and review content extracted through SQL queries. K-Means clustering groups customers based on similarities in their reviews and associated features, while the review data undergoes text analysis, including sentiment analysis and feature extraction, to create meaningful numerical features. The project incorporates Approximate Selection with Guarantees using Proxies, which enhances clustering performance by providing a proxy measure for renewal likelihood, allowing for computational efficiency without sacrificing predictive power. A key aspect of this method is proving that proxy labeling stabilizes, ensuring that customer segment assignments converge and remain consistent across iterations, which boosts the reliability of the model. This unsupervised

approach uncovers distinct customer segments with varying renewal propensities, offering valuable insights that could inform targeted marketing and customer engagement strategies, with the added robustness of proxy-based stability for more accurate decision-making.

Imported Libraries

```
import pandas as pd
import numpy as np
from sklearn.model_selection import train_test_split
from sklearn.cluster import KMeans
from sklearn.linear_model import LogisticRegression
from sklearn.metrics import accuracy_score

from transformers import pipeline

from sqlalchemy import create_engine
import seaborn as sns
import matplotlib.pyplot as plt
```

Data Preprocessing

```
df json = pd.read json('Magazine Subscriptions.jsonl', lines=True)
df json.to csv('output.csv', index=False)
print(df json.head(1))
   rating
                                title
text \
          Great pictures and recipes Wonderful recipes in this
magazine.
  images
                asin parent asin
                                                       user id \
  [] B00HLSSQKK B00HLSSQKK AE7Y5RLYIKH0ZB5NKK0EKYG2SPSQ
                timestamp helpful vote verified purchase
0 2020-12-15 15:29:02.433
                                                      True
df = pd.read csv('output.csv')
df = df[['user_id', 'rating', 'title', 'text', 'helpful_vote',
'timestamp', 'verified purchase']]
df.head(10)
                        user id
                                 rating \
0 AE7Y5RLYIKH0ZB5NKK0EKYG2SPSQ
                                      4
1 AHORTSSMI6ZZFUFWMPT4UFR2ISU0
                                      5
2 AFW2PDT3AMT4X3PYQG7FJZH5FXFA
3 AFW2PDT3AMT4X3PY0G7FJZH5FXFA
                                      5
```

```
AFUB7CHTXRPD4470VQCHBZVN2IP0
                                       1
                                       2
5
  AFPHKIJFGIU4G4P0XRFCEF5RJJHA
                                       5
  AFPHKIJFGIU4G4P0XRFCEF5RJJHA
                                       5
  AGRUKTHXESHTPHHK4G0Y0NRFZP3A
                                       5
 AEYVXZF5T0B7IGLLS3HJTDWLSKJ0
                                       5
9 AEYGPUCRKH7G4VM22FM3VAKSQ23Q
                                                title \
0
                           Great pictures and recipes
1
                     great for kids who love sports!
2
   A great look at what's new on the kosher scene...
3
   If you enjoy reading an eye-catching, easy-to-...
4
                              Too many " gear ads" !!
5
                                           Not for me
6
                                           Loving it!
7
                           Giftfor mom. She loves it.
8
                         I like the crossword puzzles
   Short Historical Articles on All Kinds of Hand...
                                                        helpful vote
                                                  text
0
                 Wonderful recipes in this magazine.
                                                                   0
   Great sports magazine that's on my 9 year olds...
                                                                   1
1
   "Joy of Kosher" magazine fills a much-needed n...
                                                                   4
3
   I've been addicted to Martha Stewart's Everyda...
                                                                   4
4
                                                                  13
                                        Too many ads!
   I was so excited about this magazine but didn'...
                                                                   0
                                                                   0
  I've renewed this magazine for my mom and she ...
   It took two months before she got her first ma...
                                                                   0
   I have been reading digitally for years but de...
                                                                   0
   For many years, I have subscribed to PIECEWORK...
                                                                   8
                 timestamp verified purchase
   2020-12-15 15:29:02.433
                                          True
1
   2016-08-12 03:28:32.000
                                          True
   2014-04-06 23:32:53.000
                                         False
   2007-06-15 04:04:15.000
                                         False
  2020-06-01 21:24:40.246
                                          True
5
   2015-03-31 02:03:15.000
                                          True
   2015-03-31 02:02:22.000
                                          True
7
   2023-01-14 22:00:58.264
                                          True
8
   2021-11-02 16:31:28.031
                                          True
   2013-03-08 01:57:42.000
                                         False
print(df.isnull().sum())
df filtered = df.dropna()
user id
                       0
                      0
rating
                     12
title
```

```
text
                      8
                      0
helpful vote
timestamp
                      0
verified purchase
dtype: int64
df.sort values('rating', ascending=True).head(10)
                            user id
                                      rating \
      AFVH2LUMEP20WKN04PT0GYDD2EV0
43361
                                           1
15045
       AEFD7SC70YV5D47FB4NGXPSN54DA
                                           1
       AEUKYZJFQX565FEKCN7ZADOTGWZQ
                                           1
37882
61646
      AFF337ZTFUCMJATFA7XK2LIZ6XBA
                                           1
15051
      AE3YBV0MA7AJ0ATN0B4HLTXW0S6A
                                           1
      AG7HRY7C3D4LS7G0C6U4VAHY2SGA
37881
                                           1
37880
      AFUQFH56E2WJXU0IRJQAXZZG7QQQ
                                           1
                                           1
37878
      AGVI2E72MWRIBALYJAQ3FWTUH60A
15056
       AGGAILRKBXPX4FJ5KV5L5MHRWLMO
                                           1
      AHFFXYP35HYYGPH7XE2GVRTNYSAA
                                           1
15067
                                                    title \
43361
                               Not interesting or useful
15045
                                                 One Star
37882
                                                  Liberal
                        Few pretty spaces, big price tag
61646
            Great if you're into reading advertisements.
15051
37881
                                                 One Star
                                     Scam. Do not order!
37880
37878
                               Not the Geographic of old
                                  The Invisible Magazine
15056
15067
       Ordered months ago, have never received an iss...
                                                           helpful vote
                                                     text
43361
      I don't see anything in my first 2 issues that...
                                                                      0
15045
                           Not as good as it used to be.
                                                                      0
37882
                                  This is way to liberal
                                                                     17
61646
      I so miss the old Domino..it had so many beaut...
                                                                     13
                                                                      4
15051 It's all advertising with a few factoids about...
37881 Very hard to read since it just has this loud ...
                                                                      0
      Do not order this! They send extra stuff to y...
37880
                                                                     23
37878
      Just not worth the money anymore. Just don't l...
                                                                     12
15056 Two months after ordering the magazine I have ...
                                                                     13
```

```
3
15067 I usually like this mag, at least I used to wh...
                     timestamp
                                 verified_purchase
       2019-12-31 00:39:20.701
43361
                                              True
15045
       2017-10-20 15:06:34.319
                                              True
      2021-03-17 20:06:58.560
37882
                                              True
      2017-12-14 22:04:11.188
61646
                                             False
       2014-09-03 18:29:32.000
15051
                                              True
37881
      2017-01-04 22:31:30.000
                                             False
37880
      2020-08-09 01:15:41.352
                                              True
37878
      2020-12-18 00:05:56.343
                                              True
15056
       2006-08-21 20:06:12.000
                                             False
15067
       2014-02-23 12:31:49.000
                                              True
df.sort values('helpful vote', ascending=True).head(10)
                             user id
                                      rating
       AE7Y5RLYIKH0ZB5NKK0EKYG2SPSQ
0
                                           5
                                           5
40336
      AFDTTM5BNB3S7TYPH05NUEW0FIGA
                                           5
40339
      AGL5ISB4F5UT6UGR7DLJB6ZXLUV0
                                           5
40340
      AGFY3XP0456NDLPPV6HJGL3G3K2A
40341
                                           5
      AGRZHIKNJYHYDFCMUQDHFCU2CSHA
                                           5
40342
      AEV20VZG5WRPF6RD4UI70GPPVDT0
40344
                                           3
      AE3EV5VPVDNKW7VNRTEUXXFUGLTQ
                                           5
40345
      AFFMIDDA4YEKSJHVGC4H2QFQGIBA
                                           5
40349
      AG30TKLHEXRMAK22HG7TZJPWKRA0
                                           5
     AGM4DSGAB0P6CJ3Z6N0SZL5IEF50
40352
                                                    title \
                               Great pictures and recipes
0
40336
                                Low Sodium Focus is Great
40339
                                               Five Stars
40340
                                               Five Stars
40341
                                               Five Stars
                               good for some busy reading
40342
                         Depends what you're looking for
40344
40345
                                            Great Stories
       her favorite topic is outer space and she lear...
40349
40352
                                great for the regular guy
                                                            helpful vote
                                                      text
0
                     Wonderful recipes in this magazine.
                                                                       0
40336
      We love this magazine. Just this week, I made ...
                                                                       0
40339 As always this magazine has been a joy to read...
                                                                       0
```

```
40340
                                                                       0
                                            good magazine
                                                                       0
40341
       Fun, interesting, educational. My son looks fo...
40342
       good for some busy reading, good to go till 20...
                                                                       0
       If you want digital access, this is awesome. I...
40344
                                                                       0
40345
      The stories are really good. There are stories...
                                                                       0
40349
       My 6 year old granddaughter loves her first ma...
                                                                       0
40352
       If you have a shop with 50k worth of tools thi...
                                                                       0
                                 verified purchase
                     timestamp
0
       2020-12-15 15:29:02.433
                                              True
40336
       2013-01-03 18:58:46.000
                                              False
40339
       2018-12-14 19:42:41.095
                                              True
40340
       2018-02-19 13:22:46.584
                                              True
40341
       2016-10-09 02:32:18.000
                                              True
       2014-08-26 18:16:44.000
40342
                                              True
40344
       2015-11-04 04:32:45.000
                                              False
       2021-05-20 00:48:34.764
40345
                                              True
40349
       2017-01-10 19:09:58.000
                                              True
      2012-10-16 12:37:41.000
40352
                                              True
df.sort values('title', ascending=True).head(10)
                                      rating
                             user id
59365
       AEIZODEGIXC46264JUD74WIMBFZ0
                                           5
65013
      AEE6M2YD3YIG5KL54XZBWWFMMDYA
       AHLXEME73J7DRCGYRLV5K3EPITRQ
                                           5
43205
                                           5
43204
       AHLXEME73J7DRCGYRLV5K3EPITR0
                                           5
63796
      AE3IMSAWIJ2FBDGULFBC20F4B6FA
50216
      AGRH426C5EVA5DGELKSHXWQ5V27Q
                                           5
                                           5
62306
      AHVIWDSE33NB0AAUIGFSYBQPTTR0
40325
       AG30KZJ4PMCZY3F50NB0PZJH3DS0
                                           1
43493
       AEWFT2N2XFVYLCNN4G2JQ43Z6H4A
                                           1
                                           5
71050
       AHZOWF74TGXJURIQUBF3HE5M0CIQ
                                                     title \
59365
65013
                                                 !!!!!!!!!!
                                   " Delivered on time
43205
                                   " Delivered on time
43204
63796
                           " GREENHORN " Firearm Friendly
50216
       " What a great idea from such a successful tv ...
       "....still one of the best men's mags on the m...
62306
40325
                             "AD MAGAZINE"
                                           , no fun here.
                                            "ADS" magazine
43493
```

```
71050
                  "Advanced Beginner" and I love threads
                                                           helpful vote
59365
                                   I am a car enthusiast.
                                                                       0
       CosmoGIRL! rocks! I don't have a subscription,...
                                                                       5
65013
       This is my 2nd issue.. this arrived the same t...
43205
                                                                       1
      This is my 2nd issue.. this arrived the same t...
43204
                                                                       1
63796
      Regardless of where you stand in " The Great A...
                                                                       1
50216
      When I first saw this magazine I thought "...
                                                                       0
62306
      Technology has put a modern edge on this publi...
                                                                       0
      AMAZON, please review these comments and then ...
                                                                       0
40325
43493
      Full of ADS. 3 pages out of 4 are ADS. Instead...
                                                                       0
                                                                       7
71050 I've been sewing for about 3 years now so I've...
                     timestamp
                                 verified purchase
59365
       2018-09-04 00:33:40.646
                                              True
       2001-11-08 19:58:12.000
                                             False
65013
43205
       2016-03-26 00:38:15.000
                                              True
43204
      2016-03-26 00:38:15.000
                                              True
       2011-10-15 16:13:02.000
63796
                                              True
                                              True
50216
      2015-01-18 23:53:45.000
       2009-06-20 11:54:21.000
                                             False
62306
       2018-06-12 22:05:58.716
40325
                                             False
43493
       2011-04-28 19:38:54.000
                                             False
71050
       2014-03-13 11:41:04.000
                                              True
df.sort values('text', ascending=True).head(10)
                            user id
                                      rating
20062
       AEEDWGNAJCZR20ULXNU77UG0UNUA
                                           5
31224
       AETVB3ZZ7ULMQGZS7EXKS76EYP7A
                                           1
                                           5
8430
       AG750206BSZILOD3AUGTMANKNJLQ
                                           5
8438
       AG750206BSZILOD3AUGTMANKNJLO
8439
       AG75Q206BSZILOD3AUGTMANKNJLQ
                                           5
                                           1
60432
       AH5L2J6KSQ5ZY36CEHFESERRJZFQ
                                           4
51962
       AGJZ3VRB7LPT2B5YY04H0NXQPFHQ
                                           5
68090
       AF76VKTXW6IFBLP3P0LQITK5H0MQ
                                           5
18674
       AFUPCBS2BF6R3AVD6XSZ4V5WXAPA
                                           3
       AGXFIF04VWNHPAX3VJPRQ2QJSCSQ
616
```

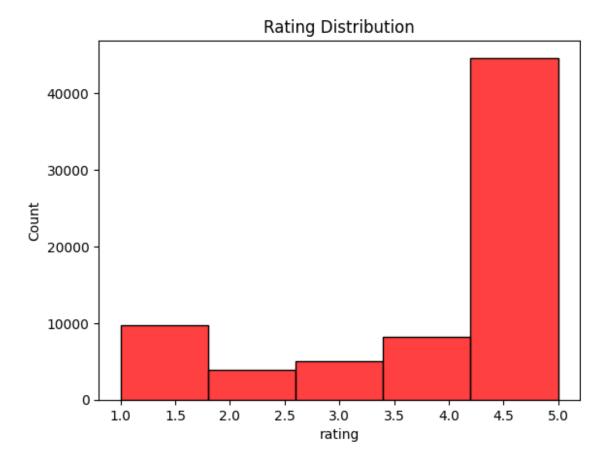
```
title \
       Llego bien lo que se espera de una revista gra...
20062
31224
                                     TOO SLOW! WAKE UP!!!
8430
                 Perhaps Africa's Best Business Magazine
8438
                   Important Magazine for Airline People
8439
                                      Maintenance Updates
60432
                                            A few recipes
51962
                                         All You Magazine
68090
                                                  GREAT!!
18674
                                          Unique Magazine
                                             Mixed Review
616
                                                      text
                                                            helpful vote
20062
                                                                       0
31224
       "...The first print issue should arrive in 6-1...
                                                                       0
       "African Business" is filled with real life is...
8430
                                                                       0
8438
       "Airline Business" is an indispensable part of...
                                                                       0
                                                                       0
8439
       "Airline Maintenance World" is a magazine prod...
60432
       "All Recipes"? More like 5% recipes 95% cream ...
                                                                       3
       "All You" magazine is awesome! It has great a...
51962
                                                                       3
68090
                                                                       1
                 "Best magazine EVER!" from my daughter!
                                                                       2
18674
       "Britain" magazine contains a wide assortment ...
616
       "Charisma" magazine has gone through positive ...
                                                                      27
                     timestamp
                                 verified purchase
20062
       2022-02-13 12:45:36.827
                                              True
       2020-04-03 16:12:01.797
31224
                                             False
8430
       2006-10-28 07:24:25.000
                                             False
8438
       2006-10-15 13:27:38.000
                                             False
       2006-10-15 13:25:02.000
8439
                                             False
60432
       2020-11-30 22:46:42.141
                                              True
       2011-01-17 20:49:42.000
51962
                                              True
68090
       2022-11-02 03:25:09.545
                                              True
       2013-07-16 21:21:03.000
18674
                                             False
       2001-11-21 21:16:23.000
                                             False
616
print(df.dtypes)
user id
                     object
                      int64
rating
```

```
title object
text object
helpful_vote int64
timestamp object
verified_purchase bool
dtype: object
```

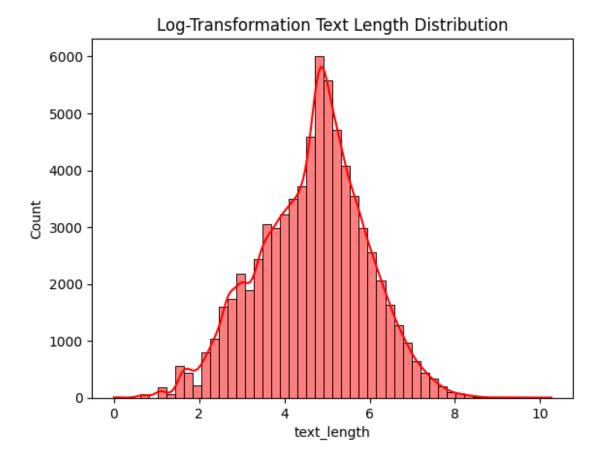
Pre EDA

```
df eda = df.copv()
df eda['text length'] = 0
df eda['title length'] = 0
df eda = df eda.fillna('')
df eda['text length'] = df eda['text'].apply(len)
df_eda['title_length'] = df_eda['title'].apply(len)
df eda.head(10)
                        user id
                                  rating
                                         \
   AE7Y5RLYIKH0ZB5NKK0EKYG2SPS0
                                       5
  AHORTSSMI6ZZFUFWMPT4UFR2ISU0
                                       4
                                       5
  AFW2PDT3AMT4X3PY0G7FJZH5FXFA
                                       5
  AFW2PDT3AMT4X3PYQG7FJZH5FXFA
                                       1
  AFUB7CHTXRPD447QVQCHBZVN2IPQ
                                       2
5
  AFPHKIJFGIU4G4P0XRFCEF5RJJHA
                                       5
  AFPHKIJFGIU4G4P0XRFCEF5RJJHA
                                       5
7
  AGRUKTHXESHTPHHK4GQYQNRFZP3A
                                       5
  AEYVXZF5T0B7IGLLS3HJTDWLSKJ0
  AEYGPUCRKH7G4VM22FM3VAKSQ23Q
                                                title \
0
                          Great pictures and recipes
1
                     great for kids who love sports!
2
   A great look at what's new on the kosher scene...
3
   If you enjoy reading an eye-catching, easy-to-...
4
                              Too many " gear ads" !!
5
                                           Not for me
6
                                           Loving it!
7
                           Giftfor mom. She loves it.
8
                        I like the crossword puzzles
   Short Historical Articles on All Kinds of Hand...
                                                        helpful vote
0
                 Wonderful recipes in this magazine.
                                                                   0
1
   Great sports magazine that's on my 9 year olds...
                                                                   1
2
   "Joy of Kosher" magazine fills a much-needed n...
                                                                   4
3
                                                                   4
   I've been addicted to Martha Stewart's Everyda...
                                        Too many ads!
                                                                  13
  I was so excited about this magazine but didn'...
                                                                   0
```

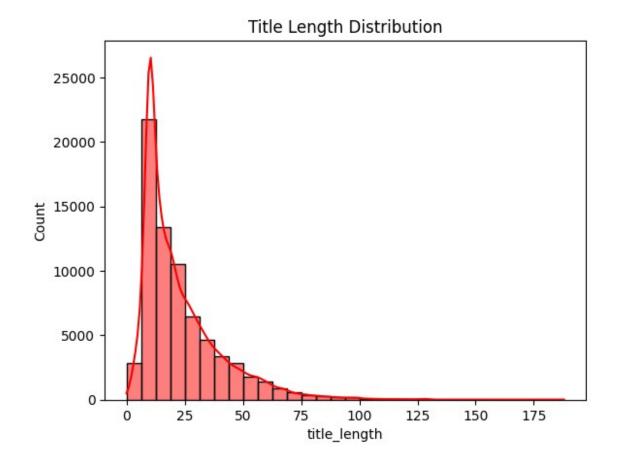
```
I've renewed this magazine for my mom and she ...
                                                                    0
  It took two months before she got her first ma...
                                                                    0
  I have been reading digitally for years but de...
                                                                    0
   For many years, I have subscribed to PIECEWORK...
                 timestamp verified purchase text length
title length
   2020-12-15 15:29:02.433
                                           True
                                                          35
26
1
  2016-08-12 03:28:32.000
                                           True
                                                          53
31
2 2014-04-06 23:32:53.000
                                          False
                                                        3445
95
3
  2007-06-15 04:04:15.000
                                          False
                                                        1988
123
4
  2020-06-01 21:24:40.246
                                           True
                                                          13
23
5
   2015-03-31 02:03:15.000
                                           True
                                                         166
10
   2015-03-31 02:02:22.000
                                           True
                                                          55
6
10
7
   2023-01-14 22:00:58.264
                                           True
                                                         112
26
  2021-11-02 16:31:28.031
                                                         120
8
                                           True
28
9
   2013-03-08 01:57:42.000
                                          False
                                                        1996
93
df.shape
(71497, 7)
df eda.describe()
             rating
                      helpful vote
                                     text_length
                                                   title length
                      71497.000000
                                    71497.000000
                                                   71497.000000
       71497.000000
count
mean
           4.036729
                          4.453208
                                      217.169504
                                                      23.041386
                         30.282014
                                      370.163893
std
           1.460635
                                                      17.169922
min
           1.000000
                          0.000000
                                        0.00000
                                                       0.000000
25%
           3.000000
                          0.000000
                                       44.000000
                                                      10.000000
                          0.000000
                                                      17,000000
50%
           5.000000
                                      118.000000
75%
           5.000000
                          2.000000
                                      241,000000
                                                      30.000000
                       2169.000000
                                                     188.000000
max
           5.000000
                                    28676.000000
sns.histplot(df_eda['rating'],color='red',bins=5)
plt.title('Rating Distribution')
plt.show()
```



```
sns.histplot(np.log1p(df_eda['text_length']),kde=True,color='red',bins
=50)
plt.title('Log-Transformation Text Length Distribution')
plt.show()
```



```
sns.histplot(df_eda['title_length'],kde=True,color='red',bins=30)
plt.title('Title Length Distribution')
plt.show()
```



SQL Structured Dump

```
engine =
create_engine('mysql+pymysql://root:*@localhost/amazon_reviews_db')
df_filtered.to_sql('product_reviews', engine, if_exists='replace',
index=False)
71483
query = "SELECT * FROM product_reviews"
df reviews = pd.read sql(query, engine)
print(df_reviews.head())
df.to csv('reviews.csv', index=False)
                        user id
                                 rating
  AE7Y5RLYIKH0ZB5NKK0EKYG2SPSQ
  AHORTSSMI6ZZFUFWMPT4UFR2ISUQ
                                      4
1
                                      5
2 AFW2PDT3AMT4X3PYQG7FJZH5FXFA
                                      5
3 AFW2PDT3AMT4X3PYQG7FJZH5FXFA
```

```
4 AFUB7CHTXRPD4470V0CHBZVN2IP0
                                               title \
0
                          Great pictures and recipes
1
                     great for kids who love sports!
  A great look at what's new on the kosher scene...
  If you enjoy reading an eye-catching, easy-to-...
                             Too many "gear ads"!!
                                                text
                                                      helpful vote \
                 Wonderful recipes in this magazine.
1
  Great sports magazine that's on my 9 year olds...
                                                                 1
  "Joy of Kosher" magazine fills a much-needed n...
                                                                 4
   I've been addicted to Martha Stewart's Everyda...
                                                                 4
                                       Too many ads!
                                                                13
                 timestamp verified purchase
  2020-12-15 15:29:02.433
  2016-08-12 03:28:32.000
                                            1
1
2 2014-04-06 23:32:53.000
                                            0
3 2007-06-15 04:04:15.000
                                            0
4 2020-06-01 21:24:40.246
```

Encoding Text to Sentiment Value

```
df = pd.read_csv('reviews.csv')
df text = df['text']
df text = df['text'].str.slice(0, 512)
df text.astype(str)
df text.head(10)
0
                   Wonderful recipes in this magazine.
1
     Great sports magazine that's on my 9 year olds...
2
     "Joy of Kosher" magazine fills a much-needed n...
3
     I've been addicted to Martha Stewart's Everyda...
4
                                          Too many ads!
5
     I was so excited about this magazine but didn'...
     I've renewed this magazine for my mom and she ...
7
     It took two months before she got her first ma...
     I have been reading digitally for years but de...
     For many years, I have subscribed to PIECEWORK...
Name: text, dtype: object
df text = df text.fillna('No Review')
print(df text[4717] == 'No Review')
True
```

```
def sentiment score(positive, negative):
    return positive - negative
distilled student sentiment classifier = pipeline(
    model="lxyuan/distilbert-base-multilingual-cased-sentiments-
student",
    return all scores=True
)
for x in range(len(df text)):
    if df text[x] == 'No Review':
       df text[x] = 0
    else:
        d = distilled student sentiment classifier (df text[x])
        final score = sentiment score(d[0][0]['score'], d[0][2]
['score'])
        df text[x] = final score
df title = df['title']
df title = df['title'].str.slice(0, 512)
df title.astype(str)
df title.head(10)
0
                            Great pictures and recipes
1
                       great for kids who love sports!
2
     A great look at what's new on the kosher scene...
3
     If you enjoy reading an eye-catching, easy-to-...
                               Too many "gear ads"!!
4
5
                                             Not for me
6
                                             Loving it!
7
                            Giftfor mom. She loves it.
8
                          I like the crossword puzzles
     Short Historical Articles on All Kinds of Hand...
Name: title, dtype: object
df title = df title.fillna('No Review')
print(df_title[4717] == 'No Review')
True
def sentiment score(positive, negative):
    return positive - negative
distilled student sentiment classifier = pipeline(
    model="lxyuan/distilbert-base-multilingual-cased-sentiments-
student",
    return all scores=True
for x in range(len(df_title)):
    if df title[x] == 'No Review':
```

```
df title[x] = 0
    else:
        d = distilled student sentiment classifier (df title[x])
        final score = sentiment score(d[0][0]['score'], d[0][2]
['score'])
        df title[x] = final score
        print(final score)
df text.to csv('sentiment text.csv')
df title.to csv('sentiment title.csv')
df sentiment text = pd.read csv('sentiment text copy.csv')
df sentiment title = pd.read csv('sentiment title copy.csv')
df sentiment text['text sentiment'] = df sentiment text['text']
df_sentiment_title['title_sentiment'] = df_sentiment_title['title']
df processed = pd.concat([df, df sentiment text['text sentiment'],
df sentiment title['title sentiment']], axis=1)
df processed = df processed[['user id', 'rating', 'title', 'text',
'helpful vote', 'verified purchase', 'text sentiment',
'title sentiment']]
df processed.head(20)
                         user id
                                  rating
0
    AE7Y5RLYIKH0ZB5NKK0EKYG2SPSQ
1
    AHORTSSMI6ZZFUFWMPT4UFR2ISUQ
                                        4
                                        5
2
    AFW2PDT3AMT4X3PY0G7FJZH5FXFA
                                        5
3
    AFW2PDT3AMT4X3PYQG7FJZH5FXFA
                                        1
4
    AFUB7CHTXRPD4470V0CHBZVN2IP0
5
                                        2
    AFPHKIJFGIU4G4P0XRFCEF5RJJHA
                                        5
6
    AFPHKIJFGIU4G4P0XRFCEF5RJJHA
                                        5
7
    AGRUKTHXESHTPHHK4G0Y0NRFZP3A
                                        5
8
    AEYVXZF5TQB7IGLLS3HJTDWLSKJQ
                                        5
9
    AEYGPUCRKH7G4VM22FM3VAKSQ23Q
                                        5
10 AF3I5VHFNDTD3CUFMEPULGWMAMKA
                                        5
11
   AES64NEMPYRENBT6PGC0YYBVDSWQ
                                        5
12
   AETAH6GK4TS0THIVPBFPYZMIQRRA
                                        5
13
   AETAH6GK4TS0THIVPBFPYZMIQRRA
                                        5
14
   AHWAIBCVNSK4HAJFE5DNRP636L2A
15
                                        5
   AHPFHP43AXWRYZZ4HPNCW7I7J3ZQ
                                        1
16
   AEICZD350TDYVWA2KPYWN4PDZ2SA
                                        1
17
    AEICZD350TDYVWA2KPYWN4PDZ2SA
                                        2
18
   AGLQQCIS5V6EGUCS5SSNHWZHQM6Q
                                        5
   AGLQQCIS5V6EGUCS5SSNHWZHQM6Q
                                                 title \
                           Great pictures and recipes
0
                      great for kids who love sports!
1
```

```
A great look at what's new on the kosher scene...
3
    If you enjoy reading an eye-catching, easy-to-...
4
                               Too many " gear ads" !!
5
                                            Not for me
6
                                             Loving it!
7
                            Giftfor mom. She loves it.
8
                          I like the crossword puzzles
9
    Short Historical Articles on All Kinds of Hand...
10
              Excellent if You Love Looking for Deals
11
                             everyday with Rachael Ray
12
                                          Good magozine
13
                                        Great magizine
14
                                             Five Stars
15
    Great articles and teaching moves for both beg...
16
                                              No Thanks
                                              No Thanks
17
18
    Some Decent Content, but drowned out in Advert...
    If you have any interest in Alaska, subsribe t...
                                                   text
                                                         helpful vote \
0
                  Wonderful recipes in this magazine.
                                                                     0
    Great sports magazine that's on my 9 year olds...
1
                                                                     1
    "Joy of Kosher" magazine fills a much-needed n...
                                                                     4
3
                                                                     4
    I've been addicted to Martha Stewart's Everyda...
4
                                         Too many ads!
                                                                    13
5
    I was so excited about this magazine but didn'...
                                                                     0
6
    I've renewed this magazine for my mom and she ...
                                                                     0
7
    It took two months before she got her first ma...
                                                                     0
                                                                     0
8
    I have been reading digitally for years but de...
    For many years, I have subscribed to PIECEWORK...
                                                                     8
9
    I really, really enjoy this magazine. So much ...
10
                                                                     0
                                                                     0
11
    Great magazine. Lots of good recipes that are...
12
                 I got. This Magizime for many yeats
                                                                     0
                                                                     0
13
    This is a great magazine for cat lovers. In h...
                                                                     0
14
                                                                     2
15
    I have subscribed to this great magazines sinc...
    The copies I received did not even look like r...
16
                                                                     4
    The magazine that arrived felt like a very che...
17
                                                                    70
18
   We were looking for a magazine for our 4 year ...
                                                                    69
    Each month I read this magazine cover to cover...
                                                                    10
    verified purchase
                      text sentiment
                                        title sentiment
0
                 True
                              0.782567
                                                0.609048
1
                 True
                              0.636980
                                                0.987349
2
                False
                              0.597118
                                                0.906017
3
                False
                              0.762665
                                                0.804788
4
                 True
                              0.493808
                                                0.186977
5
                 True
                              0.158089
                                               -0.453036
6
                 True
                              0.694319
                                                0.888506
```

```
7
                  True
                               0.606491
                                                 0.901421
8
                  True
                              -0.043144
                                                 0.130388
9
                 False
                               0.625879
                                                 0.484168
10
                 False
                               0.875624
                                                 0.837912
11
                 True
                               0.929266
                                                 0.511207
12
                  True
                               0.196985
                                                 0.946530
13
                  True
                               0.883877
                                                 0.112584
14
                  True
                               0.326598
                                                 0.746767
15
                  True
                               0.608564
                                                 0.452953
16
                  True
                              -0.177464
                                                -0.344488
17
                  True
                              -0.220217
                                                -0.344488
18
                 False
                               0.076966
                                                -0.390277
19
                               0.755632
                                                 0.078391
                 False
df processed.to sql('product reviews', engine, if exists='replace',
index=False)
71497
```

K-Mean Clustering

```
query = "SELECT rating, verified purchase, text sentiment,
title sentiment FROM product reviews"
df = pd.read sql(query, engine)
kmeans = KMeans(n clusters=2)
kmeans.fit(df)
cluster labels = kmeans.labels
cluster descriptions = {0: 'High likelihood of renewal', 1: 'low
likelihood of renewal'}
df['cluster'] = cluster labels
df['cluster_label'] = df['cluster'].map(cluster_descriptions)
df.to sql('product reviews cluster', engine, if exists='replace',
index=False)
71497
df[df['cluster'] == 0].head(20)
    rating
           verified_purchase text_sentiment title_sentiment
cluster
         \
         5
0
                                     0.782567
                                                       0.609048
0
1
         4
                                     0.636980
                                                       0.987349
```

0						
0 2		5	0	0.597118	0.906017	
0 3		5	0	0 762665	0 004700	
0		5	0	0.762665	0.804788	
6		5	1	0.694319	0.888506	
0 7		5	1	0.606491	0.901421	
		3	т	0.000491	0.901421	
0 8		5	1	-0.043144	0.130388	
9		5	Θ	0.625879	0.484168	
0		3	· ·	0.023073	01404100	
10		5	0	0.875624	0.837912	
11		5	1	0.929266	0.511207	
0 12		5	1	0.196985	0.946530	
0 13		5	1	0.883877	0.112584	
0 14		5	1	0.326598	0.746767	
0		3	1	0.320390	0.740707	
15 0		5	1	0.608564	0.452953	
19 0		5	0	0.755632	0.078391	
20		5	1	0.970915	0.970915	
0 21		5	1	0.715802	0.485897	
0 22		5	1	0.486075	0.594209	
0						
23		5	1	0.747257	0.665926	
24		4	1	0.775762	0.975593	
0						
			ster_label			
0		likelihood				
1 2		likelihood likelihood				
2		likelihood				
6		likelihood				
7 8		likelihood likelihood				
9		likelihood				
10	High	likelihood	of renewal			
11	нıgn	likelihood	or renewal			

```
12
    High likelihood of renewal
    High likelihood of renewal
13
14
    High likelihood of renewal
    High likelihood of renewal
15
    High likelihood of renewal
    High likelihood of renewal
20
    High likelihood of renewal
21
22
    High likelihood of renewal
    High likelihood of renewal
23
    High likelihood of renewal
24
df[df['cluster'] == 1].head(20)
    rating verified purchase text sentiment title sentiment
cluster
                                                         0.186977
4
         1
                                       0.493808
1
5
         2
                                       0.158089
                                                        -0.453036
1
16
         1
                                      -0.177464
                                                        -0.344488
1
17
         1
                                      -0.220217
                                                        -0.344488
1
18
                                       0.076966
                                                        -0.390277
1
36
                                       0.050597
                                                         0.413658
1
39
         1
                                      -0.233190
                                                        -0.117599
1
45
         2
                                      -0.362253
                                                         0.253033
1
         2
                                                         0.265741
54
                                       0.464652
1
56
                                       0.759276
         3
                                                         0.448727
1
58
                                      -0.038410
                                                         0.295036
1
59
         3
                                       0.571271
                                                         0.527517
1
63
         3
                                       0.692273
                                                         0.783466
1
67
         3
                                       0.546181
                                                         0.623187
1
68
         3
                                       0.560544
                                                         0.477415
1
70
         3
                                       0.751048
                                                         0.389209
1
75
         3
                                       0.517177
                                                         0.804651
1
         3
79
                                       0.247230
                                                         0.485398
```

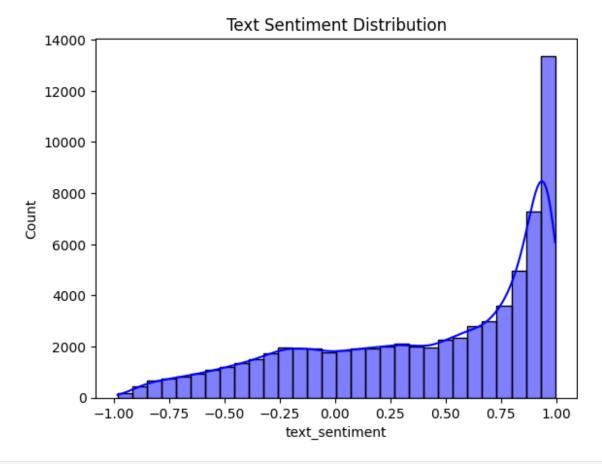
```
1
80
         3
                                     0.502073
                                                      0.748340
1
81
                                     0.893457
                                                      0.578419
                cluster label
   low likelihood of renewal
5
   low likelihood of renewal
16
   low likelihood of renewal
17
   low likelihood of renewal
18
   low likelihood of renewal
36
   low likelihood of renewal
39
   low likelihood of renewal
45
   low likelihood of renewal
54
   low likelihood of renewal
   low likelihood of renewal
56
58
   low likelihood of renewal
59
   low likelihood of renewal
63 low likelihood of renewal
   low likelihood of renewal
67
68
   low likelihood of renewal
   low likelihood of renewal
70
   low likelihood of renewal
75
79 low likelihood of renewal
80 low likelihood of renewal
81 low likelihood of renewal
```

Post EDA

```
query = "SELECT * FROM product_reviews"

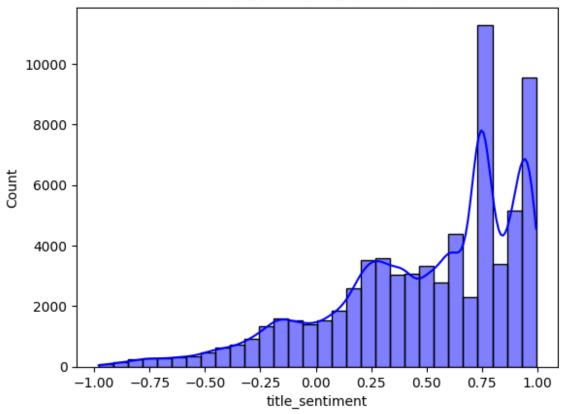
df_eda2 = pd.read_sql(query, engine)

sns.histplot(df_eda2['text_sentiment'],kde=True,color='blue',bins=30)
plt.title('Text Sentiment Distribution')
plt.show()
```



```
sns.histplot(df_eda2['title_sentiment'],kde=True,color='blue',bins=30)
plt.title('Title Sentiment Distribution')
plt.show()
```

Title Sentiment Distribution

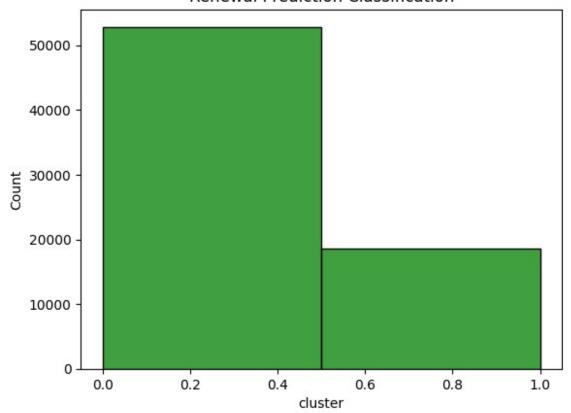


```
query = "SELECT * FROM product_reviews_cluster"

df_eda3 = pd.read_sql(query, engine)

sns.histplot(df_eda3['cluster'],color='green',bins=2)
plt.title('Renewal Prediction Classification')
plt.show()
```





The graphs in blue represent the distribution of the sentiment values determined by the sentiment analysis model and it shows that for both cases, there is a significant left skew meaning there is significantly more positive reviews compared to negative reviews. This aligns with the results of the K-mean cluster predictions as there is significantly more cases where the chances of renewal are likely.

```
df processed2 = pd.concat([df eda2, df eda3[['cluster',
'cluster label']]], axis=1)
df_processed2.to_sql('product_reviews combined', engine,
if exists='replace', index=False)
df processed2.head(10)
                        user id
                                  rating
  AE7Y5RLYIKH0ZB5NKK0EKYG2SPS0
                                       4
1
   AHORTSSMI6ZZFUFWMPT4UFR2ISUQ
                                       5
  AFW2PDT3AMT4X3PYQG7FJZH5FXFA
                                       5
3
  AFW2PDT3AMT4X3PYQG7FJZH5FXFA
                                       1
  AFUB7CHTXRPD447QVQCHBZVN2IPQ
5
  AFPHKIJFGIU4G4P0XRFCEF5RJJHA
                                       2
                                       5
6
  AFPHKIJFGIU4G4P0XRFCEF5RJJHA
                                       5
7
  AGRUKTHXESHTPHHK4GQYQNRFZP3A
                                       5
8
  AEYVXZF5TQB7IGLLS3HJTDWLSKJQ
                                       5
  AEYGPUCRKH7G4VM22FM3VAKSQ23Q
```

```
title \
0
                           Great pictures and recipes
1
                      great for kids who love sports!
2
   A great look at what's new on the kosher scene...
3
   If you enjoy reading an eye-catching, easy-to-...
4
                              Too many " gear ads" !!
5
                                            Not for me
6
                                            Loving it!
7
                           Giftfor mom. She loves it.
8
                         I like the crossword puzzles
   Short Historical Articles on All Kinds of Hand...
                                                         helpful vote
                                                   text
0
                  Wonderful recipes in this magazine.
                                                                     0
1
   Great sports magazine that's on my 9 year olds...
                                                                     1
   "Joy of Kosher" magazine fills a much-needed n...
                                                                     4
                                                                     4
   I've been addicted to Martha Stewart's Everyda...
                                                                    13
                                         Too many ads!
                                                                     0
   I was so excited about this magazine but didn'...
   I've renewed this magazine for my mom and she ...
                                                                     0
   It took two months before she got her first ma...
                                                                     0
7
   I have been reading digitally for years but de...
                                                                     0
   For many years, I have subscribed to PIECEWORK...
                                                                     8
   verified purchase
                       text_sentiment
                                        title_sentiment
                                                          cluster
0
                    1
                             0.782567
                                               0.609048
                                                                0
1
                    1
                             0.636980
                                               0.987349
                                                                0
2
                    0
                             0.597118
                                               0.906017
                                                                0
3
                                                                0
                    0
                             0.762665
                                               0.804788
4
                    1
                                                                1
                             0.493808
                                               0.186977
5
                    1
                                                                1
                             0.158089
                                              -0.453036
6
                    1
                             0.694319
                                               0.888506
                                                                0
7
                    1
                             0.606491
                                               0.901421
                                                                0
8
                                                                0
                    1
                            -0.043144
                                               0.130388
9
                    0
                             0.625879
                                               0.484168
                                                                0
                cluster label
   High likelihood of renewal
   High likelihood of renewal
   High likelihood of renewal
3
   High likelihood of renewal
    low likelihood of renewal
4
5
   low likelihood of renewal
6
   High likelihood of renewal
7
   High likelihood of renewal
   High likelihood of renewal
   High likelihood of renewal
```

Confidence Interval

```
query = "SELECT * FROM product_reviews_combined"

df_ci = pd.read_sql(query, engine)

predicted_probabilities = df_ci['cluster']

n_iterations = 1000

n_size = len(predicted_probabilities)

bootstrap_means = []

for _ in range(n_iterations):
    sample = np.random.choice(predicted_probabilities, size=n_size, replace=True)
    bootstrap_means.append(np.mean(sample))

ci_lower = np.percentile(bootstrap_means, 2.5)

ci_upper = np.percentile(bootstrap_means, 97.5)

print(f"Confidence Interval: ({ci_lower}, {ci_upper})")

Confidence Interval: (0.2577447305481349, 0.2639275074478649)
```

SUPG Approximate Proxy Labeling

Oracle Labeling and Preprocessing

```
query = "SELECT * FROM product reviews combined"
df_supg = pd.read_sql(query, engine)
df_supg = df_supg[['rating', 'title', 'text', 'verified_purchase',
'text_sentiment', 'title_sentiment', 'cluster']]
df supg['label'] = 2
df supg.head(10)
                                                              title \
   rating
0
                                      Great pictures and recipes
         4
1
                                great for kids who love sports!
2
         5 A great look at what's new on the kosher scene...
3
         5
            If you enjoy reading an eye-catching, easy-to-...
         1
                                         Too many " gear ads" !!
4
5
         2
                                                        Not for me
6
         5
                                                        Loving it!
         5
7
                                      Giftfor mom. She loves it.
         5
8
                                    I like the crossword puzzles
9
            Short Historical Articles on All Kinds of Hand...
```

```
text
verified purchase \
                 Wonderful recipes in this magazine.
1
   Great sports magazine that's on my 9 year olds...
1
1
2
   "Joy of Kosher" magazine fills a much-needed n...
3
   I've been addicted to Martha Stewart's Everyda...
0
4
                                         Too many ads!
1
5
   I was so excited about this magazine but didn'...
1
6
   I've renewed this magazine for my mom and she ...
1
7
   It took two months before she got her first ma...
1
8
   I have been reading digitally for years but de...
1
9
   For many years, I have subscribed to PIECEWORK...
0
                   title sentiment
                                     cluster
                                              label
   text sentiment
0
         0.782567
                           0.609048
                                            0
                                                   2
                                            0
                                                   2
1
         0.636980
                           0.987349
2
         0.597118
                                            0
                                                   2
                           0.906017
3
         0.762665
                           0.804788
                                            0
                                                   2
4
                                            1
                                                   2
         0.493808
                           0.186977
5
                                                   2
         0.158089
                          -0.453036
                                            1
6
                                                   2
         0.694319
                           0.888506
                                            0
7
                                                   2
         0.606491
                           0.901421
                                            0
8
        -0.043144
                                            0
                                                   2
                           0.130388
                           0.484168
                                                   2
9
         0.625879
```

print(df_supg['text'].iloc[46867])

I was looking for a health/fitness magazine that was worried more about health and fitness and less worried about selling me s*** that I don't nessisarrily need. I like the arrivals and the advice. I enjoy the recipes and have tried a few yum. Is there some controversy over 1 magazine cover yes. Should that devalue the entire endeavor nope. If you are looking for style hair makeup try looking at shape or women's health. If you want a simple magazine that you will read with some substance this is it.
| I will add the only negative for me is the plug for lifetime fitness. Other then that solid read
| br />Been reading for 2 years

```
print(df supg.iloc[46867])
```

```
rating
title
                                                         A good magazine
text
                      I was looking for a health/fitness magazine th...
verified purchase
text sentiment
                                                                -0.489579
title sentiment
                                                                 0.980455
cluster
                                                                        0
                                                                        2
label
Name: 46867, dtype: object
df supg.loc[66870,
                    'label'l = 0
                    'label'] = 0
df supg.loc[53752,
df supg.loc[30379,
                    'label'1 = 0
df_{supg.loc[1007, 'label'] = 1
df supg.loc[61838,
                    'label'1 = 0
                    'label'] = 0
df supg.loc[29450,
df supg.loc[46308, 'label'] = 0
                  'label'] = 0
df supg.loc[1228,
df supq.loc[24223,
                    'label'1 = 0
df supg.loc[28769,
                    'label'] = 1
df supg.loc[53067,
                    'label'] = 1
                  'label'l = 1
df supg.loc[9867,
df supg.loc[50260,
                    'label'l = 1
df supg.loc[70937,
                    'label'l = 1
                    'label'l = 1
df supg.loc[62096,
df_supg.loc[15932,
                    'label'] = 0
                    'label'1 = 0
df supg.loc[16359,
df supg.loc[59343,
                    'label'l = 0
df supg.loc[43920,
                    'label'] = 0
df supg.loc[55331,
                    'label'l = 0
df supg.loc[26635,
                    'label'] = 0
df supg.loc[21954,
                    'label'l = 0
                    'label'] = 0
df supg.loc[17420,
df supg.loc[28715,
                    'label'l = 0
df supg.loc[48823,
                    'label'] = 1
df supg.loc[10700,
                    'label'] = 1
df supg.loc[13568,
                    'label'l = 0
                    'label'] = 1
df supg.loc[66214,
                    'label'] = 0
df supg.loc[57966,
                   'label'] = 0
df supg.loc[2953,
df supg.loc[63212,
                    'label'] = 0
                    'label'] = 0
df supg.loc[12761,
df supg.loc[35633,
                    'label'] = 1
df supg.loc[19413,
                    'label'] = 1
df supg.loc[58818,
                    'label'] = 0
                    'label'l = 0
df supg.loc[62579,
df supg.loc[63674,
                    'label'] = 0
df supg.loc[64774,
                    'label'] = 0
df_{supg.loc[8350, 'label'] = 1
df_supg.loc[65663, 'label'] = 0
```

```
df_supg.loc[26658, 'label'] = 0
df_supg.loc[41204, 'label'] = 0
df supg.loc[46471, 'label'] = 0
df supg.loc[40057, 'label'] = 1
df supg.loc[60469, 'label'] = 1
df_supg.loc[42892, 'label'] = 0
df_supg.loc[43519, 'label'] = 1
df supg.loc[38086, 'label'] = 0
df_supg.loc[69637, 'label'] = 0
df_supg.loc[46867, 'label'] = 0
def dataPreprocess(df supg):
    data = df_supg[['rating', 'verified_purchase', 'text_sentiment',
'title_sentiment', 'label']]
    data = data[data['label'] == 2]
    data = data.drop(columns='label')
    data = data.values
    return data
def labelPreprocess(df supg):
    label = df supg[['rating', 'verified purchase', 'text sentiment',
'title sentiment', 'label']]
    label = label[(label['label'] == 1) | (label['label'] == 0)]
    label = label.drop(columns='label')
    label = label.values
    return label
data = dataPreprocess(df supg)
label = labelPreprocess(df supg)
print(data.shape)
print(label.shape)
(71447, 4)
(50, 4)
```

Proxy Labeling

```
def EuclideanDist(x, y):
    return np.sqrt(sum(x - y) ** 2)

def propogateLabels(data, label, iterations):
    closest_pairs = []
    for _ in range(iterations):
        distances = []
        random_index = np.random.choice(data.shape[0])
        unlabeled = data[random_index]

    for j in range(len(label)):
        distances.append(EuclideanDist(unlabeled, label[j]))
```

```
closest index = np.argmin(distances)
        closest_pairs.append((random_index, closest index))
    return closest pairs
#data = dataPreprocess(df supg)
#label = labelPreprocess(df supg)
data = dataPreprocess(df merged)
label = labelPreprocess(df_merged)
iterations = 100
label array = propogateLabels(data, label, iterations)
label array[0:10]
[(55260, np.int64(29)),
 (9842, np.int64(36)),
 (6664, np.int64(73)),
 (853, np.int64(128)),
 (1659, np.int64(75)),
 (54821, np.int64(75)),
 (40827, np.int64(80)),
 (21485, np.int64(43)),
 (35619, np.int64(144)),
 (4056, np.int64(9))]
def dataPostprocess(df supg):
    data2 = df supg[['rating', 'verified purchase', 'text sentiment',
'title sentiment', 'label']]
    data2 = data2[data2['label'] == 2]
    return data2
def labelPostprocess(df supg):
    label2 = df supg[['rating', 'verified purchase', 'text sentiment',
'title sentiment', 'label']]
    label2 = label2[(label2['label'] == 1) | (label2['label'] == 0)]
    return label2
#data2 = dataPostprocess(df supg)
#label2 = labelPostprocess(df supg)
data2 = dataPostprocess(df merged)
label2 = labelPostprocess(df merged)
len(data2)
71347
def proxyLabeling(data2, label2, label array):
    label column index = data2.columns.get loc('label')
    for x in range(len(label array)):
        data2.iloc[label_array[x][0], label_column index] =
label2.iloc[label array[x][1], label column index]
    return data2
```

```
df proxy = proxyLabeling(data2, label2, label array)
columns = ['rating', 'verified_purchase', 'text_sentiment',
'title_sentiment', 'label']
df merged = pd.DataFrame(columns=columns)
df merged = pd.concat([df proxy, label2], axis=0, ignore index=True)
print(len(df merged['label'] == 1) | (df merged['label'] ==
0)]))
df merged.head(10)
250
           verified purchase text sentiment title sentiment
   rating
                                                                 label
0
                                     0.782567
                                                      0.609048
                                                                     2
        4
                            1
                                                                     2
1
                                     0.636980
                                                      0.987349
        5
2
                            0
                                     0.597118
                                                      0.906017
                                                                     2
3
        5
                                                                     2
                            0
                                     0.762665
                                                      0.804788
4
                                                                     2
        1
                            1
                                     0.493808
                                                      0.186977
5
                                                                     2
        2
                            1
                                     0.158089
                                                     -0.453036
6
        5
                                                                     2
                            1
                                     0.694319
                                                      0.888506
7
        5
                                     0.606491
                                                                     2
                            1
                                                      0.901421
                                                                     2
        5
8
                            1
                                    -0.043144
                                                      0.130388
        5
9
                                                                     2
                            0
                                     0.625879
                                                      0.484168
```

Manual Testing

```
df merged[(df merged['label'] == 1) | (df merged['label'] ==
0)].sample(10)
       rating verified purchase text sentiment title sentiment
label
71416
            5
                                1
                                          0.745774
                                                           0.599483
16185
                                1
                                          0.862514
                                                           0.764218
54821
                                1
                                          0.954270
                                                           0.267412
71359
                                0
                                          0.774634
                                                           0.718142
6726
                                1
                                          0.947280
                                                           0.536262
71374
                                1
                                         0.211027
                                                           0.845975
                                         -0.041259
                                                           -0.156311
64070
71459
                                1
                                          0.779054
                                                           0.914846
                                0
71489
                                         -0.236223
                                                           0.814761
```

```
0
1659
                                         0.203844
                                                          0.980572
print(df supg['text'].iloc[71421])
My money was taken right away- however it has been over a month and I
still haven't recieved a single magazine!
print(df supg.iloc[71421])
rating
title
                                 Over a month later, still no magazine!
text
                     My money was taken right away- however it has ...
verified purchase
                                                               -0.247478
text sentiment
                                                               -0.294567
title_sentiment
cluster
                                                                       1
                                                                       2
label
Name: 71421, dtype: object
```

Logistic Model Testing

```
df supg labeled = df merged[(df merged['label'] == 1) |
(df merged['label'] == 0)]
df supg unlabeled = df merged[df merged['label'] == 2]
df supg labeled['label'] = df supg labeled['label'].astype(int)
X_labeled = df_supg labeled.drop('label', axis=1)
y labeled = df supg labeled['label']
X train, X test, y train, y test = train test split(X labeled,
y labeled, test size=0.2, random state=42)
model = LogisticRegression(max iter=1000)
model.fit(X_train, y_train)
y pred = model.predict(X test)
accuracy = accuracy_score(y_test, y_pred)
print(f"Accuracy on labeled test data: {accuracy}")
Accuracy on labeled test data: 0.94
/var/folders/dd/ ztt jls2k3c4svmnfr9gm0c0000gn/T/
ipykernel_73703/2727534179.py:4: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row indexer,col indexer] = value instead
```

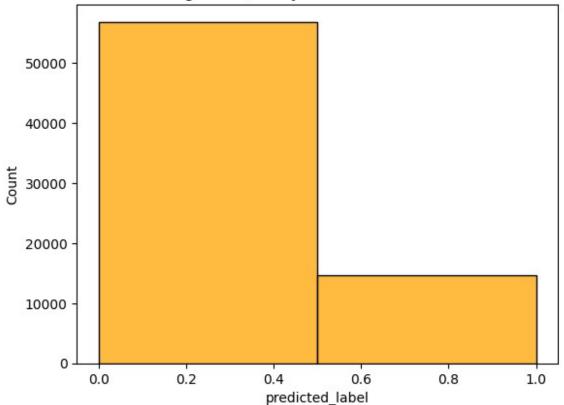
```
See the caveats in the documentation:
https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#
returning-a-view-versus-a-copy
  df supg labeled['label'] = df supg labeled['label'].astype(int)
X unlabeled = df supg unlabeled.drop('label', axis=1)
v unlabeled pred = model.predict(X unlabeled)
df supg unlabeled['predicted label'] = y unlabeled pred
df_supg_labeled['predicted_label'] = df_supg_labeled['label']
df_log = pd.concat([df_supg_unlabeled, df_supg_labeled], axis=0,
ignore index=True)
df log.head(10)
/var/folders/dd/ ztt jls2k3c4svmnfr9gm0c0000gn/T/
ipykernel 73703/2401289833.py:4: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row indexer,col indexer] = value instead
See the caveats in the documentation:
https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#
returning-a-view-versus-a-copy
  df supg unlabeled['predicted label'] = y unlabeled pred
/var/folders/dd/ ztt jls2k3c4svmnfr9qm0c0000qn/T/ipykernel 73703/24012
89833.py:6: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row indexer,col indexer] = value instead
See the caveats in the documentation:
https://pandas.pydata.org/pandas-docs/stable/user guide/indexing.html#
returning-a-view-versus-a-copy
  df supg labeled['predicted label'] = df supg labeled['label']
   rating verified_purchase text_sentiment title_sentiment
label
                                                                    2
        5
                                    0.782567
                                                     0.609048
                                    0.636980
                                                     0.987349
                                                                    2
                                    0.597118
                                                                    2
                                                     0.906017
                                    0.762665
                                                     0.804788
                                                                    2
                                                                    2
        1
                                    0.493808
                                                     0.186977
                                                                    2
5
        2
                                    0.158089
                                                     -0.453036
                                                                    2
        5
                                    0.694319
                                                     0.888506
                                                                    2
                                    0.606491
                                                     0.901421
```

8	5	1	-0.043144	0.130388	2
9	5	Θ	0.625879	0.484168	2
3	3	J	0.023073	0.101100	
	predicted_label				
0	0 0				
1 2 3 4 5 6	0				
4	$egin{array}{c} 0 \ 1 \end{array}$				
5	1 0				
	0				
7 8 9	0 0				

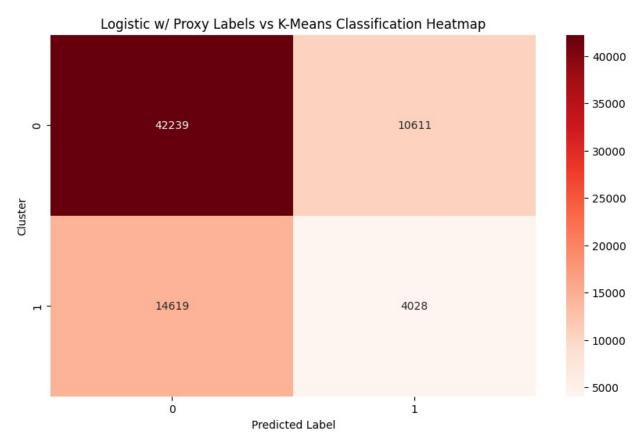
Logistic Model EDA

```
sns.histplot(df_log['predicted_label'],color='orange',bins=2)
plt.title('Logistic w/ Proxy Labels Classification')
plt.show()
```





```
df_eda4 = pd.DataFrame({
        'predicted_label': df_log['predicted_label'],
        'cluster': df_eda3['cluster']
})
heatmap_data = pd.crosstab(df_eda4['cluster'],
df_eda4['predicted_label'])
plt.figure(figsize=(10, 6))
sns.heatmap(heatmap_data, annot=True, cmap='Reds', fmt='d')
plt.title('Logistic w/ Proxy Labels vs K-Means Classification
Heatmap')
plt.xlabel('Predicted Label')
plt.ylabel('Cluster')
plt.show()
```



Proof of Convergence

This section is a proof of convergence that the proxy labeling is a reliable source of approximately labeling large sums of unlabeled data given a small sample of human-labeled data. This proof will document the accuracy of the labels until it reaches a point where the label

propagation stops making changes to the dataset. In other words, once the algorithm runs for enough iterations, the labeled data should be stable, and no new labels should be assigned.

```
query = "SELECT * FROM product reviews combined"
df_supg = pd.read_sql(query, engine)
df_supg = df_supg[['rating', 'title', 'text', 'verified_purchase',
'text_sentiment', 'title_sentiment', 'cluster']]
df supg['label'] = 2
df supg.head(10)
   rating
                                                         title \
0
                                   Great pictures and recipes
        5
        4
1
                              great for kids who love sports!
2
           A great look at what's new on the kosher scene...
           If you enjoy reading an eye-catching, easy-to-...
3
        5
4
        1
                                      Too many " gear ads" !!
5
        2
                                                    Not for me
6
        5
                                                    Loving it!
7
        5
                                   Giftfor mom. She loves it.
        5
8
                                 I like the crossword puzzles
9
           Short Historical Articles on All Kinds of Hand...
verified_purchase \
                 Wonderful recipes in this magazine.
0
1
1
   Great sports magazine that's on my 9 year olds...
1
2
   "Joy of Kosher" magazine fills a much-needed n...
3
   I've been addicted to Martha Stewart's Everyda...
0
4
                                        Too many ads!
1
5
   I was so excited about this magazine but didn'...
1
6
   I've renewed this magazine for my mom and she ...
1
7
   It took two months before she got her first ma...
1
8
   I have been reading digitally for years but de...
1
9
   For many years, I have subscribed to PIECEWORK...
0
   text sentiment
                   title sentiment
                                     cluster
                                              label
0
         0.782567
                           0.609048
                                           0
                                                   2
                                                   2
                                           0
         0.636980
                           0.987349
1
2
         0.597118
                           0.906017
                                           0
                                                   2
```

```
3
         0.762665
                                                    2
                           0.804788
                                             0
                                                    2
4
                                             1
         0.493808
                           0.186977
                                                    2
5
         0.158089
                          -0.453036
                                             1
                                                    2
6
                                             0
         0.694319
                           0.888506
                                                    2
7
                                             0
         0.606491
                           0.901421
                                                    2
8
        -0.043144
                           0.130388
                                             0
9
                                             0
                                                    2
         0.625879
                           0.484168
df supg.loc[66870,
                    'label'1 = 0
                    'label'] = 0
df supg.loc[53752,
                    'label'] = 0
df supg.loc[30379,
                   'label'] = 1
df supg.loc[1007,
                    'label'1 = 0
df supg.loc[61838,
df supg.loc[29450,
                    'label'] = 0
                    'label'] = 0
df supg.loc[46308,
df supg.loc[1228,
                   'label'] = 0
df supg.loc[24223,
                    'label'] = 0
                    'label'l = 1
df supg.loc[28769,
                    'label'] = 1
df supg.loc[53067,
df supg.loc[9867,
                   'label'] = 1
df supg.loc[50260,
                    'label'] = 1
                    'label'l = 1
df supg.loc[70937,
df supg.loc[62096,
                    'label'] = 1
                    'label'] = 0
df supg.loc[15932,
                    'label'l = 0
df supg.loc[16359,
df supg.loc[59343,
                    'label'] = 0
                    'label'1 = 0
df supg.loc[43920,
df supg.loc[55331,
                    'label'l = 0
df supg.loc[26635,
                    'label'] = 0
df supg.loc[21954,
                    'label'l = 0
                    'label'] = 0
df supg.loc[17420,
                    'label'] = 0
df supg.loc[28715,
                    'label'] = 1
df supa.loc[48823.
df supg.loc[10700,
                    'label'] = 1
df supg.loc[13568,
                    'label'] = 0
                    'label'] = 1
df supg.loc[66214,
df supg.loc[57966,
                    'label'l = 0
                   'label'] = 0
df supg.loc[2953,
df supq.loc[63212,
                    'label'l = 0
                    'label'1 = 0
df supg.loc[12761,
df supg.loc[35633,
                    'label'l = 1
                    'label'] = 1
df supg.loc[19413,
                    'label'] = 0
df supg.loc[58818,
                    'label'] = 0
df supg.loc[62579,
df supg.loc[63674,
                    'label'] = 0
df supg.loc[64774,
                    'label'l = 0
                   'label'] = 1
df supg.loc[8350,
df supg.loc[65663,
                    'label'] = 0
                    'label'] = 0
df supg.loc[26658,
df supq.loc[41204, 'label'] = 0
```

```
df\_supg.loc[46471, 'label'] = 0 \\ df\_supg.loc[40057, 'label'] = 1 \\ df\_supg.loc[60469, 'label'] = 1
df supg.loc[42892, 'label'] = 0
df_supg.loc[43519, 'label'] = 1
df_supg.loc[38086, 'label'] = 0
df_supg.loc[69637, 'label'] = 0
df_supg.loc[46867, 'label'] = 0
#Formula used to calculate the distance of between the label and
randomly selected vectors
def EuclideanDist(x, y):
    return np.sqrt(sum((x - y) ** 2))
#Calculates the distance between the randomly selected vectors and the
distance of all labeled vectors and returns the closest matching index
def propogateLabels(data, label, num changes=100):
    closest pairs = []
    updated label_set = label.copy()
    #Iterates 100 randomly selected vectors
    for in range(num changes):
         distances = []
         random index = np.random.choice(data.shape[0])
         unlabeled = data[random index]
         #Calculates the distance between the 100 vectors and the
labels
         for j in range(len(updated label set)):
             distances.append(EuclideanDist(unlabeled,
updated label set[j]))
         #Returns the closest match and updates the label to include
the new ones
         closest index = np.argmin(distances)
         closest pairs.append((random index, closest index))
         new labeled point = data[random index].reshape(1, -1)
         updated label set = np.vstack([updated label set,
new labeled point])
    return closest pairs, updated label set
#Processes the original dataframe
def dataPreprocess(df supg):
    data = df_supg[['rating', 'verified_purchase', 'text_sentiment',
'title sentiment', 'label']]
    data = data[data['label'] == 2].drop(columns='label')
    return data.values
```

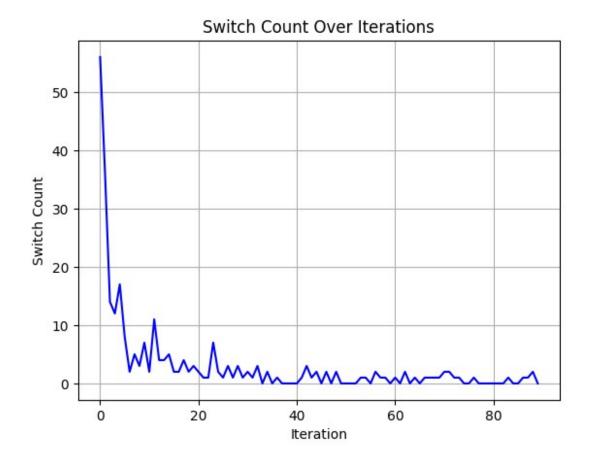
```
def labelPreprocess(df supg):
    label = df_supg[['rating', 'verified_purchase', 'text_sentiment',
'title_sentiment', 'label']]
    label = label[(label['label'] == 1) | (label['label'] == 0)]
    return label.drop(columns='label').values
#Takes the array containing pairs of the 100 vectors index and the
index of which label it was similar to
def proxyLabeling(data2, label2, label array):
    #Counts the number of times the labels switch to depict whether
the initial decisions made by the proxy is accurate
    switch count = 0
    for data index, label index in label array:
        if data index < len(data2) and label index < len(label2):
            old label = data2.iloc[data index,
data2.columns.get loc('label')]
            new label = label2.iloc[label index,
label2.columns.get_loc('label')]
            if old label != new label:
                switch count += 1
            #Updates the labels
            data2.iloc[data index, data2.columns.get loc('label')] =
new label
    return data2, switch count
data test = dataPreprocess(df supg)
label test = labelPreprocess(df supg)
data2_test = df_supg[df_supg['label'] == 2]
label2 test = df supg[df supg['label'].isin([0, 1])]
target_label_count = 20000
iteration = \overline{0}
switch tracker = []
df merged test = pd.DataFrame(columns=['rating', 'verified purchase',
'text sentiment', 'title sentiment', 'label'])
#Iterates the proxy labeling until 20000 rows are labeled
#Purposely included non-replacement in the randomly selected vectors
to demonstrate if the algorithm changes its previous decision or not
while len(df merged test[(df merged test['label'] == 1) |
(df merged test['label'] == 0)]) < target_label_count:</pre>
    label array test, label test = propogateLabels(data test,
label test, num changes=100)
    df proxy test, switch count = proxyLabeling(data2 test,
label2_test, label_array test)
    df merged test = pd.concat([df merged test, df proxy test],
```

```
axis=0, ignore index=True)
    switch tracker.append({'iteration': iteration, 'switch count':
switch count})
    print(f"Iteration {iteration}: Labeled Points:
{len(df_merged_test[(df_merged_test['label'] == 1) |
(df merged test['label'] == 0)])}, Switches: {switch count}")
    iteration += 1
print(switch tracker)
/var/folders/dd/ ztt jls2k3c4svmnfr9gm0c0000gn/T/
ipykernel 73703/1995534950.py:72: FutureWarning: The behavior of
DataFrame concatenation with empty or all-NA entries is deprecated. In
a future version, this will no longer exclude empty or all-NA columns
when determining the result dtypes. To retain the old behavior,
exclude the relevant entries before the concat operation.
  df merged test = pd.concat([df merged test, df proxy test], axis=0,
ignore index=True)
Iteration 0: Labeled Points: 56, Switches: 56
Iteration 1: Labeled Points: 148, Switches: 36
Iteration 2: Labeled Points: 254, Switches: 14
Iteration 3: Labeled Points: 372, Switches: 12
Iteration 4: Labeled Points: 507, Switches: 17
Iteration 5: Labeled Points: 650, Switches: 8
Iteration 6: Labeled Points: 795, Switches: 2
Iteration 7: Labeled Points: 945, Switches: 5
Iteration 8: Labeled Points: 1098, Switches: 3
Iteration 9: Labeled Points: 1258, Switches: 7
Iteration 10: Labeled Points: 1420, Switches: 2
Iteration 11: Labeled Points: 1593, Switches: 11
Iteration 12: Labeled Points: 1770, Switches: 4
Iteration 13: Labeled Points: 1951, Switches: 4
Iteration 14: Labeled Points: 2137, Switches: 5
Iteration 15: Labeled Points: 2325, Switches: 2
Iteration 16: Labeled Points: 2515, Switches: 2
Iteration 17: Labeled Points: 2709, Switches: 4
Iteration 18: Labeled Points: 2905, Switches: 2
Iteration 19: Labeled Points: 3104, Switches: 3
Iteration 20: Labeled Points: 3305, Switches: 2
Iteration 21: Labeled Points: 3507, Switches: 1
Iteration 22: Labeled Points: 3710, Switches: 1
Iteration 23: Labeled Points: 3920, Switches: 7
Iteration 24: Labeled Points: 4132, Switches: 2
Iteration 25: Labeled Points: 4345, Switches: 1
Iteration 26: Labeled Points: 4561, Switches: 3
Iteration 27: Labeled Points: 4778, Switches: 1
Iteration 28: Labeled Points: 4998, Switches: 3
Iteration 29: Labeled Points: 5219, Switches: 1
```

```
Iteration 30: Labeled Points: 5442, Switches: 2
Iteration 31: Labeled Points: 5666, Switches: 1
Iteration 32: Labeled Points: 5893, Switches: 3
Iteration 33: Labeled Points: 6120, Switches: 0
Iteration 34: Labeled Points: 6349, Switches: 2
Iteration 35: Labeled Points: 6578, Switches: 0
Iteration 36: Labeled Points: 6808, Switches: 1
Iteration 37: Labeled Points: 7038, Switches: 0
Iteration 38: Labeled Points: 7268, Switches: 0
Iteration 39: Labeled Points: 7498, Switches: 0
Iteration 40: Labeled Points: 7728, Switches: 0
Iteration 41: Labeled Points: 7959, Switches: 1
Iteration 42: Labeled Points: 8193, Switches: 3
Iteration 43: Labeled Points: 8428, Switches: 1
Iteration 44: Labeled Points: 8665, Switches: 2
Iteration 45: Labeled Points: 8902, Switches: 0
Iteration 46: Labeled Points: 9141, Switches: 2
Iteration 47: Labeled Points: 9380, Switches: 0
Iteration 48: Labeled Points: 9621, Switches: 2
Iteration 49: Labeled Points: 9862, Switches: 0
Iteration 50: Labeled Points: 10103, Switches: 0
Iteration 51: Labeled Points: 10344, Switches: 0
Iteration 52: Labeled Points: 10585, Switches: 0
Iteration 53: Labeled Points: 10827, Switches: 1
Iteration 54: Labeled Points: 11070, Switches: 1
Iteration 55: Labeled Points: 11313, Switches: 0
Iteration 56: Labeled Points: 11558, Switches: 2
Iteration 57: Labeled Points: 11804, Switches: 1
Iteration 58: Labeled Points: 12051, Switches: 1
Iteration 59: Labeled Points: 12298, Switches: 0
Iteration 60: Labeled Points: 12546, Switches: 1
Iteration 61: Labeled Points: 12794, Switches: 0
Iteration 62: Labeled Points: 13044, Switches: 2
Iteration 63: Labeled Points: 13294, Switches: 0
Iteration 64: Labeled Points: 13545, Switches: 1
Iteration 65: Labeled Points: 13796, Switches: 0
Iteration 66: Labeled Points: 14048, Switches: 1
Iteration 67: Labeled Points: 14301, Switches: 1
Iteration 68: Labeled Points: 14555, Switches: 1
Iteration 69: Labeled Points: 14810, Switches: 1
Iteration 70: Labeled Points: 15067, Switches: 2
Iteration 71: Labeled Points: 15326, Switches: 2
Iteration 72: Labeled Points: 15586, Switches: 1
Iteration 73: Labeled Points: 15847, Switches: 1
Iteration 74: Labeled Points: 16108, Switches: 0
Iteration 75: Labeled Points: 16369, Switches: 0
Iteration 76: Labeled Points: 16631, Switches: 1
Iteration 77: Labeled Points: 16893, Switches: 0
Iteration 78: Labeled Points: 17155, Switches: 0
```

```
Iteration 79: Labeled Points: 17417, Switches: 0
Iteration 80: Labeled Points: 17679, Switches: 0
Iteration 81: Labeled Points: 17941, Switches: 0
Iteration 82: Labeled Points: 18203, Switches: 0
Iteration 83: Labeled Points: 18466, Switches: 1
Iteration 84: Labeled Points: 18729, Switches: 0
Iteration 85: Labeled Points: 18992, Switches: 0
Iteration 86: Labeled Points: 19256, Switches: 1
Iteration 87: Labeled Points: 19521, Switches: 1
Iteration 88: Labeled Points: 19788, Switches: 2
Iteration 89: Labeled Points: 20055, Switches: 0
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df eda5 = pd.DataFrame(switch tracker)
print(df eda5)
     iteration switch count
0
               0
                                56
               1
1
                                36
2
               2
                                14
3
               3
                                12
               4
4
                                17
                                . . .
85
              85
                                 0
86
              86
                                  1
87
              87
                                  1
                                  2
88
              88
89
              89
                                  0
[90 rows x 2 columns]
sns.lineplot(x="iteration", y="switch_count", data=df_eda5,
linestyle="-", color="blue")
plt.xlabel("Iteration")
plt.ylabel("Switch Count")
plt.title("Switch Count Over Iterations")
plt.grid(True)
```



Summary

In this project, K-Mean Clustering was used as a method of grouping he data into positive/renewed subscription or negative/not renewed subscription because the data was unstructured and has no labels.

One key decision involved removing the "helpful vote" column from the dataset. Initially, this column appeared to provide additional insights into the quality or impact of a review, but during the clustering process, it was found to introduce confusion. The helpful vote count is often subjective, as it doesn't necessarily correlate with the sentiment expressed in the review itself. Some reviews had a high number of helpful votes because it helped inform others of bad subscription policies, and other negative factors.

Another critical design decision was converting the raw text of the reviews and titles into sentiment values using a pretrained sentimental analysis model. Since K-Means and other machine learning models work with numerical data, the reviews were subjected to sentiment analysis to quantify their emotional tone. This transformation involved converting text into numeric sentiment scores—positive, negative, or neutral—that could then be processed by the clustering algorithm.

To enhance the reliability of the model, 50 data points were manually labeled at random. This small, randomly selected sample was crucial for expanding the labeled data using proxy

labeling. By manually assigning labels to a subset of the data, the model's output could be compared to human judgment. For future improvement, I would increase the number of handlabeled dataset.

I also used the Euclidean distance formula for proxy labeling significantly improved the computational efficiency of the clustering process. This is a very commonly used formula for calculating the distance between two vectors.

There were many instances where bias may have been introduced. Beginning at the dataset, in the pre exploratory data analysis, it showed there was an overwhelming majority of positive reviews, which was likely caused since more people would want to leave a review if their experience was positive. While there is a skew to the ratings, it was useful for validating the K-Mean Cluster classification and the Logistic model with approximate labeling.

These design decisions were made with the aim of maximizing the predictive power and interpretability of the clustering model. By carefully selecting features, refining the clustering process, and introducing proxy labeling, the project successfully uncovered distinct customer segments with varying renewal propensities, enabling targeted marketing and more informed decision-making. Each step was driven by the need for a balance between computational efficiency and predictive accuracy, ensuring that the model could scale and provide valuable insights without becoming overly complex.